

Scaling the Global RegTech

Three-month statement 2020



» Corporate Profile «

EQS Group is a leading international provider of regulatory technology (**RegTech**) in the fields of **corporate compliance** and **investor relations**. In working with EQS Group, thousands of companies worldwide inspire trust by fulfilling complex national and international disclosure obligations, minimizing risks and communicating transparently with stakeholders.

EQS Group's products are pooled in the **cloud-based** software **EQS COCKPIT**. They ensure the professional control of compliance workflows in the fields of whistleblower protection and case management, policy

management, insider list management and disclosure obligations. In addition, listed companies benefit from a global newswire, investor targeting and contact management, IR websites, digital reports and webcasts for efficient and secure investor communications.

EQS Group was founded in 2000 in Munich, Germany. Today the group **employs over 350 professionals** and has offices in the **world's key financial markets**.

» Key Figures (IFRS) «

Profit figures	3M 2020	3M 2019	+/-
Adjusted revenues*	8,350	6,890	21%
EBITDA	799	-443	>+100%
EBIT	-195	-1,518	87%
Group net income	-255	-1,889	87%
Asset figures	Mar. 31, 2020	Dec. 31, 2019	+/-
Balance sheet total	50,717	49,935	2%
Equity	25,735	26,107	-1%
Equity ratio (%)	51%	52%	-
Liquid funds	1,294	1,184	9%
Group employees *	3M 2020	3M 2019	+/-
Average of the reporting period	363	369	-2%
Personnel expenses	5,174	5,065	2%
	Mar. 31, 2020	Mar. 31, 2019	+/-
Earnings per share (EUR)	-0.17	-1.25	86%
Market capitalisation (million EUR)	90.40	102.00	-13%

Unless expressly otherwise stated, all data are in thousand Euros (except for the number of employees)

* Adjusted for the sale of ARIVA.DE AG

» Highlights 3M 2020 «

Operating Leverage:
Revenue* increases
in 2020 by 21%
Op. Expenses* (-3%)

New **COCKPIT:**
312 new
SaaS-contracts
(accumulated)

€1.36 mln.
newly acquired **ARR**
(+88%)

EBITDA increases to
€ 799 thousand
(Q1 2019: € -428 thousand*)

Revenue in the
Compliance
segment grew by

+21%*

Revenue in the
Investor Relations
segment grew by

+21%*

64
NEW SAAS
CUSTOMERS
(Q1 2019: 95)

*Pro forma excl. ARIVA.DE AG

» Purpose «

We at EQS believe that **radical transparency** and **compliance** create the most important corporate capital:

TRUST

» As pioneers in digitization of corporate workflows our true passion is to make Investor Relations, Communications and Corporate Compliance Officers

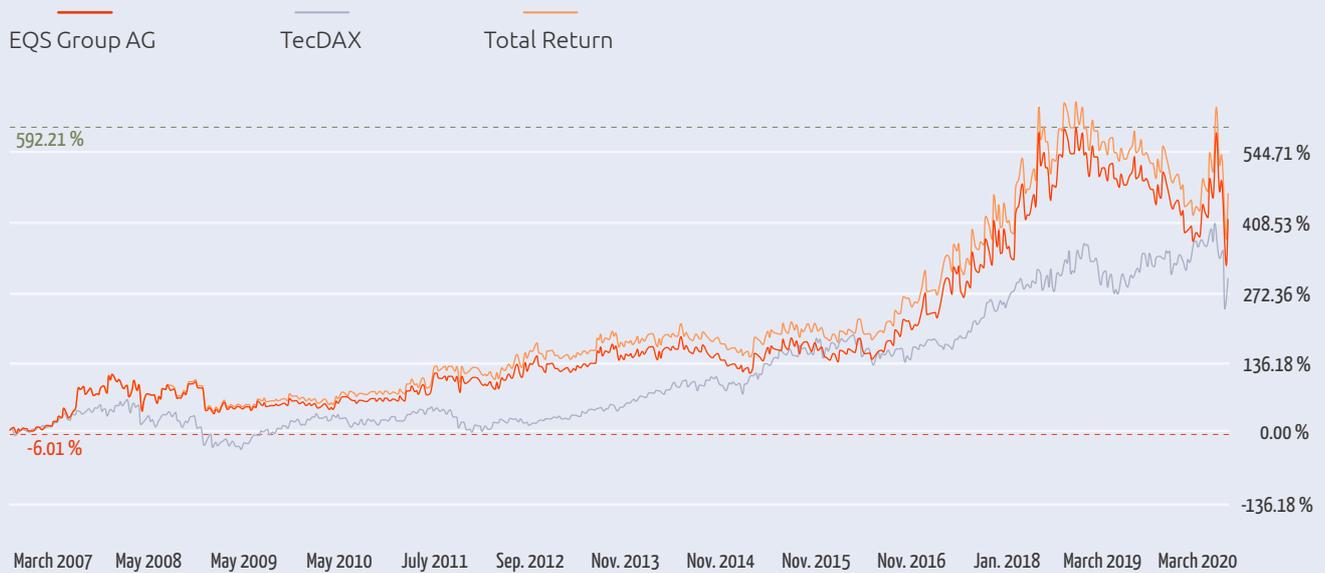
BETTER IN CREATING TRUST. «

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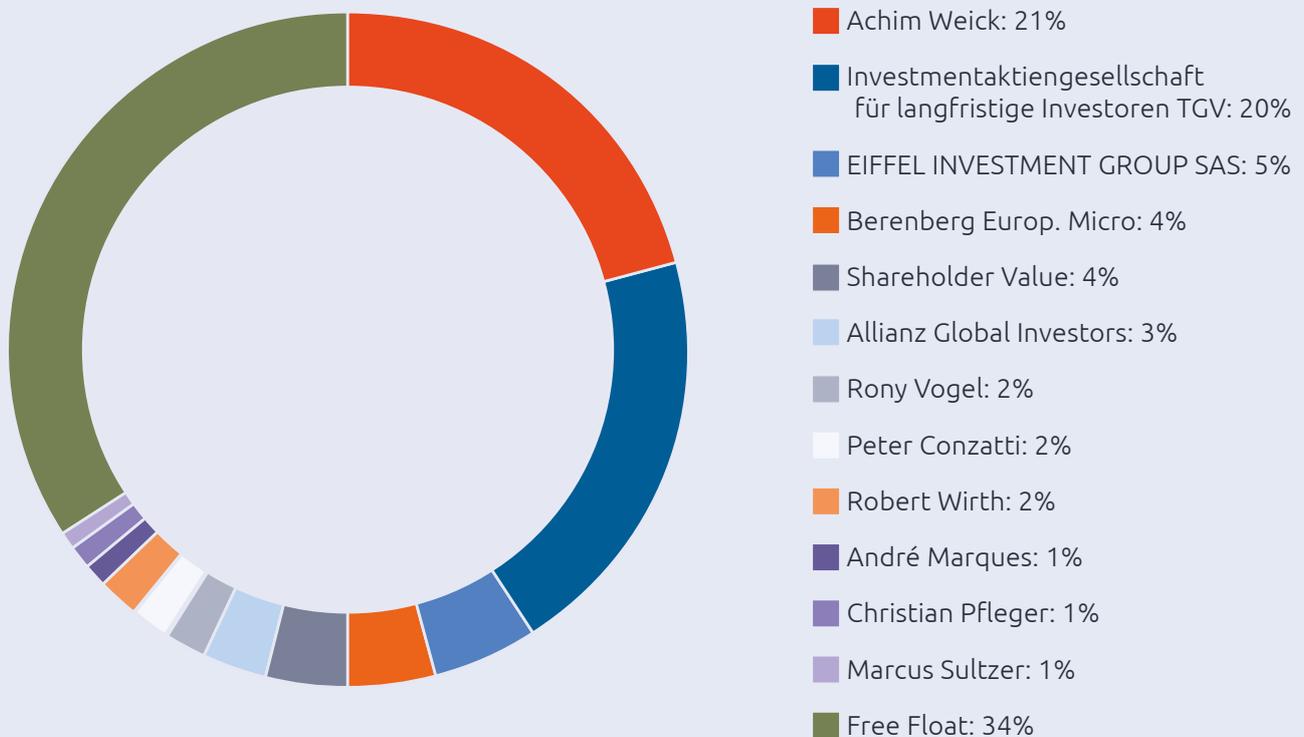
» Share price performance since IPO «

(as of March 31, 2020)



» Shareholder structure of EQS Group AG «

(as of May 11, 2020)



Institutional Investors >3% & Management and Board of directors



» Corporate structure «

Group

EQS Group AG
(est. 2000)

- Germany
- Austria

Est. 2006

EQS GROUP AG

- Switzerland

Est. 2007

EQS Financial Markets & Media GmbH

- Germany
- Austria
- Switzerland

Est. 2009

EquityStory RS, LLC

- Russia

Est. 2013

EQS Asia Ltd.
(EQS TodayIR)

- SAR Hong Kong
- China

Est. 2013

EQS Web Technologies Pvt. Ltd.

