

Q3

2014 / 15

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Financial highlights (IFRS)

(Figures in € '000, unless otherwise stated)

	9 Months 2014/15	9 Months 2013/14	9 Months 2012/13 ⁴
Revenue	748,701	673,723	649,042
Research and development expenses	84,341	72,309	71,120
Research and development expenses in % of consolidated revenue	11.3%	10.7%	11.0%
EBIT	89,492	92,145	93,440
EBIT in % of consolidated revenue	12.0%	13.7%	14.4%
EBIT (adjusted)¹	99,515	94,035	–
EBIT in % of consolidated revenue (adjusted)¹	13.3%	14.0%	–
Net income	54,932	61,351	71,227
Attributable to:			
Shareholder of parent company	52,300	57,462	66,446
Non-controlling interest	2,632	3,889	4,781
Profit per share² (in €)	0.64 €	0.71 €	0.82 €
Cash flows from operating activities	10,309	39,663	30,644
Cash flows from investing activities	-24,942	-43,867	-30,064
Cash flows from financing activities	12,937	8,774	-4,897
	30 June 2014/15	30 June 2013/14	30 June 2012/13
Total assets	1,113,642	1,039,110	983,074
Total equity	792,866	754,227	715,314
Total equity in %	71.2%	72.9%	74.4%
Net Cash ³	240,804	275,630	324,166
Number of employees (30 June)	2,932	2,947	2,541

¹ Adjusted for special items

² Profit/(loss) per share, attributable to the shareholders of the current financial year

³ Cash and cash equivalents plus treasury receivables from/payables to the group treasury of Carl Zeiss AG

⁴ Adjusted due to the amendment to IAS 19

Content

To our shareholders

Letter to the shareholders	4
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Interim financial statements

Consolidated management report for the interim financial statements	6
1 Summary	6
2 Results of operations	7
3 Financial position	11
4 Net assets	12
5 Orders on hand	14
6 Events of particular significance	14
7 Supplementary report	14
8 Employees	14
9 Research and development	14
10 Outlook	17
11 Directors' dealings – notifiable securities transactions by members of the executive bodies of Carl Zeiss Meditec AG	18
12 Voting rights announcements	18
13 Shareholder structure	19
Consolidated income statement (IFRS)	20
Consolidated statement of comprehensive income (IFRS)	21
Consolidated statement of financial position (IFRS)	22
Consolidated statement of cash flows (IFRS)	24
Consolidated statement of changes in equity (IFRS)	25

Notes

Notes to the consolidated interim financial statements	26
1. General information	26
2. Purchase and sale of business operations	28
3. Notes to the consolidated income statement	28
4. Notes to the consolidated statement of financial position	29
5. Disclosures on fair value	29
6. Events after the end of the interim reporting period	30

Further information

Dates and contacts	31
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Ladies and Gentlemen,
Dear Shareholders,

The Carl Zeiss Meditec Group continued on its growth trend once again in the third quarter of financial year 2014/15. Revenue increased by 11.1 percent compared with the same period of the previous year – due not least to more favorable exchange rates – to € 748.7 million. Adjusted for currency effects, revenue increased by 5.4 percent. Earnings before interest and tax (EBIT) amount to € 89.5 million, which is thus slightly lower than EBIT at the end of the same period of the previous year. The decline in the EBIT margin, from 13.7 percent in the previous year to 12.0 percent after nine months, is mainly due to higher investments in research and development. If this planned special effect is excluded, the decline is more moderate, with an EBIT margin of 13.3 percent, compared with 14.0 percent a year ago. On an adjusted basis, EBIT increased by 5.8 percent compared with the previous year, to € 99.5 million.

At € 0.64, earnings per share were down another 9.0 percent after nine months. In the third quarter, however, we significantly reduced the year-on-year decline that we had reported in May 2015.

It is encouraging that our revenue growth spans all business areas and regions. Once again, the **“Surgical Ophthalmology”** SBU grew the most, increasing its revenue by 17.3 percent, to € 258.5 million. Within this SBU, the development of the business with intraocular lenses for cataract surgery was just as positive as that of revenue from surgical microscopes for ophthalmology. Due to the anticipated rise in research and development expenses, the EBIT margin in this segment decreased. Revenue in the **“Ophthalmic Systems”** SBU increased by 13.9 percent overall, or by 5.7 percent after adjustment for currency effects, to € 283.5 million. Refractive lasers, in particular, played a significant role in this revenue growth, which was also boosted by the associated recurring revenue. The business with diagnostic instruments, on the other hand, is characterized by a persistently strong competitive and price pressure. The EBIT margin of this SBU increased significantly compared with the year-ago basis. The **“Microsurgery”** SBU generated revenue of € 206.7 million, which is more or less on a par with the year-ago period; adjusted for currency effects, however, Microsurgery recorded a slight decline of 4.1 percent. In particular the figures for the traditionally important Japanese market are countered here by a very strong year-ago figure – outside Japan, the development of the Microsurgery business was positive overall.

All three regions reflect the growth trend and are showing increasing revenue: Revenue in the **“EMEA”** region – with substantial revenue shares being generated in Germany and the United Kingdom – increased by 8.5 percent to € 261.9 million. The **“Americas”** region benefited here from the recovery of the U.S. market as well as from the strength of the U.S. dollar, and contributed € 255.2 million to total revenue. This corresponds to an increase of 18.8 percent, an increase that decreases to 3.7 percent, however, after adjustment for currency effects. The **“APAC”** region, with revenue of € 231.6 million, grew by 6.4 percent compared with the previous year. China and India delivered good growth rates in this region, and thus compensated for the weakness of the the Japanese market.

On the whole, therefore, we can be satisfied with the 9 months figures. We shall also continue to work on utilizing our innovative strength more effectively, in order to improve our position as a solutions provider. With this in mind, we have succeeded in developing unique selling points in the market with outstanding products – such as the minimally invasive SMILE procedure in refractive surgery, the cutting-edge biometer IOLMaster® 700 in the field of cataract treatment, and the data management platform FORUM® in the field of ophthalmic diagnostics.



We therefore continue to look ahead with optimism. Our forecast remains the same: For 2014/15 we anticipate revenue of around € 960 to 1,000 million. The EBIT margin is expected to range between 13 and 15 percent – as in the current financial year, adjusted for special effects – in the medium term.

I would be delighted if you would continue to accompany us on this journey.

Jena, August 2015

*Yours sincerely,
Ludwin Monz*

Dr Ludwin Monz
President and CEO
Carl Zeiss Meditec AG

Consolidated management report for the interim financial statements¹

1 SUMMARY

Carl Zeiss Meditec AG, Jena, Germany, is the parent company of the Carl Zeiss Meditec Group (“Carl Zeiss Meditec Group”, the “Company”, the “Group”), which comprises additional subsidiaries.

The following changes occurred with respect to the Group’s reporting entity and the structure of its consolidated financial statements in the first nine months of financial year 2014/15:

On 22 December 2014, Carl Zeiss Meditec Inc., Dublin, USA, a wholly owned subsidiary of Carl Zeiss Meditec AG, Jena, Germany, concluded a cooperation agreement with the current shareholders of Oraya Therapeutics Inc., Newark, USA. Under this cooperation agreement, the Carl Zeiss Meditec Group shall, over a period of up to two years, provide funding for the further implementation of the growth strategy of Oraya Therapeutics Inc., and shall, in return, essentially receive rights to purchase shares until a majority holding is reached in Oraya Therapeutics Inc. after two years. Since December 2014 such rights to assume shares in the company have been acquired by way of payment of € 6.8 million. Oraya has developed and commercialized an x-ray radiation therapy (Oraya Therapy™) to treat wet age-related macular degeneration (wet AMD). Oraya Therapy™ is available on the market in Germany, the UK and Switzerland. The strategic focus shall initially be on expanding the position in these three markets.

In addition, the organizational structure within the Carl Zeiss Meditec Group was modified at the beginning of financial year 2014/15. The previous organizational structure essentially combined locations to form strategic business units (SBUs). In order to better substantiate our claim to be a solutions provider, the new organizational structure is consistently geared to customer groups. Accordingly, the composition of the product portfolio of the three strategic business units changed at the beginning of financial year 2014/15. Surgical microscopes for ophthalmic surgery shall no longer be part of the “**Microsurgery**” SBU in future; instead, these shall be assigned to the “**Surgical Ophthalmology**” SBU. Diagnostic products used preoperatively for cataract surgery were previously assigned to the “**Ophthalmic Systems**” SBU. These products have also been part of the “**Surgical Ophthalmology**” SBU since the start of financial year 2014/15.

For better comparability it is assumed in the present management report that the modified organizational structure was already in place in the previous financial year, and thus the previous year’s figures have been adjusted accordingly.

¹ This report contains certain forward-looking statements concerning the development of the Carl Zeiss Meditec Group. At the present time, we assume that these forward-looking statements are realistic. However, such forward-looking statements are based both on assumptions and estimates that are subject to risks and uncertainties, which may lead to the actual results differing significantly from the expected results. We therefore assume no liability for such a deviation. There are no plans to update the forward-looking statements for events that occur after the end of the reporting period. Apparent addition discrepancies may arise throughout this quarterly report due to mathematical rounding.

