

COMPANY PROFILE

The MLP Group is the partner of choice for all financial matters – for private clients, companies and institutional investors. With our four brands, each of which enjoys a leading position in their respective markets, we offer a broad range of services:

- MLP: The dialogue partner for all financial matters
- FERI: The investment company for institutional investors and high net-worth individuals
- DOMCURA: The underwriting agency, focussing on private and commercial non-life insurance
- TPC: The specialist in occupational pension provision management for companies

The views of our clients represent the starting point in each of these fields. Building on this, we then present our clients with suitable options in a comprehensible way so that they can make the right financial decisions themselves. For the implementation, we examine the offers of all relevant product providers in the market. Our product ratings are based on scientifically substantiated market and product analyses. Manfred Lautenschläger and Eicke Marscholke founded MLP in 1971. Around 1,900 selfemployed client consultants and just under 1,700 employees work at MLP.

SHARE CHART



FINANCIAL CALENDAR

Nov 26, 2018 Analysts' Conference

MANAGEMENT



Mr. Dr. Uwe Schroeder-Wildberg (CEO)



Reinhard Loose (CFO)



Manfred Bauer

SUPERVISORY BOARD

- > **Mr. Dr. Peter Lütke-Bornefeld (Chairman)**
- > **Herr Dr. Claus Michael Dill (Deputy Chairman)**
- > **Tina Müller**
- > **Alexander Beer, Employee representative**
- > **Matthias Lautenschläger**
- > **Burkhard Schlingermann, Employee representative**

STOCK FUNDAMENTALS

ISIN	DE0006569908
WKN	656990
Share type	Ordinary
Bloomberg Code	MLP@GR
Reuters Code	MLPG.DE
Ticker	MLP
Branch	Financial services
Index	CDAX, DAXsector Financial Services, PRIME ALL SHARE, CLASSIC ALL SHARE
Segment	Prime Standard
Last Dividend	EUR 0.20 (for 2017)
No. of shares	109,334,68
Market Cap	EUR 46.58 mn
52 week high	6.03 EUR
52 week low	4.12 EUR
Stock exchanges	Xetra, Frankfurt, Berlin-Bremen, Düsseldorf, Hamburg, Hannover, München, Stuttgart

SHAREHOLDER STRUCTURE

29.16%	Angelika Lautenschläger (D)*
27.33%	Manfred Lautenschläger (D)*
9.36 %	HDI Pensionskasse AG (D)
6.18%	ALLIANZ SE (D)
5.49%	Barmenia Beteiligungsgesellschaft mbH
5.03%	Internationale Kapitalanlagegesellschaft mbH (D)
3.02%	HanseMerkur Krankenversicherung auf Gegenseitigkeit*
3.02%	Helaba Invest Kapitalanlagegesellschaft mbH*
49.78%	Freefloat*

*More information at www.mlp-se.com, Investors, MLP Share, Shareholder Structure

ANNUAL FIGURES

	2011	2012	2013	2014	2015	2016	2017
in Mill. EUR							
Total revenue	545.5	568.0	499.0	531.1	554.3	610.4	628.2
EBIT	17.3	74.1	30.7	39.0	30.7	19.7	37.6
EBT	17.3	74.6	30.7	39.0	28.0	18.7	36.4
Net profit	11.5	52.7	23.9	29.0	19.8	14.7	27.8
Earnings per share, diluted (EUR)	0.11	0.49	0.22	0.27	0.18	0.13	0.25
Dividend per share (EUR)	0.60	0.32	0.16	0.17	0.12	0.08	0.20 ¹
Employees	1,584	1,524	1,559	1,542	1,802	1,768	1,686

¹ Subject to the consent of the Annual General Meeting on June 14, 2018

QUARTERLY FIGURES

in Mill. EUR	2017			2018		
	Q1	Q2	Q3	Q1	Q2	Q3
Total revenue	158.9	137.6	140.1	164.7	142.7	151.9
EBIT	13.3	2.1	0.1	13.0	(1.0)	10.8
EBT	12.0	1.9	(28)	12.6	(1.0)	10.7
Earnings per share	0.08	0.02	0.01	0.09	0.00	0.07
Consultant	1,931	-	-	1,890	-	-

MLP SE

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