



# KEY FIGURES FOR THE GROUP, IFRS

INCOME STATEMENT	Q1 2014	Q1 2013
	€ '000	€ '000
Revenues	17,926	19,969
Sports Betting	10,663	10,536
Casino & Poker	5,522	6,611
Lotteries	0	898
Horse Betting	1,446	1,065
other	270	364
Net Gaming Revenue	17,682	19,274
EBITDA	885	806
EBIT	327	112
EBT	359	275
Consolidated earnings	234	389
Earnings per share (€)	0,00	0,01
Employees (average over period)	169	175
Revenue per employee	106	111

BALANCE SHEET	31/03/2014	31/12/2013
	€'000	€ '000
Non-current assets	17,154	17,090
Deferred taxes	1,225	1,350
Cash holdings	9,548	7,965
Shareholders' equity	18,535	18,306
Balance sheet total	37,408	38,609
Equity ratio	49.5 %	47.4 %

NOTE: Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures



MANAGEMENT REPORT	2
12	40
CONSOLIDATED FINANCIAL STATEMENTS	10
CONSOLIDATED BALANCE SHEET	10
CONSOLIDATED INCOME STATEMENTS	12
CASH FLOW STATEMENT	14
STATEMENT OF MOVEMENTS IN EQUITY	15
IFRS NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	16
FINANCIAL CALENDAR, IMPRINT	33

# INTERIM CONSOLIDATED MANAGEMENT REPORT OF MYBET HOLDING SE AT MARCH 31, 2014

#### ECONOMIC REPORT

#### 1. BUSINESS PROGRESS

In operating terms the 2014 financial year got off to a satisfactory start for the mybet Group. Although consolidated revenue fell by 7.8 percent in the first quarter compared with the previous year, EBIT increased thanks to a better cost basis. The revenue achieved in the first quarter as well as EBIT were slightly above the target levels. January and February in particular brought a strong business performance. March fell short of expectations. The reasons for the weaker performance in March were unexpectedly high single payouts and a weaker than expected margin.

The first quarter brought a positive development in business in the sports betting shops, which had suffered from various system failures in the prior-year quarter. Improved system stability and the start of rolling out the customer card brought in increased revenues. Nevertheless the management stands by its view that the potential offered by the shops has still not yet been fully exploited. They continue to offer substantial scope for future development.

However the slight growth in the Sports Betting segment and the sustained business strength of the mybet subsidiary pferdewetten.de AG were not enough to compensate fully for the downturn in casino business due to regulatory changes and the discontinuation of the Lotteries segment. Following the disposal of German-language business in 2012 and the deconsolidation of the Spanish subsidiaries with effect from November 30, 2013 the Lotteries segment has been wound up. In the previous year the Lotteries segment contributed revenue of EUR 898 thousand and EBIT of EUR -92 thousand to the consolidated result.

Business for the Italian subsidiary mybet Italia did not develop as hoped in the first quarter of 2014. The Management Board of mybet Holding SE has therefore decided to write off intangible assets and other assets totalling EUR 715 thousand with effect from December 31, 2013. Negotiations on the sale of the company are currently in progress. In the first quarter of 2014, Italian business diminished consolidated EBIT by EUR -209 thousand (previous year EUR -276 thousand). The Management Board is seeking to end the drain on cash from Italian business as quickly as possible.

In connection with the licensing process for the awarding of the 20 Germany-wide sports betting licences, the mybet subsidiary PEI Ltd. submitted the supplementary documents as requested in good time on March 14, 2014. The Hesse Ministry of the Interior subsequently invited PEI Ltd. to the next phase of negotiations, when the social and security concepts submitted are to be presented in person. When the licences will be awarded is still unclear.

On March 28, 2014 mybet Holding SE and the acquirers of the JAXX Group sold in 2012 reached agreement on the early payment of the balance of the purchase price, less a discount of four percent. mybet Holding SE thus accrued a total of EUR 2.8 million in liquidity. The early repayment releases the acquirers of the JAXX Group from the obligation to use products and services of the mybet Group.

Sven Ivo Brinck has been sole Management Board member of mybet Holding SE since January 1, 2014. He was appointed to the Management Board of the company at the Supervisory Board meeting on December 17, 2013.

#### 1.1 SPORTS BETTING SEGMENT

KEY FIGURES FOR Sports betting	Q1 2014	Q1 2013	CHANGE
	€ '000	€ '000	96
Revenue for segment	10.663	10.536	1.2 %
Other revenue	506	432	17.1 %
Betting stakes	49.902	46.257	1.4 %
Online	25.654	26.334	-2.6%
as % of betting stakes	55 %	57 %	
Offline	21.248	19.923	6.6 %
as % of betting stakes	45 %	43 %	
Hold	10.157	10.104	0.5 %
Margin in %	21.7 %	21.8 %	
Hold online	4.357	4.395	-0.9 %
Margin in %	17.0 %	16.7 %	
Hold offline	5.800	5.709	1.6 %
Margin in %	27.3 %	28.8 %	
Existing customers (thousand)	1.241	1.100	12.8 %
Active customers in period (thousand)	44.9	57.5	-22.0 %
Active customers in month (thousand)	24.2	26.9	-9.9 %
Betting stakes per active customer/month (€)	353	326	8.2 %

The revenue of the Sports Betting segment is generated mainly by the sports betting operations of PEI Ltd., Malta.

Q1 2014 betting stakes for the segment were 1.4 percent up on the prior-year quarter, at EUR 49.9 million. 55 percent of betting stakes were generated over the Internet (online) and 45 percent via terrestrial channels in betting shops (offline). While shop business grew slightly by 6.6 percent, the stakes placed on the Internet fell by 2.6 percent. Growth via the shops can be attributed to the optimised systems now in place and the customer card, which is currently being rolled out.

A large number of measures for online customer acquisition were scaled back substantially or terminated altogether in the second half of 2013 in order to preserve the company's liquidity. However in 2014 it is emerging that restoring the former level of new customers acquired per month is not as easy as anticipated. That explains why the planned new customer totals for online operations were not achieved, particularly in March; this is mainly the cause of the fall in revenue volume from online operations. This lost ground will ideally be made up from Q3 onward through an adjusted package of measures for online operations and a focus on mobile products.

The hold from sports betting (betting stakes less payouts of winnings) was on a par with the previous year at EUR 10.2 million in Q1 2014. The margin of 21.7 percent, too, was comparable to the prior-year figure (21.8 percent).

Total registrations climbed to 1.2 million customers in the first quarter of 2014. However the average number of active online customers contracted by 22 percent to 44,900 due to the loss of the French and Spanish markets. In the prior-year quarter, 57,500 customers were active on at least one occasion, in other words made at least one payment.

24,200 customers were active at least once a month in the first quarter (-9.9 percent). The average monthly betting stakes per active customer again rose, from EUR 326 in Q1 2013 to EUR 353 in 2014. This increase is being driven mainly by the constant optimisation of the sports betting products.

As a result of consolidation of the sales structure, the number of betting shops under the mybet franchise was reduced to 323 (previous year 388) at March 31, 2014. In Germany, the number

of shops declined from 228 to 204. The number of sales outlets in Belgium affiliated to the B2B network climbed from 78 to 239, though it should be noted in this connection that the effect on income is much lower than under the direct franchise model because of the B2B constellation.

The segment's revenue for the quarter was on a par with the previous year at EUR 10.7 million. Other revenue grew by 17.1 percent to EUR 506 thousand thanks to the extended partnership in Belgium. EBIT for the Sports Betting segment was EUR -149 thousand (previous year EUR 111 thousand). Weak business for the Italian subsidiary weighed on the overall performance. Without the negative effects of Italian business, the segment would have achieved a positive result.

#### 1.2 CASINO & POKER SEGMENT

The Casino and Poker segment consists mainly of the products on the mybet.com platform, which is licensed in Malta. Revenue for the segment fell by 16.5 percent, from EUR 6.6 million in the prior-year quarter to EUR 5.5 million. The prior-year quarter still included revenue from French business which had to be halted mid of 2013 due to a legal dispute. As a result of significantly lower marketing expenditure, EBIT nevertheless rose from EUR 724 thousand in the first quarter of 2013 to EUR 898 thousand in the first quarter of 2014.

The 50 percent interest in DIGIDIS S.A., which operates casino products in Spain under a joint venture arrangement, is to be disposed of. Operating activities have been halted.

#### 1.3 HORSE BETTING SEGMENT

The Horse Betting segment comprises the activities of pferdewetten.de AG.

The rise in revenue for the segment from EUR 1.1 million to EUR 1.4 million results from a strong growth in the online business. EBIT for the segment likewise improved substantially from EUR 5 thousand to EUR 199 thousand.

