COMPANY PROFILE

This is KPN
We make life more free, easy and more fun by connecting people. We are passionate about offering secure, reliable and future-proof networks and services, enabling people to be connected anytime, anywhere, whilst at the same time creating a more prosperous and cleaner world. We’ve been doing this on the basis of a strong vision. Every day, for more than 130 years. Below, we show how our employees make this possible.

SHARE CHART

FINANCIAL CALENDAR

Oct 24, 2018 KPN Q3 2018 Results Conference Call
Nov 28, 2018 Capital Markets Day (Rotterdam)

ANNUAL FIGURES

<table>
<thead>
<tr>
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<th>IFRS 15</th>
<th>IAS 18</th>
<th>IAS 18</th>
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</thead>
<tbody>
<tr>
<td>Group results (in € m)</td>
<td>2017</td>
<td>2017</td>
<td>2016</td>
</tr>
<tr>
<td>Adjusted revenues 1)</td>
<td>6,371</td>
<td>6,500</td>
<td>6,780</td>
</tr>
<tr>
<td>Opex (excl. D&amp;A)</td>
<td>4,171</td>
<td>4,192</td>
<td>4,377</td>
</tr>
<tr>
<td>Adjusted EBITDA 1)</td>
<td>2,309</td>
<td>2,417</td>
<td>2,428</td>
</tr>
<tr>
<td>Profit after period</td>
<td>390</td>
<td>485</td>
<td>370</td>
</tr>
</tbody>
</table>

1) Adjusted revenues and adjusted EBITDA are derived from revenues (including other income) and EBITDA, respectively, and are adjusted for the impact of restructuring costs and incidentals

MANAGEMENT BOARD

Maximo Ibarra
Joost Farwerck
Jan Kees de Jager
Frank van der Post

SUPERVISORY BOARD

D.W. (Duco) Sickinghe (1958)
P.A.M. (Peter) van Bommel (1957)
C.J.G. (Claudia) Zuiderwijk (1962)
E.J.C. (Edzard) Overbeek (1967)

STOCK FUNDAMENTALS

ISIN NL0000009082
WKN 890963
Share type Ordinary
Ticker KPN
Branch Telecommunication Services
Dividend over 2017 0.13 EUR
52 week high 3.11 EUR
52 week low 2.14 EUR
Stock exchanges Euronext Amsterdam

SHAREHOLDER STRUCTURE

Voting shares 4,193,671,556
Treasury shares 9,172,848
Total shares outstanding 4,202,844,404

KPN N.V.
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2516 CK The Hague
Netherlands

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