# LEKCIL

Shaping the future of oil exploration and production in Africa

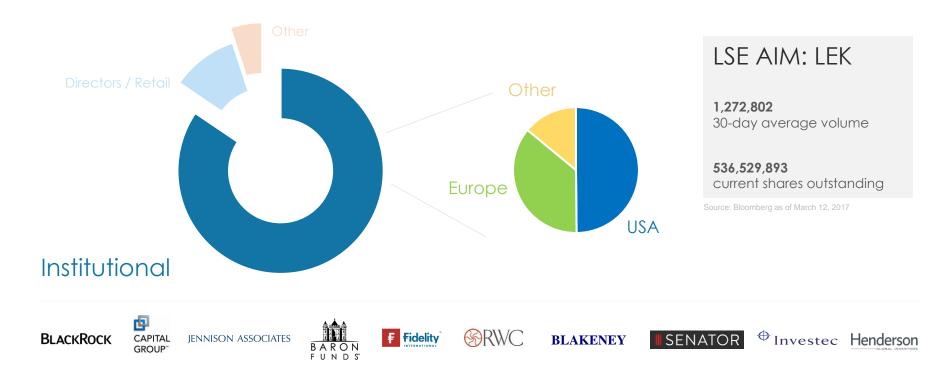
Stifel Nigeria Oil & Gas Day- March 2017



- ✓ We are an **indigenous** Nigerian upstream E&P company with a focus on West Africa
- Existing production, with material near-term upside at low cash breakeven
- Assets in an underexplored basin with transformational oil and gas potential
- Focus on cost discipline and efficiency
- Highly experienced technical team
- Strength to create value through the cycle
- Opportunity to create midstream and downstream value

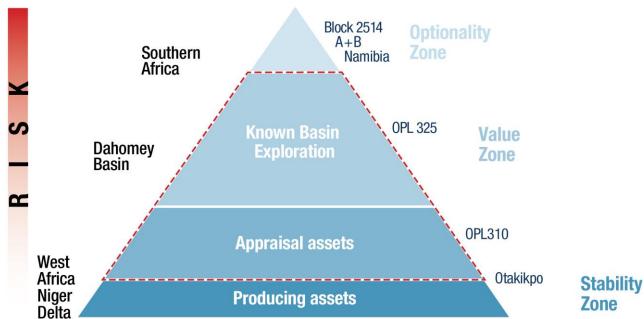


## Solid and diversified shareholder register



### Corporate strategy A well-balanced portfolio of assets





### **New Basin Exploration**

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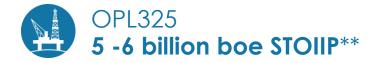
### Our assets



# Otakikpo 20.4 mmbls net |

56.7 mmbls gross 2P + 2C resources +162.8 mmbls gross, STOIIP <u>upside</u>

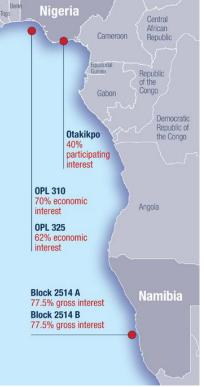




\*Acquisition subject to ministerial consent

\*\*Third party estimate by Lumina Geophysical





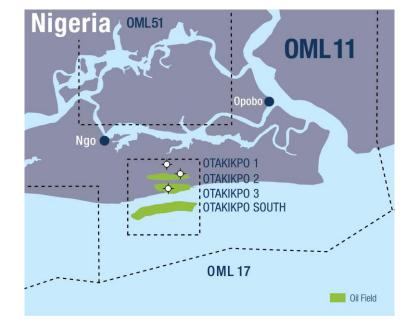
### Otakikpo Producing marginal field



### 40% working interest, 88% economic interest\*

Tested & Flowed Zones (well -002)		Commercial Production
<b>C5</b>	6,404 bopd	5,000 bopd currently 10,000 bopd around mid 2017
<b>C6</b>	5,684 bopd	
E1	5,703 bopd	

- Adjacent to shoreline with multiple crude evacuation options
- 3 previously drilled wells with hydrocarbons encountered at multiple intervals, currently producing from -002 and -003
- Production commenced mid-February
- Offtake agreement with Shell
- Robust economics with breakeven below \$30/bbl



### Otakikpo At A Glance



### Phase 1 Development

- ✓ Three wells on site, two re-entered by LEK and now producing (-002 and -003)
- Ancillary infrastructure complete
- Funded by a combination of debt and equity
- Focus on field security and low cost base

