INTERIM REPORT

of the BayWa Group

1 January until 30 September 2016

BayWa

Interim Report of the BayWa Group for the Period from 1 January to 30 September 2016

The Report provides information on the business performance of the BayWa Group in the third quarter and in the first nine months of the financial year 2016.

BayWa Group: Rise in earnings despite challenging agricultural markets

in € million	**Q3/16**	Q3/15*	%	**9M/16**	9M/15*	%
Revenues	3,982.9	3,677.8	8.3	11,439.3	11,096.7	3.1
EBIT	30.1	36.0	- 16.4	85.4	82.7	3.3

Consolidated revenues stood at approximately €11.4 billion after the first nine months of the year, up 3.1% year on year. Consolidated EBIT (earnings before interest and tax) climbed year on year from €82.7 million to €85.4 million.

The energy and fruit businesses proved to be the primary drivers of earnings growth. Building materials business was able to use momentum from the positive trend in the previous quarter, while agricultural trading and operating equipment trading experienced an extremely tough third quarter shaped by low grain prices and unusual price developments.

The difficult conditions on the agricultural market continued into the harvest quarter. Besides the anticipated decline in agricultural equipment business, demand for operating resources has also slumped. Relatively low producer prices over the past two years have also lowered farmers' propensity to invest. In addition, grain price development is being influenced by high-frequency trading to an increasing extent. This triggered a short-term rally in the price of soya in the reporting quarter. An unpredictable supply and demand situation resulted in losses in produce trading in the third quarter. Solid fruit trading activities, which benefited mainly from trading in New Zealand and activities involving tropical fruits, were only able to

* Figures adjusted, mainly for the effect from the accounting of a finance leasing in the financial year 2013 and the early application of a new IFRS standard. Details on the adjustments made are described in the Notes to this Interim Report and the Consolidated Financial Statements 2015, Note B.7.

partially compensate for this trend in produce trading. Overall, EBIT in the Agriculture Segment came to €45.1 million after the first nine months of the current financial year (Q3/2015: €64.3 million).

The Energy Segment experienced a strong third quarter. Demand for fuels remained at the same high level observed over previous quarters. This was partly due to the short-term rise in oil prices, which presumably encouraged consumers to fill up their tanks before prices rose. The Renewable Energies business unit particularly benefited from the sale of the French wind park “Saint Congard” (8.2 MW) and the sale of the “Fraisthorpe” wind park near Bridlington in the north of England with a total output of roughly 30 megawatts (MW). Positive earnings contributions from this region are expected to continue through the conclusion of electricity agreements for five solar parks in the UK with a total output of 83 megawatt-peak (MWp). The sale of shares in the geothermal power plants in Kirchstockach and Dürrnhaar in Bavaria also contributed to year-on-year earnings growth. These are the highest-performing geothermal plants in Germany and were sold to public utilities company Stadtwerke München. Furthermore, solar module trading – above all in the United States and Switzerland – and service business also contributed to the improvement in earnings.
The Energy Segment bettered the earnings posted in the same period last year by some €24.6 million, generating total EBIT of €57.7 million as at 30 September 2016.

Business performance in the Building Materials Segment benefited from the ongoing strong trend in the German construction sector. The construction sector operated at high capacity throughout the summer months, a situation that was also reflected in the BayWa building materials portfolio, where demand was high for the entire range of products. As part of the site optimisation process, the Offenbach am Main site was sold in the reporting quarter, and construction on a building materials competence centre in München-Moosfeld was recently completed. The Building Materials Segment generated EBIT of approximately €18.8 million in the first nine months of the calendar year (Q3/2015: €15.4 million).

Underlying conditions in the agriculture sector are likely to improve for BayWa in the fourth quarter, particularly with a view to 2017. Business involving operating resources and agricultural equipment has already performed better in October than it did in the summer months. The increasing marketing of the harvest from core regions is also likely to make a key contribution to the final spurt in agriculture business. In the fruit business, demand for tropical fruits in particular tends to rise in the final quarter of the year as consumption of these types of fruit increases during the Christmas period. In the Energy Segment, the Group

is also confident that several completed power plants in the Renewable Energies business unit and the traditionally strong winter quarter for energy carriers in heating systems will give an added boost to earnings. The building materials business is likely to remain brisk, but only on the condition that the winter does not set in too early. This provides a solid basis from which to significantly boost consolidated earnings once again over the final three months of the financial year.

Agriculture Segment

Market and industry development

The majority of grain and oilseed harvests in the northern hemisphere have been completed, allowing more-accurate volume forecasts for the 2016/17 harvest year. According to the latest forecasts from the United States Department of Agriculture (USDA), global grain production (excluding rice) is set to hit a new record level of approximately 2.06 billion tonnes, which will see further increases in inventory stocks. This is primarily due to the rise in corn volume by some 7% to over 1 billion tonnes, while the wheat harvest is only set to increase by a small margin of 1% to roughly 744 million tonnes. The global oilseed harvest is also likely to increase by just under 5% to 704 million tonnes and, as a result, just about cover rapidly rising global demand – contrary to previous concerns. The price of soya beans fell significantly in the summer after peaking at €388 per tonne in late June; it now stands at roughly €320 per tonne. The price of corn has also decreased significantly since mid-June on the back of rising harvest expectations, recently fluctuating at the €160-per-tonne mark. This puts the price of wheat, which is currently at €163 per tonne following volatile development over the course of the third quarter, above the price of corn again for the first time in several months. Experts from the European Commission are forecasting average grain production in Europe this year of approximately 306 million tonnes. The corn harvest is expected to rise by 1.7% compared to 2015, while wheat production is set to decline by 4.1%. The 2016 grain harvest in Germany is likely to decline by 7% year on year to roughly 45.3 million tonnes due to unfavourable weather conditions. The wet weather in the spring and summer not only impacted harvest volumes, it also affected wheat quality – particularly in parts of Western Europe. Germany experienced differences in wheat quality from region to region, while France in particular reported a decline in quality across the board. As a result, German common wheat could benefit from rising international demand, although the global export market is likely to continue to be dominated by the significant harvest volumes from the Black See region and the United States.

The application of operating resources was hampered in the first half of the year due to many fields being too wet to drive on. Demand for crop protection materials and fertilisers then remained poor in the summer months due to the poor economic climate in the farming sector. Despite a significant fall in prices in the 2016/17 fertiliser year, storage activities have been subdued so far this year as fertiliser purchases have been postponed and basic fertilisation reduced to an absolute minimum. In terms of seeds, farmers have also tended in recent times to prefer to opt for their own varieties rather than buy in materials, even though the demand for catch and cover crops is rising.

In addition to this, farmers' low propensity to invest due to a fall in producer prices continues to have an impact on the German agricultural equipment sector: at just €2.8 billion, current planned investment volume over the next six months is at its lowest point for ten years. The share of investments attributable to stables and stable equipment has fallen by approximately 35% year on year to €1.1 billion. The number of newly registered tractors also declined by 2.1% in year-on-year terms after the first nine months of 2016, coming in at 23,083 units. However, August and September saw tractors registrations rise once again year on year, which could point to a reversal in the trend. The agricultural industry's economic barometer recently rose to 5.8 points.

In the fruit sector, this year's European pome fruit harvest is in full swing. According to the latest forecasts, apple harvest volumes in EU member states are expected to fall by around 3% year on year to approximately 12 million tonnes. The anticipated increase in volumes in Poland and Germany will not be enough to compensate for the decline in the Eastern Alps and Balkan regions. The German apple harvest should rise in volume by 8% to some 1 million tonnes. However, fruit quality will vary depending on the growing area: in the area around Lake Constance, for example, the harvest of high-quality dessert fruit is expected to be lower than in 2015 due to hail and frost damage in some areas. Prices for German apples have so far remained on par with the previous year, whereas prices for dessert fruit rose in the southern hemisphere in the last sales campaign. Demand for New Zealand fruit was particularly high worldwide, and so its marketing season is likely to conclude with the highest export volumes observed over the past ten years.

Business performance

The operating activities in the Agriculture Segment were restructured as at 1 January 2016: Activities in the Agricultural Trade business unit were divided up into the BayWa Agri Supply & Trade (BAST) business unit and the BayWa Agricultural Sales (BAV) business unit. BAST

combines BayWa's national and international trade, distribution and logistics activities for grain, oilseed and additional products. The collection business and trade in operating resources and feedstuff have been pooled in the new business unit known as BAV. These changes do not affect the Fruit and Agricultural Equipment business units. The Digital Farming business unit, which has been part of the Agriculture Segment since its establishment in the fourth quarter of 2015, will be presented for the first time as a separate segment in the interim financial statements available as at 30 September 2016.

	Revenues			**EBIT**		
in € million	**9M/16**	9M/15	%	**9M/16**	9M/15*	%
BAST	4,532.4	6,247.8	-	- 6.3	33.3	-
BAV	2,237.0		-	16.7		-
Fruit	506.1	473.6	6.9	35.4	21.3	66.2
Agricultural Equipment	910.8	966.7	- 5.8	- 0.7	9.7	> - 100
Agriculture Segment	**8,186.3**	**7,688.1**	**6.5**	**45.1**	**64.3**	**- 29.9**

The Agriculture Segment generated a year-on-year increase in revenues in the first nine months of 2016. This was primarily due to the significant rise in grain and oilseed trading volumes, as well as increases in revenues at fruit trading company TFC Holland B.V. The operating result in the Agriculture Segment (EBIT) fell short of the previous year's figure as at 30 September 2016 despite strong fruit business, as earnings contributions from trading activities involving produce, operating resources and agricultural equipment in the reporting quarter were unable to match previous-year figures.

In the BAST business unit, the 2016 harvest quarter was shaped by a further rise in sales volumes. Sales of corn and oilseed were up by some 26% year on year in the first nine months of 2016, due above all to the expansion of international trading activities. This volume growth was also reflected in the business unit's revenue increase. On the other hand, relatively unpredictable supply and demand around the world with irrational price trends had

* Figures adjusted

a negative impact on trading income. Driven by high-frequency trading, spring rallies in the prices of soya and corn were followed by major slumps. As a result of the inverse price curves, the selected trading strategies triggered price hedging mechanisms to limit negative earnings contributions. What is more, there was rising pressure on supply in the feedstuff grain market in the reporting period, whereas farmers reported sluggish sales of high-quality wheat.

Business performance in the BAV business unit over the first nine months of the year was shaped by adverse weather conditions and below-average liquidity in the German agriculture sector. As at the end of the quarter, grain volumes were down on the previous year's figure after wet weather delayed harvests in part of the BayWa core regions. In business with operating resources, the lack of propensity to invest already observed in the first half of the year has become more noticeable recently. Sales volumes of crop protection materials and fertilisers therefore failed to match previous year's levels in the reporting quarter. Neither the attractive early purchasing conditions for fertilisers nor the extension to the licence for crop protection material glyphosate granted by the European Commission at the end of June were able to boost demand over a sustained period. Sales of seed and feedstuff are also down year on year. In addition, the decline in prices for both urea and nitrogen fertilisers at the start of the 2016/17 fertiliser season ramped up the pressure on margins.

Business involving agricultural equipment continued to be dominated by a low propensity to invest among farmers in the period from July to September 2016. Revenues in the reporting quarter almost reached the previous year's level, due predominantly to high demand for repair work and services and the first-time consolidation of Dutch company Agrimec Group B.V. The deficit in agricultural equipment sales volume recorded over the first half of the year was able to be reduced somewhat. Sales of new tractors were still down 18% and sales of used equipment down 15% year on year at the end of the reporting quarter. The strategy of international expansion continued apace in the reporting period: The remaining 51% share in Agrimec was acquired and a joint venture for the sale of CLAAS equipment was also established in Canada. Furthermore, investments were made in the establishment of an exclusive sales structure for Massey Ferguson equipment in Bavaria and Saxony, which had a negative impact on earnings in the reporting quarter, as expected. Accordingly, the business unit's operating result (EBIT) once again fell considerably short of the previous year's figure after the first nine months of the year.

Fruit trading business has benefited from the positive development of international Group companies so far this year. Fruit trading in Germany may still be showing a deficit in terms of sales compared to 2015 due to the somewhat later start to this year's apple harvest, but New Zealand subsidiary T&G Global Limited (T&G) was able to expand its trading activities and increase export volumes to Asia in particular. Including the business activities of Dutch tropical fruit trading company TFC Holland B.V. (TFC), which were added in March, year-on-year sales growth was achieved as at 30 September 2016. What is more, prices of southern hemisphere fruit rose in the past marketing season, and so the business unit's operating result (EBIT) also rose significantly after the first nine months of the year. Additional income generated by TFC and a one-off boost of approximately €7 million from the disposal of the packaging logistics unit of T&G also contributed to the year-on-year rise in earnings.

