### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

V

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2023

or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_ to

Commission File Number: 001-33805

# SCULPTOR CAPITAL MANAGEMENT, INC.

(Exact name of Registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

9 West 57th Street, New York, New York 10019 (Address of principal executive offices)

(212) 790-0000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading symbol(s) Name of each exchange on which registered SCU **Class A Shares** New York Stock Exchange Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆 Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗹 No 🗆 Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  $\checkmark$ Accelerated filer П П Non-accelerated filer Smaller reporting company Emerging growth company If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗹

As of May 2, 2023, there were 24,971,561 Class A Shares, 4,645,054 Restricted Class A Shares and 33,018,248 Class B Shares outstanding.

26-0354783

(I.R.S. Employer Identification No.)

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	Defined Terms						
2007 Offerings	Refers collectively to our IPO and the concurrent private offering of approximately 3.81 million Class A Shares to DIC Sahir Limited, a wholly owned indirect subsidiary of Dubai Holdings LLC.						
Accrued but unrecognized incentive income	Accrued but unrecognized incentive income ("ABURI") is the amount of incentive income accrued at the fund level on longer-term AUM that has not yet been recognized in our revenues. These amounts may ultimately not be recognized as revenue by us in the event of future losses in the respective funds.						
active executive managing directors	Executive managing directors who remain active in our business.						
Annual Report	Our annual report on Form 10-K for the year ended December 31, 2022, dated March 3, 2023, and filed with the SEC.						
Advisers Act	Investment Advisers Act of 1940, as amended.						
Assets Under Management	<ul> <li>Assets Under Management ("AUM") refers to the assets for which we provide investment management, advisory or certain other investment-related services. Specifically: <ul> <li>AUM for our multi-strategy and opportunistic credit funds is generally based on the net asset value of those funds plus any unfunded commitments, if applicable. AUM is reduced for unfunded commitments that will be funded through transfers from other funds.</li> <li>AUM for Institutional Credit Strategies is generally based on the amount of equity outstanding for CLOs and CBOs (during the warehouse period) and the par value of the collateral assets and cash held (after the warehouse period). For aircraft securitization vehicles, AUM is based on the adjusted portfolio appraisal values for the aircraft collateral within the securitization. AUM is reduced for any investments in these CLOs and securitization vehicles held by our other funds. AUM also includes the net asset value of other investment vehicles within this strategy.</li> <li>AUM for our real estate funds is generally based on the amount of capital committed by our fund investors during the investment period and the amount of actual capital invested for periods following the investment period. AUM is reduced for unfunded commitments that will be funded through transfers from other funds. AUM for our new real estate investment vehicle is based on net asset value.</li> </ul> </li> <li>d. AUM for our special purpose acquisition company ("SPAC") sponsored by us includes the proceeds raised in the initial public offering that are currently held in a trust account for use in a business combination.</li> </ul>						
Class A Shares	Our Class A Shares, representing Class A common stock of Sculptor Capital Management, Inc., which are publicly traded and listed on the NYSE.						
Class B Shares	Class B Shares of Sculptor Capital Management, Inc., which are not publicly traded, are currently held solely by our executive managing directors and have no economic rights but entitle the holders thereof to one vote per share together with the holders of our Class A Shares.						
CLOs	Collateralized loan obligations.						

the Company, Sculptor Capital, the firm, we, us, our	Refers, unless the context requires otherwise, to the Registrant and its consolidated subsidiaries, including the Sculptor Operating Group.
Consolidated Entities	Refers to funds, special purpose entities, investment vehicles and other similar structures for which the Company is required to consolidate in accordance with GAAP.
Distribution Holiday	The Sculptor Operating Partnerships initiated a distribution holiday (the "Distribution Holiday") on the Group A Units, Group E Units and Group P Units and on certain RSUs and RSAs that will terminate on the earlier of (x) 45 days after the last day of the first calendar quarter as of which the achievement of \$600.0 million of Distribution Holiday Economic Income is realized and (y) April 1, 2026. Holders of Group A Units, Group E Units and Group P Units and certain RSUs and RSAs, do not receive distributions during the Distribution Holiday.
Distribution Holiday Economic Income	Distribution Holiday Economic Income is the cumulative amount of Economic Income earned since October 1, 2018, less any dividends paid to Class A Shareholders or on the now-retired Preferred Units. Distribution Holiday Economic Income is a non-GAAP measure that is defined in the agreements of limited partnership of the Sculptor Operating Partnerships and is being presented to provide an update on the progress made toward the \$600.0 million target required to exit the Distribution Holiday.
Economic Income	
	Economic Income is a non-GAAP measure of pre-tax operating performance that excludes the following from our results on a GAAP basis: noncontrolling interests, redeemable noncontrolling interests, equity based compensation expense, net of cash settled RSUs, depreciation and amortization expenses, components of our other income (loss), non-cash interest expense accretion on debt, and amounts related to consolidated entities. In addition, expenses related to incentive income profit-sharing arrangements are generally recognized at the same time the related incentive income revenue is recognized. The fair value of RSUs that are settled in cash to employees or executive managing directors, where the number of RSUs to be settled in cash is not certain at the time of grant, is included as an expense at the time of settlement. Where the number of RSUs to be settled in cash is certain on the grant date, the expense is recognized during the performance period to which the award relates. Similarly, deferred cash compensation is expensed in full during the performance period to which the award relates for Economic Income, rather than over the service period for GAAP. Further, impairment of right- of-use lease assets is excluded from Economic Income at the time the impairment is recognized for GAAP and the impact is then amortized over the lease term for Economic Income. Additionally, rent expense is offset by subrental income as management evaluates rent expenses on a net basis.
Exchange Act	Securities Exchange Act of 1934, as amended.
executive managing directors	The current executive managing directors of the Company, and, except where the context requires otherwise, also includes certain executive managing directors who are no longer active in our business.
Fee Paying Assets Under Management	Fee Paying Assets Under Management ("FP AUM") refers to the AUM on which we earn management fees and/or incentive income.
funds	The multi-strategy funds, dedicated credit funds, including opportunistic credit funds and Institutional Credit Strategies products, real estate funds, and other alternative investment vehicles for which we provide asset management services, as well as the SPAC we sponsor.
GAAP	U.S. generally accepted accounting principles.
Group A Units	Refers collectively to one Class A operating group unit in each of the Sculptor Operating Partnerships. Group A Units are limited partner interests held by our executive managing directors.

Group A-1 Units	Refers collectively to one Class A-1 operating group unit in each of the Sculptor Operating Partnerships. Group A-1 Units are limited partner interests held by our executive managing directors.
Group B Units	Refers collectively to one Class B operating group unit in each of the Sculptor Operating Partnerships. Group B Units are limited partner interests held by Sculptor Corp.
Group E Units	Refers collectively to one Class E operating group unit in each of the Sculptor Operating Partnerships. Group E Units are limited partner interests held by our executive managing directors.
Group P Units	Refers collectively to one Group P operating group unit in each of the Sculptor Operating Partnerships. Group P Units are limited partner interests held by our executive managing directors.
Institutional Credit Strategies	
	Our asset management platform that invests in performing credits, including leveraged loans, high-yield bonds, private credit/bespoke financing and investment grade credit via CLOs, aircraft securitization vehicles, collateralized bond obligations, the structured alternative investment solution, and other customized solutions.
IPO	Our initial public offering of 3.6 million Class A Shares that occurred in November 2007.
Longer-term AUM	AUM from investors that are subject to initial commitment periods of three years or longer. Investors with longer-term AUM may have less than three years remaining in their commitment period. This excludes AUM that had initial commitment periods of three years or longer and subsequently moved to shorter commitment periods at the end of their initial commitment period.
NYSE	New York Stock Exchange.
Partner Equity Units	Refers collectively to the Group A Units, Group E Units and Group P Units.
Preferred Units	One Class A cumulative preferred unit in each of the Sculptor Operating Partnerships collectively represented one "Preferred Unit." Certain of our executive managing directors collectively owned 100% of the Preferred Units. We redeemed in full the Preferred Units in the fourth quarter of 2020, and as of December 31, 2020, 2021 and 2022 there were no Preferred Units outstanding.
PSUs	Class A performance-based RSUs.
Recapitalization	Refers to the recapitalization of our business that occurred in February 2019. As part of the Recapitalization, a portion of the interests held by our former executive management were reallocated to existing members of senior management. In addition, we restructured the previously outstanding senior debt and Preferred Units.
Registrant	Sculptor Capital Management, Inc., a Delaware corporation.
RSAs	Restricted Class A Shares.
RSUs	Class A restricted share units.
Sculptor Corp	Sculptor Capital Holding Corporation, a Delaware corporation.
Sculptor Operating Group	Refers collectively to the Sculptor Operating Partnerships and their consolidated subsidiaries.

Sculptor Operating Group Units	Refers collectively to Sculptor Operating Group A, B, E, and P Units.				
Sculptor Operating Partnerships	tefers collectively to Sculptor Capital LP, Sculptor Capital Advisors LP and Sculptor Capital Advisors II LP.				
SEC	U.S. Securities and Exchange Commission.				
Securities Act	Securities Act of 1933, as amended.				
SPAC	Refers to special purpose acquisition company.				
Special Investments	Investments that we, as investment manager, believe lack a readily ascertainable market value, are illiquid or should be held until the resolution of a special event or circumstance.				

#### **Available Information**

We file annual, quarterly and current reports, proxy statements and other information required by the Exchange Act with the SEC. We make available free of charge on our website (*www.sculptor.com*) our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and any amendments to those filings as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC. We also use our website to distribute company information, including Assets Under Management by investment strategy, and such information may be deemed material. Accordingly, investors should monitor our website, in addition to our press releases, SEC filings and public conference calls and webcasts. The contents of our website are not, however, a part of this report.

Also posted on our website in the "Shareholder Services—Corporate Governance" section are charters for our Audit Committee; Compensation Committee; Nominating, Corporate Governance and Conflicts Committee and Corporate Responsibility and Compliance Committee, as well as our Corporate Governance Guidelines and Code of Business Conduct and Ethics governing our directors, officers and employees. Information on, or accessible through, our website is not a part of, and is not incorporated into, this report or any other SEC filing. Copies of our SEC filings or corporate governance materials are available without charge upon written request to Sculptor Capital Management, Inc., 9 West 57th Street, New York, New York 10019, Attention: Office of the Secretary. Any materials we file with the SEC are also publicly available through the SEC's website (*www.sec.gov*).

No statements herein, available on our website or in any of the materials we file with the SEC constitute, or should be viewed as constituting, an offer of any fund.

#### **Forward-Looking Statements**

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act that reflect our current views with respect to, among other things, future events, our operations and our financial performance. We generally identify forward-looking statements by terminology such as "outlook," "believe," "expect," "potential," "continue," "may," "will," "should," "could," "seek," "approximately," "predict," "intend," "plan," "estimate," "anticipate," "opportunity," "comfortable," "assume," "remain," "maintain," "sustain," "achieve," "see," "think," "position" or the negative version of those words or other comparable words.

Any forward-looking statements contained herein are based upon historical information and on our current plans, estimates and expectations. The inclusion of this or other forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved.

We caution that forward-looking statements are subject to numerous assumptions, estimates, risks and uncertainties, including but not limited to the following: global economic, business, market and geopolitical conditions, poor investment performance of, or lack of capital flows into, the funds we manage; our investors' right to redeem their investments from our funds on a regular basis; the highly variable nature of our revenues, results of operations and cash flows; difficult market conditions that could adversely affect our funds; counterparty default risks; the United Kingdom's withdrawal from the European Union; the outcome of third-party litigation involving us; the consequences of the Foreign Corrupt Practices Act settlements with the SEC and the United States ("U.S."). Department of Justice and any claims or negative publicity arising therefrom or from matters involving the founder and former CEO of our predecessor Och-Ziff; conditions impacting the alternative asset management industry; our ability to retain existing investor capital; our ability to successfully compete for fund investors, assets, professional talent and investment opportunities; our ability to retain our executive managing directors, managing directors and other investment professionals; our successful formulation and execution of our business and growth strategies; the publicly announced special committee process and any outcome thereof; our ability to appropriately manage conflicts of interest and ther regulatory factors relevant to our business; U.S. and foreign regulatory developments relating to, among other things, financial institutions and markets, government oversight, fiscal and tax policy; and assumptions relating to our operations, investment performance, financial results, financial condition, business prospects, growth strategy and liquidity.

If one or more of these or other risks or uncertainties materialize, or if our assumptions or estimates prove to be incorrect, our actual results may vary materially from those indicated in these statements. These factors are not and should not be construed as exhaustive and should be read in conjunction with the other cautionary statements and risks that are included in our filings with the SEC, including but not limited to those described in our Annual Report.



There may be additional risks, uncertainties and factors that we do not currently view as material or that are not known. The forward-looking statements contained in this report are made only as of the date of this report. We do not undertake to update any forward-looking statement because of new information, future developments or otherwise.

## SCULPTOR CAPITAL MANAGEMENT, INC. CONSOLIDATED BALANCE SHEETS — UNAUDITED

### PART I – FINANCIAL INFORMATION

#### Item 1. Financial Statements

	March 31, 2023	)	Decen	ıber 31, 2022
	(de	ollars in	thousands)	
Assets				
Cash and cash equivalents	\$ 21	1,758	\$	258,863
Restricted cash		7,912		7,895
Investments (includes assets measured at fair value of \$217,008 and \$231,929 including assets sold under agreements to repurchase of \$161,424 and \$157,107 as of March 31, 2023 and December 31, 2022, respectively)	29	92,978		299,059
Income and fees receivable	4	16,439		56,360
Due from related parties	2	24,860		32,846
Deferred income tax assets	24	6,230		257,939
Operating lease assets	7	2,985		75,861
Other assets, net	7	9,248		106,442
Assets of consolidated entities:				
Cash and cash equivalents	1	2,655		3
Restricted cash and cash equivalents		9,906		9,805
Investments of consolidated entities	54	17,834		544,554
Other assets of consolidated entities		2,241		2,579
Total Assets	\$ 1,55	55,046	\$	1,652,206
Liabilities and Shareholders' Equity				
Liabilities				
Compensation payable	\$ 2	26,162	\$	127,209
Uncarned income and fees		15,504		53,869
Tax receivable agreement liability		0,188		190,245
Operating lease liabilities	8	38,601		92,045
Debt obligations		9,869		124,176
Warrant liabilities, at fair value		23,989		24,163
Securities sold under agreements to repurchase	16	58,931		166,632
Other liabilities	4	4,854		43,049
Liabilities of consolidated entities:				· · · ·
Notes payable, at fair value	19	07,813		196,106
Warrant liabilities, at fair value		1,082		596
Other liabilities of consolidated entities	1	2,917		9,669
Total Liabilities		9,910		1,027,759
Commitments and Contingencies (Note 16)				-,,,
Redeemable Noncontrolling Interests of Consolidated Entities (Note 3)	24	0,541		237,864
Shareholders' Equity		.,		
Class A Shares, par value \$0.01 per share, 100,000,000 shares authorized; 27,992,537 and 26,729,608 shares issued and 24,970,157 and 23,707,228 shares outstanding as of March 31, 2023 and December 31, 2022, respectively		250		238
Class B Shares, par value \$0.01 per share, 75,000,000 shares authorized; 33,018,248 and 33,569,188 shares issued and outstanding as of March 31, 2023 and December 31, 2022, respectively		330		336
Treasury stock, at cost; 3,022,380 as of March 31, 2023 and December 31, 2022	(3	2,495)		(32,495)
Additional paid-in capital	· · · · · · · · · · · · · · · · · · ·	53,607		255,293
Accumulated deficit	(27	2,410)		(276,149)
Accumulated other comprehensive income (loss)	(_,	546		(119)
Shareholders' deficit attributable to Class A Shareholders	(4	0,172)		(52,896)
Shareholders' equity attributable to noncontrolling interests	(	34,767		439,479
Total Shareholders' Equity		4,595	-	386,583
		55,046	\$	1,652,206
Total Liabilities and Shareholders' Equity	- 1,5	-,0-10	ų	1,052,200

See notes to consolidated financial statements.  $\frac{7}{7}$ 

## SCULPTOR CAPITAL MANAGEMENT, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Mo	Three Months Ended March 31,		
	2023	2023 2022		2022
	(dolla	rs in tl	housand	ds)
Revenues				
Management fees	\$ 63,7	08	\$	73,437
Incentive income	40,2	86		21,642
Other revenues	6,5	45		2,430
Income (loss) of consolidated entities	2,6	96		(161)
Total Revenues	113,2	35		97,348
Expenses				
Compensation and benefits	68,6			77,785
Interest expense	5,5			3,285
General, administrative and other	33,7			27,316
Expenses of consolidated entities		47		244
Total Expenses	108,5	60		108,630
Other Income				
Changes in fair value of warrant liabilities	1	74		24,336
Changes in tax receivable agreement liability		57		(7)
Net gains (losses) on investments	4,9	28		(5,344)
Net gains of consolidated entities	7,8			4,140
Total Other Income	13,0	36		23,125
Income Before Income Taxes	17,7			11,843
Income taxes	12,7			6,967
Consolidated Net Income	,	64		4,876
Less: Net loss attributable to noncontrolling interests	6,2			12,006
Less: Net income attributable to redeemable noncontrolling interests	(1,4			(3,068)
Net Income Attributable to Sculptor Capital Management, Inc.	9,6			13,814
Change in redemption value of redeemable noncontrolling interests	(1,1	78)		3,068
Net Income Attributable to Class A Shareholders	\$ 8,4	92	\$	16,882
Earnings per Class A Share				
Earnings per Class A Share - basic	\$ 0	.34	\$	0.63
Earnings per Class A Share - Jasic Earnings per Class A Share - diluted		.05		(0.29)
Weighted-average Class A Shares outstanding - basic	\$ 0		φ	26,596,572
Weighted-average Class A Shares outstanding - daste	53,633,6			43,693,932
weighted-average class A shares outstanding - unuted	55,055,0	00		+5,075,952

See notes to consolidated financial statements.

