



DF Deutsche Forfait AG

Announcement for the period

1 January to 31 March 2019



CONTENTS

| | |
|----------------------------------|----|
| Consolidated key figures | 3 |
| Business performance | 4 |
| Summary of material events | 6 |
| Consolidated balance sheet | 7 |
| Consolidated income statement | 9 |
| Consolidated cash flow statement | 10 |
| Contact | 11 |



KEY FIGURES AT A GLANCE

| (in EUR millions) | 01-01– 31-03-2019* | 01-01– 31-03-2018* | Difference |
|----------------------------------|-------------------------------|-------------------------------|-------------------|
| Business volume | 1.0 | 9.8 | -8.8 |
| Gross result | 0.7 | -0.1 | +0.8 |
| Other operating income | 0.1 | 0.2 | -0.1 |
| Administrative expenses | 1.2 | 1.2 | 0.0 |
| Earnings before income taxes | -0.4 | -1.1 | +0.7 |
| Consolidated profit/loss | -0.4 | -0.9 | +0.5 |
| Earnings per share | -0.03 | -0.08 | +0.05 |
| | | | |
| | | | |
| | 31-03-2019 | 31-12-2018 | |
| Equity | 4.9 | 5.3 | -0.4 |
| Total assets | 24.4 | 12.9 | +11.5 |
| <i>Thereof "creditor assets"</i> | 2.9 | 6.2 | -3.3 |

* Besides its operating activities, DF Group continues to perform tasks under the insolvency plan and the Trust Agreement signed in 2016. This is reflected in individual items of the income statement and is recognized in "Creditor assets" and "Creditor liabilities" in the balance sheet.

DF Group generated a consolidated net loss of EUR -0.4 million in the first quarter of 2019

In the first three months of the financial year 2019, DF Group generated a business volume of only EUR 1.0 million (previous year: EUR 9.8 million). The low business volume was not attributable to a lack of demand for the company's services in the food and pharmaceuticals sectors but to the continued difficulties of the Iranian business partners in providing the foreign exchange required to execute the transactions. In contrast to the business volume, which mainly comprises debt collection and similar services, DF Group's consulting activities showed a much better trend than projected. Income from the consulting operations totaled EUR 0.7 million. However, the high income from the consulting business, which essentially make up the gross profit, were not sufficient to cover operating expenses in the first quarter of 2019. These comprise personnel expenses, depreciation and amortization as well as other operating expenses and amounted to EUR 1.2 million, as in the comparable prior-year period. The total amount breaks down into personnel expenses of EUR 0.63 million, depreciation and amortization of EUR 0.04 million and other operating expenses of EUR 0.51 million.

Due to a EUR 15.0 million loan granted to DF Deutsche Forfait GmbH by the majority shareholder of DF Deutsche Forfait AG, DF Group's total assets increased significantly from EUR 12.9 million as of 31 December 2018 to EUR 24.4 million as of 31 March 2019. Besides cash and cash equivalents, which rose to EUR 18.0 million as a result of the loan, creditor assets were the largest asset item at EUR 2.9 million. Compared to 31 December 2018, creditor assets declined by EUR 3.3 million due to a payout to the trustee.

The fair value of the creditor liabilities is identical with the fair value of the creditor assets.

Because of the consolidated net loss incurred in the first quarter, DF Group's equity capital declined from EUR 5.3 million on 31 December 2018 to EUR 4.9 million on 31 March 2019.



The fact that the political environment in the Near and Middle East, which is DF Group's target region, have deteriorated means that some of the known risks regarding the achievement of a positive consolidated result have materialized in the past weeks. In particular, the business volume has so far lagged significantly behind expectations due to the continuing restrictions on foreign exchange transfers described above. However, there are positive developments that indicate a significant increase in business volume over the course of the year. Income from the consulting operations was well above plan and also showed a positive trend in April and May. On balance, DF Group is currently expecting a positive corporate performance in the coming months in view of the continued good demand for the services provided by DF Group and the continued excellent cooperation with its strategic partners.

Material events after the end of the first quarter

Tightening of US sanctions in the geographic target market but also positive developments

On 8 May 2019, the USA further tightened sanctions against Iran and put additional sectors such as the iron, steel and aluminum industries on the sanctions list. However, DF Group's business policy focus on pharmaceuticals and food is not directly affected by the new sanctions. At the same time, DF Group has made initial progress in solving the foreign exchange restrictions described above on the basis of positive feedback from the supervisory authorities and legal advisors.

Gruenwald, 29 May 2019

Board of Management

| Assets (in EUR) | 31-03-2019 | 31-12-2018 |
|---------------------------------|----------------------|----------------------|
| Long-term assets | | |
| Intangible assets | 378,540.22 | 124,020.83 |
| Tangible assets | 81,226.96 | 87,604.00 |
| Long-term financial assets | 40,644.19 | 40,644.19 |
| Deferred taxes | 1,524,156.00 | 1,524,156.00 |
| | 2,024,567.37 | 1,776,425.02 |
| Short-term assets | | |
| Creditor assets | 2,939,085.62 | 6,186,840.18 |
| Trade accounts receivables | 416,289.36 | 439,432.86 |
| Other short-term assets | 1,018,198.11 | 993,368.65 |
| Cash and cash equivalents funds | 18,025,682.06 | 3,553,920.65 |
| | 22,399,255.15 | 11,173,562.34 |
| Total assets | 24,423,822.52 | 12,949,987.36 |