Energy Segment

Market and industry development

Economic development in Germany did not waver from its growth course over the summer months in spite of the Brexit vote in the UK and the subdued development of the global economy as a whole. Robust domestic development bolstered by increasing government spending and high-spending consumers has proven to be a primary driving force in the German economy so far this year. As a result, leading economic research industries raised their forecasts for gross domestic product (GDP) growth in 2016 from 1.7% to 1.9% in their recent autumn statements to the German federal government. This positive trend is also confirmed by the ifo Business Climate Index, which rose to its highest level since May 2014 in September at 109.5 points. The ongoing low price of crude oil around the world, which remained at just under the USD50-per-barrel mark in the third quarter, supported this development. However, the prospect of a global cap on oil production by OPEC nations recently pushed the price of oil up to its highest level so far this year of USD53 per barrel. Heating oil prices in Germany have followed a similar pattern: after averaging approximately €0.50 per litre throughout the summer quarter, the cost of heating oil has risen by some 10% since the end of September and matched the previous year's prices for the first time this year in mid-October. Heating oil sales at companies in the industry increased by 3.0% year on year between January and July on the back of the consumer-friendly price development, but have since declined again. Demand for diesel was also up on the previous year, rising by 5.6% year on year to the end of July. Demand for petrol, on the other hand, stagnated at previous-year levels, while sales of lubricants decreased by 7.0%.

In the area of renewable energies, we are seeing a shift in the global growth focus towards emerging economies. Investment in the industry decreased by some 20% compared to the record-breaking level of 2015, totalling just under USD159 billion in the period from January to September 2016. This was predominantly due to the somewhat more subdued pace of expansion of last year's growth-drivers China and Japan and the ongoing negative price trend for all solar system components. China and India have already installed over 20 gigawatts (GW) and some 3.8 GW of new solar power so far this year, and global photovoltaic (PV) capacity expansion is expected to total 72 GW over the year as a whole. The rapidly growing solar market in the United States, which saw over 3.7 GW of new PV capacity installed in the first half of the year, continues to contribute here, whereas capacity expansion in Germany is still falling. In Germany, new solar capacity of 684 megawatts (MW) was connected to the grid between January and August 2016 – a roughly 34% decline in year-on-year terms – even though private use of solar power is becoming increasingly attractive due to declines in prices of PV components. As a result, the German federal government is likely to once again fall short of its capacity expansion target of approximately 2.5 GW in 2016. That being said, the significant expansion of onshore wind energy in Germany partially compensated for the decline in interest for PV plants. The number of wind park approvals is expected to rise even further by the end of the year, as compensation rates for wind energy in public tenders will be determined on the basis of the new German Renewable Energy Sources Act (EEG) from 2017 onwards. Overall, the industry association expects annual capacity expansion of some 4.2 GW (2015: 4.7 GW), after new installations producing approximately 1.9 GW were commissioned between January and June. This would see Germany account for the third-largest share of forecast global capacity expansion of onshore wind energy in 2016 of 55 GW, after China and the burgeoning Indian market. Strong wind energy capacity expansion of just under 1.1 GW was also recorded in Brazil in the first half of the year, while the United States was unable to reach the high growth rates recorded in 2015: wind parks producing some 0.8 GW of total output were commissioned in the first half of 2016, down on the 2015 figure of just under 2.0 GW.

Business performance

	Revenues			EBIT		
in € million	**9M/16**	9M/15	%	**9M/16**	9M/15*	%
Conventional Energy	1,479.1	1,692.0	- 12.6	10.7	7.5	42.7
Renewable Energies	591.5	580.9	1.8	47.0	25.6	83.6
Energy Segment	**2,070.6**	**2,272.9**	**- 8.9**	**57.7**	**33.1**	**74.3**

The Energy Segment comprises the Group's trading activities in fossil and renewable heating fuels, fuels and lubricants as well as its business in renewable energies, which is pooled in BayWa r.e. renewable energy GmbH. As at 30 September 2016, the segment's revenues had declined year on year primarily as a result of lower oil prices. In terms of the operating result (EBIT), a significant rise in earnings at BayWa r.e. in the reporting period and another above-average quarterly result in business with conventional energies resulted in a significant rise in the year-on-year increase.

Conventional trading and distribution business experienced a largely price-related decline in revenues after the first nine months of the year, with the price of oil consistently below 2015 levels so far this year. Demand for heat energy carriers declined in the summer months, with the effect that – by the end of the reporting quarter – sales figures for heating oil were showing an erosion of the year-on-year advantage that had been attained by the midway point of the year. Sales of heating oil were 4% accordingly down on the high figure recorded in the previous year as at 30 September 2016, while sales of wood pellets and woodchips exceeded 2015 levels by 4%. Business with solid fuels benefited from the activities of Dr. Gies Vermögensverwaltungs-Future Energies GmbH and ECOLOHE AG, which were acquired in June. Fuel business was also solidified in the reporting period by the acquisition of the motorway petrol station in Ellwangen, Baden-Württemberg. As a consequence, sales of diesel and petrol were up by 2% year on year at the end of the quarter. By contrast, sales of lubricants followed the general market trend and declined by a small margin. Despite the inconsistent sales development, another solid result was still generated in the reporting quarter due to the improvement in profit margins in the fuel business. As a result, trade with

* Figures adjusted

conventional energy carriers continue to maintain a marked year-on-year advantage in terms of the operating result (EBIT) after the first nine months of 2016.

The pace of growth in the Renewable Energies business unit in the first half of 2016 once again accelerated over the summer months.
A number of wind and solar parks were commissioned in Germany, Austria and – above all – the UK in the first half of the year, while another four projects were successfully sold in the reporting quarter. In September, shares in Germany's most high-performing geothermal plants in Kirchstockach and Dürrnhaar in Bavaria, which each produce 45 MW of heat output and 5.5 MW of electrical output, were successfully sold. In addition, the process of selling the "Saint Congard" wind park in France (8.2 MW) was successfully completed, while the sale of the "Fraisthorpe" wind park (29.7 MW) near the city of York in northern England was also finalised. Trading activities involving solar components on the Australian market were also expanded by the acquisition of the business activities of Solar Matrix in September. Against the backdrop of this positive business performance, BayWa r.e. almost doubled its revenues from the first half of the year in the reporting period. As expected, even stronger growth was recorded in terms of the business unit's operating result (EBIT): income from project sales was the main contributor in tripling from the first half of the year in the third quarter. Additionally, further income amounting to €11.0 million was generated as of this date by project-related hedges that may increase or decrease over the remainder of the financial year. The addition of electric vehicle charging stations to the product range and the beginning of a cooperation agreement with US project development company Geenex Solar LLC are providing a further boost to the ongoing growth course. Through this cooperation with its new US partner, BayWa intends to develop a portfolio of solar projects in North Carolina and Virginia in the medium term with a total output of 350 MW. The first joint solar park, "Hemlock" (5 MW), is already under construction and is set to be completed by the end of the year.

Building Materials Segment

Market and industry development

The consistently lively development of the German construction sector since the dynamic start to the 2016 season continued over the summer. Not only were revenues in the construction sector up in the first half of the year – increasing by 8.4% – total order intake for companies in the industry also rose in nominal terms by 18.1% year on year. This pushed construction companies' orders on hand during the summer to their highest levels for some

20 years. This was reflected in a further 3.5-point rise in the ifo Business Climate Index for the construction sector in September. Residential construction once again proved to be the strongest driver of growth, recording a 30.4% year-on-year increase in building permits from January to June. This is likely to result in the completion of at least 270,000 new apartments in 2016, a 9% rise compared to 2015. Largely on the back of booming residential construction, industry association Hauptverband der Deutschen Bauindustrie recently raised its forecast for nominal revenue growth in 2016 from 3.5% to 5.0%. Commercial construction, which has recently benefited from rising corporate investments, and public-sector construction are also set to contribute to this development with anticipated revenue increases of 3.0% and 4.0% respectively. In terms of the latter, the increase in the German federal government's 2016 budget for infrastructure investment by some €1 billion had a positive impact. At the midway point of the year, building companies were operating at full capacity for an average of the next 9.4 weeks thanks to the robust development of the construction industry. Nevertheless, industry development between now and the end of the year will largely depend on the weather conditions in the coming months.

Business performance

	Revenues			**EBIT**		
in € million	**9M/16**	9M/15	%	**9M/16**	9M/15*	%
Building Materials	1,168.6	1,125.7	3.8	18.8	15.4	22.1
Building Materials Segment	**1,168.6**	**1,125.7**	**3.8**	**18.8**	**15.4**	**22.1**

The Building Materials Segment mainly comprises Group trading activities involving building materials in Germany and Austria. In the summer, building materials trading performance was shaped by the fact that construction companies were still operating at high capacity. Building activities matched the levels generated in the same period the previous year, which was unusually dynamic and shaped by recovery effects. Sales volumes of the entire building materials portfolio benefited from this trend, with building materials for civil engineering and road construction work enjoying increased demand recently. Revenues in the reporting period therefore matched previous-year levels, which meant that the year-on-year revenue

* Figures adjusted

advantage generated over the first six months of 2016 remains in place. In addition, the site in Offenbach (Hesse) was sold at the end of September 2016 as part of ongoing optimisation measures in the Building Materials Segment. Despite the slight rise in orders attributable to the lower-margin transit business, the segment's operating result (EBIT) was almost on par with the previous year in the third quarter of 2016. As a result, EBIT still continues to significantly exceed the previous year's figure after nine months of the current financial year. Ongoing increases in property prices in large swathes of BayWa sales regions are also giving rise to a new trend: the lack of low-cost land in towns and cities is leading to a strong rise in the number of building permits for attic extensions and conversions of existing buildings. This is likely to benefit demand for roof and interior design products in subsequent quarters and compensate for the typical seasonal lull in civil engineering and road construction business in the winter.

Digital Farming Segment

The Digital Farming business unit, established in the fourth quarter of 2015, was previously allocated to the Agriculture Segment. Due to its cross-segment activities, digital farming will be presented separately as an independent segment for the first time in these interim financial statements as at 30 September 2016.

The Digital Farming Segment performed according to plan in the reporting quarter with revenues of roughly €1.1 million and an operating result (EBIT) of €–2.4 million. The research and development costs associated with the addition of smart farming solutions to the product range exceeded the revenues and income generated from software licence fees.

Other Activities

EBIT resulting from Other Activities encompasses, in addition to earnings contributions from peripheral activities, a major part of the Group's administration costs and consolidation effects and amounted to €–30.1 million as at 30 September 2016 (9M/2015: €–30.2 million).

Report on the assets, financial position and result of operations

Asset position

The total assets of the BayWa Group at the end of the first nine months of the financial year 2016 came to €6,608.0 million, an increase of €571.4 million as against the end of 2015; this development was mainly due to a slight fall in non-current assets resulting from a largely seasonal rise in current assets.

Non-current assets declined by €11.0 million to €2,276.2 million by the end of the third quarter of 2016, mainly as a result of the development of property, plant and equipment as well as other financial assets. Property, plant and equipment declined by €26.8 million to €1,393.0 million, primarily due to the reclassification of a wind park that had been held for sale, from property, plant and equipment to non-current assets held for sale, as well as the sale of the packaging logistics unit in New Zealand by Group company T&G Global Limited. The sale of a wind park previously held as an existing plant also contributed to this development. The reduction in other financial assets was due to the sale of the shares previously recognised at equity in Süddeutsche Geothermie-Projekte GmbH & Co. KG and the associated repayment of the loans granted to the company.

Intangible assets rose by €30.5 million to €197.3 million, mainly due to the preliminary goodwill from the acquisitions of TFC Holland B.V. and Evergrain Germany GmbH & Co. KG. Investments recognised at equity also declined, by €7.4 million as a result of the ongoing adjustments of the respective capital interests as well as the consolidation of Agrimec Group B.V. following the purchase of additional shares, and amounted to €196.5 million at the end of the reporting period. This was offset by a €18.4 million rise in deferred tax assets to €229.9 million.

