

## COMPANY PROFILE

In the growth market of sensor systems, First Sensor develops and produces standard products and customer-specific solutions for the ever-increasing number of applications in the industrial, medical, and mobility target markets. Based on tried-and-tested technology platforms, we develop products such as chips, components, sensors, and entire sensor systems. These products give our customers a real competitive edge. Trends such as Industry 4.0, autonomous driving, and the miniaturization of medical technology will drive our growth extremely rapidly in the future.

Among the customers of First Sensor are well-known industrial groups and young technology companies that utilize our know-how and many years of expertise to develop their own innovative products. They appreciate the opportunity to make individual adjustments at every stage of the value chain in order to create exceptionally powerful sensors and sensor systems with tailored features. This joint development work frequently forms the basis for long-standing partnerships.

New applications in our target markets opened up by smart sensors, for example, are driving the growth of First Sensor. These sensors not only measure but also respond intelligently to measurement results and communicate with other systems. In addition, we are investing in the internationalization of the Group. Our strategy is aligned toward sustainable value enhancement.

## SHARE CHART



## FINANCIAL CALENDAR

**Nov 14, 2019** Interim Report Q3 2019

## MANAGEMENT



**Dr. Dirk Rothweiler**



**Dr. Mathias Gollwitzer**

## SUPERVISORY BOARD

- › **Prof. Dr. Alfred Gossner (C)**
- › **Marc de Jong**
- › **Tilo Vollprecht**
- › **Prof. Christoph Kutter (DC)**
- › **Guido Prehn**
- › **Olga Wolfenberg**

## STOCK FUNDAMENTALS

ISIN	DE0007201907
WKN	720190
Share type	Ordinary
Reuters Code	SISG.DE
Ticker	SIS
Branch	Technology
Index	CDAX, Prime All Share, Technology All Share
Segment	Prime Standard
Last Dividend	0.20 EUR (2018)
No. of shares	10,243,562
Market Cap	EUR 324.72 mn
52 week high	31.90 EUR
52 week low	14.00 EUR
Stock exchanges	Regulated Market in Frankfurt (Prime Standard); Over-the-counter in Berlin-Bremen, Dusseldorf, Hamburg, Hanover, Munich and Stuttgart

## SHAREHOLDER STRUCTURE

FS Technology Holding S.á.r.l.	39.94%
Gerlin NV	7.80%
Midlin NV	5.63%
FourWorld Capital Management LLC	5.02%
Other Shareholders	41.61%

## ANNUAL FIGURES

in € million, unless otherwise indicated	12M 2018	12M 2017	Change	Q4 2018	Q4 2017	Change
Sales revenues	155.1	147.5	7.6	40.0	39.3	0.7
EBITDA	21.3	19.6	1.6	5.9	5.5	0.4
EBITDA margin (%)	13.7	13.3	0.4	13.4	13.8	(0.4)
Net profit for the period	7.5	4.4	3.1	1.8	1.3	0.5
Cash flow from operating activities	15.9	16.0	0.1	11.8	11.3	0.5
Cash flow from investment activities	(9.7)	(12.5)	2.9	(3.6)	(4.3)	0.7
Free cash flow	6.3	3.5	2.8	8.2	7.0	1.2
Number of shares in thousand	10,222	10,216	6	10,222	10,216	6.0
Earnings per share (€)*	0.72	0.40	0.32	0.17	0.13	0.0
Incoming orders	159.6	163.7	(4.0)	36.4	42.1	(5.7)
Book-to-bill-ratio	1.0	1.1	(0.08)	0.9	1.1	(0.2)

in € million, unless otherwise indicated	31.12.2018	31.12.2017	Change	in %
Orders on hand	97.6	92.5	5.2	5.3
Shareholders' equity	88.8	81.9	6.9	7.7
Balance sheet total	168.4	159.6	8.8	5.2
Equity ratio (%)	52.7	51.3	1.4	2.6
Net dept	19.5	22.8	(3.3)	(17.1)
Number of employees (FTE)	835	787	48	6

## QUARTERLY FIGURES

in € million, unless otherwise indicated	2019		2018		2017			
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Sales revenues	39.9	41.4	40.0	40.8	39.9	34.5	39.3	39.3
EBITDA	1.4	6.4	5.9	6.9	5.2	3.3	5.5	6.3
EBIT	(1.8)	4.1	3.6	4.6	3.0	1.1	3.1	4.1
EBIT margin (%)	(4.5)	9.9	9.0	11.3	7.5	3.1	7.8	10.4
Net profit for the period	(2.0)	2.7	1.8	3.4	2.1	0.2	1.3	0.9
Cash flow from operating activities	1.3	5.5	11.8	6.0	(1.9)	0.1	10.4	3.9
Cash flow from investment activities	(2.8)	(2.5)	(3.6)	(2.2)	(3.9)	(2.0)	(4.6)	(3.0)
Free cash flow	(3.7)	3.0	8.2	3.8	(3.9)	(1.9)	7.0	0.9
Number of shares in thousand	10,228	10,222	10,222	10,216	10,216	10,216	10,216	10,211
Earnings per share (€)	(0.19)	0.26	0.17	0.33	0.22	0.02	0.13	0.09
Incoming orders	35.6	42.3	36.4	39.5	44.4	39.3	42.1	42.0
Book-to-bill-ratio	0.89	1.02	0.91	0.97	1.11	1.14	1.10	1.10

in € million, unless otherwise indicated	30.06.2019	31.03.2019	31.12.2018	30.09.2018	30.06.2018	31.03.2018	31.12.2017	30.09.2017
Orders on hand	94.2	98.4	97.6	100.6	102.1	97.3	92.5	96.5
Shareholders' equity	87.8	91.6	88.8	86.3	82.8	82.1	81.9	80.2
Balance sheet total	173.8	170.1	168.4	162.1	156.9	159.2	159.6	158.3
Equity ratio (%)	50.5	53.8	52.7	53.3	52.8	51.5	51.3	50.7
Equity ratio (%)	30.4	16.7	19.5	26.9	30.5	25.2	22.8	27.5
Number of employees (FTE)	894	863	835	845	830	811	798	784

**First Sensor AG**

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