

FINANCIAL FIGURES

	2017	2016	2015	2014	2013 ¹	2012	2011
(in million EUR)							
Key figures - Income statement							
Group total revenue	2,603	2,413	2,179	1,796	1,653	1,596	1,564
Thereof domestic	1,515	1,444	1,364	1,197	1,123	1,144	1,178
Thereof abroad	1,088	969	815	599	530	452	386
Thereof operating revenue ²	2,309	2,124	1,939	1,645	1,505	1,426	1,373
Thereof segment vehicle rental	1,687	1,534	1,377	1,120	1,016	954	896
Thereof segment leasing	444	420	420	417	393	383	394
Profit from operating activities (EBIT)	325	256	222	199	177	168	190
Profit before taxes (EBT)	287	218	185	157	138	119	139
Consolidated profit	204	157	128	110	94	79	98
Earnings per ordinary share (EUR)	4.09	3.00	2.39	2.28	1.97	1.64	1.99
Earnings per preferred share (EUR)	4.11	3.02	2.41	2.30	1.99	1.66	2.01
Dividend per ordinary share (EUR)	4,00 ⁷	1,65	1,50	1,20	1,00	1,00	0,75
Dividend per preferred share (EUR)	4,02 ⁷	1,67	1,52	1,22	1,02	1,02	0,77
Return on sales ³	12.4%	10.3%	9.6%	9.5%	9.1%	8.3%	10.1%
Key figures - Balance sheet							
Total assets	4,491	4,029	3,660	2,818	2,371	2,174	2,328
Lease assets	1,219	1,021	958	902	775	740	675
Rental vehicles	2,076	1,957	1,763	1,262	1,013	926	1,196
Equity	1,178	1,080	1,059	742	675	633	596
Equity ratio ⁴	26.2%	26.8%	28.9%	26.3%	28.5%	29.1%	25.6%
Return on equity ⁵	26.2%	20.2%	17.5%	21.2%	20.4%	18.7%	23.3%
Non-current financial liabilities ⁶	1,700	1,370	921	1,131	855	790	528
Current financial liabilities ⁶	591	762	909	289	256	187	645
Number of employees (annual average)	6,685	6,212	5,120	4,308	3,019	3,262	3,052
Key figures - Segment Vehicle Rental							
Segment revenue	1,865.4	1,703.4	1,519.3	1,228.0	1,112.5	1,042.9	979.3
Thereof abroad	1,033.9	880.8	728.6	521.2	442.0	375.6	309.4
EBIT	282.3	208.5	184.3	159.6	138.2	136.8	151.5
EBT	250.7	181.0	160.4	136.8	122.3	106.4	119.6
Return on sales ³	13.4%	10.6%	10.6%	11.1%	11.0%	10.2%	12.2%
Key figures - Segment Leasing							
Operating segment revenue	443.9	420.3	419.8	417.3	392.8	382.9	393.5
Thereof abroad	59.7	56.6	62.7	60.2	66.7	60.3	58.1
EBIT	46.2	51.1	51.6	48.7	43.1	39.3	48.7
EBT	30.0	31.6	30.3	25.6	21.0	16.3	25.4
Return on sales ³	6.8%	7.5%	7.2%	6.1%	5.3%	4.3%	6.5%

1 For comparison purposes prior-year figures 2013 were adjusted for "at equity" consolidation of joint ventures.

2 Revenue from rental and leasing business, excluding revenue from the sale of used vehicles

3 Ratio of EBT to operating revenue

4 Ratio of equity to total assets

5 Ratio of EBT to equity

6 Since fiscal year 2015 the figures presented in current and non-current financial liabilities include current and non-current finance lease liabilities, which have previously been included in other liabilities. Prior-year figures 2014 were adjusted accordingly.

7 Proposal by the management, including special dividend

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