Current assets climbed by €557.3 million in the reporting period to €4,297.0 million as at 30 September 2016, mainly due to a rise in current trade receivables, particularly due to an increase in inventories. Trade receivables rose by €280.9 million to €1,047.4 million on account of the seasonal boost in business activities in agricultural trade, agricultural equipment and building materials in particular as well as the steady expansion of business activities in the Renewable Energies business unit. The same was not true for commodity futures recognised at fair value, while current receivables due from shareholdings and other assets also declined. In addition to a rise in inventories in the Agricultural Trade business unit in the course of the harvest season as well as in the Fruit and Agricultural Equipment business units, the €2,141.5 million increase in inventories to €2,461.5 million is mainly a result of the progress made in project developments in the Renewable Energies business unit.

Non-current assets and disposal groups held for sale amounted to €34.8 million as at 30 September 2016; this item includes a wind park in France that had been held in the company’s portfolio and is now held for sale, as well as properties not used for business operations and that the company intends to sell.

The equity of the BayWa Group as at the reporting date came to €1,074.6 million, down €1.3 million as against €1,075.9 million at the end of 2015. Net income for the first nine months of the year of €25.0 million is therefore offset by dividend payouts by both the parent company and the subsidiaries totalling €35.5 million. Equity was also positively impacted by changes in the value of hedges with a clear hedging relationship as well as currency translation differences. However, this was countered by the inter-company results from elimination with associates recognised in equity.

Non-current liabilities stood at €2,186.1 million at the end of the reporting period, down only slightly by €5.4 million as against 31 December 2015.

Current liabilities climbed by €564.3 million in the reporting period, from €2,769.3 million to €3,333.6 million. In addition to the seasonal increase in trade payables, particularly in the Agriculture and Building Materials Segments, this development was mainly as a result of the additional borrowing of short-term funds to finance the seasonal rise in working capital.

Liabilities from non-current assets held for sale, amounting to €13.8 million, relate to liabilities allocated to a wind park in France that is held for sale.

Financial position

Cash earnings declined year on year by €10.8 million to €100.9 million due to net income for the period of €25.0 million, which was up €0.3 million year on year. With a slight drop of €1.7 million in depreciation and amortisation, this development is largely due to a reduction in non-current provisions as well as an increase in income tax payments in the reporting period.

The seasonal increase in trade receivables as well as inventories were offset by a rise in trade payables as well as other liabilities not attributable to investment and financing activities; cash flow from operating activities amounted to €145.6 million as a result of the decline in other assets not attributable to investment and financing activities as well as the slight rise in current provisions during the reporting period. In the first nine months of the financial year 2015, operating cash flow had amounted to €37.8 million, mainly due to a smaller increase in liabilities from operating activities in the previous year.

Cash outflows from investing activities totalled €64.4 million as at the end of the first nine months of the financial year. Of this amount, €57.3 million relates to company acquisitions and mainly pertains to payments for the acquisition of TFC Holland B.V., Evergrain Germany

GmbH & Co. KG and additional shares in Agrimec Group B.V., and for the acquisition of the photovoltaic operations of SOLAR-Center S.à r.l, as well as for the remaining purchase price payments for acquisitions made in previous years. Funds of €108.8 million were also raised for the acquisition of intangible assets and property, plant and equipment; these mainly relate to the Agriculture Segment. By contrast, cash inflows of €57.5 million resulted from the disposal of intangible assets and property, plant and equipment and in particular mainly comprise those assets allocated to the packaging logistics unit of Group company T&G Global Limited, which has been sold. The disposal of financial assets resulted in cash inflows of €38.2 million, which were mainly due to the disposal of the participation in associated company Süddeutsche Geothermie-Projekte GmbH & Co. KG, while at the same time also repaying all project financing. All told, cash outflows from investing activities declined by €21.9 million year on year due to a rise in cash inflows from the disposal of property, plant and equipment and financial assets.

Cash flow from financing activities amounted to €–36.9 million in the reporting period and was mainly attributable to dividend payouts by BayWa AG and other Group companies of €35.5 million and interest payments of €12.6 million. In 2015, cash flow from financing activities amounted to €72.3 million due to borrowing.

Total cash and cash equivalents have increased by €45.3 million since 31 December 2015 to €129.7 million due to the incoming and outgoing cash payments from operating, investment and financing activities, with outgoing funds from changes in the group of consolidated companies and exchange rates of €0.9 million also being taken into account.

Earnings position

The revenues generated by the BayWa Group in the period from January to September 2016 came to €11,439.3 million and have therefore risen by €342.6 million, the equivalent of 3.1%, year on year.

The activities of the Agricultural Trade business unit, which has been split into the new BayWa Agri Supply & Trade (BAST) and BayWa Agricultural Sales (BAV) business units since 1 January 2016, reported a €521.6 million, or 8.3%, rise in revenue to €6,769.4 million in the first nine months of the current financial year. The BAST business unit is shaped by a further rise in sales volumes. In addition to malting barley trader Evergrain Germany GmbH & Co. KG, which has been included in consolidation for the first time since February 2016, the business unit continues to benefit from the expansion of the BayWa Group’s international

trading activities. In the BAV business unit, the first three quarters of 2016 were characterised by lower demand for crop protection products and fertiliser due to weather conditions.

Revenues in the Agricultural Equipment business unit fell by €55.9 million, or 5.8%, to €910.8 million. The year-on-year decline in revenues is due to farmers' continued reluctance to invest, particularly in farm and animal equipment as well as in tractors.

At €506.1 million, revenues in the Fruit business unit also rose, increasing by €32.5 million, or 6.9%. The residual shortfall in sales in Germany resulting from the slightly later start to this year's apple harvest was more than offset by a rise in export volumes from the overseas activities of Group subsidiary T&G Global Limited. The initial consolidation of TFC Holland B.V., a Dutch supplier of tropical fruit, in which BayWa acquired a majority share at the start of the year, also contributed to the rise in revenue.

Revenues in the Agriculture Segment in the first nine months of the financial year 2016 totalled €8,186.3 million, up €498.2 million, or 6.5%, year on year.

The Energy Segment saw revenues decline by €202.3 million, or 8.9%, to €2,070.6 million. €212.9 million of this drop is due to average oil prices in conventional energy business activities remaining lower compared to the same period of last year. While wood pellet and woodchip trading sales volumes rose slightly, demand for heating oil declined due to heating oil prices rising since the summer, resulting in a year-on-year drop in sales volumes. Sales in the fuel business were up slightly year on year.

The Renewable Energies business unit reported a 1.8%, or €10.6 million, rise in revenues to €591.5 million compared to 2015, which, in addition to the disposals of a wind park and a solar park in the UK as well as a wind park in France, is due to the expansion of business activities.

Revenues in the Building Materials Segment rose by €42.9 million, or 3.8%, year on year to €1,168.6 million. The segment benefited from the sustained boom in the German construction sector and the associated very high construction sector utilisation levels. This resulted in a rise in sales volumes for all building materials products, with demand for civil engineering and road construction products being particularly high.

The business activities of the Digital Farming Segment, which was first defined as a segment this year, generated revenues of €4.4 million.

At €9.4 million, Other Activities Segment revenues were down slightly year on year.

Other operating income of the BayWa Group has risen by €24.2 million to €127.8 million year on year. In addition to the rise in income from price gains, which primarily resulted from project-related hedges in the Renewable Energies business unit, this development is also due to increased income from asset disposals, due in part to the disposal of the packaging logistics unit in New Zealand by Group company T&G Global Limited. Taking account of the year-on-year drop in inventories and other own work capitalised that remained more or less unchanged, the BayWa Group's overall performance rose by €274.0 million, or 2.4%, year on year to €11,684.9 million.

Along with the increase in overall performance, cost of materials also increased, rising by €250.4 million or 2.4%. Gross profit rose by €23.6 million, or 2.1%, to €1,166.3 million.

The €28.6 million, or 4.6%, increase in personnel expenses to €648.9 million in the first nine months of the year was largely a result of the business activities of the companies newly acquired in the previous year, which were included for the first time in the first nine months of the current financial year, as well as an expansion of business activities in the BayWa Agri Supply & Trade business unit and the Renewable Energies business unit.

At €91.9 million, depreciation and amortisation of property, plant and equipment and intangible assets were down slightly on the previous year (€93.5 million).

Other operating expenses rose by €4.8 million, or 1.3%, to €359.5 million. This was mainly due to high consultancy and legal fees and other expenses, which were offset by a drop in vehicle fleet costs and losses from the sale of assets.

These changes led to the result of operating activities falling by €8.1 million to €66.0 million at the end of the third quarter of 2016.

The result of participating interests rose year on year by €10.9 million to €19.4 million as at the end of the third quarter of 2016. This development was primarily the result of the increase in income from participating interests recognised at equity due to the income from the

disposal of an associated company. Other income from shareholdings, on the other hand, declined slightly.

This resulted in EBIT of €85.4 million for the BayWa Group for the period from January to September 2016, corresponding to a year-on-year increase of €2.7 million.

At €–52.0 million, net interest in the first nine months of the financial year 2016 was down €2.6 million, or 5.2%, year on year.

Including tax expenses of €8.4 million, this results in consolidated net profit for the first nine months of 2016 of €25.0 million, which is €0.3 million, or 1.1%, higher than the figure for the previous year.

Employees

At the end of the reporting period, the BayWa Group had a workforce of 16,953, which is 724 more employees than at the end of 2015. The number of employees in the Agriculture Segment increased by 474 to 10,123. In the Agricultural Trade business unit, which now comprises the BayWa Agri Supply & Trade and BayWa Agricultural Sales business units, the number of employees rose by 187 people. The number of employees in the Agricultural Equipment business unit rose by 217 to 3,655 people. In the Fruit business unit, the number of employees increased by 70 people largely due to the acquisition of TFC Holland B.V. In the Energy Segment, the number of employees rose by 106 compared to year-end 2015. The workforce in this segment now totals 1,958 employees. While the number of employees in Renewable Energies increased by 69, the corresponding figure in Conventional Energy rose by 37. In the Building Materials Segment, the number of employees rose by 83 compared to year-end and stood at 4,111 as at 30 September 2016. The expansion of business activities in the Digital Farming Segment resulted in an increase in employees of 22 to 127 people. The number of employees attributable to the Other Activities Segment has risen by 39 to 634.

Outlook

Prospects for the final quarter of the year are set to improve in the Agriculture Segment. The global wheat market remains well-supplied, but demand for quality wheat is high in Europe in particular. Against this backdrop, the year-on-year rise in domestic grain inventories (+5%) in particular offers solid marketing opportunities and additional margin

potential. However, it remains uncertain what percentage of this grain will be able to be sold between now and the end of the year.
The storage season for operating resources experienced a subdued start, which means – coupled with below-average prices for fertilisers – there is a good chance that business will pick up towards the end of the year. Propensity to invest is likely to increase in the agricultural sector. The long and somewhat wet harvest season suggests that demand for tractor services will be high. In addition, the Landwirtschaftsausstellung, which this year took place during the Oktoberfest in Munich as it does every four years, is likely to provide extra impetus in terms of agricultural equipment sales. Rising order intake in September and October already confirms this trend. The fruit harvest and marketing season in the southern hemisphere is more or less over. As a result, fruit business in the final quarter will depend on the harvest in the northern hemisphere. Hail and frost damage in certain areas means that fruit quality will differ from region to region, but an increase in harvest volumes should largely compensate for a loss of quality. In addition, trade with tropical fruits is going according to expectations and could benefit from Christmas business. That being said, the positive trend in the Fruit business unit will not be able to offset the declines in other business units in the Agriculture Segment. All in all, the Agriculture Segment is likely to reduce the difference to the previous year through a strong fourth quarter, but will be unable to achieve year-on-year parity.

The weak development in some parts of the Agriculture Segment is being offset mainly by extremely solid energy and building materials business. Both of these segments have a solid platform from which to make further significant gains in the final quarter.

In the energy sector, it can be assumed that trade with heating oil in particular will increase once again in the winter months ahead. The below-average price level compared to the 2014 and 2015 calendar years is likely to encourage consumers to at least fill up their tanks. The short-term rise in the price of oil at the start of October already led to panic buying. We expect stable development of our business with fuels and lubricants.

In the field of renewable energies, the period until the end of the year will continue to be shaped by project sales. Besides the sale of the “Creußen” wind energy project south of Bayreuth completed at the start of the fourth quarter, further plant sales are planned in Germany, France and, above all, in the UK. Global solar module trade and service business

also offers additional earnings potential. The Energy Segment is likely to generate similarly high earnings overall as in the previous year.