- India

Est. 2015

EQS Group Ltd.

- UK

Est. 2017

EQS Group Inc.

- USA

Est. 2017

EQS Group SAS

- France

» Revenue performance 3M 2020 «

Our strategic expansion and development into a technology company with revenues generated from **Software-as-a-Service (SaaS)** led to the introduction of new key performance indicators for business development and reporting.

The **share of recurring revenues (RR-Ratio)** reflects sales quality and scaling potential. The newly acquired **annual recurring revenue (ARR)** and the **number of new and total clients** in the reporting period are crucial for the assessment of future growth.

Due to the **sale of the subsidiary ARIVA.DE AG** and the subsequent **deconsolidation of the company** as of **July 1, 2019**, our reporting reflects both regular revenue figures as well as revenue figures adjusted for ARIVA.DE AG. This allows for a more accurate comparison to the previous year.

In Q1 2020, the **adjusted consolidated revenue increased by +21% to €8.35 million** (previous year: €6.89 million), slightly exceeding the expectations for the year 2020 as a whole (+10% to +20%). On the one hand, the growth can be attributed to the **additional revenues** with the **new COCKPIT** including the modules of CRM (customer relationship management), investors and mailing **entered for the first time**. On the other hand, it is

a result of a **strong increase of Audio- and Video-Webcasts** and a **higher news volume** as a consequence of the effects the **COVID-19-pandemic** has on the economy. By contrast, the **revenue according to IFRS** including ARIVA.DE AG in the first quarter of 2019 fell by **-2%**.

At **€1.36 million**, the **newly acquired ARR** in Q1 2020 is significantly higher than in the previous year (€723 thousand). Due to the existing cloud solutions, the **rate of recurring revenue of 74%** in Q1 continued to be high (Q1 2019: 76%). Additionally, we could attract another **64 SaaS customers**. Even if the growth of our number of customers will increase over the course of the year, we are currently not meeting the expectation. The total number of customers increased to **2,499**, allowing for a churn rate of 5%.

In Q1 2020, the development of the compliance solutions **Policy Manager** and **Approval Manager** was continued, and we worked on the existing modules in the **new COCKPIT**. We have **capitalized costs** to the amount of **€464 thousand** which fell therefore significantly short of the figures in Q1 2019 (€915 thousand). The introduction of these new cloud products is associated with an increase in subscription proceeds and another increase of the rate of recurring revenue.



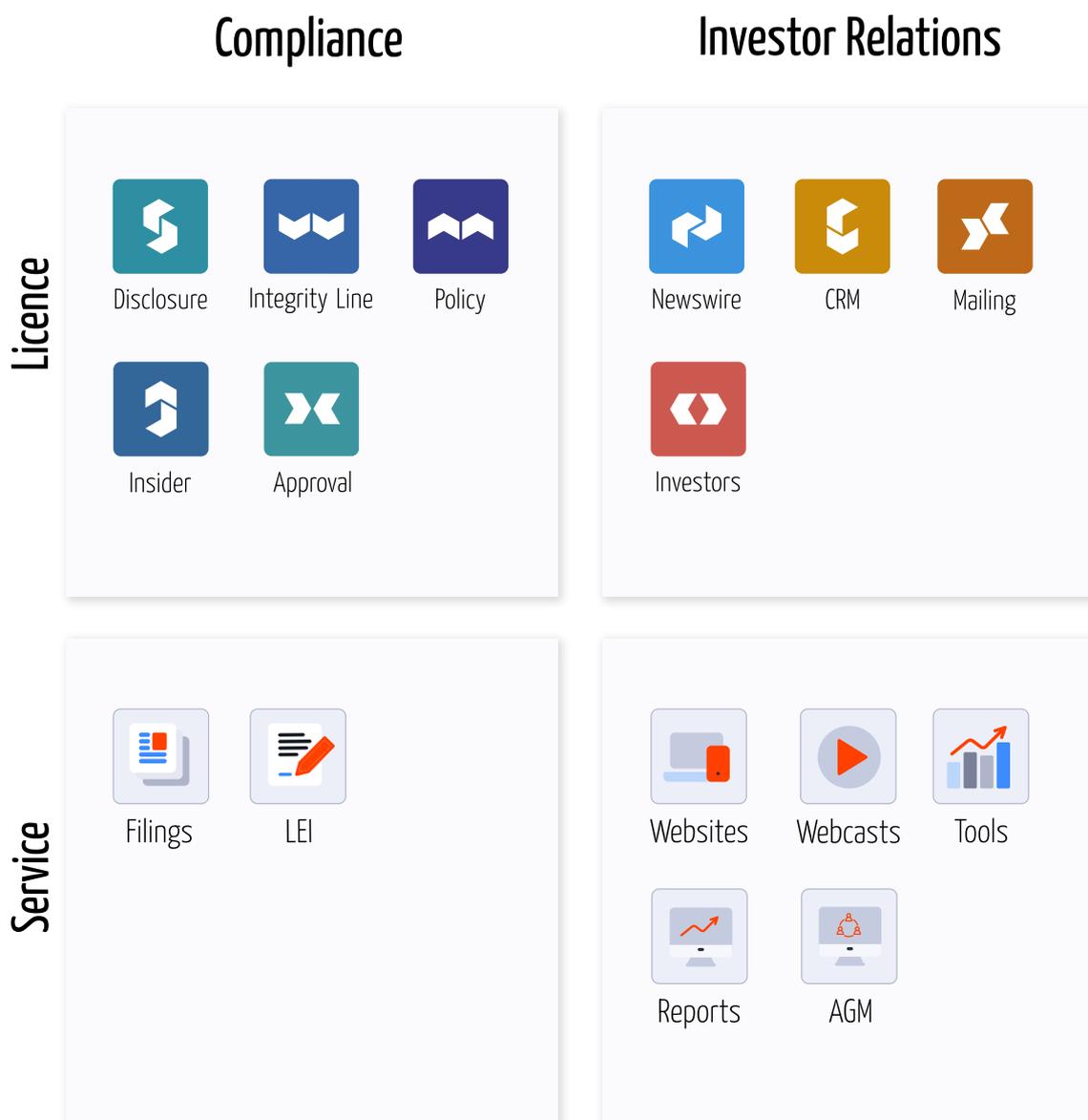
» Segment revenues «

In line with our market, we have subdivided our range of products into the two segments **Compliance** and **Investor Relations**.

The **Compliance** segment covers all products for **fulfilling a legal or regulatory obligation**. In addition to the **legacy products** for reporting obligations in the field of disclosure, submissions to the Federal Gazette (filing) and LEI, this also includes the **new SaaS products** for the execution of compliance activities like Insider Manager,

Integrity Line, Policy Manager and Approval Manager. Due to consistent requirements for all customers, all services offered in this segment are cloud solutions.

The **Investor Relations** segment covers the products in the area of voluntary **investor and corporate communications and investor data**. The **SaaS products** Investors, CRM und Mailing were newly added to the existing products News, Websites, Webcasts and Media.



In Q1 2020, we achieved an increase of **+2%** in sales to **€4.19 million** (previous year: €4.10 million) in the **Compliance segment**. The **adjusted*** increase in revenue was **+21%**, thereby meeting our expectations. Our existing business in **Disclosure, XML** and **LEI** was able to achieve considerable two-digit gains while our new SaaS modules showed less growth.

