



# VISION TECHNOLOGIES FOR LIFE

9-MONTH REPORT 2011

 **AUGUSTA**

Technologie AG

## KEY FIGURES IN EUR THOUSAND

COMPREHENSIVE INCOME STATEMENT OVERVIEW	Q3 2010	Q3 2011	9M 2010	9M 2011
Sales revenues	19,856	26,658	54,382	75,794
Gross profit	9,492	12,701	25,933	36,016
Gross margin	47.9%	47.8%	47.9%	47.7%
EBITDA	3,336	5,250	8,273	13,491
EBITDA margin	16.8%	19.8%	15.3%	17.9%
Depreciation	-544	-1,287	-1,378	-3,710
EBIT	2,792	3,964	6,895	9,781
EBIT margin	14.1%	14.9%	12.7%	13.0%
EBT	2,081	3,313	6,215	8,164
EBT margin	10.5%	12.5%	11.5%	10.8%
Taxes	-768	-942	-2,983	-2,301
Tax rate	36.9%	28.4%	47.7%	28.2%
Net income from continued operations	1,313	2,370	3,268	5,864
Net income after DCO and minority interest	3,061	3,262	8,186	9,481
Earnings per share in EUR (after DCO and minority interest)	0.40	0.43	1.08	1.25
Adjusted net income before acquisition-related depreciation (PPA)	3,298	3,908	8,679	11,653
Adjusted earnings per share in EUR before acquisition-related depreciation	0.43	0.52	1.14	1.53
Shares outstanding (average)	7,592	7,634	7,592	7,611
KEY FIGURES BALANCE SHEET				
	31/12/2010			30/09/2011
Total assets	168,133			202,298
Non-current assets	90,098			97,022
Current assets	78,035			105,276
- thereof cash and cash equivalents and other current financial assets	34,821			26,884
Equity	106,546			115,340
Equity ratio %	63.4%			57.0%
Net debt	-10,382			8,142
Working Capital	31,448			24,664
Closing share price in EUR (Xetra)	15.70			15.34
Enterprise Value (EV)	108,812			125,732
OTHER KEY FIGURES	9M 2010			9M 2011
Incoming orders	61,086			72,480
Order book	24,261			29,488
Number of employees	361			473

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## Dear Shareholders and Friends of Augusta,

The **strategic focus** of AUGUSTA is continuing and we made significant progress this year, both operationally and strategically. A significant milestone of our strategic focus was the disposal of the Sensortech Group, which we concluded successfully at the end of October. Thus we position ourselves as a globally vision technology company. In the future, we will concentrate exclusively on developing our strong-growth and high-margin core segment **Vision Technologies**. The proceeds through the disposal increases our leeway for further acquisitions in the digital image processing market. Our strategic objective is to establish ourselves as the leading vision provider and to be globally available to our customers as a technology partner and product supplier from industrial image processing through to optical monitoring. We will also continue to work on the perception of our partners as a leading vision technology company and on the capital market.

The Sensortech Group was reported as of September 30, 2011, under “discontinued operations (DCO)” in the comprehensive income statement for 2010 and 2011. In the segment report we point out the prospects of our **Vision segment** (Vision Technologies), which makes up the majority of sales revenues and earnings as well as the **other business units**.

With respect to operations, we have noted that the growth rates are normalizing again this year. We do not see an impending recession in the business development to date. In addition to our positive organic growth, we substantially expanded our business by two acquisitions this year in the Vision Technologies segment.

Below is an overview of the most important **operational key figures** and events as of September 30, 2011:

- / **Group revenues**, adjusted for the Sensortech Group, increased on a cumulative basis to EUR 75.8 million, representing an increase of 39 percent compared to previous year. Organic growth excluding acquisitions amounted to 15 percent. Year-on-year, sales revenues went up by 34 percent to EUR 26.7 million in the third quarter.
- / At the end of September **incoming orders** amounted to EUR 72.5 million and were thus 19 percent above the previous year. Despite risks in the economy, we expect a solid development until year end. The book-to-bill ratio (incoming orders to sales revenues) reached a value in the amount of just under 1 as at September 30, 2011.
- / The **gross margin** stood at an impressive 47.7 percent. Despite a higher cost of materials, we were able to keep our gross margin at close to the previous year’s level due to innovative products and an improved product mix.
- / In the course of focusing on the Vision segment, earnings improved over proportionately to sales revenues. **Earnings before interest, taxes, depreciation, and amortization (EBITDA)** increased by 63 percent to EUR 13.5 million. The EBITDA margin climbed commensurately to 17.9 percent and was 2.6 percentage points above the previous year. The acquired companies contributed to the improvement with approximately EUR 2.1 million, resulting in an organic EBITDA growth of 38 percent. On a quarterly basis, the EBITDA in Q3 increased by 57 percent to EUR 5.3 million.



Managing Board of AUGUSTA: Amnon F. Harman, Chief Executive Officer, Berth Hausmann, Chief Financial Officer and Arno Pätzold, Chief Development Officer (from left to right)

- / Our balance sheet key figures changed significantly due to the disposal of the Sensortech-nics Group. This included **Working Capital** reducing substantially as of September 30, 2011 to EUR 24.7 million (December 31, 2010: EUR 31.4 million).
- / Despite the acquisitions made, paying off debt and the dividend payment, our **cash and cash equivalents** stood at a remarkable EUR 26.9 million as of September 30, 2011 (December 31, 2010: EUR 34.8 million). The inflow of funds from the first tranche of the Sensortech-nics sale in the amount of EUR 47 million will significantly bolster liquid funds to approximately EUR 75 million by the end of 2011. Due to the external financing of the LMI acquisition and the partly externally financed takeover of VDS, net debt amounted to EUR 8.1 million as at the balance sheet date. After the proceeds from the Sensortech-nics sale have been received we expect our net liquidity to amount to around EUR 40 million by the end of the year.
- / The **net income for the period from continued operations (Vision, other business units)** increased by 79 percent to EUR 5.9 million despite higher acquisition-related depreciation and amortization. Including the surplus generated by the discontinued operations, the cumulative net income for the period totaled EUR 9.5 million (previous year: EUR 8.2 million), meaning that the cumulative earnings per share totaled EUR 1.25 (previous year: EUR 1.08). Adjusted for acquisition-related depreciation and amortization, the net income for the period would come to EUR 11.7 million, resulting in earnings per share of EUR 1.53.

### Focus ensures growth and profitability

The Vision Technology market is highly attractive for us in view of the size, long-term growth perspectives, ongoing technological changes and the strong positioning of AUGUSTA. The high fragmentation of the Vision Tech markets in particular offers excellent opportunities for acquisition and further options for expanding our business based on our defined Buy-and-Build strategy. We aim to grow both organically as well as synergistically through acquisitions in the future. In recent years, we have been able to gain market share as a Vision company in order to position ourselves more internationally and to increase our profitability as a whole. With our exclusive focusing on Vision Technologies we aim to become a worldwide leading Vision company.

### Confirmation of the guidance taking the disposal into account

The debt crisis in Europe, economic slowdown in the US and weaker growth in the emerging markets are the biggest risks for the world economy. With a relatively synchronous economic downswing the risk that the economic downward trend will both continue and strengthen rises.

We cannot withdraw ourselves from this economic development but despite this we see growth potential in our markets. We thus benefit from our global presence and the good positioning with our customers. Through acquisitions, we ensure above-average growth in our sales revenues and earnings - not only in the 2011 financial year, but also in the future by reinvesting our liquid funds.

Due to the positive development of business and taking into account the disposal of the Sensortech Group, AUGUSTA will keep to the increased guidance issued in May 2011 for the entire 2011 financial year. The Sensortech Group was expected to generate sales revenues of approximately EUR 60 million and operating earnings (EBITDA) of about EUR 10 million in 2011. As a result of the sale of the Sensortech Group, we amend our guidance for the operative divisions in 2011 and now expect sales revenues ranging between EUR 97 and 103 million (formerly: EUR 153 and 163 million) and EBITDA of between EUR 17 and 19 million (formerly: EUR 27 and 30 million).

Dear Shareholders, AUGUSTA developed very well both organically and strategically. Due to the focus on Vision Technologies, we are continuously working on further expanding our successful development in respect of growth, profitability and market leadership.

Thank you for your trust.



Amnon F. Harman  
CEO



Berth Hausmann  
CFO



Arno Pätzold  
CDO

## The AUGUSTA share

The downward trend in the international stock markets continued through the end of September. Since early July the stock markets around the globe registered massive losses. While the US stock exchanges fell by about 10 percent during the year, the growth-sensitive DAX and the Asian markets lost more than 20 percent in some cases. Financials and industries sensitive to cyclical fluctuations were the hardest-hit. The fear of a widening euro crisis, a possible double-dip recession in the US and slowing growth momentum in emerging countries weighed on the investors sentiment. The global indices exhibited highly volatile reactions to positive and negative macroeconomic data. The primary concerns of the markets were whether the European situation will stabilize and what economic impulses can be expected from the United States. The gloom did not lift until early October, when the European Financial Stability Facility (EFSF) was extended and better-than-expected US indicators made for a better mood among investors. Even though the stock markets are recovering from their lows, they remain far below their levels at the start of the year.

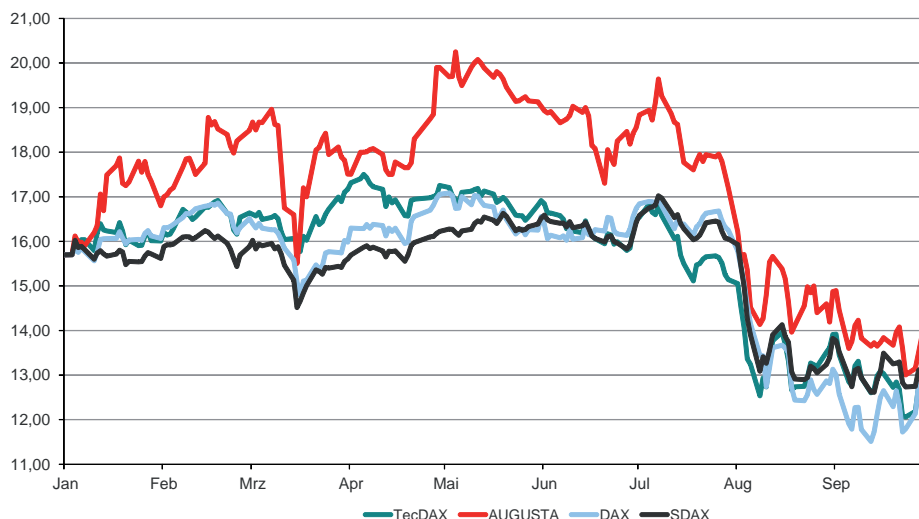
Despite the early indicators, which are pointing toward a slowing economy, many shares – particularly in Europe – are priced attractively, so that we can expect stock market prices to rise again in the coming months.

This upward trend could, however, be hampered by the escalating European debt crisis, a weak US economy and another pronounced slowdown in emerging market growth.

## AUGUSTA share price development

The AUGUSTA share outperformed the market in the reporting period ended September 30, 2011.