2 RESULTS OF OPERATIONS

2.1 Presentation of results of operations

Table 1: Summary of key ratios in the consolidated income statement (figures in € '000, unless otherwise stated)

	9 Months 2013/14	9 Months 2014/15	Change
Revenue	673,723	748,701	+ 11.1 %
<i>Gross margin</i>	53.5 %	52.3 %	- 1.2 %-pts
EBITDA	105,593	104,169	- 1.3 %
<i>EBITDA margin</i>	15.7 %	13.9 %	- 1.8 %-pts
EBIT	92,145	89,492	- 2.9 %
<i>EBIT margin</i>	13.7 %	12.0 %	- 1.7 %-pts
EBIT (adjusted) ²	94,035	99,515	+ 5.8 %
<i>EBIT margin (adjusted)²</i>	14.0 %	13.3 %	- 0.7 %-pts
Earnings before tax	91,498	80,262	- 12.3 %
<i>Tax rate</i>	32.9 %	31.6 %	- 1.3 %-pts
Consolidated net income after non-controlling interests	57,462	52,300	- 9.0 %
Earnings per share after non-controlling interests	€ 0.71	€ 0.64	- 9.0 %

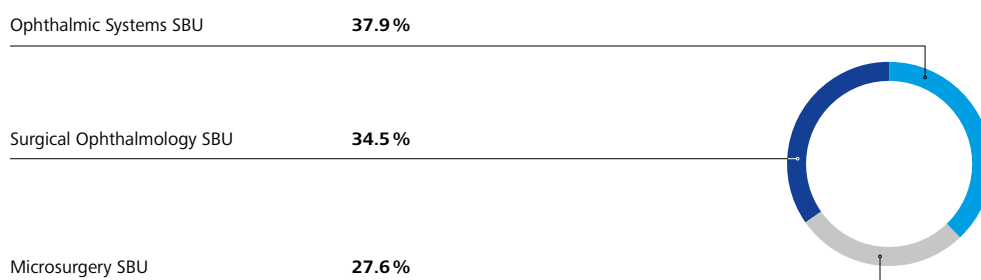
2.2 Consolidated revenue

The Carl Zeiss Meditec Group increased its revenue by 11.1 % in the first nine months of financial year 2014/15, from € 673.7 million in the same period of the previous year, to € 748.7 million. This revenue growth is largely attributable to the positive currency trend. Adjusted for currency effects, revenue increased by 5.4 %.

a) Consolidated revenue by strategic business unit

Due to the modification of the Group's organizational structure, the share of revenue generated by the "Surgical Ophthalmology" SBU after the first nine months of the current financial year amounts to 34.5 % of total revenue generated within the Group. This SBU's share of Group revenue therefore increased by 1.8 percentage points year-on-year (previous year 32.7 %). A total of 37.9 % (previous year 36.9 %) of consolidated revenue is attributable to the "Ophthalmic Systems" SBU. The "Microsurgery" SBU's share of consolidated revenue decreased, compared with the adjusted year-ago basis, from 30.4 % to 27.6 %.

Figure 1: Share of strategic business units in consolidated revenue in the first nine months of financial year 2014/15



² Adjusted for special effects.

Revenue in the “Ophthalmic Systems” SBU was significantly boosted by positive currency effects, and increased by 13.9 % during the first nine months of 2014/15, to € 283.5 million (previous year € 248.9 million). Adjusted for currency effects, revenue growth amounts to 5.7 % and is mainly attributable to the positive development of sales of refractive lasers. Conditions for diagnostic devices and systems remains difficult due to intense competitive pressure. The focus here is on product innovations, sales and distribution measures and measures to cut costs.

Revenue in the “Surgical Ophthalmology” SBU increased by 17.3 % during the first nine months (adjusted for currency effects: 14.2 %), from € 220.3 million to € 258.5 million. This growth is attributable both to the business with intraocular lenses for cataract surgery and to surgical microscopes for ophthalmology.

The “Microsurgery” SBU, boosted by the favorable currency trend, achieved revenue of € 206.7 million after nine months, which is around the same level as the previous year (previous year € 204.5 million; + 1.1 %). Due in particular to the downturn in Japan compared with the strong business there in the previous year, this SBU recorded a decline of 4.1 % after adjustment for currency effects.

Figure 2: Consolidated revenue by strategic business unit (figures in € '000)

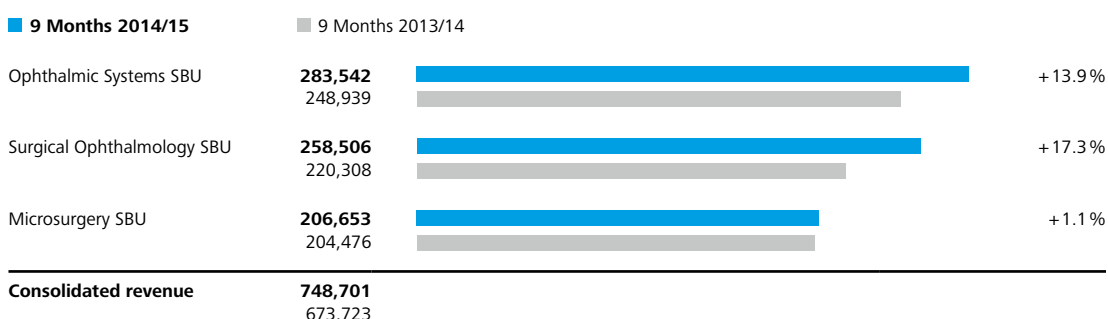
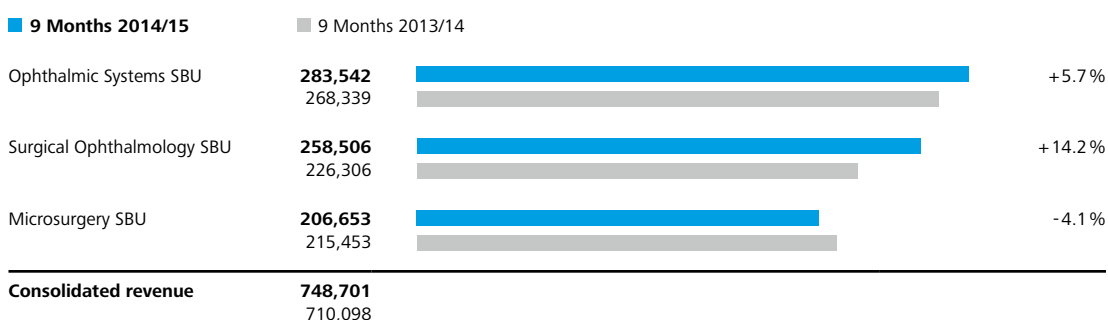


Figure 3: Consolidated revenue by strategic business unit based on constant exchange rates (figures in € '000)

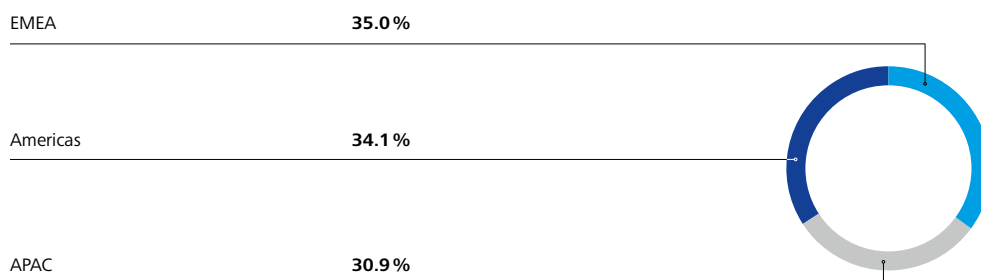


b) Consolidated revenue by region

The Carl Zeiss Meditec Group has a very balanced range of business activities worldwide, with each of its three strategic business regions generating around one third of its total revenue. During the first nine months of financial year 2014/15 all business regions made a positive contribution to revenue growth.

The “EMEA” region accounted for 35.0 % of consolidated revenue. The “Americas” and “APAC” regions generated 34.1 % and 30.9 %, respectively, of the Group’s total revenue.

Figure 4: Share of regions in consolidated revenue in the first nine months of financial year 2014/15



Revenue in the “EMEA” region increased by 8.5% in the first nine months (adjusted for currency effects: 8.0%), to a total of € 261.9 million (previous year € 241.4 million). As in the previous quarters, the development of the individual markets is very heterogeneous. The trend in the core markets Germany, France and the UK was positive. The Middle East also continued to make a positive contribution to revenue growth.

The “Americas” region increased its revenue by 18.8% to € 255.2 million, compared with € 214.7 million the previous year. This region benefited significantly from the current strength of the U.S. dollar against the euro. Adjusted for currency effects, the region grew by 3.7%. The trend for business in the USA was slightly positive overall. The countries of South America also contributed to growth.

In the “APAC” region, the Carl Zeiss Meditec Group generated revenue of € 231.6 million, which is an increase of 6.4% (previous year € 217.6 million). Currency effects did not play a significant role in this. Adjusted for currency effects, revenue increased by 4.5%. Revenue in Japan declined compared with an exceptionally strong year-ago period. Outside Japan, the region once again achieved a significant increase in revenue of almost 19%, after adjustment for currency effects, with good growth rates in China, Australia and India contributing.

