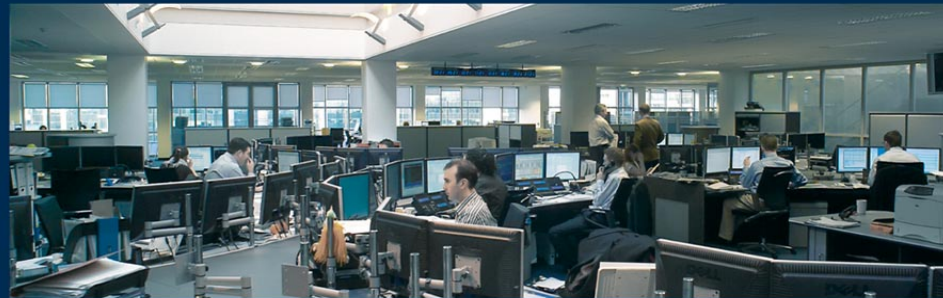


DEPFA BANK plc: 1st Quarter 2007 Results Investor Presentation

2nd May 2007

DEPFA BANK plc



 **DEPFA BANK**

Dublin Amsterdam Chicago Copenhagen Frankfurt Hong Kong London Madrid Milan Mumbai New York Nicosia Paris Rome San Francisco Sao Paulo Tokyo Warsaw

Pre tax profits in €m	Q1 2007	Q1 2006	Change %
Budget Finance	160	131	22%
Infrastructure Finance	12	4	200%
Client Product Services	1	19	-95%
Global Markets	5	40	-88%
Corporate Centre	-23	-8	188%
Total Group pre Tax	155	186	-17%
Group Net Income	123	134	-8%
Cost/Income Ratio	30.2%	23.8%	27%
RoE after taxes	17.2%	22.6%	-24%

First Quarter 2007

P&L Overview

	Q1 2007 € m	Q1 2006 € m	Change € m	Change %
Net interest income	101	107	-6	-5.6%
Net fee and commission income	6	5	1	20.0%
Net trading income	12	62	-50	-80.6%
Gains less losses from financial assets	103	70	33	47.1%
Other operating income	0	0	0	0%
Total operating income	222	244	-22	-9%
Staff costs	-37	-37	0	0%
Administrative expenses	-26	-18	-8	44.4%
Depreciation and amortisation	-3	-2	-1	50.0%
Other operating expenses	-1	-1	0	
Operating expenses	-67	-58	-9	15.5%
Net operating income before impairment losses	155	186	-31	-16.7%
Impairment losses on loans and advances	0	0		
Profit before taxation	155	186	-31	-16.7%
Taxation	-32	-52	-20	-38.5%
Group net income	123	134	-11	-8.2%
Key ratios				
Cost/income ratio	30.2%	23.8%		
EPS (€)	0.36	0.39		
RoE after taxes	17.2%	22.6%		

Key Points Financials

- Net profit of € 123 m represents a solid start to the year with positive upside from the trading line expected for the remainder of the year (both client derivatives and real trading)
- The rise in costs by 16% to € 67 m in Q1 marks a clear step up this year in the level of investments in client business capacity, which is an essential precondition for durable profit growth. Staff investments have centred on high margin growth sectors of the public finance market (derivatives, advisory and structured and PPP project financing). At the same time the cost income ratio of 30% shows that the bank is determined to maintain a strong grip on cost control even in the short term
- The decline in income from interest rate / yield curve positioning in Global Markets (- € 23 m y-o-y) has posed a short term challenge to overall profitability. This earnings shortfall has to a large degree been successfully filled by growth generated from the client segments
- Infrastructure financing is adding an ever stronger dimension to the bank's source of interest income (16% of total NII in Q1) and underlines the changing preferences of the public sector in their debt financing
- Sale of assets generated very high revenues of € 103 m. As part of our portfolio optimisation the Bank took advantage of tightening in credit spreads in Q1. The continued attractiveness of the sovereign/sub sovereign asset category is working to the advantage of the bank with its own large public sector asset portfolio