The underlying conditions for the Building Materials Segment are also positive moving forward. Continued pleasing development of the construction sector has provided the Group with a solid basis that should have an impact beyond the current financial year. If the weather plays ball in the winter months, the Building Materials Segment is likely to generate a year-on-year increase in earnings. Another positive factor is that some of the Christmas public holidays this year do not fall on working days.

Due to the tense situation in the agricultural sector, matching the previous year's earnings is likely to remain a challenge.

The statements and figures forecast in this document are based on assumptions and are subject to unforeseeable risk. In as much as the assumptions of the company should prove to be inaccurate, or should other unforeseeable risks occur, the possibility of the actual net worth, financial position and earnings situation of the Group diverging negatively from the forecast target figures cited in this report should not be discounted.

Consolidated Financial Statements of BayWa AG pursuant to IFRS

Consolidated Balance Sheet as at 30 September 2016

In € million

Assets	30/09/2016	31/12/2015
Non-current assets		
Intangible assets	197.265	166.809
Property, plant and equipment	1,392.981	1,419.814
Participating interests recognised at equity	196.480	203.876
Other financial assets	155.285	168.196
Investment property	51.104	55.915
Non-current income tax claims	0.065	1.432
Other receivables and other assets	53.136	59.610
Deferred tax assets	229.877	211.525
	2,276.193	**2,287.177**
Current assets		
Securities	1.983	1.983
Inventories	2,461.528	2,141.541
Current biological assets	7.724	11.977
Current income tax claims	21.652	22.595
Financial assets	171.213	222.373
Other receivables and other assets	1,503.184	1,254.756
Cash and cash equivalents	129.730	84.459
	4,297.014	**3,739.684**
Non-current assets held for sale/disposal groups	**34.801**	**9.796**
Total assets	**6,608.008**	**6,036.657**

Shareholders' equity and liabilities	30/09/2016	31/12/2015
Equity		
Subscribed capital	88.997	88.997
Capital reserve	104.949	104.949
Revenue reserves	545.934	538.564
Other reserves	51.508	77.166
Equity net of minority interest	**791.388**	**809.676**
Minority interest	283.237	266.225
	1,074.625	**1,075.901**
Non-current liabilities		
Pension provisions	618.755	625.466
Other non-current provisions	82.666	82.618
Financial liabilities	1,070.303	1,068.340
Financial lease obligations	153.272	154.823
Trade payables and liabilities from inter-group business relationships	4.927	5.084
Liabilities	8.521	3.650
Other liabilities	89.455	93.419
Deferred tax liabilities	158.157	158.092
	2,186.056	**2,191.492**
Current liabilities		
Pension provisions	29.731	29.787
Other current provisions	166.268	175.940
Financial liabilities	1,586.638	1,314.307
Financial lease obligations	6.681	6.671
Trade payables and liabilities from inter-group business relationships	1,106.261	792.220
Current income tax liabilities	22.557	25.301
Liabilities	156.972	169.868
Other liabilities	258.464	255.170
	3,333.572	**2,769.264**
Liabilities from non-current assets held for sale/disposal groups	**13.755**	**-.---**
Total shareholders' equity and liabilities	**6,608.008**	**6,036.657**

Consolidated Financial Statements of BayWa AG pursuant to IFRS *

Consolidated Income Statement for the period from 1 January to 30 September 2016

In € million	1Q2016	2Q2016	3Q2016	01/01 - 30/09/2016	1Q2015 adjusted	2Q2015 adjusted	3Q2015 adjusted	01/01 - 30/09/2015 adjusted
Revenues	**3,468.398**	**3,988.022**	**3,982.872**	**11,439.292**	**3,449.966**	**3,968.906**	**3,677.823**	**11,096.695**
Inventory changes	138.139	9.186	- 33.468	113.857	124.849	49.271	32.500	206.620
Other own work capitalised	2.024	1.943	- 0.026	3.941	0.772	0.719	2.485	3.976
Other operating income	38.346	48.899	40.590	127.835	34.507	34.866	34.292	103.665
Cost of materials	- 3,308.647	- 3,595.951	- 3,614.034	- 10,518.632	- 3,281.429	- 3,637.124	- 3,349.710	- 10,268.263
Gross profit	**338.260**	**452.099**	**375.934**	**1,166.293**	**328.665**	**416.638**	**397.390**	**1,142.693**
Personnel expenses	- 208.508	- 222.980	- 217.382	- 648.870	- 199.186	- 216.839	- 204.198	- 620.223
Depreciation and amortisation	- 30.804	- 30.580	- 30.479	- 91.863	- 30.603	- 31.740	- 31.178	- 93.521
Other operating expenses	- 110.796	- 134.973	- 113.774	- 359.543	- 105.319	- 126.869	- 122.597	- 354.785
Result of operating activities	**- 11.848**	**63.566**	**14.299**	**66.017**	**- 6.443**	**41.189**	**39.418**	**74.164**
Income from participating interests recognised at equity	- 1.563	2.573	15.212	16.222	1.906	7.669	- 4.688	4.887
Other income from shareholdings	0.971	1.552	0.634	3.157	1.212	1.163	1.237	3.612
Interest income	1.597	1.589	1.934	5.120	1.538	1.326	1.356	4.220
Interest expense	- 19.081	- 20.130	- 17.905	- 57.116	- 17.711	- 17.285	- 18.662	- 53.658
Financial result	**- 18.076**	**- 14.416**	**- 0.125**	**- 32.617**	**- 13.055**	**- 7.127**	**- 20.757**	**- 40.939**
Result of ordinary activities (EBT)	**- 29.924**	**49.150**	**14.174**	**33.400**	**- 19.498**	**34.062**	**18.661**	**33.225**
Income tax	5.717	- 10.229	- 3.861	- 8.373	4.193	- 7.195	- 5.467	- 8.469
Net result for the period	**- 24.207**	**38.921**	**10.313**	**25.027**	**- 15.305**	**26.867**	**13.194**	**24.756**
of which: profit share of minority interest	0.593	13.918	3.640	18.151	2.319	10.898	1.397	14.614
of which: due to shareholders of the parent company	- 24.800	25.003	6.673	6.876	- 17.624	15.969	11.797	10.142
EBIT	**- 12.440**	**67.691**	**30.145**	**85.396**	**- 3.325**	**50.021**	**35.967**	**82.663**
EBITDA	**18.364**	**98.271**	**60.624**	**177.259**	**27.278**	**81.761**	**67.145**	**176.184**
Average number of shares				34,764,480				34,643,344
Basic earnings per share ** (in €)				**0.20**				**0.29**
Diluted earnings per share ** (in €)				**0.20**				**0.29**

* Previous-year figures adjusted, mainly for the effect from the accounting of a finance leasing in the financial year 2013 and early application of a new IFRS standard.
Details on the adjustments made are described in the Notes to the Interim Report and the Consolidated Financial Statements 2015, note B.7.
** For the calculation of earnings per share, reference is made to the Notes in the Interim Report.

Transition to Consolidated Statement of Comprehensive Income as at 30 September 2016

In € million	01/01 - 30/09/2016	01/01 - 30/09/2015 adjusted
Net income for the period	**25.027**	**24.756**
Actuarial gains/losses from pension obligations and provisions for severance pay recognised in the reporting period	0.046	- 0.106
Sum of items not subsequently reclassified in the income statement	**0.046**	**- 0.106**
Net gain/loss from the revaluation of financial assets in the "available for sale" category recognised in the reporting period and other income from interests accounted for using the equity method	- 0.746	- 0.354
Reclassifications of net gains/losses due to disposal of financial assets in the "available for sale" category as well as interests accounted for in the income statement using the equity method recognised in the reporting period	5.511	-.---
Net gain/loss from hedging instruments with a clear hedging relationship	9.325	- 6.784
Reclassifications of net gain/loss recognised in the reporting period from hedging instruments with a clear hedging relationship to the income statement	- 4.100	1.527
Differences from currency translation	2.703	- 11.418
Sum of items subsequently reclassified in the income statement	**12.693**	**- 17.029**
Gains and losses recognised directly in equity	**12.739**	**- 17.135**
of which: profit share of minority interest	1.999	- 4.951
of which: due to shareholders of the parent company	10.740	- 12.184
Consolidated total result for the period	**37.766**	**7.621**
of which: profit share of minority interest	20.150	9.663
of which: due to shareholders of the parent company	17.616	- 2.042

Consolidated Cash Flow Statement as at 30 September 2016

In € million	01/01 - 30/09/2016	01/01 - 30/09/2015 adjusted
Cash earnings	**100.917**	**111.673**
Cash flow from operating activities	**145.577**	**37.819**
Cash flow from investing activities	**- 64.380**	**- 86.237**
Cash flow from financing activities	**- 36.874**	**72.288**
Cash-effective changes in cash and cash equivalents	**44.323**	**23.870**
Cash and cash equivalents at the start of the period	**84.459**	**108.356**
Outflow/inflow of funds due to changes in the group of consolidated companies and in exchange rates	0.948	1.271
Cash and cash equivalents at the end of the period	**129.730**	**133.497**

Statement of Changes in Consolidated Equity as at 30 September 2016

In € million	Subscribed capital	Capital reserve	Assessment reserve	Other revenue reserves	Other reserves	Equity net of minority interest	Minority interest	Equity
As at: 01/01/2016	**88.997**	**104.949**	**- 4.373**	**542.937**	**77.166**	**809.676**	**266.225**	**1,075.901**
Differences resulting from changes in the group of consolidated companies	-.---	-.---	-.---	- 0.489	0.001	- 0.488	1.949	1.461
Capital increase against cash contributions/share-based payment	-.---	-.---	-.---	-.---	-.---	-.---	0.964	0.964
Changes in the fair value of assets classified as “available for sale” and derivative financial instruments as well as other income from interests accounted for using the equity method	-.---	-.---	8.626	-.---	-.---	8.626	1.364	9.990
Actuarial gains/losses from pension obligations and provisions for severance pay	-.---	-.---	-.---	0.022	-.---	0.022	0.024	0.046
Inter-company profits from elimination with associates recognised in equity	-.---	-.---	-.---	- 5.970	-.---	- 5.970	-.---	- 5.970
Dividend distribution	-.---	-.---	-.---	-.---	- 29.446	- 29.446	- 6.051	- 35.497
Differences from currency translation	-.---	-.---	-.---	-.---	2.092	2.092	0.611	2.703
Transfer to/withdrawal from revenue reserve	-.---	-.---	-.---	5.181	- 5.181	-.---	-.---	-.---
Net income for the period 01/01 - 30/09/2016	-.---	-.---	-.---	-.---	6.876	6.876	18.151	25.027
As at: 30/09/2016	**88.997**	**104.949**	**4.253**	**541.681**	**51.508**	**791.388**	**283.237**	**1,074.625**
As at: 01/01/2015 adjusted	**88.687**	**101.683**	**- 2.815**	**528.918**	**69.986**	**786.459**	**263.917**	**1,050.376**
Differences resulting from changes in the group of consolidated companies	-.---	-.---	-.---	0.955	- 0.590	0.365	- 2.637	- 2.272
Capital increase against cash contributions/share-based payment	-.---	-.---	-.---	-.---	-.---	-.---	0.050	0.050
Changes in the fair value of assets classified as “available for sale” and derivative financial instruments as well as other income from interests accounted for using the equity method	-.---	-.---	- 4.168	-.---	-.---	- 4.168	- 1.443	- 5.611
Actuarial gains/losses from pension obligations and provisions for severance pay	-.---	-.---	-.---	- 0.006	-.---	- 0.006	- 0.100	- 0.106
Inter-company profits from elimination with associates recognised in equity	-.---	-.---	-.---	- 5.828	-.---	- 5.828	-.---	- 5.828
Dividend distribution	-.---	-.---	-.---	-.---	- 27.628	- 27.628	- 4.010	- 31.638
Differences from currency translation	-.---	-.---	-.---	-.---	- 8.378	- 8.378	- 3.543	- 11.921
Transfer to/withdrawal from revenue reserve	-.---	-.---	-.---	20.078	- 20.078	-.---	-.---	-.---
Net income for the period 01/01 - 30/09/2015	-.---	-.---	-.---	-.---	11.466	11.466	14.756	26.222
Adjustment pursuant to IAS 8 – Currency translation difference	-.---	-.---	-.---	-.---	0.368	0.368	0.135	0.503
Adjustment pursuant to IAS 8 – Net income for the period 01/01 - 30/09/2015	-.---	-.---	-.---	-.---	- 1.324	- 1.324	- 0.142	- 1.466
As at: 30/09/2015 adjusted	**88.687**	**101.683**	**- 6.983**	**544.117**	**23.822**	**751.326**	**266.983**	**1,018.309**

