## Overview

*Cash and cash equivalents / securities less short-term bank liabilities and advance payments received

| plenum AG |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| plenum Management <br> Consulting ${ }^{\circ} \mathrm{GmbH}$ <br> Wiesbaden | plenum <br> Systems ${ }^{\circ} \mathrm{GmbH}$ <br> Wiesbaden and Leinfelden | plenum <br> stoll \& fischbach GmbH <br> Herrenberg | DOM Digital <br> Online Media GmbH <br> Cologne |  |  |  |  |
| plenum Institut ${ }^{\circ}$ <br> Wiesbaden |  |  |  |  |  |  |  |

Organizational structure of the plenum Group as of March 2006


## Revenues structure Q1 2006

## Letter to our Shareholders

Dear Shareholders,
Together with the figures for the first quarter ended March 31, 2006, I am pleased to once again inform you that, as planned, our Refocusing


Thus, sales revenues climbed for the first time since seven quarters and in the amount of EUR 6.2 million rose by $19.2 \%$ versus $\mathrm{Q}_{4} 2005$ (EUR 5.2 million). Accordingly, Group net income improved from EUR - o. 6 million in Q4 2005 to EUR -0.3 million in Q1 2006. Due to the sales revenues and Group net result being slightly above our expectations, I still consider our forecasted sales of EUR 24 million and EBIT of EUR-1.9 million (as part of the objective announced in our medium term budget for 2006) as well as a return to a profit zone in 2007 to be realistic.

## Refocusing means:

- Expanding the consulting business
- Distinctive profile in the communications business
- Retrenching the implementation business

All three areas of focus have been successfully driven forward in Q1 2006. The consulting business rose by 16.6 \% to EUR 2.5 million compared with Q-4 2005 (EUR 2.1 million). The communications business, operating under plenum stoll \& fischbach and DOM, even climbed to EUR 2.7 million and is therefore 29.9 \%
above Q4 2005 (EUR 2.1 million). As planned, the implementation business was pushed back from EUR 3.3 million in Q1 2005 to EUR 1.2 million.

The development of our core business consulting was also qualitatively expanded within the terms of our strategy. As a result, important orders were won in IT-Strategy and IT-Governance and the consulting team was strengthened with some very good new hires.

We think the future - is for us leading idea and challenge alike. We have designed a line of future forums under plenum Institut, in which ideas are exchanged with our customers and markets. This lively and confiding dialogue not only serves as a marketing platform for our competences, but delivers important indicators in terms of content of our alignment.

That you, our shareholders, approve of this strategy and consciously perceive its consequent implementation is demonstrated to me by the very satisfactory development of our stock. The stock shares have not only soared by $50 \%$ since the beginning of the year, but the
trading volume has reached a value of about 50 thousand shares per stock trading day from January to April 2006 compared to about 30 thousand shares for the same comparative prior period.

Dear ladies and gentlemen, shareholders and business partners, the throughout positive resonance to our Refocusing Strategy and its implementation is an excellent basis for consequent continuance. I would be pleased if you further accompanied us actively.

Wiesbaden, May 2006


Hartmut Skubch

## Management's Discussion and Analysis

Market and Industry Development

The worldwide economy continues to expand at a fast pace, which gave the German economy a vigorous upturn at the beginning of 2006. Hence, the Federal Office of Statistics calculated a growth in the gross domestic product of $0.4 \%$ for the first quarter versus stagnation in the economy for the prior quarter 2005.

The German Association for Information Technology, Telecommunications and new Media e.V. (BITKOM) confirmed the positive expectations of the ITC industry in its industry barometer published on April 10, 2006.

## Sales revenues and new orders

Due to the positive orders intake for the first quarter 2006 and the generally good economic situation, sales revenues rose by EUR 1,031 thousand to EUR 6,232 thousand compared to the prior quarter. The decrease of EUR $-2,173$ thousand versus $\mathrm{Q}_{1} 2005$ is primarily due to the development of the implementation business, which dropped by EUR 2,105 thousand. Sales revenues from the consulting and communications business were at about the same level as Q1 2005. Compensation of the Phoenics business within the implementation segment by the consulting business could not yet be realized by the sales figures for Q1 2006. However, the
path towards this objective is encouraging as demonstrated by the positive development of the new orders. Compared to Q1 2005, an overall rise of about $33 \%$ was achieved and even a rise of about $48 \%$ was generated versus the prior quarter. Not only did the consulting segment contribute to this positive development, but the communications segment also posted increasing new orders.