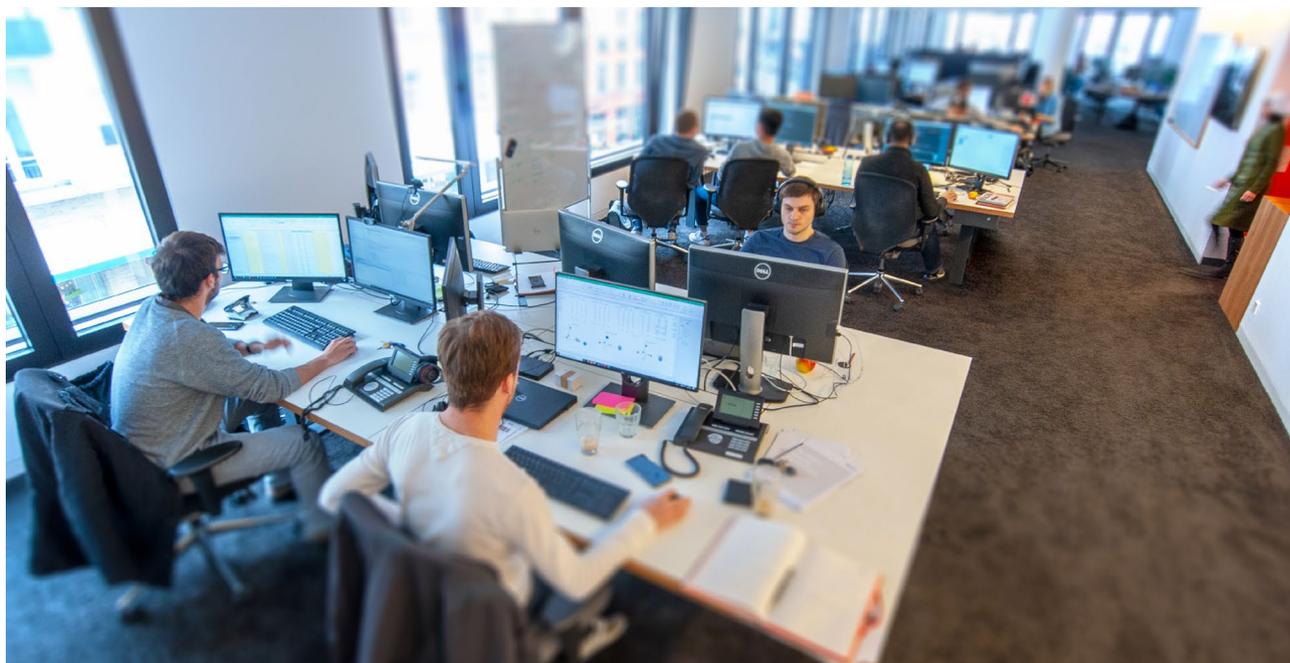
The **number of SaaS customers** increased by **25** to **1,305 customers** in Q1, mainly coming from the European markets (Germany, France, Switzerland and the UK). Even though these new customers for compliance solutions are not yet fully reflected in the growth in sales, they increase the sales brought forward to the upcoming quarters.

In the **Investor Relations segment**, the number of **SaaS customer** could be increased by **5** in comparison with the end of the previous year to **2,177** in Q1 2020. The reason for the low net increase is a higher number of inactive customers (News, Filings) with the legacy COCKPIT in particular.

Nevertheless, the **segment revenues** fell by **-6%** to **€4.16 million** (previous year: €4.44 million) due to **deconsolidation** of **ARIVA.DE AG as of July 1, 2019**. **Adjusted*** growth in revenues was **+21%** and thus exceeded the goals set by us. This is a consequence of an increased demand for digital solutions such as webcasts due to the effects of the **COVID-19-pandemic** on the economy and considerable additional revenue incurred by deployment of the new COCKPIT. The **booked revenues** with the **new software modules** in IR COCKPIT were **€592 thousand**. Until the end of the first quarter, we were already able to conclude **SaaS agreements for the new COCKPIT** with a total of **312** companies.

Segments 3M 2020	Compliance	yoy	Investor Relations	yoy
Revenue License	€2.67 million	18%	€1.67 million	42%
Revenue Service	€1.52 million	27%	€2.49 million.	11%
SaaS customers (previously Large Caps)	1,305	12%	2,177	5%
XML customers (annual basis)	4,409	1%		

* Adjusted for the sale of ARIVA.DE AG



» Geographic expansion «

Domestic business

In Q1 2020, the **domestic business** recorded an **increase of sales revenue** by **+21%** to **€5.67 million adjusted** for the sale of ARIVA.DE AG, thus **slightly exceeding our expectations**. The strong increase of Audio- and Video-Webcasts and a greater volume of news as a consequence of effects of the **COVID-19-pandemic** on the economy resulted in additional non-budgeted revenue. At the same time, considerable additional revenue could be realized by providing the new COCKPIT and the associated signing of additional SaaS contracts. By end of March, **contracts with 250 customers** had already been **concluded**. We expect all customers in Germany to be on the new COCKPIT over the course of 2020.

In Q1 2020, we were able to **gain 19 SaaS customers** (excluding individual LEI service & XML service customers) in Germany.

The **number of customers** increased by **59** in comparison to the previous year to **1,246**, in due consideration of a customer churn of 44 (annualized churn rate: 3%). In general, those are not terminations but mostly customers which were inactive for 12 months and did not send any messages through the legacy COCKPIT, or submit their financial report at a later time.

International Business

In Q1 2020, our **international business** achieved an **increase in sales** of **+22%** to **€2.68 million** (previous year: €2,19 million), thus **slightly exceeding our expectations** for the same reasons our domestic business did. In Q1 2020, our international companies could gain **45 SaaS customers**.

All international locations could increase their sales, with France, Russia, the UK and the US achieving distinctly double-digit figures. Apart from France and the US, all locations were operating at an operationally profitable level (EBITDA).

With due consideration of the customer churn, the **number of customers** increased by another **111** to **1,253**. At 6%, the annualized churn rate was higher than in Germany. The higher churn rate is explained by the active renouncement of unprofitable projects in Asia and inactive IR customers in the new UK and US markets.

Due to the sale of ARIVA.DE AG, the **international share** in the sales revenue increased significantly to **32%** (Q1 2019: 25%).

<i>Geographic Market</i>	<i>Domestic</i>	<i>yoy</i>	<i>International</i>	<i>yoy</i>
3M 2020 Revenues	€5.67 million	21%*	€2.68 million	22%
SaaS customers (previously Large Caps)	1,246	5%	1,253	10%

* Adjusted for the sale of ARIVA.DE AG

» Development of expenses «

As a consequence of deconsolidation of ARIVA.DE AG as at July 1, 2019, the **operating expenses** (purchased services, personnel expenses and other operating expenses) were reduced significantly by **-20%** to **€8.09 million** (Q1 2019: €10.09 million). Even after **adjustment** for the expenses of **ARIVA.DE AG** in the previous year, the expenses were reduced slightly by **-3%**. The lower expenses can be explained by finalising the new modules for the IR COCKPIT and the associated expiration of the "EQS Cloud 2020" investment program.

The largest expense item, the **personnel expenses**, were reduced by **-19%** to **€5.17 million** (previous year: €6.42 million) in Q1 2020. The quarterly average of the persons employed globally by the group was 363 (Q1 2019: 474). **Adjusted***, the personnel expenses increased only slightly by **+2%**, thus being in line with our expectations.

As a consequence of the completion of the new modules for the IR COCKPIT, capacities of freelance employees were cut gradually. This resulted in a significant reduction of the **purchased services (adjusted)** by **-21%** to **€1.28 million** (€1.63 million*).

The **other operating expenses (adjusted)** increased only by **+1%** to **€1.63 million** (€1.61 million*) and were therefore lower than expected. Due to the COVID-19-pandemic, the marketing and selling expenses in particular were less than we had projected.

With the adoption of the **operating leverage, EBITDA** increased to **€799 thousand** (€ -428 thousand*). After adjustment for the effects arising from IFRS 16, the EBITDA for Q1 2020 is €310 thousand (€ -889 thousand).

Depreciation (adjusted) increased significantly by **+25%** to **€994 thousand** (Q1 2019: € 794 thousand*) which can be explained by the **completion of the new modules for the IR COCKPIT** and the associated initial depreciation of the corresponding capitalized services. In the first quarter, capitalized services to the amount of €206 thousand in total were depreciated. Further depreciation was performed for leasing liabilities (IFRS 16) to the amount of €464 thousand and for acquired customer bases to the amount of €165 thousand. All purchased customer bases were depreciated on schedule.

Thus, the **EBIT** was **€ -195 thousand** and improved significantly compared to the previous year's quarter (€ -1.22 million*). In the **financial result**, positive exchange rate effects with simultaneous consideration of the net interest expenses (€44 thousand), of which €27 thousand were incurred by IFRS 16, resulted in a yield of **€343 thousand** (Q1 2019: €150 thousand*). In line with this, the earnings before tax were €148 thousand (€ -1.07 million*).