Segment information by business unit (income statement) 01/01 - 30/09/2016 In € million	BayWa Agri Supply & Trade	BayWa Agriculture Sales	Agricultural Equipment	Fruit	**Agriculture**	Energy	Renewable Energies	**Energy**	**Building Materials**	**Digital Farming**	**Other Activities***	**Transition / Consolidation**	**Group**
Revenues generated through business with third parties	4,532.485	2,236.968	910.771	506.092	**8,186.316**	1,479.093	591.501	**2,070.594**	**1,168.630**	**4.375**	**9.377**	**-.---**	**11,439.292**
Intra-segment revenues	426.271	159.437	14.682	0.026	**600.416**	139.103	37.190	**176.293**	**21.143**	**-.---**	**37.891**	**- 835.743**	**-.---**
Inter-segment revenues	46.123	24.906	0.227	-.---	**71.256**	3.942	0.194	**4.136**	**0.774**	**-.---**	**2.893**	**- 79.059**	**-.---**
Total revenues	**5,004.879**	**2,421.311**	**925.680**	**506.118**	**8,857.988**	**1,622.138**	**628.885**	**2,251.023**	**1,190.547**	**4.375**	**50.161**	**- 914.802**	**11,439.292**
Earnings before interest, tax, depreciation and amortisation (EBITDA)	**- 3.469**	**36.031**	**7.142**	**46.421**	**86.125**	**16.867**	**64.910**	**81.777**	**30.072**	**- 4.939**	**23.500**	**- 39.276**	**177.259**
Depreciation and amortisation	2.819	19.348	7.849	10.972	40.988	6.165	17.887	24.052	11.230	1.264	11.661	2.668	**91.863**
Earnings before interest and tax (EBIT)	**- 6.288**	**16.683**	**- 0.707**	**35.449**	**45.137**	**10.702**	**47.023**	**57.725**	**18.842**	**- 6.203**	**11.839**	**- 41.944**	**85.396**
Earnings before tax (EBT)	**- 13.830**	**0.021**	**- 11.439**	**28.983**	**3.735**	**10.507**	**36.851**	**47.358**	**7.935**	**- 6.211**	**22.538**	**- 41.955**	**33.400**
Income tax													**- 8.373**
Net income for the period													**25.027**

Segment information by business unit (income statement) 01/01 - 30/09/2015 adjusted In € million		Agricultural Trade	Agricultural Equipment	Fruit	**Agriculture**	Energy	Renewable Energies	**Energy**	**Building Materials**	**Digital Farming**	**Other Activities***	**Transition / Consolidation**	**Group**
Revenues generated through business with third parties	-.---	6,247.828	966.659	473.650	**7,688.137**	1,692.009	580.856	**2,272.865**	**1,125.715**	**-.---**	**9.978**	**-.---**	**11,096.695**
Intra-segment revenues	-.---	623.223	14.494	0.010	**637.727**	168.074	18.865	**186.939**	**20.635**	**-.---**	**35.626**	**- 880.927**	**-.---**
Inter-segment revenues	-.---	1.433	0.578	-.---	**2.011**	11.772	17.023	**28.795**	**0.934**	**-.---**	**2.640**	**- 34.380**	**-.---**
Total revenues	**-.---**	**6,872.484**	**981.731**	**473.660**	**8,327.875**	**1,871.855**	**616.744**	**2,488.599**	**1,147.284**	**-.---**	**48.244**	**- 915.307**	**11,096.695**
Earnings before interest, tax, depreciation and amortisation (EBITDA)	**-.---**	**55.995**	**17.975**	**30.797**	**104.767**	**13.861**	**44.293**	**58.154**	**26.338**	**-.---**	**26.282**	**- 39.357**	**176.184**
Depreciation and amortisation	-.---	22.732	8.306	9.425	40.463	6.412	18.653	25.065	10.893	-.---	12.120	4.980	**93.521**
Earnings before interest and tax (EBIT)	**-.---**	**33.263**	**9.669**	**21.372**	**64.304**	**7.449**	**25.640**	**33.089**	**15.445**	**-.---**	**14.162**	**- 44.337**	**82.663**
Earnings before tax (EBT)	**-.---**	**11.651**	**- 0.467**	**15.189**	**26.373**	**7.174**	**15.138**	**22.312**	**4.637**	**-.---**	**25.085**	**- 45.182**	**33.225**
Income tax													**- 8.469**
Net income for the period													**24.756**

* before consolidation

Segment report by business unit (income statement)

In € million	1Q2016	2Q2016	3Q2016	01/01/2016 – 30/09/2016	Y/y change in %	1Q2015 adjusted	2Q2015 adjusted	3Q2015 adjusted	01/01/2015 – 30/09/2015 adjusted
Revenues through third-party business									
BayWa Agri Supply & Trade	1,496.763	1,461.383	1,574.339	4,532.485	-.-	-.---	-.---	-.---	-.---
BayWa Agriculture Sales	727.416	846.675	662.877	2,236.968	-.-	-.---	-.---	-.---	-.---
Agricultural Trade	-.---	-.---	-.---	-.---	-.-	2,150.066	2,276.938	1,820.824	6,247.828
Agricultural Equipment	219.879	374.045	316.847	910.771	- 5.8	262.512	386.736	317.411	966.659
Fruit	140.375	172.436	193.281	506.092	6.8	128.754	167.143	177.753	473.650
Agriculture	**2,584.433**	**2,854.539**	**2,747.344**	**8,186.316**	**6.5**	**2,541.332**	**2,830.817**	**2,315.988**	**7,688.137**
Energy	449.361	508.832	520.900	1,479.093	- 12.6	531.309	561.397	599.303	1,692.009
Renewable Energies	160.444	155.626	275.431	591.501	1.8	123.574	133.259	324.023	580.856
Energy	**609.805**	**664.458**	**796.331**	**2,070.594**	**- 8.9**	**654.883**	**694.656**	**923.326**	**2,272.865**
Building Materials	**268.991**	**463.492**	**436.147**	**1,168.630**	**3.8**	**250.215**	**439.451**	**436.049**	**1,125.715**
Digital Farming	**1.751**	**1.508**	**1.116**	**4.375**	**-.-**	**-.---**	**-.---**	**-.---**	**-.---**
Other Activities	**3.418**	**4.025**	**1.934**	**9.377**	**- 6.0**	**3.536**	**3.982**	**2.460**	**9.978**
Total	**3,468.398**	**3,988.022**	**3,982.872**	**11,439.292**	**3.1**	**3,449.966**	**3,968.906**	**3,677.823**	**11,096.695**
Earnings before interest, tax, depreciation and amortisation (EBITDA)									
BayWa Agri Supply & Trade	2.920	5.336	- 11.725	- 3.469	-.-	-.---	-.---	-.---	-.---
BayWa Agriculture Sales	14.034	25.077	- 3.080	36.031	-.-	-.---	-.---	-.---	-.---
Agricultural Trade	-.---	-.---	-.---	-.---	-.-	27.496	29.300	- 0.801	55.995
Agricultural Equipment	- 5.663	9.283	3.522	7.142	- 60.3	2.202	11.335	4.438	17.975
Fruit	2.929	26.795	16.697	46.421	50.7	3.725	17.906	9.166	30.797
Agriculture	**14.220**	**66.491**	**5.414**	**86.125**	**- 17.8**	**33.423**	**58.541**	**12.803**	**104.767**
Energy	6.015	5.417	5.435	16.867	21.7	3.316	4.024	6.521	13.861
Renewable Energies	18.203	9.164	37.543	64.910	46.5	5.709	2.658	35.926	44.293
Energy	**24.218**	**14.581**	**42.978**	**81.777**	**40.6**	**9.025**	**6.682**	**42.447**	**58.154**
Building Materials	**- 11.093**	**24.317**	**16.848**	**30.072**	**14.2**	**- 13.110**	**20.069**	**19.379**	**26.338**
Digital Farming	**- 0.988**	**- 1.972**	**- 1.979**	**- 4.939**	**-.-**	**-.---**	**-.---**	**-.---**	**-.---**
Other Activities	**- 6.524**	**24.079**	**5.945**	**23.500**	**- 10.6**	**0.010**	**13.410**	**12.862**	**26.282**
Transition	**- 1.469**	**- 29.225**	**- 8.582**	**- 39.276**	**0.2**	**- 2.070**	**- 16.941**	**- 20.346**	**- 39.357**
Total	**18.364**	**98.271**	**60.624**	**177.259**	**0.6**	**27.278**	**81.761**	**67.145**	**176.184**
Earnings before interest and tax (EBIT)									
BayWa Agri Supply & Trade	2.001	4.407	- 12.696	- 6.288	-.-	-.---	-.---	-.---	-.---
BayWa Agriculture Sales	7.633	18.489	- 9.439	16.683	-.-	-.---	-.---	-.---	-.---
Agricultural Trade	-.---	-.---	-.---	-.---	-.-	19.944	21.692	- 8.373	33.263
Agricultural Equipment	- 8.137	6.690	0.740	- 0.707	> - 100	- 0.337	8.461	1.545	9.669
Fruit	- 0.594	23.057	12.986	35.449	65.9	0.656	14.810	5.906	21.372
Agriculture	**0.903**	**52.643**	**- 8.409**	**45.137**	**- 29.8**	**20.263**	**44.963**	**- 0.922**	**64.304**
Energy	3.959	3.371	3.372	10.702	43.7	1.161	1.890	4.398	7.449
Renewable Energies	12.068	3.657	31.298	47.023	83.4	- 0.094	- 3.818	29.552	25.640
Energy	**16.027**	**7.028**	**34.670**	**57.725**	**74.5**	**1.067**	**- 1.928**	**33.950**	**33.089**
Building Materials	**- 14.865**	**20.450**	**13.257**	**18.842**	**22.0**	**- 16.731**	**16.430**	**15.746**	**15.445**
Digital Farming	**- 1.408**	**- 2.395**	**- 2.400**	**- 6.203**	**-.-**	**-.---**	**-.---**	**-.---**	**-.---**
Other Activities	**- 10.224**	**20.232**	**1.831**	**11.839**	**- 16.4**	**- 4.118**	**9.207**	**9.073**	**14.162**
Transition	**- 2.873**	**- 30.267**	**- 8.804**	**- 41.944**	**5.4**	**- 3.806**	**- 18.651**	**- 21.880**	**- 44.337**
Total	**- 12.440**	**67.691**	**30.145**	**85.396**	**3.3**	**- 3.325**	**50.021**	**35.967**	**82.663**
Earnings before tax (EBT)									
BayWa Agri Supply & Trade	- 0.621	1.968	- 15.177	- 13.830	-.-	-.---	-.---	-.---	-.---
BayWa Agriculture Sales	1.970	12.796	- 14.745	0.021	-.-	-.---	-.---	-.---	-.---
Agricultural Trade	-.---	-.---	-.---	-.---	-.-	12.325	14.469	- 15.143	11.651
Agricultural Equipment	- 11.636	2.847	- 2.650	- 11.439	> - 100	- 4.091	5.071	- 1.447	- 0.467
Fruit	- 2.191	20.575	10.599	28.983	90.8	- 0.958	12.129	4.018	15.189
Agriculture	**- 12.478**	**38.186**	**- 21.973**	**3.735**	**- 85.8**	**7.276**	**31.669**	**- 12.572**	**26.373**
Energy	3.833	3.305	3.369	10.507	46.5	1.049	1.753	4.372	7.174
Renewable Energies	8.128	- 0.230	28.953	36.851	> 100	- 3.483	- 6.930	25.551	15.138
Energy	**11.961**	**3.075**	**32.322**	**47.358**	**> 100**	**- 2.434**	**- 5.177**	**29.923**	**22.312**
Building Materials	**- 18.177**	**16.628**	**9.484**	**7.935**	**71.1**	**- 20.120**	**12.706**	**12.051**	**4.637**
Digital Farming	**- 1.411**	**- 2.398**	**- 2.402**	**- 6.211**	**-.-**	**-.---**	**-.---**	**-.---**	**-.---**
Other Activities	**- 6.701**	**23.876**	**5.363**	**22.538**	**- 10.2**	**- 0.327**	**12.671**	**12.741**	**25.085**
Transition	**- 3.118**	**- 30.217**	**- 8.620**	**- 41.955**	**7.1**	**- 3.893**	**- 17.807**	**- 23.482**	**- 45.182**
Total	**- 29.924**	**49.150**	**14.174**	**33.400**	**0.5**	**- 19.498**	**34.062**	**18.661**	**33.225**