Figure 5: Consolidated revenue by region (figures in € '000)

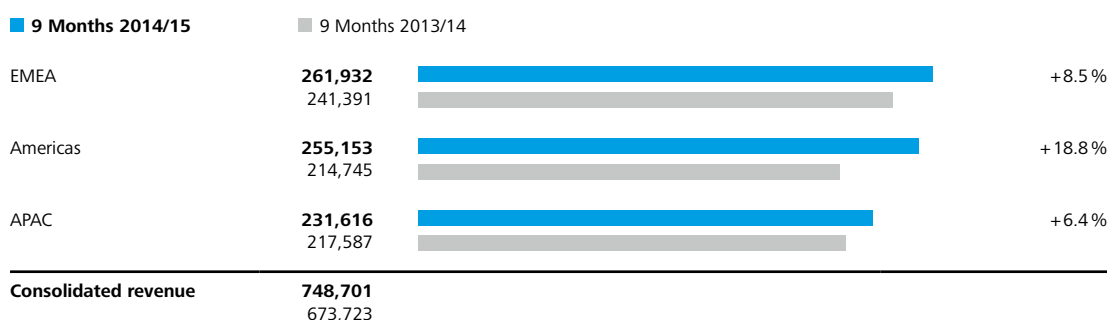
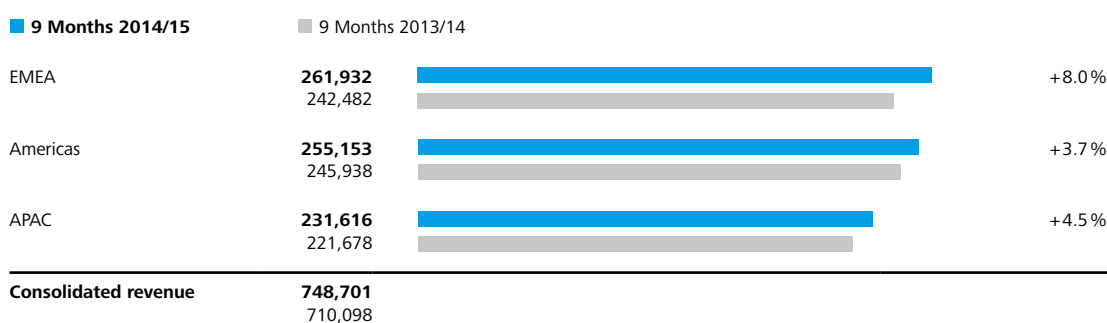


Figure 6: Consolidated revenue by region based on constant exchange rates (figures in € '000)



2.3 Gross profit

Gross profit amounted to € 391.8 million at the end of the first nine months of the current financial year (previous year € 360.1 million). At 52.3 %, the corresponding margin for the period under review was slightly below the previous year's level of 53.5 %.

2.4 Functional costs

Functional costs for the first nine months of the current financial year amounted to € 302.3 million (previous year € 268.0 million). The ratio of functional costs to revenue increased slightly compared with the previous year, to 40.4 % (previous year 39.8 %). The increase in costs here is largely due to currency effects.

- **Selling and marketing expenses:** Selling and marketing expenses increased after nine months, from € 163.8 million to € 180.5 million. This absolute increase in selling and marketing expenses is mainly due to the increase in revenue, the acquisitions of Aaren Scientific Inc. and Optronik A.S., as well as to a rise in personnel expenses. Relative to sales revenues, selling and marketing expenses were slightly below the previous year's level, at 24.1 % (previous year 24.3 %).
- **General and administrative expenses:** Expenses in this area amounted to € 37.5 million in the first nine months (previous year € 31.8 million). The increase is due, among other things, to the acquisitions of Aaren Scientific Inc. and Optronik A.S., and the investment in Oraya Therapeutics Inc. The share of general and administrative expenses in consolidated revenue was 5.0 % (previous year 4.7 %).
- **Research and development expenses (R&D):** The Group continuously invests in R&D, in order to further develop its product portfolio and ensure further growth. R&D expenses increased to € 84.3 million after nine months (previous year € 72.3 million). The R&D ratio increased to 11.3 % (previous year 10.7 %).

2.5 Development of earnings

The Carl Zeiss Meditec Group uses earnings before interest and taxes (EBIT = operating result) as a key performance indicator. EBIT amounted to € 89.5 million for the period from October 2014 to end June 2015 (previous year € 92.1 million). This corresponds to an EBIT margin of 12.0 % (previous year 13.7 %). The decline in the EBIT margin year-on-year is due to a slightly declining gross profit margin and a rise in research and development costs. Adjusted for special effects, the EBIT margin, at 13.3 %, would have been only slightly lower than the previous year's margin of 14.0 %. The strategic project announced in December 2014 incurred expenses totaling € 10.0 million in the reporting period.

Within the strategic business unit "Ophthalmic Systems" the business with refractive lasers, aided by a high number of procedure-related sales, particularly in the third quarter, made a substantial contribution to earnings. Accordingly, the EBIT margin increased significantly compared with the low year-ago basis. The EBIT margin in the strategic business unit "Surgical Ophthalmology" declined as anticipated, due mainly to higher research and development costs. The EBIT margin in the "Microsurgery" SBU was also lower compared with the previous year. This was due, among other things, to a less favourable regional distribution of business, and to a less favorable product mix.

Earnings before interest, taxes, depreciation and amortization (EBITDA) stood at € 104.2 million in the reporting period (previous year € 105.6 million). Relative to revenue, this results in an EBITDA margin of 13.9 % (previous year 15.7 %). On an adjusted basis, the EBITDA margin would be 15.3 % (previous year 16.0 %).

Foreign currency losses, mainly arising from the valuation of currency hedging transactions, in the amount of € 7.5 million, compare to foreign currency gains of € 0.1 million in the previous year. The tax rate was at 31.6 % (previous year 32.9 %). As a general rule, an average annual tax rate of between 31 % and 33 % is assumed.

In the first nine months basic consolidated net income³ amounted to € 52.3 million (previous year € 57.5 million). Non-controlling interests accounted for € 2.6 million of this (previous year € 3.9 million). In the first nine months, basic earnings per share of the parent company thus amounted to € 0.64 (previous year € 0.71).

³ Attributable to shareholders of the parent company.

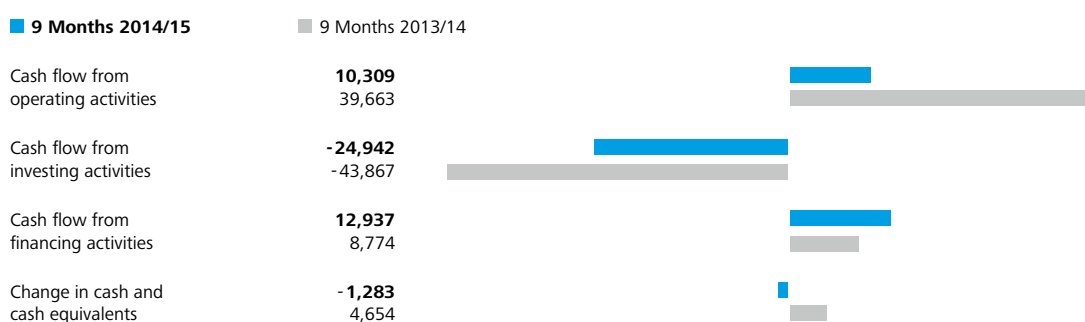
3 FINANCIAL POSITION

3.1 Statement of cash flows

The Carl Zeiss Meditec Group’s statement of cash flows shows the origins and utilization of the cash flows during the reporting period. A distinction is made between cash flows from operating activities and cash flows from investing and financing activities.

Changes in individual items in the income statement and the statement of financial position are recorded in the statement of cash flows. In contrast, the consolidated statement of financial position presents the figures as they stood at the end of the reporting period on 30 June 2015. As a result, the statements in the analysis of the financial position may differ from the presentation of net assets based on the consolidated statement of financial position.

Figure 7: Summary of key ratios in the consolidated statement of cash flows (figures in € '000)



Cash flow from operating activities amounted to € 10.3 million in the reporting period (previous year € 39.7 million). Cash flow from operating activities was reduced compared with the previous year, due, on the one hand, to the lower operating result. The decrease in cash flow was also due, in particular, to the increase in trade receivables, relating, firstly, to the end of the reporting period, due to a significant increase in revenue at the end of the third quarter, and currency effects, and, secondly, to an increase in the financing business. Cash flow was also decreased by a stockpiling of inventories for a number of current new product launches since the end of the past calendar year, and to ensure delivery capacity for a number of top-selling products. Trade payables were also reduced at the same time, although these totaled less than after the first nine months of the previous year.

Cash flow from investing activities amounted to € -24.9 million in the reporting period (previous year € -43.9 million). The cash outflow is the result, among other things, of the financial resources provided to date to Oraya Therapeutics Inc. The lower cash outflow compared with the previous year is primarily attributable to the acquisition of long-term distribution partner Optronik A.S. in Turkey and the intraocular lens manufacturer Aaren Scientific Inc. in the USA within the first nine months of the previous year.

Cash flow from financing activities amounts to € 12.9 million for the first three quarters of the current financial year (previous year € 8.8 million). The difference compared with the same period of the previous year is mainly attributable to a smaller decrease in treasury receivables, as well as a higher increase in treasury liabilities to the treasury of Carl Zeiss Financial Services GmbH.