#### Crucial Free Cash Flow Generation Underpins the Business

"Base of the Pyramid" is in place

\*assuming \$50 Brent, 10,000 bopd and 300 operating days

### Otakikpo: From Swamp to Producing Field in <2 years

Wells complete (-002 pictured)



Pipeline infrastructure during construction, now complete

# LEKOIL







Shuttle tanker

### Lekoil farmed-in to Afren's interest in February 2013 and acquired the balance of its interest in December 2015

# **OPL 310** Contains the "Ogo" world-class discovery

40% working interest\*, 70% economic interest\*\*

- Located in the Dahomey Basin that runs along the **West** African Transform Margin covering area of 1,900 km<sup>2</sup>
- Shallow water asset close to Lagos and existing gas infrastructure
- Additional upside potential expected from other identified syn-rift leads within the block
- ÷ **Participating interest** Seme North Seme South Optimum – 60% Lekoil - 40% West African Gas Pineline Â Oil Field - Pipeline OPL 312 OPL 313 **OPL 314** OPL 317 **OPL 319** OPL 321

OML 113

Agankerla

A Nepaw 4

Benin

COTONOL

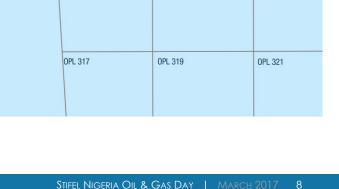


Nigeria

**OPL 310** 

<u>→ 0/0</u>1 LAGOS

OPL 311 Sunlink



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#### Deepwater Shale Slop Turbidites Ponded Turbidite & Fans

# side of the Niger Delta

OPL 325 is a deep to ultra-deep-water block

located in the **Dahomey Basin** on the western

**Highly prospective** and on trend with OPL310, geologically

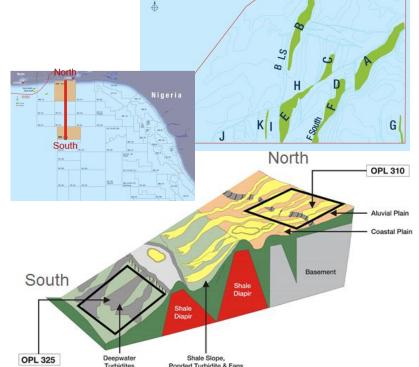
- We identified this block as **a key target** with exploration upside in our proprietary Dahomey Basin study

Promising asset with deep water turbidite fan play

# 62% indirect equity interest

**OPL 325** 





# Our focus for 2017 and beyond

- Secure steady state production from Otakikpo of 10,000 bpd
- **De-risking exploration assets** and finding complementary portfolio opportunities
- Considering **non-dilutive** financial structures and strategic partnerships
  - Allowing access to substantial sources of capital
- Build our resource base that can **drive substantial production growth** over the next five years
- Retain a strong team and be a **good corporate citizen**



# Team

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# Highly experienced team



Lekan Akinyanmi Executive Board Member, Chief Executive Officer

- Formerly the international Energy Sector Head at Alliance Bernstein
- Engineering and operational roles within Schlumberger in a career that spanned Nigeria, Egypt, Pakistan, Oman and Scotland
- BSc. in Electronic and Electrical Engineering from Obafemi Awolowo University Ile-Ife, Nigeria (1991); and an MBA from MIT Sloan
- Member of the #1 Institutional Investor-ranked team of analysts covering the oilfield services industry as an Associate Director at UBS Investment Research



- Over 25 years experience in the industry with Oil majors and Schlumberger
- ✓ Former chief geophysicist at **Shell**
- Sound ability in building/leading diverse teams of varying sizes and delivering in a performance-driven environment. Has held responsibilities in Nigeria, Europe, Middle-East and Asia



- Over 35 years of experience in the industry with Shell and Agip in a career that spanned locations in Nigeria, Italy, The Netherlands and Oman
- General Manager, Corporate Security at Shell in Nigeria
- Has held various senior management positions (Production Operations and Maintenance Manager, Senior Portfolio Development Manager and General Manager Corporate Security)



Bruce Burrows

Executive Board Member, Chief Financial Officer

- Over 20 years experience in the industry, including 6 years as CFO of **Seven Energy**, a private integrated gas company in South East Nigeria
- Previously Finance Director at AIMlisted Ukranian and Central European E&P **JKX Oil & Gas** for 14 years
- Member of the Institute of Chartered Accountants of New Zealand
- Held positions at Ernst & Young in both Wellington and London
- BSc Honours from Canterbury University and a diploma in accounting from Victoria University