The added value (sales revenues less purchased merchandise and services) changed only minimally despite lower sales revenues compared to Q1 2005. This was primarily due to the purchased services within the Phoenics project, which significantly declined. Compared to the prior quarter, the added value also remained virtually unchanged. Higher purchased services were incurred by the agency for the classic media activities.

|  | Order <br> backlog <br> Jan 1 | New <br> orders | Sales <br> revenues | Order <br> backlog <br> March 31 | Calculated <br> lifespan of the <br> order backlog <br> in months |
| :--- | ---: | ---: | ---: | ---: | ---: |
| € thousands | 2,235 | 4,396 | 2,356 | 4,275 | 5.4 |
| Consulting | 2,102 | 2,948 | 2,710 | 2,340 | 2.6 |
| Communications | 1,123 | 1,081 | 1,166 | 1,038 | 2.7 |
| Implementation | 5,460 | 8,425 | 6,232 | 7,653 | 3.7 |
| Total |  |  |  |  |  |

Earnings performance and development of expenses

Parallel to the development of sales revenues, the gross profit of EUR 840 thousand also improved, which represents $13 \%$ of sales revenues compared to $8 \%$ in Q1 2005 and $7 \%$ for the prior quarter. The percentage and absolute rise of the gross profit arose from the structural change of the business; particularly from the decline in the implementation business

Besides the improved gross profit, cost-savings in selling costs also improved the EBIT of EUR - 276 thousand compared with Q1 2005 (EUR - 663 thousand) Costs for developing new topics in consulting were further intensified. For this reason, research and development expenses rose by $15 \%$ to EUR 237 thousand compared to the prior quarter.

Q1 2006 profited by an amount of EUR 123 thousand from income arising from the release of provisions no longer required, for which the net balance affected other operating income and expenses.

Based on a slightly lower financial result of EUR 24 thousand and a decrease of EUR 99 thousand in deferred tax expenses of EUR 61 thousand, which was exceptionally high due to the Phoenics project in Q1 2005, the Group net income rose by EUR 483 thousand to EUR - 313 thousand. The earnings per share is at EUR minus 0.03

## Development of the Segment

Group allocations have been re-calculated for 2006 This was necessary due to organizational changes within the Group and an overall change in the size of the segments and companies. Such measures have not affected the Group net income. However, the segmen results have been affected, which will be relieved by a total of about EUR 1.4 million for 2006. The effects on the results of the individual segments are explained in the following sections.

## A. Consulting

Gross sales revenues from the consulting segment slightly improved to EUR 2,494 thousand versus Q1 2005. Compared to the prior quarter, a rise was incurred of EUR 355 thousand. The share of the consulting segment in total gross sales revenues of $39 \%$ was significantly above the prior year's comparative quarter of $28 \%$.

Positive EBIT of EUR 27 thousand was generated in Q1 2006. Excluding the adjustment of the Group, an EBIT of EUR -124 thousand would have arisen, which would have improved by EUR 191 thousand versus the EBIT for Q1 2005. The high level of new orders in consulting at the beginning of the year and the accompanying good utilization have contributed to this development.

Favorable new orders have been posted in all focused consulting areas since the beginning of the year. In particular, IT-Governance has experienced high demand. Hence, orders were gained from a major energy supplier and a local utility. Not only was the

IT performance described, but also the complete IT-monitoring under new aspects of monitoring and the definition of added-value for the company. Moreover, several projects for efficiency and effectiveness improvements were won against the competition, which confirms the quality of plenum consulting services on the market. In addition, we participate in numerous projects with well-known inventory and new customers in the financial services sector for the integration/ outsourcing/ insourcing of IT and processes. Along with the identification of efficiency potential, the tasks also include a sustainable and responsible implementation of plenum in partnership with customers.
plenum Systems has been commissioned by a large German logistics company in a joint project with the task of the support and further development for creating the desired synergy for constant support and meeting today's and tomorrow's requirements in internet appearances. Because of the long-time experience in successfully rendering services in the areas, plenum and another consulting and services company are an ideal combination for meeting the planned tasks.

