



KEY DATA

		1-6/2019	1–6/2018	Change
		. 0/2012	. 3,23.3	
Sales	€ million	89.0	81.0	+ 10 %
Return on revenue before tax	%	21%	15%	+6%
FRITDA	C maillian	24.0	17.0	. 470/
EBITDA	€ million	24.9	17.0	+ 47 %
EBIT	€ million	19.2	12.8	+ 50 %
EBT	€ million	18.8	12.5	+ 50 %
Net income before other shareholder's interests	€ million	13.4	8.9	+ 51 %
Profit	€ million	13.1	8.5	+ 54%
Earnings per share (basic)	€	2.55	1.62	+ 57%
Operational cash flow	€ million	14.2	5.1	+ 178%
Depreciation and amortization on non-current assets	€ million	5.7	4.2	+ 36 %
Staff as end of period	Persons	791	792	0%

MILESTONES



DIVIDEND

A dividend in the amount of € 1.20 has been decided at the Annual General Meeting on 29 May 2019 (previous year: 0.80 EUR).

NEW SUPERVISORY BOARD MEMBER

During the Annual General Meeting on May 29, 2019 Frank Perschmann was elected as new member to the Supervisory Board. Frank Perschmann is a graduate engineer and disposes of an extensive expertise in management and IT issues.



SDAX ▶

Eckert & Ziegler has been admitted to SDax, Germany's leading small cap index, on 24 June 2019. In addition to the high transparency requirements of the Prime Standard, the Eckert & Ziegler shares thereby also fulfill the relevant index size criteria of market capitalization and liquidity.

◆MSCI GERMANY SMALL CAP INDEX

Eckert & Ziegler has been admitted to the MSCI Germany Small Cap Index on 28 May 2019.

The MSCI Germany Small Cap Index currently is composed by 113 companies of the German equity market.

EXCELLENT TRAINING QUALITY ▶

Eckert & Ziegler has been awarded for "excellent training quality" by the Berlin Chamber of Industry and Commerce (IHK). The award recognizes the quality of training of young employees. The Chamber of Industry and Commerce (IHK) evaluated the training at Eckert & Ziegler based on more than 40 criteria. Amongst other things, the general conditions, the implementation and the supervision of the training were evaluated.



BUSINESS DEVELOPMENT OF THE ECKERT & ZIEGLER GROUP

With earnings per share of \in 2.55, the Eckert & Ziegler Group achieved an outstanding result in the first half of 2019. In comparison with the previous year net profit increased by \in 0.93 per share or 57 %. Growth was once again driven by the Radiopharma and Isotope Products segments, while the Radiation Therapy segment and the Holding essentially closed at the same level as in the comparable period in the previous year.

SALES

At the end of the first half of 2019 group sales amounted to \in 89.0 million, and were therefore \in 8.0 million, or 10%, above the previous year's level of \in 81.0 million. The fastest-growing segment was the Radiopharma segment, mainly driven by continuing strong sales of pharmaceutical radioisotopes to reach a level of \in 21.7 million, representing an increase of \in 6.3 million or 41%. The revenue generated by the Isotope Products segment also increased by 5% or \in 4.2 million to \in 54.2 million The Radiation Therapy segment, however, recorded a slight drop in sales, achieving \in 13.2 million, which represents a fall of around 8% year-on-year.

INCOME (NET PROFIT)

Net profit per share increased by \in 0.93 to \in 2.55 per share. This was 57 % higher than in the first half of the previous year when the Group recorded sales of \in 81.0 million, which translated into earnings per share of only \in 1.62. Along with top line growth the higher net profit for the year can also be accounted for by a more favorable product mix. In the Group's largest segment, the Industry segment, sales of low-margin items, especially in the first quarter of the previous year, caused the segment to achieve only below-average earnings.

In the first half of 2019, however, the Isotope Products segment was again able to sell significantly more high-margin products, so that with sales revenues increased by \in 1.9 million the gross margin grew disproportionately by \in 4.3 million to \in 25.6 million. Sales and administration costs increased year-on-year by approx. \in 1.1 million and \in 1.2 million respectively. Development costs, other operating expenses and income and the financial result were approximately \in 0.9 million lower in total than in the previous year. Tax expenses increased by \in 0.2 million to \in 2.7 million. The segment achieved an overall result of \in 6.4 million and thus saw an increase of \in 0.9 million year-on-year.