### SCULPTOR CAPITAL MANAGEMENT, INC.

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

	Three Months Ended March 31,			ch 31,
		2023		2022
	(dollars in thousands)			)
Consolidated net income	\$	4,964	\$	4,876
Other Comprehensive Income, Net of Tax				
Other comprehensive income (loss) - currency translation adjustment		665		(750)
Comprehensive Income		5,629		4,126
Less: Comprehensive loss attributable to noncontrolling interests		6,205		12,006
Less: Comprehensive income attributable to redeemable noncontrolling interests		(1,499)		(3,068)
Comprehensive Income Attributable to Sculptor Capital Management, Inc.	\$	10,335	\$	13,064

See notes to consolidated financial statements.

### SCULPTOR CAPITAL MANAGEMENT, INC.

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (DEFICIT)

	Sculptor Capital Management, Inc. Shareholders											
	Class A Shares	Class B Shares	Treasury Stock Shares	Class A Shares Par Value	Class B Shares Par Value	Additional Paid in Capital	Deficit	Accumulated Other Comprehensive (Loss) Income	Treasury Stock, at cost	Shareholders' Deficit Attributable to Class A Shareholders	Shareholders' Equity Attributable to Noncontrolling Interests	Total Shareholders' Equity
							thousands, exce	•				
Balance at January 1, 2023	23,707,228	33,569,188	3,022,380	\$ 238	\$ 336	\$255,293	\$ (276,149)	\$ (119)	\$(32,495)	\$ (52,896)	\$ 439,479	\$ 386,583
Equity-based compensation, net of taxes	1,262,929	(550,940)	_	12	(6)	8,555	—	—	_	8,561	1,361	9,922
Dividend equivalents on Class A restricted share units	_	_		_	_	937	(937)	_	_	_	_	_
Change in redemption value of SPAC Class A Shares	_	_	_	_	_	(1,178)	_	_	_	(1,178)	_	(1,178)
Cash dividends declared on Class A Shares (\$0.20 per share)	_	_	_	_	_	_	(4,994)	_	_	(4,994)	_	(4,994)
Consolidated net income (loss), excluding amounts attributable to redeemable noncontrolling interests	_	_	_	_		_	9,670	_	_	9,670	(6,205)	3,465
Currency translation adjustment			_				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	665		665	(0,205)	665
Capital contributions		_	_	_	_	_			_		1,280	1,280
Capital distributions		_	_	_			_		_		(1,148)	(1,148)
Balance at March 31, 2023	24,970,157	33,018,248	3,022,380	\$ 250	\$ 330	\$263,607	\$ (272,410)	\$ 546	\$(32,495)	\$ (40,172)		\$ 394,595
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Balance at January 1, 2022 Equity-based compensation, net	25,668,987	33,613,023	_	\$ 257	\$ 336	\$184,691	\$ (253,521)	\$ 51	\$ _	\$ (68,186)	\$ 446,469	\$ 378,283
of taxes	856,845	63,308	_	9	1	14,477	_	_	_	14,487	1,924	16,411
Repurchase of Class A Shares	(473,719)	_	473,719	(5)	—	_	_	_	(6,249)	(6,254)	_	(6,254)
Dividend equivalents on Class A restricted share units	_	_		_	_	69	(69)	_	_	_	_	
Change in redemption value of SPAC Class A Shares	_	_	_		_	3,068	_	_	_	3,068	_	3,068
Consolidated net loss (gain), excluding amounts attributable to redeemable noncontrolling interests	_	_	_	_	_	_	13,814	_	_	13,814	(12,006)	1,808
Currency translation adjustment	_	_	_	_	_	_	_	(750)	_	(750)		(750)
Capital contributions	_				—		_	_	—	—	4,997	4,997
Capital distributions	_	_	_	_	_	_	_		_	_	(3,448)	(3,448)
Balance at March 31, 2022	26,052,113	33,676,331	473,719	\$ 261	\$ 337	\$202,305	\$ (239,776)	\$ (699)	\$ (6,249)	\$ (43,821)	\$ 437,936	\$ 394,115

See notes to consolidated financial statements.

## SCULPTOR CAPITAL MANAGEMENT, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31,		
	 2023		
	(dollars in thousand		
Cash Flows from Operating Activities			
Consolidated net income	\$ 4,964	\$ 4,876	
Adjustments to reconcile consolidated net income to net cash provided by (used in) operating activities:			
Amortization of equity-based compensation	13,916	24,843	
Depreciation, amortization and net gains and losses on fixed assets	1,043	1,394	
Changes in fair value of warrant liabilities	(174)	(24,336)	
Deferred income taxes	11,689	5,522	
Non-cash lease expense	4,605	4,803	
Net (gains) losses on investments, net of dividends	(3,715)	6,706	
Operating cash flows due to changes in:			
Income and fees receivable	9,992	128,362	
Due from related parties	8,028	7,607	
Other assets, net	(2,323)	(17,708)	
Compensation payable	(102,583)	(218,098)	
Unearned income and fees	(8,365)	16,293	
Tax receivable agreement liability	(57)	(16,766)	
Operating lease liabilities	(5,173)	(5,508)	
Other liabilities	1,700	(5,123)	
Consolidated entities related items:			
Net gains of consolidated entities	(7,877)	(4,140)	
Purchases of investments	(4,887)	(32,778)	
Proceeds from sale of investments	16,768	8,760	
Other assets of consolidated entities	340	(3,687)	
Other liabilities of consolidated entities	(1,840)	27,785	
Net Cash Used in Operating Activities	(63,949)	(91,193)	
Cash Flows from Investing Activities			
Purchases of fixed assets	(66)	(418)	
Purchases of United States government obligations	(00)	(13,992)	
Maturities and sales of United States government obligations	15,000	219,144	
Investments in funds	(7,713)	(42,472)	
Return of investments in funds	33,862	15,757	
Net Cash Provided by Investing Activities	41,083	178,019	



### SCULPTOR CAPITAL MANAGEMENT, INC.

### CONSOLIDATED STATEMENTS OF CASH FLOWS — (continued)

		Three Months Ended March 31,		
		2023		
		(dollars in thousands)		
Cash Flows from Financing Activities				
Contributions from noncontrolling interests		1,280	4,997	
Distributions to noncontrolling interests		(1,148)	(3,447)	
Dividends on Class A Shares		(4,994)	_	
Proceeds from debt obligations, net of issuance costs		—	4,852	
Repayment of debt obligations, including prepayment costs		(4,760)	(9,424)	
Proceeds from securities sold under agreements to repurchase, net of issuance costs		—	20,395	
Purchases of treasury stock		—	(6,249)	
Other, net		(2,612)	(4,969)	
Consolidated entities related items:				
Proceeds from debt obligations of consolidated entities, net of issuance costs		—	215,733	
Net Cash (Used in) Provided by Financing Activities		(12,234)	221,888	
Effect of exchange rate changes on cash and cash equivalents and restricted cash		765	(137)	
Net change in cash and cash equivalents and restricted cash		(34,335)	308,577	
Cash and cash equivalents and restricted cash, beginning of period		276,566	412,671	
Cash and Cash Equivalents and Restricted Cash, End of Period	\$	242,231	\$ 721,248	
Supplemental Disclosure of Cash Flow Information				
Cash paid during the period:				
Interest	\$	4,854	* _,	
Income taxes	\$	2,054	\$ 3,439	
Non-cash transactions:				
Assets related to initial consolidation of funds	\$	_	\$ 16,699	
Liabilities related to initial consolidation of funds	\$	_	\$ 2,364	
Assets related to deconsolidation of funds	\$	_	\$ 44,042	
Liabilities related to deconsolidation of funds	\$	-	\$ 29,632	
Reconciliation of cash and cash equivalents and restricted cash:				
Cash and cash equivalents	\$	211,758	\$ 135,951	
Restricted cash	\$	7,912	5 135,951 7,188	
Cash and cash equivalents of consolidated entities		12,655	343,486	
		9,906	234,623	
Restricted cash and cash equivalents of consolidated entities	\$		,	
Total Cash and Cash Equivalents and Restricted Cash	3	242,231	\$ 721,248	

See notes to consolidated financial statements.

#### 1. ORGANIZATION

Sculptor Capital Management, Inc. (the "Registrant"), a Delaware corporation, together with its consolidated subsidiaries (collectively, the "Company" or "Sculptor Capital"), is a leading global alternative asset manager and a specialist in opportunistic investing with offices in New York, London, Hong Kong and Shanghai. The Company provides asset management services and investment products across Credit, Real Estate, and Multi-Strategy. The Company serves its global client base through commingled funds, separate accounts and specialized products, as well as sponsoring a special purpose acquisition company ("SPAC") (collectively, the "funds"). The Company's model is driven by a global team that is predominantly home-grown, long tenured and incentivized to put client outcomes first. The Company's capabilities span all major geographies and asset classes, including corporate credit, structured credit, real estate debt and equity, fundamental equities, merger arbitrage, and convertible and derivative arbitrage.

The Company manages dedicated credit funds, including opportunistic credit funds and Institutional Credit Strategies products, real estate funds, multi-strategy funds, and other alternative investment vehicles. Through Institutional Credit Strategies, the Company's asset management platform that invests in performing credits, the Company manages collateralized loan obligations ("CLOs"), aircraft securitization vehicles, collateralized bond obligations ("CBOs"), structured alternative investment solutions, commingled products and other customized solutions for clients.

The Company's primary sources of revenues are management fees, which are generally based on the amount of the Company's assets under management ("Assets Under Management" or "AUM"), as defined below, and incentive income, which is based on the investment performance of its funds. Accordingly, for any given period, the Company's revenues will be driven by the combination of Assets Under Management and the investment performance of the funds. AUM refers to the assets of the funds to which the Company provides investment management and advisory services. The Company's AUM are a function of the capital that is allocated to it by the investors in its funds and the investment performance of its funds.

The Company conducts its business and generates substantially all of its revenues primarily in the United States (the "U.S.") through one operating and reportable segment. The single reportable segment reflects how the Company's chief operating decision makers allocate resources, make operating decisions and assess financial performance on a consolidated basis under the Company's 'one-firm approach,' which includes operating collaboratively across business lines, with predominantly a single expense pool. The Company conducts its operations through Sculptor Capital LP, Sculptor Capital Advisors LP and Sculptor Capital Advisors II LP (collectively, the "Sculptor Operating Bartnerships" and collectively with their consolidated subsidiaries, the "Sculptor Operating Group"). The Registrant holds its interests in the Sculptor Operating Group indirectly through Sculptor Capital Holding Corporation ("Sculptor Corp"), a wholly owned subsidiary of the Registrant.

References to the Company's "executive managing directors" include the current executive managing directors of the Company, and, except where the context requires otherwise, also include certain former executive managing directors who are no longer active in the Company's business.

#### **Company Structure**

The Registrant is a holding company that, through Sculptor Corp, holds equity ownership interests in the Sculptor Operating Group. The Registrant had issued and outstanding the following share classes:

**Class A Shares**—Class A Shares are publicly traded and entitle the holders thereof to one vote per share on matters submitted to a vote of shareholders. The holders of Class A Shares are entitled to any distributions declared on the Class A Shares by the Registrant's board of directors (the "Board of Directors" or the "Board") (other than RSAs, where entitlement to distributions may be subject to limitations and conditions).

Class B Shares—Class B Shares are held by executive managing directors, as further discussed below. These shares are not publicly traded but rather
entitle the executive managing directors to one vote per share on matters submitted to a vote of shareholders. These shares do not participate in the
earnings of the Registrant, as the executive managing directors participate in the related economics of the Sculptor Operating Group through their direct
ownership in the Sculptor Operating Group, subject to the Distribution Holiday discussed below.

The Company conducts its operations through the Sculptor Operating Group. The following is a list of the outstanding units of the Sculptor Operating Partnerships as of March 31, 2023:

• **Group A Units**—Group A Units are limited partner interests issued to certain executive managing directors. In connection with the Recapitalization, as defined below, the Sculptor Operating Partnerships initiated a distribution holiday (the "Distribution Holiday"). Holders of Group A Units do not receive distributions on such units during the Distribution Holiday. Each executive managing director may exchange his or her vested and booked-up (as defined below) Group A Units for an equal number of Class A Shares (or the cash equivalent thereof) over a period of two years in three equal installments commencing upon the final day of the Distribution Holiday and on each of the first and second anniversary thereof (or, for units that become vested and booked-up Group A Units after the final day of the Distribution Holiday, from the later of the date on which they would have been exchangeable in accordance with the foregoing and the date on which they become vested and booked-up Group A Units) (and thereafter such units will remain exchangeable), in each case, subject to certain restrictions. A "book-up" is achieved when sufficient appreciation has occurred to meet a prescribed capital account book-up target under the terms of the Sculptor Operating Partnership limited partnership agreements.

Group A Unit grants are accounted for as equity-based compensation. See Note 13 in the Company's Annual Report for additional information. The Company completed a recapitalization in February 2019 ("Recapitalization"). See Note 3 in the Company's Annual Report for additional details. In connection with the Recapitalization, each Group A Unit outstanding on the Recapitalization date was recapitalized into 0.65 Group A Units and 0.35 Group A-1 Units.

- **Group A-1 Units**—Group A-1 Units are limited partner interests into which 0.35 of each Group A Unit was recapitalized in connection with the reallocation that was effectuated by the Recapitalization. The Group A-1 Units will be canceled at such time and to the extent that the Group E Units granted in connection with the Recapitalization vest and achieve a book-up. Group A-1 Units are not eligible to receive distributions at any time and do not participate in the net income (loss) of the Sculptor Operating Group. However, the holders of Group A-1 Units shall participate in any sale, change of control or other liquidity event that takes place prior to cancellation of the Group A-1 Units. In the Recapitalization, the holders of the 2016 Preferred Units, as defined below, forfeited an additional 749,813 Group A Units, which were recapitalized into Group A-1 Units.
- Group B Units—Sculptor Corp holds a general partner interest and Group B Units in each Sculptor Operating Partnership. Sculptor Corp owns all of the Group B Units, which represent equity interest in the Sculptor Operating Partnerships. Except during the Distribution Holiday as described above, the Group B Units are economically identical to the Group A Units held by executive managing directors but are not exchangeable for Class A Shares and are not subject to vesting, book-up, forfeiture or minimum retained ownership requirements.
- Group E Units—Group E Units are limited partner interests issued to certain executive managing directors that are only entitled to future profits and gains upon satisfaction of a certain performance condition. Each Group E Unit converts into a Group A Unit and becomes exchangeable for one Class A Share (or the cash equivalent thereof) to the extent there has been a sufficient amount of appreciation for a Group E Unit to achieve a book-up target and, subject to other conditions contained in the limited partnership agreements of the Sculptor Operating Partnerships, the Distribution Holiday has ended (or an earlier exchange date is established by the Exchange Committee, which consists of the Chief Executive Officer and the Chief Financial Officer of Sculptor Capital Management, Inc.). The Group E Units are entitled to share in residual assets upon liquidation, dissolution or



winding up and become eligible to participate in any tag along right, in a change of control transaction or other liquidity event only to the extent of their relative positive capital accounts (if any). Holders of Group E Units do not receive distributions during the Distribution Holiday. See Note 3 in the Company's Annual Report for additional details. Group E Unit grants are accounted for as equity-based compensation. See Note 13 in the Company's Annual Report for additional information.

• **Group P Units**—Group P Units are limited partner interests issued to certain executive managing directors that are only entitled to future profits and gains upon satisfaction of certain service and market conditions. Each Group P Unit becomes exchangeable for one Class A Share (or the cash equivalent thereof), in each case upon satisfaction of certain service and market conditions at such time and, with respect to exchanges, to the extent there has been sufficient appreciation for a Group P Unit to achieve a book-up target and, subject to other conditions contained in the limited partnership agreements of the Sculptor Operating Partnerships, the Distribution Holiday has ended (or an earlier exchange date is established by the Exchange Committee). The Group P Units are entitled to share in residual assets upon liquidation, dissolution or winding up and become eligible to participate in any tag along right, in a change of control transaction or other liquidity event only to the extent that certain market conditions are met and to the extent of their relative positive capital accounts (if any). The terms of the Group P Units may be varied for certain executive managing directors. Group P Unit grants are accounted for as equity-based compensation. See Note 13 in the Company's Annual Report for additional information.

Executive managing directors hold a number of Class B Shares equal to the number of Group A Units, vested Group E Units, Group A-1 Units (to the extent the corresponding Class B Shares have not been canceled in connection with the vesting of certain Group E Units issued in connection with the Recapitalization, as further discussed in Note 3 in the Company's Annual Report), and Group P Units held. Upon the exchange of a Group A Unit or Group P Unit for a Class A Share, the corresponding Class B Share is canceled and a Group B Unit is issued to Sculptor Corp. Class B Shares that relate to Group A-1 Units will be voted pro rata in accordance with the vote of the Class A Shares.

The following table presents the number of shares and units of the Company and the Sculptor Operating Partnerships, respectively, that were outstanding as of March 31, 2023:

	As of March 31, 2023
Sculptor Capital Management, Inc.	
Class A Shares	24,970,157
Class B Shares	33,018,248
Restricted Class A Shares ("RSAs")	4,645,054
Restricted Share Units ("RSUs")	2,779,823
Performance-based RSUs ("PSUs")	912,500
Warrants to purchase Class A Shares (Note 7)	4,338,015
Sculptor Operating Partnerships	
Group A Units	15,025,994
Group A-1 Units	9,244,477
Group B Units	24,970,157
Group E Units	13,021,158
Group P Units	4,734,286

The Company grants RSAs, RSUs and PSUs to its employees and executive managing directors as a form of compensation. These grants are accounted for as equity-based compensation. See Note 13 in the Company's Annual Report for additional information. In addition, the Company has 3,022,380 shares of treasury stock as of March 31, 2023.