#### 1.4 OTHER OPERATING SEGMENT

The other operating segment mainly comprises the activities of C<sub>4</sub>U-Malta Ltd. C<sub>4</sub>U offers payment processing and related services to third party companies on the basis of an emoney licence, in the capacity of an independent financial institution. As the main service provider within the mybet Group, C<sub>4</sub>U is moreover able to handle its own payment transactions on a

low-cost basis. C4U commenced activities based on the licence in the fourth quarter of 2013.

Revenue for the segment from EUR 364 thousand in the prior-year quarter to EUR 270 thousand. EBIT for the segment came to EUR -27 thousand (previous year EUR 54 thousand).

The economic and strategic significance of C<sub>4</sub>U is to be further developed in future. However no impact at revenue and income level is expected until at least the second half of 2014.

#### 2. POSITION

#### 2.1 FINANCIAL PERFORMANCE

Consolidated revenue fell 7.8 percent from EUR 19.5 million to EUR 17.9 million in the first quarter of 2014, mainly as a result of the deconsolidation of the Spanish subsidiaries with effect from November 30, 2013 and the exit from the French market. Sports Betting generated 59 percent of revenue, the Casino & Poker segment 31 percent, Horse Betting 8 percent and the other operating segment 2 percent. The Lotteries segment has now been discontinued. The net gaming revenue (NGR), which represents revenue less gaming tax, declined by 8.3 percent from EUR 19.3 million to EUR 17.7 million.

The prior-year figures were adjusted to reflect the reclassification of service revenue from B2B business in Belgium.

REVENUE	Q1 2014	Q1 2013	CANGE
	€'000	€'000	%
Revenue	17,926	19,474	-7.8 %
of which			
Sports Betting	10,663	10,536	1.2 %
Casino & Poker	5,522	6,611	-16.5 %
Lotteries	0	898	n.a.
Horse Betting	1,446	1,065	35.8 %
Other	270	364	-25.8 %
Net gaming revenue (NGR)	17,682	19,274	-8.3 %

Personnel expenses for the first quarter of the 2014 financial year were 8 percent down on the previous year at EUR 2.5 million. The average number of employees fell from 175 in the previous year to 169 in the first quarter of 2014 as a result of restructuring measures and the deconsolidation of the Spanish companies.

Expenditure per employee remained unchanged at EUR 15 thousand per quarter. Revenue per employee fell slightly from EUR 111 thousand to EUR 107 thousand. The personnel expenses ratio of 13.7 percent was on a par with the prior-year quarter (13.8 percent).

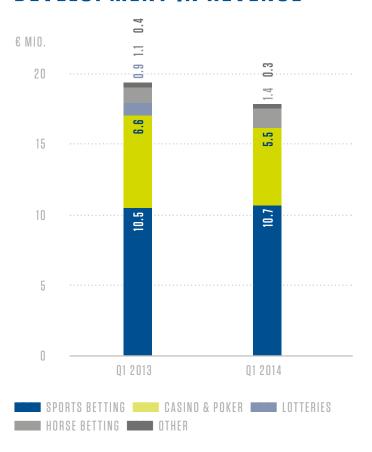
Due to the decline in revenue, the cost of purchased materials fell 5.1 percent from EUR 12.6 million to EUR 12.0 million. In view of their close correlation to revenue, the commissions for venture partners and franchisees were reclassified from other operating expenses to cost of purchased materials. The prior-year figures were adjusted accordingly. The lower revenue meant that the total of EUR 9.0 million was 4.8 percent down on the prior-year period. The expenses for licence fees for casino software providers and poker networks as well as gaming tax were reduced by 5.8 percent because of the exit from the French market and came to EUR 988 thousand in the first quarter of 2014 (previous year EUR 1,049 thousand). The 13.9 percent fall in bonuses claimed by customers from EUR 1,001 thousand to EUR 863 thousand can be explained by the shift in the marketing strategy for mybet products.

In view of the growing importance of business by C4U-Malta Ltd. the expenses for payment transaction services, which are to be classified as cost of providing the services, have equally been reclassified from other operating expenses to cost of purchased materials in these Quarterly Financial Statements. The prior-year quarter was adjusted accordingly. The position was slightly down on the previous year, at EUR 749 thousand.

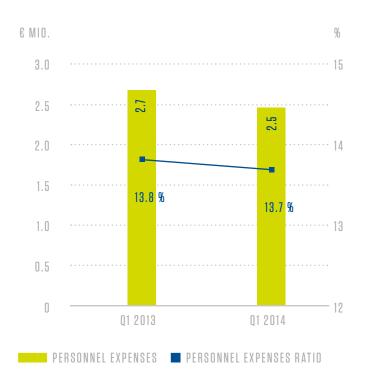
The other operating expenses were significantly reduced by 23.3 percent, from EUR 4.2 million in Q1 2013 to EUR 3.3 million in Q1 2014, in the wake of the cost-cutting programme and the scaling back of marketing expenditure (-55.7 percent).

The occasionally sharp reduction in the expense items meant that earnings before interest, taxes, depreciation and amortisation (EBITDA) improved slightly from EUR 805 thousand to EUR 885 thousand despite the decline in revenue. By virtue of the reduced volume of depreciation and amortisation in Q1 2014, EBIT even rose overproportionally from EUR 112 thousand to EUR 327 thousand. As a result of the reversal of deferred taxes in the first quarter of 2014, the net profit for the period

## DEVELOPMENT IN REVENUE

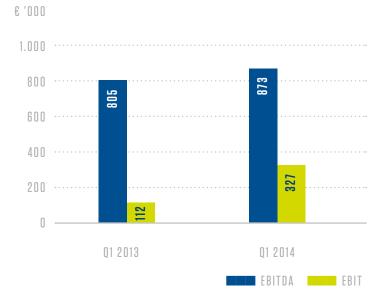


# PERSONNEL EXPENSES DEVELOPMENT



PRINCIPAL Expense items	Q1 2014	Q1 2013	CHANGE
	€'000	€'000	%
Cost of purchased materials	11,999	12,642	-5.1 %
of which commissions	8,957	9,411	-4.8 %
Personnel expenses	2,462	2,686	-8.3 %
Employees (average for year)	169	175	
Other operating expenses	3,251	4,237	-23.3 %
of which marketing	841	1,896	-55.7 %

# EARNINGS EBITDA/EBITDEVELOPMENT



EARNINGS	Q1 2014	Q1 2013	CHANGE
	€ '000	€ '000	%
EBITDA	885	805	+9.9 %
EBIT	327	112	+192.0 %
Earnings before tax	359	275	+30.6 %
Net profit / loss for the period	234	389	-39.9 %
Earnings per share (€)	0.00	0.01	

came to EUR 234 thousand (previous year EUR 389 thousand). Earnings per share were EUR 0.00, compared with EUR 0.01 in the prior-year period.

#### 2.2 FINANCIAL PERFORMANCE AND NET WORTH

Cash and cash equivalents increased to EUR 9.5 million (December 31, 2013: EUR 8.0 million) because of the positive net profit for the period and the early payment of the balance of the purchase price for the JAXX Group. Of this sum, EUR 2.5 million (December 31, 2013: EUR 2.0 million) is attributable to pferdewetten.de AG and is therefore not available group-wide. The restricted cash reported under other assets came to EUR 1.1 million on March 31, 2014 (December 31, 2013: EUR 1.7 million). It relates to security set aside mainly for licences.

LIQUIDITY	31/03/2014	31/12/2013
Cash and cash equivalents (€ '000)	9,548	7,965
Liquidity ratio 2*	107 %	106 %

\*Liquidity ratio 2 describes the ratio between current assets (excl. inventories) and current liabilities

The group was financed mainly from operating cash flow in the period under review. Before changes in working capital, cash flow came to EUR 974 thousand (previous year EUR 924 thousand). Changes in inventories, receivables and other assets of EUR 2,778 thousand (previous year EUR -3,780 thousand), which mainly reflect the purchase price payment for the JAXX Group, compare with changes in liabilities and other assets amounting to EUR -3,139 thousand (previous year EUR 11 thousand). Overall, cash flow from operating activities came to EUR -1,412 thousand (previous year EUR -2,295 thousand).

The investment volume for the first quarter of 2014 came to EUR 746 thousand (previous year EUR 913 thousand). Interest income produced a cash inflow from investing activities of EUR 42 thousand (previous year EUR 189 thousand).

Non-current assets barely changed, amounting to EUR 17.2 million at March 31, 2014 (December 31, 2013: EUR 17.1 million).