### AUGUSTA SHARE PRICE COMPARED TO DAX, TECDAX AND SDAX



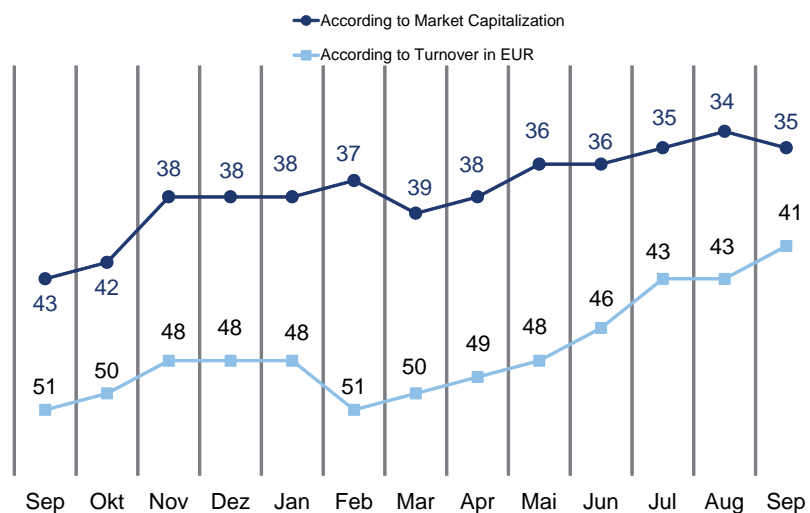
At a closing price of EUR 15.34, we registered a slight reduction of about 3 percent since the start of the year; however, this performance was still much better than that of the benchmark indices. At around EUR 16.00, the AUGUSTA share is currently trading above its price at the start of the year (EUR 15.70).

By the end of September, the leading DAX Index declined about 20 percent since the beginning of the year, with the SDAX (which lists Small Caps) and the TecDAX (which comprises the largest technology securities) falling 17 and 22 percent respectively.

### TecDAX ranking

The position of the AUGUSTA share in the TecDAX ranking improved markedly within the last year. Measured by trading volume, it rose 10 places to be ranked 41 (previous year: 51). Under free float market capitalization, the AUGUSTA share achieved a ranking of 35, moving up by 8 places compared to the previous year. The sale of the Sensortechnics Group at the end of September 2011 to allow for a clearer focus on the Vision segment and the strategically expedient acquisitions in this segment were intended to further increase investors' interest in the AUGUSTA share and improve trading volumes and market capitalization.

#### TECDAX POSITIONING: RANKING OF THE AUGUSTA SHARE



### Dividend 2011

We have adopted a consistent dividend policy and wish to let our shareholders share in our business success. Depending on the financing needs for larger acquisitions, we are aiming for a dividend payout of approx. **30 percent of net profits** to our shareholders. On the basis of rising corporate results, we have thus demonstrated the sustained high profitability of the AUGUSTA share. Since 2009 we have consistently made dividend payments, always keeping to or even exceeding the promised dividend amount.



## Shareholder structure

AUGUSTA has a stable and broad shareholder structure. In addition to numerous relatively small institutional and private investors, we now have three major shareholders, each of which holds more than 5 percent of the share capital. In early 2011, the EQMC Small Caps fund of Spanish investment group Nmas became a major shareholder of AUGUSTA. Since October 5, 2011, EQMC has held about 10.5 percent of AUGUSTA shares (see section: Events after the reporting date). DAH Beteiligungsgesellschaft continues to hold 9.7 percent. Our long-term investor Lincoln Vale reduced his holdings of over 15 percent to 8.7 percent in the first half of 2011. In all, about 29 percent of the share capital is owned by investors holding more than 3 percent of AUGUSTA shares each. Approximately 15 percent of the share capital is held by institutional investors specializing in Small Caps, each of which holds less than 3 percent of AUGUSTA shares. In addition, 9.9 percent of the stock is held by AUGUSTA as treasury shares.

## Stock option program and increase in share capital

The stock options issued in 2009 were eligible for exercise for the first time only after the 2011 Annual General Meeting. A total of 75,600 options were available for conversion, of which 73,600 stock options (97.35 percent) were able to be exercised by the Managing Board, managing directors and employees, and converted at an exercise price of EUR 8.08. The next exercise window for the remaining 2,000 stock options opens after the publication of the 9-month report on November 10, 2011.

The Company's share capital increased by 73,600 shares, from 8,435,514 to 8,509,114 shares, as a result of the exercise of the stock options. The capital reserve increased accordingly by EUR 521,088. Furthermore, the fourth and last tranche of the stock option program launched in 2008 was issued after the 2011 Annual General Meeting in June. The tranche comprises 133,900 options, 64,000 of which were allocated to the managing directors and 72,400 to other employees in key positions. The value of the option was calculated to be EUR 3.07 in an expert opinion that took into account the required parameters. The issue price was EUR 19.45.

### A SUMMARY OF THE AUGUSTA SHARE

ISIN	DE000A0D6612
Market segment	Prime Standard
Trading segment	Technology Prime Sector Industrial
Indices	CDAX/Prime All Share/Technology All Share
Date of initial listing	May 5, 1998
Number of shares issued	8,509,114
High/low (52 weeks)*	EUR 20.88/EUR 12.90
Closing share price as of 30/09/2011*	EUR 15.34
Market capitalization as of 30/09/2011*	EUR 130.5 million
Earnings per share as of 30/09/2011	EUR 1.25
Dividend per share for FY 2010	EUR 0.45

\* Xetra closing price

## Consolidated Management Report

### Business and overall environment

The early indicators globally tend to be weak. Economic data has worsened around the world and the growth of the [global economy](#) has slowed significantly. Industry experts expect stability at a low level, but not a return to recession. The main reasons for this are the government debt crises in the Eurozone, the tense economic development in the US and the fear of a significant economic decline in the emerging markets. In response to this, market experts revised their growth forecast for 2011 to around 3.3 percent and expect growth of only 2.8 percent for 2012.

The [emerging market](#), which are barely indebted, could have a decisive role in the world economy in the future. However, as a consequence of their high dependency on exports, they cannot completely decouple themselves from the global economy, which means that the high growth rates are a thing of the past. Even so, Asia is likely to remain the world's fastest-growing region in future and shift to balanced and sustainable growth. The emerging markets are forecast growth of 6.2 percent for 2011 and 5.5 percent for 2012.

Continued weak economic data, a high unemployment rate and a falling Purchasing Managers Index indicate considerable economic risks for the [US](#), especially as GDP hardly grew in the first half of the year. Without a significant improvement of the employment figures, corporate investment and consumer behavior, a sustainable economic recovery is inconceivable. The growth forecast for 2011 is low at 1.5 percent. Even for 2012 it only looks slightly better at an optimistic 1.8 percent.

In the [Eurozone](#), the first signs of economic development have diminished further. The early indicators show stagnating or slightly dwindling economic activity for the fourth quarter of 2011. Declining new incoming orders in industry, sluggish exports, as well as the continued discussion about the solution to the debt crisis and the worries about access to new loans have dampened the mood and have led to a low growth forecast for 2011 at 1.7 percent. A quick solution to the debt crisis is hardly in sight, so the forecast for 2012 is only moderate at 1.8 percent.

Because of the debt crisis in the peripheral Euro countries and weaker exports, many businesses and consumers in [Germany](#) are losing confidence. The falling Ifo Business Climate Index reflects the current insecurity. Market experts expect growth of 3 percent in 2011 and this could be halved in 2012.

After a sharp increase in the [price of raw materials](#) at the start of the year, the pressure on prices has eased, but current fluctuations represent an incalculable risk for many companies.

The end-consumer markets addressed by **AUGUSTA** continue to be robust by today's standards.

The crisis has not yet reached the **automotive industry** and the orders received remain at a high level. However, visibility is only sufficient for the next three to four months, which means that 2012 still has a question mark behind it.

The **German machine and plant engineering** sector continues to perform positively. The number of orders received in the late cyclical sector increased in spite of the economic slowdown. Domestic trade was the most promising; the gains in exports were significantly smaller. Strong order books show a high visibility of about 6 months. In 2011, total growth in production of 14 percent is expected. In 2012, a cooling-off is expected. However, a similar slump to the one in 2008 is not expected. The mood in the **electronics industry** is also similar. Companies are profiting from the global high demand – especially from East Asia – for goods that are „made in Germany“.

The **medical technology** market is regarded as robust and resistant to crisis. For 2011 and also 2012, high single-digit growth is expected, whereby growth will be driven by demographic developments in the industrial nations, the growing demand for health services in the emerging countries and technological advances.

The **robotics and automation** market will have record sales in 2011. The impetus is coming from the domestic and foreign markets. The trend towards automation has gained momentum worldwide and in almost all industries. The driving force here, too is the automotive industry, however, this is followed by other sectors such as the metal, food and pharmaceutical industries.

#### Focus on core competence: Vision Technologies

The sale of **Sensortech** GmbH with its head office in Puchheim and its subsidiaries to First Sensor AG, with its head office in Berlin, which is quoted in the Prime Standard, is a milestone in **AUGUSTA's** strategy of focusing on the strong-growth and high-margin **Vision Segment**. With this **AUGUSTA** has achieved another important step in its repositioning strategy and will concentrate more systematically on the digital image processing market in the future (vision technology). The transfer of funds on October 27, 2011 marks the legal completion of this transaction.

This year, **AUGUSTA** has already acquired two companies in the Vision segment, **VDS Vosskuhler GmbH** and **LMI Technologies Inc.**, which supplement the current activities perfectly. The sale of the **Sensortech** Group was another logical step.

With effect from September 30, 2011, the Sensortech Group was reported under “discontinued operations” in the comprehensive income statement. The comprehensive income statement for the previous year was adjusted accordingly for the sake of comparability. Sales revenues of approximately EUR 60 million and earnings before interest, tax, depreciation and amortization (EBITDA) of almost EUR 10 million were expected for the Sensortech Group for 2011.

In addition, AUGUSTA Technologie AG reduced its share of [P+S Technik GmbH](#) from a prior 55.5 percent to a current 49.87 percent, which means that since September 1, 2011 P+S Technik is no longer one of the consolidated companies. Since September 1, 2011, P+S Technik has been posted in the balance sheet as “at equity”.

Since the sale of the Sensortech Group, the “[Vision](#)” segment, which accounts for the lion’s share of revenues and earnings, and the “[Other Business Units](#)” are now posted in the segment reporting. Included in the Vision segment are the Allied Vision Technologies Group and LMI Technologies; the other business units include HE System Electronic (micro-system technology) and Dewetron GmbH (mobile measuring systems), companies originally reported in the Sensors segment. The strategic planning and the implementation of the focus as well as the operational management of all group activities and capital market issues are dealt with by AUGUSTA Technologie AG.

