

## COMPANY PROFILE

In the 2017 financial year, The Linde Group generated revenue of EUR 17.113 bn, making it one of the leading gases and engineering companies in the world, with approximately 58,000 employees working in more than 100 countries worldwide. The strategy of The Linde Group is geared towards long-term profitable growth and focuses on the expansion of its international business, with forward-looking products and services. Linde acts responsibly towards its shareholders, business partners, employees, society and the environment in every one of its business areas, regions and locations across the globe. The company is committed to technologies and products that unite the goals of customer value and sustainable development. For more information, see The Linde Group online at [www.linde.com](http://www.linde.com).

## SHARE CHART (TENDERED)



## SHARE CHART (UNTENDERED)



## MANAGEMENT BOARD



Prof. Dr Aldo Belloni    Dr Christian Bruch    Bernd Eulitz    Sanjiv Lamba    Dr. Sven Schneider

## SUPERVISORY BOARD

- > Professor Dr Wolfgang Reitzle
- > Franz Fehrenbach
- > Professor Dr Clemens Börsig
- > Dr. Phil. Thomas Enders
- > Dr Martin Kimmich
- > Andrea Ries
- > Gernot Hahl
- > Professor Dr Ann-Kristin Achleitner
- > Anke Couturier
- > Dr Hans-Peter Kaballo
- > Dr Victoria Ossadnik
- > Xaver Schmidt

## STOCK FUNDAMENTALS

	Tendered	Untendered
ISIN	DE000A2E4L75	DE0006483001
WKN	A2E4L7	648300
Share type	Bearer shares	Bearer shares
Ticker	LINU	LIN
Branch	Chemicals	Chemicals
Index	DAX	-
Segment	Prime Standard	Prime Standard
Last Dividends		EUR 7.00 (2017) EUR 3.70 (2016) EUR 3.45 (2015) EUR 3.15 (2014) EUR 3.00 (2013)
No. of shares*	170,874,958	14,763,113
Market Cap**	EUR 38.11 bn	-
52 week high	217.90 EUR	199.40 EUR
52 week low	151.10 EUR	157.50 EUR
Stock exchanges	Berlin, Düsseldorf, Frankfurt (Main), Hamburg, Munich, Stuttgart	
Rating	Moody's A2 stable, Standard & Poor's A+ stable, Scope A+ stable	

\* Excludes 95,109 Treasury shares

\*\* at current share price, based on 185,638,071 shares

## FINANCIAL CALENDAR

03/08/2018	Press Conference on Annual Results 2017
04/25/2018	Interim Report Q1 2018
05/03/2018	Annual General Meeting 2018

## SHAREHOLDER STRUCTURE\*

Norges Bank	5.14%	Dec 19, 2016
BlackRock, Inc.	5.37%	Jan 08, 2018
Eric Mandelblatt	5.33%	Jul 04, 2017
Massachusetts Financial Services Company (MFS)	4.98%	Mar 28, 2017
Dodge & Cox International Stock Fund	3.03%	Jul 31, 2017

\* Voting Rights Notifications to sec. 21 et seq. German Securities Trading Act  
Note: % voting rights calculated based on total shares outstanding including Treasury Shares.

## LATEST NEWS

<b>05/03/2018</b>	New Supervisory Board elected at Linde AG AGM - Professor Dr Wolfgang Reitzle confirmed as Chairman
<b>04/25/2018</b>	Linde plc, Linde and Praxair intend cash merger squeeze out for Linde AG after completion of business combination
<b>04/25/2018</b>	January to March 2018: Linde makes a good start to the new year - significant increase in Group earnings
<b>03/15/2018</b>	Status of the merger clearance proceedings for the proposed business combination with Praxair, Inc.
<b>03/13/2018</b>	Gazprom Export and Linde sign Helium Sales and Purchase Agreement

KEY FINANCIAL FIGURES<sup>1</sup>

		FY 2017	FY 2016
<b>Group</b>			
Revenue	€ million	17,113	16,948
Operating profit	€ million	4,213	4,098
Operating margin	%	24.6	24.2
Profit for the year (attributable for Linde AG shareholders)	€ million	1,404	1,206
EPS (undiluted)	€	7.56	6.50
Number of employees (as of 31.12.)		57,605	59,715
<b>Gases Division</b>			
Revenue	€ million	14,988	14,892
Comparable growth <sup>2</sup>	%	1.2	1.4
Operating profit	€ million	4,268	4,210
Operating margin	%	28.5	28.3
Number of employees (as of 31.12.)		51,138	52,907
<b>Gases Division – Revenue by product area</b>			
Bulk	€ million	3,767	3,575
Cylinder	€ million	3,866	3,820
On-site	€ million	3,994	3,757
Healthcare	€ million	3,361	3,740
<b>Engineering Division</b>			
Revenue	€ million	2,388	2,351
Operating profit	€ million	220	196
Operating margin	%	9.2	8.3
Order intake	€ million	2,390	2,257
Order backlog	€ million	4,178	4,386
Number of employees (as of 31.12.)		6,144	6,432

<sup>1</sup> All figures as reported (continuing operations)

<sup>2</sup> Adjusted for exchange rate effects and changes in the price of natural gas

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