Current assets fell from EUR 21.5 million at December 31, 2013 to EUR 20.3 million at March 31, 2014 largely as a result of the fall in receivables following the purchase price payment for the JAXX Group.

Shareholders' equity rose slightly compared with the balance sheet date of December 31, 2013, with the positive result for the year adding EUR 0.2 million, thus taking it to EUR 18.5 million at March 31, 2014. The equity ratio climbed to 49.5 percent (December 31, 2013: 47.4 percent), with the balance sheet total contracting by EUR 1.2 million to EUR 37.4 million.

The mybet Group is largely free of non-current interest-bearing liabilities. The non-current liabilities of EUR 29 thousand reported on the balance sheet (December 31, 2013: EUR 22 thousand) consist of a mortgage loan for holiday apartments on Rügen. At March 31, 2014 nine of the original ten apartments had been sold, including one in the first quarter of 2014. The remaining apartment is equally to be sold as soon as possible.

The current liabilities fell by EUR 1.4 million to EUR 18.8 million (December 31, 2013: EUR 20.3 million) mainly from the reduction in trade accounts payable and other financial liabilities.

Other financial liabilities decreased to EUR 7.5 million in the first quarter of 2014 (December 31, 2013: EUR 8.4 million) and mainly comprise current liabilities in respect of customers, taxes and payment service providers.

The debt ratio at March 31, 2014 was 50.5 percent (December 31, 2013: 52.6 percent).

SHAREHOLDERS' EQUITY And Borrowed Capital	31/03/2014	31/12/2013
Shareholders' equity (€ '000)	18,535	18.306
Borrowed capital (long-term) (€ '000)	29	22
Equity ratio	49.5 %	47.4 %

#### REPORT ON POST-BALANCE SHEET DATE EVENTS

On April 9, 2014 the Higher Regional Court of Düsseldorf ordered Westdeutsche Lotterie GmbH & Co. OHG (Westlotto), Münster, to pay EUR 11.5 million in damages, plus interest, to FLUXX GmbH. No right of appeal was granted. Westlotto has notified the company through its lawyers that it has filed a complaint with the Federal Supreme Court about the non-admission of an appeal. If the complaint is rejected, a cash inflow of between EUR 15.0 million to EUR 15.5 million is to be expected towards the end of the year or beginning of 2015. With its ruling, the Higher Regional Court of Düsseldorf altered the dismissal of the action in the first instance by the District Court of Dortmund. The

compensation claim had been brought against Westlotto representatively for the entire German lottery and pools organisation.

### OPPORTUNITIES AND RISKS REPORT

A comprehensive analysis of the principal opportunities and risks that could have an impact on the economic and financial position of the mybet Group as well as a description of the risk management system are published in the 2013 Annual Report. No changes to the assessment of opportunities and risks have since occurred.

### REPORT ON EXPECTED DEVELOPMENTS

For sports betting providers, the weakest phase of the year starts in the second quarter, when the Bundesliga season comes to an end. Betting stakes and margins typically fall in the second quarter right across the industry, then business picks up again at the start of the new season towards the end of the third quarter. The fourth quarter is seasonally the strongest phase in the yearly cycle of betting providers.

mybet Holding SE, too, has reflected this seasonal pattern in its corporate planning and expects a negative result for the second quarter of 2014. The outlook provided in the 2013 Annual Report, envisaging EBIT at break-even and slightly higher revenue of EUR 70 to 75 million for 2014 as a whole, remains valid and is unaffected by this development.

In the months April and May, up until the end of the Bundesliga season, the bookmaker's margin for sports betting usually falls, and therefore also the hold. This effect is triggered off by the greater level of predictability for professional sports betting enthusiasts and the proven phenomenon that the most popular teams perform better. There is a statistically greater probability that this effect may lead to negative holds (winnings exceed betting volume) on certain days. The overall margin suffers as a result.

The Bundesliga, which is the basis for much of mybet's betting products, enters the close season from mid-May. Betting stakes will fall during that phase, in some cases quite sharply. Between April and June, casino business equally suffers from the reduced level of activity among sports betting enthusiasts. The summer months and the vacation period generally have an adverse effect on e-commerce products.

At least this year, there is a major event on the cards, in the shape of the football World Cup in Brazil; this will help to cushion

the downturn in the gaming volume at least in terms of profile. However it is important to bear in mind that it is uncertain how long a person's favoured team will stay in the tournament. The customer's involvement generally ends when their team is knocked out. In that respect, apart from a few exceptions the World Cup differs from normal gaming operations because there is a closer bond with the favoured team. In addition, it is worth noting that there is a much higher level of advertising activities in the market around the World Cup, as a result of which the costs of acquiring new customers can rise sharply.

The management of mybet Holding SE believes it took some important decisions with a bearing on the future in the first quarter of 2014, in preparing for sustained market success. However it should be added that such transformation processes are very time-consuming. The company is already in a position to keep improving its performance. It will nevertheless take some time before mybet is able to realise its full potential.

This Interim Management Report contains predictive statements and information — in other words, statements about events that lie ahead rather than in the past. These future-related statements can be identified by words such as "expect", "anticipate", "intend", "plan", "believe", "aim", "estimate", "assess" and similar. Such future-related statements are based on our present expectations and on certain assumptions. They therefore entail a number of risks and uncertain factors. The business activities, success, business strategy and results of mybet are influenced by a great many factors, many of which are beyond the control of mybet. These factors may mean that the actual results, achievements and performance of the mybet Group could depart substantially from the figures used to indicate results, achievements or performance, whether explicitly or implicitly, in the future-related statements.

Sven Ivo Brinck Kiel, May 14, 2014





# CONSOLIDATED FINANCIAL STATEMENTS

#### CONSOLIDATED BALANCE SHEET AT MARCH 31, 2013

# **ASSETS**

	NOTE	31/03/2014	31/12/2013
		€ '000	€ '000
A. Non-current assets		17,154	17,090
I. Intangible assets	6.1.1	14,481	14,457
1. Goodwill		6,186	6,186
2. Other intangible assets		6,334	6,310
3. Construction in progress		1,961	1,961
II. Property, plant and equipment	6.1.2	1,287	1,121
1. Leasehold improvements		61	61
2. Other plant and equipment		1,226	1,060
III. Investment property	6.1.3	160	161
IV. Financial assets	6.1.4	1	1
1. Investments		1	1
V. Deferred taxes	6.1.5	1,225	1,350
B. Current assets		20,254	21,520
I. Inventories	6.2.1	70	59
II. Receivables and other assets	6.2.2	10,634	13,494
1. Trade accounts receivable/other receivables		2,661	5,302
2. Other financial assets		7,973	8,192
III. Cash and cash equivalents	6.2.3	9,548	7,965
IV. Assets held for sale	2	1	1
Total Assets		37,408	38,609

# SHAREHOLDERS' EQUITY AND LIABILITIES

	NOTE	31/03/2014	31/12/2013
		€ '000	€ '000
A. Shareholders' equity		18,535	18,306
I. Share capital	6.3.1	24,257	24,257
II. Additional paid-in capital	6.3.2	11,646	11,637
III. Retained earnings	6.3.3	-19,690	-19,781
Shareholders' equity attributable to the shareholders of mybet Holding SE		16,213	16,113
IV. Non-controlling interests	6.3.4	2,322	2,192
B. Non-current liabilities		29	22
1. Due to banks	6.4	29	22
C. Current liabilities		18,844	20,282
1. Due to banks	6.4	100	134
2. Trade accounts payable / other liabilities	6.4	10,213	10,738
3. Other financial liabilities	6.4	7,508	8,363
4. Other accrued expenses	6.4	848	842
5. Income taxes		175	205
Total shareholders' equity and liabilities		37,408	38,609

# **CONSOLIDATED INCOME STATEMENT**

FOR THE PERIOD JANUARY 1 TO MARCH 31	NOTE	2014	2013
		€ '000	€ '000
Revenue	4.1	17,926	19,474
Production for own assets capitalised	4.2	358	429
Other operating income	4.3	312	467
Cost of purchased materials	4.4	11,999	12,642
a) Commission charges		8,957	9,411
b) Licence fees, gambling taxes		988	1,049
c) Betting bonuses		863	1,001
d) Payment transaction expenses		749	763
e) Other cost of purchased materials		443	417
Personnel expenses	4.5	2,463	2,686
a) Wages and salaries		2,151	2,372
b) Social insurance		312	313
Depreciation and amortisation	4.6	557	693
Other operating expenses	4.7	3,249	4,237
Operating profit / loss		327	112
Other interest and similar income	4.8	42	186
Interest and similar expenses	4.8	11	23
Financial result		31	163
Earnings before tax		359	275
Income tax	4.9	125	-115
Other tax		0	2
Net profit / loss for the period	4.10	234	389
Profit attributable to non-controlling interests		130	72
Profit attributable to the shareholders of mybet Holding SE		104	317
Earnings per share			
Earnings per share (basic, €)	8.1	0,00	0,01
Earnings per share (diluted, €)	8.1	0,00	0,01

