

COMPANY PROFILE

The Knorr-Bremse Group based in Munich is the world's leading manufacturer of braking systems and supplier of additional sub-systems for rail and commercial vehicles. For more than 110 years now the company has pioneered the development, production, marketing and servicing of state-of-the-art braking systems. In 2017, Knorr-Bremse reported sales of EUR 6.24 billion and employed some 28,000 people worldwide.

SHARE CHART



SHAREHOLDER STRUCTURE

Name	Share in %
KB Holding GmbH	70.16%
Free-float	29.84%

FINANCIAL CALENDAR

Jan 14 - Jan 16, 2019	Commerzbank German Investment Seminar
Jan 21, 2019	Kepler Cheuvreux German Corp. Conference
Mar 07, 2019	Preliminary Figures FY 2018 & Guidance 2019 / Annual Press Conference

MANAGEMENT BOARD



Klaus Deller
CEO



Ralph Heuwing
CFO



Dr. Peter Laier
Head of Commercial Vehicle Systems



Dr. Jürgen Wilder
Head of Rail Vehicle Systems

SUPERVISORY BOARD

- > Heinz Hermann Thiele (Honorary Chairman)
- > Prof. Dr. Klaus Mangold (Chairman)
- > Franz-Josef Birkeneder (Deputy Chairman)
- > Kathrin Dahnke (Deputy Chairman)
- > Michael Jell
- > Dr. Wolfram Mörsdorf
- > Werner Ratzisberger
- > Sebastian Roloff
- > Erich Starkl
- > Julia Thiele-Schürhoff
- > Wolfgang Tölsner
- > Georg Weiberg
- > Günter Wiese

STOCK FUNDAMENTALS

ISIN	DE000KBX1006
WKN	KBX100
Share type	Ordinary
Bloomberg Code	KBX@GR
Ticker	KBX
Index	SDAX, Stoxx Europe 600
Segment	Prime Standard
Stock exchanges	Frankfurt Stock Exchange (Frankfurter Wertpapierbörse)

GROUP

	2017	2016	2015
Revenues [Euro mill.]	6,154	5,471	5,824
EBITDA [Euro mill.]	1,116	1,052	1,269
Margin [% of revenues]	18.1%	19.2%	21.8%
EBIT [Euro mill.]	904	886	1,099
Margin [% of revenues]	14.7%	16.2%	18.9%
EBT [Euro mill.]	852	841	1,048
Margin [% of revenues]	13.9%	15.4%	18.0%
Net income [Euro mill.]	587	567	711
Margin [% of revenues]	9.5%	10.4%	12.2%
Investments [Euro mill.]	235	249	239
Investments [% of revenues]	3.8%	4.6%	4.1%
NWC [Euro mill.]	782	719	710
Days Working Capital [days]	45.8	47.3	43.9
OCF [Euro mill.]	680	769	959
FCF [Euro mill.]	450	523	723
ROCE [%]	37.1%	38.5%	53.4%
Equity [Euro mill.]	1,996	1,966	1,838
Balance sheet total [Euro mill.]	5,727	5,435	4,715
Equity-Ratio [%]	34.8%	36.2%	39.0%
Personnel* [Number as of 31.12.]	27,705	24,565	24,275

*incl. personnel leasing

COMMERCIAL VEHICLE SYSTEM

	2017	2016	2015
Revenues [Euro mill.]	2,891	2,493	2,492
EBITDA [Euro mill.]	504	426	468
Margin [% of revenues]	17.4%	17.1%	18.8%
EBIT [Euro mill.]	421	358	398
Margin [% of revenues]	14.6%	14.4%	16.0%
Personnel* [Number as of 31.12.]	11,082	9,674	9,320

*incl. personnel leasing

RAIL VEHICLE SYSTEMS

	2017	2016	2015
Revenues [Euro mill.]	3,260	2,979	3,331
EBITDA [Euro mill.]	639	624	797
Margin [% of revenues]	19.6%	20.9%	23.9%
EBIT [Euro mill.]	523	548	724
Margin [% of revenues]	16.1%	18.4%	21.7%
Personnel* [Number as of 31.12.]	16,051	14,440	14,502

*incl. personnel leasing

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