### Market analysis: Machine Vision

[AUGUSTA’s core segment](#) of [vision technologies](#) has seen constant growth:

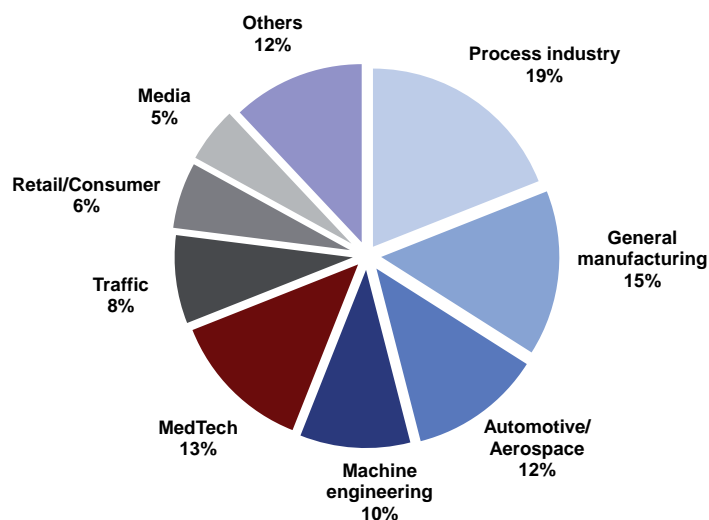
After the severe crash in 2009, the [machine vision market](#) recovered in record time and showed growth of 32 percent in 2010 in Germany. The machine vision sector is also recording high levels of incoming orders in the current year. This strong upward movement is driven primarily by exports to Asia and the US. However, growth rates have slowed considerably since the middle of the year.

The performance of the camera segment was a major factor in the rapid recovery. The increasing standardization of interfaces is making it easier to deploy image processing cameras in every field of application. Technological innovation and the resulting higher capabilities are also providing a stimulus to the camera business. As a sector of the future, the image processing sector is also constantly opening up new fields of application even beyond industrial production, such as in security, surveillance, traffic systems and environmental technology. Globally, the growth is estimated at about 10 percent per year until 2015. Growth in classic industrial applications, at 7 percent, is below that of non-industrial applications; here, market experts expect annual growth of about 17 percent (source: Roland Berger). Added to this are new, three-dimensional image-processing test procedures. A sharp increase in 3D-image processing is expected in the next few years. The reasons for this are easier integration and high precision, speed and reliability.

### AUGUSTA customer structure

The business of AUGUSTA addresses a number of niche markets with industrial and non-industrial customers. The diversification into various markets helps us to compensate for fluctuations, especially in economically difficult times. Our targeted customer groups can basically be divided into three sectors: 1. Manufacturing industry, which includes various industry segments such as machine engineering, the wood industry, the vehicle industry or the processing industry. 2. The non-manufacturing industry with applications in medical technology, the agriculture and energy industries or the food industry and 3. the surveillance market, which includes, among other things, traffic and safety engineering. In these three sectors we are pursuing the goal of continually expanding our customer base, organically through innovations and customer-specific solutions and also inorganically by means of acquisitions.

#### REVENUE SPLIT BY CUSTOMER IN PERCENT AS OF SEPTEMBER 30, 2011



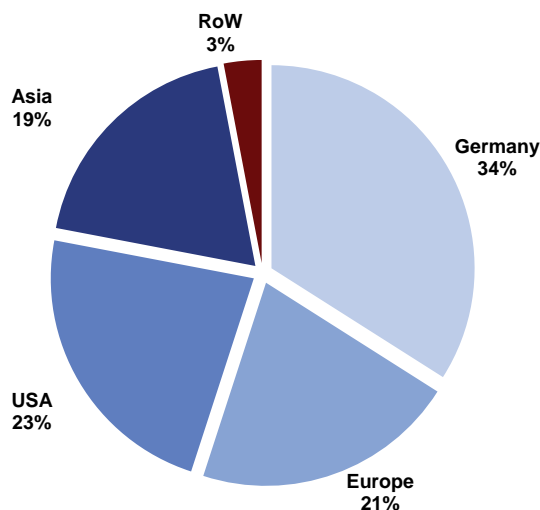
### Internationalization

In recent years we have continuously expanded our market position in the US and Asia, where we have grown faster than in Europe. As a consequence of the sale of the Sensor-technics Group that generated the lion's share of its revenue in Europe, the scene has shifted again in favor of the non-European countries. Meanwhile, we generate more than 45 percent of our revenue volume outside of Europe and have now set up production and sales subsidiaries in all regions of the world.

Bucking the generally weak economy, we were able to post stable development in Europe in 2011, with the German market demonstrating the strongest performance. In Asia, demand has leveled out. Here, large projects were carried out in the area of traffic in the previous

year that could not be carried out to this extent in this year. But faltering demand in the semiconductor industry is also curbing growth in Asia. Our target market in the US has performed better than expected, in spite of the weak general economic conditions. In future we will continue growing internationally, either organically or inorganically, and expanding our market positioning regionally with existing and new products.

#### REVENUE SPLIT BY REGION IN PERCENT AS OF SEPTEMBER 30, 2011



#### Revenue and earnings development

Adjusted for the revenues and earnings of the Sensortech Group in 2010 and 2011, AUGUSTA developed very positively during the first nine months of 2011, in spite of the economic slowdown.

Cumulatively, consolidated **sales revenues** climbed to EUR 75.79 million, an increase of 39.4 percent over the previous year (EUR 54.38 million). Revenues in the first nine months include EUR 13.40 million from the acquired companies VDS and LMI as well as P+S Technik that were not included in the previous year. VDS has been consolidated since January 1, 2011; LMI since May 1, 2011. The operating results of P+S Technik are only included in the figures up until August 31, 2011. The comparable organic growth (without acquisition effects) as of September 30, 2011 was 14.7 percent. Year-over-year, quarterly sales revenues increased by 34.3 percent to EUR 26.66 million (previous year: EUR 19.86 million).

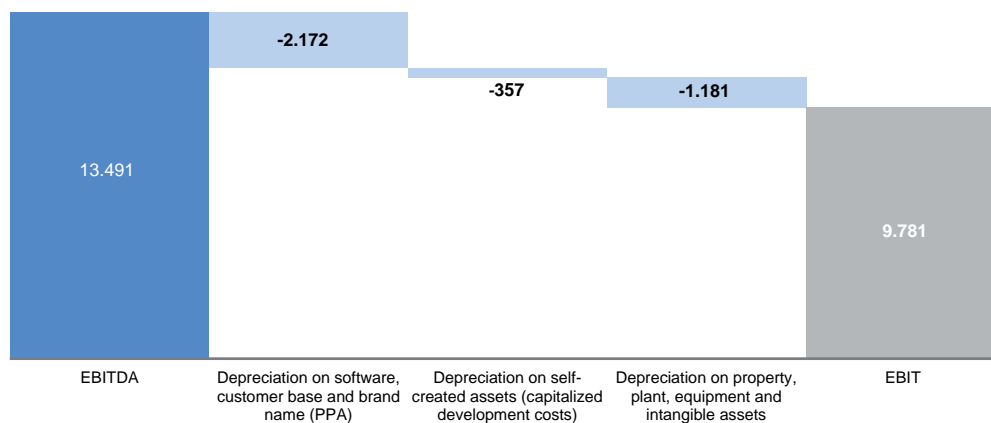
**Gross profit** rose as strongly as revenue, by 38.9 percent and stood at EUR 36.02 million as of September 30, 2011 (previous year: EUR 25.93 million), which shows a nearly constant gross margin, as compared to the previous year, of 47.7 percent (previous year: 47.9 percent). Year-over-year, the quarterly gross profit increased by 33.8 percent to EUR 12.70 million (previous year: EUR 9.49 million). Despite a rise in the price of raw materials, supplies and merchan-

dise, through product innovation, increases in efficiency and customer-specific solutions, we were able to keep gross margin at the high level of the previous year.

Through focusing on the core vision segment, profit increased disproportionately compared to revenues. **Earnings before interest, taxes, depreciation, and amortization (EBITDA)** shot up by 63.1 percent to EUR 13.49 million (previous year: EUR 8.27 million). The EBITDA margin correspondingly climbed to 17.9 percent (previous year: 15.3 percent). The acquired companies (VDS, LMI and P+S Technik) contributed EUR 2.10 million to the improvement, which meant that the organic EBITDA growth was 38.0 percent. Year-over-year, the quarterly EBITDA increased by 57.4 percent to EUR 5.25 million (previous year: EUR 3.34 million).

As of September 30, 2011, **depreciation and amortization** climbed to EUR 3.71 million compared to the previous year's level of EUR 1.38 million. Apart from the depreciation of intangible assets, as well as property, plant and equipment, this figure also includes the amortization of licenses, software and brand names (purchase price allocation – PPA) which rose to EUR 2.17 million due to acquisitions made (previous year: EUR 0.49 million).

#### RECONSILIATION OF EBITDA TO EBIT IN EUR THOUSAND



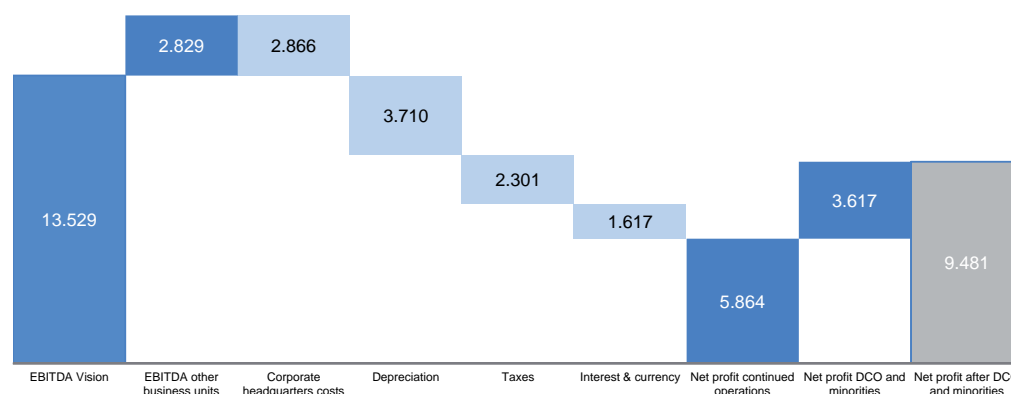
Despite the higher depreciation and amortization, **earnings before interest and taxes (EBIT)** increased considerably. As of September 30, 2011, EBIT amounted to EUR 9.78 million (previous year: EUR 6.90 million), a year-over-year increase of 41.9 percent. The EBIT margin improved slightly and at the end of the reporting period was at 13.0 percent (previous year: 12.7 percent). In the third quarter of 2011 we generated EBIT of EUR 3.96 million, corresponding to growth of 42.0 percent over the previous year (previous year: EUR 2.79 million).

The management costs of Group headquarters at EUR 2.87 million were below that of the previous year (EUR 3.42 million) as of September 30, 2011. The costs for the sale of the Sensortek Group have been reclassified.

AUGUSTA acquisition activities affect the Group's net operating income for the period and the earnings per share due to the depreciation from PPA. Despite the higher level of amortizations, **net income for the period from continued operations (Vision, other business units)** at EUR 5.86 million improved significantly by 79.4 percent (previous year: EUR 3.27 million).

Including the surplus generated by the discontinued operations, the cumulative net income for the period totaled EUR 9.48 million (previous year: EUR 8.19 million), meaning that the cumulative earnings per share totaled EUR 1.25 (previous year: EUR 1.08). Adjusted for acquisition-related depreciation and amortization, the net income for the period would come to EUR 11.65 million, resulting in earnings per share of EUR 1.53 (previous year: EUR 1.14).