#### Share Repurchase Program

In February 2022, the Company's Board of Directors authorized the Company to repurchase up to \$100.0 million of its outstanding common stock. The Company records its treasury stock repurchases at cost on a trade date basis. As of March 31, 2023, the Company repurchased 3,022,380 Class A Shares at a cost of \$32.5 million for an average price of \$10.75 per share through open market purchase transactions. No shares were purchased in the three months ended March 31, 2023. As of March 31, 2023, \$67.5 million remained available for repurchase of the Company's common stock under the share repurchase program. All of the repurchased shares are classified as treasury stock in the Company's consolidated balance sheets.

The repurchase program has no expiration date. The Company may purchase shares on a discretionary basis from time to time through open market purchases, privately negotiated transactions or other means including through Rule 10b5-1 trading plans or through the use of other techniques such as accelerated share repurchases. The timing and amount of any transactions will be subject to the discretion of the Company based upon market conditions and other opportunities that the Company may have for the use or investment of its cash balances. The repurchase program does not require the purchase of any minimum number of shares and may be suspended, modified or discontinued at any time without prior notice.

#### 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

These unaudited, interim, consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP") as set forth in the Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC"), and exclude some of the disclosures required in audited financial statements and therefore should be read in conjunction with the audited consolidated financial statements included in the Company's Annual Report. Management believes all adjustments considered necessary for a fair presentation of the Company's unaudited, interim, consolidated financial

statements have been included and are of a normal and recurring nature and that estimates made in preparing unaudited, interim, consolidated financial statements are reasonable and prudent. The consolidated financial statements include the accounts of the Company, its wholly owned or majority owned subsidiaries, the consolidated entities which are considered to be variable interest entities and for which the Company is considered the primary beneficiary, and certain other entities which are not considered variable interest entities but the Company is determined to have control. All significant intercompany transactions and balances have been eliminated in consolidation.

The results of operations presented for the interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. For example, incentive income for the majority of the Company's multi-strategy AUM is recognized in the fourth quarter each year, based on full year investment performance.

#### **Recently Adopted Accounting Pronouncements**

No changes to GAAP that went into effect in the three months ended March 31, 2023, had a material effect on the Company's consolidated financial statements.

#### **Future Adoption of Accounting Pronouncements**

No changes to GAAP that are not yet effective are expected to have a material effect on the Company's consolidated financial statements.

#### 3. NONCONTROLLING INTERESTS

Noncontrolling interests represent ownership interests in the Company's subsidiaries held by parties other than the Company, and primarily relate to the Group A Units held by executive managing directors.

Prior to the Recapitalization, the attribution of net income (loss) of each Sculptor Operating Partnership was based on the relative ownership percentages of the Group A Units (noncontrolling interests) and the Group B Units (indirectly held by the Registrant). In applying the substantive profit-sharing arrangements in the Sculptor Operating Partnerships' limited partnership agreements to the Company's consolidated financial statements, for periods subsequent to the Recapitalization and for the duration of the Distribution Holiday, the Company will allocate net income of each Sculptor Operating Partnership in any fiscal year solely to the Group B Units and any net loss on a pro rata basis based on the relative ownership percentages of the Group A Units and Group B Units. To the extent a Sculptor Operating Partnership incurs a net loss in an interim period, any net income recognized in a subsequent interim period in the same fiscal year is allocated on a pro rata basis to the extent of previously allocated net loss. Conversely, to the extent a Sculptor Operating Partnership recognizes net income in an interim period, any net loss incurred in a subsequent interim period in the same fiscal year is allocated solely to the Group B Units to the extent of previously allocated net income.

Noncontrolling interests are presented as a separate component of shareholders' equity on the Company's consolidated balance sheets. The primary components of noncontrolling interests are separately presented in the Company's consolidated statements of changes in shareholders' equity (deficit) to distinguish the shareholders' equity (deficit) attributable to Class A shareholders and noncontrolling interest holders. Net income (loss) includes the net income (loss) attributable to the holders of noncontrolling interest on the Company's consolidated statements of operations.

#### **Sculptor Operating Group Ownership**

The Company's equity interest in the Sculptor Operating Group decreased to 47.1% as of March 31, 2023, from 48.2% as of March 31, 2022. Changes in the Company's interest in the Sculptor Operating Group have historically been, and in the future may be, driven by the following: (i) the exchange of Group A Units and Group P Units for Class A Shares, at which time the related Class B Shares are also canceled; (ii) vesting of RSAs; (iii) the issuance of Class A Shares under the Company's Amended and Restated 2007 Equity Incentive Plan, 2013 Incentive Plan and 2022 Incentive Plan related to the settlement of

RSUs or PSUs; (iv) the forfeiture of Group A Units and participating Group P Units by a departing executive managing director; and (v) the repurchase of Class A Shares and Group A Units. The Company's interest in the Sculptor Operating Group is generally expected to continue to increase over time as additional Class A Shares are issued upon the exchange of Group A Units and Group P Units, as well as the settlement of vested RSUs, PSUs and RSAs. However, additional repurchases of Class A Shares under the Company's 2022 Share Repurchase Program may lead to a decrease of the Company's interest in the Sculptor Operating Group will decline when Group P Units begin to participate, as described in Note 13 in the Company's Annual Report.

The table below sets forth the calculation of noncontrolling interests related to the Group A Units for each Sculptor Operating Partnership (rounding differences may occur). The blended participation percentages presented below take into account ownership changes throughout the periods presented.

	 Three Months Ended March 31,					
	 2023		2022			
	(dollars in	thousands	3)			
Sculptor Capital LP						
Net income	\$ 31,087	\$	41,216			
Blended participation percentage	 0 %		0 %			
Net Income Attributable to Group A Units	\$ 	\$				
Sculptor Capital Advisors LP						
Net loss	\$ (4,182)	\$	(16,820)			
Blended participation percentage	 38 %		37 %			
Net Loss Attributable to Group A Units	\$ (1,571)	\$	(6,153)			
Sculptor Capital Advisors II LP						
Net loss	\$ (14,451)	\$	(17,796)			
Blended participation percentage	 38 %		37 %			
Net Loss Attributable to Group A Units	\$ (5,429)	\$	(6,510)			
Total Sculptor Operating Group						
Net income	\$ 12,454	\$	6,600			
Blended participation percentage	 -56 %		-192 %			
Net Loss Attributable to Group A Units	\$ (7,000)	\$	(12,663)			

The following table presents the components of the net loss attributable to noncontrolling interests:

	 Three Months Er	ded March 31,
	2023	2022
	(dollars in t	housands)
Group A Units	\$ (7,000)	\$ (12,663)
Other	 795	657
	\$ (6,205)	\$ (12,006)

<sup>18</sup> 

### MARCH 31, 2023

The following table presents the components of the shareholders' equity attributable to noncontrolling interests:

	M	arch 31, 2023	Decen	ber 31, 2022
		(dollars in	thousands)	
Group A Units	\$	407,302	\$	412,941
Other		27,465		26,538
	\$	434,767	\$	439,479

#### **Redeemable noncontrolling interests**

In 2021, the Company consolidated the SPAC it sponsors. The Class A shares issued by the consolidated SPAC are redeemable for cash by the public shareholders in the event the SPAC is unable to complete a business combination or a tender offer provision by a set date. Therefore, the investors' interests in the SPAC are classified as redeemable noncontrolling interests in the consolidated balance sheets. The following table presents the activity in redeemable noncontrolling interests for the three months ended March 31, 2023 and 2022 :

Three Months Ended March 31,					
 2023	2022				
 (dollars in thousands)					
\$ 237,864	\$ 234,600				
1,178	(3,068)				
1,499	3,068				
\$ 240,541	\$ 234,600				
\$ \$ \$	2023 (dollars in t \$ 237,864 1,178 1,499				

#### 4. INVESTMENTS AND FAIR VALUE DISCLOSURES

The following table presents the components of the Company's investments as reported in the consolidated balance sheets:

	Ma	rch 31, 2023	Dece	mber 31, 2022
		(dollars in	thousands)	
U.S. government obligations, at fair value	\$	9,978	\$	24,782
CLOs, at fair value		207,030		207,147
Equity method investments		75,970		67,130
Total Investments	\$	292,978	\$	299,059
Investments of Consolidated Entities	<u>\$</u>	547,834	\$	544,554

The Company invests in U.S. government obligations to manage excess liquidity. CLOs, at fair value, consist of investments in notes of unconsolidated CLOs. These investments are carried at fair value under the irrevocable fair value option election at initial recognition. Changes in fair value are recorded within net gains (losses) on investments in the consolidated statements of operations. Interest income on these investments is accrued using the effective interest method and separately presented from the overall change in fair value and is recognized in other revenue in the consolidated statement of operations.

The Company's equity method investments include investments in funds, which are not consolidated, but in which the Company exerts significant influence, but not control. The Company has not elected the fair value option and accounts for such

investments under the equity method. Under the equity method of accounting, the Company recognizes its share of the underlying earnings (losses) from equity method investments within net gains (losses) on investments in the consolidated statements of operations. The carrying amounts of equity method investments are recorded in investments in the consolidated balance sheets. Refer to Note 15 for details of the related party nature of such investments.

Investments of consolidated entities include both investments of the Company's consolidated SPAC, which consists of investments in U.S. Treasury bills held in a trust account and measured at fair value, as well as investments held by the Company's consolidated structured alternative investment solution. The investments of the consolidated structured alternative investment solution that the Company manages are generally measured at fair value using the NAV per share practical expedient. The Company may determine based on its own due diligence and investment procedures, that NAV per share does not represent fair value. In such circumstances, the Company will estimate the fair value in good faith and in a manner that it reasonably chooses in accordance with GAAP. The Company does not categorize investments where fair value is measured using the NAV practical expedient within the fair value hierarchy.

The following table summarizes the fair value of the investments of the structured alternative investment solution that are measured using the NAV practical expedient by strategy type and ability to redeem such investments as of March 31, 2023:

Fund Type <sup>(1)</sup>	Fair Value (as of March 31, 2023)	Redemption Frequency <sup>(2)</sup>	Redemption Notice Period <sup>(2)</sup>
	(dollars in thousands)		
Multi-strategy	67,514	Quarterly - Annually	30 days - 90 days
Credit	231,028	Monthly - Annually <sup>(3)</sup>	30 days - 90 days
Real estate	8,757	None <sup>(4)</sup>	N/A
Total	\$ 307,299		

(1) The structured alternative investment solution invests in both open-ended and close-ended funds. The investments in each fund may represent investments in a particular tranche of such fund subject to different withdrawal rights.

(2) \$154.2 million of investments are subject to an initial lock-up period of three years during which time no withdrawals or redemptions are allowed. Once the lock-up period ends, the investments are able to be redeemed with the frequency noted above.

(3) 22% of these investments are in closed-end funds which cannot be redeemed, as distributions will be received as the underlying assets are liquidated, which is expected to be approximately six years.

(4) 100% of these investments are in closed-end funds which cannot be redeemed, as distributions will be received as the underlying assets are liquidated, which is expected to be approximately seven to nine years.

As of March 31, 2023, the structured alternative investment solution had unfunded commitments of \$96.9 million related to the investments presented in the table above.

See Note 2 in the Company's Annual Report for additional information regarding the investments of consolidated entities.

#### **Fair Value Disclosures**

Fair value represents the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date (i.e., an exit price). The Company and the funds it manages hold a variety of investments, certain of which are not publicly traded or that are otherwise illiquid. Significant judgement and estimation go into the assumptions that drive the fair value of these investments. The fair value of these investments may be estimated using a combination of observed transaction prices, prices from third parties (including independent pricing services and relevant broker quotes), models or other valuation methodologies based on pricing inputs that are neither directly nor indirectly market observable. Due to the inherent uncertainty of valuations of investments that are determined to be illiquid or do

not have readily ascertainable fair values, the estimates of fair value may differ from the values ultimately realized, and those differences can be material.

GAAP establishes a hierarchical disclosure framework that prioritizes and ranks the level of market price observability used in measuring financial instruments at fair value. Market price observability is impacted by a number of factors, including the type and the specific characteristics of the financial instrument, including existence and transparency of transactions between market participants. Financial instruments with readily available actively quoted prices or for which fair value can be measured from actively-quoted prices generally will have a higher degree of market price observability and lesser degree of judgment used in measuring fair value.

Financial instruments measured at fair value are classified and disclosed into one of the following categories based on the observability of inputs used in the determination of fair values:

- Level I Quoted prices that are available in active markets for identical financial instruments as of the reporting date. The types of financial instruments that would generally be included in this category are listed equities, U.S. government obligations and listed derivatives. The Company does not adjust the quoted price for these investments.
- Level II Quotations received from dealers making a market for financial instruments ("broker quotes"), valuations obtained from independent third-party pricing services, the use of models or other valuation methodologies based on pricing inputs that are either directly or indirectly observable as of the reporting date. The types of financial instruments that would generally be included in this category are certain corporate bonds and loans, certain credit default swap contracts, certain bank debt securities, certain commercial real estate debt, less liquid equity securities, forward contracts and certain over the-counter ("OTC") derivatives where the fair value is based on observable inputs. These financial instruments exhibit higher levels of liquid market observability as compared to Level III financial instruments.
- Level III Pricing inputs that are unobservable for the financial instruments and includes situations where there is little, if any, market activity for the financial instrument. The inputs into the determination of fair value of financial instruments in this category may require significant management judgment or estimation. The fair value of these financial instruments may be estimated using a combination of observed transaction prices, independent pricing services, relevant broker quotes, models or other valuation methodologies based on pricing inputs that are neither directly or indirectly market observable (e.g., cash flows, implied yields, EBITDA multiples). The types of financial instruments that would generally be included in this category include CLOs, certain warrant liabilities, certain credit default swap contracts, certain bank debt securities, certain OTC derivatives, asset-backed securities, collateralized debt obligations and investments in affiliated credit funds.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, a financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument when the fair value is based on unobservable inputs.

For financial instruments for which the Company uses independent pricing services for valuation, the Company performs analytical procedures and compares independent pricing service valuations to other vendors' pricing as applicable. The Company also performs due diligence reviews on independent pricing services on an annual basis and performs other due diligence procedures as may be deemed necessary.

#### Fair Value Measurements Categorized within the Fair Value Hierarchy

The following tables summarize the Company's financial assets and liabilities measured at fair value on a recurring basis within the fair value hierarchy for the periods presented:

	As of March 31, 2023									
		Level I		Level II		Level III		NAV		Total
					(dol	lars in thousands)				
Assets, at Fair Value										
Included within cash and cash equivalents:										
U.S. government obligations	\$	86,791	\$	—	\$	—	\$	—	\$	86,791
Included within investments:										
U.S. government obligations	\$	9,978	\$	—	\$	—	\$	—	\$	9,978
CLOs <sup>(1)</sup>	\$	—	\$	—	\$	207,030	\$	—	\$	207,030
Included within investments of consolidated entities:										
U.S. government obligations	\$	240,535	\$	_	\$	_	\$	_	\$	240,535
Investments in funds		_		_		_		307,299		307,299
Investments of Consolidated Entities	\$	240,535	\$	_	\$	_	\$	307,299	\$	547,834
Liabilities, at Fair Value										
Warrants	\$	—	\$	—	\$	23,989	\$	—	\$	23,989
Liabilities of consolidated entities:										
Warrants	\$	1,082	\$		\$	—	\$	—	\$	1,082
Notes payable	\$	_	\$	—	\$	197,813	\$	—	\$	197,813

(1) As of March 31, 2023, investments in CLOs had contractual principal amounts of \$209.8 million outstanding, which excludes the Company's investments in subordinated tranches of the notes, as these do not have contractual principal payments.

	As of December 31, 2022								
		Level I		Level II	Level III		NAV		Total
					(dol	lars in thousands)			
Assets, at Fair Value									
Included within cash and cash equivalents:									
U.S. government obligations	\$	19,937	\$	—	\$	—	\$	—	\$ 19,937
Included within investments:									
U.S. government obligations	\$	24,782	\$	_	\$	_	\$	_	\$ 24,782
CLOs <sup>(1)</sup>	\$	—	\$	—	\$	207,147	\$	—	\$ 207,147
Included within investments of consolidated entities:									
U.S. government obligations	\$	237,964	\$		\$		\$	_	\$ 237,964
Investments in funds		_		_		_		306,590	306,590
Investments of Consolidated Entities	\$	237,964	\$	_	\$	_	\$	306,590	\$ 544,554
Liabilities, at Fair Value									
Warrants	\$	—	\$	—	\$	24,163	\$	—	\$ 24,163
Liabilities of consolidated entities:									
Warrants	\$	596	\$	_	\$	_	\$		\$ 596
Notes Payable	\$		\$	_	\$	196,106	\$	_	\$ 196,106

(1) As of December 31, 2022, investments in CLOs had contractual principal amounts of \$212.0 million outstanding, which excludes the Company's investments in subordinated tranches of the notes, as these do not have contractual principal payments.

#### Reconciliation of Fair Value Measurements Categorized within Level III

Gains and losses on investments categorized within Level III, excluding those related to investments of consolidated entities and foreign currency translation adjustments, are recorded within net gains (losses) on investments in the consolidated statements of operations. Gains and losses related to foreign currency translation adjustments are recorded in the statements of comprehensive income (loss), and gains and losses related to investment of consolidated entities are recorded within net gains of consolidated entities. Amortization of premium, accretion of discount and foreign exchange gains and losses on non-U.S. dollar investments are also included within gains and losses in the tables below. Changes in fair value of warrant liabilities are included in other income in the consolidated statements of operations. In the first quarter of 2022, the warrants of the consolidated entities are included in net gains of consolidated statements of operations. The Company elected to measure its investments in CLOs, U.S. government obligations and notes payable of the consolidated net (loss) income in order to simplify its accounting for these instruments.