Segment information by business unit (balance sheet) As at: 30/09/2016 In € million	BayWa Agri Supply & Trade	BayWa Agriculture Sales	Agricultural Equipment	Fruit	**Agriculture**	Energy	Renewable Energies	**Energy**	**Building Materials**	**Digital Farming**	**Other Activities***	**Transition / Consolidation**	**Group**
Assets	1,700.143	1,366.232	643.775	497.158	**4,207.308**	282.294	2,583.343	**2,865.637**	**611.477**	**7.155**	**3,943.741**	**- 5,027.310**	**6,608.008**
of which: participating interests recognised at equity	2.577	-.---	1.333	13.790	**17.700**	-.---	9.596	**9.596**	**0.051**	**-.---**	**169.133**	**-.---**	**196.480**
of which: non-current assets held for sale/disposal groups	-.---	-.---	-.---	0.926	**0.926**	-.---	17.812	**17.812**	**-.---**	**-.---**	**16.063**	**-.---**	**34.801**
Inventories	469.448	675.992	367.988	49.986	**1,563.414**	41.019	618.424	**659.443**	**151.136**	**0.287**	**1.397**	**85.851**	**2,461.528**
of which: non-current assets held for sale/disposal groups	-.---	-.---	-.---	-.---	**-.---**	-.---	-.---	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**
Liabilities	1,353.624	861.621	533.299	271.299	**3,019.843**	388.012	2,077.254	**2,465.266**	**672.005**	**6.173**	**2,702.301**	**- 3,332.205**	**5,533.383**
of which: liabilities from non-current assets held for sale/disposal groups	-.---	-.---	-.---	-.---	**-.---**	-.---	13.755	**13.755**	**-.---**	**-.---**	**-.---**	**-.---**	**13.755**
Additions in intangible assets, property, plant and equipment and investment property (incl. company acquisitions)	12.041	32.089	16.211	22.396	**82.737**	5.017	11.424	**16.441**	**12.174**	**1.068**	**12.331**	**27.704**	**152.455**
Employees at month's end	354	3,913	3,655	2,201	**10,123**	1,007	951	**1,958**	**4,111**	**127**	**634**	**-**	**16,953**

Segment information by business unit (balance sheet) As at: 31/12/2015 In € million		Agricultural Trade	Agricultural Equipment	Fruit	**Agriculture**	Energy	Renewable Energies	**Energy**	**Building Materials**	**Digital Farming**	**Other Activities***	**Transition / Consolidation**	**Group**
Assets		2,821.566	549.733	412.505	**3,783.804**	224.639	2,084.607	**2,309.246**	**562.733**	**7.218**	**3,597.880**	**- 4,224.224**	**6,036.657**
of which: participating interests recognised at equity		3.164	6.620	14.555	**24.339**	-.---	10.964	**10.964**	**0.051**	**-.---**	**168.522**	**-.---**	**203.876**
of which: non-current assets held for sale/disposal groups		-.---	-.---	-.---	**-.---**	-.---	-.---	**-.---**	**-.---**	**-.---**	**9.796**	**-.---**	**9.796**
Inventories		1,086.682	291.188	29.628	**1,407.498**	36.302	474.748	**511.050**	**138.722**	**0.225**	**0.833**	**83.213**	**2,141.541**
of which: non-current assets held for sale/disposal groups		-.---	-.---	-.---	**-.---**	-.---	-.---	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**
Liabilities		1,935.987	434.614	284.131	**2,654.732**	305.921	1,619.700	**1,925.621**	**556.719**	**5.083**	**2,412.878**	**- 2,594.277**	**4,960.756**
of which: liabilities from non-current assets held for sale/disposal groups		-.---	-.---	-.---	**-.---**	-.---	-.---	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**	**-.---**
Additions in intangible assets, property, plant and equipment and investment property (incl. company acquisitions)		52.488	25.745	45.415	**123.648**	7.130	24.947	**32.077**	**26.240**	**9.154**	**22.746**	**-.---**	**213.865**
Employees at month's end		4,080	3,438	2,131	**9,649**	970	882	**1,852**	**4,028**	**105**	**595**	**-**	**16,229**

* before consolidation

Segment information by region

In € million	External sales 01/01 - 30/09/2016	External sales 01/01 - 30/09/2015	Non-current assets 30/09/2016	Non-current assets 31/12/2015
Germany	4,101.043	4,353.197	1,438.385	1,489.772
Austria	1,715.140	1,844.043	380.353	371.165
Netherlands	-.---	1,002.105	-.---	-.---
New Zealand	-.---	-.---	267.623	258.747
Other international operations	5,623.109	3,897.350	189.832	167.493
Group	**11,439.292**	**11,096.695**	**2,276.193**	**2,287.177**

Notes to the Interim Report for the Period from 1 January to 30 September 2016

Accounting policies and valuation methods

The Interim Report of the BayWa Group as at 30 September 2016 was prepared in accordance with IAS 34 (Interim Financial Reporting), taking into account the framework set out under the International Financial Reporting Standards (IFRS) and valid on the reporting date. The reporting currency of the Group is the euro. There have been no changes in the accounting policies and valuation methods applied to the consolidated financial statements as against 31 December 2015. For more information on the details pertaining to the accounting policies and valuation methods applied, reference is made to the consolidated financial statements of BayWa AG as at 31 December 2015.

The following amended accounting standards that had to be applied for the first time in the reporting period had no impact at all or no major impact on the net assets, financial position and result of operations of the BayWa Group.

– Amendments to IFRS 11 (Accounting for Acquisitions of Interests in Joint Operations)
– Amendments to IAS 16 and IAS 38 (Clarification of Acceptable Methods of Depreciation and Amortisation)
– Amendments to IAS 1 (Disclosure Initiative)
– Annual Improvements to IFRSs (Annual Improvements 2012–2014)

In June 2014, the IASB also published amendments to IAS 16 (Property, Plant and Equipment) and IAS 41 (Agriculture) with regard to the accounting for bearer plants. The amendments entered into force for reporting periods beginning on or after 1 January 2016. In BayWa Group, the amendments had already been applied early and retrospectively in the financial year 2015; as a result, the amendments have no impact on the current reporting period. The comparable previous-year figures were adjusted accordingly.

IAS 8 – Accounting and Valuation Principles, Changes in Estimates and Errors

The consolidated financial statements and the Group management report on of BayWa AG as at 31 December 2013 were subject to a random sample audit by the Deutsche Prüfstelle für Rechnungslegung (DPR) / Financial Reporting Enforcement Panel (FREP) pursuant to Section 342b para. 2 sentence 3 number 3 German Commercial Code (HGB). This audit resulted in findings which had an effect on the assets, financial position and result of operations of the BayWa Group for the financial year 2013 and, consequently, also for

subsequent years; these effects led to an adjustment in this Interim Report of the comparable previous-year figures.

In the previous year, the BayWa Group opted for the early adoption of amendments to IAS 16 (Property, Plant and Equipment) and IAS 41 (Agriculture) with regard to the recognition of bearer plants, which were endorsed in European law in November 2015. This necessitated an adjustment to the figure for the comparable period in the previous year.

Please refer to the explanations provided in the consolidated financial statements of BayWa AG as at 31 December 2015 for more information and a detailed presentation of the specific adjustments.

The described adjustments had the following impact on the income statement for the first three quarters of the financial year 2015:

in € million	01/01 – 30/09/2015 unadjusted	Adjustments	01/01 – 30/09/2015 adjusted
Gross profit	**1,140.120**	**2.573**	**1,142.693**
Result of operating activities	**65.046**	**9.118**	**74.164**
Result of ordinary activities (EBT)	**34.909**	**– 1.684**	**33.225**
Net income for the period	**26.222**	**– 1.466**	**24.756**
of which: profit share of minority interest	14.756	– 0.142	14.614
of which: due to shareholders of the parent company	11.466	– 1.324	10.142
EBIT	**75.275**	**7.388**	**82.663**
EBITDA	**161.187**	**14.997**	**176.184**

The transition to the consolidated statement of comprehensive income for the first three quarters of the financial year 2015 after the adjustments is as follows:

in € million	01/01 – 30/09/2015 unadjusted	Adjustments	01/01 – 30/09/2015 adjusted
Net income for the period	**26.222**	**– 1.466**	**24.756**
Differences from currency translation	– 11.921	0.503	– 11.418
Sum of items subsequently reclassified in the income statement	**– 17.532**	**0.503**	**– 17.029**
Gains and losses recognised directly in equity	**– 17.638**	**0.503**	**– 17.135**
of which: profit share of minority interest	– 5.086	0.135	– 4.951
of which: due to shareholders of the parent company	– 12.552	0.368	– 12.184
Consolidated total result for the period	**8.584**	**– 0.963**	**7.621**
of which: profit share of minority interest	9.670	– 0.007	9.663
of which: due to shareholders of the parent company	– 1.086	– 0.956	– 2.042

The adjustments had the following effects on the cash flow statement for the first three quarters of the financial year 2015:

in € million	01/01 – 30/09/2015 unadjusted	Adjustments	01/01 – 30/09/2015 adjusted
Cash flow from operating activities	**23.665**	**14.154**	**37.819**
Cash flow from investing activities	**– 86.237**	-.---	**– 86.237**
Cash flow from financing activities	**86.442**	**– 14.154**	**72.288**
Cash-effective changes in cash and cash equivalents	23.870	-.---	23.870
Cash and cash equivalents at the start of the period	106.076	2.280	108.356
Inflow/outflow of funds due to changes in the group of consolidated companies and in exchange rates	1.271	-.---	1.271
Cash and cash equivalents at the end of the period	**131.217**	**2.280**	**133.497**

Changes in the group of consolidated companies

Along with BayWa AG, the consolidated financial statements include all major companies over which it can exercise direct or indirect control via subsidiaries.

BayWa Obst Beteiligung GmbH, Munich, Germany; BayWa Fruit B.V., Amsterdam, the Netherlands; Kerifresh Growers Trust 2016, Kerikeri, New Zealand; T&G South East Asia Ltd, Bangkok, Thailand; BayWa r.e. Asia Pacific Pte. Ltd., Singapore; BayWa r.e. (Thailand) Co., Ltd., Bangkok, Thailand; BayWa r.e. Solar Pte. Ltd., Singapore; BayWa r.e. Solar Systems S.à r.l., Luxembourg; T&G Japan Limited, Tokyo, Japan; BayWa r.e. Solar Systems Pty Ltd, Perth, Australia; BayWa r.e. Progetti S.R.L., Milan, Italy; CalCity Solar I, LLC, Wilmington (Delaware), USA; BAYWA CANADA LTD, Vancouver, Canada; 10766230 B.C. LTD, Vancouver, Canada, are all companies established in the reporting year or before, and became part of the fully consolidated group for the first time.

As at 1 January 2016, Intersaatzucht Verwaltungs GmbH, Munich, Germany, which had not been consolidated by the end of the financial year 2015 due to it being of minor significance, was also included in BayWa AG's consolidated financial statements for the first time in accordance with the standards applicable to full consolidation.

Project companies Windpark Stockelsdorf GmbH, Gräfelfing, Germany; Windpark Bärofen GmbH, Kilb, Austria; Eole de Plan Fleury SAS, Vitry La Ville, France; KALPIS, S.A.P.I. DE C.V., Mexico City, Mexico; K'IIN, S.A.P.I. DE C.V., Mexico City, Mexico; Bodwen Solar Project Limited, London, UK; Berthllwyd Solar Project Limited, London, UK; Solarpark Möhlau GmbH & Co. KG, Polch, Germany; Sandhutton Solar Project Limited, London, UK; Chestnut Solar LLC, Raleigh (North Carolina), USA; Hemlock Solar LLC, Raleigh (North Carolina), USA; HXNAir Solar One, LLC, Raleigh (North Carolina), USA, also became part of the fully consolidated group for the first time in the financial year 2016. Tierceline Energies SARL, Paris, France; Windpark Cashagen GmbH & Co. KG, Gräfelfing, Germany; Windpark Dissau GmbH & Co. KG, Gräfelfing, Germany; Windpark Uphuser Mark GmbH & Co. KG, Gräfelfing, Germany; BayWa r.e. Desarrollos Solares S. de R.L. de C.V., Mexico City, Mexico, were also included in consolidation for the first time due to reasons of materiality.