Deferred tax liabilities incurred a tax expenditure to the amount of € -403 thousand (Q1 2019: € -512 thousand*). The **net loss** was reduced to **€ -255 thousand** (Q1 2019: € -1.58 million*) due to the positive business development.

* Adjusted for the sale of ARIVA.DE AG



» Development of assets and financial position «

Due to seasonally higher advance payments for the balance sheet date of March 31, 2020, the **balance sheet total** increased slightly by **+2%** to **€50.72 million** (December 31, 2019: €49.93 million).

As a consequence of regular depreciation of IFRS 16 leasing assets (€464 thousand), the **tangible assets** as at the balance sheet date were reduced to **€8.29 million** (December 31, 2019: €8.84 million). **Due to the capitalization of the new COCKPIT**, the **intangible assets increased slightly** to **€32.43 million** (December 31, 2019: €32.01 million). The intangible assets include purchased customer assets with an asset value of €6.67 million as at March 31, 2020 which were depreciated in a straight line over a total term of 15 years, purchased software (Integrity Line) and own cost capitalized to the amount of €7.75 million.

Compared to the previous year, the **trade accounts receivable** with **€3.84 million** as at the balance sheet day were lower by **-14%** (March 31, 2019: €4.44 million). The reduction can be attributed to the deconsolidation of ARIVA.DE AG as of July 1, 2019 in particular. Currently, we are not seeing a substantial effect of the commercial consequences of the COVID-19-pandemic on the incoming payments.

Among others, the **other assets** to the amount of **€1.57 million** (December 31, 2019: €1.02 million) consist of advance payments on invoices which are higher at the beginning of the year.

Due to the net loss for the year in the first quarter, the **retained earnings** as at March 31, 2020 fell to **€6.26 million** (December 31, 2019: €6,53 million). Accordingly, the **equity** was reduced to **€25.73 million** (December 31, 2019: €26.11 million). Thus, the **equity ratio**, compared to the year-end, fell slightly to **51%** (December 31, 2019: 52%).

The **provisions**, at **€1.73 million**, were almost unchanged (December 31, 2019: €1.77million). Due to the above-average increase of customer advance payments for our new software modules, the **other liabilities** increased by **+37%** to **€5.93 million**.

The **net financial liabilities** (financial debt, less payment instruments and short-term securities) were reduced to €12.41 million (December 31, 2019: €13.47 million) due to regular repayment as at March 31, 2020. **After adjustment for the liabilities arising from IFRS 16** (€7.19 million), the **net financial liabilities** were **€5.22 million** and thus **lower** than at year-end 2019 (€5.76 million). The financial liabilities also include contractually guaranteed working capital lines to the amount of €3.00 million, of which €2.55 million are used within the scope of rent guarantees and bank accounts with a negative balance. In addition, we have a **KfW loan commitment(-COVID-19)** which can be called in case of worsening of incoming payments or higher payment defaults.

At the same time, **cash and cash equivalents** of **€1.29 million** (December 31, 2019: €1.18 million) were available as at March 31, 2020. In addition, EQS Group AG holds a **secured interest-bearing receivable** from the buyer of ARIVA.DE AG to the amount of **€2 million**. All loans are quoted in Euro.

Due to the currently low amount of foreign currency sales (20% to 30%) which are predominantly incurred in hard currency (CHF, GBP, HKD, USD) and are partially characterized by opposing trends, we **refrain from currency hedging activities**.

The group uses short-term liquidity planning and continuous long-term liquidity planning to **manage its liquidity**. In addition, the subsidiaries plan their liquidity in coordination with the parent company.

» Outlook 2020 «

New-ARR

€ 4.5 mln. - € 5.5 mln.

10%-20%*
REVENUE GROWTH

320-400
new SaaS-Customers

Stable

Net
Promoter
Score

Constant

LEVEL

of
employee
satisfaction

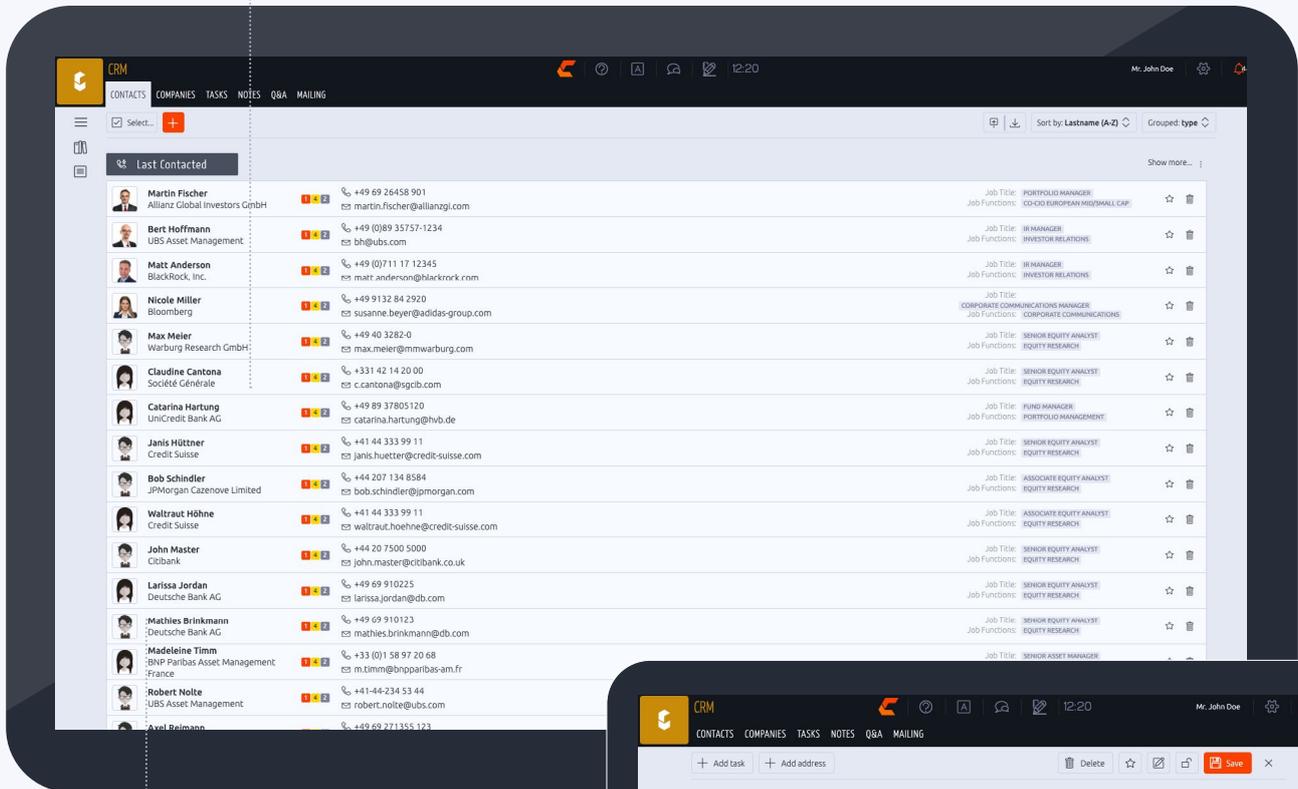
€3.5 mln. to €4.5 mln.