The following tables summarize the changes in the Company's Level III financial assets and liabilities for the periods presented:

	D	ecember 31, 2022	Ті	ansfers In	Tra	ansfers Out	Purchases / Issuances		vestment Sales Settlements	ains / (Losses) Included in Earnings	I	Gains / (Losses) ncluded in Other Comprehensive Income	Ma	arch 31, 2023
							(dollars i	in the	ousands)					
Assets, at Fair Value														
Included within investments:														
CLOs	\$	207,147	\$	_	\$	_	\$ _	\$	(5,361)	\$ 2,809	\$	2,435	\$	207,030
Liabilities, at Fair Value														
Warrants	\$	24,163	\$	_	\$	_	\$ _	\$		\$ 174	\$	_	\$	23,989
Liabilities of consolidated entities:														
Notes payable	\$	196,106	\$	_	\$	_	\$ 	\$	_	\$ (1,707)	\$	_	\$	197,813

	De	ccember 31, 2021	Tra	ansfers In	Tra	ansfers Out		Purchases / Issuances (dollars in	/	restment Sales Settlements sands)	ains / (Losses) Included in Earnings	ı 	Gains / (Losses) Included in Other Comprehensive Income	Ma	rch 31, 2022
Assets, at Fair Value															
Included within investments:															
CLOs	\$	219,510	\$	_	\$	_	\$	28,807	\$	(12,347)	\$ (4,519)	\$	(4,899)	\$	226,552
Investments of consolidated entities:															
Bank Debt	\$	_	\$	3,603	(1) \$	(14,666)	(1) \$	14,633	\$	(3,475)	\$ (95)	\$	_	\$	_
Liabilities, at Fair Value															
Warrants	\$	65,287	\$		\$		\$		\$	_	\$ 24,336	\$		\$	40,951
Liabilities of consolidated entities:															
Warrants	\$	7,590	\$	_	\$	(3,450)	(2) \$	_	\$	_	\$ 4,140	\$	_	\$	_
Notes payable	\$	_	\$		\$	—	\$	215,733	\$	_	\$ _	\$	—	\$	215,733

(1) Transfers into and out of Level III in bank debt include \$2.3 million related to the consolidation (Transfers In) and \$14.0 million related to the subsequent deconsolidation (Transfers Out) of a fund that the (1) financies into the care of 2011 into the care of 2012 into the

The table below summarizes the net change in unrealized gains and (losses) on the Company's Level III financial instruments outstanding as of the reporting date:

	Three Months I	l,	
	2023	20	22
	(dollars in	thousands)	
Assets, at Fair Value			
Included within investments:			
CLOs	\$ 5,244	\$	(9,418)
Liabilities, at Fair Value			
Warrants	\$ 174	\$	24,336
Liabilities of consolidated entities:			
Notes payable	\$ (1,707)	\$	—

#### Level III Valuation Techniques

Financial instruments classified within Level III of the fair value hierarchy are generally comprised of CLOs, warrant liabilities and notes payable of consolidated entities.

Investments in CLOs are valued using independent pricing services. The Company performs procedures over the values provided by the pricing services, as discussed above.

Warrant liabilities of the Company are valued by independent pricing services using a Black-Scholes option pricing model, for which the Company's Class A share price, warrant exercise price, risk free rate, volatility and term to expiry are the primary inputs to the valuation. The significant unobservable quantitative input used for the fair value measurement of the warrant liabilities of the Company, which are categorized as Level III under the fair value hierarchy, was volatility. The volatility used in the fair value measurement was 57.55% as of March 31, 2023.

Notes payable of consolidated entities are valued using independent pricing services. The Company measures the financial liabilities of its consolidated entity based on the fair value of the financial assets of the consolidated entity, as the Company believes the fair value of the financial assets is more observable. Refer to Note 2 in the Company's Annual Report for additional valuation considerations of the notes payable of consolidated entities.

#### Financial Instruments Not Measured at Fair Value

As of March 31, 2023, the Company's debt obligations had a fair value of \$98.3 million and a carrying value of \$119.9 million; and the repurchase agreements had a fair value \$157.7 million of and a carrying value of \$168.9 million. The fair value measurements for the Company's debt obligations and repurchase agreements are categorized as Level III within the fair value hierarchy. The fair value measurements for the Company's CLO Investments Loans (as defined in Note 7) and repurchase agreements were determined using independent pricing services. The fair value measurement for the Company's 2020 Term Loan (as defined in Note 7) was determined using a discounted cash flow model. Management estimates that the carrying value of the Company's other financial instruments approximated their fair values as of March 31, 2023.

#### Loans Sold to CLOs Managed by the Company

From time to time the Company may sell loans to CLOs managed by the Company. These loans are purchased by the Company in the open market and simultaneously sold for cash to the CLOs. The loans are accounted for as transfers of financial

assets as they meet the criteria for derecognition under U.S. GAAP. No loans were sold in each of the three months ended March 31, 2023 and 2022. The Company invests in senior secured and subordinated notes issued by certain CLOs to which it sold loans in the past. These investments represent retained interests to the Company and are in the form of a 5% vertical strip (i.e., 5% of each of the senior and subordinated tranches of notes issued by each CLO). The retained interests are reported within investments on the Company's consolidated balance sheet. As of March 31, 2023 and December 31, 2022, the Company's investments in these retained interests had a fair value of \$77.3 million and \$78.6 million, respectively.

The Company is subject to risks associated with the performance of the underlying collateral and the market yield of the assets. The Company's risk of loss from retained interest is limited to its investments in these interests. The Company receives quarterly payments of interest and principal, as applicable, on these retained interests. For the three months ended March 31, 2023 and 2022, the Company received \$3.7 million and \$675 thousand, respectively, of interest and principal payments related to the retained interests.

The Company may from time to time refinance its investment in CLOs. If a refinanced CLO investment is considered substantially different from the original CLO investment, the refinancing is accounted for as a sale and a new refinanced CLO investment is recognized at fair value that is used to determine the amount of gain or loss on derecognition that is presented within net gains (losses) on investments in the consolidated statements of operations. If the refinancing is not considered substantially different from the original CLO investment, a new effective interest rate that equates the revised cash flows to the carrying amount of the original CLO investment is calculated and applied prospectively.

The Company uses independent pricing services to value its investments in the CLOs, including the retained interests, and therefore the only key assumption is the price provided by such service. A corresponding adverse change of 10% or 20% on price would have a corresponding impact on the fair value of the Company's investments in CLOs.

#### 5. VARIABLE INTEREST ENTITIES

In the ordinary course of business, the Company sponsors the formation of entities that are considered VIEs. In accordance with GAAP consolidation guidance, the Company consolidates certain VIEs for which it is the primary beneficiary either directly or indirectly through a consolidated entity. See Note 2 in the Company's Annual Report for a discussion of entities that are VIEs and the evaluation of those entities for consolidation by the Company.

The table below presents the assets and liabilities of VIEs consolidated by the Company.

	March 31, 2023	December 31, 2022
	(dollars in	thousands)
Assets		
Assets of consolidated entities:		
Cash and cash equivalents of consolidated entities	\$ 12,655	\$ 3
Restricted cash and cash equivalents of consolidated entities	9,800	9,805
Investments of consolidated entities, at fair value	307,299	306,590
Other assets of consolidated entities	1,744	2,016
Total Assets	\$ 331,498	\$ 318,414
Liabilities		
Liabilities of consolidated entities:		
Notes payable of consolidated entities	\$ 197,813	\$ 196,106
Other liabilities of consolidated entities	4,816	1,601
Total Liabilities	\$ 202,629	\$ 197,707



The assets of consolidated variable interest entities may only be used to settle obligations of these entities and are not available to creditors of the Company. The investors in these consolidated entities have no recourse against the assets of the Company. There is no recourse to the Company for the consolidated VIEs' liabilities.

The Company's involvement with VIEs that are not consolidated is generally limited to providing asset management services and, in certain cases, insignificant investments in the VIEs. The maximum exposure to loss represents the potential loss of current investments or income and fees receivables from these entities, as well as the obligation to repay unearned revenues, primarily incentive income subject to clawback, in the event of any future fund losses, as well as unfunded commitments to certain funds that are VIEs, as discussed in Note 16. The Company does not provide, nor is it required to provide, any type of non-contractual financial or other support to its VIEs that are not consolidated other than its own capital commitments.

The table below presents the net assets of unconsolidated VIEs in which the Company has variable interests along with the maximum exposure to loss as a result of the Company's involvement with non-consolidated VIEs:

	Ma	March 31, 2023		cember 31, 2022	
		(dollars in thousands)			
Net assets of unconsolidated VIEs in which the Company has a variable interest	\$	12,215,434	\$	12,738,164	
Maximum risk of loss as a result of the Company's involvement with unconsolidated VIEs:					
Unearned income and fees		45,504		53,869	
Income and fees receivable		34,711		41,890	
Investments		246,366		245,583	
Investments of consolidated entities		239,785		237,699	
Unfunded commitments <sup>(1)</sup>		200,529		182,797	
Maximum Exposure to Loss	\$	766,895	\$	761,838	
-					

(1) Includes commitments from certain employees and executive managing directors in the amounts of \$79.1 million and \$65.4 million as of March 31, 2023 and December 31, 2022, respectively.

#### 6. LEASES

The Company has non-cancelable operating leases for its headquarters in New York and its offices in London, Hong Kong, Shanghai, and various other locations and data centers. The Company does not have renewal options for any of its current leases. The Company also subleases a portion of its office space in London and New York through the end of the lease term. In addition, the Company has finance leases for computer hardware. As of March 31, 2023, the Company has pledged collateral related to its lease obligations of \$6.2 million, which is included within restricted cash in the consolidated balance sheets.

The tables below represent components of lease expense and associated cash flows:

	Т	Three Months Ended March 31,			
	202	23	2022		
		(dollars in thousands	s)		
Lease Cost					
Operating lease cost	\$	4,605 \$	4,708		
Short-term lease cost		22	10		
Finance lease cost - amortization of leased assets		99	92		
Finance lease cost - imputed interest on lease liabilities		15	3		
Less: Sublease income		(797)	(830)		
Net Lease Cost	\$	3,944 \$	3,983		

	Three Mont	s Ended March 31,
	2023	2022
	(dollar:	in thousands)
Supplemental Lease Cash Flow Information		
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows for operating leases	\$ 5,21	5 \$ 5,326
Operating cash flows for finance leases	\$	5 \$ —
Finance cash flows for finance leases	\$ 22	3 \$ 163
Right-of-use assets obtained in exchange for lease obligations		
Operating leases	\$	- \$ 1,079
	March 31, 2023	December 31, 2022
Lease Term and Discount Rate		
Weighted average remaining lease term		
Operating leases	6.5 years	6.7 years
Finance leases	4.3 years	4.5 years
Weighted average discount rate		
Operating leases	7.8 %	7.8 %
Finance leases	7.9 %	7.9 %



	 Operating Leases		ance ases
	(dollars in	thousands)	
Maturity of Lease Liabilities - Contractual Payments to be Paid			
April 1, 2023 to December 31, 2023	\$ 14,968	\$	
2024	16,527		228
2025	14,328		228
2026	15,353		228
2027	17,675		228
Thereafter	35,015		_
Total Lease Payments	 113,866		912
Imputed interest	(25,265)		(146)
Total Lease Liabilities - Contractual Payments to be Paid	\$ 88,601	\$	766

		Operating Leases
	(ď	lollars in thousands)
Sublease Rent - Contractual Payments to be Received		
April 1, 2023 to December 31, 2023	\$	2,223
2024		1,920
2025		1,920
2026		1,920
2027		1,960
Thereafter		4,160
Total Sublease Rent - Contractual Payments to be Received	\$	14,103

#### 7. DEBT OBLIGATIONS AND WARRANTS

	2020 Term Loan	<b>CLO Investments Loans</b>	Total
		(dollars in thousands)	
Maturity of Debt Obligations			
April 1, 2023 to December 31, 2023	\$	\$	\$ —
2024	—	—	—
2025	_	—	_
2026	—	—	—
2027	95,000	—	95,000
2028	_	—	—
Thereafter		36,186	36,186
Total Payments	95,000	36,186	131,186
Unamortized discounts & deferred financing costs	(11,126)	(191)	(11,317)
Total Debt Obligations	\$ 83,874	\$ 35,995	\$ 119,869

#### 2020 Credit Agreement

On September 25, 2020, Sculptor Capital LP, as borrower, (the "Borrower"), and certain other subsidiaries of the Company, as guarantors, entered into a credit and guaranty agreement, as amended on December 20, 2022, (the "2020 Credit Agreement"), consisting of (i) a senior secured term loan facility in an initial aggregate principal amount of \$320.0 million (the "2020 Term Loan") and (ii) a senior secured revolving credit facility in an initial aggregate principal amount of \$25.0 million (the "2020 Revolving Credit Facility"). The proceeds from the 2020 Term Loan were first allocated to the full fair value of the warrants issued in connection with the 2020 Credit Agreement (which establishes both a liability and a debt discount, as described below), and the residual proceeds, net of deferred offering costs and discounts, of \$275.8 million was then recognized as the initial carrying value of the 2020 Term Loan.

Certain prepayments of the 2020 Term Loan are subject to a prepayment premium (the "Call Premium") equal to (a) prior to the second anniversary of the Closing Date, a customary "make-whole" premium equal to the present value of all required interest payments that would be due from the date of prepayment through and including the second anniversary of the Closing Date plus a premium of 3.0% of the principal amount of loans prepaid, (b) on or after the second anniversary of the Closing Date but prior to the third anniversary of the Closing Date, a premium of 3.0% of the principal amount of loans prepaid, (c) on or after the third anniversary of the Closing Date, a premium of 2.0% of the principal amount of loans prepaid and (d) thereafter, 0%. On June 21, 2021, the Company entered into a letter agreement amending the 2020 Credit Agreement to increase the amount of voluntary prepayments for which the Call Premium shall not apply from \$175.0 million to \$225.0 million in exchange for an amendment fee of \$1.75 million. As such, no Call Premium was due on the first \$225.0 million prepaid by the Company. The amendment fee was recorded as an additional discount to the 2020 Term Loan in the second quarter of 2021. In 2021, the Company prepaid \$224.4 million of the 2020 Term Loan, resulting in an outstanding balance of \$95.0 million, which is due at maturity. The Company recognized a \$30.2 million loss on this retirement of debt. As a result of the \$175.0 million of aggregate prepayments made through March 31, 2021, the Company is no longer subject to the cash sweep or financial maintenance covenants, other than the covenant requiring \$20.0 billion minimum fee-paying Assets Under Management described below.

The 2020 Term Loan and the 2020 Revolving Credit Facility mature on the seventh and sixth anniversary, respectively, of the initial funding of the 2020 Term Loan, which occurred on November 13, 2020 (the "Closing Date"). Borrowings under the 2020 Credit Agreement bear interest at a per annum rate equal to, at the Company's option, the one, three or six-month Secured Overnight Financing Rate ("SOFR") (subject to a 0.75% floor), plus 6.25%. With respect to interest calculated using one-month SOFR, additional rate equal to 0.05% is applied and with respect to interest calculated using three-month or six-month SOFR,



additional rate equal to 0.10% is applied. The Borrower is also required to pay an undrawn commitment fee at a rate per annum equal to 0.50% of the undrawn portion of the 2020 Revolving Credit Facility.

The 2020 Credit Agreement prohibits the total fee-paying Assets Under Management, subject to certain exclusions, of the Borrower, the guarantors and their consolidated subsidiaries as of the last day of any fiscal quarter to be less than \$20.0 billion. The 2020 Credit Agreement contains customary events of default for a transaction of this type, after which obligations under the 2020 Credit Agreement may be declared immediately due and payable and sets forth certain types of bankruptcy or insolvency events of default involving the Borrower, the guarantors or any of the material subsidiaries of the foregoing after which the obligations under the 2020 Credit Agreement also provided the counterparty the right to appoint an individual to a seat on the Company's Board of Directors.

#### Warrants

In connection with the 2020 Credit Agreement, the Company has issued and outstanding warrants to purchase 4,338,015 Class A Shares. The warrants have a 10-year term from the Closing Date and an initial exercise price per share equal to \$11.93. The exercise price is subject to reduction by an amount equal to any dividends paid on Class A Shares. As a result, the exercise price was \$8.01 per share as of March 31, 2023. The warrants provide for customary adjustments in the event of a stock split, stock dividend, recapitalization or similar event. In lieu of making a cash payment otherwise contemplated upon exercise, the holder may exercise the warrants in whole or in part to receive a net number of Class A Shares. In addition, the 2020 Credit Agreement provides that, upon exercise in whole or in part by the holder, the Company may decide in its sole discretion whether the holder's exercise of such warrant will be settled by delivery of Class A Shares (which shares may be reduced to a net number of Class A Shares in accordance with the procedure described in the preceding sentence) or by the Company's payment to the holder of an amount in cash equal to the Black-Scholes value as provided for in the applicable warrant agreement. If the Company undergoes a change of control prior to the expiration date, the holder will have the right to require the Company to repurchase any remaining portion of the warrants not yet exercised at their Black-Scholes value as provided for in the applicable agreement.

#### Warrants of the Consolidated SPAC

At the time of IPO in December 2021, Sculptor Acquisition Corporation I ("SAC I") issued 11.2 million warrants to the Company and 11.5 million warrants to third parties. The warrants have a 5-year term from the day of the SAC I IPO and an initial exercise price per share equal to \$11.50. The warrants are subject to other customary terms common for instruments of this type. The Company eliminates the SPAC warrants it holds in consolidation. As of March 31, 2023, the warrants of the consolidated SPAC had a fair value of \$1.1 million.

#### Notes Payable of a Consolidated Entity

In the first quarter of 2022, the Company launched a structured alternative investment solution that it consolidated, which issued notes in the aggregate principal amount of \$350.0 million, of which approximately \$128.0 million were acquired by the Company and eliminated in consolidation. The notes held by the Company consisted of \$20.0 million of Class A, \$20.0 million of Class C and \$87.8 million of subordinated notes. Changes in the fair value of the notes payable of the structured alternative investment solution are presented within net gains of consolidated entities in the consolidated statements of operations. The fair value of the notes payable as of March 31, 2023, was \$197.8 million. The notes payable mature in May 2037.