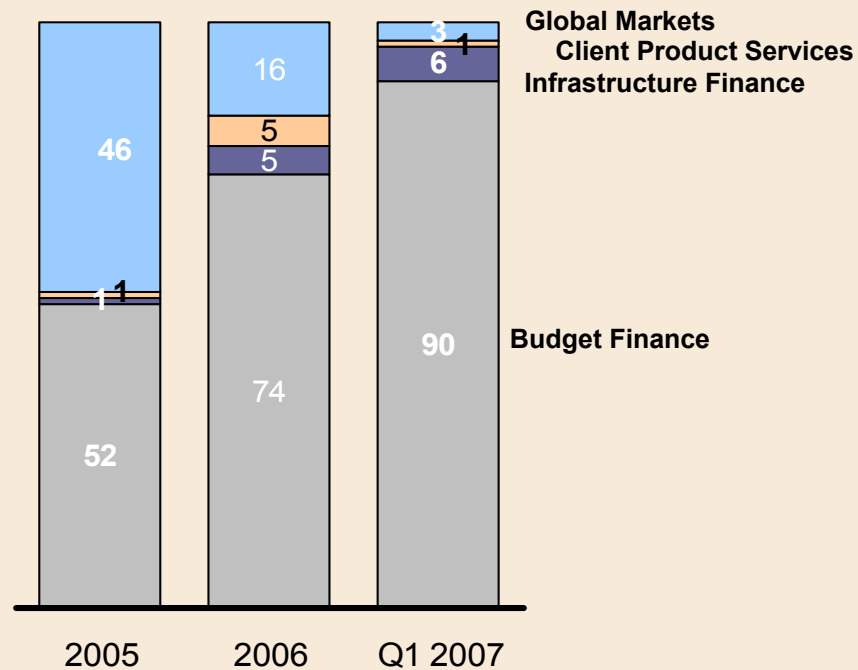
Key Points Financials

- Net Interest Income amounted to €101m down 6% y-o-y. While net interest income from the client facing segments (CPS, Infrastructure Finance & Budget Finance) was up 20% y-o-y, the less favourable interest rate environment in the first quarter of 2007 had a negative effect on the carry income from Global Markets
- Net Trading Income of €12m was down from €62m (-81%) y-o-y due to a combination of particularly large IFU related transactions in the first quarter of 2006 and a more challenging trading environment in the first quarter of 2007
- Sale of Assets generated €103m up 47% y-o-y as a result of the Banks continuing portfolio optimisation within Budget Finance and the Bank taking advantage of tightening credit spreads in a number of regional sovereign debt markets
- Operating Expenses €67m were up 16% y-o-y. The increase was due to the Bank investing in increased resources in both front office and support functions, regional offices and a number of Group wide related projects including Basle II
- DEPFA cost/income ratio slightly increased to 30% reflecting our continued investments in front and support office functions. We will maintain a strong grip on cost control. Our long term target is to have a cost/income ratio around this level
- Our RoE of 17.2% fell below the 20% mark mainly due to higher costs and the performance of Global Markets

First Quarter 2007

Key Points Financials

Pre-tax profit (excl. Corporate Centre) – %



Comments

- The earnings mix in Q1 does not reflect the expected trend for the year taking into account improved contributions from Client Product Services and Global Markets
- Budget Finance is the bedrock of the company's earnings with its €190 bn asset base yielding solid interest income as a lender and dynamic income as an investor and manager in public sector debt
- Infrastructure Finance continues to strengthen its share in earnings with consistent ramp up in volume creating a stable run-rate of revenue.

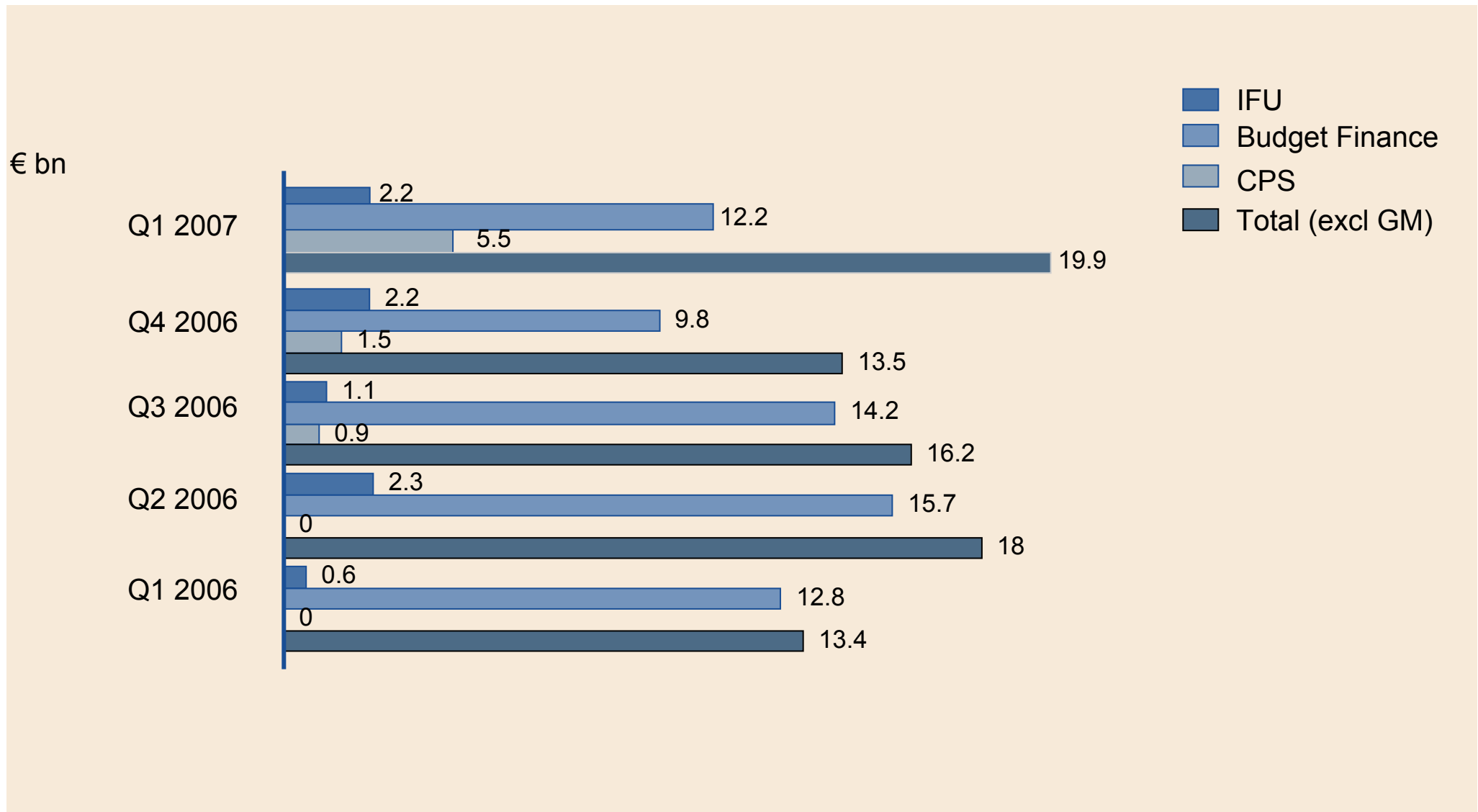
First Quarter – Client Facing Segments

Profit before Tax – Strongest Quarter so far

€ m	2007	2006				Average Quarter
	Q1	Q4	Q3	Q2	Q1	2006
Budget Finance	160	139	140	145	131	139
Infrastructure Finance	12	13	11	8	4	9
Client Product Services	1	6	1	11	19	9
Sub-Total Client Facing Segments	173	158	152	164	154	157
Global Markets	5	27	25	30	40	31
Corporate Centre	-23	-33	-43	-20	-8	-26
Total	155	152	134	174	186	162