3.2 Key ratios relating to financial position

Table 2: Key ratios relating to financial position (figures in € '000)

Key ratio	Definition	30 September 2014	30 June 2015	Change
Cash and cash equivalents	Cash-on-hand and bank balances	10,727	9,444	-12.0%
Net cash	Cash-in-hand and bank balances + Treasury receivables from Group treasury of Carl Zeiss AG ⁴ ./. Treasury payables to Group treasury of Carl Zeiss AG	293,319	240,804	-17.9%
Net Working Capital	Current assets including financial investments ./. Cash and cash equivalents ./. Treasury receivables from Group treasury of Carl Zeiss AG ⁵ ./. Current liabilities excl. treasury payables to Group treasury of Carl Zeiss AG	312,453	380,507	+21.8%
Working Capital	Current assets ./. Current liabilities	495,772	511,311	+3.1%

Table 3: Key ratios relating to financial position

Key ratio	Definition	9 Months 2013/14	9 Months 2014/15	Change
Cash flow per share	Cash flow from operating activities Weighted average of shares outstanding	0.49 €	0.13 €	-74.0%
Capex ratio	Investment (cash) in property, plant and equipment Consolidated revenue	1.4%	1.1%	-0.3%-pts

4 NET ASSETS

4.1 Presentation of net assets

Total assets amounted to € 1,113 million as of 30 June 2015 (30 September 2014: € 1,039 million). The increase in individual items in the statement of financial position is due in part to currency effects at the end of the reporting period.

Figure 8: Structure of the consolidated statement of financial position: assets (all figures in € '000)

	30 September 2014	30 June 2015
Goodwill	158,876	165,356
Non-current assets (excluding goodwill)	184,379	214,843
Current assets	695,855	733,443
Consolidated total assets	1,039,110	1,113,642

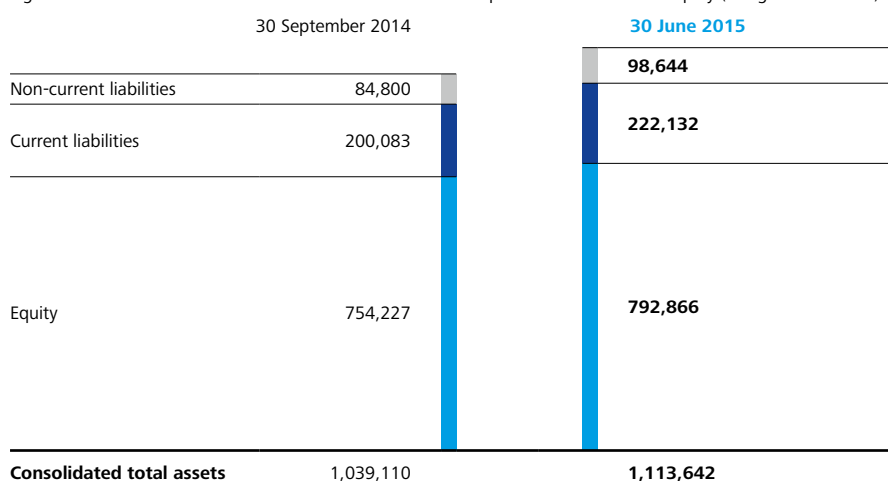
⁴ 30 September 2014, including financial investments of € 110 million; 30 June 2015, including financial investments of € 110 million

⁵ 30 September 2014, excluding financial investments of € 110 million; 30 June 2015, excluding financial investments of € 110 million

Non-current assets increased to € 380.2 million as of 30 June 2015 (30 September 2014: € 343.3 million), due, among other things, to the acquisition of rights to assume shares in Oraya Therapeutics Inc., as well as loans to Oraya Therapeutics Inc., and the increase in non-current trade receivables, due to the growing finance business.

There were significant changes in **current assets** as of 30 June 2015, which amounted to € 733.4 million (30 September 2014: € 695.9 million), due to the stockpiling of inventories within the scope of several current new product launches since the end of the past calendar year, and to ensure delivery capacity for a number of top-selling products. Current assets also increased as a result of the rise in trade receivables and receivables from related parties at the end of the reporting period, due, among other things, to the significant increase in revenue at the end of the third quarter. Due, among other things, to the dividend payment in March of this year, and the provision of funding to Oraya Therapeutics Inc., treasury receivables also decreased.

Figure 9: Structure of the consolidated statement of financial position: liabilities and equity (all figures in € '000)



The **equity** recognized in Carl Zeiss Meditec's consolidated statement of financial position amounts to € 792.9 million as of 30 June 2015 (30 September 2014: € 754.2 million). The equity ratio amounted to 71.2 % as of 30 June 2015 (30 September 2014: 72.6 %) and thus remains high.

Non-current liabilities amounted to € 98.6 million as of 30 June 2015 (30 September 2014: € 84.8 million). This increase is mainly attributable to the rise in provisions for pensions, which is mainly the result of an adjustment of interest due to the fall in interest rates.

Under **current liabilities** (€ 222.1 million; 30 September 2014: € 200.1 million) treasury liabilities to Carl Zeiss Financial Service GmbH increased, among others.

4.2 Key ratios relating to net assets

Table 4: Key ratios relating to net assets

Key ratio	Definition	30 September 2014	30 June 2015	Change
Equity ratio	Equity (incl. non-controlling interests)	72.6 %	71.2 %	- 1.4 %-pts
	Total assets			
Inventories in % of rolling 12-month revenue	Inventories (net)	19.0 %	21.2 %	+ 2.2 %-pts
	Rolling revenue of the past twelve months as of the end of the reporting period			
Receivables in % of rolling 12-month revenue	Trade receivables as of the end of the reporting period (net) (including non-current receivables)	23.1 %	24.9 %	+ 1.8 %-pts
	Rolling revenue of the past twelve months as of the end of the reporting period			

5 ORDERS ON HAND

As of 30 June 2015 the Carl Zeiss Meditec Group's orders on hand amounted to € 157.8 million. This corresponds to an increase of more than 24% compared with 30 September 2014 (€ 126.6 million), and is due, among other things, to the development of the distributor business of Aaren Scientific Inc.

6 EVENTS OF PARTICULAR SIGNIFICANCE

At the end of the first quarter, on 22 December 2014, Carl Zeiss Meditec Inc., Dublin, USA, a wholly owned subsidiary of Carl Zeiss Meditec AG, Jena, Germany, concluded a cooperation agreement with the current shareholders of Oraya Therapeutics Inc., Newark, USA. Under this cooperation agreement, the Carl Zeiss Meditec Group shall, over a period of up to two years, provide funding for the further implementation of the growth strategy of Oraya Therapeutics Inc., and shall, in return, essentially receive rights to purchase shares until a majority holding is reached in Oraya Therapeutics Inc. after two years. Since December 2014 such rights to assume shares in the company have been acquired by way of payment of € 6.8 million, and loans totaling € 7.5 have been granted.

No further events of material significance for the net assets, financial position and results of operations of the Company occurred in the first nine months of financial year 2014/15.

7 SUPPLEMENTARY REPORT

No events of material significance for the Group's net assets, financial position and results of operations occurred after the end of the first nine months of financial year 2014/15. The development of business at the beginning of the fourth quarter of financial year 2014/15 validates the statements made in the "Outlook" below.

8 EMPLOYEES

As of 30 June 2015 the Carl Zeiss Meditec Group had 2,932 employees worldwide (30 September 2014: 2,972).

9 RESEARCH AND DEVELOPMENT

Research and development (R&D) plays an important role within the Carl Zeiss Meditec Group. Pursuant to its strategy, innovations are a key driver of future growth. The Carl Zeiss Meditec Group has the necessary resources to secure the Company's future earnings power through its research and development activities. The Company shall therefore continue to offer innovations in future that make leading technologies available to its customers, enable improvements in efficiency and continuously enhance treatment results for patients.

For this reason the Company is aiming to expand its product portfolio and continuously improve products that are already on the market. The main priority shall be to increase the efficiency and effectiveness of diagnosis and treatment. The Company attaches great importance to the needs of its customers and continuously works closely with them.

In the first nine months of financial year 2014/15 research and development expenses increased by 16.6% to € 84.3 million (previous year € 72.3 million). The R&D ratio increased at the same time, from 10.7% in the previous year, to 11.3%.

On 30 June 2015, 14.4 % (30 September 2014: 14.7 %) of the Carl Zeiss Meditec Group's entire workforce were working in Research and Development.

The Company's development activities include:

- examining new technological concepts in terms of their clinical relevance and effectiveness,
- the continuous development of the existing product portfolio,
- the development of new products and product platforms based on the available basic technologies and
- networking systems and equipment to increase the efficiency of diagnosis and treatment and to improve treatment results for patients.

At the end of calendar year 2013/14, and during the reporting period, the Company therefore launched yet another range of innovations on the market.

IOLMaster® 700

The IOLMaster® 700 with SWEPT Source Biometry™ enables physicians to identify irregular geometries of the eye in their patients at an early stage. In addition to optical biometry, it also offers OCT imaging (optical coherence tomography) across the entire length of the eye. According to expert views, that this produces more reliable refractive results. Up until now, even a flawless operation and a high-quality lens could bring unsatisfactory results, if irregular eye geometries were overlooked. The device simplifies the workflow: like the IOLMaster® 500, it takes a reference image of the limbal blood vessels, which allows the cylinder axis to be displayed intraoperatively in the surgical microscope as a navigational aid for the surgeon. As a component of the ZEISS Cataract Suite markerless, the IOLMaster® 700 thus also helps to improve efficiency in the implantation of toric lenses.

