## INTERIM REPORT

## Profit before tax by segment



## Infrastructure Finance (€ m)



## Global Markets ( $€$ m)




* 2003 according to US-GAAP

| Ratings | Fitch | Moody's | S\&P |
| :--- | :---: | :---: | :---: |
| DEPFA BANK plc | F1+, AA-, B | P-1, Aa3, B- | A-1+, AA- |
| DEPFA Deutsche Pfandbriefbank AG | F1+, AA- | P-1, Aa3, B- | A-1, A |
| DEPFA ACS BANK | F1+, AA- | P-1, Aa3, C | A-1+, AA- |

## Group figures

|  | $\begin{gathered} \text { Q1 } 2006 \\ € \mathrm{~m} \end{gathered}$ | $\begin{gathered} \text { Q1 } 2005 \\ € \mathrm{~m} \end{gathered}$ | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | € m | \% |
| Earnings |  |  |  |  |
| Net interest Income | 107 | 110 | -3 | -2.7\% |
| Net fee and commission income | 5 | 4 | 1 | 25.0\% |
| Net trading income | 62 | 45 | 17 | 37.8\% |
| Gains less losses from financial assets | 70 | 35 | 35 | 100.0\% |
| Other operating income | - | 3 | -3 | -100.0\% |
| Total operating income | 244 | 197 | 47 | 23.9\% |
| Operating expenses | -58 | -53 | -5 | 9.4\% |
| of which personnel expenditure | -37 | -36 | -1 | 2.8\% |
| of which other administrative expenditure | -18 | -15 | -3 | 20.0\% |
| of which depreciation and amortistisation | -2 | -2 | - | 0.0\% |
| of which other expenditure | -1 | - | -1 |  |
| Profit before taxation | 186 | 144 | 42 | 29.2\% |
| Taxation | -52 | -25 | -27 | 108.0\% |
| Profit for the period | 134 | 119 | 15 | 12.6\% |
|  |  |  |  |  |
| Balance sheet items | 31.03.2006 | 31.12.2005 |  |  |
| Public finance volume (incl. public sector related) | 205,677 | 202,970 | 2,707 | 1.3\% |
| of which drawn | 183,169 | 181,499 | 1,670 | 0.9\% |
| of which undrawn | 22,508 | 21,471 | 1,037 | 4.8\% |
| Outstanding securities | 106,229 | 103,014 | 3,215 | 3.1\% |
| Shareholders' capital | 2,433 | 2,304 | 129 | 5.6\% |
| Total assets | 221,613 | 228,630 | -7,017 | -3.1\% |
|  |  |  |  |  |
| Key ratios | Q1 2006 | Q1 2005 |  |  |
| Cost/income ratio | 23.8\% | 26.9\% |  |  |
| Earnings per share $€$ | 0.39 | 0.35 |  |  |
| RoE after taxes | 22.6\% | 24.7\% |  |  |

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## Letter to Shareholders

## Dear Shareholders,

With a net profit of $€ 134$ m (up 13\% year-on-year) in the first quarter of 2006 DEPFA BANK achieved the best quarterly result ever. This corresponds to a return on equity of $23 \%$ after tax. The net profit in the first quarter was achieved largely on the back of a significant increase in total operating income, which rose $24 \%$. Net interest income fell modestly by $3 \%$ to $€ 107 \mathrm{~m}$, due to a lower contribution from Global Markets activities. Net fee and commission income, whose scope has been narrowed down considerably under IFRS, rose slightly y-o-y to € 5 m and relate principally to income from liquidity facilities in the US.

The trading result of $€ 62 \mathrm{~m}$ is up $38 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$. Total expenditure rose by $9 \%$ to $€ 58 \mathrm{~m}$ due primarily to the higher costs of a bigger workforce that has grown more than $20 \%$ in the past year. The cost-income ratio fell to $24 \%$ from $27 \%$ in the first quarter of 2005. Profit before taxes totalled $€ 186 \mathrm{~m}$, an increase of $29 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$.