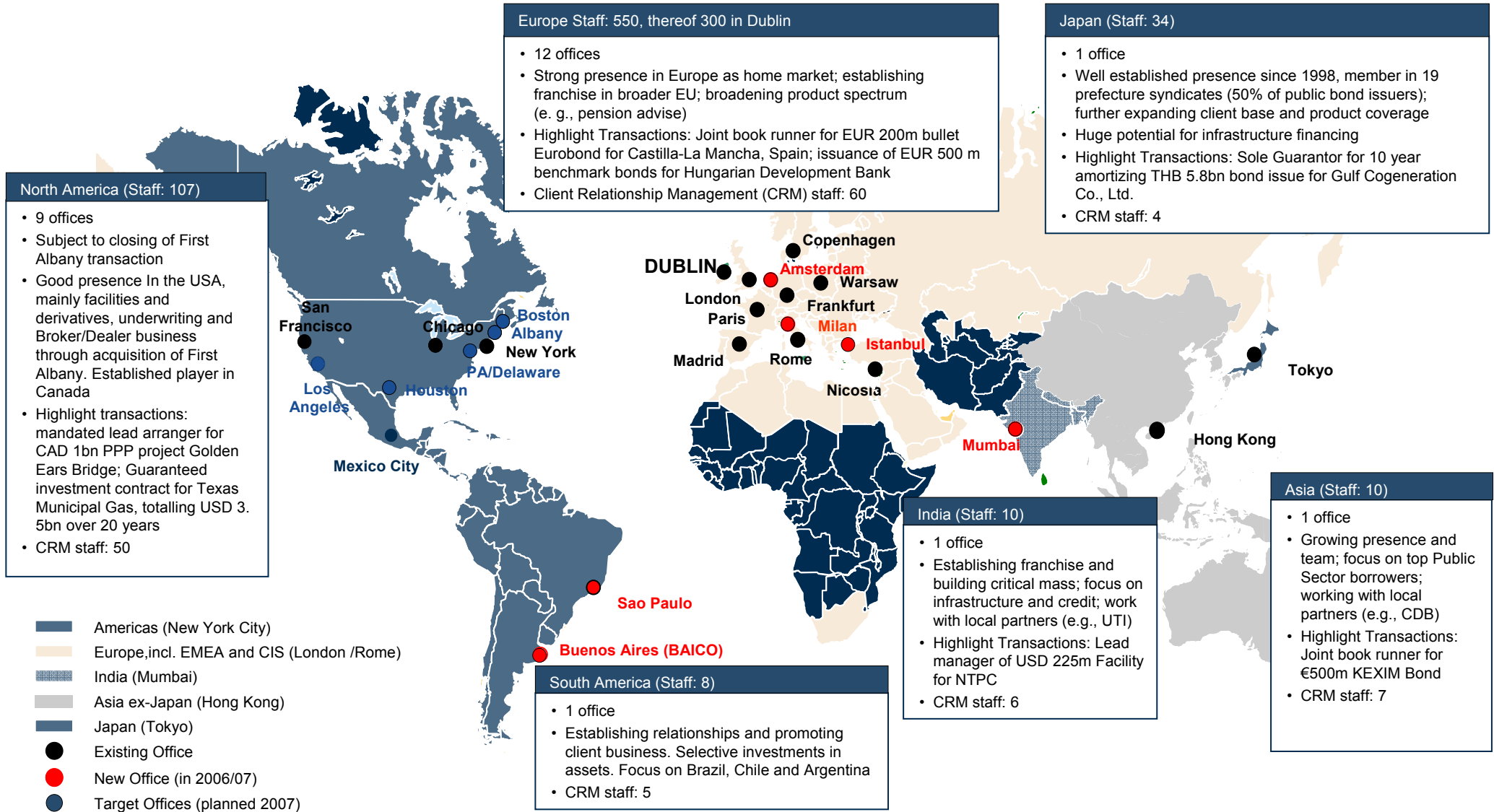
First Quarter – Client Facing Segments

New Commitments up to approx. EUR20bn



DEPFA serves clients through a global network

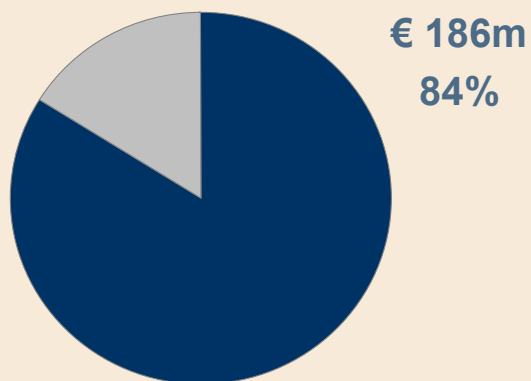
Regions and offices



Budget Finance

Financials

First Quarter 2007 Total Operating Income

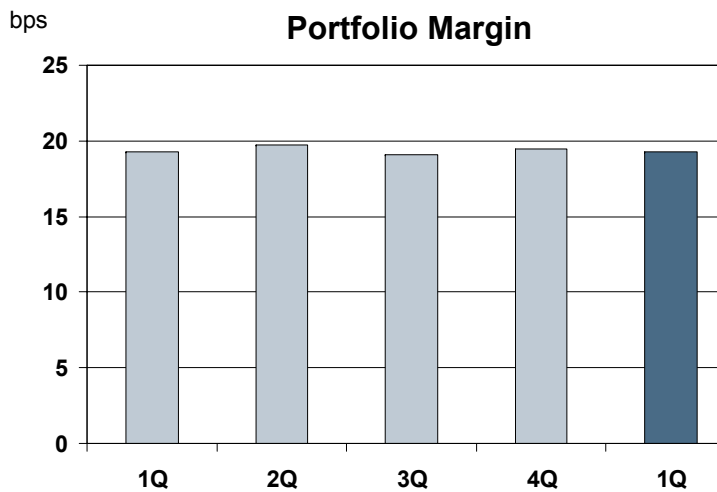
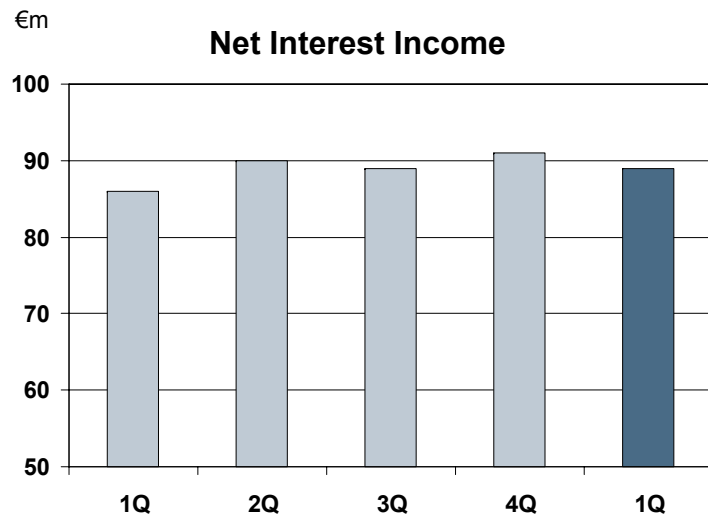
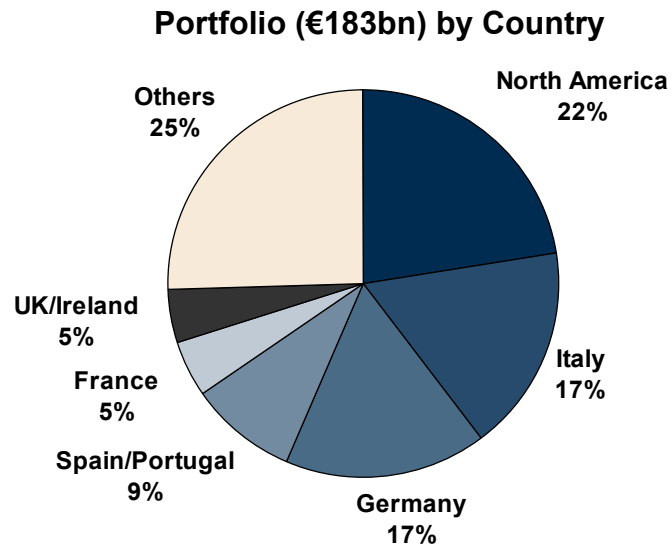
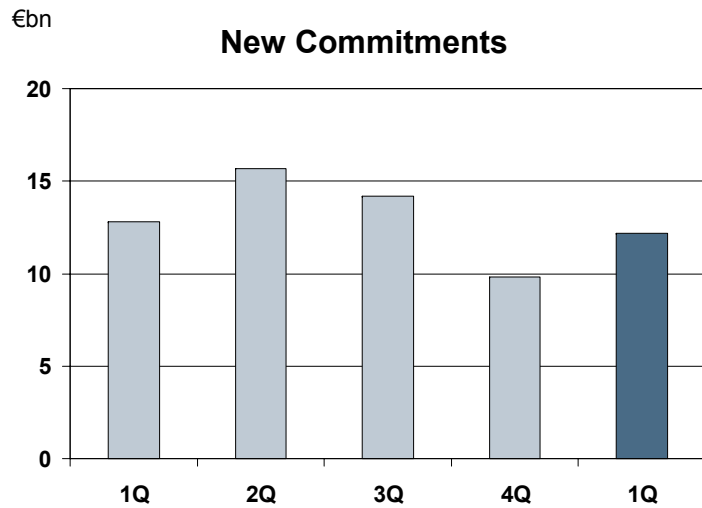


€ m	Q1 2007	Q1 2006	% Change
Net interest income	89	86	3%
Non-interest revenues	97	69	41%
Total operating income	186	155	20%
Operating expenses	-26	-24	8%
Profit before taxation	160	131	22%
Average equity	1,472	1,326	11%
	Q1 2007	Q1 2006	
Financing volume (on B/S)	160,121	166,913	-4%
Financing volume (off B/S)	22,798	21,094	8%

- Lending: Steady pipeline of new business (approx. € 12 bn), mainly from the U.S., Italy and Japan, with asset/liability margin preserved at healthy level of 20 basis points. The overall credit quality of the portfolio remained stable at the AA2 level
- Portfolio Management: Portfolio Management helped increase non-interest revenues and reflects DEPFA's proactive management of its portfolio of assets and ability to extract value from credit spread movements
- Funding: US\$ funding base improved by US\$1.25 bn ACS covered bond issue with 30 year tenor, achieving excellent funding costs and EURO 500mn Tier 1 transaction