CT LUCIA®

The Company already offers an extensive range of hydrophilic intraocular lenses, which are suitable for microincision cataract surgery with a large diopter range. With the launch of the hydrophobic monofocal intraocular lens CT LUCIA®, the Carl Zeiss Meditec Group now offers one of the most comprehensive IOL portfolios on the market, thus giving cataract surgeons more options. The C-loop design of the CT LUCIA® is based on "glistening-free", hydrophobic biomaterial and has aberration-correcting, aspheric ZEISS optics. A fully preloaded injector system ensures absolute ease of use and trouble-free unfolding of the intraocular lens. It also offers surgeons an efficient workflow during surgery and it gives patients optimum visual results, due to the optical design.

Essential Line

With the Essential Line the Group offers its customers a broader diagnostics portfolio for basic ophthalmic diagnostics. In addition to the tried-and-tested slit lamps with imaging functions, this range also includes products for measuring objective refraction (VISUREF® 100, VISULENS® 500 and i.Profiler®plus), as well as an applanation tonometer and the non-contact tonometer VISUPLAN® 500. New to the range are the digital phoropter VISUPHOR® 500 and the VISUSCREEN 100/500 Acuity Charts, which are used to measure subjective refraction. Immediately available for examining the retina is the portable fundus camera, VISUSCOUT® 100. With this comprehensive range of products, the Essential Line helps customers to achieve the best measurement results and improve the efficiency of their workflows. Ophthalmologists and optometrists can start off with individual pieces of equipment and gradually add more devices to build a complete workstation. The Essential Line devices can be combined with each other, and with other devices already available in the practice, via established practice management systems (Electronic Medical Record, EMR), for smooth workflows.

ZEISS Cataract Suite markerless

The ZEISS Cataract Suite markerless enables a comprehensive, end-to-end workflow for cataract surgery with astigmatism correction, with all components working together harmoniously. It incorporates components such as the ZEISS IOLMaster® for quick and fully networked reference images of the eye, the comprehensive data management system FORUM®, the OR assistance system CALLISTO eye®, and the OPMI LUMERA® 700 surgical microscope. Surgeons can therefore devote their full attention to the surgical procedure and patients benefit from a more comfortable treatment.

CIRRUS™ HD-OCT for retinal and glaucoma diagnostics

New add-ons are available for the CIRRUS™ HD-OCT 5000 in terms of the diagnostic and treatment tools for the entire ophthalmic spectrum. The Chamber View™ imaging system and the new wide-field visualizations of the CIRRUS PanoMap help physicians to make a structural diagnosis of glaucoma patients.

With the new FastTrac Retinal Tracking System, precise macular thickness measurements, the Fovea Finder™ technology, detailed segmentations and more than 100 B-scans, the CIRRUS offers all key functions necessary to make a full diagnosis of the patient's retina.

Humphrey Visual Field Analyzer (HFA3)

The Humphrey® projection perimeter (HFA™) is the recognized standard for glaucoma diagnostics and glaucoma management. The new-generation HFA3 is upholding the tradition as the gold standard in visual field testing. It is designed to optimize clinical workflows, while also retaining proven standards for test strategies and progression analyses. The HFA3 is the first perimeter to use the patented Liquid Trial Lens™ instead of conventional corrective lenses. The best-possible refractive correction is automatically set based on the patient data entered into the device for refraction and presbyopia. The automatic setting of the spherical refraction saves time and prevents confusion of the corrective lenses. Additional advantages for a more efficient workflow are offered by the SmartTouch™ user interface, for example, or the ReLEYE™ for more reliable test results.

1Chip HD Kamera

This digital camera for the OPMI PROergo® delivers particularly sharp, high-contrast overview images of the oral cavity and detailed, high-resolution images of the root canal. It can also be easily integrated in the workflow: physicians can save videos and still images to a USB storage medium or a network drive on the handle of the surgical microscope.

Retina Workplace

The ophthalmology software designed to improve workflow efficiency assists specialist medical practices with the management of macular diseases, by providing easy access to important clinical data. With the help of this software, data from various devices are brought together in such a way as to enable physicians to make decisions with greater confidence. The data are taken from the Eye Care Data Management System FORUM® and can be combined information from the CIRRUS™ HD-OCT, CIRRUS™ photo, and vendor-neutral fundus imaging devices. In addition to giving a clear overview, up to three data sets can be viewed at the same time, and it is possible to directly compare several stages of therapy. This means that diseases of the retina can be monitored more efficiently, which is beneficial when monitoring the progression of age-related macular degeneration (AMD), for example.

10 OUTLOOK

The aim of our strategy is to improve the diagnosis and treatment of diseases by further developing our products. The focus is therefore on the success factors innovation, integrated solutions for diagnostics and therapy, and customer focus. Innovation, in particular, plays a key role in this.

In view of the underlying and persistent long-term growth trends – such as the growing global population, the rising proportion of older people and the growing percentage of the global population with access to medical care – as well as the Company's balanced regional presence, its broad product range and the high level of investment in research and development, we expect further revenue growth for the current financial year that is at least on a par with market growth. From a current perspective, and excluding currency effects, this corresponds to growth in the low to mid-single-digit percentage range.

We anticipate renewed growth in the “**Ophthalmic Systems**” SBU in 2014/15, after a decline in revenue the previous year. In particular the leading products already on the market for diagnosing and treating ophthalmic diseases shall help us to achieve this growth, as well as the new innovations launched in recent months. With our broad product range it is our ambition to be able to provide our customers with efficient solutions for a smooth workflow, with the best possible benefit for the patient. System networking and integrated data management are an important strategic focus in this respect. Our comprehensive data management system FORUM®, in particular, offers excellent solutions for this.

Another example is in the area of refractive lasers, where, three years after its international market launch, the ReLex® SMILE procedure has established itself as the third generation of laser vision correction. Compared with previous procedures, ReLex® SMILE stands out by being considerably less invasive and offering very good predictability of correction. To date, over 200,000 eyes worldwide have been successfully treated using this minimally invasive method.

The “**Ophthalmic Systems**” SBU continues to be characterized by a strong competitive pressure, particularly for diagnostic instruments. A number of sales and distribution measures and measures to cut costs have been set up in this area. Due to product innovations, however, the new products we have launched in the market, and a good performance by refractive lasers, we are looking forward to the final quarter of the current financial year with cautious optimism, and anticipate further growth. The EBIT margin is currently expected to improve. However, it is still anticipated that this will be below the Group average.

The “**Surgical Ophthalmology**” SBU continued to grow in the first nine months. We expect this growth to continue in financial year 2014/15. To achieve this, we need to exploit and exhaust any potential that remains in the markets in which we operate, and further strengthen our market position. MICS lenses, which are already well established in the market, play a key role in this, as well as the injectors suitable for implantation, and the VISALIS® 500 phaco system, which is capable of microincision surgery. The Company's AT LISA® tri and AT LISA® tri toric, in combination with the BLUEMIXS™ 180 injector, is the unique preloaded MICS-compliant trifocal intraocular lens on the market. The CT LUCIA®, launched in September 2014, is the first intraocular lens in the standard segment to be manufactured at our new site in Ontario. Due to the change in the organizational structure, growth in “**Surgical Ophthalmology**” shall now also be driven by surgical microscopes for cataract surgery, which performed well in the nine months. Excluding currency effects, we are confident that we will once again grow faster than the underlying market in 2014/15, which is currently expected to grow in the mid-single-digit percentage range. The EBIT margin is expected to be around the average for the Group.

We have an extraordinarily strong market position in the “**Microsurgery**” SBU. Our surgical microscopes, the OPMI® Pentero® for neuro, spinal or plastic surgery, and the OPMI® VARIO, which is used in ENT surgery, for example, mean we are broadly diversified and are exploiting the associated market opportunities to an even greater degree by upgrading the products in terms of additional supporting applications. We expect the “**Microsurgery**” SBU to continue to make significant contributions to earnings in future. As things stand, the EBIT margin is expected to remain above the Group average.

A crucial advantage for even greater stability of our overall business is a higher proportion of revenue with case-number-dependent products and services, since there is generally less fluctuation in these areas than in the capital goods business, for example. From a current perspective, we expect a further increase in financial year 2014/15. In the medium term we aim to increase this revenue share to around one third of consolidated revenue by financial year 2018/19.

The management remains confident that the Company can maintain and expand its market shares and anticipates revenue of between € 960 million and € 1,000 million for the current financial year. The EBIT margin is expected to range between 13 % and 15 % in the medium term. Adjusted for special effects, the EBIT margin in financial year 2014/15 is also expected to be within this range.

Should there be any significant changes in the economic environment currently forecast over the course of the financial year, and should it thus become necessary to amend the statements made here on the development of business from today's perspective, we shall publish these amendments promptly and specify our expectations in more detail.

11 DIRECTORS' DEALINGS – NOTIFIABLE SECURITIES TRANSACTIONS BY MEMBERS OF THE EXECUTIVE BODIES OF CARL ZEISS MEDITEC AG

In the first nine months of the current financial year no member of the Management Board or Supervisory Board and no individual closely related to a member of the Management Board or Supervisory Board executed any notifiable securities transactions pursuant to Section 15a German Securities Trading Act (*Wertpapierhandelsgesetz, WpHG*).

The details of all securities transactions executed by members of the Management Board and Supervisory Board are published immediately after their disclosure on the Company's website at www.zeiss.com/meditec-ag/ir | Corporate Governance | Directors' Dealings in accordance with the prevailing legal requirements of Section 15b *WpHG*. The publication documents and the relevant disclosures are forwarded to the German Federal Financial Supervisory Authority (*Bundesanstalt für Finanzdienstleistungsaufsicht, BaFin*).