The Radiation Therapy segment recorded a net profit of $\[\in \]$ 0.4 million for the period, representing a decrease of $\[\in \]$ 0.2 million compared with the previous year. While revenue has fallen by $\[\in \]$ 1.0 million, the gross margin decreased at a slightly slower pace by $\[\in \]$ 0.4 million. Sales and administration costs rose slightly by $\[\in \]$ 0.3 million, while other operating expenses and income and the financial result improved year-on-year by a total of $\[\in \]$ 0.2 million. With regard to income tax, tax income of $\[\in \]$ 0.2 million, compared with a tax expense of $\[\in \]$ 0.1 million in the previous year, resulted in an improvement of $\[\in \]$ 0.3 million year-on-year. This result is mainly due to the one-time effect from the correction of taxes from previous years.

The Radiopharma segment achieved an increase in sales revenue of ϵ 6.3 million year-on-year. At the same time, manufacturing costs grew at a disproportionately low level by ϵ 1.3 million, so that a higher gross margin totaling ϵ 5.0 million was achieved year-on-year. Sales and administration costs increased slightly by ϵ 0.1 million and ϵ 0.3 million respectively. Development costs, other operating expenses and income and the financial result were in total approximately ϵ 0.3 million lower than in the previous year. On the other hand, tax expenses increased by ϵ 1.4 million. The results of this segment therefore rose by a total of ϵ 3.0 million or 79% compared with the first half of 2018.

LIQUIDITY

The operating cash flow rose significantly by $\[\in \]$ 9.1 million to $\[\in \]$ 14.2 million. Decisive factors here were the increase of $\[\in \]$ 4.5 million in the result for the period and non-cash effects from depreciation and amortization, which rose by $\[\in \]$ 1.5 million. The operating cash flow in relation to income tax amounted to $\[\in \]$ 0.2 million in the first half of 2019, as compared with $\[\in \]$ 0.7 million in the first half of 2018. Since the beginning of the year cash inflows of $\[\in \]$ 2.1 million have been generated from trade receivables, while in the same period of the previous year, new trade receivables of $\[\in \]$ 4.6 million were built up. At $\[\in \]$ 2.3 million, there was an increase of $\[\in \]$ 2.0 million in the liquidity used for building up inventories as compared with the first half of 2018. The company also used liquidity of $\[\in \]$ 5.8 million to reduce short-term liabilities and provisions, representing a significant increase in comparison with the same period of the previous year ($\[\in \]$ 1.7 million).

As regards cash flow from investment activities, \in 2.9 million was used for the acquisition of non-current assets, representing an increase of \in 0.7 million year-on-year. In the previous year, \in 2.1 million was spent on the acquisition of consolidated companies and \in 2.5 million was paid out in the form of loans. Neither of these items were accrued in the first half of 2019.

With respect to cash flow from financing activities, \in 6.6 million was used in the first half of 2019 for the payment of dividends to the shareholders of the AG as well as to minority shareholders. This represents an increase of \in 2.4 million in comparison with the dividends paid in 2018. Payments of \in 0.7 million in the same period of the previous year related to the scheduled repayment of bank loans. As the Eckert & Ziegler Group had largely repaid all bank liabilities by December 31, 2018. there were no longer any cash outflows for this purpose during the first half of 2019. Due to the new standard for leasing accounting according to IFRS16, however, payments incurred in connection with leasing relationships of this kind have to be disclosed in the cash flow from financing activities. Financial resources amounting to \in 1.4 million were used for this purpose during the first half of 2019. An additional \in 0.6 million was paid in line with the contractually agreed payment dates to settle liabilities from the purchase of shares in previous periods. In the same period of the previous year, \in 4.8 million was also used to repurchase treasury shares as part of a share buyback program.

In total, cash and cash equivalents increased by € 2.9 to € 57.1 million as at June 30, 2019 as compared with the end of 2018.