EBITDA

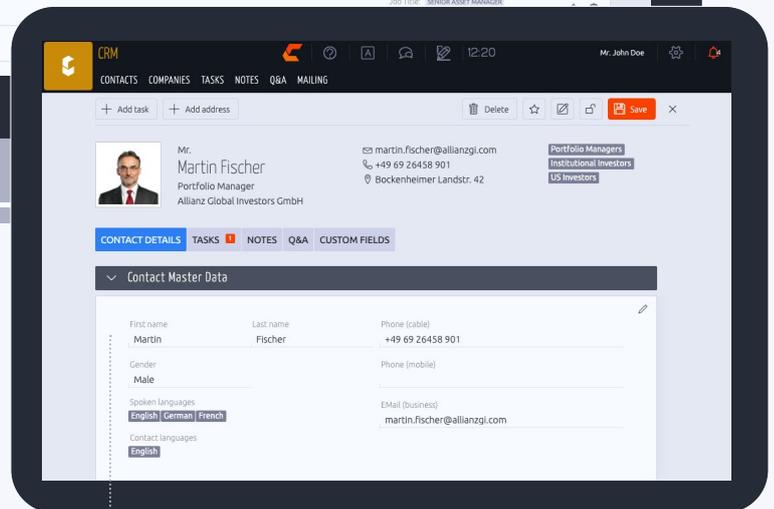
*pro forma excl. ARIVA.DE AG

» CRM & Mailing «

Customized CRM for
Investor Relations integ-
rated into the new COCKPIT



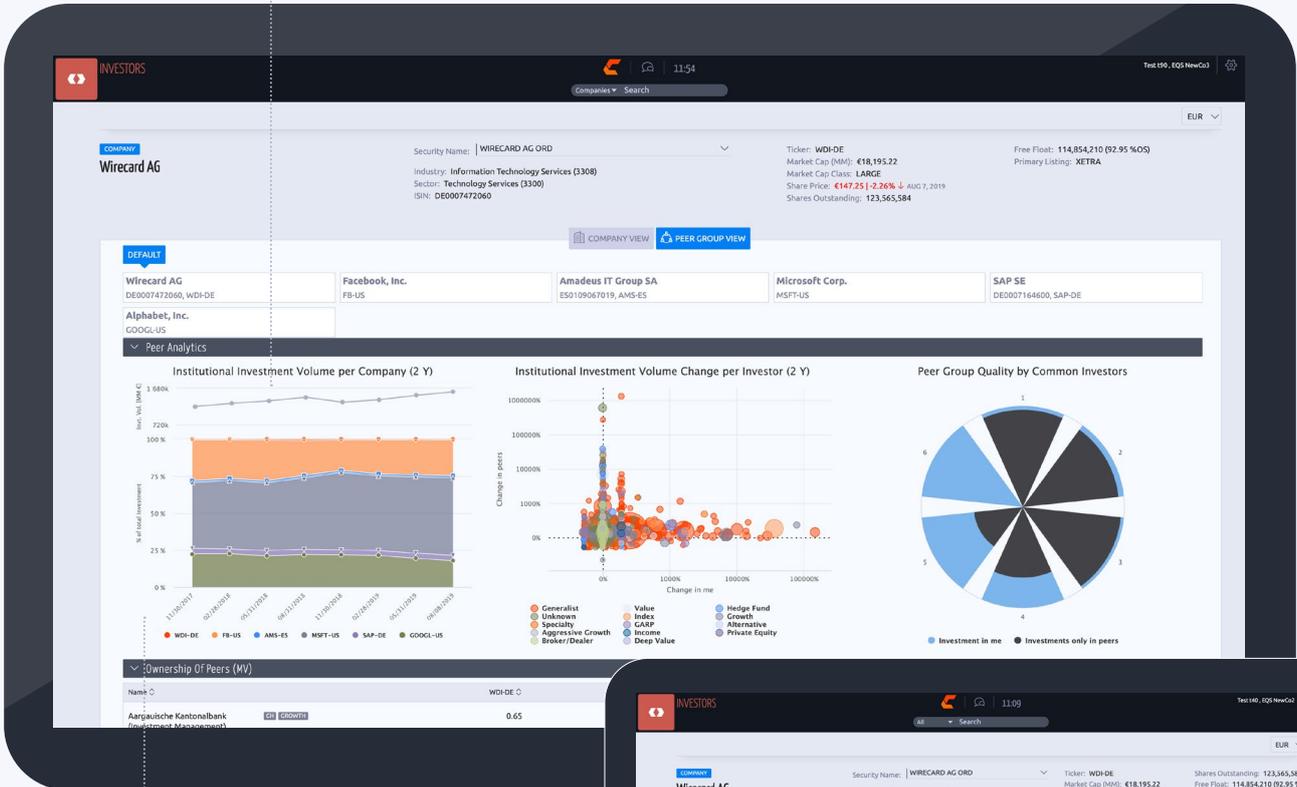
Fully integrated Mailing
Solution for dissemination
of content to existing and
potential investors



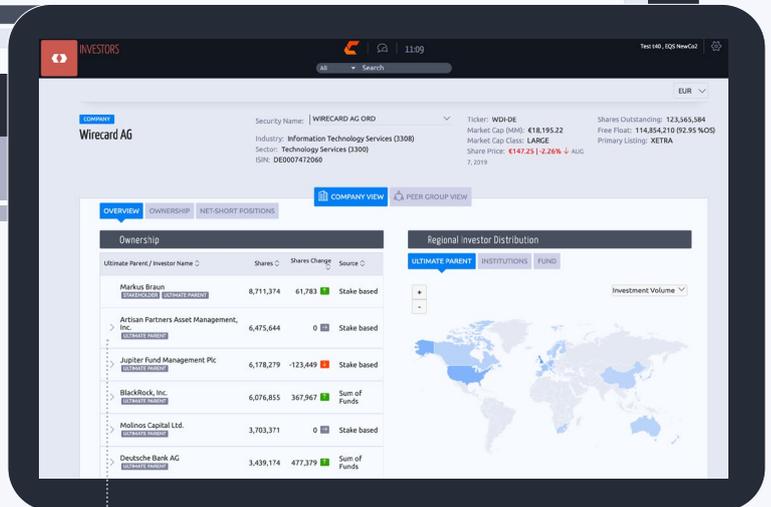
Management of existing and
potential investors and related
information including status- and
task management

» Investors «

All investor data regarding the own company as well as for Peers – Fully integrated into the new COCKPIT



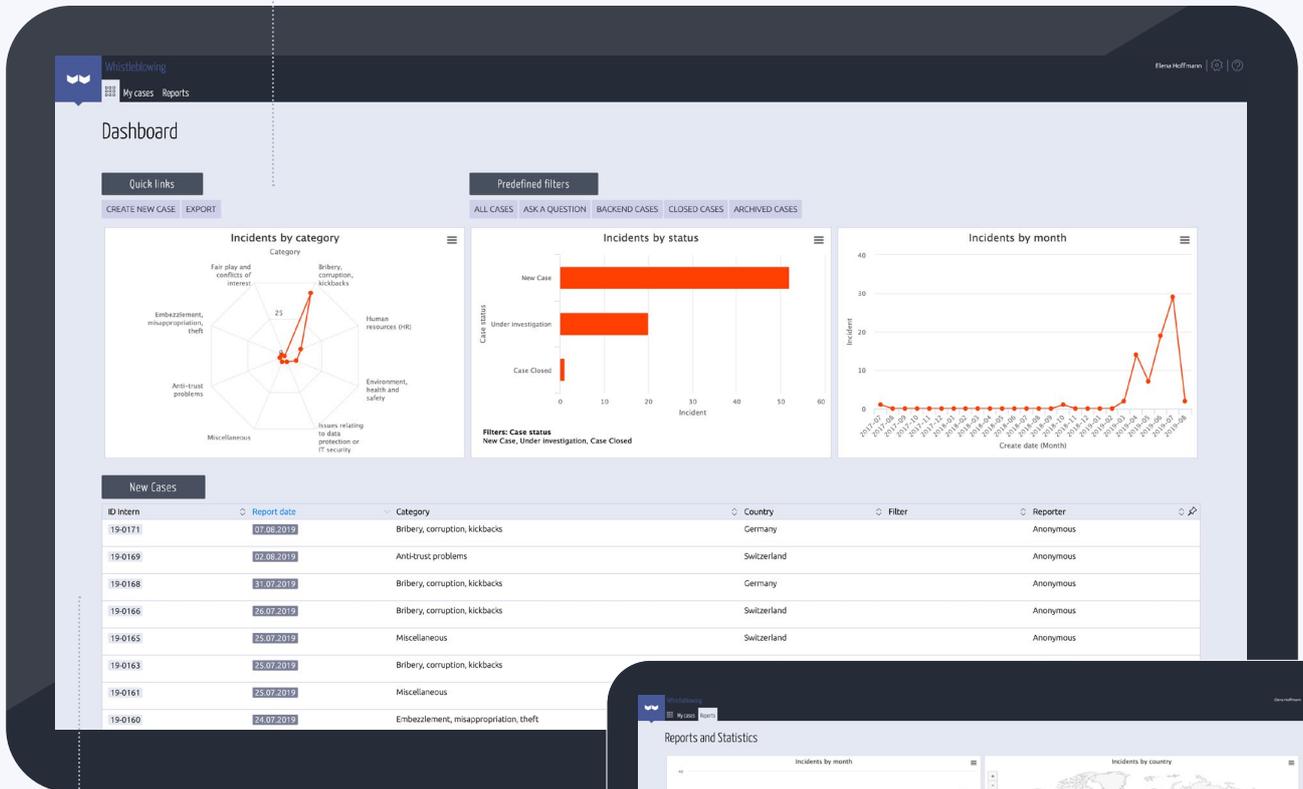
Comprehensive overviews and reports for internal and external reporting