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD JANUARY 1 TO MARCH 31	2014	2013
	€ '000	€ '000
Net profit/loss for the period	234	389
Foreign currency translation gains and losses from the financial statements of foreign subsidiaries	0	0
Overall result	234	389
of which non-controlling interests	130	72
of which shareholders of mybet Holding SE	104	317



# CASH FLOW STATEMENT

FOR THE PERIOD JANUARY 1 TO MARCH 31	2014	2013
	€'000	€ '000
Net profit / loss for the period	234	389
Depreciation and amortisation of intangible assets and property, plant and equipment	557	693
Expense / income from income tax	123	-114
Expense / income from other taxes	2	0
Interest income	-42	-186
Interest expense	11	23
Other non-cash expenses and income	90	119
Cash flow before changes to working capital	974	924
Changes in inventories, receivables and other assets that are not investing or financing activities	2,778	-3,780
Changes in liabilities and other items on the shareholders' equity and liabilities side	-1,412	11
Increase/decrease in short-term accruals	6	393
Interest paid	-21	-11
Income taxes paid	-30	-3
Cash flow from operating activities	2,295	-2,465
Cash payments for investments in fixed assets	-746	-913
Cash receipts from the sale of investments	0	1
Interest received	42	189
Cash flow from investing activities	-704	-724
Cash receipts from the raising of loans/credit lines	0	1
Cash payments for the redemption of bonds and loans	-8	-93
Cash flow from financing activities	-8	-92
Overall effective adjustment	1,583	-3,281
Cash and cash equivalents at the start of the period	7,965	12,346
Cash and cash equivalents at the end of the period	9,548	9,066

# STATEMENT OF MOVEMENTS IN EQUITY

FOR THE PERIOD DECEMBER 31, 2012 TO March 31, 2014 (SEE NOTES, SECTION 6.3)	SHARE CAPITAL	ADDITIONAL Paid-in Capital	GROUP EQUITY Generated	SHAREHOLDERS Of Parent Company	NON- Controlling Interests	TOTAL
	€ '000	€ '000	€ '000	€ '000	€'000	€'000
Position at Dec 31, 2012	24,217	11,662	-8,670	27,210	1,310	28,520
Conversion of bond	40	44		85		85
Premiums from Management Board options		11		11		11
Reclassification of Management Board stock options		-118		-118		-118
pferdewetten.de AG: recognition of share-based payments		37		37		37
Change in investment venture pferdewetten.de AG			133	133	500	632
Net profit/loss for the period			-11,088	-11,088	128	-10,960
Deconsolidation of DIGIDIS SL			-151	-151	255	104
Equity transactions with shareholders: other netting			-5	-5		-5
Overall result			-11,093	-11,093	128	-10,965
Position at Dec 31, 2013	24,257	11,637	-19,781	16,113	2,192	18,305
pferdewetten.de AG: recognition of share-based payments		9		9		9
pferdewetten.de AG: other netting			-12	-12		-12
Net profit/loss for the period			104	104	130	234
Equity transactions with shareholders: other netting			-2	-2		-2
Overall result			102	102	130	232
Position at Mar 31, 2014	24,257	11,646	-19,690	16,213	2,322	18,535
Premiums from employee options		7		7		7
pferdewetten.de AG: recognition of share-based payments		9		9		9
Net profit/loss for the period			317	317	72	389
Overall result			317	317	72	389
Position at Dec 31, 2013	24,217	11,678	-8,353	27,543	1,382	28,925

### GENERAL DISCLOSURES

mybet Holding SE is a company based in Germany. The group offers gaming on the basis of its own licences and permits in the European market, subject to the various national laws. The focus of the group's business activities here is on the areas of sports betting, casino & poker and horse betting.

The Interim Consolidated Financial Statements at March 31, 2014 of mybet Holding SE are in accordance with the International Financial Reporting Standards (IFRS) of the International Accounting Standards Board (IASB) as adopted by the EU, as well as with the requirements of commercial law pursuant to Section 315a (1) of German Commercial Code. In agreement with IAS 34 "Interim Financial Reporting", a reduced reporting scope is chosen for the representation of these Consolidated Financial Statements. No separate Consolidated Financial Statements or separate group management report in accordance with the requirements of German Commercial Code are prepared.

Unless indicated otherwise in these Notes, the same recognition and measurement principles as for the Consolidated Financial Statements for the 2013 financial year are applied in the first-quarter report. For further details, we accordingly refer to the Consolidated Financial Statements at December 31, 2013. In the opinion of the Management Board, the Interim Consolidated Financial Statements reflect all the customary, routinely performed adjustments that are necessary in order to present the net worth, financial performance and financial position of the group appropriately.

The Consolidated Interim Financial Statements and Group Interim Management Report for mybet Holding SE have not been audited or subjected to review by an independent auditor.

### 2consolidation

The Consolidated Financial Statements include seven domestic (previous year seven) and 16 foreign companies (previous year 18) in which mybet Holding SE directly or indirectly holds a majority of voting rights.

### PRINCIPLES OF RECOGNITION AND MEASUREMENT

Unless indicated separately, the principles of recognition and measurement correspond to the principles already indicated for the Consolidated Financial Statements at December 31, 2013.

### ANOTES TO THE CONSOLIDATED INCOME STATEMENT

#### 4.1 REVENUE

Revenue includes the hold from sports and horse betting organised, gambling fees from casino games as well as commissions from arranging horse betting.

Compared to the reference period, the growing significance of service proceeds has been recognised and this item is now reported separately within revenue. The figures for the reference period were adjusted accordingly.

The reassessment of recognition of the revenue achieved with a B2B partner led to an adjustment in the comparative period of both the hold and the commissions for venture partners. The revenue from B2B business is now presented accurately under service proceeds.

REVENUE	Q1 2014	Q1 2013	CHANGE
	€'000	€ '000	IN %
Hold	11,318	11,023	2.7 %
Gambling fees	5,295	6,442	-17.8 %
Service proceeds	661	611	8.1 %
Handling fees	0	799	-100.0 %
Commissions	228	240	-5.2 %
Other	426	359	18.6 %
Total	17,926	19,474	-7.9 %

Revenue fell by 7.9 percent compared with the previous year (previous year EUR 19,474 thousand), to EUR 17,926 thousand. The individual categories of revenue put in a mixed performance. The figures for the comparative period include EUR 952 thousand in revenue that is attributable to DIGIDIS S.L. which was deconsolidated with effect from November 30, 2013. After adjustment for this effect, the revenue for the comparative quarter is as follows:

REVENUE Q1 2013 Adjusted by digidis	2013 Group	2013 Digidis	GROUP Without Digidis
	€'000	€′000	€ '000
Hold	11,023	0	11,023
Gambling fees	6,442	0	6,442
Service proceeds	611	52	559
Handling fees	799	799	0
Commissions	240	93	147
Other	359	8	351
Total	19,474	952	18,523

The following comparisons refer to the prior-year quarters after elimination of the revenue of DIGIDIS S.L.

The hold from sports betting rose by 0.6 percent to EUR 10,157 thousand (previous year EUR 10,104 thousand). Both offline and online operations were on a par with the previous year. The hold from horse betting climbed by 26.4 percent to EUR 1,161 thousand (previous year EUR 918 thousand).

The gambling fees from casino games fell by 17.8 percent to EUR 5,295 thousand (previous year EUR 6,442 thousand). The comparative period includes revenue from European markets from which mybet has withdrawn as a result of legislative attacks. After elimination of this effect, the item fell by 2.1 percent and was therefore not quite on a par with the previous year's level.

The service proceeds mainly comprise payment services performed by C4U-Malta Ltd. on behalf of third-party customers and B2B business with a Belgian sports betting provider. In that instance mybet provides the technical infrastructure and the betting odds. Strong growth of 18.1 percent to EUR 661 thousand (previous year EUR 559 thousand) was achieved in that area.

Handling fees occur in connection with lottery business. These ceased to apply along with the deconsolidation of DIGIDIS S.L.

The commissions occur in connection with the arranging of horse betting. This item rose by 54.9 percent to EUR 228 thousand (previous year EUR 147 thousand).