## . Communications

The communications segment sustained the gross sales revenues level of the prior year, which amounted to EUR 2,736 thousand versus EUR 2,799 thousand in the prior year. Compared to the prior quarter, a rise of EUR 629 thousand has been posted. Thus, the share in total gross sales revenues amounted to $43 \%$ compared to $33 \%$ for the prior year

The segment result amounted to EUR 79 thousand compared to EUR -155 thousand in Q1 2005. Excluding the adjustment of the Group allocations, the EBIT would have totaled EUR -16 thousand. The improvement is due to the lower acquisition costs incurred for pitches despite the higher level of new orders.

## plenum stoll \& fischbach

plenum stoll \& fischbach won several pitches in the first quarter, which includes a large German chemical company. In addition, new: an account from Oxford. The office materials producer, Landre, sells writing pads and folders for specific uses under this brand. The task of plenum stoll \& fischbach is to make the brand name more popular and refreshing with a new internet appearance and various commercial promotions, together with classic PR.
plenum stoll \& fischbach experienced another highligh by participating in a Pitch in Dubai. This account deals with the marketing of the Dubai-Metro, which will be built in the Emirates by 2010. Participation in the pitch alone, as the sole representative from Germany, was a great success for the agency.

Moreover, the live presentation of several websites is a prevalent subject of plenum stoll \& fischbach. In thi manner, numerous internet appearances have been revised for customers in the past months, thereof including afri cola and dpg. The site for dpg (the German deposit system company) serves as a service and information platform for journalists, consumers and industry and provides transparency in the complex recycling issues.

For afri cola an integrated campaign was launched: "Entscheide Dich" (Decide!) is the motto for the new online appearance, as well as for advertisement, conventions, communications and PR work. Also at the trade fair, Intergastra, Stefan Raab's show intern, Elton, functioning as the bottle-opener of the new, old afri cola bottles provided publicity and good

## 2. DOM - Digital Online Media

DOM realized many projects during the first quarter 2006, thus underlining the company's innovative powers. In addition to websites, applications for mobile cellular equipment played the front stage. For example, Wella AG (hair products manufacturer): Per SMS call using DOM support, the user immediately receives a list of hair designers in his/her vicinity - no matter where he/she is located

The soccer page on the internet site of the beer brewery, Bitburger Brauerei Th. Simon GmbH , continues to grow As a result, a new world has been born in the internet by way of playing winning games. For purposes of launching the products of the new, young Bit brands, the DOM online enters the clubbing world - including a "Bit-Passion" tattoo - which the online user punches and can send as an electronic greeting

Web'n'walk, the mobile internet, is not only the talk of the town due to the massive TV campaign from T-Mobile. The implementation of the DOM developed for internet - starting from the concept, the photoshooting and all the way to the public announcement

The extensive area of T-Mobile.de is currently in a twophase implementation, including an internationally known Popstar as a Special.

## C. Implementation

Compared to Q1 2005, gross sales revenues dropped from EUR 3,271 thousand to EUR 1,166 thousand due to the discontinuing Phoenics project. The decline is only minimal compared to the prior quarter. The retreat from the implementation business will be continued in 2006 . The share in gross sales revenues therefore declined from $39 \%$ to $18 \%$.

Despite this decrease, EBIT was generated in the amount of EUR 3 thousand. Excluding the adjustment of the Group allocations, the EBIT would have totaled EUR -96 thousand and improved by EUR -98 thousand over the prior year due to cost-savings in administrative expenses.


The new orders at the beginning of 2006 mainly comprise of orders for further development and maintenance.