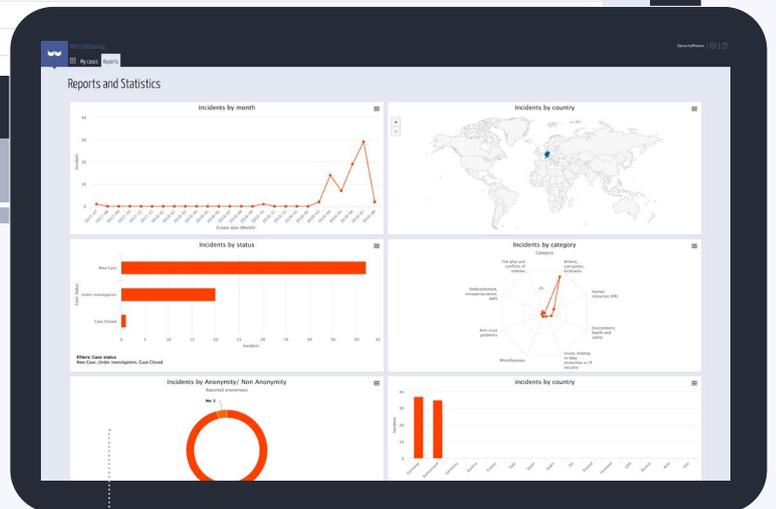
Investor data and -contacts on Fund- and individual level

» Integrity Line «

Market leading whistleblowing software for best-practice compliance



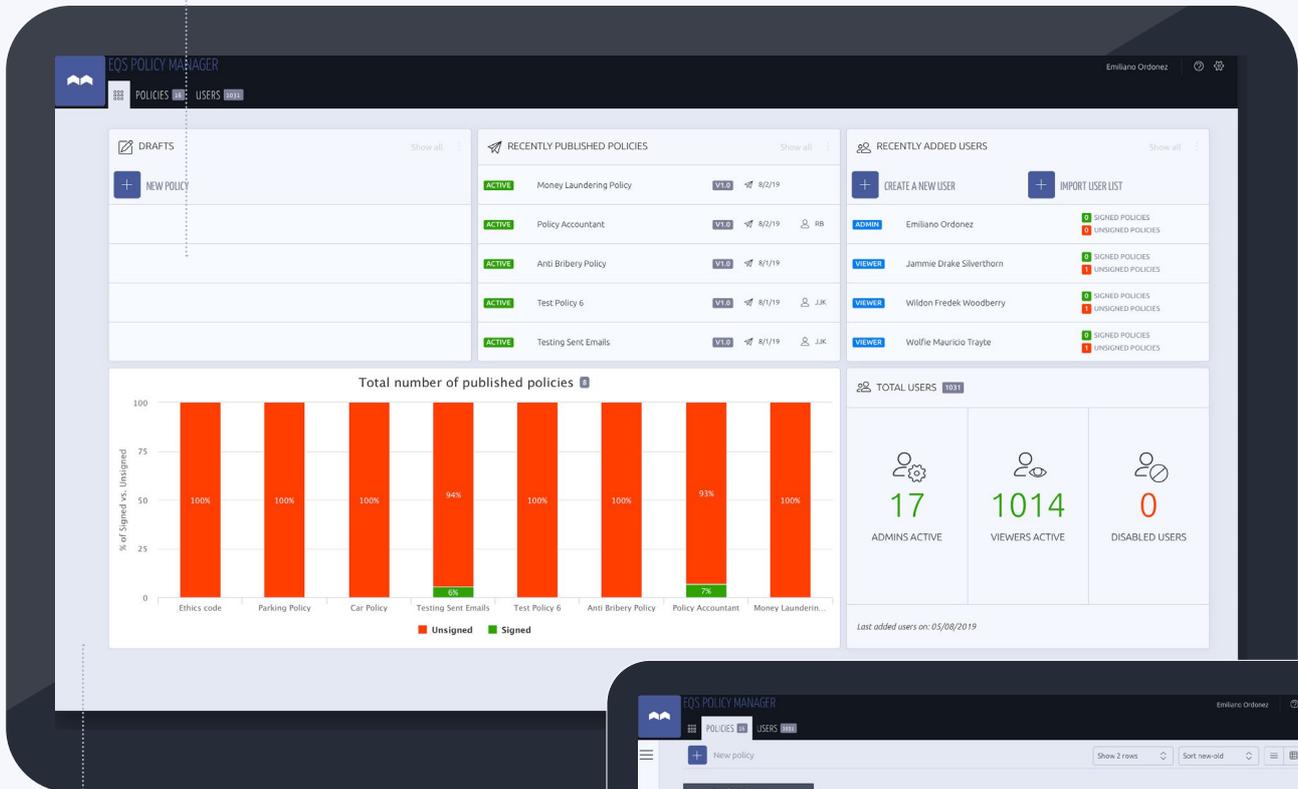
Comprehensive Case Management, individual Dashboards and numerous reporting options



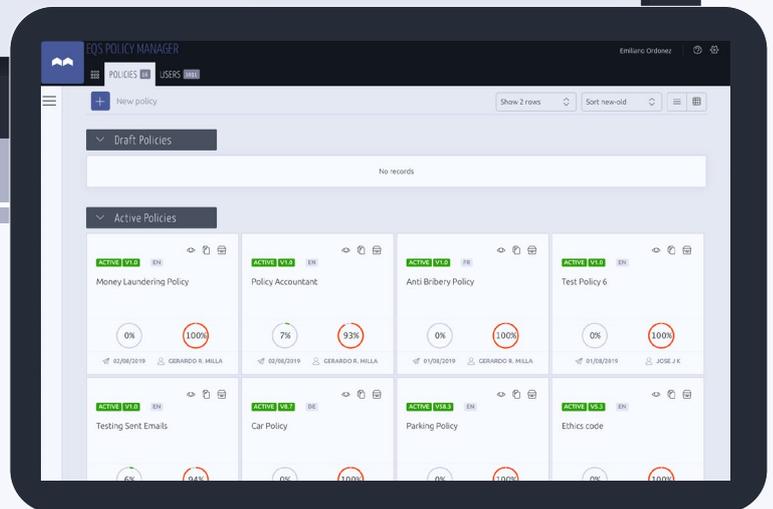
Real-time controlling for active Compliance

» Policy Manager «

Workflow solution for the Management of corporate policies – Fully integrated into the Compliance COCKPIT