The good start into the current financial year is based on strong client business in all regions and products. We will continue to pursue our two key strategic objectives in 2006: expanding into carefully selected regions whilst building the product range with a particular focus on our clients' needs. The results of the first quarter 2006 are already demonstrating a clear shift towards client driven revenues. Whereas Budget Finance, Infrastructure Finance and Client Product Services contributed to 59\% of total operating income in 2005, this portion went up to 79\% in Q1 2006.

On 13 February Thomas Kolbeck stepped down from his position as Deputy CEO and has taken on the task of chairing the Risk Committee as a non-executive Director. The new Deputy CEO is Matthias Mosler, who has been a member of the Executive Committee of DEPFA since October 2005 and is responsible for Client Relationship Management. The Risk Controlling Structure on the Executive side has been strengthened by the creation of the new position of a Chief Risk Officer, responsible for monitoring all the Group's risks. Rolf Hengsteler, Member of the Executive Committee, has taken up this function. Paul Leatherdale who has built our Infrastructure Finance business since 1999 became a member of the Executive Committee on the 21st of April this year.

## Budget Finance

The Budget Finance segment comprises lending activities of DEPFA to public sector authorities. The operating income from this area is derived from a high grade portfolio of sovereign and sub-sovereign bonds and loans that are insulated from interest rate risk. Net interest income amounted to $€ 86 \mathrm{~m}$ in the first quarter, a $21 \%$ rise $y-0-\mathrm{y}$. Non-interest revenues increased to $€ 69 \mathrm{~m}$, as the bank optimised the return from its vast portfolio of assets.

New commitments amounted to $€ 13$ bn in the first quarter, and the public finance volume (drawn and undrawn) amounted to $€ 201$ bn at the end of the quarter. DEPFA has been able to tap into continued strong appetite for borrowing in its core European market. The fastest growth in our
budget financing activities continues to be in the United States and in the space of just over two years its share of the Group's total financing volume has risen to 15\%. An increase in capacity in the main New York branch as well as in San Francisco and Chicago, is helping to sustain momentum in the acquisition of new business, which divides evenly between municipal bond financing and the provision of standby liquidity facilities. Investments in a variety of new product areas are also providing an additional route into lending opportunities with existing and new clients.

Profit before taxes in the Budget Finance segment totalled $€ 131 \mathrm{~m}$ at the end of the first quarter, up $56 \%$ y-o-y.

| € m | Q1 2006 | Q1 2005 | Change | Change \% |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income | 86 | 71 | 15 | 21\% |
| Non-interest revenues | 69 | 35 | 34 | 97\% |
| Net operating income before impairment losses | 155 | 106 | 49 | 46\% |
| Operating expenses | -24 | -22 | -2 | 9\% |
| Profit before income tax | 131 | 84 | 47 | 56\% |
| Key balance sheet items |  |  |  |  |
| Financing volume (on-balance sheet) | 166,913 | 144,763 | 22,150 | 15\% |
| Financing volume (off-balance sheet) | 21,094 | 13,042 | 8,052 | 62\% |
| Average equity | 1,326 | 994 | 332 | 33\% |
| Key balance sheet items |  |  |  |  |
| Cost income ratio | 15\% | 21\% |  |  |
| ROE | 40\% | 34\% |  |  |

## Infrastructure Finance

Infrastructure Finance comprises the financing of infrastructure projects, in particular involving arrangements between the public and private sector and together with budget financing lending contributes to the sizeable block of locked-in revenues of the bank. After a necessary build-up phase revenues in this segment are beginning to reflect greater success in securing arranger mandates. Total operating income amounted to € 8 m in the first quarter 2006, up $33 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$. The volume of commitments reached $€ 3.4$ bn, but more importantly, given that the bank sells down a significant portion of business it originates, DEPFA closed 6 transactions in the first quarter, which compares well against 21 in 2005.

The most important growth area also for this segment is North America. A PPP transaction that was closed in the first quarter was for the 'Golden Ears' Bridge project in Vancouver, Canada with a value of CAD 1.1 bn in which DEPFA acted as joint lead arranger. This is the biggest green-field PPP project in Canada to date.

