COMPANY PROFILE

This is KPN
We make life more free, easy and more fun by connecting people. We are passionate about offering secure, reliable and future-proof networks and services, enabling people to be connected anytime, anywhere, whilst at the same time creating a more prosperous and cleaner world. We've been doing this on the basis of a strong vision. Every day, for more than 130 years. Below, we show how our employees make this possible.

SHARE CHART

![Share Chart Image]

FINANCIAL CALENDAR

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct 24, 2018</td>
<td>KPN Q3 2018 Results Conference Call</td>
</tr>
<tr>
<td>Nov 28, 2018</td>
<td>Capital Markets Day (Rotterdam)</td>
</tr>
</tbody>
</table>

MANAGEMENT BOARD

Maximo Ibarra
Joost Farwerck
Jan Kees de Jager

SUPERVISORY BOARD

> D.W. (Duco) Sickinghe (1958)
> P.A.M. (Peter) van Bommel (1957)
> C.J.G. (Claudia) Zuiderwijk (1962)
> D.J. (Derk) Haank (1953)
> C.J. (Carlos) Garcia Moreno Elizondo
> P.F. (Peter) Hartman (1949)
> Jolande C.M. Sap (1963)
> E.J.C. (Edzard) Overbeek (1967)

STOCK FUNDAMENTALS

- ISIN: NL0000009082
- WKN: 890963
- Share type: Ordinary
- Ticker: KPN
- Branch: Telecommunication Services
- Dividend over 2017: 0.13 EUR
- 52 week high: 3.11 EUR
- 52 week low: 2.14 EUR
- Stock exchanges: Euronext Amsterdam

SHAREHOLDER STRUCTURE

- Voting shares: 4,193,671,556
- Treasury shares: 9,172,848
- Total shares outstanding: 4,202,844,404

ANNUAL FIGURES

<table>
<thead>
<tr>
<th></th>
<th>IFRS 15 2017</th>
<th>IAS 18 2017</th>
<th>IAS 18 2016</th>
<th>y-on-y %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adjusted revenues 1)</td>
<td>6,371</td>
<td>6,500</td>
<td>6,780</td>
<td>-4.1%</td>
</tr>
<tr>
<td>Opex (excl. D&amp;A)</td>
<td>4,171</td>
<td>4,192</td>
<td>4,377</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Adjusted EBITDA 1)</td>
<td>2,309</td>
<td>2,417</td>
<td>2,428</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Profit after period</td>
<td>390</td>
<td>485</td>
<td>370</td>
<td>31%</td>
</tr>
</tbody>
</table>

1) Adjusted revenues and adjusted EBITDA are derived from revenues (including other income) and EBITDA, respectively, and are adjusted for the impact of restructuring costs and incidents.

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