#### RECONSILIATION OF NET PROFIT FOR THE PERIOD IN EUR THOUSAND



The visibility of **incoming orders** dropped with the sale of the Sensortech Group, as the Sensortech Group had contributed the major part of long-term framework agreements to the order book. Orders in the Vision segment as well as in the remaining divisions are placed more for the short term. In the first nine months of 2011, incoming orders increased to EUR 72.48 million in total and were thus 18.7 percent over the previous year (EUR 61.09 million). Despite the weaker economic situation, we expect the strong development to continue beyond the year end. The book-to-bill ratio (incoming orders to sales revenues) reached a value in the amount of just on 1 as of September 30, 2011.

As at September 30, 2011, the **order book** of EUR 29.49 million was over the previous year figures by 21.5 percent (previous year: EUR 24.26 million). EUR 18.05 million (approx. 61 percent) of the order book is attributable to the current year 2011.



As of September 30, 2011, key performance figures for the Group were as follows:

#### Key Group Figures

IN EUR MILLION	Q3 2010	Q3 2011	9M 2010	9M 2011	CHANGE
Sales revenues	19.86	26.66	54.38	75.79	+39.4%
Gross profit	9.49	12.70	25.93	36.02	+38.9%
Gross margin	47.9%	47.8%	47.9%	47.7%	
EBITDA	3.34	5.25	8.27	13.49	+63.1%
EBITDA margin	16.8%	19.8%	15.3%	17.9%	
EBIT	2.79	3.96	6.90	9.78	+41.9%
EBIT margin	14.1%	14.9%	12.7%	13.0%	
Incoming orders	20.31	24.72	61.09	72.48	+18.7%
Order book	24.26	29.49	24.26	29.49	+21.5%

#### Development of the segments

The **Vision** segment encompasses Allied Vision Technologies GmbH (AVT) and LMI Technologies Inc., which was acquired with effect from May 1, 2011. Since January 1, 2011 AVT's subsidiaries also include VDS Vosskühler GmbH, which merged with AVT with retrospective effect as of January 1. The share in P+S Technik decreased to 49.87 percent due to a capital increase, which was subscribed exclusively by minority shareholders. The accounting method used by the company since September 1, 2011 is the „at equity method“; the sales revenues and earnings generated until the end of August, however, remain included in the Group figures.

Market growth in the Vision segment leveled off at pre-crisis levels. While growth rates rose over proportionately due to the economic upturn in the previous year, we expect growth rates of less than 10 percent in 2011. AUGUSTA was able to realize inorganic positive supplementary effects on sales revenues and incoming orders due to the acquisitions, thus remaining over the prevailing market growth.

**Allied Vision Technologies** grew both organically and inorganically and gained further market share due to the acquisition of VDS Vosskühler at the beginning of the year. The US and the European markets developed as planned. In Asia, in particular in China, we see reticence in new orders relating to traffic technology and notice a cooling off in the semi-conductor industry. We plan to expand our regional presence with another sales subsidiary in Asia in order to deal more intensively with the strategically important market in Asia.

The integration of VDS Vosskühler, domiciled in Osnabrück, into the AVT Group was successful both from a technological and organizational point of view. Through this, the AVT Group acquired additional, extensive know-how in digital cameras in specialized areas such as inf-

rared, x-ray and high-speed cameras. The location in Osnabrück will be retained and substantially expanded in the areas of development and support. Sales were taken over by the worldwide sales organization of AVT. Positive effects on sales revenues are thus expected for 2012 and beyond.

In November, numerous new products will be presented at the leading trade show for machine vision, VISION, in Stuttgart. Besides innovative camera models with super resolutions of 29 megapixels as well as high-speed, infrared and cooled CCD cameras, AVT will also present a new camera series for outdoor use. The new "Prosilica GT" camera series was specially developed for demanding applications with high requirements in temperature fluctuations and changing lighting conditions. Areas of application will be traffic and security monitoring or aviation and aeronautics. A further highlight is the "Bonito" camera. This is a new high speed camera model with a 4 megapixel CMOS sensor, which delivers up to 400 pictures per second at full resolution and is thus suitable for demanding applications in which fast-moving objects must be viewed.

The integration of [LMI Technologies Inc.](#), domiciled in Vancouver, Canada, is proceeding as planned. LMI Technologies is an innovative provider of optical 3D sensor solutions and is one of the world's leaders in the field of 3D laser triangulation (optical 3D measurement). In addition to its 3D measurement system, which is primarily used in the wood, automobile, electronic and metal industries as well as in road construction, LMI successfully introduced its Gocator product line to the market at the end of 2010. A significant product expansion of this multifunctional and intelligent 3D Gocator sensor family will be presented by LMI for the first time this year in Germany at the VISION trade show in Stuttgart. The user-friendly, flexible and fast Gocator sensors are the result of many years of application experience; they represent a complete offering, which functions with any internet browser and ensures fast installation as well as easy and convenient use. The company has thus created a product, which can be sold not only directly to OEM customers, but also via distributors. In Europe and Asia, LMI commenced collaboration with distributors, which are already successfully distributing the AVT product range. We are expecting a large growth potential from this as from 2012.

Sales revenues in the [Vision segment](#) were up 44.2 percent on the previous year to EUR 47.93 million (previous year: EUR 33.24 million).

The gross margin as of September 30, 2011, declined to 52.8 percent as compared with 55.1 percent in the previous year. The downward trend in the gross margin is due to the rising cost of materials as well as the weak gross margin of P+S Technik, which is included in the figures up to and including August.

Despite higher costs due to a number of new appointments in the area of product development and sales as well as acquisition-related costs incurred, the profitability of the Vision segment remains very high. At EUR 13.53 million, EBITDA was up 24.7 percent on the previous year (EUR 10.85 million), with the inorganic share of EBITDA totaling EUR 2.10 million. Cumulatively, the EBITDA margin came to 28.2 percent (previous year: 32.6 percent). Operating earnings after depreciation and amortization (EBIT) rose 4.4 percent to EUR 10.22 million (previous year: EUR 9.78

million) for an EBIT margin of 21.3 percent (previous year: 29.4 percent). EBIT was burdened with the acquisition-related depreciation and amortization of the acquired companies in the amount of EUR 2.17 million.

The value of incoming orders as of the end of September 2011 amounted to EUR 45.38 million, up by 18.1 percent over that of the previous year (previous year: EUR 38.43 million). The demand for digital camera systems is increasingly normalizing. We expect solid incoming orders for the fourth quarter of 2011. Order book stood at EUR 13.08 million as of September 30, 2011 (previous year: EUR 9.26 million). Approximately 60 percent of the order book are due for delivery in 2011.

#### Key Figures Vision

IN EUR MILLION	Q3 2010	Q3 2011	9M 2010	9M 2011	CHANGE
Sales revenues	12.12	16.09	33.24	47.93	+44.2%
Gross profit	6.42	8.55	18.36	25.33	+38.0%
Gross margin	52.7%	53.1%	55.1%	52.8%	
EBITDA	3.88	4.18	10.85	13.53	+24.7%
EBITDA margin	31.9%	25.9%	32.6%	28.2%	
EBIT	3.44	3.02	9.78	10.22	+4.4%
EBIT margin	28.3%	18.8%	29.4%	21.3%	
Incoming orders	11.15	14.24	38.43	45.38	+18.1%
Order book	9.26	13.08	9.26	13.08	+41.3%

The Sensors segment was renamed to [other business units](#) due to the sale of the Sensortech-nics Group. Besides HE System Electronic, a solution provider for microsystem technology, Dewetron GmbH with its mobile measurement systems is part of this segment.

Both companies have shown above-average growth to date in 2011.

In the area of [microsystem electronics](#), the greatest impulses at [HE System Electronic](#) come from existing major customers which are placing new framework agreements despite the economic downturn. In addition to made-to-order production of power electronics and sensor technology products for existing customers engaged in mechanical engineering and retail, a number of new projects were acquired in the past 12 months, which will continue past 2012. This includes for instance an additional major order from a long-standing customer in the medical technology segment.

In the [mobile measuring systems](#) segment, [Dewetron GmbH](#) was able to record continuous growth in its main sales regions of Germany, China and the US in the first nine months of 2011.

On the whole, other business units significantly increased its sales volumes and in particular its profitability compared to 2010. Cumulative revenues rose by 31.8 percent to EUR 27.87

million (previous year: EUR 21.14 million). Despite a slight increase in purchase prices, the gross margin of 38.3 percent improved by approximately 2.5 percentage points year-over-year (35.8 percent in the previous year).

Profitability improved disproportionately to sales revenues as a result of the merely moderate increase in structural expenses. EBITDA increased to EUR 2.83 million and more than tripled compared to the previous year (previous year: 0.84). Accordingly, the EBITDA margin rose to 10.1 percent (previous year: 4.0 percent). Earnings before interest and taxes (EBIT) grew more strongly amounting to EUR 2.46 million as of September 30, 2011 (previous year: 0.57). Accordingly, the EBIT margin increased markedly and at 8.8 percent was well ahead that of the previous year (previous year: 2.7 percent).

Incoming orders totaled EUR 27.10 million as of September 30, 2011, approximately 19.6 percent over the previous year (EUR 22.66 million). The order book at the end of the reporting period amounted to EUR 16.41 million, an increase of 9.4 percent year-over-year (previous year: EUR 15.01 million). Around 63 percent (EUR 10.30 million) of the order book is attributable to the year 2011.

#### Key Figures Other Business Units

IN EUR MILLION	Q3 2010	Q3 2011	9M 2010	9M 2011	CHANGE
Sales revenues	7.74	10.57	21.14	27.87	+31.8%
Gross profit	2.98	4.14	7.58	10.68	+41.0%
Gross margin	38.6%	39.2%	35.8%	38.3%	
EBITDA	0.74	1.44	0.84	2.83	+237.3%
EBITDA margin	9.5%	13.6%	4.0%	10.1%	
EBIT	0.64	1.31	0.57	2.46	+333.9%
EBIT margin	8.3%	12.4%	2.7%	8.8%	
Incoming orders	9.17	10.48	22.66	27.10	+19.6%
Order book	15.01	16.41	15.01	16.41	+9.4%

#### M&A activities and financing - Focus on Vision Technologies

The debt and euro crisis have reinforced the skepticism of medium-sized German companies regarding transactions with only 10 percent are in acquisition mode. Opening up new production and regional markets takes pride of place. Most companies regard size as the vital component for further growth and success (source: PWC).

This year AUGUSTA has already carried out two acquisitions and a sale. All transactions support the strategic goal of becoming the worldwide leader in vision technologies.

[VDS Vosskühler GmbH](#) was acquired on 1 January 2011. It provides an ideal complement to the existing activities of our Allied Vision Technologies (AVT) subsidiary in terms of technology, manufacturing processes, customer base and sales structure. We have already managed to acquire new customers and considerably expand the product range with their infrared, X-ray and high speed cameras. By merging VDS into AVT, we have achieved synergies in sales, development, purchasing and administration within the AVT Group. AVT benefits from the expanded product range and, following the integration, VDS will realize previously untapped potential, above all through the international sale of its products.