Profit before taxes in the Infrastructure Finance segment totalled € 4 m .

| € m | Q1 2006 | Q1 2005 | Change |
| :---: | :---: | :---: | :---: |
| Net interest income | 6 | 5 | 1 |
| Non-interest revenues | 2 | 1 | 1 |
| Net operating income before impairment losses | 8 | 6 | 2 |
| Operating expenses | -4 | -3 | -1 |
| Profit before income tax | 4 | 3 | 1 |
| Key balance sheet items |  |  |  |
| Financing volume (on-balance sheet) | 1,986 | 1,660 | 326 |
| Financing volume (off-balance sheet) | 1,414 | 741 | 673 |
| Average equity | 138 | 109 | 29 |
| Key balance sheet items |  |  |  |
| Cost income ratio | 50\% | 50\% |  |
| ROE | 12\% | 11\% |  |

## Client Product Services

Client Product Services encompasses products and structured transactions that provide an added value for our clients. In particular, the bank has developed competencies in derivative products, structured transactions, securitisation and advisory, creating a much wider net from which to capture ancillary business that flows from the bank's lending transactions as well as generating completely new opportunities.

The first quarter marked an important breakthrough in this segment's profitability; total operating income amounted to € 25 m , representing a significant improvement against the previous quarter Q4 2005 (€ 8 m).

All the individual businesses performed well. The bank's interest rate specialists have teamed up with the lending side to arrange a number of deal-driven as well as stand-alone swap transactions for clients. Contributions from products that are at an earlier stage in their development such as
the securitisation of receivables, the structuring of Collateralised Debt Obligations (CDO's) and the Guaranteed Investment Contract (GIC) business have been encouraging.

Profit before taxes in the Client Product Services segment totalled $€ 19 \mathrm{~m}$.

| € m |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

## Global Markets

This segment consists of market activities in which a portion of the public sector assets are deployed with a view to taking advantage of movements in interest rates and credit spreads. In addition, this segment includes bond trading and Credit Default Swap activities based on the bank's insights as a specialist lender in the sovereign and sub-sovereign sector. As anticipated, total operating income declined in the first quarter, revenues went down by $36 \%$ y-o-y to $€ 48 \mathrm{~m}$. The reason for the clear fall in revenues in the first quarter compared to the average quarterly level in 2005 was due to a changed market environment that has seen interest rates rising.

Revenues have in the past two years been skewed towards asset sales due to low interest rate and credit spread levels, allowing DEPFA to make significant profits from gains in valuation of assets, which in turn has helped the bank strengthen its equity base.

Profit before taxes in the Global Markets segment totalled $€ 40 \mathrm{~m}$.

| € m | Q1 2006 | Q1 2005 | Change | Change \% |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income | 22 | 32 | -10 | -31\% |
| Non-interest revenues | 26 | 43 | -17 | -40\% |
| Net operating income before impairment losses | 48 | 75 | -27 | -36\% |
| Operating expenses | -8 | -10 | 2 | -20\% |
| Profit before income tax | 40 | 65 | -25 | -38\% |
| Key balance sheet items |  |  |  |  |
| Financing volume (on-balance sheet) | 11,248 | 8,911 | 2,337 | 26\% |
| Financing volume (off-balance sheet) | - | - | - | - |
| Average equity | 768 | 453 | 315 | 70\% |
| Key balance sheet items |  |  |  |  |
| Cost income ratio | 17\% | 13\% |  |  |
| ROE | 21\% | 57\% |  |  |

## Corporate Centre

Besides consolidation items the Corporate Centre of DEPFA contains overhead costs, project costs as well as the residual property portfolio of the Pfandbriefbank. The segment recorded a deficit of $€ 8 \mathrm{~m}$ before taxes (vs. € -9 m in Q1 2005).

| € m |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Interim financial information