Furthermore, plenum Systems successfully supported an international chemicals company in the set-up of tailored training management system. By way of assistance from this new solution, the training management process is optimized and automated to a large extent. Moreover, savings in the training administration and improvements in the quality of service were achieved from the introduction of PISA. In this context, plenum Systems received the order for a portion of the events management in human resources development as well as implementing the PISA solution. The objective will be the strengthening of Corporate Governance and improving the controlling possibilities on a lasting basis.

## Assets and Financial Position

The cash and cash equivalents balance at the end of the first quarter 2006 (EUR 4,327 thousand) declined by EUR 1,507 thousand compared to December 31, 2005. n contrast, trade accounts receivable rose by EUR 1,122 thousand. The rise mostly resulted from the communications segment in the amount of EUR 617 thousand and from projects in the amount of EUR 403 thousand for future receivables for unbilled sales according to the percentage-of-completion method, which mainly arose from the consulting segment. Current assets declined by a total of EUR 259 thousand. Non-current assets decreased by EUR 95 thousand due to depreciation. The intensity of investments (non-current assets in relation to total
assets) remained virtually unchanged compared to the most recent balance sheet date. Overall, the balance sheet total decreased by $2.7 \%$ to EUR 12,018 thousand On the liabilities and stockholders' equity side, the decrease in the balance sheet total corresponds to EUR 333 thousand arising from the change in equity of EUR - 301 thousand. This was augmented by the accumulated deficit of EUR - 313 thousand. The equity ratio declined from 42.0 \% as of December 31, 2005 to $40.6 \%$. The non-current financial position (the relation of non-current assets to non-current equity) remained unchanged at 0.4. The current financial position (the relation of current assets to non-current equity) slightly worsened by 0.1 to 1.7.

The cash outflows used for operating activities of EUR 1,390 thousand, used for investing activities of EUR 56 thousand and used for financing activities of EUR 61 thousand led to a reduction in cash and cash equivalents / securities of EUR 1,507 thousand. The cash outflows used for operating activities were mainly due to the rise in receivables of EUR 1,122 thousand. The cash outflows used for financing activities resulted from the premature repayment of a loan in the amount of EUR 61 thousand. The premature repayment will lead to an improvement of the financial result, since premature payment penalties were not incurred.

Only minimal replacement investments were conducted Outlook
during the first quarter 2006. As stated in the Annual Report 2005, no material investments are planned for the remainder of 2006 .
plenum AG did not pay or propose to pay any interim dividends or make any other distributions for the reporting period from January 1 through March 31, 2006.

## Employees

In comparison with the end of the financial year 2005, the number of employees as at March 31, 2006 remained almost unchanged. As a result of staff downsizing in 2005, the average number of employees substantially dropped from 221 in 2005 to 195 during the first three months of the financial year 2006.

## Risk development

Compared to the detailed risk situation of plenum AG and their affiliated companies in the Annual report 2005 material changes did not occur.

The focus on the consulting business and the brand distinction in the communications business remain to be the strategic goals, whose implementation has already shown effects in the first quarter 2006. The gratifying positive first quarter, in which sales revenues and earnings were above our expectations, does not have any effects on the expectations for the financial year 2006 based on today's standpoint.

The Refocusing Strategy has affected the earnings, as already announced. However, we will continue to strictly follow our objective - turnaround in 2007.

## Subsequent events

Significant events requiring disclosure after the close of the reporting period did not occur.

## The plenum Stock



Price move from January through April 2006 (index-linked)


The stock trend has developed positively since February of this year and closed at EUR 1.81 at the end of April in the XETRA exchange on the Frankfurt securities exchange. Since the beginning of the year, the plenum
stock has soared by about $50 \%$. The stock has developed significantly better than the comparative indices: Technology All Share, Prime Software and Prime Industry-Group IT-Services.