The second acquisition occurred on May 1, 2011. With [LMI Technologies](#) we have underlined our strategic claim to being a globally leading "vision house". LMI Technologies is an innovative provider of optical 3D sensor solutions and is one of the world's leading providers of 3D laser triangulation (optical 3D measurement) in defined market niches. With the purchase of LMI, AUGUSTA has entered the important 3D systems segment with international OEM customers. In the process it has also opened up cross-selling potential to the existing activities of the AVT Group.

Both acquisitions were financed principally with debt capital at attractive terms.

In view of long-term market growth forecasts, the fragmentation of the markets with its various acquisition opportunities and the already strong positioning of AUGUSTA on the digital image processing market, the sale of the [Sensortech Group](#) was a logical step for us. As a result of the sale, we will in future be able to achieve an even better targeted concentration on the digital image processing markets.

The agreed [purchase price](#) amounts to approximately EUR 67 million (cash and debt-free). This includes an earn-out component of EUR 5 million linked to profitability in 2011 and a vendor loan of almost EUR 5 million, due for repayment at market conditions in the spring of 2013. We succeeded in realizing a very attractive purchase price in an international structured bidding process for the Sensortech Group at a valuation that considerably exceeded the valuation factors of AUGUSTA on the stock market.

Sale of the Sensortech Group has reduced the debts of the Group by about EUR 10 million. At the same time AUGUSTA Technologie AG will receive a total of EUR 57 million in cash and cash equivalents from the sale of the Sensortech Group. These funds give AUGUSTA significantly more leeway for further, larger acquisitions in the Vision segment and thereby serve the strategic goal of becoming the global vision leader.

### Development of the key balance sheet items

The changes in the balance sheet as of December 31, 2010, were mainly due to the first-time consolidation of VDS Vosskühler as of January 1, 2011, the first-time consolidation of LMI Technologies Inc. as of May 1, 2011, the deconsolidation of P+S Technik GmbH as of September 1, 2011 and the sale of the Sensortechnics Group. The Sensortechnics Group was posted under "Discontinued Operations" as of September 30, 2011. The transaction was successfully concluded with the receipt of the first purchase price installment of EUR 47 million. Since the payment was received after the reporting date, the inflow of funds had not yet been included in the balance sheet as of September 30, 2011.

The EUR 11 million to acquire VDS Vosskühler GmbH was financed using EUR 6 million in own resources and EUR 5 million in debt capital. The purchase price for LMI Technologies Inc. amounting to around USD 40 million was financed through banks using an initial tranche of USD 30 million. The final purchase price depends on the amount of the earn-out components, which are based on the gross profit and EBITDA generated in 2011 and 2012. A corresponding liability was recognized on the basis of the expected earn-out payments.

As of September 30, 2011, the [balance sheet total](#) increased compared to the fiscal year-end, due to the consolidation of VDS and LMI, to EUR 202.30 million (December 31, 2010: EUR 168.13 million).

On the [asset side](#) goodwill was only slightly above the fiscal year-end at EUR 58.64 million (fiscal year-end: EUR 57.54 million). The acquisition of LMI and VDS increased the goodwill to a degree almost equal to that which the sale of the Sensortechnics Group and the deconsolidation of P+S Technik decreased it. Measured in terms of equity, the share of goodwill fell to about 50.8 percent (fiscal year-end: 54.0 percent).

As a result of the consolidation of the two acquired companies at the end of the fiscal year, [non-current assets](#), including intangible assets, increased to EUR 97.02 million (previous year: EUR 90.10 million). Intangible assets increased due to purchase price allocations from the acquisitions of LMI and VDS Vosskühler on software, customer base and brand. These assets will be amortized over a period of 8 or 10 years and impair the operating result (EBIT). [Current assets](#) increased markedly to EUR 105.28 million (fiscal year-end 2010: EUR 78.04 million). This included EUR 45.60 million reported under the balance sheet item "[Assets held for sale](#)", resulting from the sale of the Sensortechnics Group.

[Working capital](#) decreased to EUR 24.66 million as of September 30, 2011 (December 31, 2010: EUR 31.45 million). In the first half of 2011 this was increased by about EUR 2.10 million from the first consolidation of VDS Vosskühler and by EUR 5.08 million from the first consolidation of LMI Technologies; but the working capital was correspondingly reduced by the sale of the Sensortechnics Group. AUGUSTA Technologie AG will continue to pay attention to the efficient management of its inventory and receivables.

The days of working capital (DWC), after an increase during the year, again stood at the level it was at the end of the fiscal year at 89 days (December 31, 2010: 89 days).

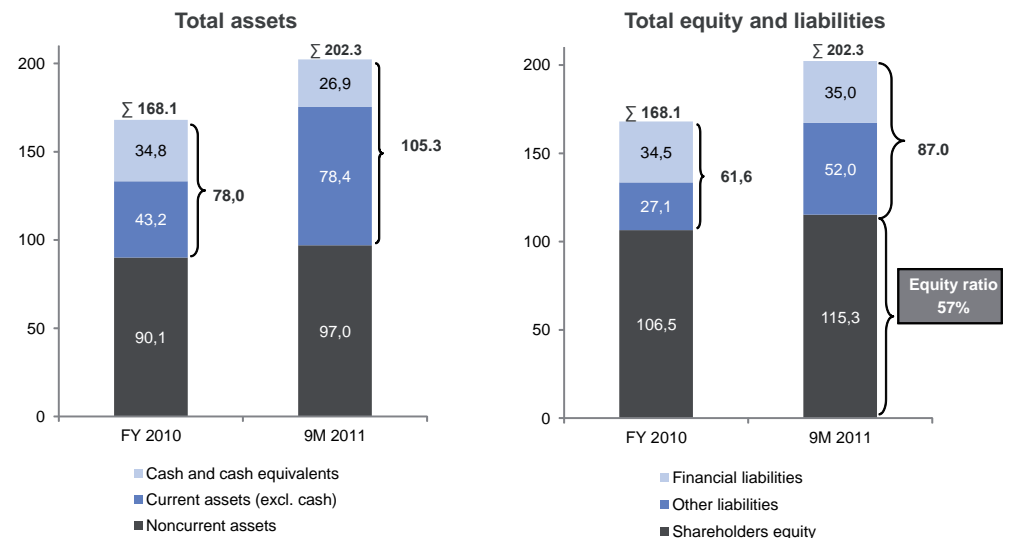
Despite the acquisitions made, paying off debt and the dividend payment following the Annual General Meeting in mid-May 2011 of EUR 3.42 million, [cash and cash equivalents](#) and marketable securities stood at EUR 26.88 million as of September 30, 2011 (December 31, 2010: EUR 34.82 million). The inflow of funds from the first tranche of the Sensortech-nics sale amounting to EUR 47 million occurred on October 27, 2011 and had not yet been included in the balance sheet as of September 30, 2011 (see report on post-balance sheet date events). The net debt came to EUR 8.14 million as of the closing date. At the end of the fiscal year we expect net liquidity of almost EUR 40 million following completion of the sale of the Sensortech-nics Group.

On the [liabilities side](#), [equity](#) increased to EUR 115.34 million (December 31, 2010: EUR 106.55 million). The equity ratio as of September 30, 2011, was 57.0 percent due to the acquisitions made and the associated increase in debt capital (end of the fiscal year: 63.4 percent). The equity ratio will increase at the end of 2011, since extraordinary earnings were realized through the sale of the Sensortech-nics Group, which had not yet been reported in the balance sheet ratios as of September 30, 2011. AUGUSTA continues to hold 843,551 treasury shares valued at EUR 13.17 million, which reduce the equity accordingly. The exercise of stock options in the second quarter led to the creation of 73,600 new shares and the share capital was increased accordingly to 8,509,114 no-par value shares.

[Long- and short-term bank liabilities](#) were EUR 35.03 million. This was principally the result of raising debt capital as part of the acquisitions made in 2011.

KEY BALANCE SHEET ITEMS IN EUR MILLION	FY 2010	9M 2011
Goodwill	57.54	58.64
Cash and cash equivalents and other current financial assets	34.82	26.88
Total assets	168.13	202.30
Net debt	-10.38	8.14
Enterprise Value	108.81	125.73
Equity ratio	63.4%	57.0%

## BALANCE SHEET IN EUR MILLION

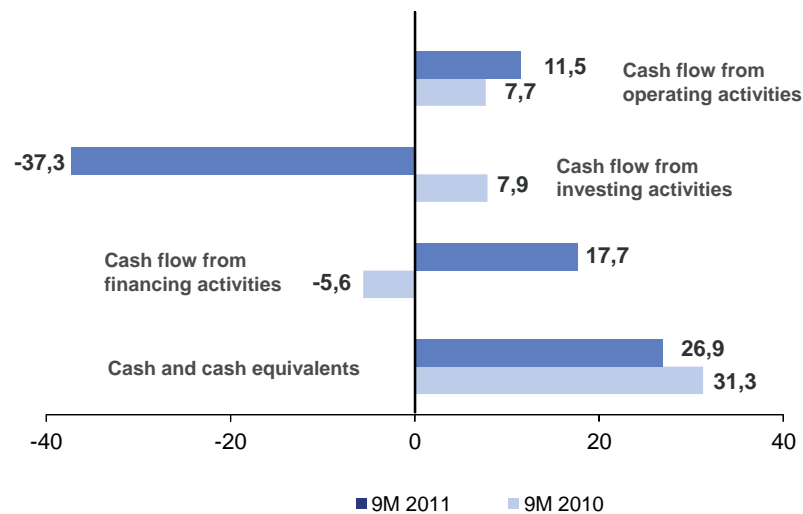


## View of cash flow

In accordance with IFRS, the cash flow statement still includes the figures of the Sensortech-nics Group.

Cash flow from operations stood at EUR 11.53 million at the end of the first nine months of 2011 and was thus above the previous year's level (previous year: EUR 7.67 million).

## OVERVIEW OF CASH FLOW IN EUR MILLION





The **cash flow from investing activities** stood at EUR -37.31 million as of the end of the reporting period (previous year: EUR +7.88 million). This figure includes the acquisitions made in 2011. As of September 30, 2011, the **cash flow from financing activities** amounted to EUR +17.77 million (prior year: EUR -5.58 million). In addition to raising debt capital for the acquisitions made, financial liabilities were reduced during the first nine months of 2011 as agreed and a dividend paid out to our shareholders.

Cash flow from operating activities of the Sensortech Group of EUR 4.31 million is included in the group figures. Total investments in intangible assets as well as in property, plant and equipment of the Sensortech Group amounted to EUR 2.63 million.

## Employees

As of September 30, 2011, the AUGUSTA Group had 473 employees (previous year: 361 employees); of these 94 employees were added by acquisitions. The employee number has already been adjusted by the number of the Sensortech Group of about 270 employees in total. Organically, we have hired new employees particularly in distribution, development and production.

At the end of the reporting period 271 employees were employed in the vision segment (previous year: 184 employees). Nineteen employees joined the workforce from the acquisition of VDS Vosskühler at the start of the year and 75 employees through the acquisition of LMI Technologies Inc. effective May 2011.