BALANCE SHEET

The balance sheet total at the end of June 2019 increased significantly in comparison with the end of 2018 and now amounts to ϵ 250 million (previous year: ϵ 229 million). The significant increase in the balance sheet total is essentially due to the first application of leasing accounting according to IFRS16, which, on the asset side, led to an increase in the value of intangible assets of ϵ 19 million. Accordingly, the liabilities side increased by long-term and short-term leasing liabilities of ϵ 16 million and ϵ 3 million respectively.

Equity increased by $\[Earge 7\]$ million to $\[Earge 131\]$ million as at June 30, 2019. The increase was lower than the result for the period of $\[Earge 13.4\]$ million, as $\[Earge 6.6\]$ million was used for distributions to shareholders of the AG as well as to minority shareholders. The equity ratio fell from 54% to 52% due to distributions and the increase in the balance sheet total brought about by the application of IFRS16.

EMPLOYEES

The Eckert & Ziegler Group had a total of 791 employees worldwide as at June 30, 2019. Compared with the previous year, the number of employees thus remained stable.

OUTLOOK

The first-half results of the Eckert & Ziegler Group have far exceeded the original forecasts for the current financial year. While revenue has increased largely as planned, earnings have considerably exceeded expectations, partly due to strong sales generated by particularly high-margin products. On July 22, 2019 the management has therefore raised its forecast for the 2019 financial year as a whole. With sales revenues of around \in 180 million, earnings are now forecast to reach approximately \in 4.00 per share instead of the previously forecast earnings of \in 3.50 per share. This outlook continues to be based on the assumption that the euro exchange rate does not exceed USD 1.20.

CONSOLIDATED INCOME STATEMENT		
	Quarterly	Quarterly
	Report II/2019	Report II/2018
€ thousand	1-6/2019	1-6/2018
Continued operations		
·	90.040	01.025
Revenues Cost of sales	89,048 - 43,336	81,025
Gross profit on sales		- 44,669 36.356
Gross profit off sales	45,712	36,356
Selling expenses	– 11,470	- 10,152
General and administrative expenses	- 13,666	- 12,028
Other operating income	966	844
Other operating expenses	- 2,604	- 1,941
Profit from operations	18,938	13,079
Tronc from operations	10,530	13,073
Other financial results	298	- 279
Earnings before interest and taxes (EBIT)	19,236	12,800
. ,		
Interest received	92	65
Interest paid	- 559	- 326
Profit before tax	18,769	12,539
Income tax expense	- 5,380	- 3,674
Net income/loss from continued operations	13,389	8,865
Results from discontinued operations, net	_	-
Net income	13,389	8,865
Profit/loss attributable to minority interests	- 307	- 345
Profit attributable to the shareholders of Eckert & Ziegler AG	13,082	8,520
Earnings per share from continued and discontinued operations		
Basic	2.55	1.62
Diluted	2.55	1.62
Earnings per share		
Basic	2.55	1.62
Diluted	2.55	1.62
Assessment and a second section of the section of t	5.427	5 3 6 7
Average number of shares in circulation (basic)	5,137	5,267
Average number of shares in circulation (diluted)	5,137	5,267

GROUP STATEMENT OF COMPREHENSIVE INCOME		
€ thousand	Quarterly Report II/2019 1–6/2019	Quarterly Report II/2018 1–6/2018
Profit for the period	13,389	8,865
Of which attributable to other shareholders	307	345
Of which attributable to shareholders of Eckert & Ziegler AG	13,082	8,520
Items that could subsequntly be reclassified into the income statement if certain conditions are met		
Adjustment of balancing item from the currency translation of foreign subsidiaries	44	1,042
Amount reposted to income statement	0	0
Adjustment of amount recorded in shareholders' equity (Currency translation)	44	1,042
Total of value adjustments recorded in shareholders' equity	44	1,042
Of which attributable to other shareholders	11	-16
Of which attributable to shareholders of Eckert & Ziegler AG	33	1,058
Total from net income and value adjustments recorded in shareholders' equity	13,433	9,907
Of which attributable to other shareholders	318	329
Of which attributable to shareholders of Eckert & Ziegler AG	13,115	9,578