The other revenue mainly consists of proceeds from the rebilling of costs for shop furnishings, customer contributions towards payment costs and proceeds from a small number of slot machines. This item increased by 21.1 percent to EUR 426 thousand (previous year EUR 351 thousand).

#### 4.2 PRODUCTION FOR OWN ASSETS CAPITALISED

Production for own assets capitalised of EUR 358 thousand (previous year EUR 429 thousand) relates to internally produced intangible assets. The intangible assets in question are exclusively internally produced software.

#### 4.3 OTHER OPERATING INCOME

The other operating income comprises income that is not allocable to current revenue. This includes income not relating to the accounting period, income that does not recur regularly or income that does not stem from the core business but is nevertheless from operating activities and is not allocable to the financial result or to taxes. It covers a large number of items that are each of lesser importance for the Consolidated Financial Statements. Types of income include income from the reversal of accruals, the disposal of assets, statute-barred liabilities, from the realisation of receivables already written off, VAT rebates and gaming winnings from unpaid bets.

#### 4.4 COST OF PURCHASED MATERIALS

The components that make up the cost of purchased materials were redefined at the end of the 2013 financial year.

In view of their high dependence on revenue, the commissions for venture partners and franchisees were reclassified from

other operating expenses to cost of purchased materials. The figures for the prior-year quarter were adjusted accordingly.

The following table shows a detailed breakdown of the reclassifications to the cost of purchased materials for 2013:

MATERIALAUFWENDUNGEN	COST OF PURCHASED Materials Q1 2013 (AS Stated In Q1/2013 Report)	RECLASSES	COST OF PURCHASED MATERIALS Q1 2013 (AFTER RECLASSIFICATION)	
	€'000	€′000	€ '000	
Commission charges	0	9,411	9,411	from other operating expenses: commissions for venture part- ners / marketing
Licence fees, gambling taxes	1,466	-417	1,049	in cost of purchased materials: other cost of purchased materials
Betting bonuses	1,001	0	1,001	No reclassification
Payment transaction expenses	0	763	763	from other operating expenses: Payment transaction costs
Other cost of purchased materials	0	417	417	from cost of purchased materials: Licence fees, gambling taxes
Total	2,467	10,174	12,642	

This item declined by 5.1 percent overall in the quarter under review to EUR 11,999 thousand (previous year EUR 12,642 thousand).

The figure for the comparative period includes EUR 313 thousand for DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the decrease is 2.7 percent. The following comparisons refer to the adjusted figures.

#### EXPENSES FOR VENTURE PARTNERS

The expenses for venture partners fell overall by 1.6 percent to EUR 8,957 thousand (previous year EUR 9,099 thousand) and were therefore on a par with the previous year.

#### LICENCE EXPENDITURE

This item was down 12.4 percent in the period under review, at EUR 743 thousand (previous year EUR 849 thousand).

A major factor in the fall in licence expenditure for casino products was the reduced casino hold as a result of the loss of the French product range, for example. In this case, the hold generated is the basis for licence expenditure.

#### BONUS EXPENDITURE

The expenditure for various types of bonuses fell by 13.9 percent to EUR 863 thousand (previous year EUR 1,001 thousand). For liquidity reasons, customer acquisition programmes were already scaled back in the second half of 2013. This resulted in a fall in expenditure for bonuses for new customers. The measures to improve the efficiency of the bonus programmes moreover had a positive effect on the item.

#### OTHER COST OF PURCHASED MATERIALS

This item increased by 6.5 percent in the quarter under review to EUR 443 thousand (previous year EUR 417 thousand). It mainly comprises expenditure for the purchasing of betting

odds, which are then evaluated and adjusted by mybet's team of bookmakers. This approach enables mybet to offer its customers individualised betting odds.

The item also includes the expenditure for a service provider of the sports channels that mybet makes available to customers in the sports betting shops, for live broadcasts of sporting events.

#### PAYMENT TRANSACTION COSTS

The payment transaction costs were reported under other operating expenses in the reference quarter. The granting of the e-money licence to C4U and the expansion in business with third-party customers that it has prompted have given these expenses the character of production costs for payment transactions. These expenses were therefore reclassified from other operating expenses to cost of purchased materials. The figures for the prioryear quarter were adjusted accordingly. Payment transaction costs arising not in connection with customer transactions continue to be reported under other operating expenses.

The expenditure for payment transactions fell by 1.8 percent to EUR 749 thousand (previous year EUR 763 thousand).

#### **4.5 PERSONNEL EXPENSES**

This item fell by 8.3 percent to EUR 2,463 thousand (previous year EUR 2,686 thousand). The figure for the comparative period includes EUR 154 thousand for DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the decrease is 2.7 percent. The following explanatory notes refer to these adjusted figures.

In the QED Group, personnel expenses fell by 10.0 percent to EUR 1,028 thousand (previous year EUR 1,143 thousand). This development reflects the reduced employee total. Services that had been performed by permanent employees in the comparative period were now procured on the open market as and when needed in the period under review.

pferdewetten.de AG saw a 26.3 percent increase in personnel expenses to EUR 316 thousand (previous year EUR 251 thousand). This includes the amount of EUR 9 thousand (previous year EUR 9 thousand) allocated for stock options pursuant to IFRS 2.27.

More personnel were recruited for software development activities in the period under review, and as a result personnel expenses rose 10.2 percent to EUR 741 thousand (previous year EUR 671 thousand). This increase correlates to the higher number of employees in that area.

Personnel expenses for mybet Holding SE fell by 20.1 percent to EUR 315 thousand (previous year EUR 395 thousand). A major factor behind the decrease was the vacant seat of Finance Director on the Management Board in the period under review.

At the reporting date there were 170 employees (previous year 175). There were 169 employees as an average for the quarter under review (previous year 175).

No further categorisation is performed as the group has only office employees.

#### 4.6 DEPRECIATION AND AMORTISATION

This item includes the ongoing depreciation and amortisation of intangible assets, property, plant and equipment and investment property. This item fell by 19.6 percent to EUR 557 thousand (previous year EUR 693 thousand).

#### 4.7 OTHER OPERATING EXPENSES

OTHER OPERATING EXPENSES	Q1 2014	Q1 2013	CHANGE
	€ '000	€ '000	€′000
Marketing, sales, IR	841	1,896	-55.7 %
Service and maintenance, hosting, technical services	747	578	29.1 %
Other consultancy costs	501	355	41.3 %
Costs of premises	233	200	16.6 %
Other operating expenses	144	252	-42.9 %
Bad debt costs	105	96	8.6 %
Travel and entertainment costs	96	132	-27.2 %
Non-deductible input tax	82	105	-21.8 %
Costs of annual accounts and audit	80	73	9.4 %
Legal consultancy costs	78	65	21.3 %
Payment transaction costs	75	57	32.1 %
Vehicle costs	68	71	-4.3 %
Telephone	65	79	-17.6 %
Membership and other fees, insurance	59	145	-59.4 %
Exchange differences on translation	36	30	20.7 %
Other personnel expenses	23	81	-71.0 %
Supervisory Board remuneration	17	24	-30.8 %
Total	3,249	4,237	-23.3 %

The components that make up other operating expenses were redefined in the 2013 annual financial statements.

In view of their high dependence on revenue, the commissions for venture partners and franchisees were reclassified from other operating expenses to cost of purchased materials. The amended presentation is retained in this reporting quarter, and the figures for the prior-year quarters have been adjusted accordingly.

Other operating expenses fell by 23.3 percent to EUR 3,249 thousand in the quarter under review (previous year EUR 4,237 thousand).

#### MARKETING, SALES, INVESTOR RELATIONS

This item was redefined in the 2013 annual financial statements. In view of their high dependence on revenue, the commissions for venture partners and franchisees that previously came under marketing expenditure were reclassified from other operating expenses to cost of purchased materials. The figures for the prior-year quarter were adjusted accordingly.

This item was down 55.7 percent year on year at EUR 841 thousand (previous year EUR 1,896 thousand). The figure for the reference period includes EUR 104 thousand for DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, expenses fell by 53.1 percent. The following disclosures refer to the adjusted figures.

The expenses for online marketing fell by 73.3 percent to EUR 278 thousand (previous year EUR 1,038 thousand). For liquidity reasons, the customer acquisition programmes were already scaled back in the second half of the 2013 financial year. A more efficient marketing programme was introduced in the first quarter.

In the area of advertising, consultancy on advertising strategy and advertisement costs for print media were major cost components. EUR 56 thousand (previous year EUR 95 thousand, -40.8 percent) was incurred for these activities in the period under review.

There was a 34.7 percent decrease in sponsorship activities to EUR 299 thousand (previous year EUR 458 thousand). As well as maintaining its involvement in the football clubs Fortuna Düsseldorf, Eintracht Braunschweig, Greuther Fürth and VfR Neumünster, the comparative period saw the group support other events such as the handball World Championship in Spain.