In the "other divisions" segment 199 employees were employed (previous year: 172).

## Significant developments after the reporting date of September 30, 2011

After signing the agreement to sell the Sensortech Group on September 29, 2011 (signing), the change of ownership was completed on October 27, 2011 with the payment of the first installment (closing). This marks the final parting of the ways for AUGUSTA and Sensortech Group, based in Puchheim, and its subsidiaries. The new owner is Berlin-based First Sensor AG (ISIN: DE0007201907), which is listed in the Prime Standard.

The payment of the first tranche added 47 million euros to AUGUSTA's funds, which will be reported in the balance sheet as of December 31, 2011. Extraordinary earnings of over EUR 30 million were realized by the transaction both for AUGUSTA Technologie AG and at Group level. AUGUSTA has confirmed its guidance for the operative divisions for 2011 taking the effects of the successful sale of the Sensortech Group and deconsolidation into account.

In order to be able to report the sale of the Sensortech Group, including the closing, in the third quarter report for 2011, AUGUSTA Technologie AG postponed publication of its 9-month report by a week from November 3, 2011 to Thursday November 10, 2011.

In addition, the Spanish investor group Nmas with its EQMC fund raised its share in AUGUSTA Technologie on October 5 from an original 5.6 percent to 10.5 percent.

#### Outlook: Confirmation of the guidance taking the disposal into account

In view of the plethora of negative economic data, market experts are very restrained in their outlook for 2012. The U. is on the cusp of a recession, while fears of recession are strengthening in many parts of the Eurozone as a result of the ongoing discussion of the member states' indebtedness and potential euro weakness. The euro crisis has already slowed growth in the emerging markets. The sentiment index of German industry has recently weakened considerably: a simultaneous global decline in economic activity is to be expected in 2012. Despite these risks, we continue to see continued sound development in most of our markets so far and expect a positive development of business both for the fourth quarter of 2011 as well as for the beginning of 2012. We are keeping a close eye on our customer segments and sales regions to enable us to recognize any negative developments and take counter-measures at an early stage.

We have our sights set firmly on [our strategic goal](#) of rising to be a well-focused, global leader in vision technologies. We have already considerably expanded our activities in the vision segment with the acquisitions made so far in 2011 and clearly boosted our sales and earnings.

The capital market has acknowledged this step toward focusing on the vision segment, which has been reflected in a rise in our share price. Increasingly we are perceived as a vision technology company and this combined with inorganic growth and higher valuation multiples ought to lead to a further improvement in our share price. We will undertake targeted investment of the proceeds from the sale of the Sensortech Group to enter new market segments and expand our value creation in digital image processing.

We have adjusted the guidance we issued in the capital market following the sale of Sensortech Group, for which we had expected sales of about EUR 60 million and an EBITDA of about EUR 10 million in 2011. For 2011, we now expect [sales revenues](#) in the range of [EUR 97 to 103 million](#) (previously: EUR 153 to 163 million) and [EBITDA](#) of [EUR 17 to 19 million](#) (previously: EUR 27 to 30 million). Accordingly, taking into account the sale of Sensortech, we maintain the increased guidance issued in May 2011 for the entire 2011 financial year.

In summary, we conclude that we experienced highly positive organic development in 2011 despite the economic risks. Strategically we have forged ahead with our concentration on the vision technology markets through our two acquisitions in the vision segment and the sale of the Sensortech Group. We have taken a big step closer to our goal of becoming a worldwide leading vision house provider.

# Balance Sheet as of September 30, 2011

ASSETS IN EUR THOUSAND	31/12/2010	30/09/2011
Noncurrent assets		
Intangible assets, net	15,796	23,776
Goodwill, net	57,539	58,637
Property, plant and equipment, net	13,725	7,632
Noncurrent financial assets, net	351	4,285
Deferred tax assets	1,146	1,496
Other noncurrent assets	1,541	1,196
Total noncurrent assets	90,098	97,022
Current assets		
Inventories	25,821	17,667
Trade account receivables, net	14,391	12,428
Receivables from related parties	192	4
Current financial assets	93	15
Noncurrent financial assets held for sale	0	45,603
Tax account receivables	998	857
Prepaid expenses and other current assets	1,792	1,838
Cash and cash equivalents	34,748	26,863
Total current assets	78,035	105,276
Total assets	168,133	202,298

## EQUITY AND LIABILITIES IN EUR THOUSAND

31/12/2010

30/09/2011

Shareholders' equity		
Share capital	8,436	8,509
Capital reserves	55,843	56,689
Earnings reserves	34,000	34,000
Currency translation	3,267	4,860
Revaluation reserves	-346	-175
Retained earnings	18,153	24,218
Treasury shares	-13,166	-13,166
Minority interest	359	404
Total shareholders' equity	106,546	115,340
Noncurrent liabilities		
Long-term loans, excluding current portion	11,631	19,371
Noncurrent post-employment benefit obligation	1,509	413
Other noncurrent provisions	286	177
Deferred tax liabilities	5,956	6,521
Other noncurrent liabilities	7,717	5,020
Total noncurrent liabilities	27,099	31,502
Current liabilities		
Trade account payables	8,763	5,431
Short-term loans and current portion of long-term loans	12,811	15,655
Other current financial liabilities	381	15
Liabilities held for sale	0	19,829
Income tax provisions and liabilities	2,700	2,335
Other current provisions	4,413	4,978
Other current liabilities	5,420	7,212
Total current liabilities	34,488	55,456
Total equity and liabilities	168,133	202,298

# Consolidated Statement of Comprehensive Income

	Q3 2010	Q3 2011	9M 2010	9M 2011
IN EUR THOUSAND	01/07-30/09/2010	01/07-30/09/2011	01/01-30/09/2010	01/01-30/09/2011
Sales revenues				
Products	19,790	25,983	54,144	74,430
Services	8	595	44	1,065
	19,799	26,578	54,188	75,496
Cost of goods sold				
Products	-10,307	-13,877	-28,255	-39,480
Services	0	0	0	0
	-10,307	-13,877	-28,255	-39,480
Gross profit	9,492	12,701	25,933	36,016
Selling & marketing expenses	-2,984	-4,477	-7,667	-11,626
Research & development expenses	-1,143	-1,764	-2,553	-4,675
General & administrative expenses	-2,650	-2,685	-8,911	-9,200
Other income/expense	77	189	92	-734
Profit from operations	2,792	3,964	6,895	9,781
Net interest income/expense	-216	-550	-632	-843
Foreign currency exchange gains/losses	-495	41	-12	-633
Depreciation on financial assets	0	0	0	0
Other financial assets	0	-141	0	-141
Net financial result	-711	-651	-643	-1,617
Profit before tax	2,081	3,313	6,251	8,164
Income tax expenses	-768	-942	-2,983	-2,301
Income from continued operations	1,313	2,370	3,268	5,864
Result from discontinued operations after tax	1,807	938	5,009	3,767
Consolidated profit for the period	3,120	3,309	8,277	9,631

IN EUR THOUSAND	Q3 2010	Q3 2011	9M 2010	9M 2011
	01/07-30/09/2010	01/07-30/09/2011	01/01-30/09/2010	01/01-30/09/2011
Profit/loss attributable to minority interest	-59	-47	-91	-151
Consolidated prpfit after minority interest	3,061	3,262	8,186	9,481
Currency adjustments	-2,242	2,506	1,461	1,594
Granting of stock options	0	25	173	325
Cash flow hedges	255	21	312	238
Taxes on other total revenue	-72	-6	-88	-67
Additions third party share (after currency adjustment)	59	47	91	151
Other total revenue net of tax	-2,000	2,592	1,950	2,240
Total comprehensive income	1,061	5,855	10,136	11,721
Earnings per share undiluted in EUR	0.40	0.43	1.08	1.25
Earnings per share diluted in EUR	0.40	0.43	1.08	1.24
Earnings per share from discontinued operations undiluted in EUR	0.24	0.12	0.66	0.50
Earnings per share from discontinued operations diluted in EUR	0.24	0.12	0.66	0.49
Weighted average shares outstanding (in thousand)	7,592	7,634	7,592	7,611

# Consolidated Cash Flow Statement

IN EUR THOUSAND	30/09/2010	30/09/2011
Cash and cash equivalents at the beginning of the period	20,986	34,763
Consolidated profit for the period	8,277	9,631
Depreciation and amortization	2,442	4,742
Other non-cash expenses	889	448
Increase (-)/decrease (+) in inventories	-7,163	-4,550
Increase (-)/decrease (+) in trade receivables	-3,153	-708
Increase (+)/decrease (-) in trade payables	3,259	-366
Increase (-)/decrease (+) in deferred tax assets and liabilities	-41	-884
Increase (+)/decrease (-) in provisions	2,019	1,901
Increase (-)/decrease (+) in other noncurrent and current assets	-462	1,147
Increase (+)/decrease (-) in other noncurrent and current liabilities	1,605	164
Net cash flow from operating activities	7,672	11,525
Payments to acquire intangible assets	-1,120	-2,277
Payments to acquire property, plant, and equipment	-913	-3,328
Payments to acquire noncurrent financial assets	-23	14
Proceeds from sale of intangible assets	0	0
Proceeds from sale of property, plant, and equipment	0	0
Proceeds from sale of noncurrent financial assets	0	0
Short-term disposition in restricted cash	0	0
Payments from acquisition of subsidiaries, net of purchased cash	-2,596	-30,187
Proceeds from Sensortech Group and P+S Technik (previous year: DLOG)	12,532	-1,534
Net cash flow from investing activities	7,880	-37,312
Free Cash flow	15,552	-25,787
Change in short-term debt	-1,121	9,331
Change in long-term debt	-2,491	11,374
Proceeds from (+) /payments to (-) shareholders	357	594
Dividend payments to shareholders	-2,324	-3,522
Cash flow from financing activities	-5,579	17,777
Cash flow	9,973	-8,010
Effect of exchange rate changes on cash and cash equivalents	228	171
Cash and cash equivalents at the end of period	31,187	26,926
Composition of financial resource	31,187	26,926
Cash and cash equivalents	31,172	26,863
Less restricted cash	0	0
Money market funds	15	63
Thereof cash flow from discontinued operations		
Cash flow from operating activities	0	4,314
Cash flow from investing activities	0	-2,631
Cash flow from financing activities	0	-3,596
Additional disclosures relating to cash flow		
Income taxes paid	3,687	3,938
Income taxes received	241	198
Interest paid	1,033	1,226
Interest received	58	57