GROUP STATEMENT OF CASH FLOWS		
€ thousand	Quarterly Report II/2019 1/1 – 6/30/2019	Quarterly Report II/2018 1/1 – 6/30/2018
Cash flows from operating activities:		
Profit for the period	13,389	8,865
Adjustments for:	.5,555	
Depreciation and value impairments	5,665	4,179
Income tax expense	5,380	3,674
Income tax payments	- 5,195	- 4,343
Non-cash release of deferred income from grants	- 64	- 102
Gains (–)/losses on the disposal of non-current assets	67	4
Change in the non-current provisions, other non-current liabilities	210	753
Change in other non-current assets and receivables	356	- 284
Miscellaneous	– 97	- 414
Changes in current assets and liabilities:		
Receivables	2,062	- 4,620
Inventories	- 2,334	- 317
Accruals, other current assets	576	- 603
Change in the current liabilities and provisions	- 5,785	- 1,682
Cash inflows generated from operating activities	14,230	5,110
Cash flows from investing activities:		
Purchase (–)/sale of non-current assets	- 2,932	- 2,208
Sale of shares measured at equity	34	13
Acquisitions of consolidated enterprises (deducting aquired cash positions)	_	- 2,101
Sale of shares in consolidated companies	_	– 2,500
Cash inflows/outflows from investment activity	- 2,898	- 6,796
Cash flows from financing activities:		
Paid dividends	- 6,177	- 4,133
Distribution of shares of third parties	- 466	- 66
Cash outflows for the repayment of loans and leases	- 1,381	- 716
Acquisition of treasury stock	_	- 4,770
Aquisition of shares of consolidated companies	- 600	-
Cash outflows from financing activities	- 8,624	- 9,685
Effect of exchange rates on cash and cash equivalents	196	284
	2001	44.00
Increase/reduction in cash and cash equivalents	2,904	- 11,087
Cash and cash equivalents at beginning of period	54,186	57,707
Cash and cash equivalents at end of period	57,090	46,620

€ thousand	June 30, 2019	Dec 31, 2018
		2000., 201.
ASSETS		
Non current assets		
Goodwill	41,793	41,82
Other intangible assets	28,353	10,69
Property, plant and equipment	37,327	36,93
Investments valuated according to the equity method	3,521	3,52
Deferred tax	9,699	9,92
Other non-current assets	6,157	4,01
Total non-current assets	126,850	106,91
Current assets		
Cash and cash equivalents	57,090	54,18
Trade accounts receivable	26,674	28,30
Inventories	31,235	28,75
Deferred tax asset	2,424	3,54
Other current assets	5,317	7,34
Total current assets	122,740	122,14
Total assets	240 500	220.05
Total assets	249,590	229,05
EQUITY AND LIABILITIES		
Capital and reserves		
Subscribed capital	5,293	5,29
Capital reserves	53,625	53,62
Retained earnings	76,531	69,62
Other reserves	- 352	- 38
Own shares	- 5,519	- 5,51
Portion of equity attributable to the shareholders of Eckert & Ziegler AG	129,578	122,63
Minority interests	1,090	1,23
Total shareholders' equity	130,668	123,87
Non-current liabilities		
Long-term borrowings	16,063	
Deferred income from grants and other deferred income	3,741	3,50
Deferred tax	2,218	2,25
Retirement benefit obligations	11,538	11,36
Other provisions	51,901	51,58
Other non-current liabilities	2,227	2,27
Total non current liabilities	87,688	70,97
Current liabilities		
Short-term borrowings	3,099	4
Trade accounts payable	3,338	6,49
Advance payments received	4,230	4,10
Deferred income from grants and other deferred income	122	13
Current tax payable	4,999	4,84
Current tax payable	3,470	3,47
Other current liabilities	11,976	15,11
Total current liabilities	31,234	34,20
	3.,20.	2 .,20
Total equity and liabilities	249,590	229,05