## Consolidated Income Statement



## Consolidated Balance Sheet



## Consolidated Cash Flow Statement

Statement of Changes in Stockholders' Equity

| € thousands | Number of shares in thousands | Net loss | Capital <br> stock | Capital reserves | Treasury stock | Accumulated deficit | Total stockholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2005 | 9,577 |  | 9,577 | 14,151 | -83 | -15,324 | 8,321 |
| Net loss |  | -796 |  |  |  | -796 | -796 |
| March 31, 2005 | 9,577 |  | 9,577 | 14,151 | -83 | -16,120 | 7,525 |
| January 1, 2006 | 9,577 |  | 9,577 | 14,177 | -83 | -18,487 | 5,184 |
| Stock Options |  |  |  | 12 |  |  | 12 |
| Net loss |  | -313 |  |  |  | -313 | -313 |
| March 31, 2006 | 9,577 |  | 9,577 | 14,189 | -83 | -18,800 | 4,883 |

Segment Informationen

| € thousands |  | Consulting | Communications | Implementation | Total ${ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross sales revenues | Q1-2006 | 2,494 | 2,736 | 1,166 | 6,396 |
|  | Q1-2005 | 2,415 | 2,799 | 3,271 | 8,485 |
| Internal sales | Q1-2006 | 138 | 26 | 0 | 164 |
|  | Q1-2005 | 38 | 42 | 0 | 80 |
| Net sales revenues | Q1-2006 | 2,356 | 2,710 | 1,166 | 6,232 |
|  | Q1-2005 | 2,377 | 2,757 | 3,271 | 8,405 |
| Depreciation and amortization | Q1-2006 | -51 | -51 | 0 | -102 |
|  | Q1-2005 | -58 | -54 | 0 | -112 |
| Other segment expenses | Q1-2006 | -2,278 | -2,580 | -1,163 | -6,021 |
|  | Q1-2005 | -2,634 | -2,858 | -3,465 | -8,957 |
| Segment results (EBIT) | Q1-2006 | 27 | 79 | 3 | 109 |
|  | Q1-2005 | -315 | -155 | -194 | -664 |
| EBITDA | Q1-2006 | 78 | 130 | 3 | 211 |
|  | Q1-2005 | -257 | -101 | -194 | -552 |
| Segment assets | March 31, 2006 | 4,060 | 3,803 | 908 | 8,771 |
|  | Dec. 31, 2005 | 3,460 | 1,931 | 670 | 6,061 |
| Segment investments | Q1-2006 | 10 | 45 | 0 | 55 |
|  | Q1-2005 | 4 | 28 | 0 | 32 |
| Segment liabilities | March 31, 2006 | -2,599 | -3,538 | -2,375 | -8,512 |
|  | Dec. 31, 2005 | -2,035 | -2,299 | -2,691 | -7,025 |

## Notes to the Interim Financial Statement

## A. General principles

The consolidated financial statements of plenum AG a at December 31, 2005 were prepared in conformity with International Financial Reporting Standards (IFRS) in effect as of the balance sheet date as applicable in the EU. The consolidated interim financial statements (interim report) as at March 31, 2006, which have been prepared according to International Accounting Standard (IAS) 34 "Interim Financial Reporting", primarily apply the same accounting principles as applied to the consolidated financial statements for the financial year ended 2005. Necessary adjustments arising from new or revised Standards have been ex plained in the notes as follows. All binding Interpretations of the International Financial Reporting Interpretations Committee (IFRIC) have been recognized as at March 31, 2006. In addition, this interim report is consistent with the German Accounting Standard No. 6 (DRS 6) - Interim reporting of the German Accounting Standards Committee e.V. (DRSC) The interim financial statements have been neither audited nor reviewed by the Group auditors, Deloitte \& Touche GmbH, Wirtschaftsprüfungsgesellschaft. Regarding further information to the individua accounting and valuation principles, please refer to the consolidated financial statements of plenum AG as at December 31, 2005.

The consolidated interim financial statements of plenum AG for the first quarter ended 2006 include plenum AG and four German subsidiaries. Compared to the first quarter ended 2005, one German subsidiary has been included for the first time. The change in the scope of consolidation is immaterial to the net assets, financial position and results of operations of the Group.

Changed accounting principles applicable for the first quarter 2006

The following revised or supplemented Standard is applicable for the first time to the consolidated financial statements as at March 31, 2006:

- Amendment to IAS 21 ("Effects of Changes in Foreign Exchange Rates")

Since all consolidated companies of the plenum Group are located in Germany, this standard does not affect the consolidated financial statements of plenum AG.