RENERCO GEM 4 GmbH, Gräfelfing, Germany, was also merged with BayWa r.e. Wind GmbH, Munich, Germany; consequently, RENERCO GEM 4 GmbH is not reported in BayWa AG's group of consolidated companies as an independent company.

Effective 1 July 2016, FarmFacts GmbH & Co. KG, Pfarrkirchen, Germany, was merged with PC-Agrar Informations- und Beratungsdienst GmbH, Pfarrkirchen, Germany; consequently, FarmFacts GmbH & Co. KG is no longer reported in BayWa AG's group of consolidated companies as an independent company. Since the merger, the operations of the company continue under the name FarmFacts GmbH, Pfarrkirchen, Germany.

Sempol spol. s r.o., Trnava, Slovakia, was merged with RWA SLOVAKIA spol. s r.o., Bratislava, Slovakia; consequently, Sempol spol. s r.o. is no longer reported in BayWa AG's group of consolidated companies as an independent company.

Fresh Food Exports 2011 Limited, Auckland, New Zealand, was also merged with Delica Limited, Auckland, New Zealand; consequently, Fresh Food Exports 2011 Limited is not reported in BayWa AG's group of consolidated companies as an independent company.

Rianto Limited, Auckland, New Zealand, and Rembrandt Van Rijen Limited, Auckland, New Zealand, were also merged with Status Produce Limited, Auckland, New Zealand; consequently, Rianto Limited and Rembrandt Van Rijen Limited are not reported in BayWa AG's group of consolidated companies as independent companies.

BayWa AG, Munich, Germany, took over 100% of the shares in Evergrain Germany GmbH & Co. KG, Hamburg, Germany, through Group company BayWa Agrar Beteiligung Nr. 2 GmbH, Germany, by way of a share deal. With the takeover, the BayWa Group is expanding its international specialities business and plans to take a leading role in the malting barley trade. The biggest market potential for malting barley lies in the European Union and increasingly in the growth of South American and Asian markets. BayWa Agrar Beteiligung Nr. 2 GmbH has had a controlling influence over Evergrain Germany GmbH & Co. KG since 29 January 2016, the date when the purchase price was paid for the acquired shares. The initial consolidation of the company therefore took place for reasons of materiality and practicability on 1 February 2016 within the scope of full consolidation.

The preliminary cost of the shares came to €6.600 million and includes the contractually agreed purchase price component of €4.992 million, which was disbursed in January. The purchase agreement also includes purchase price components which, depending on the respective return on capital investment for the financial years 2016 through 2019, amount to a maximum of €1.608 million.

The transaction costs incurred in connection with the acquisition of the shares amount to €0.365 million. In the financial year 2016, these costs are included in the income statement under other operating expenses.

The net assets acquired in connection with the purchase of Evergrain Germany GmbH & Co. KG break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	-.---	-.---	-.---
Property, plant and equipment	0.019	-.---	0.019
Financial assets	0.025	-.---	0.025
Inventories	-.---	-.---	-.---
Financial assets	6.956	-.---	6.956
Receivables and other assets	5.905	-.---	5.905
Deferred tax assets	0.485	-.---	0.485
Cash and cash equivalents	0.703	-.---	0.703
Non-current liabilities	4.637	-.---	4.637
Current liabilities	6.804	-.---	6.804
Deferred tax liabilities	-.---	-.---	-.---
	2.652	**-.---**	**2.652**
Goodwill (preliminary)			3.948
Preliminary total purchase price, in contingent purchase price compon			**6.600**

The gross amount of the receivables amounted to €5.453 million as at the time of acquisition; of this amount, €5.446 million is considered to be recoverable.

If the purchase of the company had been concluded by the first day of the financial year, the share in consolidated revenues would have been €4.610 million higher and the consolidated profit attributable to investors €2.354 million higher.

Since 1 February 2016, the date of its initial inclusion in the group of consolidated companies, Evergrain Germany GmbH & Co. KG has generated revenues of €85.193 million and gains of €0.739 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

Effective 1 March 2016, BayWa AG, Munich, Germany, took over the photovoltaic (PV) operations of SOLAR-Center S.à r.l., Luxembourg, through Group company BayWa r.e. Solar Systems S.à r.l., Luxembourg, by way of an asset deal to expand its renewable energies activities; these activities include wholesale operations related to PV panels, inverters and other accessories, in the Benelux, France and Germany. The preliminary cost of the acquired operations comes to €2.404 million.

The transaction costs incurred in connection with the acquisition of the shares amount to €0.053 million. In the financial year 2016, these costs are included in the income statement under other operating expenses.

The net assets acquired in connection with the takeover of operations break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	0.708	-.---	0.708
Property, plant and equipment	0.035	-.---	0.035
Financial assets	-.---	-.---	-.---
Inventories	1.661	-.---	1.661
Receivables and other assets	-.---	-.---	-.---
Deferred tax assets	-.---	-.---	-.---
Cash and cash equivalents	-.---	-.---	-.---
Non-current liabilities	-.---	-.---	-.---
Current liabilities	-.---	-.---	-.---
Deferred tax liabilities	-.---	-.---	-.---
	2.404	**-.---**	**2.404**
Goodwill (preliminary)			-.---
Total purchase price (preliminary)			**2.404**

The takeover of operations did not result in any goodwill.

Since 1 March 2016, the date of its initial inclusion in the group of consolidated companies, BayWa r.e. Solar Systems S.à r.l. has generated revenues of €26.568 million and gains of €0.318 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

BayWa AG, Munich, Germany, took over 68.4% of the shares in TFC Holland B.V., De Lier, the Netherlands, through Group company BayWa Fruit B.V., Amsterdam, the Netherlands, by way of a share deal. The takeover is an important step for BayWa in its international growth strategy in the Agriculture Segment. TFC Holland B.V. has long-standing international trade relations in all procurement markets for exotic fruits – mainly for avocado, mango, ginger and citrus fruits, as well as with the European food retail industry. By expanding its portfolio in the growth market for exotic speciality fruits, in particular in the “ready-to-eat” sector, the BayWa Group is strengthening its position as a leading international supplier of exotic and pome fruit. BayWa Fruit B.V. has had a controlling influence over TFC Holland B.V. since 8 March 2016, the date when the purchase price was paid for the acquired shares. The initial consolidation of the company therefore took place for reasons of materiality and practicability on 1 March 2016 within the scope of full consolidation.

The preliminary purchase cost of the shares comes to €28.705 million and includes the contractually agreed purchase price component which was disbursed in March.

The transaction costs incurred in connection with the acquisition of the shares amount to €0.993 million. In the financial year 2016, these costs are included in the income statement under other operating expenses.

The net assets acquired in connection with the purchase of TFC Holland B.V. break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	-.---	-.---	-.---
Property, plant and equipment	5.254	-.---	5.254
Financial assets	0.058	-.---	0.058
Inventories	1.065	-.---	1.065
Receivables and other assets	12.402	-.---	12.402
Deferred tax assets	0.227	-.---	0.227
Cash and cash equivalents	3.476	-.---	3.476
Non-current liabilities	0.890	-.---	0.890
Current liabilities	13.522	-.---	13.522
Deferred tax liabilities	-.---	-.---	-.---
	8.070	**-.---**	**8.070**
Proportionate net assets			5.520
Goodwill (preliminary)			23.185
Total purchase price (preliminary)			**28.705**
Portion of net assets attributable to non-controlling shares			2.550

The portion of net assets of €2.550 million attributable to the non-controlling shares in TFC Holland B.V. comprises the fair value of the assets and liabilities attributable to minority interests.

The gross amount of the receivables amounted to €11.079 million as at the time of acquisition; of this amount, €11.008 million is considered to be recoverable.

If the purchase of the company had been concluded by the first day of the financial year, the share in consolidated revenues would have been €33.158 million higher and the consolidated profit attributable to investors €2.312 million higher.

Since 1 March 2016, the date of its initial inclusion in the group of consolidated companies, TFC Holland B.V. has generated revenues of €33.842 million and gains of €2.397 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

BayWa AG, Munich, Germany, took over 100% of the shares in Kenergia Sviluppo S.r.l., Rome, Italy, through Group company BayWa r.e. Italia S.r.l., Milan, Italy, by way of a share deal. The takeover is designed to expand technical management and maintenance business activities in the Italian market. BayWa r.e. Italia S.r.l. has had a controlling influence over Kenergia Sviluppo S.r.l. since 17 June 2016, the date when the purchase price was paid for the acquired shares. The initial consolidation of the company therefore took place on this date within the scope of full consolidation.

The preliminary purchase cost of the shares comes to €3.197 million and includes the contractually agreed purchase price component which was disbursed in June and September.

No transaction costs have been incurred to date in connection with the acquisition.

The net assets acquired in connection with the purchase of Kenergia Sviluppo S.r.l. break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	0.475	3.387	3.862
Property, plant and equipment	0.020	-.---	0.020
Financial assets	-.---	-.---	-.---
Inventories	0.134	-.---	0.134
Receivables and other assets	1.469	-.---	1.469
Deferred tax assets	-.---	-.---	-.---
Cash and cash equivalents	0.134	-.---	0.134
Non-current liabilities	-.---	-.---	-.---
Current liabilities	1.669	-.---	1.669
Deferred tax liabilities	-.---	0.753	0.753
	0.563	**2.634**	**3.197**
Goodwill (preliminary)			-.---
Total purchase price (preliminary)			**3.197**

The purchase of the company did not result in any goodwill.

The gross amount of the receivables amounted to €1.387 million as at the time of acquisition; the entire amount is considered to be recoverable.

If the purchase of the company had been concluded by the first day of the financial year, the share in consolidated revenues would have been €1.712 million higher and the consolidated profit attributable to investors €0.285 million higher.

Since 17 June 2016, the date of its initial inclusion in the group of consolidated companies, Kenergia Sviluppo S.r.l. has generated revenues of €0.440 million and a loss of €0.401 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

BayWa AG, Munich, Germany, took over 51.0% of the shares in Agrimec Group B.V., Apeldoorn, the Netherlands, by way of a share deal. Together with the previously held 49.0% of the shares in the company, which had been recognised at equity until the date of the successive acquisition, BayWa AG has held 100% of the shares since the time of acquisition. By way of this acquisition, BayWa AG is now the sole shareholder of Agrimec Group B.V. and its subsidiary, Abemec B.V., Veghel, the Netherlands. The complete takeover of Agrimec Group B.V. is part of BayWa AG's internationalisation strategy in the agricultural equipment business. BayWa AG has had a controlling influence over this company since 11 July 2016, the date when the purchase price was paid for the additionally acquired 51.0% of the shares. The initial consolidation of the company therefore took place for reasons of materiality and practicability on 1 July 2016 within the scope of full consolidation.

The preliminary cost of 100% of the shares came to €10.069 million and includes the contractually agreed purchase price component of €5.047 million for the purchase of the additional 51% of the shares, which was disbursed in July, as well as the shares previously recognised at equity by BayWa AG (€5.022 million).

The transaction costs incurred in connection with the acquisition of the shares amount to €0.090 million. In the financial year 2016, these costs are included in the income statement under other operating expenses.

The net assets acquired in connection with the purchase of Agrimec Group B.V. and its subsidiary break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	0.790	-.---	0.790
Property, plant and equipment	4.604	-.---	4.604
Financial assets	-.---	-.---	-.---
Inventories	14.410	-.---	14.410
Receivables and other assets	8.228	-.---	8.228
Deferred tax assets	-.---	-.---	-.---
Cash and cash equivalents	0.545	-.---	0.545
Non-current liabilities	13.188	-.---	13.188
Current liabilities	5.595	-.---	5.595
Deferred tax liabilities	-.---	-.---	-.---
	9.794	**-.---**	**9.794**
Goodwill (preliminary)			0.275
Total purchase price (preliminary)			**10.069**

The gross amount of the receivables amounted to €7.494 million as at the time of acquisition; of this amount, €7.362 million is considered to be recoverable.

If the purchase of the company had been concluded by the first day of the financial year, the share in consolidated revenues would have been €38.030 million higher and the consolidated profit attributable to investors €0.288 million higher.

Since 1 July 2016, the date of its initial inclusion in the group of consolidated companies, Agrimec Group B.V., together with Abemec B.V., has generated revenues of €16.084 million and gains of €0.081 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

Effective 22 September 2016, BayWa AG, Munich, Germany, took over the photovoltaic (PV) operations of Solar Matrix Pty Ltd, Perth, Australia, through Group company BayWa r.e. Solar Systems Pty Ltd, Perth, Australia, by way of an asset deal to expand its renewable energies activities, thereby entering the solar module and components business in Australia. The preliminary cost of the acquired operations comes to €1.270 million.