## as at 31 March 2006

| Consolidated income statement | Note | Period ended 31 March |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 2006 \\ & € \mathrm{~m} \end{aligned}$ | $\begin{aligned} & 2005 \\ & £ \mathrm{~m} \end{aligned}$ |
| Interest and similar income | 1 | 2,044 | 1,789 |
| Interest expense and similar charges | 1 | -1,937 | -1,679 |
| Net interest income |  | 107 | 110 |
| Fee and commission income | 2 | 8 | 6 |
| Fee and commission expense | 2 | -3 | -2 |
| Net fee and commission income |  | 5 | 4 |
| Net trading income | 3 | 62 | 45 |
| Gains less losses from financial assets |  | 70 | 35 |
| Other operating income |  | - | 3 |
| Total operating income |  | 244 | 197 |
| Operating expenses | 4 | -58 | -53 |
| Net operating profit before impairment losses |  | 186 | 144 |
| Impairment losses on loans and advances |  | - | - |
| Profit before taxation |  | 186 | 144 |
| Taxation |  | -52 | -25 |
| Profit for the period attributable to the equity holders of the company |  | 134 | 119 |
| Earnings per share attributable to the equity holders of the Company (expressed in $€$ per share): |  |  |  |
| - basic |  | 0.39 | 0.35 |
| - diluted |  | 0.39 | 0.35 |


|  |  |  |
| :--- | :--- | :--- | :--- |
| Consolidated balance sheet |  |  |
|  |  |  |

## Group statement of changes in shareholder's equity of DEPFA BANK plc

| € m | Share capital | Share premium | Retained earnings | Other reserves |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | unrealised gains/ losses on cash flow hedges | unrealised gains/ losses on available for sale securities | Total equity 2006 | Total equity 2005 |
| Balance at 1 January | 106 | 1,142 | 940 | 2 | 114 | 2,304 | 1,884 |
| Profit for the period | - | - | 134 | - | - | 134 | 119 |
| Net change in available for sale investments, net of tax | - | - | - | - | -6 | -6 | 27 |
| Net changes in cash flow hedges, net of tax | - | - | - | - | - | - | 1 |
| Total recognised profit | - | - | 134 | - | -6 | 128 | 147 |
| Purchase of own shares | - | - | -9 | - | - | -9 | -45 |
| Share based payments | - | - | 10 | - | - | 10 | 9 |
| Acquisition of minority interest | - | - | - | - | - | - | -9 |
| Balance at 31 March | 106 | 1,142 | 1,075 | 2 | 108 | 2,433 | 1,986 |

## Consolidated cash flow statement of DEPFA BANK plc

|  | 2006 | 2005 |
| :---: | :---: | :---: |
| Cashflow from operating activities | -2,135 | -1,815 |
| Cashflow from investing activities | -1 | -32 |
| Cashflow from financing activities | -229 | -45 |
| Net increase/(decrease) in cash and cash equivalents | -2,365 | -1,892 |
| Cash and cash equivalents as of 1 January | 12,049 | 8,797 |
| Effect of exchange rate changes on cash and cash equivalents | -20 | 7 |
| Cash and cash equivalents as of 31 March | 9,664 | 6,912 |

## Quarterly performance of DEPFA BANK plc

|  | $\begin{aligned} & 2006 \\ & € \mathrm{~m} \end{aligned}$ | $\begin{aligned} & 2005 \\ & € \mathrm{~m} \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 |
| Net interest income | 107 | 116 | 100 | 96 | 110 |
| Net fee and commission income | 5 | 6 | 5 | 5 | 4 |
| Net trading income | 62 | -3 | 25 | -181 | 45 |
| Gains less losses from investment securities | 70 | 60 | 93 | 292 | 35 |
| Other operating income | - | - | - | 4 | 3 |
| Total operating income | 244 | 179 | 223 | 216 | 197 |
| Operating expenses | -58 | -57 | -53 | -52 | -53 |
| of which personnel expenditure | -37 | -33 | -32 | -31 | -36 |
| of which other administrative expenditure | -18 | -20 | -20 | -17 | -15 |
| of which depreciation and amortisation | -2 | -2 | -2 | -3 | -2 |
| of which other expenditure | -1 | -2 | 1 | -1 | - |
| Net operating profit before impairment losses | 186 | 122 | 170 | 164 | 144 |
| Impairment losses on loans and advances | - | -3 | - | - | - |
| Profit before taxation | 186 | 119 | 170 | 164 | 144 |
| Income tax expense | -52 | -21 | -38 | -38 | -25 |
| Profit for the period | 134 | 98 | 132 | 126 | 119 |

## Basis of accounting

The consolidated annual financial statements of DEPFA group are prepared in accordance with International Financial Reporting Standards ('IFRS').

