

COMPANY PROFILE

About ZEAL:

ZEAL is a holding company specialized in the area of online lottery. We offer consumer facing lottery-based games as well as business to business solutions. Our vision is to create a better world of lottery.

ZEAL Network SE is a London based company, founded in Germany in 1999 as Tipp24 SE. In November 2014, the company was renamed as ZEAL Network SE. Its shares are listed on the Prime Standard of the Frankfurt Stock Exchange. To the current day ZEAL has generated stakes of 2.5 billion euros and thus contributed over 650 million euros in taxes and duties.

ZEAL holds equity interests in businesses running under the following brands: Lottovate offers digital services to licenced lottery operators around the world (www.lottovate.com). Lotto Network enables private business partners to host their own branded lotto product (www.lottonetwork.com). Geonomics is led by the vision to create innovative games that are exciting and delightful (www.geonomics.com). Ventura24 is a lottery ticket broker in Spain (www.ventura24.es). Tipp24 offers consumer facing secondary lottery products (www.tipp24.com).

SHARE CHART



FINANCIAL CALENDAR

Nov 01, 2018 Publication quarterly financial report (call-date Q3)

MANAGEMENT BOARD



Dr. Helmut Becker
(CEO)



Jonas Mattsson
(CFO)

SUPERVISORY BOARD

- > Peter Steiner (Chairman)
- > Oliver Jaster
- > Bernd Schiphorst
- > Thorsten H. Hehl
- > Leslie-Ann Reed
- > Jens Schumann

STOCK FUNDAMENTALS

ISIN	GB00BHD66J44
WKN	TPP024
Share type	Ordinary
Reuters Code	TIMGn.DE
Ticker	TIM
Branch	Media/ Entertainment/ Lottery
Segment	Prime Standard
Last Dividend	1.00 EUR (2017 per anno)
No. of shares	8,385,088
Market Cap	EUR 163.51 mn
52 week high	28.90 EUR
52 week low	18.40 EUR
Stock exchanges	Frankfurt am Main
Rating	-

SHAREHOLDER STRUCTURE

10.22%	Oliver Jaster
5.07%	Working Capital Management Pte. Ltd.
5.88%	Farringdon Capital Management
4.99%	Schroder Investment Management Ltd.
5.01%	GS&P Kapitalanlagegesellschaft S.A.
4.82%	Marc Peters
36.33%	Other institutional investors
24.70%	Private Investors
89.78%	Free float (acc. to Deutsche Börse)

Last change: November 2018

ANNUAL FIGURES

	31.12.2017	31.12.2016	31.12.2015	31.12.2014
in ths Euro				
Revenue	134,295	112,935	88,962	140,702
Other operating income	6,951	26,703	52,024	4,949
Total operating performance	141,246	139,638	140,986	145,651
Operating expenses				
Personnel expenses	(28,630)	(26,705)	(25,434)	(20,701)
Amortization/depreciation on intangible assets and property, plant and equipment	(1,255)	(2,166)	(7,153)	(7,673)
Other operating expenses	(85,758)	(70,405)	(66,878)	(99,153)
Total marketing expenses	(19,131)	(14,830)	(9,958)	(10,729)
Total direct costs of operations	(43,365)	(33,909)	(31,362)	(53,906)
Total other costs of operations	(23,262)	(21,666)	(25,558)	(34,518)
Result from operating activities (EBIT)	25,181	37,956	42,859	19,156
Revenues from financial activities	385	390	258	172
Expenses from financial activities	(335)	(237)	(1,120)	(209)
Financial result	50	(1,445)	(23,255)	(6,679)
Result from ordinary activities	25,231	36,511	19,604	12,477
Income taxes	(8,053)	(10,560)	(18,258)	(7,160)
Consolidated net profit	17,178	25,951	1,346	5,317
Earnings per share (basic and diluted, in EUR/share)	2.05	3.09	0.16	0.63
Weighted average of ordinary shares outstanding (diluted and undiluted, in shares)	8,385,088	8,385,088	8,385,088	8,385,088

QUARTERLY FIGURES

	Q3 2018	Q2 2018	Q1 2018	Q3 2017	Q2 2017	Q1 2017
in Ths Euro						
Revenues	38,229	34,273	38,700	31,452	38,777	23,574
Other operating income	954	843	1,130	1,203	2,057	568
Total operating performance	39,183	35,116	39,830	32,655	40,834	24,142
Operating expenses						
Personnel expenses	(7,128)	(7,505)	(7,741)	(5,770)	(8,018)	(8,009)
Amortization/depreciation on intangible assets and property, plant and equipment	(284)	(297)	(299)	(303)	(315)	(340)
Other operating expenses	(19,100)	(20,801)	(22,481)	(22,018)	(24,789)	(15,551)
Total marketing expenses	(4,143)	(5,084)	(4,669)	(5,760)	(4,884)	(3,978)
Total direct costs of operations	(9,791)	(10,730)	(11,601)	(11,041)	(12,905)	(6,975)
Total other costs of operations	(5,166)	(4,987)	(6,211)	(5,217)	(7,000)	(4,598)
Result from operating activities (EBIT)	12,721	7,217	9,159	4,553	7,654	245
Revenues from financial activities	58	140	20	13	220	75
Financial result	84	108	(64)	(34)	111	(10)
Result from ordinary activities	12,805	7,325	9,095	4,519	7,765	235
Income taxes	(3,819)	(2,200)	(2,727)	(1,356)	(2,330)	(70)
Consolidated net profit	8,986	5,125	6,368	3,163	5,435	165
Earnings per share (diluted and undiluted, in EUR/share)	1.07	0.61	0.76	0.38	0.65	0.02

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