At the current time, no Company shares are held by members of the Management Board or Supervisory Board of Carl Zeiss Meditec AG.

12 VOTING RIGHTS ANNOUNCEMENTS

In the first nine months of the current financial year Carl Zeiss Meditec AG announced the following changes in the shares of voting rights pursuant to Section 26 (1) *WpHG*.

Pursuant to Section 21 (1) *WpHG*, ODDO Asset Management, Paris, France, advised Carl Zeiss Meditec AG, Jena, Germany, on 18 June 2015, that its share of voting rights in Carl Zeiss Meditec AG had fallen below the threshold of 3 % on 16 June 2015. ODDO's share of the voting rights amounted to 2.99 % on that date (corresponding to 2,433,508 voting rights). A total of 2.99 % of the voting rights (corresponding to 2,433,508 voting rights) are allocated to ODDO Asset Management pursuant to Section 22 (1) Sentence 1 No. 6 *WpHG*.

Pursuant to Section 21 (1) *WpHG*, ODDO et Cie, Paris, France, advised Carl Zeiss Meditec AG, Jena, Germany, on 18 June 2015, that its share of voting rights in Carl Zeiss Meditec AG had fallen below the threshold of 3 % on 16 June 2015. ODDO's share of the voting rights amounted to 2.99 % on that date (corresponding to 2,433,508 voting rights). A total of 2.99 % of the voting rights (corresponding to 2,433,508 voting rights) are allocated to ODDO et Cie pursuant to Section 22 (1) Sentence 1 No. 6, in conjunction with Sentence 2, *WpHG*.

Pursuant to Section 21 (1) Sentence 1, Section 22 (1) *WpHG*, Noerr LLP, Munich, Germany, informed Carl Zeiss Meditec AG, Jena, Germany, on 13 May 2015, on behalf of its client, Massachusetts Mutual Life Insurance Company, in conformance with Section 21 (1) and Section 22 (1) of the following changes in voting rights:

Oppenheimer Funds, Inc., New York, NY, United States of America, exceeded the threshold of 3 % of the voting rights in Carl Zeiss Meditec AG on 11 May 2015. On 11 May 2015 Oppenheimer Funds, Inc. held 3.01 % – rounded to two decimal places – of the voting rights (corresponding to 2,446,168 shares of a total of 81,309,610 shares), pursuant to Section 22 (1) Sentence 1 No. 6 *WpHG*.

On 11 May 2015, the share of voting rights of Oppenheimer Acquisition Corp., New York, NY, United States of America, exceeded the threshold of 3 % of voting rights in Carl Zeiss Meditec AG. On 11 May 2015 Oppenheimer Acquisition Corp held 3.01 % – rounded to two decimal places – of the voting rights (corresponding to 2,446,168 shares of a total of 81,309,610 shares), pursuant to Section 22 (1) Sentence 1 No. 6, in conjunction with Sentence 2, *WpHG*.

On 11 May 2015, the share of voting rights of MM Asset Management Holding LLC, Springfield, MA, United States of America, exceeded the threshold of 3 % of voting rights in Carl Zeiss Meditec AG. On 11 May 2015 MM Asset Management Holding LLC held 3.01 % – rounded to two decimal places – of the voting rights (corresponding to 2,446,168 shares of a total of 81,309,610 shares), pursuant to Section 22 (1) Sentence 1 No. 6, in conjunction with Sentence 2, *WpHG*.

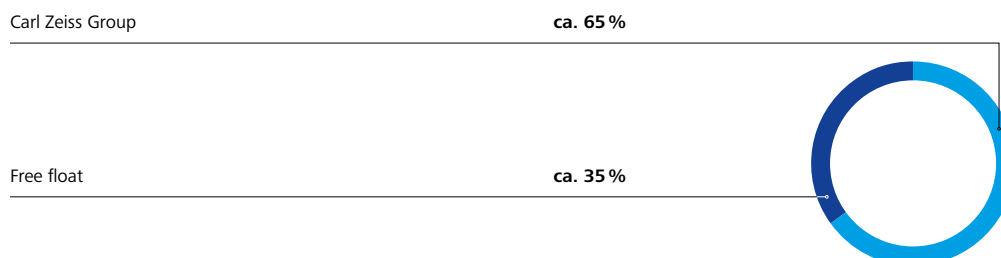
On 11 May 2015, the share of voting rights of MassMutual Holding LLC, Springfield, MA, United States of America, exceeded the threshold of 3 % of voting rights in Carl Zeiss Meditec AG. On 11 May 2015 MassMutual Holding LLC held 3.01 % – rounded to two decimal places – of the voting rights (corresponding to 2,446,168 shares of a total of 81,309,610 shares), pursuant to Section 22 (1) Sentence 1 No. 6, in conjunction with Sentence 2, *WpHG*.

On 11 May 2015, the share of voting rights of Massachusetts Mutual Life Insurance Company, Springfield, MA, United States of America, exceeded the threshold of 3 % of voting rights in Carl Zeiss Meditec AG. On 11 May 2015 Massachusetts Mutual Life Insurance Company held 3.01 % – rounded to two decimal places – of the voting rights (corresponding to 2,446,168 shares of a total of 81,309,610 shares), pursuant to Section 22 (1) Sentence 1 No. 6, in conjunction with Sentence 2, *WpHG*.

The details of all voting rights announcements are published immediately after their disclosure, in the version prevailing at that date, on the Company’s website at www.zeiss.com/meditec-ag/ir | **Corporate Governance | Vote Rights Disclosures** in accordance with the provisions of Section 26 (1) *WpHG*. The publication documents and the relevant disclosures are forwarded to the German Federal Financial Supervisory Authority (*Bundesanstalt für Finanzdienstleistungsaufsicht, BaFin*).

13 SHAREHOLDER STRUCTURE

Figure 10: Shareholder structure of Carl Zeiss Meditec AG (as of 30 June 2015)



Consolidated income statement (IFRS) for the period from 1 October 2014 to 30 June 2015

(Figures in € '000)

	3 rd quarter 2014/15 1 April 2015 – 30 June 2015	3 rd quarter 2013/14 1 April 2014 – 30 June 2014	Financial year 2014/15 1 October 2014 – 30 June 2015	Financial year 2013/14 1 October 2013 – 30 June 2014
Revenue	250,744	212,801	748,701	673,723
Cost of goods sold	(120,000)	(94,964)	(356,892)	(313,613)
Gross profit	130,744	117,837	391,809	360,110
Selling and marketing expenses	(61,725)	(54,542)	(180,489)	(163,819)
General administrative expenses	(12,353)	(10,474)	(37,487)	(31,837)
Research and development expenses	(28,171)	(24,336)	(84,341)	(72,309)
<i>Earnings before interests, income taxes, depreciation and amortization</i>	<i>33,750</i>	<i>32,585</i>	<i>104,169</i>	<i>105,593</i>
<i>Depreciation and amortization</i>	<i>5,255</i>	<i>4,100</i>	<i>14,677</i>	<i>13,448</i>
Earnings before interests and income taxes	28,495	28,485	89,492	92,145
Results from investments accounted for using the equity method	(344)	–	(533)	–
Interest income	390	679	940	1,586
Interest expense	(399)	(557)	(1,104)	(1,952)
Interest balance from defined benefit pension plans	(287)	(199)	(868)	(704)
Foreign currency gains/(losses), net	5,018	(3,436)	(7,512)	93
Other financial result	(35)	24	(153)	330
Earnings before income taxes	32,838	24,996	80,262	91,498
Income tax expense	(10,306)	(7,792)	(25,330)	(30,147)
Net income	22,532	17,204	54,932	61,351
Attributable to:				
Shareholders of the parent company	22,238	17,989	52,300	57,462
Non-controlling interest	294	(785)	2,632	3,889
Profit/(loss) per share, attributable to the shareholders of the parent company in the current financial year (€):				
– Basic/diluted	0.27	0.22	0.64	0.71

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

Consolidated statement of comprehensive income (IFRS) for the period from 1 October 2014 to 30 June 2015

(Figures in € '000)

	3 rd quarter 2014/15 1 April 2015 – 30 June 2015	3 rd quarter 2013/14 1 April 2014 – 30 June 2014	Financial year 2014/15 1 October 2014 – 30 June 2015	Financial year 2013/14 1 October 2013 – 30 June 2014
Net income	22,532	17,204	54,932	61,351
Other comprehensive income:				
Items, that may be reclassified subsequently to net income/loss				
Foreign currency translation	(11,333)	4,352	21,247	(4,177)
Total of items that may be reclassified subsequently to net income/loss	(11,333)	4,352	21,247	(4,177)
Items, that will not be reclassified subsequently to net income/loss				
Actuarial gains (losses) on defined benefit pension plans	17,563	(836)	(5,016)	(5,896)
Total of items that will not be reclassified subsequently to net income/loss	17,563	(836)	(5,016)	(5,896)
Other comprehensive income	6,230	3,516	16,231	(10,073)
Comprehensive income	28,762	20,720	71,163	51,278
Attributable to:				
Shareholders of the parent company	31,029	20,402	68,151	49,000
Non-controlling interest	(2,267)	318	3,012	2,278

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

Consolidated statement of financial position (IFRS) as of 30 June 2015

(Figures in € '000)