## New accounting principles issued during the first

 quarter 2006IASB issued the following new Interpretations during the first quarter 2006

- IFRIC 8 ("Scope of IFRS 2")
- IFRIC 9 ("Reassessment of Embedded Derivatives")

IFRIC 8 is applicable starting May 1,2006 and IFRIC 9 starting June 1, 2006. These Interpretations will not materially affect the plenum Group.

## B. Notes to the Consolidated Income Statement

1. Other operating income and expenses

The other operating income comprises of the following positions:

| € thousands | Q1 2006 | Q1 2005 |
| :--- | ---: | ---: |
| Income from the release <br> of provisions | 123 | 29 |
| Income from the reduction <br> of valuation allowances |  |  |
| on receivables | 22 | 13 |
| Other | 4 | 25 |
|  | 149 | 67 |

The other operating expenses amount to EUR 1 thousand (O1 2005: EUR o thousand).

## 2. Financial result

The financial result is broken down as follows

## 3. Income taxes

The Group's income taxes exclusively comprise of deferred taxes. Deferred tax expenses of EUR 61 thousand (O1 2005: EUR 160 thousand) were incurred in the first quarter 2006

## 4. Earnings per share

The earnings per share are calculated by dividing the Group net income by the weighted average number of shares outstanding. The earnings per share are diluted when the average number of shares increase from the addition of potential shares issued from option rights

In 2005 option rights were issued to employees. The earnings per share are diluted when the average stock rate during the financial year is higher than the issuance price of the options right. As a result of the option rights issued in 2005, the average stock price of the plenum stock of EUR 1.34 in Q1 2006 and a subscription price of EUR 1.31 the following dilution effect resulted:

| € thousands | Q1 2006 | Q1 2005 |  |
| :--- | ---: | ---: | ---: |
| Income from loans | 13 | 13 |  |
| Other interest and <br> similar income | 15 | 19 |  |
| Intererst and |  |  |  |
| similar expenses | -4 | -5 |  |
|  | 24 | 27 |  |


|  | Earnings | Shares | Earnings per share |
| :---: | :---: | :---: | :---: |
| Profit attributable to ordinary equity holders of the parent entity for Q1 of the year 2006 ( $€$ thousands) | -313 |  |  |
| Weighted average shares outstanding during Q1 2006, undiluted (thousands) |  | 9,577 |  |
| Basic earnings per share ( $€$ ) |  |  | -0.03 |
| Weighted average number of shares under option (thousands) |  | 324 |  |
| Weighted average number of shares that would have been issued at average market price (thousands) |  | -317 |  |
| Weighted average shares outstanding during Q1 2006, diluted (thousands) |  | 9,584 |  |
| Diluted earnings per share (€) |  |  | -0.03 |

## C. Notes to the Consolidated Balance Sheet

## . Cash and cash equivalents / securities

The cash and cash equivalents comprise of cash and bank balances with original maturities of less than three months.

The securities of current assets include a short term deposit in a money market fund in the amount of EUR 1,342 thousand.

## 2. Non-current assets

nvestments of EUR 56 thousand are included under intangible assets and property, plant and equipment The non-current assets declined during the reporting period by EUR 150 thousand for depreciation and amortization.

## 3. Liabilities

The loan with a credit institute still existing as at December 31, 2005 was prematurely repaid without incurring premature payment penalties.

## 4. Stockholders' equity

Capital stock, capital authorized for issue and conditional capital at the beginning and end of the financial year is as follows:
€ thousands
Capital stock 9,577

Capital authorized for issue 4,789
Conditional capital
plenum held 16,790 treasury shares as of March 31,2006 , which were acquired at a total price of EUR 83 thousand in 2001 and are offset against equity. No treasury shares were acquired, used or drawn during the first quarter 2006.

In the prior year, new option rights were issued to employees of plenum AG and employees of affiliated companies at the grant date of June 14, 2005. The capital reserves increased by the amount of personnel expenses of EUR 12 thousand during the first quarter 2006.

