COMPANY PROFILE

This is KPN

We make life more free, easy and more fun by connecting people. We are passionate about offering secure, reliable and future-proof networks and services, enabling people to be connected anytime, anywhere, whilst at the same time creating a more prosperous and cleaner world. We’ve been doing this on the basis of a strong vision. Every day, for more than 130 years. Below, we show how our employees make this possible.

SHARE CHART

FINANCIAL CALENDAR

Jan 30, 2019  KPN Q4 2018 Results
Apr 10, 2019  Annual General Meeting of Shareholders 2019
Apr 26, 2019  KPN Q1 2019 Results
Jul 24, 2019  KPN Q2 2019 Results
Oct 25, 2019  KPN Q3 2019 Results

ANNUAL FIGURES

<table>
<thead>
<tr>
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<th>IFRS 15</th>
<th>IAS 18</th>
<th>IAS 18</th>
<th>y-on-y %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group results (in € m)</td>
<td>2017</td>
<td>2017</td>
<td>2016</td>
<td>-4.1%</td>
</tr>
<tr>
<td>Adjusted revenues 1)</td>
<td>6,371</td>
<td>6,500</td>
<td>6,780</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Opex (excl. D&amp;A)</td>
<td>4,171</td>
<td>4,192</td>
<td>4,377</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Adjusted EBITDA 1)</td>
<td>2,309</td>
<td>2,417</td>
<td>2,428</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Profit after period</td>
<td>390</td>
<td>485</td>
<td>370</td>
<td>31%</td>
</tr>
</tbody>
</table>

1) Adjusted revenues and adjusted EBITDA are derived from revenues (including other income) and EBITDA, respectively, and are adjusted for the impact of restructuring costs and incidentals.

MANAGEMENT BOARD

SUPERVISORY BOARD

D.W. (Duco) Sickinghe (1958)  → D.J. (Derk) Haank (1953)
P.A.M. (Peter) van Bommel (1957) → C.J. (Carlos) Garcia Moreno Elizondo

STOCK FUNDAMENTALS

ISIN     NL0000009082
WKN     890963
Share type  Ordinary
Ticker     KPN
Branch     Telecommunication Services
Dividend over 2017 | 0.13 EUR
52 week high | 2.91 EUR
52 week low  | 2.14 EUR
Stock exchanges  Euronext Amsterdam

SHAREHOLDER STRUCTURE

Voting shares 4,193,671,556
Treasury shares 9,172,848
Total shares outstanding 4,202,844,404

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Wilhelminakade 123
3072 AP Rotterdam
Netherlands

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As of: January 11, 2019

FACT SHEET