Budget Finance

Lending Business



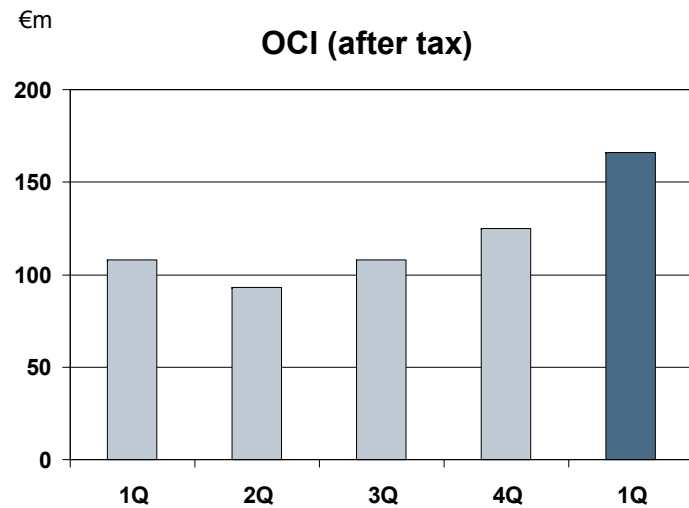
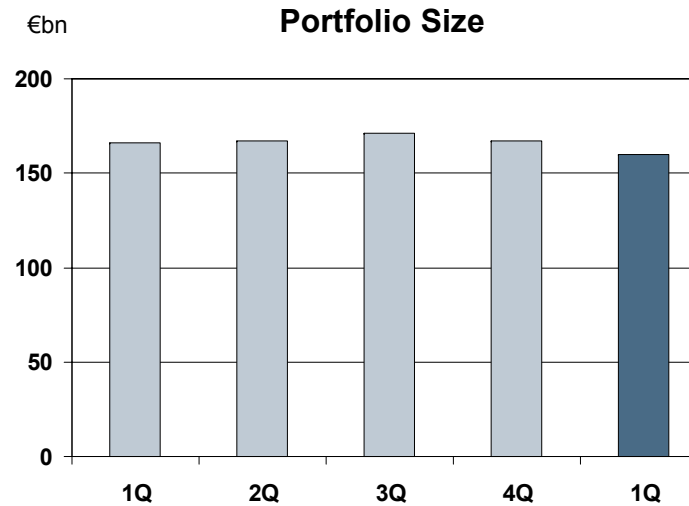
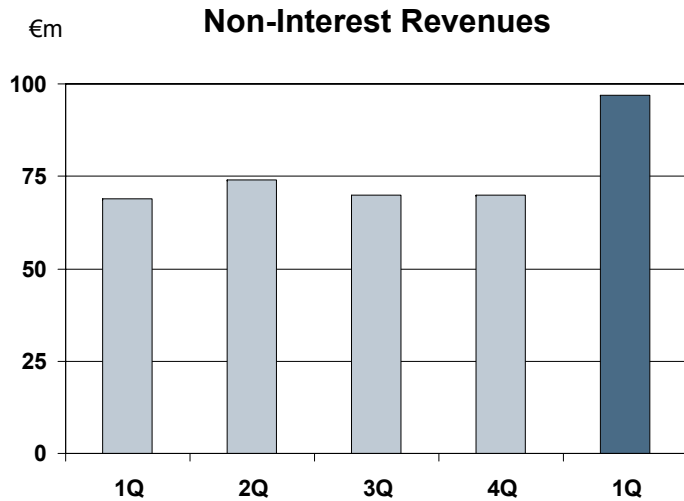
Trends

Despite increased competition and further tightening of global credit spreads:

- Pick up in new Q1 commitments
- Average margin stable at 20bps
- Further diversification in country mix
- Extended funding tenor

Budget Finance

Portfolio Management



Trends

Taken advantage of increased credit spread tightening in core markets:

- Increased Sale of Assets in Q1

- Increased OCI from the portfolio at the same time

- Maintained high credit quality (AA2) on total portfolio

Two Major Funding Transactions in Q1



Covered Bond

- First ever US\$ covered bond issued with such a long maturity (30 yrs)
- Issue was heavily oversubscribed with order book of US\$ 1.8 bn
- Highest ever US investor allocation for a covered bond (88%)



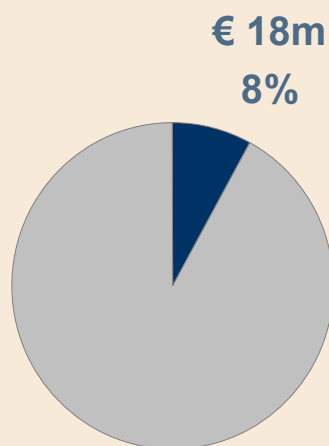
Hybrid Tier 1

- Issue part replaced € 220 m perpetual issue called in March 2006, at cheaper costs of funding
- Will bolster the Group's equity base and aid further organic growth
- Structured as a perpetual bond, eligible for inclusion in Tier 1 and has helped improve the Tier 1 ratio to 10.1%