STATEMENTS OF SHAREHOLDERS EQUITY

	Subscribed capital				Cumulative other equity items						
					Unrealized	Unrealized profit pension	Foreign currency		Equity attributable to share-		Group share
	Number	Nominal value	Capital reserve	Retained reserves	profit securities	commit- ments	exchange differences	Own shares	holders' equity	Minority shares	holders' equity
	Piece		€ thousand		€ thousand	€ thousand		€ thousand	' '		
As of January 1, 2018	5,292,983		53,500	56,208	0	- 2,849	216	- 27	112,341	5,176	117,517
Total of expenditures and income directly entered in equity	0		0	0	0	288	1,959	0	2,247	- 6	2,241
Net profit for the year				16,133					16,133	756	16,889
Total income for the period	0	0	0	16,133	0	288	1,959	0	18,380	750	19,130
Dividends paid/resolved				- 4,131					- 4,131	- 66	- 4,197
Purchase/sale of minority interests			125	0				- 8,698	- 8,573		- 8,573
Acquisition of noncontrolling interests				1,416				3,206	4,622	- 4,622	0
As of December 31, 2018	5,292,983	5,293	53,625	69,626	0	- 2,561	2,175	- 5,519	122,639	1,238	123,877
As of January 1, 2019	5,292,983	5,293	53,625	69,626	0	- 2,561	2,175	- 5,519	122,639	1,238	123,877
Total of expenditures and income directly recognized in equity	0	0	0	0	0	0	33	0	33	11	44
Net profit for the year				13,082					13,082	307	13,389
Total income for the period	0	0	0	13,082	0	0	33	0	13,115	318	13,433
Dividends paid/resolved				- 6,177					- 6,177	- 466	- 6,643
As of June 30, 2019	5,292,983	5,293	53,625	76,531	0	- 2,561	2,208	- 5,519	129,577	1,090	130,667

SEGMENTAL REPORT

	Isotope F	Products	Radiation	Therapy	Radiop	harma	Holo	ding	Elimin	nation	Tot	al
€ thousand	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018
Sales to external customers	54,154	51,373	13,210	14,272	21,674	15,380	11	0	0	0	89,048	81,025
Sales to other segments	1,934	2,859	20	0	0	0	3,129	2,528	- 5,083	- 5,387	0	0
Total segment sales	56,088	54,232	13,230	14,272	21,674	15,380	3,139	2,528	- 5,083	- 5,387	89,048	81,025
Segment profit before interest and profit taxes (EBIT)	9,832	8,348	209	798	9,619	5,273	- 423	- 390	0	- 1,228	19,237	12,800
Interest expenses and revenues	- 344	- 153	- 41	- 58	- 3	-4	- 80	- 44	0	- 2	- 468	- 261
Income tax expense	- 2,693	- 2,479	185	- 68	- 2,851	- 1,489	- 22	0	0	362	- 5,380	- 3,674
Profit before minority interests	6,796	5,716	354	671	6,765	3,780	- 524	- 434	0	- 868	13,390	8,865

SEGMENTAL REPORT

	Isotope F	Products	Radiation	Therapy	Radiop	harma	Holo	ding	То	tal
€ thousand	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018	Q2/2019	Q2/2018
Segmental assets	162,544	134,336	47,857	48,697	36,127	29,558	105,055	101,356	351,583	313,947
Elimination of inter-segmental shares, equity investments and receivables									- 101,993	- 99,725
Consolidated total assets									249,590	214,222
Segmental liabilities	- 91,214	- 75,636	- 13,588	- 14,800	- 17,305	- 14,386	- 2,967	- 2,554	- 125,074	- 107,376
Elimination of intersegmental liabilities									6,152	11,611
Consolidated liabilities									- 118,922	- 95,765
Investments (without acquisitions)	1,754	1,202	331	1,244	757	910	56	49	2,898	3,405
Depreciation	- 2,958	- 2,098	- 2,003	- 1,335	- 563	- 621	- 141	- 128	- 5,665	- 4,182
Non-cash income (+)/expenses (–)	279	- 1,556	160	- 342	- 647	1,109	- 544	944	- 752	155

SALES BY REGIONS				
	Q2/2	2019	Q2/20	18
	€ million	%	€ million	%
Europe	39.0	44	39.7	49
North America	36.9	41	26.5	33
Asia/Pacific	8.4	10	7.6	9
Others	4.8	5	7.3	9
Total	89.0	100	81.0	100

NOTES TO THE INTERIM FINANCIAL STATEMENTS

1. GENERAL INFORMATION

These unaudited consolidated interim financial statements as at June 30, 2019 comprise the financial statements of Eckert & Ziegler Strahlen- und Medizintechnik AG and its subsidiaries (hereinafter also referred to as "Eckert & Ziegler AG").