	30 June 2015	30 September 2014
ASSETS		
Goodwill	165,356	158,876
Other intangible assets	43,564	41,633
Property, plant and equipment	66,521	65,049
Investments accounted for using the equity method	6,338	–
Loans to investments acc. for using the equity method	7,635	–
Investments	124	124
Deferred tax assets	73,704	65,941
Non-current trade receivables	15,453	10,161
Other non-current assets	1,504	1,471
Total non-current assets	380,199	343,255
Inventories	208,481	172,402
Trade receivables	159,245	142,607
Accounts receivable from related parties	70,810	57,103
Treasury receivables	261,879	290,614
Tax refund claims	1,602	3,670
Other current financial assets	3,543	3,141
Other current non-financial assets	18,439	15,591
Cash and cash equivalents	9,444	10,727
Total current assets	733,443	695,855
Total assets	1,113,642	1,039,110

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

(Figures in € '000)

	30 Juni 2015	30 September 2014
LIABILITIES AND EQUITY		
Share capital	81,310	81,310
Capital reserve	313,863	313,863
Retained earnings	380,906	361,130
Other components of equity	(25,180)	(41,031)
Equity before non-controlling interest	750,899	715,272
Non-controlling interest	41,967	38,955
Total equity	792,866	754,227
Provisions for pensions and similar commitments	61,444	48,888
Other non-current provisions	3,567	3,911
Non-current financial liabilities	2,604	1,588
Non-current leasing liabilities	9,639	10,415
Other non-current non-financial liabilities	7,722	7,596
Deferred tax liabilities	13,668	12,402
Total non-current liabilities	98,644	84,800
Current provisions	19,970	26,901
Current accrued liabilities	69,016	60,576
Current financial liabilities	7,976	13,435
Current portion of non-current financial liabilities	488	477
Current portion of non-current leasing liabilities	2,762	2,359
Trade payables	33,388	33,421
Current income tax liabilities	4,331	7,741
Accounts payable to related parties	16,626	16,527
Treasury payables	30,519	8,022
Other current non-financial liabilities	37,056	30,624
Total current liabilities	222,132	200,083
Total liabilities	1,113,642	1,039,110

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

Consolidated statement of cash flows (IFRS)

for the period from 1 October 2014 to 30 June 2015

(Figures in € '000)

	Financial year 2014/15 1 October 2014 – 30 June 2015	Financial year 2013/14 1 October 2013 – 30 June 2014
Cash flows from operating activities:		
Net income	54,932	61,351
Adjustments to reconcile net income to net cash provided by/(used in) operating activities		
Income tax expenses	25,330	30,147
Result from carve-out of microscopy business of Optronik A.S.	–	(146)
Interest income/expenses	1,032	1,070
Results from investments accounted for using the equity method	533	–
Result from other participations	–	(18)
Depreciation and amortization	14,677	13,448
Gains/losses on disposal of fixed assets	(147)	394
Dividends received	–	18
Interest received	1,163	1,491
Interest paid	(1,053)	(945)
Income tax reimbursement	3,387	3,183
Income taxes paid	(31,712)	(44,244)
Other non-cash expense and income	108	(1,327)
Changes in working capital:		
Trade receivables	(28,724)	13,916
Inventories	(25,219)	(24,238)
Other assets	(2,400)	(1,232)
Trade payables	(3,251)	(14,371)
Provisions and financial liabilities	(1,560)	3,420
Other liabilities	3,213	(2,254)
Total adjustments	(44,623)	(21,688)
Net cash provided by operating activities	10,309	39,663
Cash flows from investing activities:		
Investment in property, plant and equipment	(7,168)	(7,030)
Investment in intangible assets	(2,644)	(5,378)
Proceeds from fixed assets	249	278
Purchase of investments accounted for using the equity method	(6,833)	–
Payments for loans to investments acc. for using the equity method	(7,479)	–
Proceeds from fixed term deposits	110,000	140,000
Investments in fixed term deposits	(110,000)	(110,000)
Acquisition of IOL/OVD-business IMEX Clinic S.L., Spain	–	(1,939)
Acquisition of consolidated companies/businesses, net of cash acquired (Optronik A.S., Turkey; Aaren Scientific Inc., USA)	(1,067)	(10,800)
Carve-out of microscopy business of Optronik A.S.	–	2,208
Net cash used in investing activities	(24,942)	(43,867)
Cash flows from financing activities:		
Proceeds from/(repayment of) short-term debt	(1,105)	(1,010)
Proceeds from/(repayment of) non-current financial liabilities	(358)	(360)
(Increase)/decrease in treasury receivables	27,281	44,155
Increase/(decrease) in treasury payables	21,552	3,971
Change of leasing liabilities	(1,909)	(1,393)
Dividend payments to shareholders of Carl Zeiss Meditec AG	(32,524)	(36,589)
Net cash provided by/(used in) financing activities	12,937	8,774
Effect of exchange rate fluctuation on cash and cash equivalents	413	84
Net increase/(decrease) in cash and cash equivalents	(1,283)	4,654
Cash and cash equivalents, beginning of reporting period	10,727	6,286
Cash and cash equivalents, end of reporting period	9,444	10,940

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

Consolidated statement of changes in equity (IFRS)

(Figures in € '000)

	Share capital	Capital reserve	Retained earnings	Other components of equity	Equity before non-controlling interest	Non-controlling interest	Total equity
As of 1 October 2013	81,310	313,863	322,765	(39,058)	678,880	36,434	715,314
Foreign currency translation	–	–	–	9,682	9,682	(1,565)	8,117
Changes in equity from the remeasurement of pensions liabilities	–	–	–	(11,655)	(11,655)	(117)	(11,772)
Changes in value recognized directly in equity	–	–	–	(1,973)	(1,973)	(1,682)	(3,655)
Net income	–	–	74,954	–	74,954	4,203	79,157
Sum of comprehensive income for the period	–	–	74,954	(1,973)	72,981	2,521	75,502
Dividend payments	–	–	(36,589)	–	(36,589)	–	(36,589)
As of 30 September 2014	81,310	313,863	361,130	(41,031)	715,272	38,955	754,227
Foreign currency translation	–	–	–	20,867	20,867	380	21,247
Changes in equity from the remeasurement of pensions liabilities	–	–	–	(5,016)	(5,016)	–	(5,016)
Changes in value recognized directly in equity	–	–	–	15,851	15,851	380	16,231
Net income	–	–	52,300	–	52,300	2,632	54,932
Sum of comprehensive income for the period	–	–	52,300	15,851	68,151	3,012	71,163
Dividend payments	–	–	(32,524)	–	(32,524)	–	(32,524)
As of 30 June 2015	81,310	313,863	380,906	(25,180)	750,899	41,967	792,866

The following notes to the consolidated financial statements are an integral part of the unaudited consolidated financial statements.

Notes to the consolidated interim financial statements

1. GENERAL INFORMATION

Accounting under International Financial Reporting Standards (IFRS)

Carl Zeiss Meditec AG prepared its consolidated financial statements as of 30 September 2014 in accordance with the International Financial Reporting Standards (IFRSs) promulgated by the International Accounting Standards Board (IASB), London, as applicable in the EU as of that date. Accordingly, this interim report has been prepared in accordance with IAS 34 "Interim Reporting".

Accounting and valuation principles

The accounting and valuation principles applied for the interim financial statements as of 30 June 2015 correspond to those applied for the consolidated financial statements for financial year 2013/14, with the exceptions described below. A detailed description of these principles was published in the notes to the consolidated financial statements as of 30 September 2014.

Recent pronouncements on accounting principles

The Group was obliged to apply the following standards and interpretations for the first time at the beginning of this financial year:

Date of issue	Standard/Interpretation	Amendment/New statutory regulation
12 May 2011	IFRS 10 "Consolidated Financial Statements"	Accounting regulations for the presentation of consolidated financial statements and notes on the principle of control
12 May 2011	IFRS 11 "Joint Arrangements"	Expansion of requirements for joint arrangements and their accounting treatment
12 May 2011	IFRS 12 "Disclosure of Interests in Other Entities"	Enhanced disclosure requirements for subsidiaries, joint ventures and associates, as well as unconsolidated structured entities
12 May 2011	IAS 27 "Separate Financial Statements"	Guidance on the accounting treatment of investments in subsidiaries, associates and joint ventures in separate financial statements
12 May 2011	IAS 28 "Investments in Associates and Joint Ventures"	Guidelines for the accounting treatment of associates and principles for applying the equity method
16 December 2011	Amendment IAS 32 "Financial instruments: Presentation"	Amendment to provisions for offsetting financial assets and liabilities
31 October 2012	Amendment to IFRS 10, IFRS 12 and IAS 27 "Investment Entities"	Special regulations for financial statements of investment entities
20 May 2013	IFRIC Interpretation 21: Levies	Accounting treatment of levies imposed by governments
29 May 2013	Amendment to IAS 36 "Impairment of Assets"	Amended by recoverable amount disclosures for non-financial assets following the adoption of IFRS 13
27 June 2013	Amendment IAS 39 "Financial instruments: Recognition and Measurement"	Novation of derivatives and continuation of hedge accounting

For all standards and interpretations applied for the first time there were no significant changes to the accounting and valuation methods, nor are such changes expected.

