

INTERIM REPORT ON THE PERIOD 1.1.2002 TO 31.3.2002

FRAMEWORK AGREEMENT SIGNED WITH EXXONMOBIL

Key-figures		
	31.03. 2002	31.03. 2001
Euro million	IAS	IAS
Sales	49.9	59.2
EBITDA	1.0	2.8
EBIT	-2.0	0.2
Result for the period	-3.1	-1.5
Cash flow from current operations	-1.5	1.2
Employees as at March 31	1,725	1,721
Earnings per share in €	-0.4	-0.2

Business development

As expected, the first quarter was very calm, which is typical within the season and the industry. Spending restraints within the oil companies persisted. The ongoing merger and restructuring activity in the oil industry has slowed down spending on new installations and replacement. We expect the market to recover as soon as this phase comes to an end.

March 2002 marked an important milestone in company history. In the context of a Europe-wide bidding process, WashTec was chosen as one of two potential suppliers of car washes for Exxon Mobil's network of petrol stations. Management considers the conclusion of the framework agreement and, in particular, the first orders received from the countries listed as a positive sign from the market.

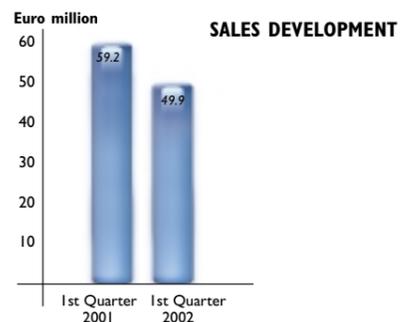
The systems operations of WESURENT Car Wash Marketing GmbH, a WashTec subsidiary, delivered a particularly gratifying performance in the first quarter, with sales up significantly on the previous year. This excellent result proved WashTec's strategic positioning as a full-service provider.

Sales

The first quarter of the fiscal year was not only characterized by slow business due to weather conditions but oil companies' spending restraints had an additional negative effect on sales. At € 49.9 million (previous year: € 59.2 million), WashTec's sales were in line with expectations. It should be noted that the previous year's sales figure included two large-scale orders for train cleaning and process technology with a total volume of € 3.7 million. In the systems business segment, sales were up approx. 53% on the previous year.

At € 36.8 million orders on hand as at March 31, 2002 were down on the previous year. This is primarily attributable to the ever shorter lead times in the tender business. Compared to the beginning of the year, order backlog was up 24.8%. Since March order income has further picked up noticeably.

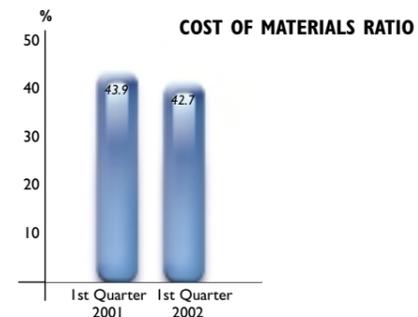
COST OF MATERIALS RATIO DOWN TO 42.7%



Earnings

The cost structure continued to improve in the past quarter. The restructuring measures planned in the past fiscal year and launched at the beginning of fiscal 2002 have already started to bear fruit. The ratio of other operating expenses was lowered by another percentage point to 14.8%, while the cost of materials ratio declined from 43.9% to 42.7%. Personnel expenses were reduced by another 3.5% to € 20.3 million. This means that the company has laid the foundation for the targeted earnings growth in the coming quarters.

As expected, however, earnings fell short of the previous year's level due to the decline in sales. Earnings before interest, taxes, depreciation and amortization (EBITDA) to IAS amounted to € 1.0 million in the period, compared to € 2.8 in Q1 2001. Of this amount, 1% were accounted for by Cleaning Technology and 99% by Systems Operations. While the first quarter is traditionally relatively calm in the Cleaning Technology segment (production and sale of vehicle washes), the Systems Operations segment (operation of vehicle washes) typically generates particularly high profits in the first three months of the year. After fixed-asset depreciation and goodwill amortization totalling € 3.0 million (previous year: € 2.7 million), earnings before interest and taxes (EBIT) stood at € -2.0 million (previous year: € 0.2 million). The result for the period amounted to € -3.1 million, compared to € -1.5 million in the previous year. The increase in income tax proceeds to € 1.3 million (previous year: € 0.1 million) is primarily attributable to deferred taxes of € 1.4 million included in this amount.



Employees

As at March 31, 2002, the company employed 1,725 people (1,721 people as at March 31, 2001). The Dutch dealer organization of the former WESUMAT Group was integrated into the local subsidiary at the end of fiscal 2001.

As announced earlier, 72 jobs will be made redundant in Germany during the current year in the context of restructuring efforts. A social compensation plan and a plan for the settlement of conflicting interests have been agreed with the works council. In the context of these negotiations, it was also agreed on alternative working hour and remuneration schemes for the production, which will further improve the company's cost structure going forward.

Capital expenditure

Capital expenditure in the period amounted to approx. 1.0 million and mainly referred to investments in replacements and maintenance.

Outlook

In view of the current domestic market situation, the company has initiated additional restructuring measures to improve its cost structure. The Group-wide programme, which was launched at the beginning of the first quarter, entails measures in all operational and administrative units. The company has thus laid a solid foundation for disproportionate earnings growth once the expected recovery of domestic demand sets in.

A moderate market recovery is expected for the second half of the year. The Executive Board is confident that swift decisions in the reorganization of the petrol station market will reduce existing uncertainties and have a positive effect on pending investment projects in the car wash segment. In view of the limited growth potential in Germany, WashTec will step up its marketing activities abroad, where the best opportunities for business expansion exist. This applies to both the US and the European market. WashTec will also step up its activities in attractive growth markets such as the CIS and China.