There was a 9.9 percent increase in distribution costs to EUR 23 thousand (previous year EUR 21 thousand). It mainly comprises expenditure for promotional materials.

#### OTHER OPERATING EXPENSES

This item fell by 42.9 percent in the quarter under review to EUR 144 thousand (previous year EUR 252 thousand). The figure for the comparative period includes EUR 24 thousand attributable to DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the decrease is 36.8 percent.

The item consists mainly of expenses unrelated to the accounting period (EUR 37 thousand, previous year EUR 76 thousand), postage and shipping costs (EUR 12 thousand, previous year EUR 18 thousand) and other typical expenses.

#### PAYMENT TRANSACTION COSTS

Payment transaction costs incurred by the group's business operations are reported under this item. It rose by 32.1 percent in the period under review compared with the prior-year quarter, to EUR 75 thousand (previous year EUR 57 thousand).

#### LEGAL CONSULTANCY AND LEGAL COSTS

In the comparative period this item includes EUR 10 thousand attributable to DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. The following comparisons refer to the figures after this effect has been stripped out.

The item includes expenditure on legal consultancy amounting to EUR 78 thousand (previous year EUR 55 thousand) in connection with litigation necessitated by the regulatory environment and the licence application under the E-15 process.

#### OTHER CONSULTANCY COSTS

There was a rise of 13.1 percent in other consultancy costs compared to the reference period. The costs for freelance employees who work for companies of the QED Group featured large here, amounting to EUR 304 thousand (previous year EUR 283 thousand).

At the other companies, spending on consultancy was on a par with the previous year.

#### COSTS OF PREMISES

The cost of premises includes EUR 21 thousand attributable to DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. Excluding this effect, expenses for offices rose by 16.6 percent to EUR 232 thousand (previous year EUR 178 thousand). The increase is mainly attributable to the renting of new offices at the Berlin location.

#### TRAVEL AND ENTERTAINMENT COSTS

Travel and entertainment costs fell by 27.2 percent in the period under review to EUR 96 thousand (previous year EUR 132 thousand). The item includes EUR 10 thousand for DIGI-DIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the decrease is 21.2 percent.

#### COSTS OF ANNUAL ACCOUNTS AND AUDIT

There was a rise of 9.4 percent in the costs of annual accounts and audit compared to the reference period. The increase is substantially attributable to additional audit priorities for the auditing of the 2013 annual financial statements.

#### BAD DEBT COSTS

Bad debt costs rose by 8.5 percent in the period under review compared with the first quarter of 2013, to EUR 105 thousand (previous year EUR 96 thousand). The figure for the comparative period includes EUR 15 thousand for DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the rate of increase is 28.6 percent.

#### NON-DEDUCTIBLE INPUT TAX

Within the mybet Group certain operating units are not entitled to deduct input tax because they do not generate any revenue on which purchase tax is chargeable. The input tax is reported as an expense at those subsidiaries. Thanks to optimised intercompany charging processes, this item fell by 28.8 percent in the period under review to EUR 82 thousand (previous year EUR 105 thousand).

#### TELEPHONE COSTS

This item declined by 17.6 percent in the period under review compared with the prior-year quarter, to EUR 65 thousand (previous year EUR 79 thousand). The figure for the comparative period includes EUR 4 thousand attributable to DIGIDIS S.L., which was deconsolidated with effect from November 30, 2013. After elimination of this effect, the decrease is 13.1 percent.

The telephone costs are incurred mainly in connection with providing customer care. Compared to the prior-year quarter, this item was reduced largely thanks to the securing of optimised contractual terms.

#### **VEHICLE COSTS**

The item includes leasing costs and vehicle operating expenditure. These are incurred for pay components to which managers are contractually entitled and for sales employees at the shops. The expenditure declined slightly by 4.3 percent to EUR 68 thousand (previous year EUR 71 thousand).

#### OTHER PERSONNEL EXPENSES

The item comprises substantially the expenditure for personnel recruitment and continuing education. This item fell by 71.0 percent compared with the prior-year quarter, to EUR 23 thousand (previous year EUR 81 thousand). The figure for the comparative period was made up mainly of contingent fees that were due to staffing agencies for the placement of employees for software development.

#### SUPERVISORY BOARD REMUNERATION

The Supervisory Board remuneration fell by 30.8 percent to EUR 17 thousand (previous year EUR 24 thousand). The decrease can be explained by the lower number of active Supervisory Board members compared with the reference period.

#### EXPENSE FROM FOREIGN CURRENCY TRANSLATION

This item increased by 20.7 percent to EUR 36 thousand (previous year EUR 30 thousand). This occurred mainly as a result of exchange rate fluctuations in connection with bank balances denominated in non-European currencies.

#### 4.8 INTEREST RESULT AND OTHER FINANCIAL RESULT

The other interest and similar income results from bank balances.

The interest expense comprises EUR 1 thousand (previous year EUR 12 thousand) for amounts due to banks, as well as EUR 10 thousand (previous year EUR 10 thousand) for surety commissions. The total interest expense of EUR 11 thousand (previous year EUR 22 thousand) was booked against income in the period under review.

#### 4.9 INCOME TAX

Income tax includes corporate taxes such as corporation and trade tax, or similar taxes of domestic and foreign companies.

In addition to the current tax expense for individual subsidiaries, this item includes the deferred tax expense or income from the origination and reversal of temporary differences and of tax loss carry-forwards.

Deferred tax assets are netted against deferred tax liabilities if they relate to income taxes collected by the same tax office and if an entitlement exists to net a current tax refund claim against a current tax liability.

The soundness of the deferred tax assets on loss carry-forwards is based on corporate plans in conjunction with the past development of the individual group companies

#### 4.10 NET PROFIT / LOSS FOR THE PERIOD

The net profit for the three-month period is EUR 234 thousand, as against EUR 389 thousand for the prior-year period.

### INTES TO THE CASH FLOW STATEMENT

#### CASH FLOW FROM OPERATING ACTIVITIES

The cash flow from operating activities is made up largely of earnings before interest, taxes, depreciation and amortisation (EBITDA), adjusted for non-cash expenses and income. The comparative period brought a high buildup of receivables. These receivables were then eliminated in the period under review, leading to a positive cash flow from operating activities.

#### CASH FLOW FROM INVESTING ACTIVITIES

Investing activities comprised mainly cash outflows for the acquisition of intangible assets and property, plant and equipment.

#### CASH FLOW FROM FINANCING ACTIVITIES

There were cash outflows of EUR 8 thousand in the financial year (previous year EUR 93 thousand) for the redemption of loans and convertible bonds.

The financial resources correspond to credit balances with banks due in the short term.

### ONSOLIDATED BALANCE SHEET

#### 6.1 NON-CURRENT ASSETS

#### **6.1.1 INTANGIBLE ASSETS**

The intangible assets include goodwill and other intangible assets from the various corporate acquisitions. An amount of EUR 358 thousand was in addition capitalised for internally produced software (previous year EUR 429 thousand).

The other intangible assets furthermore include EUR 1,138 thousand and EUR 603 thousand respectively for the brands and domains acquired in connection with the takeover of pferdewetten.de AG. These assets have an indefinite useful life and are not depreciated. An impairment test carried out per December 31, 2013 revealed no need for write-downs.

#### 6.1.2 PROPERTY, PLANT AND FOULPMENT

Property, plant and equipment comprises hardware, office equipment and furnishings, and other fixtures and fittings. Hardware is depreciated by the straight-line method over a period of three to four years, and office equipment and furnishings and other fixtures and fittings are depreciated by the straight-line method over a useful life of between three and ten years.

#### 6.1.3 INVESTMENT PROPERTY

Depreciation of the investment property is performed by the straight-line method over 50 years; the remaining useful life is 33 years. One apartment was sold in the financial year (previous year two apartments). As a result of the sales in recent years, the fair value of the apartments has largely been clarified at the level of the carrying amount.

#### 6.1.4 FINANCIAL ASSETS

The financial assets include the investment in Seepark Sellin AG, which is reported at cost because no active market for the investment exists.

#### 6.1.5 DEFERRED TAXES

For disclosures concerning deferred taxes, please refer to Note 4.9.

#### ■ 6.2 CURRENT ASSETS

The current assets include inventories, trade accounts receivable, other assets and cash and cash equivalents.

#### 6.2.1 INVENTORIES

Inventories include infrastructure components for betting shops (betting tills, scanners, printers) that are sold to the shops' franchisees. Inventories totalling EUR 65 thousand (previous year EUR 159 thousand) were recognised as an expense in the financial year.