The table below summarizes material terms of the notes payable:

	Class A Notes			Class B Notes		Class C Notes	S	ubordinated Notes <sup>(1)</sup>
			(dollars in					
Туре		Senior Secured		Senior Secured		Mezzanine Secured		Unsecured
Initial principal amount	\$	140,000	\$	70,000	\$	35,000	\$	105,000
Initial interest rate		4.25 %	,	6.00 %		6.75 %		N/A
Interest rate after step up and effective date <sup>(2)</sup>		6.25%; May 2028		8.00%; May 2029		9.50%; May 2025		N/A

(1) Subordinated notes do not have stated interest rates or principal entitlement but instead receive net proceeds from excess cash flows remaining after periodic payments have been made to more senior notes and after fees and expenses in accordance with the priority of payments. (2) Interest rate after a one time step up in basis at the indicated effective date.

See Note 2 in the Company's Annual Report for accounting policies for the notes payables of the consolidated entities.

#### Credit Facility of a Consolidated Entity

In the first quarter of 2022, the structured alternative investment vehicle entered into a \$52.5 million credit facility which expires March 18, 2025. The credit facility is capped at \$20.0 million of the total borrowing capacity per quarter. The facility is subject to a SOFR reference rate, as defined in the agreement, plus 3.00%. The facility is also subject to an annual 1.15% unused commitment fee. As of March 31, 2023, the fund has not drawn on the facility. The credit facility agreement is subject to other customary terms common for instruments of this type. The creditors of the Company's consolidated entities have no recourse to the Company.

#### **CLO** Investments Loans

The Company entered into loans to finance portions of investments in certain CLOs (collectively, the "CLO Investments Loans"). In general, the Company will make interest payments on the loans at such time interest payments are received on its investments in the CLOs, and will make principal payments on the loans to the extent principal payments are received on its investments in the CLOs, with any remaining balance due upon maturity.

The loans are subject to customary events of default and covenants and also include terms that require the Company's continued involvement with the CLOs. In addition to customary events of default included in financing arrangements of this type, an event of default would also be triggered if there is an event of default at the CLO level. Prior to the relevant CLO's maturity date, this would include certain material covenant breaches, regulatory and insolvency events for the relevant CLO issuer, as well as a payment default, where the relevant CLO is unable to make interest payments on the senior, non-deferrable interest notes issued by the CLO. The CLO Investments Loans do not have any financial maintenance covenants and are secured by the related investments in CLOs with fair values of \$37.8 million and \$40.0 million as of March 31, 2023 and December 31, 2022, respectively.

# SCULPTOR CAPITAL MANAGEMENT, INC. — UNAUDITED

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### MARCH 31, 2023

Carrying amounts presented in the table below are net of discounts, if any, and unamortized deferred financing costs. The interest rates on the CLO Investments Loans are variable based on LIBOR or EURIBOR (subject to a floor of zero percent). The final maturity date for each CLO Investments Loan is the earlier of the contractual maturity date presented in the table below or the date at which the Company no longer holds a risk retention investment in the respective CLO. The timing of principal payments on CLO Investments Loans is contingent on principal payments made to the Company on the investments in CLOs and the CLO Investments Loans may amortize well in advance of their contractual maturity dates.

Initial Borrowing Date	Contractual Rate	Contractual Rate Contractual Maturity Date		Carrying Value										
			Ma	March 31, 2023		March 31, 2023		March 31, 2023		March 31, 2023		March 31, 2023		nber 31, 2022
				(dollars in	thousands)									
June 7, 2017	LIBOR plus 1.48%	November 16, 2029	\$	15,610	\$	16,835								
August 2, 2017	LIBOR plus 1.41%	January 21, 2030		20,385		21,594								
January 19, 2022	EURIBOR plus 1.50%	December 15, 2023		_		2,285								
			\$	35,995	\$	40,714								

#### 8. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The Company has a  $\notin$ 200.0 million master credit facility agreement (the "CLO Financing Facility") to finance portions of the risk retention investments in certain CLOs managed by the Company. Subject to the terms and conditions of the CLO Financing Facility, the Company and the counterparty may enter into repurchase agreements on such terms agreed upon by the parties. Each transaction entered into under the CLO Financing Facility will bear interest at a rate based on the weighted average effective interest rate of each class of securities that have been sold plus a spread to be agreed upon by the parties. As of March 31, 2023,  $\notin$ 43.2 million of the CLO Financing Facility remained available.

Each transaction entered into under the CLO Financing Facility provides for payment netting and, in the case of a default or similar event with respect to the counterparty to the CLO Financing Facility, provides for netting across transactions. Generally, upon a counterparty default, the Company can terminate all transactions under the CLO Financing Facility and offset amounts it owes in respect of any one transaction against collateral it has received in respect of any other transactions under the CLO Financing Facility; provided, however, that in the case of certain defaults, the Company may only be able to terminate and offset solely with respect to the transaction affected by the default. During the term of a transaction entered into under the CLO Financing Facility, the Company will deliver cash or additional securities acceptable to the counterparty if the securities sold are in default. In addition to customary events of default included in financing arrangements of this type, an event of default would also be triggered if there is an event of default at the CLO level. Prior to the relevant CLO's maturity date, this would include certain material covenant breaches, regulatory and insolvency events for the relevant CLO issuer, as well as a payment default where the relevant CLO is unable to make interest payments on the senior, non-deferrable interest notes issued by the CLO. Upon termination of a transaction, the Company will repurchase the previously sold securities from the counterparty at a previously determined repurchase price. The CLO Financing Facility may be terminated at any time upon certain defaults or circumstances agreed upon by the parties.

The repurchase agreements may result in credit exposure in the event the counterparty to the transaction is unable to fulfill its contractual obligations. The Company minimizes the credit risk associated with these activities by monitoring counterparty credit exposure and collateral values. Other than margin requirements, the Company is not subject to additional terms or contingencies which would expose the Company to additional obligations based upon the performance of the securities pledged as collateral.



#### MARCH 31, 2023

The table below presents securities sold under agreements to repurchase that are offset, if any, as well as securities transferred to the counterparty related to such transactions (capped so that the net amount presented will not be reduced below zero). No other material financial instruments were subject to master netting agreements or other similar agreements:

Securities Sold under Agreements to Repurchase	ŀ	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Consolidated Balance Sheet	in t	nounts of Liabilities the Consolidated Balance Sheet	Sec	urities Transferred	 Net Amount
				(doll	ars in thousands)			
As of March 31, 2023	\$	168,931	\$ —	\$	168,931	\$	161,424	\$ 7,507
As of December 31, 2022	\$	166,632	\$ —	\$	166,632	\$	157,107	\$ 9,525

The securities sold under agreements to repurchase have a set scheduled maturity date that corresponds to the maturities of the securities sold under such transaction. The table below presents the remaining final contractual maturity of the securities sold to the counterparty under agreement to repurchase by class of collateral pledged:

	 Investments in CLOs						
Securities Sold under Agreements to Repurchase	rnight and ntinuous	Up to 30 Days	30-90 Days	Gr	eater Than 90 Days		Total
			(dollars in thousands)				
As of March 31, 2023	\$ — \$	_ \$	\$	\$	168,931	\$	168,931
As of December 31, 2022	\$ — \$	_ \$	\$	\$	166,632	\$	166,632

### 9. OTHER ASSETS, NET

The following table presents the components of other assets, net as reported in the consolidated balance sheets:

	 March 31, 2023		ecember 31, 2022
	(dollars in	ds)	
Fixed Assets:			
Leasehold improvements	\$ 47,736	\$	47,736
Computer hardware and software	44,653		44,603
Furniture, fixtures and equipment	8,013		8,013
Accumulated depreciation and amortization	 (80,433)		(79,390)
Fixed assets, net	 19,969		20,962
Goodwill	22,691		22,691
Prepaid expenses	14,668		16,698
Cloud computing costs	11,176		9,940
Redemption receivable <sup>(1)</sup>	672		28,721
Other	 10,072		7,430
Total Other Assets, Net	\$ 79,248	\$	106,442

(1) Represents amounts receivable on a redeemed investment in a fund.

# **10. OTHER LIABILITIES**

The following table presents the components of other liabilities as reported in the consolidated balance sheets:

	1	March 31, 2023		December 31, 2022
		(dollars in	thousa	nds)
Accrued expenses	\$	23,185	\$	20,925
Uncertain tax positions		8,250		8,250
Due to funds <sup>(1)</sup>		3,488		3,854
Other		9,931		10,020
Total Other Liabilities	\$	44,854	\$	43,049

(1) To the extent that a fee-paying fund is an investor in another fee-paying fund, the Company rebates a corresponding portion of the management fees charged in the investee fund. Due to funds amounts also reflect certain incentive income and management fee waivers.



# **11. REVENUES**

The following table presents management fees and incentive income recognized as revenues for the three months ended March 31, 2023 and 2022:

	Three Months Ended March 31,								
		20	23			20	022		
	Manag	ement Fees	Incentive Income		e Income Manageme		Incent	ive Income	
			(0	lollars in	n thousands)				
Multi-strategy funds	\$	30,882	\$	316	\$	39,980	\$	955	
Credit									
Opportunistic credit funds		12,536		10,819		12,824		19,803	
Institutional Credit Strategies		11,467				11,583		—	
Real estate funds		8,823		29,151		9,050		884	
Total	\$	63,708	\$	40,286	\$	73,437	\$	21,642	

The following table presents the composition of the Company's income and fees receivable as of March 31, 2023 and December 31, 2022:

	March 31, 2023	December 31, 2022
	(dollars in	thousands)
Management fees	\$ 24,591	\$ 25,402
Incentive income	21,848	30,958
Income and Fees Receivable	\$ 46,439	\$ 56,360

The Company recognizes management fees over the period in which the performance obligation is satisfied, and are generally recognized at the end of each reporting period. The Company records incentive income when it is probable that a significant reversal of income will not occur. The majority of management fees and incentive income receivable at each balance sheet date is generally collected during the following quarter.

The following table presents the Company's unearned income and fees as of March 31, 2023 and December 31, 2022:

	N	1arch 31, 2023	Decem	per 31, 2022
		(dollars in	thousands)	
Management fees	\$	2	\$	2
Incentive income		45,502		53,867
Unearned Income and Fees	\$	45,504	\$	53,869

A liability for unearned incentive income is generally recognized when the Company receives incentive income distributions from its funds, primarily its real estate funds, whereby the distributions received have not yet met the recognition threshold of being probable that a significant reversal of cumulative revenue will not occur. A liability for unearned management fees is generally recognized when management fees are paid to the Company on a quarterly basis in advance, based on the amount of Assets Under Management at the beginning of the quarter. In the three months ended March 31, 2023 and 2022 the Company recognized \$25.8 million and \$3.9 million, respectively, of the beginning balance of unearned incentive income for each respective year. The Company recognized all of the beginning balances of unearned management fees during the respective quarter.

# **12. INCOME TAXES**

The computation of the effective tax rate and provision at each interim period requires the use of certain estimates and significant judgment including, but not limited to, the expected operating income for the year, projections of the proportion of income earned and taxed in foreign jurisdictions, permanent differences, and the likelihood of recovering deferred tax assets existing as of the balance sheet date. The estimates used to compute the provision for income taxes may change as new events occur, additional information is obtained or as tax laws and regulations change. Accordingly, the effective tax rate for interim periods is not indicative of the tax rate expected for a full year.

The following is a reconciliation of the statutory U.S. federal income tax rate to the Company's effective income tax rate:

	Three Months Ended	March 31,
	2023	2022
Statutory U.S. federal income tax rate	21.00 %	21.00 %
Loss passed through to noncontrolling interests	3.70 %	15.83 %
Foreign income taxes	10.05 %	4.37 %
RSU excess income tax benefit or expense	9.17 %	-11.53 %
State and local income taxes	17.51 %	33.50 %
Nondeductible amortization of Partner Equity Units	3.94 %	19.81 %
Foreign tax credits and deductions	-2.11 %	-0.92 %
Change in fair value of warrants	-0.61 %	-36.60 %
Disallowed executive compensation	8.09 %	13.41 %
Other, net	1.23 %	-0.04 %
Effective Income Tax Rate	71.97 %	58.83 %

The Company recognizes tax benefits for amounts that are "more likely than not" to be sustained upon examination by tax authorities. For uncertain tax positions in which the benefit to be realized does not meet the "more likely than not" threshold, the Company establishes a liability, which is included within other liabilities in the consolidated balance sheets. As of March 31, 2023 and December 31, 2022, the Company had a liability for unrecognized tax benefits of \$8.3 million. As of and for the three months ended March 31, 2023, the Company did not accrue interest or penalties related to uncertain tax positions. As of March 31, 2023, the Company does not believe that there will be a significant change to the uncertain tax positions during the next 12 months. The Company's total unrecognized tax benefits if recognized, would affect its tax expense by \$4.8 million as of March 31, 2023.

# 13. GENERAL, ADMINISTRATIVE AND OTHER

The following table presents the components of general, administrative and other expenses as reported in the consolidated statements of operations:

	Three Months Ended March 31,					
		2023		2022		
		(dollars in	thousands)			
Professional services	\$	11,656	\$	5,464		
Occupancy and equipment		6,699		7,090		
Information processing and communications		5,650		5,026		
Recurring placement and related service fees		3,626		5,249		
Insurance		2,317		2,207		
Business development		1,036		498		
Other expenses		2,811		1,782		
Total General, Administrative and Other	\$	33,795	\$	27,316		

# 14. EARNINGS PER CLASS A SHARE

Basic earnings per Class A Share is computed by dividing the net earnings attributable to Class A Shareholders by the weighted-average number of Class A Shares outstanding for the period.

For the three months ended March 31, 2023 and 2022 the Company included 203,677 and 186,944 RSUs respectively, that have vested but have not been settled in Class A Shares in the weighted-average Class A Shares outstanding used to calculate basic and diluted earnings per Class A Share.

When calculating dilutive earnings per Class A Share, the Company applies the treasury stock method to outstanding warrants, unvested RSUs and RSAs, which are only subject to a service condition. At the Sculptor Operating Group Level, the Company applies the if-converted method to vested Group A Units and vested Group E Units. For unvested Group A Units and unvested Group E Units, the Company applies the treasury stock method first to determine the number of incremental units that would be issuable and then applies the if-converted method to those resulting incremental units. The Company did not include unvested RSAs, Group P Units or PSUs subject to service and market conditions in the calculation of dilutive earnings per Class A Share, as the applicable market conditions had not yet been met as of the end of each reporting period presented below. The Company also did not include RSUs which will be settled in cash. The effect of dilutive securities on net earnings attributable to Class A Shareholders is presented net of tax.

The following tables present the computation of basic and diluted earnings per Class A Share:

Three Months Ended March 31, 2023	Net Income Attributab Class A Shareholder		Earnings Per Class A Share	Number of Antidilutive Units and Warrants Excluded from Diluted Calculation
		(dollars in thousan	nds, except per share amounts)	
Basic	\$ 8,	492 25,173,834	\$ 0.34	
Effect of dilutive securities:			_	
Group A Units	(5,	681) 15,025,994		—
Group E Units		— 12,966,518		_
RSUs				2,074,695
RSAs				1,072,269
Warrants	(	146) 467,262		_
Diluted	\$ 2	665 53,633,608	\$ 0.05	

Three Months Ended March 31, 2022	Net Income (Loss) Attributable to Class A Shareholders	Weighted- Average Class A Shares Outstanding	Earnings (Loss) Per Class A Share	Number of Antidilutive Units and Warrants Excluded from Diluted Calculation
		(dollars in thousand	ls, except per share amounts)	
Basic	\$ 16,882	26,596,572	\$ 0.63	
Effect of dilutive securities:				
Group A Units	(9,115)	15,025,994		
Group E Units	_			13,009,156
RSUs	_			2,508,983
RSAs	_	—		1,046,989
Warrants	(20,639)	2,071,366		
Diluted	\$ (12,873)	43,693,932	\$ (0.29)	

# **15. RELATED PARTY TRANSACTIONS**

# **Due from Related Parties**

Amounts due from related parties relate primarily to amounts due from the funds for expenses paid on their behalf. These amounts are reimbursed to the Company on an ongoing basis.

### Certain Amounts Related to Tax Receivable Agreement Liability

Amounts due to related parties relate primarily to future payments owed to certain trusts related to Daniel S. Och, under the tax receivable agreement, as discussed further in Note 16. The tax receivable agreement liability was \$190.2 million as of March 31, 2023, and \$72.2 million of the balance was due to related parties. The Company made payments totaling \$16.9 million under the tax receivable agreement (inclusive of interest thereon) in the three months ended March 31, 2022, of which \$7.4 million was paid to related parties. No such payments were made in the three months ended March 31, 2023. The Company made payments totaling \$17.4 million under the tax receivable agreement (inclusive of interest thereon) on April 3, 2023, of which \$7.7 million was paid to related parties.



#### Management Fees and Incentive Income Earned from Related Parties and Waived Fees

The Company earns substantially all of its management fees and incentive income from the funds, which are considered related parties as the Company manages the operations of and makes investment decisions for these funds.

As of March 31, 2023 and December 31, 2022, respectively, approximately \$863.2 million and \$906.6 million of the Company's Assets Under Management represented investments by the Company, its executive managing directors, employees and certain other related parties in the Company's funds. As of March 31, 2023 and December 31, 2022, approximately 41% and 43%, respectively, of these Assets Under Management were not charged management fees or incentive income.

The following table presents management fees and incentive income charged on investments held by the Company's executive managing directors, employees and certain other related parties:

	 Three Months Ended March 31,			
	2023 2022			
	(dollars in thousands)			
Fees charged on investments held by related parties:				
Management fees	\$ 930 \$	839		
Incentive income	\$ 908 \$	498		

#### Investment in SPAC

In a private placement concurrent with the initial public offering of the SPAC the Company sponsors, SAC I sold warrants to Sculptor Acquisition Sponsor I, LLC, a subsidiary of the Company, for total gross proceeds of \$11.2 million. Prior to the completion of a business combination, Sculptor Acquisition Sponsor I, LLC owns the majority of the Class B ordinary shares outstanding of SAC I, and consolidates SAC I under the voting interest model, and therefore the private placement warrants and Class B ordinary shares held by the Company are eliminated upon consolidation. Refer to Note 2 in the Company's Annual Report for additional details on the SPAC.