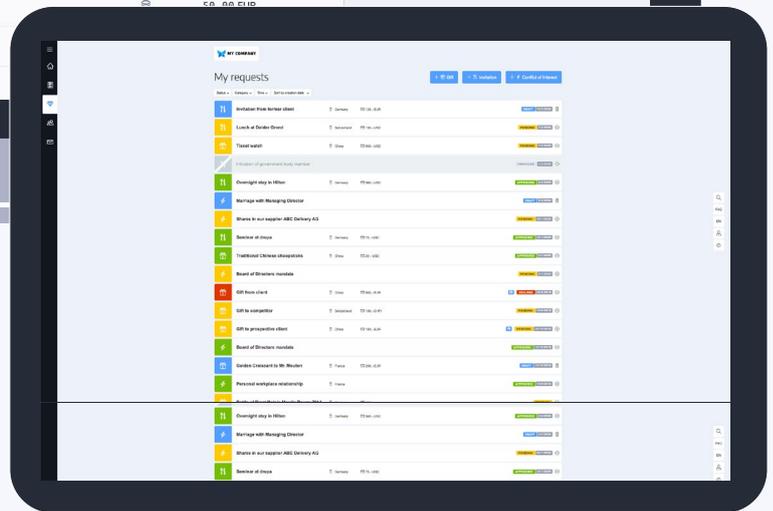
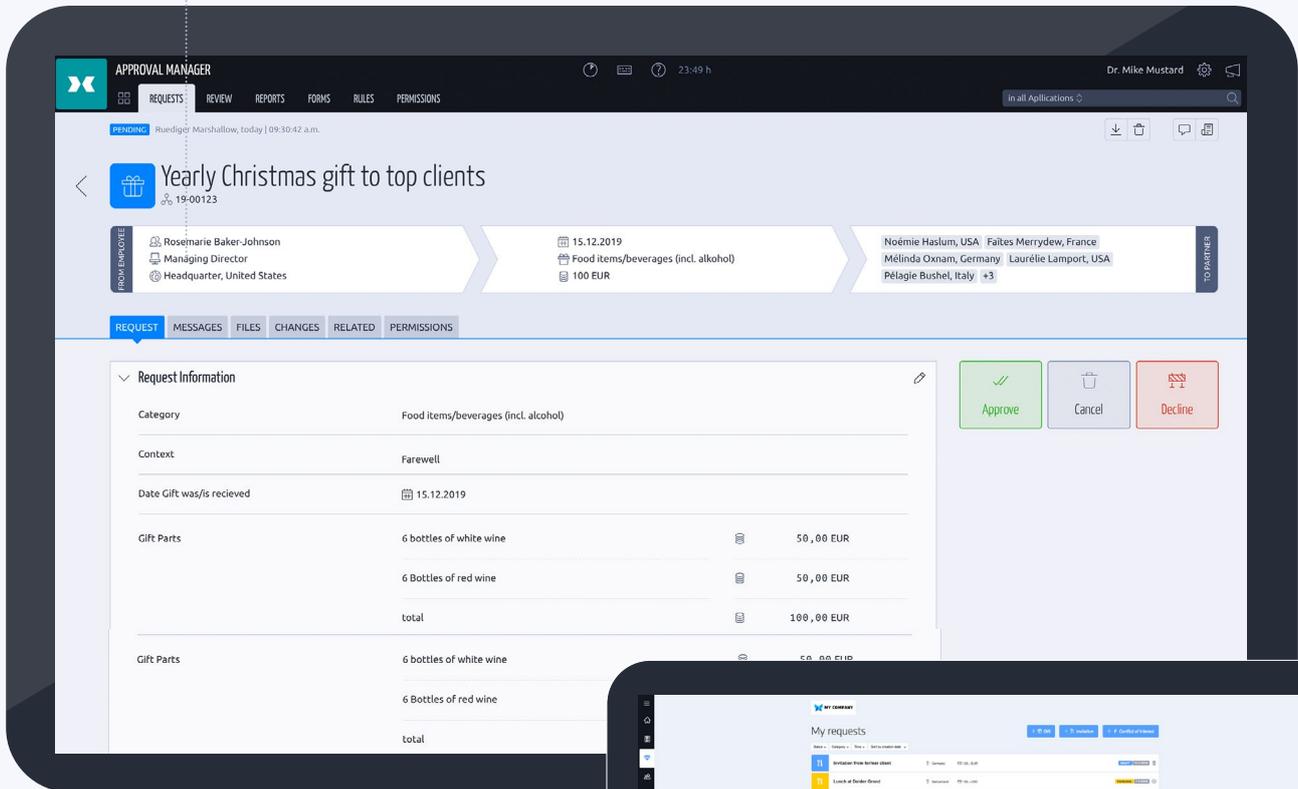
Individual dashboards and various reporting options



Continuous monitoring of the implementation of policies

» Approval Manager «

Workflow solution for the Management of gifts and hospitality – Fully integrated into the Compliance COCKPIT



Continuous monitoring and management of the cases

» Consolidated income statement Jan. 1 to Mar. 31, 2020 «

	<i>Continuing Operations</i>		<i>Discontinued operations</i>		<i>Group total</i>	
	<i>3M 2020 EUR</i>	<i>3M 2019 EUR</i>	<i>3M 2020 EUR</i>	<i>3M 2019 EUR</i>	<i>3M 2020 EUR</i>	<i>3M 2019 EUR</i>
Revenues	8,350,282	6,889,759	-	1,647,400	8,350,282	8,537,158
Other income	70,486	111,023	-	81,476	70,486	192,499
Own cost capitalised	463,701	875,734	-	39,184	463,701	914,918
Purchased services	-1,278,736	-1,625,954	-	-224,833	-1,278,736	-1,850,787
Personnel expenses	-5,174,436	-5,065,326	-	-1,356,301	-5,174,436	-6,421,627
Other expenses	-1,632,514	-1,613,459	-	-202,149	-1,632,514	-1,815,608
EBITDA	798,783	-428,224	-	-15,224	798,783	-443,448
Depreciation & amortisation	-993,856	-793,680	-	-280,644	-993,856	-1,074,324
Operating result (EBIT)	-195,073	-1,221,904	.	-295,869	-195,073	-1,517,772
Interest income	29,002	4,849	-	12,279	29,002	17,128
Interest expenses	-72,989	-56,624	-	-11,971	-72,989	-68,595
Other financial income	387,035	202,224	-	0	387,035	202,224
Profit before tax (EBT)	147,975	-1,071,455	-	-295,561	147,975	-1,367,015
Income taxes	-402,683	-511,737	-	-9,941	-402,683	-521,678
Group net income	-254,707	-1,583,192	-	-305,502	-254,707	-1,888,692
- thereof attributable to the owner of the company	-244,757	-1,578,069	-	-216,964	-244,757	-1,795,031
- thereof attributable to non-controlling interests	-9,950	-5,123	-	-88,539	-9,950	-93,662
Items that may be reclassified subsequently to profit or loss:						
Currency translations	-105,538	-4,946	-	0	-105,538	-4,946
Revaluation IAS 19	-20,545	0	-	0	-20,545	0
Other comprehensive income	-126,083	-4,946	-	0	-126,083	-4,946
Comprehensive income	-380,790	-1,588,138	-	-305,502	-380,790	-1,893,639
- thereof attributable to the owner of the company	-370,840	-1,583,106	-	-216,964	-370,840	-1,800,067
- thereof attributable to non-controlling interests	-9,950	-5,032	-	-88,539	-9,950	-93,571
Earnings per share - basis and diluted	-0.17	-1.10	-	-0.15	-0.17	-1.25

» Consolidated balance sheet as of March 31, 2020 «

Assets

	Mar. 31, 2020 EUR	Dec. 31, 2019 EUR
Non-current assets		
Intangible assets	14,420,515	14,252,788
Goodwill	18,012,149	17,755,693
Tangible assets	8,289,095	8,837,621
Long-term financial assets	2,792,975	2,721,018
Other long-term assets	301,517	274,115
	43,816,251	43,841,236
Current assets		
Trade accounts receivables	3,837,613	3,764,878
Construction contracts	186,093	75,975
Tax assets	26,800	48,559
Current financial assets	290,432	271,967
Other current assets	1,266,036	748,699
Cash and cash equivalents	1,294,206	1,183,641
	6,901,180	6,093,718
Total assets	50,717,431	49,934,954