| Equity and Liabilities (in EUR) | 31-03-2019 | 31-12-2018 |
|--|----------------------|----------------------|
| Equity | | |
| Subscribed capital | 11,887,483.00 | 11,887,483.00 |
| Costs of the capital increase | -623,481.04 | -623,481.04 |
| Revenue reserves | -6,144,495.75 | -5,756,635.47 |
| Adjustment items from currency translation | -180,793.82 | -178,558.63 |
| | 4,938,712.39 | 5,328,807.86 |
| Long-term liabilities | | |
| Loans | 15,000,000.00 | 0.00 |
| Leasing obligations | 267,772.91 | 0.00 |
| | 15,267,772.91 | 0.00 |
| Short-term liabilities | | |
| Creditor liabilities | 2,939,085.62 | 6,186,840.18 |
| Liabilities to banks | 0.00 | 329.08 |
| Income tax liabilities | 467,488.18 | 462,267.57 |
| Trade accounts and other payables | 142,246.51 | 237,493.34 |
| Other short-term liabilities | 668,516.91 | 734,249.33 |
| | 4,217,337.22 | 7,621,179.50 |
| Total equity and liabilities | 24,423,822.52 | 12,949,987.36 |

| Consolidated Income Statement (in EUR) | 01-01 – 31-03-2019 | 01-01 – 31-03-2018 |
|--|---------------------------|---------------------------|
| Transaction-related income | | |
| a) Forfeiting income | 2,004.07 | 71,390.19 |
| b) Commission income | 681,923.00 | 27,500.83 |
| c) Exchange profits | 44,766.86 | 2,670.28 |
| | 728,693.93 | 101,561.30 |
| Transaction-related expenses | | |
| a) Expenditure from forfeiting | 0.00 | 0.00 |
| b) Commissions paid | 29,198.45 | 19,989.26 |
| c) Exchange losses | 1,057.64 | 229,187.19 |
| | 30,256.09 | 249,176.45 |
| Gross result | 698,437.84 | -147,615.15 |
| Other operating income | 120,862.90 | 226,243.10 |
| Personnel expenses | | |
| a) Wages and salaries | 548,485.23 | 515,598.10 |
| b) Social security contributions and expenditure for pensions and social welfare | 79,423.57 | 73,884.45 |
| | 627,908.80 | 589,482.55 |
| Depreciation on tangible and intangible assets | 41,022.36 | 23,368.35 |
| Other operating expenditure | 509,998.20 | 542,732.45 |
| Interest income | 0.00 | 0.00 |
| Interest paid | 22,689.66 | 4,418.01 |
| Profit before income tax | -382,318.28 | -1,081,373.41 |
| Income tax | | |
| a) Income and earnings tax | 5,560.00 | 0.00 |
| b) Deferred taxes | 0.00 | -153,900.00 |
| Consolidated loss | -387,878.28 | -927,473.41 |
| Average number of shares | 11,887.483 | 11,887.483 |
| Undiluted earnings per share | -0.03 | -0.08 |
| Diluted earnings per share | -0.03 | -0.08 |



| Consolidated Cash Flow Statement (in EUR) | 01-01 – 31-03-2019 | 01-01 – 31-03-2018 |
|---|----------------------|----------------------|
| Consolidated income/loss | -387,878.28 | -927,473.41 |
| + Depreciation on tangible and intangible assets | 41,022.36 | 23,368.35 |
| + Income tax paid | 5,560.00 | -153,900.00 |
| + Interest paid | 22,689.66 | 4,418.01 |
| - Interest income | 0.00 | 0.00 |
| +/- Other transactions not affecting payments | -12,720.83 | 153,900.00 |
| +/- Changes in creditor assets | 3,247,754.56 | 384,748.21 |
| +/- Changes to trade accounts receivable | 23,143.50 | -234,069.81 |
| +/- Changes to other assets | -24,829.46 | -156,963.01 |
| +/- Changes in creditor liabilities | -3,247,754.56 | -384,748.21 |
| +/- Changes to trade accounts payable | -95,246.83 | 50,222.17 |
| +/- Changes to other liabilities | -60,511.81 | 95,084.42 |
| = Operative Cash flow | -488,771.69 | -1,145,413.28 |
| - Paid interest | -15,528.83 | -4,418.01 |
| + Retained interest | 0.00 | 0.00 |
| = Cash flow from current business | -504,300.52 | -1,149,831.29 |
| - Payments for investments in long-term assets | -21,411.52 | -13,524.20 |
| + Income from disposals of long-term assets | 0.00 | 0.00 |
| = Cash flow from investing activity | -21,411.52 | -13,524.20 |
| +/- Changes in financial liabilities | -329.08 | 63.26 |
| +/- New borrowing | 15,000,000.00 | 0.00 |
| +/- Other changes in equity | 0.00 | 0.00 |
| = Cash flow from finance activity | 14,999,670.92 | 63.26 |
| - Changes in financial resources affecting payments | 14,473,958.88 | -1,163,292.23 |
| + Liquid funds at the start of the period | 3,553,920.65 | 6,079,060.14 |
| +/- Effects from the currency conversion | -2,197.47 | -11,468.21 |
| = Liquid funds at the end of the period | 18,025,682.06 | 4,904,299.70 |
| - Balances pledged | -35,000.00 | 0.00 |
| = Free liquid funds at the end of the period | 17,990,682.06 | 4,904,299.70 |

DF Deutsche Forfait AG
Hirtenweg 14
82031 Gruenwald
Germany

Phone +49 89 21 55 19 00 - 0
Fax +49 89 21 55 19 00 - 9
E-Mail dfag@dfag.de
Internet www.dfag.de

DF Deutsche Forfait AG
www.dfag.de