Infrastructure Finance

Financials

First Quarter 2007 Total Operating Income



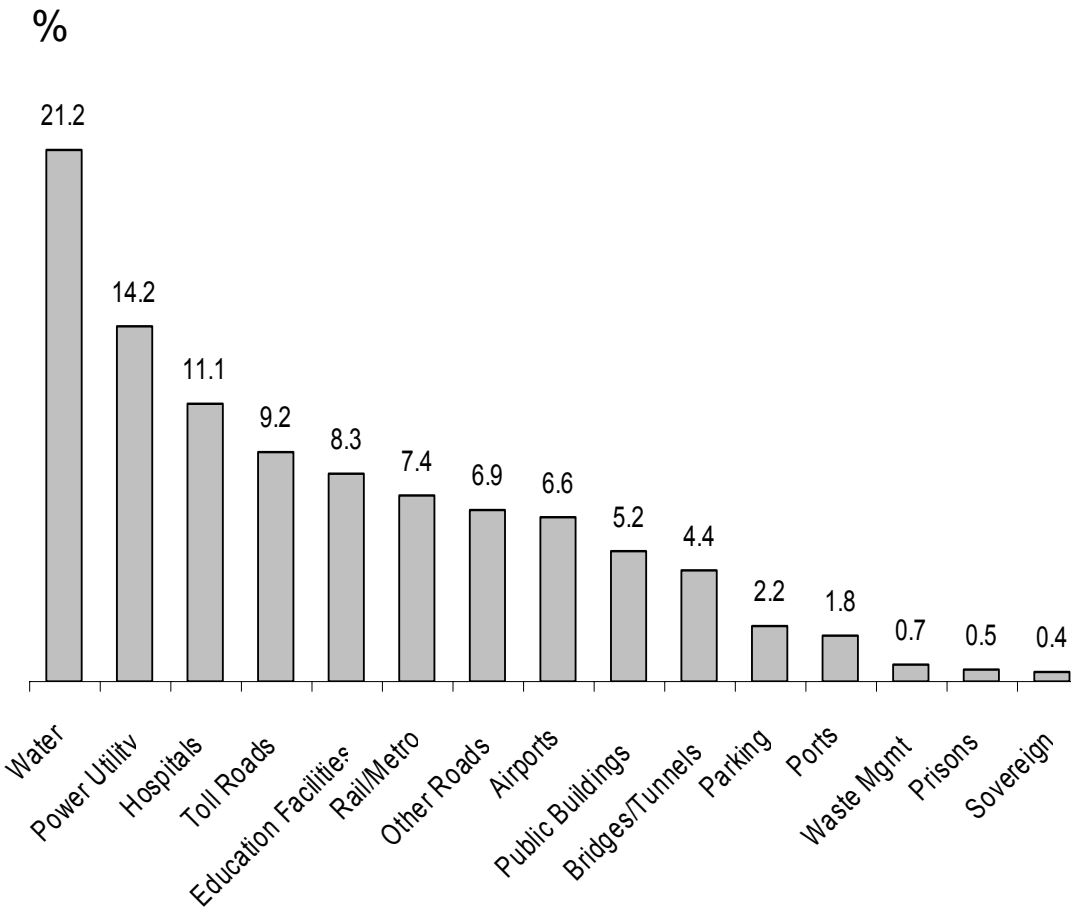
€ m	Q1 2007	Q1 2006	% Change
Net interest income	16	6	167%
Non-interest revenues	2	2	
Total operating income	18	8	125%
Operating expenses	-6	-4	50%
Profit before taxation	12	4	200%
Average equity	415	138	201%
	Q1 2007	Q1 2006	
Financing volume (on B/S)	7,117	1,986	258%
Financing volume (off B/S)	3,007	1,414	113%

- Transaction activity has moved to a higher run rate in Q1 (27 transactions closed, vs. 60 transactions for whole of 2006) confirming bank's strong competitive position in the PPP sector. Staff level increased 20% y-o-y to 60 to cope with additional business, including in fast growing US market
- Projects cover a broad range of areas in essential public infrastructure including traditional UK PFI school projects, funding acquisition of port facilities in North America, refinancing existing road and rail transportation projects in Australia, financing of new water treatment plants in N. Ireland and Singapore and refinancing wind energy projects in Germany and France
- Pipeline of new business remains very strong with over 300 potential funding and/or advisory transactions at various stages of development. This is expected to provide cross-selling opportunities for the Bank's Client Product Services team, such as interest and inflation rate hedging products