IN EUR THOUSAND

30/09/2010

30/09/2011

Acquisition of subsidiaries:		
Goodwill	1,082	16,065
Intangible assets	9,013	17,676
Tangible assets	853	245
Financial assets	14	0
Deferred tax assets	0	742
Inventories	2,873	4,846
Trade accounts receivables	1,818	3,919
Other assets	434	1,189
Cash and cash equivalents	4	4,748
Deferred tax liabilities	-2,499	-3,270
Trade account payables	-1,471	-2,328
Financial liabilities	-7,624	-11
Provisions	-1,211	-147
Provisions and liabilities from taxes	0	-683
Other liabilities	-686	-190
Minority interest	0	0
Purchase price paid	2,600	42,800
thereof expected purchase price installments	0	-7,866
Acquired cash and cash equivalents	-4	-4,748
Purchase price paid, net of purchased cash	2,596	30,187
Sale of subsidiaries:		
Goodwill	8,880	0
Intangible assets	1,730	770
Tangible assets	356	899
Financial assets	4	14
Deferred tax assets	0	697
Other noncurrent assets	239	9
Inventories	2,117	2,547
Trade account receivables	1,958	1,123
Short-term financial assets	0	0
Other noncurrent assets	167	103
Cash and cash equivalents	48	548
Deferred tax liabilities	-397	-211
Provisions for pension and liabilities	0	-686
Other noncurrent liabilities	0	-185
Trade account payables	-1,516	-736
Financial liabilities	0	-100
Provisions	-303	-216
Provisions and liabilities from taxes	0	0
Other liabilities	-317	-203
Minority interest	0	0
Value adjustments from previous year	0	0
Consolidation entries	6	0
Loss on sale (before additional expenses for sale)	-122	0
Purchase price received	12,850	0
Disposal of cash and cash equivalents	-48	-548
Additional costs for sale	-270	0
Proceeds from company sale, net of disposed cash	12,532	-548

# Consolidated Statement of Changes in Equity

IN EUR THOUSAND	SUBSCRIBED CAPITAL				
	NUMBER OF SHARES	AMOUNT	CAPITAL RESERVES	RETAINED EARNINGS	TRANSLATION RESERVE
Status as of January 1, 2010	8,435,514	8,436	55,679	30,000	701
Dividend					
Appropriation to reserves					
Comprehensive income			174		1,461
Status as of September 30, 2010	8,435,514	8,436	55,853	30,000	2,162
Status as of January 1, 2011	8,435,514	8,436	55,843	34,000	3,267
Share options	73,600	73	521		
Dividend					
Appropriation to reserves					
Comprehensive income			325		1,594
Status as of September 30, 2011	8,509,114	8,509	56,689	34,000	4,861

## REVALUATION RESERVES

CURRENCY	CASH FLOW HEDGES	NET RETAINED LOSS/ GAIN	TREASURY SHARES	MINORITY INTEREST	TOTAL EQUITY
	-548	14,041	-13,166	227	95,370
		-2,278		-46	-2,324
					0
	225	8,186		30	10,076
	-323	19,949	-13,166	211	103,122
	-346	18,153	-13,166	359	106,546
					594
		-3,416		-106	-3,522
					0
	171	9,481		151	11,722
0	-175	24,218	-13,166	404	115,340

# Notes

## Explanatory notes to the 9-month report

### 1. Accounting principles

The 9-month report of AUGUSTA Technologie AG of September 30, 2011, was drawn up in accordance with the Consolidated Financial Statements of December 31, 2010, and in compliance with the International Financial Reporting Standards (IFRS). The same accounting, valuation and calculation methods have been used in this interim financial statement as in the Consolidated Financial Statement of December 31, 2010.

The balance sheet contained in the report (as of September 30, 2011, and as of December 31, 2010), the comprehensive income statement (for the first nine months of 2011 and 2010, respectively), the cash flow statement (for the first nine months of 2011 and 2010, respectively), and the statement of changes in equity (for the first nine months of 2011 and 2010, respectively) were drawn up by the Management Board of AUGUSTA Technologie AG and have not been confirmed by an auditor.

### 2. Consolidation companies

In the 2011 fiscal year, there were the following changes to the consolidated companies:

- / Acquisition of VDS Vosskühler GmbH with effect from January 1, 2011
- / Acquisition of LMI Technologies Inc. with effect from May 1, 2011
- / Minority holding in P+S Technik GmbH with effect from September 1, 2011
- / Sale of the Sensortechnics Group with effect from October 27, 2011

#### 2.a Acquisition of VDS Vosskühler GmbH

On January 1, 2011, AUGUSTA Technologie AG acquired all shares in [VDS Vosskühler GmbH](#) and certain assets and liabilities of Jürgen Vosskühler CCD-Kamera-Technik, both with their registered offices in Osnabrück, through its subsidiary Allied Vision Technologies GmbH. VDS Vosskühler GmbH, founded in 1985, has around 20 employees. VDS sells infrared, X-ray and digital cameras for specialized applications, focusing on OEM customers in industrial automation, medical technology, security and traffic automation. VDS's operations will be integrated into the AUGUSTA subsidiary Allied Vision Technologies, part of the Vision segment. The companies were merged retroactively as of January 1, 2011.

Half of the EUR 11 million purchase price for this acquisition was obtained by the AUGUSTA Group from equity and the other half from external financing.

Intangible assets from the initial consolidation were recognized in the amount of EUR 6.5 million for technology and the company's customer base and allocated accordingly in the purchase price allocation. After deducting accruing deferred tax liabilities of EUR 1.6 million, goodwill is valued at EUR 3.8 million, EUR 0.8 million of which is tax deductible. The technology and customer base assets are being amortized over a period of eight years.

VDS generated EUR 6.6 million in sales revenues and EUR 1.7 million in earnings in the previous year.

In 2011, the AUGUSTA Group acquired the following assets and liabilities in the full buyout of VDS (figures in EUR thousand):

VDS VOSSKÜHLER GMBH	01/01/2011
<b>ASSETS</b>	
Noncurrent assets	
- Goodwill	3,799
- Intangible assets	6,482
- Property, plant, and equipment	85
- Financial assets	0
Current assets	
- Inventories	1,896
- Trade account receivables	288
- Other assets	77
- Cash and cash equivalents	600
<b>TOTAL ASSETS</b>	<b>5,018</b>
<b>LIABILITIES</b>	
Noncurrent provisions	
- Pensions commitments	0
- Deferred tax liabilities	1,602
Current liabilities	
- Trade account payables	86
- Liabilities to banks	0
- Provisions for taxes	204
- Provisions	147
- Other current liabilities	190
<b>TOTAL LIABILITIES</b>	<b>2,229</b>

## 2.b Acquisition of LMI Technologies Inc.

Furthermore, AUGUSTA Technologie AG acquired 100 percent of shares in [LMI Technologies Inc.](#) based in Vancouver, Canada, as of May 1, 2011. LMI Technologies Inc., founded in 1998, has around 75 employees. LMI Technologies is an innovative supplier of optical 3D sensor solutions and ranks among the world's leading suppliers of 3D laser triangulation (optical 3D measurement). At the same time LMI focuses on a variety of vertical industrial markets such as, for example, the wood processing industry, glass inspection, tire manufacture and automotive industry as well as economic sectors outside the conventional segments, such as road construction and agriculture. LMI enjoys long-term relationships with major OEM customers in all of these industries and has established a good market position.

LMI's operations are being incorporated into AUGUSTA Technologie AG and allocated to the Vision segment.

The amount posted by the Group for the acquisition was USD 46.5 million. That includes a purchase price of around USD 40 million, plus a further USD 6.5 million in cash components (repayment of working capital, cash, posted tax refunds etc.). As of May 1, 2011, a first tranche of almost USD 30 million came from external financing. Furthermore, the purchase price includes a long-term earn-out clause for 2011 and 2012, which is linked to the company's forecasted gross profit and EBITDA. On the basis of the plan data, a relevant liability has been posted based on the company's business plan. Should the actual data differ from the plan data, the purchase price may increase or drop.

Intangible assets from the initial consolidation were recognized in the amount of EUR 11.2 million for technology, the brand and the company's customer base and allocated accordingly in the purchase price allocation. After deducting the deferred tax liabilities of EUR 1.6 million accruing on that amount, there is a remaining goodwill of EUR 10.7 million. The technology and customer base are amortized over a period of eight years, the brand over 10 years.

LMI generated USD 17.4 million in sales revenues and USD 3.6 million in earnings before taxes in the previous year.

As of May 1, 2011, the AUGUSTA Group acquired the following assets and liabilities in the full buyout of LMI (figures in EUR thousand):

LMI TECHNOLOGIES INC.

01/05/2011

**ASSETS**

Noncurrent assets	
- Goodwill	12,266
- Intangible assets	11,194
- Property, plant, and equipment	160
- Deferred tax assets	742
Current assets	
- Inventories	2,950
- Trade account receivables	3,630
- Other assets	1,112
- Cash and cash equivalents	4,148
<b>TOTAL ASSETS</b>	<b>36,202</b>

**LIABILITIES**

Noncurrent provisions	
- Deferred tax liabilities	1,670
Current liabilities	
- Trade account payables	2,242
- Provisions for taxes	479
- Other current liabilities	11
<b>TOTAL LIABILITIES</b>	<b>4,402</b>

Under consideration of pro-forma information based on the assumption that the companies that were acquired or sold during this year should already have been taken into consideration at the beginning of the 2011 financial year, the business activity of the AUGUSTA Group as of September 30, 2011, would have been as follows:

IN EUR THOUSAND

30/09/2011

Pro-forma sales revenues	127,877
Pro-forma consolidated net profit for the period	11,707
Average number of shares in thousand	7,611
Pro-forma earnings per share for the period in EUR	1.54

## 2.c Minority interest in P+S Technik GmbH

The development of digital film cameras and digital magazines led to additional financial requirements at P+S Technik GmbH. The previous minority shareholders and former sellers of the company implemented a capital increase amounting to EUR 800,000 in which AUGUSTA as the previous majority shareholder did not participate. In the course of this capital increase, the majority shareholdings at P+S Technik changed with effect from August 30, 2011. AUGUSTA Technologie reduced its shareholding from 55.5 percent to currently 49.87 percent. As a result, P+S Technik has no longer counted among the consolidated companies since September 1, 2011. Since September 1, 2011, P+S Technik has been posted in the balance sheet as "at equity".

The deconsolidated assets and liabilities can be seen in the following table:

P+S TECHNIK GMBH	30/08/2011
<b>ASSETS</b>	
Noncurrent assets	
- Goodwill	0
- Intangible assets	770
- Property, plant, and equipment	899
- Financial assets	14
- Deferred tax assets	697
- Other noncurrent assets	9
Current assets	
- Inventories	2,547
- Trade account payables	1,123
- Other assets	102
- Cash and cash equivalents	548
<b>TOTAL ASSETS</b>	<b>6,710</b>
<b>LIABILITIES</b>	
Noncurrent liabilities	
- Noncurrent liabilities to banks	185
- Pension commitments	686
- Deferred tax liabilities	211
Current liabilities	
- Trade account payables	736
- Current liabilities to banks	100
- Other provisions	216
- Other current liabilities	203
<b>TOTAL LIABILITIES</b>	<b>2,337</b>

## 2.d Sale of the Sensortechnics Group

On September 29, 2011, AUGUSTA Technologie AG signed an agreement to sell 100 percent of the interests in Sensortechnics GmbH, headquartered in Puchheim, Germany, and its subsidiaries to Prime Standard-listed First Sensor AG (ISIN: DE0007201907), headquartered in Berlin, Germany. The transaction was successfully closed on October 27, 2011.

The sale is a further important step towards the implementation of AUGUSTA's strategy of focusing on the fast-growing and high-margin Vision segment.