#### **Investment in Structured Alternative Investment Solution**

In the first quarter of 2022, the Company closed on a \$350.0 million structured alternative investment solution, a collateralized financing vehicle consolidated by the Company. The Company invested approximately \$127.8 million in the vehicle. Refer to Note 2 in the Company's Annual Report and Note 4 for additional details on the structured alternative investment solution.

# 16. COMMITMENTS AND CONTINGENCIES

#### **Tax Receivable Agreement**

The purchase of Group A Units from current and former executive managing directors and the Ziffs with the proceeds from the 2007 Offerings, and subsequent taxable exchanges by them of Group A Units, Group E Units and Group P Units ("Partner Equity Units") for Class A Shares on a one-for-one basis (or, at the Company's option, a cash equivalent), resulted, and, in the case of future exchanges, are anticipated to result, in an increase in the tax basis of the assets of the Sculptor Operating Group that would not otherwise have been available. The Company anticipates that any such tax basis adjustment resulting from an exchange will be allocated principally to certain intangible assets of the Sculptor Operating Group, and the Company will derive its tax benefits principally through amortization of these intangibles over a 15-year period. Consequently, these tax basis adjustments will increase, for tax purposes, the Company's depreciation and amortization expenses and will therefore reduce the amount of tax that Sculptor Corp and any other future corporate taxpaying entities that acquire Group B Units in connection with an exchange, if any, would otherwise be required to pay in the future. Accordingly, pursuant to the tax receivable agreement, such corporate taxpaying entities (including Sculptor Capital Management, Inc. once it became treated as a corporate taxpayer

following the Company's conversion from a partnership to a corporation for U.S. federal income tax purposes, effective April 1, 2019 (the "Corporate Classification Change"), have agreed to pay the executive managing directors and the Ziffs 75% of the amount of cash savings, if any, in federal, state and local income taxes in the U.S. that these entities actually realize related to their units as a result of such increases in tax basis. For tax years prior to 2019, such percentage was 85% of such annual cash savings under the tax receivable agreement.

In connection with the Recapitalization, the Company amended the tax receivable agreement to provide that, conditioned on Sculptor Capital Management, Inc. electing to be classified as, or converting into, a corporation for U.S. tax purposes, (i) no amounts are due or payable with respect to the 2017 tax year, (ii) only partial payments equal to 85% of the excess of such cash savings that would otherwise be due over 85% of such cash savings determined assuming that taxable income equals Economic Income are due and payable in respect of the 2018 tax year and (iii) the percentage of cash savings required to be paid with respect to the 2019 tax year and thereafter, as well as with respect to cash savings from subsequent exchanges, is reduced to 75%.

In connection with the departure of certain former executive managing directors since the 2007 Offerings, the right to receive payments under the tax receivable agreement by those former executive managing directors was contributed to the Sculptor Operating Group. As a result, the Company expects to pay to the other executive managing directors and the Ziffs approximately 69% of the amount of cash savings, if any, in federal, state and local income taxes in the U.S. that the Company realizes as a result of such increases in tax basis with respect to future tax years. To the extent that the Company does not realize any cash savings, it would not be required to make corresponding payments under the tax receivable agreement.

The Company recorded its initial estimate of future payments under the tax receivable agreement as a decrease to additional paid-in capital and an increase in the tax receivable agreement liability in the consolidated financial statements. Subsequent adjustments to the liability for future payments under the tax receivable agreement related to changes in estimated future tax rates or state income tax apportionment are recognized through current period earnings in the consolidated statements of operations.

The estimate of the timing and the amount of future payments under the tax receivable agreement involves several assumptions that do not account for the significant uncertainties associated with these potential payments, including an assumption that Sculptor Corp will have sufficient taxable income in the relevant tax years to utilize the tax benefits that would give rise to an obligation to make payments. The actual timing and amount of any actual payments under the tax receivable agreement will vary based upon these and a number of other factors. As of March 31, 2023, the estimated future payment under the tax receivable agreement was \$190.2 million, which is recorded in the tax receivable agreement liability balance on the consolidated balance sheets.



# MARCH 31, 2023

The table below presents management's estimate as of March 31, 2023, of the maximum amounts that would be payable under the tax receivable agreement assuming that the Company will have sufficient taxable income each year to fully realize the expected tax savings. In light of the numerous factors affecting the Company's obligation to make such payments, the timing and amounts of any such actual payments may differ materially from those presented in the table. The impact of any net operating losses is included in the "Thereafter" amount in the table below.

	Potentia Tax Rec	al Payments Under reivable Agreement
	(dolla	rs in thousands)
April 1, 2023 to December 31, 2023	\$	17,422
2024		18,010
2025		3,383
2026		51,408
2027		34,991
Thereafter		64,974
Total Payments	\$	190,188

#### Litigation

On August 24, 2022, a complaint under Section 220 of Delaware's general corporation law, which allows shareholders to inspect corporate books and records, was filed by Daniel S. Och, the Founder of Och-Ziff and four former Och-Ziff executive managing directors. In April 2022, the Founder and these former executive managing directors made a demand to inspect books and records relating to alleged corporate governance concerns in connection with the promotion of James S. Levin to Chief Executive Officer, a new executive compensation plan approved by the Board of Directors in December 2021, and other matters related to the Board's exercise of its duties. Despite the voluntary production by the Company of extensive documentation in response to that demand, the Founder and the former executive managing directors filed the Section 220 complaint to compel additional production.

On November 18, 2022, the parties announced a settlement of the matter whereby the Founder and the former executive managing directors dismissed the Section 220 complaint with prejudice and in return, among other things, the Company agreed to produce certain additional books and records as well as to issue a press release announcing the formation of a special committee of the Board, as discussed in additional detail in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations—Overview—Formation of Special Committee to Explore Potential Transactions.

From time to time, the Company is involved in litigation and claims incidental to the conduct of the Company's business. The Company is also subject to extensive scrutiny by regulatory agencies globally that have, or may in the future have, regulatory authority over the Company and its business activities.

The Company accrues a liability for legal proceedings only when those matters present loss contingencies that it believes are both probable and reasonably estimable. As of March 31, 2023, the Company does not have any potential liability related to any current legal proceeding or claim that would individually, or in the aggregate, materially affect its results of operations, financial position or cash flows.

### **Investment Commitments**

The Company has unfunded capital commitments of \$200.6 million to certain funds it manages, of which \$96.9 million relates to commitments of the Company's consolidated structured alternative investment solution. The remaining \$103.7 million relates to commitments of the Company to unconsolidated funds. Approximately \$79.1 million of the Company's commitments will be funded by contributions to the Company from certain employees and executive managing directors. The Company expects

to fund these commitments over the approximately next six years. The Company has guaranteed these commitments in the event any executive managing director fails to fund any portion when called by the fund. The Company has historically not funded any of these commitments and does not expect to in the future, as these commitments are expected to be funded by the Company's executive managing directors individually.

#### **Other Contingencies**

In the normal course of business, the Company enters into contracts that provide a variety of general indemnifications. Such contracts include those with certain service providers, brokers and trading counterparties. Any exposure to the Company under these arrangements could involve future claims that may be made against the Company. Currently, no such claims exist or are expected to arise and, accordingly, the Company has not accrued any liability in connection with such indemnifications.

Additionally, the Company has agreements with certain of the funds it manages to reimburse certain expenses in excess of an agreed-upon cap. During the three months ended March 31, 2023 and 2022, these amounts were not material.

# **17. SUBSEQUENT EVENTS**

### Dividend

On May 4, 2023, the Company announced a cash dividend of \$0.06 per Class A Share. The dividend is payable on May 23, 2023, to holders of record as of the close of business on May 16, 2023.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This discussion and analysis should be read in conjunction with our unaudited consolidated financial statements and the related notes included in Item 1 of this quarterly report and with our audited consolidated financial statements and the related notes included in our Annual Report. In addition, this discussion and analysis contains forward-looking statements and involves numerous risks and uncertainties, including, but not limited to, those described under the heading "Forward-Looking Statements" in this report, and under the heading "Item 1A. Risk Factors" in this quarterly report and in our Annual Report, and in other reports we file with the SEC, that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis. An investment in our Class A Shares is not an investment in any of our funds.

#### Overview

#### Formation of Special Committee to Explore Potential Transactions

On November 18, 2022, we issued a press release announcing the formation by our Board of Directors of a special committee comprised solely of independent directors (the "Special Committee") to explore potential interest from third parties in a transaction with the Company that maximizes value for shareholders. As of the filing date of this quarterly report on Form 10-Q, no transaction has been announced, and there can be no assurance that the Special Committee process will result in any transaction in the future. The completion of any potential transaction is complicated by a variety of factors, including the ability to receive the support of the founder and former Chief Executive Officer of Och-Ziff.

### **Overview of Our Business**

Sculptor Capital is a leading global alternative asset manager and a specialist in opportunistic investing. With offices in New York, London, Hong Kong and Shanghai, we provide asset management services and investment products across Credit, Real Estate and Multi-Strategy platforms with approximately \$35.1 billion in Assets Under Management as of May 1, 2023. We serve our global client base through our commingled funds, separate accounts, specialized products, and the SPAC. For over 25 years, the Company has pursued consistent outperformance by building an operating model and culture which balance the ability to act swiftly on market opportunity with rigorous diligence that minimizes risk. The Company's model is driven by a global team that is predominantly home-grown, long tenured and incentivized to put client outcomes first. The Company's capabilities span all major geographies and asset classes, including corporate credit, structured credit, real estate debt and equity, fundamental equities, merger arbitrage, and convertible and derivative arbitrage.

We manage dedicated credit funds, including opportunistic credit funds and Institutional Credit Strategies products, real estate funds, multi-strategy funds, and other alternative investment vehicles. Through Institutional Credit Strategies, our asset management platform that invests in performing credits, we manage CLOs, aircraft securitization vehicles, collateralized bond obligations ("CBOs"), structured alternative investment solutions, commingled products and other customized solutions for clients.

#### **Overview of Our Financial Results**

As a global alternative asset manager, our results of operations are impacted by a variety of factors, including conditions in the global financial markets and economic and political environments. Despite a series of economic shocks, deteriorating fundamentals and tightening credit conditions, the markets surprised to the upside for the quarter. The strain was underscored by dislocation in the banking sector, interest rate volatility and performance divergence across asset classes. Continued signs of stress are materializing across global markets as interest rate volatility and poor liquidity are prompting fast-changing market conditions. However, we believe both our funds, through their unconstrained investment style, and our platform, from our business diversification and strong balance sheet, are well positioned to navigate these challenging conditions.

As of March 31, 2023, our AUM was \$36.1 billion, a decrease of \$2.5 billion year-over-year. Our AUM decreased primarily due to (i) distributions and other reductions in Institutional Credit Strategies, opportunistic credit funds and real estate funds, (ii) net outflows in multi-strategy funds, and (iii) performance-related depreciation in multi-strategy and opportunistic credit funds. These decreases were partially offset by net inflows in real estate funds, Institutional Credit Strategies and opportunistic credit funds with the launch of our Tactical Credit Fund ("STAX"), a real estate investment vehicle and an additional CLO. These new launches further diversify our business by product, channel and vintage, continuing the trend of raising long duration capital, as we grew our long-term AUM to 72% of our total AUM as of March 31, 2023.

We reported a GAAP net income of \$8.5 million in the first quarter of 2023, compared to a GAAP net income of \$16.9 million in the first quarter of 2022.

Management fees were \$63.7 million in the first quarter of 2023, a decrease of \$9.7 million compared to the first quarter of 2022. Our management fees fell primarily due to lower average assets under management in our multi-strategy funds, as a result of negative fund performance in 2022 as well as net outflows. Please see "—Managing Business Performance—Multi-Strategy Funds" for additional information regarding the performance of the Sculptor Master Fund.

Incentive income was \$40.3 million in the first quarter of 2023 driven primarily by realizations in Sculptor Real Estate Fund III and in our Customized Credit Focused Platform.

Expenses were \$108.6 million in the first quarter of 2023, remaining relatively flat to the first quarter of 2022. This was primarily driven by lower compensation and benefits expenses, largely due to a decrease in equity-based compensation, partially offset by elevated professional services fees, primarily legal costs.

Other income in the first quarter of 2023 decreased by \$10.1 million from the first quarter of 2022, primarily as a result of changes in the fair value of warrant liabilities, which generated a higher gain in the prior year period, partially offset by higher gains on our investments and higher gain of consolidated entities.

Please see the "Results of Operations" section of this MD&A for commentary regarding changes in net loss attributable to noncontrolling interests and changes in the redemption value of redeemable noncontrolling interests.

Economic Income was \$18.6 million in the first quarter of 2023, compared to \$29.2 million in the first quarter of 2022. The decrease was primarily due to higher general, administrative and other expenses, and lower management fees. These decreases were partially offset by an increase in incentive income, which was in part offset by associated profit sharing bonus expense.

Economic Income is a non-GAAP measure. For additional information regarding non-GAAP measures, as well as for a discussion of the drivers of the yearover-year change in Economic Income, please see "—Economic Income Analysis."

# **Managing Business Performance**

Our financial results are primarily driven by the combination of our AUM and the investment performance of our funds. Both of these factors directly affect the revenues we earn from management fees and incentive income. Growth in AUM in our funds and positive investment performance of our funds drive growth in our revenues and earnings. Conversely, poor investment performance slows our growth by decreasing our AUM and increasing the potential for redemptions from our funds, which would have a negative effect on our revenues and earnings.

We typically accept capital from new and existing investors in our multi-strategy and certain open-end opportunistic credit funds on a monthly basis on the first day of each month. Investors in these funds (other than with respect to capital invested in Special Investments) typically have the right to redeem their interests either following an initial lock-up period of one to four years, or on a quarterly basis for certain multi-strategy fund investors. Following the expiration of these lock-up periods, subject to certain limitations, investors may redeem capital generally on a quarterly, annual or three-year basis upon giving 30 to 90 days prior written notice. The lock-up requirements for our funds may generally be waived or modified at the sole discretion of each funds' general partner or board of directors, as applicable.

With respect to investors with quarterly redemption rights, requests for redemptions submitted during a quarter generally reduce AUM on the first day of the following quarter. Accordingly, quarterly redemptions generally will have no impact on management fees during the quarter in which they are submitted. Instead, these redemptions will reduce management fees in the following quarter. With respect to investors with annual redemption rights, redemptions paid prior to the end of a quarter impact AUM in the quarter in which they are paid, and therefore impact management fees for that quarter.

Investors in our closed-end credit funds, securitization vehicles, real estate and certain other funds are not able to redeem their investments. In those funds, investors generally make a commitment that is funded over an investment period (or at launch for our securitization vehicles). Upon the expiration of the investment period, the investments are then sold or realized over time, and distributions are made to the investors in the fund.

Information with respect to our AUM throughout this report, including the tables set forth below, includes investments by us, our executive managing directors, employees and certain other related parties. As of March 31, 2023, approximately 2% of our AUM represented investments by us, our executive managing directors, employees and certain other related parties in our funds. As of that date, approximately 41% of these affiliated AUM are not charged management fees and are not subject to an incentive income calculation. Additionally, to the extent that a fund is an investor in another fund or vehicle, we waive or rebate a corresponding portion of the management fees charged to the fund.

As further discussed below in "—Understanding Our Results—Revenues—Management Fees," we generally calculate management fees based on AUM as of the beginning of each quarter. The AUM in the tables below are presented net of management fees and incentive income as of the end of the period. Accordingly, the AUM presented in the tables below are not the amounts used to calculate management fees for the respective periods.

Appreciation (depreciation) in the tables below reflects the aggregate net capital appreciation (depreciation) for the entire period and is presented on a total return basis, net of all fees and expenses (except incentive income on Special Investments), and includes the reinvestment of all dividends and other income. Management fees and incentive income vary by product.

As a result of the performance-related depreciation in the Sculptor Master Fund and the Sculptor Credit Opportunities Master Fund in 2022, we will not earn incentive income in future periods on the AUM of certain investors until such losses from 2022 have been recovered. In the Sculptor Master Fund, we had \$844.5 million of fund-related losses remaining as of March 31, 2023, versus \$1.4 billion as of December 31, 2022, representing meaningful progress against our high watermark position given fund appreciation in the first quarter. In Sculptor Credit Opportunities Master Fund, we had \$22 million of fund-related losses remaining as of March 31, 2022 representing substantial progress against our high watermark position given fund appreciation in the first quarter.

# Summary of Changes in AUM

The tables below present the changes to our AUM for the respective periods based on the type of funds or investment vehicles we manage.

		Three Months Ended March 31, 2023														
	Dece	December 31, 2022		December 31, 2022		December 31, 2022 Inflow				Dis	stributions / OtherAppreciation / (Depreciation)		Other <sup>(2)</sup>		I	March 31, 2023
						(dollars in	thou	sands)								
Multi-strategy funds	\$	9,174,103	\$	(366,681)	\$	_	\$	481,340	\$	_	\$	9,288,762				
Credit																
Opportunistic credit funds		5,970,962		7,050		(211,293)		170,316		_		5,937,035				
Institutional Credit Strategies		16,273,736		99,755		(59,140)		4,278		26,312		16,344,941				
Real estate funds		4,563,692		17,001		(76,268)		8,516		3,124		4,516,065				
Total	\$	35,982,493	\$	(242,875)	\$	(346,701)	\$	664,450	\$	29,436	\$	36,086,803				

		Three Months Ended March 31, 2022												
	December 31, 2021		December 31, 2021		December 31, 2021 Inflows / (Outflows) <sup>(1)</sup>		Dis	tributions / Other Reductions	er Appreciation / (Depreciation)		Other <sup>(2)</sup>			March 31, 2022
						(dollars in	thou	sands)						
Multi-strategy funds	\$	11,112,445	\$	310,611	\$	(49)	\$	(346,790)	\$	_	\$	11,076,217		
Credit														
Opportunistic credit funds		6,350,474		(98,128)				57,206				6,309,552		
Institutional Credit Strategies		16,052,406		796,643		(101,201)		(146)		(89,994)		16,657,708		
Real estate funds		4,544,862		136,611		(86,432)				(4,656)		4,590,385		
Total	\$	38,060,187	\$	1,145,737	\$	(187,682)	\$	(289,730)	\$	(94,650)	\$	38,633,862		

(1) Includes transfers between Sculptor funds.

