

COMPANY PROFILE

In the 2017 financial year, The Linde Group generated revenue of EUR 17.113 bn, making it one of the leading gases and engineering companies in the world, with approximately 58,000 employees working in more than 100 countries worldwide. The strategy of The Linde Group is geared towards long-term profitable growth and focuses on the expansion of its international business, with forward-looking products and services. Linde acts responsibly towards its shareholders, business partners, employees, society and the environment in every one of its business areas, regions and locations across the globe. The company is committed to technologies and products that unite the goals of customer value and sustainable development.

For more information, see The Linde Group online at www.linde.com.

SHARE CHART (TENDERED)



SHARE CHART (UNTENDERED)



MANAGEMENT BOARD



Prof. Dr Aldo Belloni Dr Christian Bruch Bernd Eulitz Sanjiv Lamba Dr. Sven Schneider

SUPERVISORY BOARD

- > Professor Dr Wolfgang Reitzle
- > Franz Fehrenbach
- > Professor Dr Clemens Börsig
- > Dr. Phil. Thomas Enders
- > Dr Victoria Ossadnik
- > Xavier Schmidt
- > Gernot Hahl
- > Professor Dr Ann-Kristin Achleitner
- > Anke Couturier
- > Dr Martin Kimmich
- > Andrea Ries
- > Frank Sonntag

STOCK FUNDAMENTALS

| | Tendered | Untendered |
|-----------------|--|---|
| ISIN | DE000A2E4L75 | DE0006483001 |
| WKN | A2E4L7 | 648300 |
| Share type | Bearer shares | Bearer shares |
| Ticker | LINU | LIN |
| Branch | Chemicals | Chemicals |
| Index | DAX | - |
| Segment | Prime Standard | Prime Standard |
| Last Dividends | | EUR 3.70 (2016) EUR 3.45 (2015) EUR 3.15 (2014) EUR 3.00 (2013) EUR 2.70 (2012) |
| No. of shares* | 170,874,958 | 14,763,113 |
| Market Cap** | EUR 32.27 bn | - |
| 52 week high | 217.90 EUR | 199.40 EUR |
| 52 week low | 151.10 EUR | 155.50 EUR |
| Stock exchanges | Berlin, Düsseldorf, Frankfurt (Main), Hamburg, Munich, Stuttgart | |
| Rating | Moody's A2 stable, Standard & Poor's A+ stable, Scope A+ stable | |

* Excludes 95,109 Treasury shares

** at current share price, based on 185,638,071 shares

FINANCIAL CALENDAR

| | |
|------------|---|
| 03/08/2018 | Press Conference on Annual Results 2017 |
| 04/25/2018 | Interim Report Q1 2018 |
| 05/03/2018 | Annual General Meeting 2018 |

SHAREHOLDER STRUCTURE*

| | | |
|--|-------|--------------|
| Norges Bank | 5.14% | Dec 19, 2016 |
| BlackRock, Inc. | 5.37% | Jan 08, 2018 |
| Eric Mandelblatt | 5.33% | Jul 04, 2017 |
| Massachusetts Financial Services Company (MFS) | 4.98% | Mar 28, 2017 |
| Dodge & Cox International Stock Fund | 3.03% | Jul 31, 2017 |

* Voting Rights Notifications to sec. 21 et seq. German Securities Trading Act
 Note: % voting rights calculated based on total shares outstanding including Treasury Shares.

LATEST NEWS

| | |
|-------------------|---|
| 03/15/2018 | Status of the merger clearance proceedings for the proposed business combination with Praxair, Inc. |
| 03/13/2018 | Gazprom Export and Linde sign Helium Sales and Purchase Agreement |
| 03/08/2018 | Linde achieves growth targets and announces dividend increase |
| 02/19/2018 | Executive Board plans to propose to general meeting to resolve on dividend in the amount of 7.00 Euro per Linde share |
| 02/06/2018 | Status of the antitrust proceedings for the proposed business combination with Praxair, Inc. |

KEY FINANCIAL FIGURES¹

| | | FY 2017 | FY 2016 |
|--|-----------|---------|---------|
| Group | | | |
| Revenue | € million | 17,113 | 16,948 |
| Operating profit | € million | 4,213 | 4,098 |
| Operating margin | % | 24.6 | 24.2 |
| Profit for the year (attributable for Linde AG shareholders) | € million | 1,404 | 1,206 |
| EPS (undiluted) | € | 7.56 | 6.50 |
| Number of employees (as of 31.12.) | | 57,605 | 59,715 |
| Gases Division | | | |
| Revenue | € million | 14,988 | 14,892 |
| Comparable growth ² | % | 1.2 | 1.4 |
| Operating profit | € million | 4,268 | 4,210 |
| Operating margin | % | 28.5 | 28.3 |
| Number of employees (as of 31.12.) | | 51,138 | 52,907 |
| Gases Division – Revenue by product area | | | |
| Bulk | € million | 3,767 | 3,575 |
| Cylinder | € million | 3,866 | 3,820 |
| On-site | € million | 3,994 | 3,757 |
| Healthcare | € million | 3,361 | 3,740 |
| Engineering Division | | | |
| Revenue | € million | 2,388 | 2,351 |
| Operating profit | € million | 220 | 196 |
| Operating margin | % | 9.2 | 8.3 |
| Order intake | € million | 2,390 | 2,257 |
| Order backlog | € million | 4,178 | 4,386 |
| Number of employees (as of 31.12.) | | 6,144 | 6,432 |

¹ All figures as reported (continuing operations)

² Adjusted for exchange rate effects and changes in the price of natural gas

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