## D. Other Disclosures to the Consolidated Income

 Statement, Balance Sheet and Cash Flow Statement
## 1. Costs of purchased merchandise and services

The costs for purchased merchandise and services amounted to EUR 1,632 thousand in Q1 2006 (Q1 2005: EUR 3,915 thousand).

## 2. Personnel expenses

The personnel expenses are broken down as follows:

| € thousands | Q1 2006 | Q1 2005 |
| :--- | ---: | ---: |
| Wages and salaries | 3,119 | 3,686 |
| Social security costs | 429 | 535 |
| Expenses for pension benefits | 32 | 25 |
|  | 3,580 | 4,246 |

The average number of employees for Q1 2006 was 195 (Q1 2005: 221).
3. Stock-based compensation

Stock options were not issued in the first quarter 2006.

## 4. Consolidated cash flow statement

The cash flow statement does not take into account non-cash increases in the capital reserve of EUR 12 thousand (O1 2005: EUR o thousand).
5. Segment information

The segment figures are reconciled to the Group figures as follows:

| € thousands |  | Segments | Reconciliation | Group |
| :---: | :---: | :---: | :---: | :---: |
| Gross sales revenues | Q1-2006 | 6,396 | -164 | 6,232 |
|  | Q1-2005 | 8,485 | -80 | 8,405 |
| Internal sales ${ }^{1}$ | Q1-2006 | 164 | -164 | 0 |
|  | Q1-2005 | 80 | -80 | 0 |
| Net sales revenues | Q1-2006 | 6,232 | 0 | 6,232 |
|  | Q1-2005 | 8,405 | 0 | 8,405 |
| Depreciation | Q1-2006 | -102 | -48 | -150 |
|  | Q1-2005 | -112 | -54 | -166 |
| Other expenses | Q1-2006 | -6,021 | -337 | -6,358 |
|  | Q1-2005 | -8,957 | 53 | -8,904 |
| Earnings before interest and taxes (EBIT) | Q1-2006 | 109 | -385 | -276 |
|  | Q1-2005 | -664 | -1 | -665 |
| Internal Operating Profit (IOP) (EBITDA) | Q1-2006 | 211 | -337 | -126 |
|  | Q1-2005 | -552 | 55 | -497 |
| Assets | March 31, 2006 | 8,771 | 3,248 | 12,019 |
|  | Dec. 31, 2005 | 6,061 | 6,290 | 12,351 |
| Investments | Q1-2006 | 55 | 1 | 56 |
|  | Q1-2005 | 32 | 3 | 35 |
| Liabilities | March 31, 2006 | -8,512 | 1,376 | -7,136 |
|  | Dec. 31, 2005 | -7,025 | -591 | -7,616 |

Sales between segments

The Group allocations were recalculated at the beginning of the financial year 2006. As a result of the recalculation, the segments will be relieved by EUR 1.4 million for the financial year 2006 compared to the financial year 2005 .

The Group's customer structure did not result in any major concentration in any given geographical region. Revenues of $13.8 \%$ were generated from one major customer in Q1 2006 (Q1 2005: 36.4 \%).
6. Subsequent events

Important events did not arise after the close of the first quarter ended March 31, 2006.
7. Executive bodies of the company

The shares and subscription rights held by the executive bodies of plenum AG are presented as follows:

Shares held by the Management Board


Shares held by the Supervisory Board

| Number of shares | Michael Bauer* | Dr. Wolfgang Händel | Norbert Rohrig | Total |
| :---: | :---: | :---: | :---: | :---: |
| Jan. 1, 2006 | 370,360 | 1,000 | 700 | 372,060 |
| March 31,2006 | 370,360 | 1,000 | 700 | 372,060 |

*shares held indirectly

Corporate calendar

July 3, 2006 Annual Shareholder Meeting 2006

August 30, 2006 Publication of report for the first half 2006

November 29, 2006 Publication of report for the first three quarters 2006

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We would be glad to include you in our investor relations mailing list. You will then receive information about plenum.

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