(2) Includes the effects of changes in the par value of the underlying collateral of the CLOs, foreign currency translation changes in the measurement of AUM of our European CLOs and other funds, and changes in the portfolio appraisal value for aircraft securitization vehicles. For FP AUM, this also includes movements in or out of FP AUM.

AUM totaled \$36.1 billion as of March 31, 2023. In the three months ended March 31, 2023, AUM increased by \$104.3 million, driven by performance-related appreciation of \$664.5 million, primarily from our multi-strategy funds, partially offset by distributions and other reductions of \$346.7 million in opportunistic credit funds, real estate funds, and Institutional Credit Strategies, and net outflows of \$242.9 million, primarily in our multi-strategy funds.

AUM net outflows of \$242.9 million in the three months ended March 31, 2023, were comprised of (i) \$495.7 million of gross outflows due to redemptions, primarily in our multi-strategy and opportunistic credit funds, and (ii) \$252.8 million of gross inflows, driven primarily by \$104.7 million in opportunistic credit funds due to an additional close in STAX and \$102.7 million in Institutional Credit Strategies. In 2023, excluding securitization vehicles within Institutional Credit Strategies, our largest sources of gross inflows were from sovereign wealth and corporates, high net worth and family offices and related parties and pensions, high net worth and family offices and fund-of-funds were the largest source of gross outflows.

Also as to flows, following a strong fundraising start to 2022 in Q1 of 2022 and continued momentum in Q2 of 2022, inflows slowed in the second half of 2022, and we are experiencing elevated redemption requests and negative impact on our ability to raise new capital from investors into our funds so far in 2023, driven by a variety of factors, primarily the uncertainty and perceived instability created by actions taken by the founder and former Chief Executive Officer of Och-Ziff over the last year. Also relevant are market factors impacting investor allocations, idiosyncratic factors related to one or more investors (e.g., rebalancing), idiosyncratic factors related to one or more of our funds (e.g., fund performance) and other factors.

The actions (as described in the Risk Factor in our Annual Report titled, "*The founder and former Chief Executive Officer of Och-Ziff has taken certain actions that have had an adverse impact on our business*") by the founder and former CEO of Och-Ziff have created headwinds for our business including negative effects on fund investor sentiment, which we expect to continue until there is a resolution that gives investors confidence that there will be no further adverse actions against the Company.

Distributions and other reductions of \$346.7 million in the three months ended March 31, 2023, were driven primarily by: (i) \$211.3 million of distributions from the Customized Credit Focused Platform, (ii) \$76.3 million of distributions from our real estate funds as a result of realizations, primarily in Sculptor Real Estate Fund III and Sculptor Real Estate Credit Fund I, and (iii) \$59.1 million of distributions from Institutional Credit Strategies primarily from paydowns in certain of our CLOs.

As of May 1, 2023, estimated AUM decreased to \$35.1 billion, driven by \$1.0 billion of net outflows, as well as \$173.0 million of distributions and other reductions. These decreases were partially offset by \$134.1 million of performance-related appreciation.

In the three months ended March 31, 2022, AUM net inflows of \$1.1 billion were comprised of (i) \$1.4 billion of gross inflows, driven by \$796.6 million in Institutional Credit Strategies, from the launch of an additional European CLO and the close of a structured alternative investment solution, \$482.3 million in multistrategy funds, primarily driven by inflows into the Sculptor



Master Fund, and \$136.6 million in real estate funds, driven by the launch of Real Estate Credit Fund II; and (ii) \$276.9 million of gross outflows due to redemptions, primarily in our multi-strategy and opportunistic credit funds. In the three months ended March 31, 2022, excluding securitization vehicles within Institutional Credit Strategies, our largest sources of gross inflows were from high net worth and family offices and related parties, while pensions and fund-of-funds were the largest source of gross outflows.

# Summary of Changes in FP AUM

The tables below present the changes to our FP AUM for the respective periods based on the type of funds or investment vehicles we manage. FP AUM represents the AUM on which we earn management fees and / or incentive income.

		Three Months Ended March 31, 2023												
	Dece	December 31, 2022		Inflows / (Outflows) <sup>(1)</sup>		Distributions / Other Reductions		Appreciation / (Depreciation)		Other <sup>(2)</sup>		March 31, 2023		
						(dollars in	thou	sands)						
Multi-strategy funds	\$	9,020,989	\$	(316,112)	\$	_	\$	476,743	\$	5,760	\$	9,187,380		
Credit														
Opportunistic credit funds	\$	5,387,491		(95,521)		(209,552)		166,937		5,564		5,254,919		
Institutional Credit Strategies	\$	11,158,253		23,243		(28,133)		2,931		11,849		11,168,143		
Real estate funds	\$	3,717,036		14,515		(71,344)		5,838		153,318		3,819,363		
Total	\$	29,283,769	\$	(373,875)	\$	(309,029)	\$	652,449	\$	176,491	\$	29,429,805		

		Three Months Ended March 31, 2022												
	Dec	December 31, 2021		ember 31, 2021 Inflows / (Outf		Inflows / (Outflows) <sup>(1)</sup>		Distributions / Other Reductions		Appreciation / (Depreciation)		Other <sup>(2)</sup>	I	March 31, 2022
						(dollars in	thou	sands)						
Multi-strategy funds	\$	10,877,541	\$	303,978	\$	(49)	\$	(340,451)	\$	(3,359)	\$	10,837,660		
Credit														
Opportunistic credit funds		5,742,605		(97,535)		_		56,351		28,587		5,730,008		
Institutional Credit Strategies		11,142,956		321,565		(38,187)		(14)		(88,389)		11,337,931		
Real estate funds		3,875,427		110,000		(56,763)		_		(4,669)		3,923,995		
Total	\$	31,638,529	\$	638,008	\$	(94,999)	\$	(284,114)	\$	(67,830)	\$	31,829,594		

(1) Includes transfers between Sculptor funds.

(2) Includes the effects of changes in the par value of the underlying collateral of the CLOs, foreign currency translation changes in the measurement of AUM of our European CLOs and other funds, and changes in the portfolio appraisal value for aircraft securitization vehicles. For FP AUM, this also includes movements in or out of FP AUM.

FP AUM totaled \$29.4 billion as of March 31, 2023. FP AUM is lower than AUM primarily due to:

- Amounts held by our employees or other related parties who do not pay fees in our multi-strategy funds, opportunistic credit funds, and real estate funds
- Uncalled capital for funds where we do not earn management fees until it is invested for our opportunistic credit funds and real estate funds; and
- Fee rebates when our funds invest in the equity of CLOs in Institutional Credit Strategies, in addition to the AUM associated with the structured alternative investment solution, which becomes FP AUM once it is invested in our funds. Refer to the "Institutional Credit Strategies" section below for further details.



In the three months ended March 31, 2023, FP AUM increased by \$146.0 million, primarily as a result of drivers discussed in the Summary of Changes in AUM section above. FP AUM as a percentage of AUM increased during the period due to the launch of a real estate investment vehicle in December 2022, which began charging fees in January 2023.

#### Weighted-Average FP AUM and Average Management Fee Rates

The table below presents our weighted-average FP AUM and average management fee rates for our FP AUM. Weighted-average FP AUM exclude the impact of first quarter investment performance for the periods presented, as these amounts generally do not impact management fees calculated for those periods. Our average management fee may vary from period to period based on the mix of products that comprise our FP AUM. The average management fee rates below consider management fees on an Economic Income basis. For reconciliations of our non-GAAP measures to the respective GAAP measures, please see "—Economic Income Reconciliations" at the end of this MD&A.

	Three Months	Ended Ma	rch 31,
	 2023		2022
	(dollars in	1 thousand	s)
Weighted-average fee-paying assets under management	\$ 28,858,001	\$	31,987,512
Average management fee rates	0.84 %		0.86 %

#### Fund Performance Information

The tables below present performance information for the funds we manage. The return information presented represents, where applicable, the composite performance of all feeder funds that comprise each of the master funds presented. Gross return information is generally calculated using the total return of all feeder funds, net of all fees and expenses except management fees and incentive income of such feeder funds and master funds, and the returns of each feeder fund include the reinvestment of all dividends and other income. Net return information is generally calculated as the gross returns less management fees and incentive income. Return information that includes Special Investments excludes incentive income on unrealized gains attributable to such investments, which could reduce returns at the time of realization. Special Investments and initial public offering investments are not allocated to all investors in the funds, and investors that were not allocated Special Investments may experience materially different returns.

The performance information presented in this "Fund Performance Information" section is not indicative of the performance of our Class A Shares and is not necessarily indicative of the future results of any particular fund, including the accrued unrecognized amounts of incentive income. An investment in our Class A Shares is not an investment in any of our funds. There can be no assurance that any of our existing or future funds will achieve similar results. The timing and amount of incentive income generated from our funds are inherently uncertain. Incentive income is a function of investment performance and realizations of investments, which vary period-to-period based on market conditions and other factors. We cannot predict when, or if, any realization of investments will occur. Incentive income recognized for any particular period is not a reliable indicator of incentive income that may be earned in subsequent periods.

#### Multi-Strategy Funds

Our multi-strategy funds invest globally in high-conviction investment ideas across asset classes, regions and investment strategies with a primary focus on idiosyncratic opportunities where return drivers are less sensitive to direction of broader financial markets and which tend to arise when value is obscured by attributes such as complexity, corporate actions, market dislocations, or investor misunderstandings. Additionally, we have the flexibility to take on market-directional risk when we believe that broad market dislocations have created asymmetric upside/downside potential.

The table below presents AUM and investment performance for our multi-strategy funds. AUM are generally based on the net asset value of these funds plus any unfunded commitments, if applicable. Management fees generally range from 1.00% to 2.00% annually of FP AUM. For the first quarter of 2023, our multi-strategy funds had an average management fee rate of 1.27% of FP AUM.



We generally crystallize incentive income from the majority of our multi-strategy funds on an annual basis. Incentive income is generally equal to 20% of the realized and unrealized profits attributable to each investor. A portion of the AUM in each of the Sculptor Master Fund and our other multi-strategy funds is subject to initial commitment periods of three years, and for certain of these assets, we only earn incentive income once profits attributable to an investor exceed a preferential return, or "hurdle rate," which is generally equal to the 3-month T-bill rate for our multi-strategy funds. Once the investment performance has exceeded the hurdle rate for these assets, we may receive a "catch-up" allocation, resulting in a potential recognition by us of a full 20% of the net profits attributable to investors in these assets upon crystallization at the end of the multi-year commitment period.

					Returns for	the Three Me	onths Ended M	arch 31,		
	1	Assets Under Management as of March 31,				3	2022	2	Annualized Returns Since Inception Through March 31, 2023	
		2023		2022	Gross	Net	Gross	Net	Gross	Net
Fund		(dollars in	thou	isands)						
Sculptor Master Fund(1)(2)	\$	9,280,207	\$	10,189,273	5.7 %	5.3 %	-2.5 %	-2.9 %	15.5 % (3)	10.6 % (3)
Other funds <sup>(2)</sup>		8,555		886,944	n/m	n/m	n/m	n/m	n/m	n/m
	\$	9,288,762	\$	11,076,217						

n/m not meaningful

- (1) The returns for the Sculptor Master Fund exclude Special Investments. Special Investments in the Sculptor Master Fund are held by investors representing a small percentage of AUM in the fund. Inclusive of these Special Investments, the returns of the Sculptor Master Fund for the three months ended March 31, 2023 were 5.9% gross and 5.5% net, for the three months ended March 31, 2022 were -2.6% gross and -2.9% net, and annualized since inception through March 31, 2023 were 15.2% gross and 10.5% net.
- (2) In the third quarter of 2022, we consolidated Sculptor Enhanced Master Fund into the Sculptor Master Fund, as a result we show the related historical AUM in Other funds
- (3) The annualized returns since inception are those of the Sculptor Multi-Strategy Composite, which represents the composite performance of all accounts that were managed in accordance with our broad multi-strategy mandate that were not subject to portfolio investment restrictions or other factors that limited our investment discretion since inception on April 1, 1994. Performance is calculated using the total return of all such accounts net of all investment fees and expenses of such accounts, and the returns include the reinvestment of all dividends and other income. The performance calculation for the Sculptor Master Fund excludes realized gains and losses attributable to currency hedging specific to certain investors investing in Sculptor Master Fund in currencies other than the U.S. dollar. For the period from April 1, 1994 through December 31, 1997, the returns are gross of certain overhead expenses that were reimbursed by the accounts. Such reimbursement arrangements were terminated at the inception of the Sculptor Master Fund on January 1, 1998. The size of the accounts comprising the composite during the time period shown vary materially. Such differences impacted our investment decisions and the diversity of the investment strategies followed. Furthermore, the composition of the investment strategies we follow is subject to our discretion, has varied materially since inception and is expected to vary materially in the future. As of March 31, 2023, the annualized returns since the Sculptor Master Fund's inception on January 1, 1998 were 12.4% gross and 8.0% net inclusive of Special Investments.

AUM in our multi-strategy funds decreased by \$1.8 billion, or 16%, year-over-year. This was driven primarily by \$1.0 billion of net outflows and transfers and \$750.0 million of performance-related depreciation. In three months ended March 31, 2023, the largest sources of gross inflows into our multi-strategy funds were from sovereign wealth and corporates, high net worth and family offices and related parties, while the largest sources of gross outflows were attributable to high net worth and family offices, pensions and sovereign wealth and corporates.

The Sculptor Master Fund generated a gross return of 5.7% and a net return of 5.3% in the first quarter of 2023 as compared to the HFRI Fund Weighted Composite Index which generated 7.6%. The fund delivered strong performance against virtually all risk assets, on a historically low risk position for the fund. All risk-taking strategies contributed to performance during the quarter.

In the first quarter of 2022, the Sculptor Master Fund generated a gross return of -2.5% and a net return of -2.9%. Our investment model, which benefits from conservative positioning, a centralized risk framework and inherent diversification, protected capital during a volatile quarter, minimizing losses as compared to the broader market. Losses in the fund were predominately from equities, while positions within convertible and derivative arbitrage and corporate credit were also detractors. These losses were partially offset by gains in structured credit.

<sup>50</sup> 

Credit

	Assets Under Management as of March 31, 2023 2022						
	2023		2022				
	(dollars in	thousand	s)				
Opportunistic credit funds	\$ 5,937,035	\$	6,309,552				
Institutional Credit Strategies	 16,344,941		16,657,708				
	\$ 22,281,976	\$	22,967,260				

#### **Opportunistic Credit Funds**

Our opportunistic credit funds seek to generate risk-adjusted returns by capturing value in mispriced investments across disrupted, dislocated and distressed corporate, structured and private credit markets globally.

AUM for our opportunistic credit funds are generally based on the net asset value of those funds plus any unfunded commitments, if applicable. Management fees for our opportunistic credit funds generally range from 0.75% to 2.25% annually of the net asset value of these funds. For the first quarter of 2023, our opportunistic credit funds had an average management fee rate of 0.98% of FP AUM.

The table below presents AUM and investment performance information for certain of our opportunistic credit funds. Incentive income related to these funds (excluding the closed-end opportunistic fund, which is explained further below) is generally equal to 20% of realized and unrealized profits attributable to each investor, and a portion of these AUM is subject to hurdle rates, which are generally 5% to 8% for our open-end opportunistic credit funds. Once the cumulative investment performance has exceeded the hurdle rate, we typically receive a "catch-up" allocation, resulting in the potential recognition by us of a full 20% of the net profits attributable to investors in these funds. The measurement periods for these AUM generally range from one to five years.

We generally crystallize incentive income from our opportunistic credit funds at the end of a multi-year measurement period. This results in a timing difference between when we can recognize incentive income and when we accrue the associated discretionary bonus expense. Incentive income accrued at the fund level that cannot yet be recognized drives an increase in our ABURI balance. Compensation expense related to ABURI generated from our opportunistic credit funds is generally recognized in the fourth quarter of the year the underlying fund performance is generated which may not occur at the same time that the related revenues are recognized by us. In addition, we recognize incentive income on our opportunistic credit funds related to certain tax distributions on realizations at the fund level. Realizations at the fund level may give rise to tax liabilities for our investors and us. Funds distribute capital back to us to cover these tax liabilities and this in turn drives the recognition of tax distribution-related incentive income.

					Returns	for the Three M	onths Ended M	arch 31,		
	A	Assets Under Management as of March 31,			202	23	2022		Annualized Returns Sinc Inception Through Marc 31, 2023	
		2023		2022	Gross	Net	Gross	Net	Gross	Net
Fund		(dollars i	n thou	sands)						
Sculptor Credit Opportunities Master Fund <sup>(1)</sup>	\$	1,651,601	\$	1,996,585	3.6 %	3.1 %	1.8 %	1.2 %	12.6 %	8.9 %
Customized Credit Focused Platform		3,709,568		3,999,378	See below for	return informat	ion on our Cust	omized Credi	t Focused Platform	L.
Closed-end opportunistic credit funds		575,866		313,589	See below for	return informat	ion on our close	ed-end opport	unistic credit funds	
	\$	5,937,035	\$	6,309,552						

(1) The returns for the Sculptor Credit Opportunities Master Fund exclude Special Investments, which are held by investors representing a small percentage of AUM in the fund. Inclusive of these Special Investments, the returns of the Sculptor Credit Opportunities Master Fund for the three months ended March 31, 2023 were 3.8% gross and 3.3% net, for the three months ended March 31, 2022 were 1.8% gross and 1.3% net, and annualized since inception through March 31, 2023 were 12.3% gross and 8.7% net.

AUM in our opportunistic credit funds decreased by \$372.5 million, or 6%, year-over-year. This was driven primarily by: (i) distributions and other reductions of \$393.8 million primarily related to distributions from the Customized Credit Focused Platform and the expiration of the investment period of a closed-end fund; and (ii) \$53.3 million of performance-related depreciation, primarily from our open ended funds; these decreases were partially offset by \$74.6 million of net inflows and transfers, primarily due to the initial closes of STAX. We continue to raise capital for STAX with total committed capital of \$471.0 million to date. We plan to continue to hold additional closes and have seen previous periods of market volatility act as a catalyst for capital raising in these types of strategies.

