



## **Impreglon on Target in 3rd Quarter Net Result Doubled Against Previous Year**

**With sales of EUR 32 million in the 3<sup>rd</sup> quarter of 2013 Impreglon achieved another record result, thus making it possible to increase sales for the total year from EUR 90 to 120 million as projected by management. Even more gratifying is the increase of the 3<sup>rd</sup> quarter net result. After the 2<sup>nd</sup> quarter already showed an improvement of 66% against the previous year the 3<sup>rd</sup> quarter actually rose by an impressive 106%. Also notable is the continuous EBIT increase to 8.4% of sales in the 3<sup>rd</sup> quarter.**

**Contributing to the good results was also the new acquisition SKR of Dunningen, Baden-Württemberg, which is specialized in metal hardening and heat treatments. Assuming a stable economy in the 4<sup>th</sup> quarter the full year 2013 should not only end with record sales but also reach or exceed projected profits allowing management to recommend the payment of a dividend.**

**With 32 plants in 13 countries on 4 continents Impreglon is one of the global leaders in surface technology.**



	<b>Q3 2013</b>	<b>Q3 2012</b>	<b>Q1-Q3 2013</b>	<b>Q1-Q3 2012</b>
<b>Sales (TEUR)</b>	<b>31,816</b>	<b>22,961</b>	<b>89,851</b>	<b>63,942</b>
<b>EBITDA (TEUR)</b>	<b>4,915</b>	<b>3,365</b>	<b>12,098</b>	<b>10,224</b>
<b>EBIT (TEUR)</b>	<b>2,679</b>	<b>1,696</b>	<b>5,590</b>	<b>5,342</b>
<b>EBT (TEUR)</b>	<b>2,069</b>	<b>1,004</b>	<b>4,012</b>	<b>3,818</b>
<b>Net result (TEUR)</b>	<b>1,449</b>	<b>703</b>	<b>2,809</b>	<b>2,673</b>
<b>Earnings per share (EUR)</b>	<b>0.18</b>	<b>0.09</b>	<b>0.34</b>	<b>0.33</b>

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