Infrastructure Finance

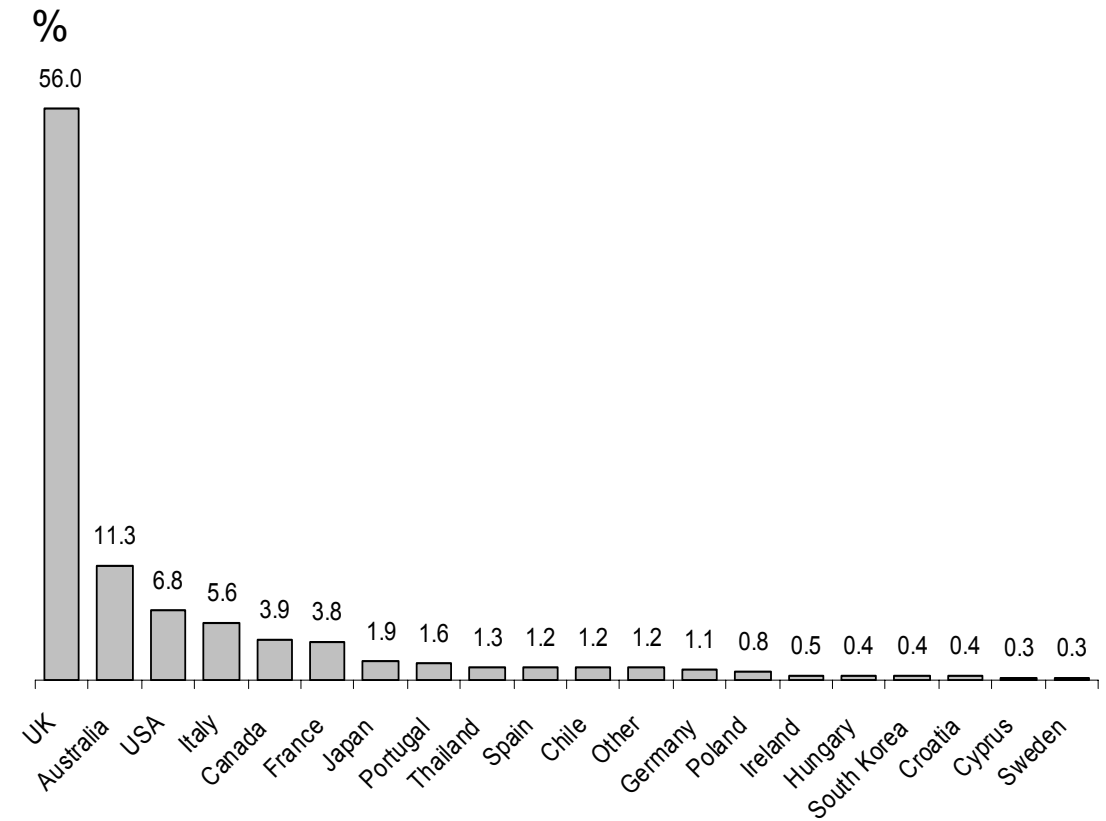
Sector and Country Breakdown

First Quarter 2007



Total Commitments First Quarter 2007: €10.1bn

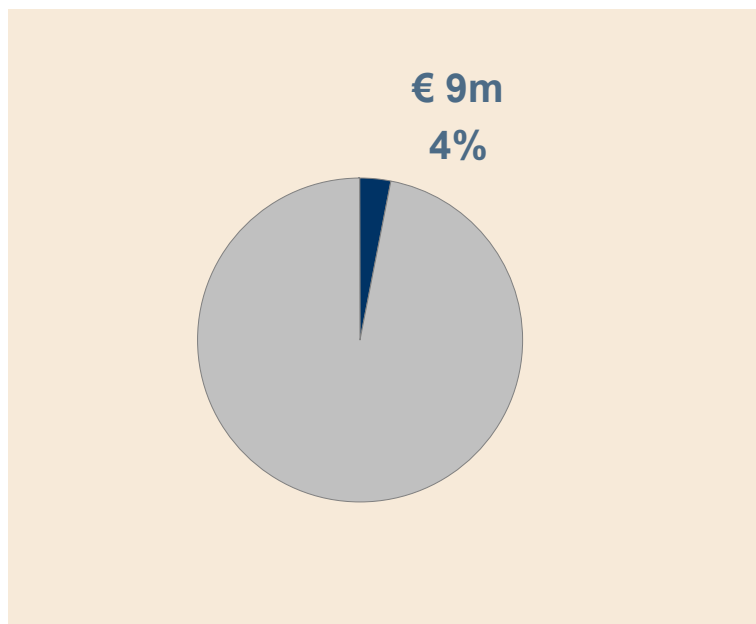
First Quarter 2007



Client Product Services

Financials

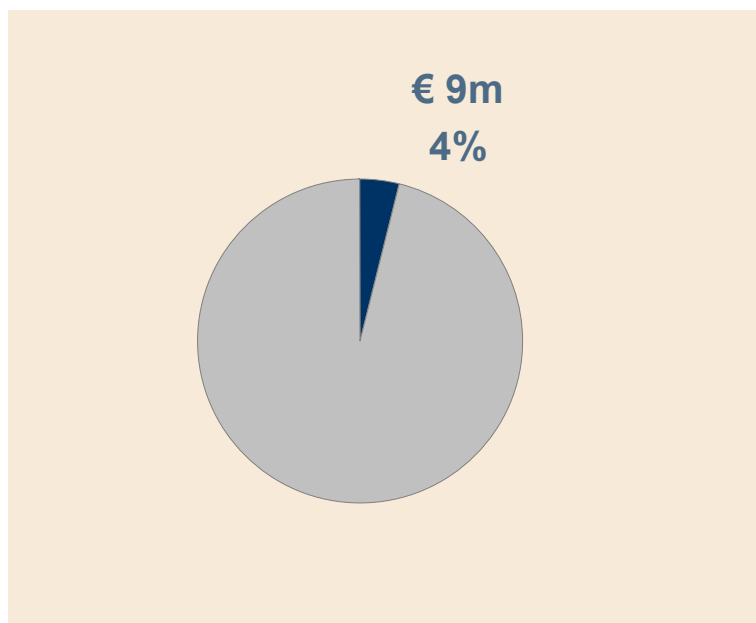
First Quarter 2007 Total Operating Income



€ m	Q1 2007	Q1 2006	% Change
Net interest income	3	-2	
Non-interest revenues	6	27	-78%
Total operating income	9	25	-64%
Operating expenses	-8	-6	33%
Profit before taxation	1	19	-95%
Average equity	88	22	300%
	Q1 2007	Q1 2006	
Financing volume (on B/S)	10,131	0	
Financing volume (off B/S)	0	0	

- Client derivatives area performed according to plan in terms of transactions closed. However, revenue from certain transactions could not be booked upfront under IFRS accounting rules. As a result, a sizeable reserve of unrecognised profits has accumulated
- Management remains optimistic that the derivatives business will continue to perform in line with projections due to the current healthy pipeline and potential opportunities afforded by the sheer number of infrastructure projects in progress
- Interest income generating activities are making good progress: the GIC business with US Municipalities (with a balance outstanding in excess of US\$ 2 bn and growing) and Securitisation/Structured Finance has increased the total asset volume to € 10 bn at the end of the first quarter