The accounting policies applied in the preparation of the consolidated financial statements in 2005 were also applied for this interim report, including the calculation of the comparative figures.

No new entities have been consolidated in this period.

## Notes to the Group balance sheet and income statement

## 1. Net interest income

|  |  |  |
| :--- | :--- | :--- | :--- |

## 2. Net fee and commission income

|  |  |  |
| :--- | :---: | :---: | :---: |

## 3. Net trading income

|  | $\begin{gathered} 31.03 .2006 \\ € \mathrm{~m} \end{gathered}$ | $\begin{gathered} 31.03 .2005 \\ \text { € m } \end{gathered}$ |
| :---: | :---: | :---: |
| Securities and derivatives held for trading | 63 | 43 |
| Foreign exchange transaction gains less losses | -1 | 2 |
|  | 62 | 45 |

## 4. Operating expenses

|  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## 5. Loans and advances to banks



| Public sector loans |
| :--- |
| Term deposits |
| Reverse repurchase agreements |
| Cash collateral |
| Other loans and advances |

$\left.\begin{array}{|r|r|}\hline \text { 31.03.2006 } \\ \text { € m }\end{array} \quad \begin{array}{r}\text { 31.12.2005 } \\ \text { € m }\end{array}\right\}$

## 6. Derivatives and other trading liabilities

|  | $\begin{gathered} 31.03 .2006 \\ \text { Assets } \\ \text { € m } \end{gathered}$ | 31.03.2006 Liabilities € m | $\begin{gathered} 31.12 .2005 \\ \text { Assets } \\ \text { € m } \end{gathered}$ | $\begin{aligned} & 31.12 .2005 \\ & \text { Liabilities } \\ & \text { € m } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Derivatives |  |  |  |  |
| Interest rate and currency swaps | 6,480 | 12,295 | 8,011 | 16,358 |
| Interest rate futures | 1 | 8 | 1 | - |
| Interest rate options purchased | 1 | - | - | - |
| Interest rate options written | - | 2 | - | - |
| Other interest rate derivative contracts | - | - | 10 | 1 |
| Foreign exchange contracts | 110 | 67 | 80 | 59 |
| Credit derivatives | 111 | 81 | 44 | 11 |
| Other derivatives | 1 | 16 | 1 | 29 |
|  | 6,704 | 12,469 | 8,147 | 16,458 |
| Other trading liabilities |  |  |  |  |
| Short positions | - | 992 | - | 1,083 |
|  | 6,704 | 13,461 | 8,147 | 17,541 |

## 7. Loans and advances to customers

|  |  |  |
| :--- | ---: | ---: | ---: |

## 8. Impairment losses on loans and advances

|  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

The total allowance for losses on loans and advances is made up as follows:

|  | $\begin{gathered} 31.03 .2006 \\ € \mathrm{~m} \end{gathered}$ | $\begin{gathered} 31.12 .2005 \\ € \mathrm{~m} \end{gathered}$ |
| :---: | :---: | :---: |
| Public sector and infrastructure loans | 3 | 3 |
| Property loans | 23 | 23 |
|  | 26 | 26 |

## 9. Deposits from banks




Call deposits
Repurchase agreements
Other liabilities

| 31.03.2006 <br> € m | 31.12.2005 <br> € m |
| ---: | ---: |
| 16,981 | 16,664 |
| 1,376 | 2,027 |
| 39,920 | 43,188 |
| 6,967 | 5,144 |
| 65,244 | 67,023 |