No transaction costs have been incurred to date in connection with the acquisition.

The net assets acquired in connection with the takeover of operations break down as follows (preliminary figures):

in € million	Book value	Fair value adjustments	Fair value
Intangible assets	0.078	-.---	0.078
Property, plant and equipment	0.121	-.---	0.121
Financial assets	-.---	-.---	-.---
Inventories	1.071	-.---	1.071
Receivables and other assets	-.---	-.---	-.---
Deferred tax assets	-.---	-.---	-.---
Cash and cash equivalents	-.---	-.---	-.---
Non-current liabilities	-.---	-.---	-.---
Current liabilities	-.---	-.---	-.---
Deferred tax liabilities	-.---	-.---	-.---
	1.270	**-.---**	**1.270**
Goodwill (preliminary)			-.---
Total purchase price (preliminary)			**1.270**

The takeover of operations did not result in any goodwill.

Since 22 September 2016, the date of its initial inclusion in the group of consolidated companies, BayWa r.e. Solar Systems Pty Ltd. has generated revenues of €0.065 million and a loss of €0.013 million.

The final purchase price allocation pertaining to this acquisition has not yet been made as the fair value of the assets and liabilities had not yet been definitively calculated at the time when the Interim Report was drawn up.

BayWa AG, Munich, Germany, participated in a capital increase by Group company T&G Global Limited, Auckland, New Zealand, on 3 June 2016. As the participation of shareholders in the capital increase was not always proportional to the shares held, the shares held by BayWa AG in T&G Global Limited rose from 73.68% to 73.99%. The book value of the previous minority interests in the equity of T&G Global Limited amounted to €0.541 million as at the time of acquisition. As a result of this transaction, the minority interest in equity included in the consolidated financial statements fell by €0.541 million and the equity attributable to the shareholders of the parent company increased by €0.541 million due to the

offsetting of the preliminary difference arising from the purchase of additional shares. No additional transaction costs have been incurred to date in connection with the purchase of additional shares.

BayWa AG, Munich, Germany, acquired the remaining 10% of the shares in ECOWIND Handels- & Wartungs-GmbH, Kilb, Austria, effective 27 July 2016, through Group company BayWa r.e. renewable energy GmbH, Munich, Germany, meaning that BayWa r.e. renewable energy GmbH has been entitled to 100% of the shares in this company since the acquisition. The preliminary purchase cost of the shares comes to €0.450 million and includes the contractually agreed purchase price component of €0.450 million, which was disbursed on 27 July 2016. The book value of the previous minority interests in the equity of ECOWIND Handels- & Wartungs-GmbH, Kilb, Austria, amounted to €0.354 million as at the time of acquisition. As a result of this transaction, the minority interest in equity included in the consolidated financial statements fell by €0.354 million and the equity attributable to the shareholders of the parent company declined by €0.096 million due to the offsetting of the preliminary difference arising from the successive acquisition. No transaction costs were incurred to date in connection with the additional acquisition of shares.

Solarpark Homestead GmbH, Gräfelfing, Germany, sold 100% of its shares in Haymaker (Homestead) Ltd., London, UK, on 18 March 2016.

BayWa r.e. France SAS, Paris, France, also sold 100% of its shares in Saint Congard Energies SAS, Paris, France, on 30 July 2016.

BayWa r.e. Development, LLC, Wilmington (Delaware), USA, sold 100% of its shares in NLP Granger A82, LLC, Wilmington (Delaware), USA, and NLP Valley Center Solar, LLC, Wilmington (Delaware), USA, on 28 August 2016.

BayWa r.e. Asset Holding GmbH, Gräfelfing, Germany, also sold 100% of its shares in Windpark Namborn GmbH & Co. KG, Gräfelfing, Germany, on 13 September 2016.

BayWa r.e. UK Limited, London, UK, sold 100% of its shares in Fraisthorpe (Holding) Limited, London, UK, on 30 September 2016. This also resulted in the sale of the shares held in Fraisthorpe Wind Farm Ltd., London, UK, which had been held by Fraisthorpe (Holding) Limited, London, UK.

The effect of this transaction on the consolidated financial statements is as follows (preliminary figures):

Consideration received

in € million	30/09/2016
Consideration received in the form of cash and cash equivalents for 100% of the shares	25.703

Assets and liabilities derecognised owing to control relinquished

in € million	30/09/2016
Non-current assets	
Intangible assets	-.---
Property, plant and equipment	2.867
Financial assets	0.012
Deferred tax assets	2.876
	5.755
Current assets	
Inventories	106.155
Receivables and other assets	11.147
Cash and cash equivalents	5.400
	122.702

in € million	30/09/2016
Non-current liabilities	
Non-current provisions	0.988
Financial liabilities	84.088
Trade payables and other liabilities	3.909
Deferred tax liabilities	0.512
	89.497
Current liabilities	
Current provisions	1.872
Financial liabilities	0.204
Trade payables and other liabilities	37.114
	39.190
Net assets on the disposal date	**– 0.230**

Gains/losses from the disposal of the Group company

in € million	30/09/2016
Consideration received for 100% of the shares	25.703
Net assets relinquished	– 0.230
Disposal gain	**25.933**

The disposal is disclosed in the income statement under revenues and changes in inventories, while tax components are disclosed under tax expenses.

Incoming net cash and cash equivalents from the disposal of the Group company

in € million	30/09/2016
Purchase price settled through cash and cash equivalents	25.703
Less cash and cash equivalents paid out in connection with the disposal	– 5.400
	20.303

BayWa r.e. Asset Holding GmbH, Gräfelfing, Germany, also sold its 50% participating interest in Süddeutsche Geothermie-Projekte GmbH & Co. KG on 22 September 2016. Until this date, the company had been recognised at equity.

As at 30 September 2016, a total of 317 companies (31 December 2015: 295 companies) were included in the consolidated financial statements in accordance with the standards applicable to full consolidation. In addition, 29 associated companies and joint ventures (31 December 2015: 32 companies) have been included in the consolidated financial statements in accordance with the equity method set out under IAS 28.

Assumptions and estimates

In as much as assumptions and estimates were made in the context of reporting, they have remained unchanged as to the methodology used during the financial year and between financial years. There are no reportable changes which have had a material impact on the current reporting period.

Seasonal and economic influences on business activity

Seasonal influences typical to the business have an impact on almost all the core activities of the Group. Over the course of the year, these lead to fluctuations in revenues and profit which partly offset one another. In the Agriculture Segment, the main activities take place in the first three quarters of the financial year, with the focus on the second quarter. Conventional energy is impacted more by economic influences which cause fluctuations in business. The price trend exerts a major impact on consumer behaviour and therefore on the development of the business unit's revenues. The backlog in demand subsequently evens out over a number of years. Renewable energies are subject to fluctuations depending on project sales. Business development may also be impacted by political factors as a result of changes in promotion measures. In the Building Materials Segment, business picks up after the first quarter and slows in the fourth quarter due to the weather.

Financial instruments

The book values and fair values of financial liabilities that are measured at amortised cost and whose book values do not approximate their fair values are as follows:

in € million	30/09/2016		31/12/2015	
	Fair value	Book value	Fair value	Book value
Non-current financial liabilities				
Financial liabilities	1,077.196	1,070.303	1,076.468	1,068.340

The financial assets and liabilities measured at fair value assigned to the three levels of the fair value hierarchy as at the reporting date, 30 September 2016, are as follows:

in € million	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value				
Derivative financial instruments & commodity futures	80.309	90.904	-.---	171.213
Securities FAHfT	1.983	-.---	-.---	1.983
Financial assets AfS	5.107	-.---	-.---	5.107
Sum total of financial assets	**87.399**	**90.904**	**-.---**	**178.303**
Financial liabilities measured at fair value				
Derivative financial instruments & commodity futures	61.317	104.176	-.---	165.493
Sum total of financial liabilities	**61.317**	**104.176**	**-.---**	**165.493**

Bonds/equity instruments

In the period under review, there were no issues, share buy-backs or repayments, neither for bonded loans nor for other equity instruments. The treasury share portfolio has remained unchanged since the financial year 2003 and comprises 19,500 shares, which correspond to €49,920, or the equivalent of 0.06% of the share capital.

Appropriation of 2015 retained earnings

On 7 June 2016, the Annual General Meeting of Shareholders approved the following appropriation of BayWa AG's unappropriated retained earnings in the financial year 2015:

Dividend of €0.85 per dividend-bearing share:	€29,463,417.40
Carried forward to new account:	€6,843,110.90
Profit available for distribution:	€36,306,528.30

The dividend was paid out on 8 June 2016.

The amount distributed to the shareholders was reduced by the portion of the shares owned by BayWa AG at the time when the resolution on profit appropriation was made, as these shares are not entitled to dividend pursuant to Section 71b German Stock Corporation Act (AktG). This portion was transferred to other revenue reserves.

Earnings per share

Basic earnings per share (EPS) are calculated by dividing the profit for the period attributable to shares (net of minority interest) by the average number of shares. So-called potential shares (above all share options and convertible bonds), which can dilute earnings per share, were not issued, which means that diluted and basic earnings per share are the same.

Transactions and events to be reported

Interim reporting for the third quarter must contain information on transactions and events which affect the assets, liabilities, equity, result for the period under review or the cash flow, and which, due to their type, scope or frequency, are unusual. In the period under review, there were no matters requiring reporting. In respect of effects from the acquisition and disposal of companies, reference is made to the explanations above.

Tax computation

Tax computation is carried out by using the weighted average annual income tax rate for each separate region. The deferred tax assets include tax-reducing claims which arise from the expected utilisation of loss carryforwards in the periods ahead, the realisation of which is assured with sufficient probability.

Contingent liabilities and contingent receivables

There are no contingent receivables. There were no major changes in contingent liabilities as against the reporting date of 31 December 2015.

Cash flow statement

The cash flow statement has been drawn up pursuant to IAS 7 by applying the indirect method, and broken down into cash flows from operating, investing and financing activities.

Segment report

The change in the internal structure of the BayWa Group's agricultural trading business activities since the start of the financial year 2016 impacted segment reporting during the reporting period. The agricultural trading business activities, which had previously been aggregated in the Agricultural Trade business unit, were split into two separate business units, BayWa Agri Supply & Trade (BAST) and BayWa Agricultural Sales (BAV), effective 1 January 2016. BAST combines the BayWa Group's national and international trade, distribution and logistics activities for grain, oilseed and additional products. The collection business and trade in operating resources and feedstuff have been pooled in the business unit known as BAV. The comparable figures for the previous year do not need to be adjusted in line with the change in the organisational structure as the information required to do so is unavailable, and the costs of preparing such information would be disproportionate to its benefits. In terms of content, the consolidation of the key figures of the BAST and BAV business units for the first three quarters of 2016 is comparable with the values reported in the previous year for the Agricultural Trade business unit.

Furthermore, the Digital Farming activities, which had been presented in the consolidated financial statements as at 31 December 2015 as a business unit within the Agriculture Segment, are presented as a separate segment for the first time in this Interim Report on account of the cross-segment activities of the segment as well as its increasing significance for the BayWa Group.

Other transactions and events to be reported

On 26 January 2016, the Bundeskartellamt (German federal antitrust authority) conducted a search in a number of offices at BayWa AG headquarters in Munich, Germany, on the basis of a warrant issued by the Bonn district court. The investigation was based on the suspicion that employees of the company were allegedly involved in agreements aimed at restricting competition in the sale of agricultural equipment. According to the court order authorising the search, several companies from the industry are being investigated. No further details on the accusations were available to the company at the time of the conclusion of the interim financial statements. BayWa AG is offering its full cooperation with the Bundeskartellamt to clarify the circumstances.

BayWa AG, Munich, Germany, took over natural stone trader Peter Frey GmbH, Wartenberg, Germany, effective 1 October 2016. By way of this takeover, BayWa AG is expanding its building materials portfolio. The core competency of Peter Frey GmbH is in making use of expert advice to utilise high-quality natural stone products from Germany and other countries, particularly in road, path and landscaping projects.

Audit of the Interim Report

The Interim Report was not subject to any audit review.

Munich, 7 November 2016

The Board of Management

Prof. Klaus Josef Lutz
(Chief Executive Officer)
Andreas Helber
Roland Schuler
Matthias Taft
Reinhard Wolf