

## COMPANY PROFILE

As Germany's leading mobility service provider, Sixt is successfully expanding throughout Europe. Together with our licencees and partners, we are available to our customers at approx. 2,000 stations worldwide. Our long-term strategy is to cover all aspects of mobility by supplying innovative, universally useful and top-quality services.

In all our core business fields, we offer our customers current, top-quality services at excellent value for money. Our goal is to operate as a global player on the world's fastest-growing future market of mobility, and in this way to improve our market position. Our unique infrastructure as a station network operator with e-commerce-linked services enables us to pass on synergy advantages to our customers, giving us a special competitive edge. Our customers are our challenge. Their satisfaction is our goal. For their trust in us, we reward them with a strictly customer-centred approach, highly motivated staff and top performance.

## SHARE CHART OF COMMON SHARE



## MANAGEMENT BOARD



Erich Sixt

Detlev  
PättschDr. Julian  
zu PutlitzAlexander  
SixtKonstantin  
Sixt

## SUPERVISORY BOARD

&gt; Friedrich Joussem

&gt; Ralf Teckentrup

&gt; Dr. Daniel Terberger

## SHAREHOLDER STRUCTURE

Erich Sixt Vermögensverwaltungs GmbH	58.3%
Freefloat	41.7%

## FINANCIAL CALENDAR

Date	Event	Location
Mar 15, 2018	Press Conference	Munich
Apr 27, 2018	Publication annual financial report	Pullach
Apr 27, 2018	Analysts' Conference	Frankfurt/Main
May 16, 2018	Commerzbank Northern European Conference	New York
May 29, 2018	Publication quarterly statement (call-date Q1)	Pullach
Jun 07, 2018	DBAccess Berlin Conference	Berlin
Jun 21, 2018	Annual General Meeting (New venue: Alte Kongresshalle, Theresienhöhe 15, 80339 Munich)	
Jun 22, 2018	Warburg Highlights	Hamburg
Aug 16, 2018	Publication half-yearly financial report	Pullach
Sep 24, 2018	Berenberg & Goldman Sachs German Corporate Conference (Munich)	
Sep 26, 2018	Baader Investment Conference (Munich)	
Nov 15, 2018	Publication quarterly statement (call-date Q3)	Pullach
Dec 04, 2018	Berenberg European Corporate Conference (Bagshot)	

## STOCK FUNDAMENTALS OF COMMON SHARE

ISIN	DE0007231326
WKN	723132
Share type	Bearer share
Reuters Code	SIXG.DE
SICOVAM	22040
Common Code	10365406
Branch	transport sector / car rental

Index	SDAX
Segment	Prime Standard
Last Dividend	4.00 EUR (2017)
No. of shares	30,367,110 Shares
Market Cap	EUR 3.11 bn
52 week high	119.70 EUR
52 week low	65.55 EUR
Stock exchanges	Xetra, Frankfurt am Main, Munich, Stuttgart, Hannover, Dusseldorf, Hamburg, Berlin

## STOCK FUNDAMENTALS OF PREFERRED SHARE

ISIN	DE0007231334
WKN	723133
Share type	Bearer share
Reuters Code	SIXG.DE
SICOVAM	22040

Index	CDax
Segment	Prime Standard
Last Dividend	4.02 EUR (2017)
No. of shares	16,576,246 Shares
Market Cap	EUR 1.09 bn

## FINANCIAL FIGURES

	2017	2016	2015	2014	2013 <sup>1</sup>	2012	2011
(in million EUR)							
<b>Key figures - Income statement</b>							
Group total revenue	2,603	2,413	2,179	1,796	1,653	1,596	1,564
Thereof domestic	1,515	1,444	1,364	1,197	1,123	1,144	1,178
Thereof abroad	1,088	969	815	599	530	452	386
Thereof operating revenue <sup>2</sup>	2,309	2,124	1,939	1,645	1,505	1,426	1,373
Thereof segment vehicle rental	1,687	1,534	1,377	1,120	1,016	954	896
Thereof segment leasing	444	420	420	417	393	383	394
Profit from operating activities (EBIT)	325	256	222	199	177	168	190
Profit before taxes (EBT)	287	218	185	157	138	119	139
Consolidated profit	204	157	128	110	94	79	98
Earnings per ordinary share (EUR)	4.09	3.00	2.39	2.28	1.97	1.64	1.99
Earnings per preferred share (EUR)	4.11	3.02	2.41	2.30	1.99	1.66	2.01
Dividend per ordinary share (EUR)	4.00	1.65	1.50	1.20	1.00	1.00	0.75
Dividend per preferred share (EUR)	4.02	1.67	1.52	1.22	1.02	1.02	0.77
Return on sales <sup>3</sup>	12.4%	10.3%	9.6%	9.5%	9.1%	8.3%	10.1%
<b>Key figures - Balance sheet</b>							
Total assets	4,491	4,029	3,660	2,818	2,371	2,174	2,328
Lease assets	1,219	1,021	958	902	775	740	675
Rental vehicles	2,076	1,957	1,763	1,262	1,013	926	1,196
Equity	1,178	1,080	1,059	742	675	633	596
Equity ratio <sup>4</sup>	26.2%	26.8%	28.9%	26.3%	28.5%	29.1%	25.6%
Return on equity <sup>5</sup>	26.2%	20.2%	17.5%	21.2%	20.4%	18.7%	23.3%
Non-current financial liabilities <sup>6</sup>	1,700	1,370	921	1,131	855	790	528
Current financial liabilities <sup>6</sup>	591	762	909	289	256	187	645
Number of employees (annual average)	6,685	6,212	5,120	4,308	3,019	3,262	3,052
<b>Key figures - Segment Vehicle Rental</b>							
Segment revenue	1,865.4	1,703.4	1,519.3	1,228.0	1,112.5	1,042.9	979.3
Thereof abroad	1,033.9	880.8	728.6	521.2	442.0	375.6	309.4
EBIT	282.3	208.5	184.3	159.6	138.2	136.8	151.5
EBT	250.7	181.0	160.4	136.8	122.3	106.4	119.6
Return on sales <sup>3</sup>	13.4%	10.6%	10.6%	11.1%	11.0%	10.2%	12.2%
<b>Key figures - Segment Leasing</b>							
Operating segment revenue	443.9	420.3	419.8	417.3	392.8	382.9	393.5
Thereof abroad	59.7	56.6	62.7	60.2	66.7	60.3	58.1
EBIT	46.2	51.1	51.6	48.7	43.1	39.3	48.7
EBT	30.0	31.6	30.3	25.6	21.0	16.3	25.4
Return on sales <sup>3</sup>	6.8%	7.5%	7.2%	6.1%	5.3%	4.3%	6.5%

<sup>1</sup> For comparison purposes prior-year figures 2013 were adjusted for "at equity" consolidation of joint ventures.

<sup>2</sup> Revenue from rental and leasing business, excluding revenue from the sale of used vehicles

<sup>3</sup> Ratio of EBT to operating revenue

<sup>4</sup> Ratio of equity to total assets

<sup>5</sup> Ratio of EBT to equity

<sup>6</sup> Since fiscal year 2015 the figures presented in current and non-current financial liabilities include current and non-current finance lease liabilities, which have previously been included in other liabilities. Prior-year figures 2014 were adjusted accordingly.

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