## 10. Due to customers



| 31.03.2006 <br> € m | 31.12.2005 <br> $€ ~ m$ |
| ---: | ---: |
| 3,730 |  |
| 60 | 3,753 |
| 4,781 | 120 |
| 948 | 3,213 |
| 9,519 | 586 |
|  | $\mathbf{7 , 6 7 2}$ |

## 11. Debt securities in issue

|  |  |  |
| :--- | ---: | ---: | ---: |

## 12. Other borrowed funds

|  | $\begin{gathered} 31.03 .2006 \\ \text { € m } \end{gathered}$ | $\begin{gathered} 31.12 .2005 \\ € \mathrm{~m} \end{gathered}$ |
| :---: | :---: | :---: |
| Subordinated debt | 1,209 | 1,422 |
| Profit participation certificates | 955 | 956 |
|  | 2,164 | 2,378 |

## 13. Incentive compensation programme

At 31 March 2006, the Trust established to purchase shares under the Group incentive programme held $8,744,299$ shares of DEPFA BANK plc at a cost of $€ 94$ million. Compensation cost relating to the programme recognised in the income statement amounted to $€ 10$ million.

## 14. Segmental reporting

The Group is organised on a worldwide basis into the following main business segments:

## Budget Finance

The Budget Finance segment incorporates the traditional public finance lending business of DEPFA in the form of bond and loan financing with public sector authorities. The Group does not take any interest rate risks within this segment. It also includes all of the Group's funding positions which are recharged to other segments at agreed rates. Unhedged public sector loans and bonds are included in Global markets.

## Client Product Services

This area of business comprises the provision of various forms of balance sheet financing as well as off-balance sheet products and services to customers. This segment relates specifically to derivative products, structured transactions, securitisation and advisory services.

## Global Markets

Global Markets consists of the Group's unhedged loan and bond books and the Group's trading activities.

## Infrastructure Finance

Infrastructure Finance relates to financing of infrastructure projects. DEPFA focuses on essential infrastructure i.e. roads, bridges, tunnels and public buildings.

## Corporate Centre

This area contains overhead costs, project costs as well as the residual property portfolio of the Deutsche Pfandbriefbank AG and surplus capital.

Expenses incurred centrally, including expenses incurred by support, administrative and back-office functions are charged to the business segments where practical in accordance with their estimated proportionate share of overall activities. Unallocated expenses are retained at the Corporate Centre.

|  | Q1 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| € m | Budget Finance | Infrastructure Finance | Client Product Services | Global Markets | Corporate Centre/ Consolidation items | Group |
| Net interest income | 86 | 6 | -2 | 22 | -5 | 107 |
| Non interest revenues | 69 | 2 | 27 | 26 | 13 | 137 |
| Total revenues | 155 | 8 | 25 | 48 | 8 | 244 |
| Total expenditure | -24 | -4 | -6 | -8 | -16 | -58 |
| Impairment losses | - | - | - | - | - | - |
| Profit before tax | 131 | 4 | 19 | 40 | -8 | 186 |
| Taxation |  |  |  |  |  | -52 |
| Profit for the period |  |  |  |  |  | 134 |


| € m | Q1 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Budget Finance | Infrastructure Finance | Client Product Services | Global Markets | Corporate Centre/ Consolidation items | Group |
| Net interest income | 71 | 5 | - | 32 | 2 | 110 |
| Non interest revenues | 35 | 1 | 4 | 43 | 4 | 87 |
| Total revenues | 106 | 6 | 4 | 75 | 6 | 197 |
| Total expenditure | -22 | -3 | -3 | -10 | -15 | -53 |
| Impairment losses | - | - | - | - | - | - |
| Profit before tax | 84 | 3 | 1 | 65 | -9 | 144 |
| Taxation |  |  |  |  |  | -25 |
| Profit for the period |  |  |  |  |  | 119 |

## 15. Contingent liabilities and commitments



Contingent liabilities for guarantees and indemnity agreements

| 31.03 .06 <br> $€ \mathrm{~m}$ | 31.12 .05 <br> $€ \mathrm{~m}$ |
| :---: | :---: |
| 25 |  |