#### 6.2.2 RECEIVABLES AND OTHER ASSETS

RECEIVABLES AND OTHER FINANCIAL ASSETS	31/03/2014	CURRENT Up to 1 year	NON-CURRENT 1-5 YEARS	NON-CURRENT > 5 YEARS
	€ '000	€ '000	€ '000	€ '000
Non-current financial assets	0	0	0	0
Trade accounts receivable/other receivables	2,661	2,661	0	0
of which				
Trade accounts receivable	2,208	2,208	0	0
Other receivables	453	453	0	0
Other financial assets	7,973	7,973	0	0
Total	10,634	10,634	0	0

RECEIVABLES AND OTHER FINANCIAL ASSETS	31/12/2013	CURRENT Up to 1 year	NON-CURRENT 1-5 YEARS	NON-CURRENT > 5 YEARS
	€ '000	€'000	€'000	€ '000
Non-current financial assets	0	0	0	0
Trade accounts receivable/other receivables	5,302	5,302	0	0
of which				
Trade accounts receivable	4,850	4,850	0	0
Other receivables	453	453	0	0
Other financial assets	8,192	8,192	0	0
Total	13,494	13,494	0	0

The trade accounts receivable comprise receivables from overthe-counter betting operations. The main items reported under other financial assets are receivables from payment service providers amounting to EUR 3,143 thousand, from guarantees amounting to EUR 2,243 thousand, and from tax receivables amounting to EUR 114 thousand.

The other receivables relate to compensation claims from legal proceedings.

The other financial assets and the other receivables generally have a maturity of between 30 and 90 days. There are in essence no overdue items here.

TRADE ACCOUNTS RECEIVABLE	31/03/2014	31/12/2013
	€ '000	€ ′000
<= 30 days	2,208	1,933
<= 90 days	0	0
Up to 1 year	0	2,917
Overdue, not impaired	0	0
Total	2,208	4,850

With regard to the receivables and other assets that were neither impaired nor overdue, there is no evidence at the reporting date that the debtors will not meet their payment commitments. The maximum default risk amounts to the level of the receivables and other assets reported.

#### 6.2.3 CASH AND CASH EQUIVALENTS

At March 31, 2014 the cash position amounted to EUR 9,548 thousand (previous year EUR 7,965 thousand). This item includes investments in fixed-term deposits and overnight money. The investments are all due short-term, within between one day and three months.

The restricted cash still reported under cash and cash equivalents in previous years was reclassified to other assets. The previous year was adjusted accordingly. Restricted cash at March 31, 2014 came to EUR 1.1 million (previous year EUR 1.7 million) and relates to security set aside mainly for licences.

#### 6.3 SHAREHOLDERS' EQUITY

#### 6.3.1 SHARE CAPITAL

The share capital of mybet Holding SE amounts to EUR 24,257,373.00 (previous year EUR 24,257,373.00) and is divided into the same number of no par value shares.

#### 6.3.2 ADDITIONAL PAID-IN CAPITAL

The company has additional paid-in capital amounting to EUR 11,646 thousand (previous year EUR 11,637 thousand) made up essentially of additional payments from capital increases and the equity capital portion of the convertible bonds issued.

#### 6.3.3 GROUP EQUITY GENERATED

This item is comprised as follows:

GROUP EQUITY GENERATED	31/03/2014	31/12/2013
	€ '000	€ '000
Position at 31/12/2013 / 31/12/2012	-19,781	-8,670
Change in investment venture pferdewetten.de AG	0	133
Deconsolidation of DIGIDIS S.L.	0	-151
pferdewetten.de AG: other netting	-12	
Equity transactions with shareholders: other netting	-2	-5
Overall result	104	-11,088
Position at 31/03/2014 / 31/12/2013	-19,690	-19,781

#### 6.3.4 NON-CONTROLLING INTERESTS

Non-controlling interests in the share capital and the additional paid-in capital are reported here. Interests in the result for the period relate to the other shareholders of QED Ventures Ltd., Malta, and of pferdewetten.de AG. There was no netting of other interests in earnings, as the other minority shareholders do not participate in the respective earnings.

#### 6.4 LIABILITIES

#### LIABILITIES

As well as the financial liabilities, other liabilities are classified by maturity as follows:

The other financial liabilities contain derivative liabilities (from bets outstanding) amounting to EUR 222 thousand. These are due in less than one year.

LIABILITIES	31/03/2014	CURRENT Up to 1 year	NON-CURRENT 1-5 YEARS	NON-CURRENT > 5 YEARS
	€'000	€'000	€ '000	€ '000
Due to banks	129	100	29	0
Trade accounts payable / other liabilities	10,213	10,213	0	0
Other financial liabilities	7,508	7,508	0	0
Total	17,850	17,821	29	0

LIABILITIES	31.12.2013	CURRENT Up to 1 year	NON-CURRENT 1-5 YEARS	NON-CURRENT > 5 YEARS
	€'000	€'000	€'000	€ '000
Due to banks	156	134	22	0
Trade accounts payable / other liabilities	10,738	10,738	0	0
Other financial liabilities	8,363	8,363	0	0
Total	19,257	19,235	22	0

#### **DUE TO BANKS**

Amounts due to banks mainly comprise loans. The amount of EUR 63 thousand (previous year EUR 71 thousand) is secured by mortgages. Thereof EUR 33 thousand (previous year EUR 39 thousand) are due in less than one year and reported under current liabilities. These relate exclusively to the apartments on Rügen. At March 31, 2014 nine of the original ten apartments had been sold, including one in the first quarter of 2014. The remaining apartment is equally to be sold as soon as possible.

#### TRADE ACCOUNTS PAYABLE / OTHER LIABILITIES

The trade accounts payable have a term of up to one year. They are secured to the customary extent by retention of title. As in the 2013 annual financial statements, there was a reclassification due to the change in allocation of obligations reported under accrued expenses that have now achieved a degree of certainty, so that it is more accurate to report them under liabilities.

#### OTHER FINANCIAL LIABILITIES

This item largely consists of liabilities for gaming operations.

#### OTHER ACCRUED EXPENSES

The accruals for personnel costs substantially comprise obligations for outstanding vacation leave, bonuses, settlements and industrial accident insurance contributions.

The accruals for settlements total EUR 258 thousand (previous year EUR 348 thousand) and are in connection with the change of Management Board members at mybet Holding SE.

Accrued expenses of EUR 105 thousand (previous year EUR 105 thousand) were formed for litigation costs in connection with the termination of employment.

All accrued expenses are short-term in nature, with a term of up to 1 year; no reimbursements are expected.



## SEGMENT REPORTING

Q1 2014	SPORTS BETTING	CASINO & POKER	LOTTERIES	HORSE BETTING	
	€'000	€ '000	€ '000	€ '000	
Revenue	10,663	5,522	0	1,446	
Other operating income	105	-32	0	96	
Expenses (EBITDA costs)	-10,832	-4,546	0	-1,266	
EBITDA	-64	945	0	276	
Depreciation and amortisation	-85	-47	0	-77	
EBIT	-149	898	0	199	
Interest income					
Interest expense					
Earnings before tax					

Taxes

Net profit/loss for the period (IFRS)

Q1 2013	SPORTS BETTING	CASINO & POKER	LOTTERIES	HORSE BETTING
	€ '000	€ '000	€ '000	€ '000
Revenue	10,536	6,611	898	1,065
Other operating income	134	49	8	236
Expenses (EBITDA costs)	-10,470	-5,880	-873	-1,215
EBITDA	201	780	32	87
Depreciation and amortisation	-89	-55	-124	-82
EBIT	111	724	-92	5
Interest income				
Interest expense				
Earnings before tax				

Taxes

Net profit/loss for the period (IFRS)

OTHER OPERATING Segment	TOTAL OPERATING SEGMENTS	MISCELLANEOUS	TOTAL SEGMENTS	CONSOLIDATED Transfers	TOTAL
€ '000	€ '000	€ '000	€ '000	€ '000	€ '000
270	17,901	25	17,926	0	17,926
17	186	6	192	478	670
-257	-16,901	-836	-17,736	24	-17,712
31	1,187	-806	382	503	884
-57	-266	-27	-292	-265	-557
-27	922	-832	89	238	327
		42	42		42
		-11	-11		-11
					359
		-125	-125		-125
					234

OTHER OPERATING Segment	TOTAL OPERATING SEGMENTS	MISCELLANEOUS	TOTAL SEGMENTS	CONSOLIDATED Transfers	TOTAL
€ '000	€ '000	€ '000	€ '000	€ '000	€ '000
364	19,474	0	19,474	0	19,474
50	477	5	482	413	895
-306	-18,744	-781	-19,525	-39	-19,564
108	1,207	-776	431	374	805
-54	-404	-20	-423	-270	-693
54	803	-795	8	104	112
		186	186		186
		-23	-23		-23
					275
		114	114		114
					389

Segment reporting is based on the internal accounting system; over recent years it has been developed into a detailed cost accounting system with several profit contribution levels. As a

result, as well as apportioning the directly allocable costs to the various segments, the indirect costs too are now apportioned at various profit contribution levels on a pay-as-you-go basis.