WashTec will increasingly capitalize on the industry-wide trend towards full service and expand its services for the operation, maintenance and management of new and existing installations in order to generate additional sales growth.

The market for train washes will continue to grow in future and offers potential for sales- and earnings-driven growth. The company's well-established subsidiaries, Sherman Supersonic Industries Corp., Canada, and WESURAIL UK Ltd., UK, will continue to tap this promising market.

Investor relations

In the past quarter, WashTec AG remained in close contact with investors, analysts and the financial press. At the 2001 accounts press conference, the Executive Board also reported on the current market and business development.

SALES AND EARNINGS IN LINE WITH EXPECTATIONS

Accounting and valuation principles

The interim report was established to IAS 34 based on the accounting and valuation principles applied to the consolidated financial statements for the year ended December 31, 2001. The interim report has not been audited. No changes to the consolidated entity have occurred since December 31, 2001.

Group Cash Flow Statement March 31, 2002

	1.1-31.03. 2002	1.1-31.03. 2001
	€	€
	IAS	IAS
Business activity:		
Net result for the period	-3,100,050	-1,460,433
Non-cash expenses and income:		
- Amortization of fixed intangible assets and depreciation of fixed tangible assets	2,111,175	1,844,199
- Goodwill amortization	886,063	840,557
- Latent tax proceeds	-1,431,382	0
Cash Flow from current operations	-1,534,194	1,224,323
Inflow of funds from decrease in net working capital	4,490,042	-8,316,215
(previous year: Outflow of funds from increase in net working capital)		
Inflow of funds from current operations	2,955,848	-7,091,892
(previous year: Outflow of funds from current operations)		
Outflow of funds from investment activities	-987,227	-173,669
Outflow of funds from dividend payments	0	0
Outflow of funds from long-term loans	-122,405	-1,272,914
Outflow of funds from financing activities	-122,405	-1,272,914
Exchange rate-related changes in value	-286,307	150,664
Netto-Cash Flow 1st Quarter 2002/2001	1,559,909	-8,387,811

Development of Equity

In € '000	Subscribed capital	Capital reserves	Net profit	Equalization item	Total
As at January 1, 2001	19,429	27,954	-7,803	999	40,579
Dividend for previous year			-2,370		-2,370
Profit for the year 2001			1,606		1,606
Capital increase	571	-571			0
Currency changes				264	264
As at December 31, 2001	20,000	27,383	-8,567	1,263	40,079
Net loss for the period 1st quarter 2002			-3,100		-3,100
Currency changes				-291	-291
As at March 31, 2001	20,000	27,383	-11,667	972	36,688



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Income Statement March 31, 2002

	1.1-31.03. 2002		1.1-31.03. 2001	
	€	%	€	%
Accounting standard	IAS		IAS	
Gross performance	49,925,717	100.00%	59,232,905	100.00%
Raw materials and supplies	21,318,005	42.70%	26,023,988	43.94%
Gross yield	28,607,712	57.30%	33,208,917	56.06%
Personnel expenses	20,263,136	40.59%	21,006,500	35.46%
Other operating expenses	7,371,540	14.77%	9,356,267	15.80%
EBITDA	973,036	1.94%	2,846,150	4.81%
Depreciation of fixed tangible assets	2,111,175	4.23%	1,844,199	3.11%
Goodwill amortization	886,063	1.77%	840,557	1.42%
EBIT	-2,024,202	-4.05%	161,394	0.27%
Net financial expenditure	2,261,806	4.53%	1,703,640	2.88%
Result on ordinary activities	-4,286,008	-8.58%	-1,542,246	-2.61%
Taxes on income and on yield	1,321,948	2.65%	124,137	0.21%
Other taxes	-135,990	-0.27%	-42,324	-0.07%
Net result for the period	-3,100,050	-6.21%	-1,460,433	-2.47%
Result per share (undiluted = diluted)	-0.41		-0.19	

Group Balance Sheet March 31, 2002

ASSETS	31.03.2002	31.12.2001	EQUITY CAPITAL AND LIABILITIES	31.03.2002	31.12.2001
	€	€		€	€
Current assets			Current Liabilities		
Liquid means	5,726,029	3,814,614	Short-term loans	89,626,634	89,275,128
Trade receivables	58,007,600	67,841,735	Trade liabilities	15,666,431	16,853,098
Inventories	44,301,958	41,966,277	Payment recieved	1,718,936	3,951,017
Deferred items and other assets	4,943,311	7,346,139	Provisions	7,240,587	6,490,800
Other	375,693	344,116	Other liabilities	21,209,832	23,971,201
Total current assets	113,354,591	121,312,881	Other	2,137,327	2,150,364
Tangible assets	48,354,436	49,934,423	Total current liabilities	137,599,747	142,691,608
Intangible assets	48,503,835	49,104,514	Long-term loans and liabilities	52,967,949	53,090,092
Financial assets	694,797	524,142	Long-term provisions	10,122,473	10,122,473
Latent tax	26,612,013	25,185,051	Other	154,666	154,666
Other assets	0	0	Minority shares	-12,896	12,896
Other	0	63,704	Equity capital		
Total assets	237,519,672	246,124,715	Subscribed capital	20,000,000	20,000,000
			Capital reserves	27,383,540	27,383,540
			Loss carried forward	-8,567,889	-10,174,019
			Net result for the period	-3,100,050	1,606,130
			Other	972,132	1,263,121
			Total equity capital	36,687,733	40,078,772
			Total equity capital and liabilities	237,519,672	246,124,715