## Other details

## New commitments

|  |  |  |
| :--- | :---: | :---: | :---: |

Primary sales of debt securities including loans

|  | $\begin{gathered} 31.03 .06 \\ € \mathrm{~m} \end{gathered}$ | $\begin{gathered} 31.03 .05 \\ € \mathrm{~m} \end{gathered}$ |
| :---: | :---: | :---: |
| Public sector covered bonds | 4,412 | 8,229 |
| Other debt securities | 756 | 1,003 |
| Loans | 325 | 559 |
|  | 5,493 | 9,791 |

[^0]
## Average number of employees

|  | 31.03 .06 | 31.03 .05 |
| :--- | :--- | :--- | :--- |
| Average number of employees | 515 | 454 |

Regulatory capital and capital adequacy ratios in accordance with BIS

|  |  |  |
| :--- | ---: | ---: |
| Regulatory capital | 31.03 .06 <br> $€ \mathbf{m}$ | 31.12 .05 <br> $€ \mathbf{m}$ |
| Core capital (Tier I) | 2,765 | 2,976 |
| Supplementary (Tier II) | 1,350 | 1,104 |
| Total regulatory capital | $\mathbf{4 , 1 1 5}$ | $\mathbf{4 , 0 8 0}$ |


|  |  |  |
| :--- | ---: | ---: |
| Capital adequacy ratios | 31.03 .06 | $\mathbf{3 1 . 1 2 . 0 5}$ |
| BIS Risk weighted assets (€ m) | 25,607 | 24,081 |
| Core capital ratio (Tier I) | $10.8 \%$ | $12.4 \%$ |
| Total capital ratio (Tier I and Tier II) | $16.1 \%$ | $16.9 \%$ |

The regulatory capital and capital adequacy ratios were produced in accordance with the Bank for International Settlements (BIS), Basle Accord regulations to facilitate international comparisons.

## Management



## Gerhard Bruckermann (Chairman \& CEO)

Gerhard Bruckermann has been on the Management Board of DEPFA Group since 1991 and has acted as its spokesman since 2000. Since 2002 Gerhard Bruckermann is Chairman \& CEO of DEPFA BANK plc. Gerhard Bruckermann previously held senior positions in the Capital Market divisions of Deutsche Bank AG and Westdeutsche Landesbank. The development and expansion of DEPFA's Public Finance Activities are widely credited to Gerhard Bruckermann's initiative and vision.


Matthias Mosler (Deputy CEO)
Matthias Mosler joined DEPFA BANK plc on 1st October 2005 as Member of the Executive Committee and became Deputy CEO as of 14 February 2006. Furthermore, he is responsible for Infrastructure Finance and Client Relationship Management. Between 2000 and 2005 Matthias Mosler worked for Merrill Lynch where he was CEO of Germany and Vice Chairman of European Equity Capital Markets. He also worked for Goldman Sachs in New York and London as Managing Director in M\&A, Corporate Finance and Equity Capital Markets. Matthias Mosler began his career at Deutsche Bank where he held positions in Debt Capital Markets and as assistant to the CEO.


## Reinhard Grzesik (CFO)

Reinhard Grzesik joined DEPFA Group in 1996 serving as head of the Corporate Planning division until 2001. He previously worked in Group Development at Deutsche Bank AG. As a member of the Executive Committee of DEPFA BANK plc, he is, as Chief Financial Officer, responsible for Accounting, Controlling and Corporate Development. In addition, Reinhard Grzesik is in charge of Group Operations.

Rolf Hengsteler joined DEPFA Group in 1999. Prior to this, the mathematician with a PhD in Business Administration worked for more than ten years in various front and back office functions for Frankfurt based Citigroup. As Chief Risk Officer of DEPFA BANK plc, he is responsible for Group Risk Control and IT.