### THER PARTICULARS

#### 8.1 EARNINGS PER SHARE

EARNINGS PER SHARE	31/03/2014	31/12/ 2013
Profit for period attributable to the shareholders of mybet Holding SE (€ '000)	104	317
Weighted average number of ordinary shares outstanding during the period under review	24,219,416	24,217,183
Basic earnings per share (€)	0,00	0,01
Dilutive shares from options and bonds (units)	0	40,190
Dilution of result from pferdewetten.de AG (€ '000)	-4	-1
Interest payments saved (€ '000)	0	1
Consolidated earnings (€ '000) + opposite dilutive effect (€ '000)	100	318
Number of dilutive shares (units)	24,219,416	24,257,373
Diluted earnings per share (€)	0.00	0.01

Earnings per share are diluted slightly by the diluted result for pferdewetten.de AG. The effects from the options issued are not dilutive because the options are currently quoted at below the exercise thresholds.

#### 8.2 HEDGING POLICY AND DERIVATIVE FINANCIAL INSTRUMENTS

There exists no interest rate risk in view of the long-term loan agreements with fixed interest rates. No hedging of the interest rate risk is therefore practised. The company has concluded insurance policies to cover various operating risks. The scope of insurance has not changed compared with the 2013 Consolidated Financial Statements and is presented in the 2013 Annual Report.

#### 8.3 OTHER FINANCIAL OBLIGATIONS

The company must spend EUR 2,623 thousand (previous year: EUR 3,094 thousand) in the future for rent, leases, contracts for services and similar obligations.

#### 8.4 CONTINGENT LIABILITIES AND OTHER FINANCIAL OBLIGATIONS

Contingent liabilities are potential obligations towards third parties or actual obligations where an outflow of resources is not

improbable. They are not recognised on the balance sheet, but explained in the Notes. Companies of the mybet Group are the defendants in various proceedings in connection with the State Treaty on gaming, the outcome of which is uncertain. Based on the legal assessment of the company's legal consultants and on rulings already delivered, the company considers it improbable that it will have to meet any claims as a result. There are no risks from pending proceedings not recognised on the balance sheet. By way of supplementary information we refer to the remarks on estimates in the Consolidated Financial Statements of December 31, 2013.

Contingent assets are potential claims from third parties or actual claims where an inflow of resources is not improbable. They are not recognised on the balance sheet, but explained separately. In particular the ruling of the Higher Regional Court of Düsseldorf should be mentioned in this connection; it has ordered Westdeutsche Lotterie GmbH & Co. OHG, Münster, to pay EUR 11.5 million plus interest in damages to FLUXX GmbH, a fully-owned subsidiary of mybet Holding SE. Westlotto has notified the company through its lawyers that it has filed a complaint with the Federal Supreme Court about the non-admission of an appeal. If the complaint is rejected, a cash inflow of between EUR 15.0 million to EUR 15.5 million is to be expected towards the end of the year or beginning of 2015.

#### 8.5 LEASES

The lease agreements concluded by the company consist of operating lease agreements.

Vehicles, office machinery and telecommunications systems are financed using operating leases. The agreements concluded have terms to maturity of between one and five years. The expense from these operating lease agreements and from tenancy agreements for furniture and fittings totalled EUR 236 thousand in the period (previous year EUR 216 thousand), and the expense from tenancy agreements EUR 174 thousand (previous year EUR 146 thousand). The expenses are reported in other operating expenses under vehicle costs, rental for fixtures and fittings and expenses for premises.

The following table shows the future minimum expenses that will be incurred from lease and tenancy agreements in view of the terms and notice periods of these agreements. These come under other financial obligations (see also Note 8.3).

TENANCY AND LEASE AGREEMENTS	31/03/2014	31/03/2013
	€ '000	€'000
Tenancy agreements		
Maturity up to 1 year	512	678
Maturity 1 to 5 years	1,362	1,706
Lease agreements		
Maturity up to 1 year	146	304
Maturity 1 to 5 years	77	229

#### 8.6 RELATED PARTIES

The following table shows the expenditure arising for consultancy services provided by Franz Freiherr von Brackel (Managing Director of SWS Service GmbH, Berlin).

The prices are in line with arm's-length transactions. The consultancy services are invoiced on the basis of hours worked, at hourly rates that are in line with the market, or on the basis of the applicable fee scales.

	Q1 2014	Q1 2013
QED Software Systems GmbH, Vienna	50	32
QED Ventures Ltd., Malta	0	30
Total	50	62

There were no outstanding liabilities at the closing date.

No other consultancy services were provided by related parties.

#### 8.7 STOCK OPTION PLANS

The salary expenses arising from the granting of option plans amounting to EUR 9 thousand (previous year EUR 9 thousand) were included in personnel expenses. The expenses are in respect of options granted to the Management Board and employees of pferdewetten.de AG.

Options to Management Board members or employees of mybet Holding SE lapsed or were forfeited with effect from the end of the 2013 financial year. Consequently, EUR o thousand was recognised as an expense (previous year EUR 7 thousand).

We refer to the 2013 Consolidated Financial Statements for a description of the stock option plans.

#### 8.8 EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

There were no events occurring after the balance sheet date to be reported pursuant to IAS 10.

#### 8.9 DISCRETIONARY DECISIONS IN THE APPLICATION OF THE RECO-GNITION AND MEASUREMENT PRINCIPLES

Discretionary decisions are required in applying the recognition and measurement principles. This is particularly the case regarding the following matter: the impairment test for goodwill is based on forward-looking assumptions. These assumptions have been made on the basis of the estimated situation at the balance sheet date. An assumption on the future development of the economic context that was considered to be realistic at that point in time was moreover taken into account in estimating future business development. The actual amounts

may differ from the estimates as a result of differences between actual developments in the underlying situation and the assumed developments. In such instances the assumptions and, if necessary, the carrying amounts of the assets and liabilities in question, are adjusted. In addition, the preparation of the Consolidated Financial Statements necessitates certain assumptions and estimates that apply to the carrying amounts of the assets, liabilities, income and expenditure recognised in the accounts.

#### 8.10 CORPORATE BODIES

Member of the Management Board

· Sven Ivo Brinck, Economics Graduate (BA) (since January 1, 2014)

Members of the Supervisory Board

- Dr Volker Heeg, Hamburg, lawyer and tax consultant, Chairman
- Markus Geiß, Monza (Italy), managing director, Deputy Chairman
- Frank Motte, Stuttgart, managing partner
- · Konstantin Urban, Gräfelfing, management consultant

Over and above their activities as Supervisory Board members of mybet Holding SE, Mr Urban held office as Supervisory Board Chairman of YORXS AG, Munich, and Mr Geiß as a member of the Supervisory Board of NeoLotto Ltd., Malta.

#### ■ 8.11 INDEPENDENT AUDITORS' FEE

In the first three months of the financial year, the auditor was not mandated to perform any further tasks over and above the auditing of the annual accounts.

The amount of EUR 30 thousand was recognised as an expense for the auditing of the 2014 accounts (previous year EUR 27 thousand).

Sven Ivo Brinck

Kiel, May 14, 2014

### FINANCIAL CALENDAR 2014

#### **APRIL 28, 2014**

Publication of the 2013 accounts

#### MAY 15, 2014

Publication of the first-quater report 2014

#### JUNE 5, 2014

Shareholders' Meeting in Hamburg

#### AUGUST 14, 2014

Publication of the first-half report 2014

#### **NOVEMBER 13, 2014**

Publication of the nine-month report 2014

#### NOVEMBER 24-26, 2014

Analysts Meeting at the Equity Forum in Frankfurt am Main

### **IMPRINT**

Copyright 2014 mybet Holding SE, Kiel

Registered Office:

Jägersberg 23 D-24103 Kiel

Buisiness address:

mybet Holding SE Steckelhörn 9 D-20457 Hamburg Fon +49 40 85 37 88-0 Fax +49 40 85 37 88-30 info@mybet.com

http://www.mybet-se.com

Design and Layout: op45, Michael Richmann, Berlin

