

FACT SHEET

As at: March 12, 2024

HARTMANN



COMPANY PROFILE OF THE HARTMANN GROUP

The HARTMANN GROUP is one of the leading European providers of professional medical and care products and associated services. Every day, healthcare professionals and patients rely on HARTMANN brands in the segments of Incontinence Management (e.g. MoliCare®), Wound Care (e.g. Zetuvit®) and Infection Management (e.g. Sterillium®). This is expressed in our brand promise of "Helps. Cares. Protects.". Founded in 1818, the Company sells with its products and solutions in 130 countries around the world. For the future, the HARTMANN GROUP is currently implementing its strategic Transformation Program with its high-performance, customer-oriented and passionate team.

THE HARTMANN GROUP WORLDWIDE



MANAGEMENT BOARD



BRITTA FÜNFSTÜCK

Chairman of the Management Board (CEO)
Labor Relations Director



STEFAN GROTE

Member of the Management Board



FRANÇOIS GEORGLIN

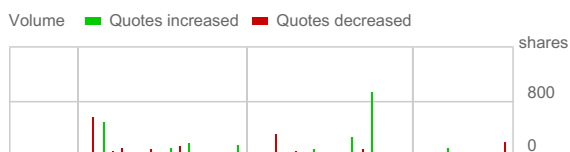
Member of the Management Board



OLIVER NEUBRAND

Member of the Management Board (CFO)

PRICE PERFORMANCE OF THE HARTMANN SHARE



BASIC INFORMATION ON THE HARTMANN SHARE

ISIN	DE0007474041
WKN	747404
Ticker	PHH2
Exchange	Open Market of the Frankfurt Stock Exchange
Type of share	Registered unit shares held in collective safe custody
Capital stock	EUR 91,327,569.38
Number of shares	3,572,424 units; of which 20,682 units are held as treasury shares

FINANCIAL CALENDAR

Mar 19, 2024	Publication of the annual financial statements 2023
Apr 26, 2024	110th Ordinary Annual General Meeting

THE HARTMANN SHARE PERFORMANCE

in EUR	2018	2019	2020	2021	2022
Year-end price	292.00	282.00	356.00	337.00	208.00
Price performance	-123.00	-10.00	74.00	-19.00	-129.00
Dividend inflow	7.00	7.00	7.00	8.00	8.00
Rise/fall in value ¹⁾	-116.00	-3.00	81.00	-11.00	-121.00
Total return in % ²⁾	-28.0	-1.0	28.7	-3.1	-35.9
Dividend per share	7.00	7.00	8.00	8.00	8.00 ³⁾

1) Sum of dividend inflow and price performance

2) Based on prior year-end price

3) According to the dividend proposal

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THE HARTMANN GROUP AT A GLANCE

(Financial Year 2022)

Adjusted EBITDA

in EUR million

190.8

2022

240.6

2021

– 20.7%

Organic Sales Growth

Sales in EUR million

2,311.6

2022

2,301.8

2021

– 0.8%

Investments

in EUR million

181.0

2022

154.2

2021

+ 17.4%

Dividend

in EUR

8.0

2022

8.0

2021

+ 0.0%

Free cash flow¹

in EUR million

–115.1

2022

3.5

2021

– 118.6

¹ Excluding cash inflow/outflow from M&A activities.

Equity ratio

in %

56.3

2022

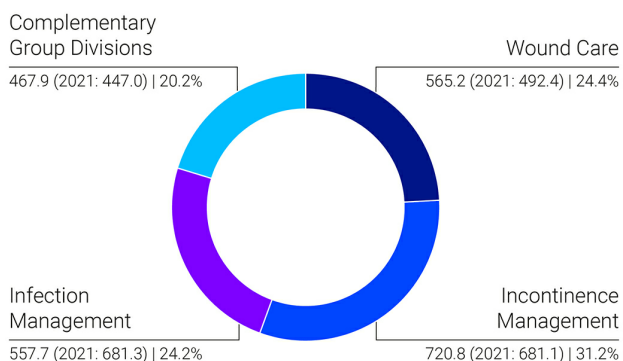
59.9

2021

– 3.6%-Pt.

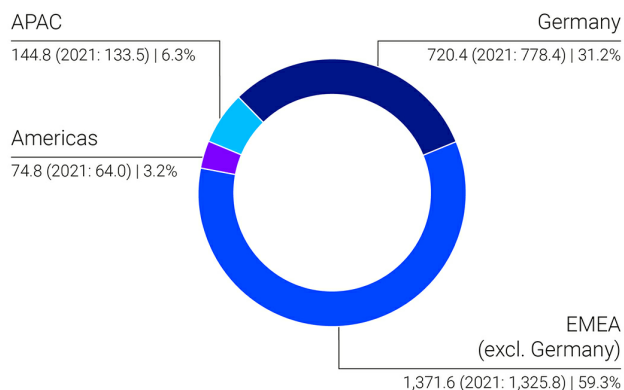
SHARE OF TOTAL SALES BY BUSINESS SEGMENT

in EUR million and percent



SHARE OF TOTAL SALES BY REGION

in EUR million and percent



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