## Andrew T. Readinger

Andrew T. Readinger joined DEPFA BANK plc in January 2005 as a Managing Director, Member of the Executive Committee. Prior to joining DEPFA Group, Andrew Readinger held senior positions in Fixed Income, Public Finance and Capital Markets in both New York and London for JP Morgan and Morgan Stanley.

As a member of the Executive Committee of DEPFA BANK plc, Andrew Readinger is responsible for Client Product Services and Global Markets.


## Bo Heide-Ottosen

Bo Heide-Ottosen joined DEPFA BANK plc in October 2004 as Managing Director and Head of Treasury. He previously held senior management positions in Scandinavia and worked as Executive VP and CFO at Nordic Investment Bank in Helsinki.

As a member of the Executive Committee of DEPFA BANK plc, Bo Heide-Ottosen is responsible for the Group's global Treasury, Budget Finance and Global Markets.

## Addresses

DEPFA BANK plc
1, Commons Street
Dublin 1, Ireland
Phone +353 1 792-2222 , Fax +353 1 792-2211
www.depfa.com
Frankfurt Office
Neue Mainzer Straße 75
60311 Frankfurt, Germany
Phone +49 69 92882-0, Fax +49 69 92882-100
Copenhagen Representative Office
Frederiksgade 7
1265 Copenhagen K, Denmark
Phone +45 33 93-7571, Fax +45 33 93-7579
London Branch
105 Wigmore Street
London W1U 1QY, United Kingdom
Phone +44 20 7290-8400, Fax +44 20 7290-0580
Madrid Representative Office
Monte Esquinza, $304^{\text {th }}$ floor
28010 Madrid, Spain
Phone +34 91 7004-640, Fax +34 91 3100-791
New York Branch
623 Fifth Avenue, $22^{\text {nd }}$ floor
New York, N.Y. 10022, USA
Phone +1 917286 2000, Fax +1 9172862088
Chicago Representative Office
30 North LaSalle Street, Suite 1510
Chicago, IL 60602, USA
Phone +1 312332 9100, Fax +1 3123329192
Paris Branch
1, rue Saint Georges
75009 Paris, France
Phone +33 144 94-8270, Fax +33 142 66-4698
Rome Branch
Via di Torre Argentinia n. 21
00186 Rome, Italy
Phone +39 06 6840-2801, Fax +39 06 6840-2831
San Francisco Representative Office
One Market
Steuart Tower, Suite 1125
San Francisco, California, CA 94105, USA
Phone +1 415541 7991, Fax +1 4155419036
Tokyo Branch
Atago Green Hills MORI Tower, 41F
2-5-1, Atago, Minato-ku
Tokyo 105-6241, J apan
Phone +81 3 5402-9000, Fax +81 3 5402-9010
Warsaw Representative Office
ul. Ksiaceca 4
00-498 Warsaw, Poland
DEPFA Deutsche Pfandbriefbank AG
An der Welle 5
60322 Frankfurt, Germany
Phone +49 69 5006-0, Fax +49 69 5006-1331
Rome Branch
Via di Torre Argentinia n. 21 (Palazzo Origo)
00186 Rome, Italy
Phone +39 06 6840-2801, Fax +39 06 6840-2831
DEPFA Investment Bank Ltd.
International Banking Unit
10 Diomidous Street, $3^{\text {rd }}$ floor
CY-2024 Nicosia, Cyprus
Phone +357 22 396-300, Fax +357 22 396-399
Hong Kong Representative Office
1005 ICBC Tower
3 Garden Road
Central, Hong Kong
Phone +852 2509-9100, Fax +852 2509-9099
DEPFA ACS BANK
1, Commons Street
Dublin 1, Ireland
Phone +353 1 792-2222, Fax +353 1 792-2211
DEPFA UK Limited
105 Wigmore Street
London W1U 1QY, United Kingdom
Phone +44 20 7290-8400, Fax +44 20 7495-0580
DEPFA Finance N.V.
Herengracht 450
1017 CA Amsterdam, Netherlands
Phone +31 20 555-4466, Fax +31 20 555-4308


[^0]:    Loans consist of borrowings with a maturity of greater than 1 year.