2. ACCOUNTING POLICIES

The consolidated financial statements (interim financial statements) of Eckert & Ziegler AG as at June 30, 2019 have been prepared in accordance with the International Financial Reporting Standards (IFRS), as were the annual financial statements for 2018. All standards of the International Accounting Standards Board (IASB), London, applicable in the EU on the reporting date, as well as the valid interpretations of the International Financial Interpretations Committee (IFRIC) and the Standing Interpretations Committee (SIC) have been taken into consideration. The accounting and measurement methods detailed in the notes to the 2018 annual financial statements have been applied without any changes.

For the preparation of the consolidated financial statements in accordance with IFRS it is necessary to make estimates and assumptions which affect the amounts and reporting of the assets and liabilities as well as income and expenses recognized. The actual figures may differ from the estimates. Significant assumptions and estimates are made for the useful life and net realizable value of assets, the recoverability of receivables and the recognition and measurement of provisions.

This interim report contains all the necessary information and adjustments that are required to give a true and fair view of the net assets, financial position and results of operations of Eckert & Ziegler AG for the interim report. The results recorded during the current financial year are not necessarily indicative of future results.

3. COMPANIES INCLUDED IN THE CONSOLIDATION

The consolidated financial statements of Eckert & Ziegler AG include all companies in which Eckert & Ziegler AG is able to influence the financial and business policies (control concept), whether directly or indirectly.

Acquisitions and disposals of companies

There were no acquisitions or disposals of companies during the first half of 2019.

4. CURRENCY TRANSLATION

The financial statements of companies outside the euro area are translated based on the functional currency concept. The following exchange rates were used for the currency conversion:

Country	Currency	Closing rate on 30/6/2019	Closing rate on 31/12/2018	Average rate 1/1–30/6/2019	Average rate 1/1–30/6/2018
USA	USD	1.1380	1.1450	1.1299	1.2108
Czech Republic	CZK	25.4470	25.7240	25.6837	25.4991
UK	GBP	0.8966	0.8945	0.8734	0.8798
Brazil	BRL	4.3511	4.4440	4.3406	4.1388
India	INR	78.5240	79.7298	79.1386	79.4819
Switzerland	CHF	1.1296	1.1269	1.1105	1.1695

5. PORTFOLIO OF TREASURY SHARES

As of June 30, 2019, Eckert & Ziegler AG held 145,460 treasury shares, representing 2.7 % of the company's share capital.

6. MATERIAL TRANSACTIONS WITH RELATED PARTIES

With regard to material transactions with related parties, we refer to the disclosures in the consolidated annual financial statements as at December 31, 2018.

7. INSURANCE OF LEGAL REPRESENTATIVES (BALANCE-SHEET OATH)

We assure to the best of our knowledge that in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements provide a true and fair view of the net assets, financial position, and results of operations of the Group, and that the interim Group management report includes a fair review of the development and performance of the business, the business results, and the position of the Group, together with a description of the material opportunities and risks associated with the expected development of the Group for the remaining months of the fscal year.

Berlin, August 13, 2019

Dr. Andreas Eckert Chairman of the Executive Board Dr. Harald Hasselmann Member of the Executive Board Dr. Lutz Helmke Member of the Executive Board

FINANCIAL CALENDAR

August 13, 2019	_Quarterly Report 11/2019
November 12, 2019	_Quarterly Report III/2019
November 2019	_German Equity Forum in Frankfurt/Main
March 31, 2020	_Publication Figures FY 2019

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IMPRINT

PUBLISHER

Eckert & Ziegler Strahlen- und Medizintechnik AG

LAYOUT

Ligaturas – Reportdesign, Kleinmachnow near Berlin, Germany

РНОТО

Eckert & Ziegler AG Frank Perschmann istockphoto.com

On 16 August 2019 this report has been completed by the paragraph insurance of legal representatives (balance-sheet oath)