The IASB and IFRS IC also issued the following standards, interpretations and revisions of existing standards; however, application of these is not yet mandatory for Carl Zeiss Meditec. The Company did not opt to apply these standards early:

Date of issue	Standard/Interpretation	Amendment/New statutory regulation	Date of first mandatory application	Adopted by the EU
21 November 2013	Amendment IAS 19 "Employee Benefits"	Specification of the accounting treatment of employee contributions or third-party contributions for defined benefit plans	Financial years beginning on or after 1 February 2015	yes
12 December 2013	Improvements to IFRSs (2010–2012)	Amendments to Standards IFRS 2, 3, 8, 13, IAS 16, 24 and 38	Financial years beginning on or after 1 February 2015	yes
12 December 2013	Improvements to IFRSs (2011–2013)	Amendments to Standards IFRS 1, 3, 13, IAS 40	Financial years beginning on or after 1 January 2015	yes
30 January 2014	IFRS 14 "Regulatory Deferral Accounts"	Interim standard for regulation of regulatory deferral accounts for transition to IFRS accounting	Financial years beginning on or after 1 January 2016	no
6 May 2014	Amendment IAS 11 "Joint Arrangements"	Additional guidelines on the presentation in the accounts of an acquisition of an interest in a joint operation	Financial years beginning on or after 1 January 2016	no
12 May 2014	Amendment IAS 16 and IAS 38	Guidelines on which methods can be applied for the depreciation of property, plant and equipment and the amortization of intangible assets	Financial years beginning on or after 1 January 2016	no
28 May 2014	IFRS 15 "Revenue from Contracts with Customers"	Amalgamation of existing standards and interpretations on revenue recognition (IAS 11, IAS 18, IFRIC 13, IFRIC 15, IFRIC 18 and SIC 13)	Financial years beginning on or after 1 January 2017	no
24 July 2014	IFRS 9 "Financial Instruments"	Classification and measurement of financial assets	Financial years beginning on or after 1 January 2018	no
12 August 2014	Amendment to IAS 27 "Separate Financial Statements"	Approval of the equity method as an accounting option for investments in subsidiaries, joint ventures and associates	Financial years beginning on or after 1 January 2016	no
11 September 2014	Amendment IFRS 10 and IAS 28	Guidelines on the recognition of unrealized gains or losses from transactions with assets between an investor and associates	Financial years beginning on or after 1 January 2016	no
25 September 2014	Improvements to IFRSs (2012–2014)	Amendments to Standards IFRS 5, 7, IAS 19 and 34	Financial years beginning on or after 1 January 2016	no
18 December 2014	Amendment to IFRS 10, 12 and IAS 28	Confirmation of the exemption from preparing consolidated financial statements for subsidiaries of an investment entity	Financial years beginning on or after 1 January 2016	no
18 December 2014	Amendment IAS 1 "Presentation of Financial Statements"	Improvement in the reporting with regard to disclosures in the notes	Financial years beginning on or after 1 January 2016	no

Carl Zeiss Meditec is not expected to apply any of the standards listed above until the date of first mandatory application. According to the current state of knowledge, the future application of these standards is only expected to have material effects on the accounting and valuation with respect to IFRS 9. The specific effects of the first-time application of IFRS 9 are still being reviewed. The other standards listed shall, in some cases, also lead to more extensive notes to the financial statements. In addition, IFRS 15 "Revenue from Contracts with Customers", was published in May 2014. This Standard amalgamates a number of different standards and interpretations relating to revenue recognition. The effects of this standard are still being reviewed.

2. PURCHASE AND SALE OF BUSINESS OPERATIONS

Financial year 2013/14

Optronik A.S., Ankara, Turkey

On 5 December 2013 a purchase agreement was concluded between Carl Zeiss Meditec AG and Mr. Ömer Engin Kalinyazgan, Ankara, Turkey, which provides for the purchase of 100% of the shares in the distribution and service company Optronik Optik Ve Elektronik Cihazlar Ticaret Ve Sanayi Anonim Sirketi, domiciled in Ankara, Turkey (hereinafter referred to as Optronik).

The purchase price amounted to € 12.5 million and consisted of a fixed sum of € 11.5 million and a contingent earn-out component of € 1.0 million.

Pursuant to the agreement, the fixed price of € 11.5 million was paid at the end of December 2013; a small adjustment payment of significantly less than € 0.1 million was made in February 2014 as part of the final purchase price calculation. The earn-out component was paid in March 2015 in the amount of € 1.1 million. The amount of € 0.1 million in excess of the provision was recognized through profit or loss under other financial result.

3. NOTES TO THE CONSOLIDATED INCOME STATEMENT

Operating segments

The Group has three operating segments, which are simultaneously the Group's Strategic Business Units ("SBUs"). Previously, activities were allocated to the individual segments based on market segments, whereby overlapping technological aspects dominated in individual cases. From this financial year onwards, allocation shall be based on business areas, and activities shall therefore be stringently allocated by market segment. This means that all activities in the area of cataracts, such as intraocular lenses, consumables, surgical visualization solutions in the field of ophthalmic surgery, as well as diagnostic devices used preoperatively for cataract surgery, shall be allocated to the "Surgical Ophthalmology" SBU. The "Microsurgery" segment shall continue to comprise the activities of neuro, ear, nose and throat surgery, as well as the activities in the field of intraoperative radiation. The medical laser and diagnostic systems that do not specifically apply to the condition cataracts are allocated to the "Ophthalmic Systems" SBU.

Internal management reports are evaluated by the Management Board on a regular basis for each of the strategic business units. The segment assets are not, however, the subject of these internal management reports.

The comparative values have been adjusted in line with the new structure.

The operating segments for the reporting period are as follows:

(Figures in € '000)

	Ophthalmic Systems		Surgical Ophthalmology		Microsurgery		Total	
	9 Months		9 Months		9 Months		9 Months	
	2014/15	2013/14*	2014/15	2013/14*	2014/15	2013/14*	2014/15	2013/14
External revenue	283,542	248,939	258,506	220,308	206,653	204,476	748,701	673,723
EBIT	11,616	1,413	31,633	36,599	46,243	54,133	89,492	92,145
Reconciliation of segments' comprehensive income to the Group's period-end result.								
Comprehensive income of the segments							89,492	92,145
Consolidated earnings before interest and taxes (EBIT)							89,492	92,145
Financial result							(9,230)	(647)
Consolidated earnings before income taxes							80,262	91,498
Income tax expense							(25,330)	(30,147)
Consolidated net income							54,932	61,351

* Comparative values adjusted in line with new structure.

As a general rule there were no intersegment sales.

Related party disclosures

In the reporting period 2014/15, transactions with related parties result in revenue of € 227,915 thousand (previous year € 198,164 thousand). The term "related parties" refers here to Carl Zeiss AG and its subsidiaries.

4. NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

On 22 December 2014 a contract was concluded between Carl Zeiss Meditec Inc., Dublin, USA, and Oraya Therapeutics, Inc., Newark, USA, (Oraya), under the terms of which Carl Zeiss Meditec Inc. may – during a period of two years from conclusion of the contract – acquire rights to purchase shares in Oraya until it has a majority holding. Under normal circumstances, the acquired rights may not be converted to shares until January 2017 at the earliest. During the period December 2014 to June 2015 such rights to purchase shares in the company were acquired by way of a payment of € 6.8 million. Due to the influence of Carl Zeiss Meditec Group employees in Oraya's Advisory Board, the company is classified as an associate pursuant to IFRS 28.6. Up until a controlling influence is achieved, the company shall be accounted for according to the equity method.

5. DISCLOSURES ON FAIR VALUE

The principles and methods for measuring at fair value are essentially the same as in the previous year. Detailed notes on the evaluation principles and methods are contained in the Annual Report from 30 September 2014.

The allocation of the fair values to the three categories of fair value hierarchy is based on the availability of observable market prices on an active market. The valuation categories are defined as follows:

Category 1

- Financial instruments traded on active markets, for which the listed prices were assumed unchanged for valuation.

Category 2

- Valuation is based on valuation methods where input factors are derived directly or indirectly from observable market data.

Category 3

- Valuation is based on valuation methods where input factors are not based exclusively on observable market data.

The table below provides an overview of the items in the statement of financial position measured at fair value:

(Figures in € '000)

		Category 1	Category 2	Category 3	Total
Financial assets recognized at fair value through profit or loss	30 June 2015	–	2,432	–	2,432
	30 September 2014	–	1,869	–	1,869
Financial liabilities recognized at fair value through profit or loss	30 June 2015	–	(9,217)	–	(9,217)
	30 September 2014	–	(12,602)	–	(12,602)

Carl Zeiss Meditec reviews at the end of each reporting period whether there are grounds for reclassification to or from a valuation category. There were no reclassifications amongst the valuation categories during the reporting period.

Reconciliation of items in the statement of financial position to the categories of financial instruments:

The fair value of the financial instruments measured at amortized cost, such as receivables and liabilities, is determined through discounting, taking into account a risk-based market interest rate with matching maturity. In comparison with 30 September 2014 there are no significant changes in the ratios between carrying amount and fair value with respect to noncurrent assets and liabilities. For reasons of materiality the fair value shall be equated to the carrying amount for current items in the statement of financial position.

6. EVENTS AFTER THE END OF THE INTERIM REPORTING PERIOD

There were no events of particular significance after the end of the reporting period on 30 June 2015.

Important financial dates and contacts

FINANCIAL CALENDAR

Date	Financial year 2014/15
14 December 2015	Annual Financial Statements 2014/15
14 December 2015	Analyst's Conference

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Both versions and the key figures contained in this report can be downloaded from the following address:

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