### Highly experienced team (continued)



### Dr. Kehinde Ladipo

Senior Exploration Advisor

- Award winning and leading Nigerian expert in the geosciences, specializing in sedimentology, geology and geophysics
- 35+ years of experience in Exploration Geology, at Shell and most recently Head of Geological Services
- Member of the Nigerian Mining and Geological Society (NMGS) and a Fellow of the Nigerian Association of Petroleum Explorationists (NAPE)



### Keji Ajayi

Head of Corporate Finance

- Responsible for the short-term and strategic funding of Lekoil
- Formerly from Oando, participating in all debt capital raising and M&A
- 10+ years of finance and investment banking experience at The Carlyle Group focusing on Sub-Saharan Africa; and at JP Morgan and Credit Suisse focusing on Leveraged Finance in oil & gas
- Holds an MBA from INSEAD



### Dotun Adejuyigbe Head of Commercial

- Coordinates the commercial, business and strategic planning functions at Lekoil includ
- strategic planning functions at Lekoil including hydrocarbon marketing and support for corporate finance functions
- Wide-ranging experience in project management, consulting, private equity, and corporate finance across projects in Africa, Europe, North and South America
- Holds an MBA from INSEAD



#### Alfred Castaneda

Head of Investor Relations

- Specialized in international oil & gas equity fund raising at **Ladenburg Thalmann** and **Revere**
- 10+ years of equities and capital markets experience including Lekoil's 2013 IPO and subsequent equity funding
- Member of the #1 Institutional Investor-ranked Oil Services Equity Research team at Morgan Stanley from 2010-2012
- Holds a BS in both Accounting and Finance from Fordham University

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# Board of Directors

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### Non-Executive Board Directors



Sam Adegboyega Chairman of the Board

- 32+ years of oilfield experience including working with **Dowell Schlumberger** in Iraq, Abu Dhabi, Venezuela, Canada, Syria, France and Nigeria
- Founder and Managing Director, SOWSCO Well Services – one of Nigeria's foremost indigenous oil service firms
- Founding member of PETAN (Petroleum Technology Association of Nigeria)
- Member of the audit and remuneration committees of Lekoil



- 25 years+ oil industry experience, qualified as a Chartered Accountant with Arthur Andersen in 1981
- Member of the Association of Corporate Treasurers and the Institute of Taxation
- Business Development Manager and subsequently Group Treasurer at Enterprise Oil for 11 years
- ✓ Finance Director of multiple listed E&P companies, including **Premier Oil** between 1999 and 2005
- Managing Director, Head of oil and gas, at the Royal Bank of Scotland in 2007-2008
- Worked as a consultant to, and nonexecutive director of, a number of listed and private E&P companies since 2010 most recently on the board of Hurricane Exploration Plc



H. Adesola Oyinlola

- Most recently Chairman of Africa at Schlumberger and was also the President of the Schlumberger Foundation, a non-profit corporate foundation
- 30+ years at Schlumberger, holding senior operational positions globally, including Vice President and Global Treasurer, and Managing Director for Nigeria and West Africa
- ✓ Co-founder of the Petroleum Club of Lagos and serves on a number of boards including Guaranty Trust Bank plc and the Schlumberger Foundation
- Holds a BSc in Accounting from the University of Ghana, and an MBA from Stanford University; alumnus of the Oxford Institute for Energy Studies

# Non-Executive Board Directors



### Gregory Eckersley

- Global head of the Abu Dhabi Investment Authority's internal equities department overseeing portfolios, risk management and due-diligence processes
- Former Senior Vice President and Portfolio Manager at Alliance Bernstein, managing multi-billion
- dollar portfolios in Global and International Large Cap Growth Equities
- Chief Executive Officer & Chief Investment Officer of Alliance Capital Management, South Africa where he created and managed the business and grew assets to US\$2 billion under management



### Aisha Mohammed-Oyebode

- Group CEO of Asset Management Group (AMG) Limited
- Legal practitioner with an LL.M (Public International Law) from Kings College, University of London and a Masters in Business Administration (MBA) with a distinction in Finance from Imperial College, University of London
- Called to the Nigerian Bar Association in 1989.
- Completed several attachments with the following: Caisse Privee Banque, Brussels; Banque Rivaud, Paris; Banque Privee, Geneva

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