First Quarter 2007 Total Operating Income

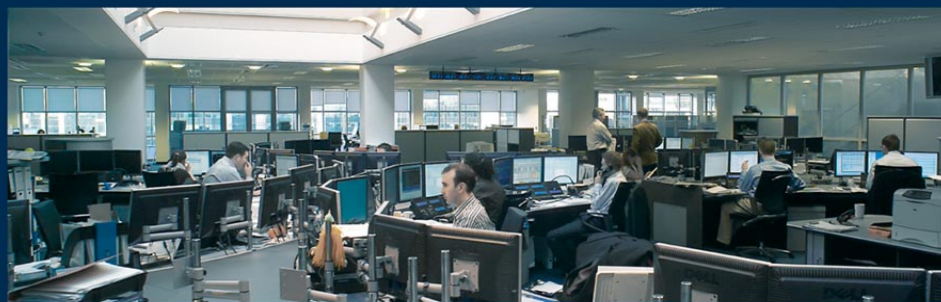


€ m	Q1 2007	Q1 2006	% Change
Net interest income	-1	22	
Non-interest revenues	10	26	-62%
Total operating income	9	48	-81%
Operating expenses	-4	-8	-50%
Profit before taxation	5	40	-88%
Average equity	587	768	-24%
	Q1 2007	Q1 2006	
Financing volume (on B/S)	14,284	11,248	27%
Financing volume (off B/S)	38	0	

- The flattening of the yield curve has led to much reduced scope for earnings from carry based trades and yield curve positioning. In the light of this trend the bank has given priority to cutting back its interest rate exposure and closing open positions
- Traditional trading activities, including bond trading have performed below expectation so far in 2007 and have not been able to support the GM result to the same extent as last year
- The establishment of additional small scale trading desks, each operating within moderate stop loss and VaR limits is expected to provide greater diversification and consistency to the overall result

Appendix

DEPFA BANK plc



 **DEPFA BANK**

Dublin Amsterdam Chicago Copenhagen Frankfurt Hong Kong London Madrid Milan Mumbai New York Nicosia Paris Rome San Francisco Sao Paulo Tokyo Warsaw

Development in Equity

	Other comprehensive income						Total Equity	2006
	Share capital	Share premium	Retained Earnings	Unrealised Gains/Losses on Cashflow Hedges	Unrealised Gains/Losses on Securities			
Equity 1 January 2007	106	1,142	1,402	2	125	2,777	2,304	
Profit for period			123			123	134	
Change in other reserves					37	37	-6	
Purchase of own shares			-9			-9	-9	
Share based payments			5			5	10	
Equity 31 March 2007	106	1,142	1,521	2	162	2,933	2,433	

- Increase in unrealised gains of € 37 m after tax in Q1 2007

Development in Financing Volumes (On and Off Balance Sheet)

First Quarter 2007

		Financing volumes by segment €m					
		Budget Finance	Infra-structure Finance	Client Product Services	Global Markets	Corporate Centre	Total
	Volume reported at start of year	189,323	8,197	2,372	14,445	4,590	218,927
	New commitments	12,170	2,191	5,513	946	-	20,820
	Sales	-11,388	-	-5	-35	-	-11,428
	Maturities and other	-7,186	-264	2,251	-1,034	-415	-6,648
	Volume as at 31/03/2007	182,919	10,124	10,131	14,322	4,175	221,671

Budget Finance

€ m	2007	2006				Change Q1 v Q1
	Q1	Q4	Q3	Q2	Q1	
Net interest income	89	91	89	90	86	3%
Non-interest revenues	97	70	70	74	69	41%
Total Operating income	186	161	159	164	155	20%
Operating expenses	-26	-22	-19	-19	-24	8%
Profit before taxation	160	139	140	145	131	22%

€ m	2007	2006				Change Q1 v Q1
	Q1	Q4	Q3	Q2	Q1	
Net interest income	16	15	12	6	6	167%
Non-interest revenues	2	4	3	7	2	0%
Total Operating income	18	19	15	13	8	125%
Operating expenses	-6	-6	-4	-5	-4	50%
Profit before taxation	12	13	11	8	4	200%

Client Product Services

€ m	2007	2006				Change Q1 v Q1
	Q1	Q4	Q3	Q2	Q1	
Net interest income	3	3	-1	2	-2	
Non-interest revenues	6	10	8	14	27	-78%
Total Operating income	9	13	7	16	25	-64%
Operating expenses	-8	-7	-6	-5	-6	33%
Profit before taxation	1	6	1	11	19	-95%

€ m	2007	2006				Change Q1 v Q1
	Q1	Q4	Q3	Q2	Q1	
Net interest income	-1	8	10	19	22	
Non-interest revenues	10	23	20	16	26	-62%
Total Operating income	9	31	30	35	48	-81%
Operating expenses	-4	-4	-5	-5	-8	-50%
Profit before taxation	5	27	25	30	40	-88%

€ m	2007	2006				Change Q1 v Q1
	Q1	Q4	Q3	Q2	Q1	
Net interest income	-6	-10	-9	-7	-5	20%
Non-interest revenues	6	-1	-15	9	13	-54%
Total Operating income	0	-11	-24	2	8	-100%
Operating expenses	-23	-22	-19	-22	-16	44%
Profit before taxation	-23	-33	-43	-20	-8	188%