

Presentation of the half-year results 2009

Werner Rüberg, CEO

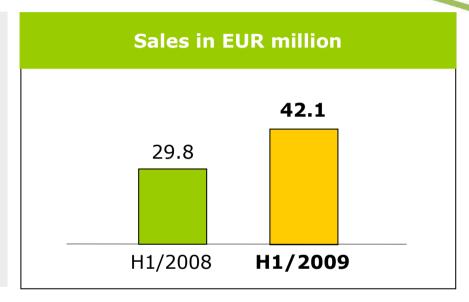




Development in sales and earnings H1/2009

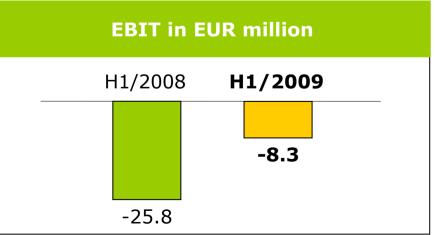
Reasons for sales development:

- Increased demand for biogas plants compared to previous year due to stabilised legal framework and lower agricultural feedstock prices
- Schmack well positioned in the market segment for large gas feed-in plants



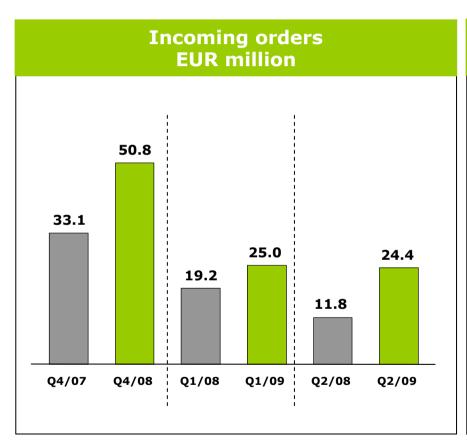
Reasons for earnings development:

- Higher margin due to increase in sales
- Non-recurrence of one-time effects













Market entries in Great Britain and France

Great Britain		France	
Plant size:	2 MWel	• Plant size:	1.6 MWel
• Feedstock:	Energy crops	• Feedstock:	Agricultural waste/ liquid manure
Investment volume:	Approx. EUR 4 million	Investment volume:	> EUR 12 million
Customer:	Severn Trent Water	Customer:	Géotexia Mené S. A.
Scope of delivery:	Plant engineering/ key components	Scope of delivery:	Turn-key plant
Construction start:	July 2009	Construction start:	September 2009



Schmack Strategy



Market development

- Focus on domestic gas feed-in plants
- German agricultural market as base market
- International focus initially on Italy
- Expansion component business

Technology

- Reduction plant energy consumption
- Increased plant availability
- Expansion microbiological research
- Further development of feedstock concepts

Efficiency

- Adjustment value chain and depth
- Professionalisation project management and processes
- Standardisation product portfolio



Outlook

- Further improved business outlook for second half of 2009
- Increase in domestic sales primarily through gas feed-in projects
- Projects in Italy as well as in the UK and France will also generate international sales
- Improved EBIT through increased efficiency, increased project contribution margins, higher sales and non-recurrence of one-time effects



Contact



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