For the Sensortechnics Group, sales revenues of approximately EUR 60 million and earnings before interest, tax, depreciation and amortization (EBITDA) of almost EUR 10 million were



planned for 2011. The company, whose subsidiaries include Elbau GmbH and Klay Instruments B.V., has about 270 employees. The agreed purchase price totals approximately EUR 67 million on a cash- and debt-free basis. This includes an earn-out component of EUR 5 million that is linked to the profitability in 2011, and a seller's loan of some EUR 5 million that will bear interest at a fair rate, and is secured by a bank guarantee and due to be repaid by spring 2013.

The funds made available through the sale give AUGUSTA significantly more leeway for further acquisitions in the Vision segment and thereby serve AUGUSTA's strategic goal of becoming the global vision leader.

The Sensortech Group was reported under "discontinued operations" in the comprehensive income statement with effect from September 30, 2011. The previous year's comprehensive income statement was adjusted accordingly with regards to comparability.

The assets and liabilities held for sale can be seen in the following table:

SENORTECHNICS GROUP	30/09/2011
<b>ASSETS</b>	
Noncurrent assets	
- Goodwill	14,057
- Intangible assets	1,825
- Property, plant, and equipment	6,695
- Financial assets	288
- Deferred tax assets	199
- Other noncurrent assets	58
Current assets	
- Inventories	15,203
- Trade account receivables	5,824
- Other assets	468
- Cash and cash equivalents	986
<b>TOTAL ASSETS</b>	<b>45,604</b>
<b>LIABILITIES</b>	
Noncurrent liabilities	
- Noncurrent liabilities to banks	3,449
- Pension commitments	285
- Deferred tax liabilities	156
- Other noncurrent liabilities	26
Current liabilities	
- Trade account payables	4,352
- Current liabilities to banks	7,397
- Other financial liabilities	117
- Tax provisions/liabilities	1,635
- Other provisions	834
- Other current liabilities	1,429
<b>TOTAL LIABILITIES</b>	<b>19,829</b>

Incidental costs of EUR 562,000 were incurred in connection with the sale of the Sensortech Group. Earnings from discontinued operations, which as of September 30, 2011, included earnings components of the Sensortech Group, include the following:

IN EUR THOUSAND	30/09/2011
Earnings before tax	6,253
Income tax	-1,924
Cost of sale	-562
RESULT FROM DISCONTINUED OPERATIONS	3,767

The earnings (after taxes) of the Sensortech Group are reported separately in the comprehensive income statement under Earnings from discontinued operations, net of taxes.

IN EUR THOUSAND	01/01-30/09/2010	01/01-30/09/2011
Sales revenues	38,963	45,849
Operating income & expenses	-32,935	-39,091
Result from financial activities	320	-505
Earnings before taxes	6,348	6,253
Income tax	-1,938	-1,923
NET PROFIT FOR THE PERIOD	4,410	4,330

### 3. Segment reporting

Following the sale of the Sensortech Group, AUGUSTA will be able to focus its activities even more on the Vision segment, which accounts for the lion's share of revenues and earnings. The "Vision" segment and the "other business units" are posted under segment reporting. The Vision segment includes Allied Vision Technologies GmbH, which was merged with VDS Vosskühler GmbH, acquired at the start of the year, and LMI Technologies Inc., which was acquired in May. HE System Electronic and Dewetron GmbH, which were allocated to the „Sensors“ segment prior to the sale of the Sensortech Group, are now posted under "other business units".

30/09/2011 IN EUR THOUS.	Other units	Vision	Others	DCO	Transition	Total
External sales	27,868	47,926	-	45,551	-	121,345
Internal sales	-	69	-	298	-367	0
Gross margin	38.3%	52.8%	-	33.4%	-3.7%	42.3%
Depreciation	-369	-3,313	-28	-1,032	-	-4,742
EBIT	2,459	10,216	-2,907	6,758	13	16,539
Financial result	-218	-766	80	-505	-713	-2,122
Result before DCO	1,830	8,775	-5,027	-	286	5,864
Result DCO	-	-	-562	4,329	-	3,767
Assets	31,639	101,456	64,989	45,603	-41,389	202,298
Liabilities	13,161	23,279	38,577	21,531	-9,589	86,958
Goodwill	14,049	44,588	-	14,057	-	72,694

30/09/2010 IN EUR THOUS.	Other units	Vision	Other	DCO	Transition	Total
External sales	21,138	33,244	-	38,769	-	93,151
Internal sales	-	67	-	194	-261	0
Gross margin	35.8%	55.1%	-	35.1%	0.3%	42.5%
Depreciation	-272	-1,068	-38	-1,035	-	-2,413
EBIT	567	9,784	-3,453	6,028	-3	12,922
Financial result	-141	-440	434	320	-497	-324
Result before DCO	392	7,988	-4,612	-	-500	3,268
Result DCO	5,559	6,682	-3,997	-3,235	-	5,009
Assets	27,593	56,202	48,822	42,247	-9,753	165,111
Liabilities	11,496	17,105	24,690	18,451	-9,753	61,990
Goodwill	14,028	28,617	-	14,062	-	56,707

#### 4. Earnings per share

AUGUSTA Technologie AG earnings per share is calculated from the 8,509,114 shares issued, less treasury shares held by AUGUSTA Technologie AG, based on the weighted average for the period under review. At the closing date of September 30, 2011, AUGUSTA Technologie AG held a total of 843,551 treasury shares. In the first nine months of 2011 some 7,610,818 shares were in circulation on average.

#### 5. Statements of Directors' Dealings as of September 30, 2011

In the first nine months of 2011, the following notifiable transactions in securities were conducted by company officers:

MANAGING BOARD	DATE	NUMBER	NATURE	SHARE PRICE IN EUR
Amnon F. Harman	02/06/2011	6,500	Exercise of options against cash settlement	18.5543
Berth Hausmann	02/06/2011	5,500	Exercise of options against cash settlement	18.5543
Amnon F. Harman	07/06/2011	6,000	Purchase of shares through exercise of options	8.08
Berth Hausmann	08/06/2011	7,000	Purchase of shares through exercise of options	8.08

On September 30, 2011, the following tranches were issued to Managing Board members, managing directors, and executives of the AUGUSTA Group from the 2008 stock options program:

1. Tranche: 115,300 subscription rights at an exercise price of EUR 14.63 in 2008
2. Tranche: 161,000 subscription rights at an exercise price of EUR 8.08 in 2009
3. Tranche: 230,400 subscription rights at an exercise price of EUR 11.23 in 2010
4. Tranche: 133,900 subscription rights at an exercise price of EUR 19.45 in 2011

The total of stock options issued is equivalent to roughly 75.8 percent of the approved program of 843,551 stock options in total. The options issued from the first tranche and half of the options from the second tranche could no longer be exercised due to non-fulfillment of the exercise conditions (6 percent EBITDA increase excluding acquisition effect), and thus have expired. The other half of the stock options from the second tranche could not be exercised until after the 2011 Annual General Meeting. In total, 75,600 options, of which 73,600 subscription rights (97.35 percent) had been exercised. The next conversion period is after the publication of the quarterly report for the 3rd quarter of 2011.

	NUMBER OF SHARES 30/09/2011	NUMBER OF SHARES 31/12/2010	NUMBER OF SHARE OPTIONS 30/09/2011	NUMBER OF SHARE OPTIONS 31/12/2010
<b>MANAGING BOARD</b>				
Amnon F. Harman	21,500	15,500	35,000	47,500
Berth Hausmann	15,250	8,250	35,000	47,500
Arno Pätzold	3,000	3,000	30,000	30,000
<b>SUPERVISORY BOARD</b>				
Adi Seffer	-	-	-	-
Dr. Hans Liebler	-	-	-	-
Dr. Rainer Marquart	-	-	-	-
<b>TOTAL</b>	<b>39,750</b>	<b>26,750</b>	<b>100,000</b>	<b>125,000</b>

## 6. Treasury shares

On September 30, 2011, AUGUSTA Technologie AG held a total of 843,551 shares in the company. The shares represented EUR 843,551.00 of authorized capital, in which the total authorized capital was divided among 8,509,114 shares each with a nominal value of EUR 1.00.

	NUMBER OF SHARES 30/09/2011	NUMBER OF SHARES 31/12/2010	IN % OF SHARE CAPITAL 30/09/2011
Treasury shares	843,551	843,551	9.9%

## 7. Decision-making bodies of AUGUSTA Technologie AG

Der Vorstand besteht aus dem CEO Amnon F. Harman, dem CFO Berth Hausmann und dem CDO Arno Pätzold.

## Responsibility statement

Erklärung gemäß § 37y WpHG i.V.m. § 37w Abs. 2 Nr. 3 WpHG

Nach bestem Wissen versichern wir, dass gemäß den anzuwendenden Rechnungslegungsgrundsätzen für die Zwischenberichterstattung der Konzernzwischenabschluss ein den tatsächlichen Verhältnissen entsprechendes Bild der Vermögens-, Finanz- und Ertragslage des Konzerns vermittelt wird und im Konzernzwischenlagebericht der Geschäftsverlauf einschließlich des Geschäftsergebnisses und die Lage des Konzerns so dargestellt sind, dass ein den tatsächlichen Verhältnissen entsprechendes Bild vermittelt wird und die wesentlichen Chancen und Risiken der voraussichtlichen Entwicklung des Konzerns im verbleibenden Geschäftsjahr beschrieben sind.

## Risk report

Nach dem Jahresabschluss für das Jahr 2010 haben sich keine wesentlichen Veränderungen ergeben, aus denen sich neue Risiken für den Konzern ableiten lassen. Für nähere Einzelheiten zum Risikoprofil der AUGUSTA Technologie AG wird daher auf den Geschäftsbericht 2010 verwiesen. Hierin werden mögliche Risiken eingehend dargestellt.

## Legal notice

Der vorliegende Bericht enthält zukunftsbezogene Aussagen, die auf der Überzeugung des Vorstands der AUGUSTA Technologie AG beruhen und dessen aktuelle Ansichten und Annahmen widerspiegeln. Diesen zukunftsbezogenen Aussagen sind Risiken und Unsicherheiten unterworfen. Viele derzeit nicht vorhersehbare Fakten könnten bewirken, dass die tatsächlichen Leistungen und Ergebnisse der AUGUSTA Technologie AG anders ausfallen. Unter anderem könnten das sein: Veränderungen der allgemeinen Wirtschafts- und Geschäftssituation, Änderungen bei Zinssätzen und Wechselkursen, das Nichterreichen von Effizienz- und Kostenreduktionszielen oder die Nichtakzeptanz neu eingeführter Produkte. Wir sind überzeugt, dass unsere Erwartungen unter diesen aktuell gegebenen Voraussetzungen realistisch sind. Sollten jedoch vorgenannte unvorhergesehene Risiken eintreten, kann die AUGUSTA Technologie AG nicht dafür garantieren, dass die geäußerten Erwartungen sich als richtig erweisen.

## Financial calendar 2011

Publication of the 3-month report 2011	May 5, 2011
Publication of the 6-month report 2011	August 4, 2011
Publication of the 9-month report 2011	November 10, 2011
Analysts' conference at the Equity Forum, Frankfurt	November 22, 2011

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