Equity and Liabilities

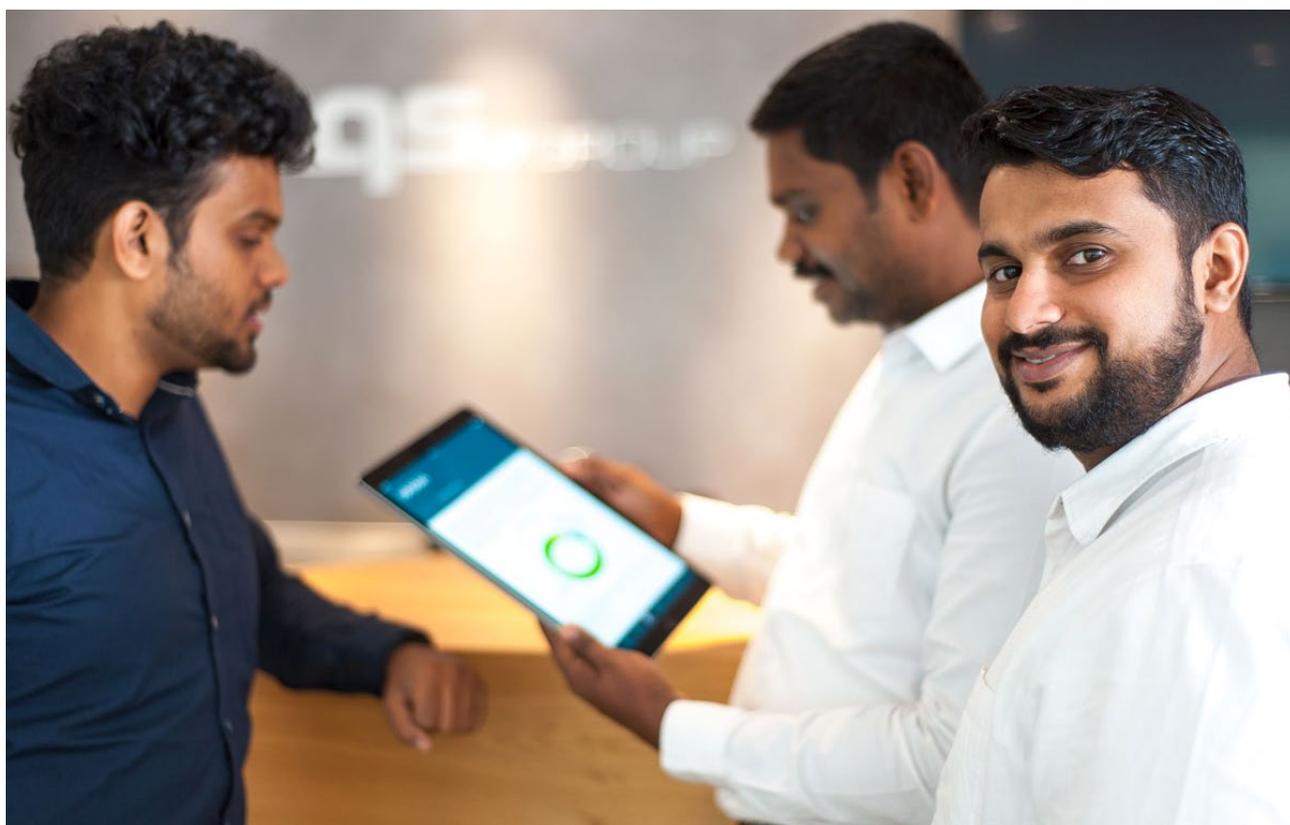
	Mar. 31, 2020 EUR	Dec. 31, 2019 EUR
Equity		
Issued capital	1,434,978	1,434,978
Treasury shares	-255	-1,850
Capital surplus	17,915,654	17,904,382
Retained earnings	6,264,825	6,534,411
Currency translation	163,639	269,177
Non-controlling interests	-44,118	-34,168
	25,734,723	26,106,930
Non-current liabilities		
Non-current provisions	601,555	590,500
Non-current financial liabilities	6,943,338	7,480,865
Deferred tax liabilities	1,513,697	1,166,286
	9,058,590	9,237,651
Current liabilities		
Current provisions	1,133,242	1,180,513
Trade account payable	2,017,237	1,847,855
Current financial liabilities	6,762,313	7,173,134
Income tax liabilities	79,077	45,657
Other current liabilities	5,932,248	4,343,214
	15,924,118	14,590,372
Total equity and liabilities	50,717,431	49,934,954

» Consolidated Cash flow statement Jan. 1 to Mar. 31, 2020 «

	<i>3M 2020</i> <i>EUR '000</i>	<i>3M 2019</i> <i>EUR '000</i>
Group earnings	-255	-1,889
+ Income taxes	403	522
+ Interest expenses	73	69
- Interest income	-29	-17
- Profit on disposals of property, plant and equipment	0	-1
- Other non-cash income	-231	-26
+ Depreciation on fixed assets	994	1,074
- Change in provisions	-5	-211
- Increase of inventories, trade accounts receivables and other assets not attributable to investment or financing activities	-896	-305
+ Increase of trade payables and other liabilities not attributable to investment or financing activities	1,501	2,546
- Interest expenses paid	-47	-68
+ Interest income paid	30	15
- Income tax paid	-25	-123
= Operating Cash Flow	1,513	1,586
- Purchase of property, plant and equipment	-58	-131
+ Proceeds from disposals of property, plant and equipment	0	13
- Purchase of intangible assets	-464	-929
- Payments from financial assets	-100	0
+ Proceeds from financial assets	5	16
= Cash Flow from investment activities	-617	-1,031
- Cash payments to owners and minority shareholders (dividends, acquisition of entity's shares, redemption of shares, other distributions)	-25	-122
+ Cash proceeds from issuing bonds/loans and short or long-term borrowings	29	2,442
- Cash repayments of bonds/loans or short or long-term borrowings	-372	-2,722
- Decrease of liabilities from finance-lease	-462	-539
= Cash Flow from financing activities	-830	-941
= Change in cash funds from cash relevant transactions	66	-386
+ Cash funds at the beginning of period	1,184	1,308
+ Change in cash funds from exchange rate movements	44	27
= Cash funds at the end of period	1,294	949

» Consolidated statement of changes in equity Jan. 1 to Mar. 31, 2020 «

	<i>Issued capital EUR '000</i>	<i>Treasury shares EUR '000</i>	<i>Capital surplus EUR '000</i>	<i>Retained earnings EUR '000</i>	<i>Currency trans- lations EUR '000</i>	<i>Attributable to owners of the parent EUR '000</i>	<i>Non-controlling interests EUR '000</i>	<i>Total equity EUR '000</i>
As of Dec. 31, 2018	1,435	0	17,955	8,037	279	27,706	419	28,125
Change of treasury shares	0	-2	-272	0	0	-274	0	-274
Share-based payment for employees	0	0	126	0	0	126	0	126
Deconsolidation subsidiary ARIVA.DE AG	0	0	0	-212	0	-212	-333	-545
Comprehensive income 2019	0	0	0	-1,291	0	-1,291	-120	-1,411
Other comprehensive income 2019	0	0	95	0	-10	85	0	85
As of Dec. 31, 2019	1,435	-2	17,904	6,534	269	26,140	-34	26,106
Change of treasury shares	0	2	-2	0	0	0	0	0
Share-based payment for employees	0	0	34	0	0	34	0	34
Adjustment of retained earnings 2019 from subsidiary	0	0	0	-24	0	-24	0	-24
Comprehensive income 3M 2020	0	0	0	-245	0	-245	-10	-255
Other comprehensive income 3M 2020	0	0	-20	0	-105	-125	0	-125
As of Mar. 31, 2020	1,435	0	17,916	6,265	164	25,780	-44	25,736



» Financial Calendar of EQS Group AG «

May 15, 2020	Publication of quarterly statement (call-date Q1)
July 17, 2020	Annual General Meeting
August 14, 2020	Publication of half-yearly financial statements
November 13, 2020	Publication quarterly statement (call-date Q3)

» Stock exchange data of EQS Group AG «

Share	EQS Group AG
WKN	549416
ISIN	DE0005494165
Ticker Symbol	EQS
Type of Shares	Registered shares
Sector	RegTech
Initial listing	June 8, 2006
Stock Exchange Listing	Open Market, Frankfurter Wertpapierbörse m:access, Börse München
Market segment	Scale
Company headquarter	Munich
Number of Shares	1,434,978 Units
Amount of Nominal Capital	1,434,978 Euro
Designated Sponsor	Baader Bank AG, Unterschleißheim

» Our Principles «



Put the client first
(company, result)



Be ambitious and
humble



Challenge decisions,
but once they're
made, commit wholly
to them



Have integrity and
demand it from others



Confront brutal facts,
yet never lose faith



Take responsibility for
poor results
("look in the mirror")



Give praise for good
results ("look out of the
window")



Make mistakes, but learn
from them ("fail well")



Support and develop your
team members



Lead by example

In dedicating ourselves to the EQS values, we practice 10 work principles for successful collaboration

» Values that lead us «



Team spirit

We have empathy and support/respect each other



Passion

We love what we do and are driven to achieve



Transparency

We are open-minded and actively share information



Trust

We are honest, trust each other and value a flat hierarchy



Ownership

We think/act like owners and take responsibility for our tasks

EQS Group is the
LEADING
EUROPEAN
CLOUD PROVIDER
FOR CORPORATE COMPLIANCE
& GLOBAL INVESTOR RELATIONS
SOLUTIONS



**EQS Group 2025*

We deliver the



- to minimize risks by complying with **local regulations**,
- to reach stakeholders **globally** and
- to **save time** and **money** by managing workflows digitally

The official version of the EQS Group statement is in German. The English translation is provided as a convenience to our shareholders. While we strive to provide an accurate and readable version of our statement in English, the technical nature of a report often yields awkward phrases and sentences. We understand this can cause confusion. So, please always refer to the German statement for the authoritative version.

Register court:
Amtsgericht Munich

Register number:
HRB 131048

Tax Identification Number in accordance with § 27a
Umsatzsteuergesetz
[German Turnover Tax Law]:
DE208208257

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Concept & design, editing and realisation:
EQS Group AG

Graphics:
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