In the first quarter of 2023, the Sculptor Credit Opportunities Master Fund, our global opportunistic credit fund, delivered strong absolute performance, building upon its long-term track record. The fund generated a gross return of 3.6% and a net return of 3.1%, as compared to HFRX Fixed Income Credit Index 1.7% for the first quarter of 2023. In the first quarter of 2023, both corporate credit and structured credit contributed to performance.

In the first quarter of 2022, the Sculptor Credit Opportunities Master Fund, our global opportunistic credit fund, generated a gross return of 1.8% and a net return of 1.2%. In 2022, the fund saw positive contributions from structured credit in the U.S., while corporate credit experienced losses. Returns were generated by process driven investments across asset classes and regions that remained orthogonal to spread widening and weaker credit markets.

Our Customized Credit Focused Platform invests under a flexible credit mandate across the credit spectrum to allow timely investments as market conditions change and dislocate. The table below presents investment performance for the fund.

	Weighted Aver	rage Return for the T	hree Months Ended N	larch 31, <sup>(2)</sup>	Inception to	o Date as of March 3	31, 2023
	2023		202	2	IRR	1	
Customized Credit Focused Platform	Gross	Net	Gross	Net	Gross <sup>(3)</sup>	Net <sup>(4)</sup>	Net Invested Capital Multiple <sup>(5)</sup>
Opportunistic Credit Performance <sup>(1)</sup>	4.1 %	3.3 %	1.2 %	0.8 %	14.4 %	10.9 %	2.9x

Performance presented is for the opportunistic credit strategies in the Customized Credit Focused Platform. As of March 31, 2023, approximately 94% of the invested capital in the Customized Credit Focused Platform is invested in the Platform's opportunistic credit strategies.

(2) Weighted Average Returns reflect the total profit & loss divided by the weighted average capital base, which represents net asset value plus net contributions (distributions) for the period.

(3) Gross IRR represents estimated, unaudited, annualized pre-tax returns based on the timing of cash inflows and outflows for each investment. It is calculated in the same manner as Net IRR, however, it does not reflect adjustments to cash flows related to incentive income, management fees and the applicable fund expenses. Gross IRR represents the estimated, unaudited, annualized pre-tax return based on the actual and/or projected timing of cash inflows from, and outflows to, investors for each investment (irrespective of any funding from a credit facility or other third-party financing source used by the Customized Credit Focused Platform). In certain cases, funding from a credit facility or other third party financing source was initially used by the Customized Credit Focused Platform to acquire an investment or pay certain expenses, which may have the effect of increasing the Gross IRR above that which would have been presented, had drawdowns from limited partners been initially used to acquire the investment or pay such expenses. Gross IRR includes the effect of investment hedges as determined by us. There can be no assurance that an appropriate hedge will be identified for each investment or that an appropriate hedge will be available for all investments.

(4) Net IRR is the Gross IRR adjusted to reflect actual management fees, incentive income and expenses incurred by the Customized Credit Focused Platform.

(5) Net invested capital multiple measures the current net asset value over the net invested capital, where net invested capital represents cumulative contributions less cumulative distributions. The Customized Credit Focused Platform has an active liquid investment program, a key element of which includes ramping up and ramping down depending on market conditions.

The table below presents AUM investment performance and other information for our closed-end opportunistic credit funds. Our closed-end opportunistic credit funds follow a European-style waterfall, whereby incentive income may be paid to us only after a fund investor receives distributions in excess of their total contributed capital and a preferential return, which is generally 6% to 8%. Incentive income related to these funds is generally equal to 20% of the cumulative realized profits in excess of the preferential return attributable to each investor over the life of the fund. Once the investment performance has exceeded the preferential return, we typically receive a "catch-up" allocation, resulting in a potential recognition by us of a full 20% of the net profits attributable to investors in these funds, unless otherwise noted, have concluded their investment periods, and therefore we expect AUM for these funds to decrease as investments are sold and the related proceeds are distributed to the investors in these funds.

	Assets Under Mar	agement as of March 31,		Inception to Date as of March 31, 2023							
	2023	2022	Total Commitments	Total Invested Capital <sup>(1)</sup>	Gross IRR <sup>(2)</sup>	Net IRR <sup>(3)</sup>	Gross MOIC <sup>(4)</sup>				
<u>Fund (Investment Period)</u>		(dollars in th	ousands)								
Sculptor Tactical Credit Fund (2022 - 2025) <sup>(5)</sup>	357,84	5 —	470,671	195,355	n/m	n/m	n/m				
Sculptor European Credit Opportunities Fund (2012-2015)	-		459,600	305,487	15.7 %	11.8 %	1.5x				
Sculptor Structured Products Domestic Fund II (2011-2014)	-		326,850	326,850	19.2 %	15.1 %	2.1x				
Sculptor Structured Products Offshore Fund II (2011-2014)	-		304,531	304,531	16.5 %	12.9 %	1.9x				
Sculptor Structured Products Offshore Fund I (2010-2013)	-		155,098	155,098	23.7 %	18.9 %	2.1x				
Sculptor Structured Products Domestic Fund I (2010-2013)	-	- 4,706	99,986	99,986	22.4 %	17.8 %	2.0x				
OZ Global Credit Master Fund I (2008-2009)	-		214,141	214,141	5.5 %	4.2 %	1.1x				
Other funds	218,02	1 308,883	779,671	434,096	n/m	n/m	n/m				
	\$ 575,86	6 \$ 313,589	\$ 2,810,548	\$ 2,035,544							

n/m not meaningful

(1) Represents funded capital commitments net of recallable distributions to investors.

- (2) Gross IRR for our closed-end opportunistic credit funds represents the estimated, unaudited, annualized return based on the timing of cash inflows and outflows for the fund as of March 31, 2023, including the fair value of unrealized investments as of such date, together with any appreciation or depreciation from related hedging activity. Gross IRR does not include the effects of management fees or incentive income, which would reduce the return, and includes the reinvestment of all fund income.
- (3) Net IRR is calculated as described in footnote (2), but is reduced by all management fees, as well as paid incentive and accrued incentive income that will be payable upon the distribution of each fund's capital in accordance with the terms of the relevant fund. Accrued incentive income may be higher or lower at such time. The net IRR represents a composite rate of return for a fund and does not reflect the net IRR specific to any individual investor.

(4) Gross Multiple on Invested Capital ("MOIC") for our closed-end opportunistic credit funds is calculated by dividing the sum of the net asset value of the fund, accrued incentive income, life-to-date incentive income and management fees paid and any non-recallable distributions made from the fund by the invested capital.

(5) This fund is in the first year of deployment; therefore, IRR and MOIC information is not presented, as it is not meaningful.

### Institutional Credit Strategies

Institutional Credit Strategies is our asset management platform that invests in performing credits, including leveraged loans, high-yield bonds, private credit/bespoke financing and investment grade credit via CLOs, aircraft securitization vehicles, CBOs, structured alternative investment solutions, commingled products and other customized solutions for clients.

AUM for Institutional Credit Strategies are generally based on the amount of equity outstanding for CLOs and CBOs (during the warehouse period), the par value of the collateral assets and cash held at CLOs and CBOs (after the warehouse period), and adjusted portfolio appraisal values for the aircraft collateral within the securitization vehicles. AUM also includes the net asset value of other investment vehicles within the strategy. However, AUM are reduced for any investments in CLOs and securitization vehicles held by our other funds. Management fees for Institutional Credit Strategies generally range from 0.25% to 0.50% annually of AUM. For the first quarter of 2023, Institutional Credit Strategies had an average management fee rate of 0.40% net of rebates on cross-investments from other funds we manage.

Given market pressures, average fee rates in our Institutional Credit Strategies business decreased in line with the broader market trends. We continue to issue new CLOs and reset older CLO vintages, which extend the duration of our AUM and we believe may lead to enhanced returns to our investors.

Incentive income from our CLOs and CBO is generally equal to 20% of the excess cash flows due to the holders of the subordinated notes issued by the CLOs and CBO and is generally subject to a 12% hurdle rate. Because of the hurdle rate and structure of our CLOs and CBO, we do not expect to earn a meaningful amount of incentive income from these entities, and

therefore no return information is presented for these vehicles. We do not earn incentive income from our aircraft securitization vehicles.

During the first quarter of 2022, we closed on a \$350.0 million structured alternative investment solution, which was tailored to meet the needs of insurance investors. The financing vehicle issued senior and subordinated notes to investors and used those proceeds to invest in a diversified portfolio of funds managed by us. Prior to investing in the portfolio of funds, the AUM was included within Institutional Credit Strategies. Upon investment in the funds, which began during April 2022, we earn management and incentive fees based on the terms of the underlying funds in which the vehicle invests and the associated AUM is included in those funds.

	M (D) (I)		Assets Under Management as of March 31,							
	Most Recent Launch or Refinancing Year	 Deal Size		2023		2022				
				(dollars in thousands)						
Collateralized loan obligations	2017	\$ 1,658,282	\$	1,020,903	\$	1,022,949				
	2018	5,315,728		3,786,673		4,120,842				
	2019	653,250		—		—				
	2020	1,868,287		1,682,703		1,689,703				
	2021	8,174,069		7,012,531		7,092,080				
	2022	852,334		799,184		471,323				
		18,521,950		14,301,994		14,396,897				
Aircraft securitization vehicles	2018	696,000		411,225		471,774				
	2019	1,128,000		280,666		340,685				
	2020	472,732		157,996		171,435				
	2021	821,529		565,381		600,912				
		3,118,261		1,415,268	_	1,584,806				
Collateralized bond obligation	2021	367,050		286,218		285,845				
Other funds				341,461		390,160				
		\$ 22,007,261	\$	16,344,941	\$	16,657,708				

AUM in Institutional Credit Strategies totaled \$16.3 billion as of March 31, 2023, decreasing \$312.8 million, or 2%, year-over-year. This was driven primarily by: (i) the amortization of certain of our CLOs, as a result of natural life-cycle events, (ii) the investment of the structured alternative investment solution into its underlying fund investments, which transferred the majority of its AUM into other strategies, and (iii) decreases driven by changes in the portfolio appraisal value for our aircraft securitization vehicles and foreign currency translation adjustments in our European CLOs. These decreases were partially offset by the launch of a CLO in 2022, which was below our historical levels, given the current market environment as well as the public actions taken by the founder and former CEO of Och-Ziff.

#### Real Estate Funds

Our real estate funds generally make investments in commercial and residential real estate, including real property, multi-property portfolios, real estate-related joint ventures, real estate operating companies and other real estate-related assets. We seek to build portfolios that are balanced between traditional and non-traditional asset classes, employing moderate leverage, using creative structures and targeting high cash-on-cash returns.

AUM for our real estate funds are generally based on the amount of capital committed by our fund investors during the investment period and the amount of actual capital invested for periods following the investment period. AUM are reduced for unfunded commitments that will be funded through transfers from other funds. AUM for the SPAC sponsored by us includes the

proceeds raised in the initial public offering that are currently invested in U.S. Treasury bills and held in a trust account for use in a business combination. The SPAC AUM is non-fee paying, and our AUM will be reduced if and when the SPAC undergoes a business combination or in the event of its liquidation. AUM for the real estate vehicle launched in December 2022 is based on net asset value. Management fees for our real estate funds, exclusive of co-investment vehicles, generally range from 0.50% to 1.50% annually of FP AUM, however, management fees for Sculptor Real Estate Credit Fund I and Sculptor Real Estate Credit Fund II are based on invested capital both during and after the investment period. For the first quarter of 2023, our real estate funds, inclusive of co-investment vehicles, had an average management fee rate of 0.94% of FP AUM.

The tables below present AUM, investment performance and other information for our real estate funds. The amounts included within "co-investment and other funds" below mainly relate to co-investment vehicles in which we partner with clients on investment opportunities, typically with lower fees.

Our real estate funds generally follow an American-style waterfall, whereby incentive income may be paid to us after a fund investment is realized if a fund investor receives distributions in excess of the capital contributed for such investment, as well as a preferential return on such investment, which is generally 6% to 10%. Upon each subsequent realization, incentive income, which is generally 20% of realized profits, is recalculated based on the cumulative realized profits in excess of the preferential return attributable to each investor over the life of the fund. Once the investment performance has exceeded the preferential rate, we may receive a "catch-up" allocation, resulting in a potential recognition by us of a full 20% of the realized net profits attributable to investors in these funds.

In addition, we recognize incentive income on our real estate funds related to certain tax distributions on realizations at the fund level. Realizations at the fund level may give rise to tax liabilities for our investors and us. Funds distribute capital back to us to cover these tax liabilities and this in turn drives the recognition of tax distribution-related incentive income. In addition, incentive income is recognized as investments are sold and related distributions are made to investors and us. Due to the recalculation of cumulative realized profits upon each realization, the fund may clawback incentive income previously paid to us. As a result, we record incentive income paid to us by the real estate funds as unearned revenue in our consolidated balance sheets until the criteria for revenue recognition has been met as we have received cash before we can recognize the revenue.

For additional information on incentive income accrued at fund level for our real estate, as well as other funds, see "Longer-Term AUM and Accrued Unrecognized Incentive Income" for additional information.

For funds that have concluded their investment periods, we expect AUM to decrease as investments are sold and the related proceeds are distributed to the investors in these funds.

		Assets Under Manage	arch 31,	
		2023		2022
Fund (Investment Period)				
Sculptor Real Estate Fund I (2005-2010)	\$	_	\$	_
Sculptor Real Estate Fund II (2011-2014)		19,291		24,676
Sculptor Real Estate Fund III (2014-2019)		192,852		269,831
Sculptor Real Estate Fund IV (2019-2023)		2,594,953		2,593,758
Sculptor Real Estate Credit Fund I (2015-2020)		186,126		347,624
Sculptor Real Estate Credit Fund II (2022-2025)		154,033		136,235
Co-investment and other funds		1,368,810		1,218,261
	\$	4,516,065	\$	4,590,385

						Incepti	on to Date as of	March 31, 202	3							
					Tota	l Investments			Realized/Partially Realized Investments <sup>(1)</sup>							
	Total	Commitments	_	Invested Capital <sup>(2)</sup>	 Total Value <sup>(3)</sup>	Gross IRR <sup>(4)</sup>	Net IRR <sup>(5)</sup>	Gross MOIC <sup>(6)</sup>	Ь	nvested Capital		Total Value	Gross IRR <sup>(4)</sup>	Gross MOIC <sup>(6)</sup>		
Fund						(dollars in tho	usands)									
Sculptor Real Estate Fund I	\$	408,081	\$	386,298	\$ 847,612	25.5 %	16.1 %	2.2x	\$	386,298	\$	847,612	25.5 %	2.2x		
Sculptor Real Estate Fund II		839,508		762,588	1,609,709	32.9 %	21.7 %	2.1x		762,588		1,609,709	32.9 %	2.1x		
Sculptor Real Estate Fund III		1,500,000		1,112,924	2,238,032	30.5 %	21.2 %	2.0x		1,045,110		2,180,798	31.9 %	2.1x		
Sculptor Real Estate Fund IV(7)		2,596,024		1,293,270	1,532,959	n/m	n/m	n/m		409,161		510,685	n/m	n/m		
Sculptor Real Estate Credit Fund I		736,225		710,310	920,749	18.0 %	12.6 %	1.3x		537,868		705,697	18.7 %	1.3x		
Sculptor Real Estate Credit Fund II <sup>(7)</sup>		180,540		45,738	50,150	n/m	n/m	n/m		n/m		n/m	n/m	n/m		
Co-investment and other funds		1,359,297		1,090,032	1,421,506	n/m	n/m	n/m		196,791		353,355	n/m	n/m		
	\$	7,619,675	\$	5,401,160	\$ 8,620,717				\$	3,337,816	\$	6,207,856				

#### Unrealized Investments as of March 31, 2023 Total Gross MOIC<sup>(6)</sup> Invested Capital Value (dollars in thousands) Fund Sculptor Real Estate Fund I \$ \$ Sculptor Real Estate Fund II Sculptor Real Estate Fund III 67,814 57,234 0.8x Sculptor Real Estate Fund IV(7) 884 109 1 022 274 n/m Sculptor Real Estate Credit Fund I 172,442 215,052 1.2x Sculptor Real Estate Credit Fund II(7) 45,738 50,150 n/m 893,241 Co-investment and other funds 1,068,151 n/m

n/m not meaningful

(1) An investment is considered partially realized when the total amount of proceeds received, including dividends, interest or other distributions of income and return of capital, represents at least 50% of invested capital.

2,063,344

s

\$

2,412,861

(2) Invested capital represents total aggregate contributions made for investments by the fund.

(3) Total value represents the sum of realized distributions and the fair value of unrealized and partially realized investments as of March 31, 2023. Total value will be impacted (either positively or negatively) by future economic and other factors. Accordingly, the total value ultimately realized will likely be higher or lower than the amounts presented as of March 31, 2023.

(4) Gross IRR for our real estate funds represents the estimated, unaudited, annualized return based on the timing of cash inflows and outflows for the aggregated investments as of March 31, 2023, including the fair value of unrealized and partially realized investments as of such date, together with any unrealized appreciation or depreciation from related hedging activity. Gross IRR is not adjusted for estimated management fees, incentive income or other fees or expenses to be paid by the fund, which would reduce the return.

(5) Net IRR is calculated as described in footnote (4), but is reduced by management fees and other fund-level fees and expenses not adjusted for in the calculation of gross IRR. Net IRR is further reduced by paid incentive and accrued incentive income that will be payable upon the distribution of each fund's capital in accordance with the terms of the relevant fund. Accrued incentive income may be higher or lower at such time. The net IRR represents a composite rate of return for a fund and does not reflect the net IRR specific to any individual investor.

(6) Gross MOIC for our real estate funds is calculated by dividing the value of a fund's investments by the invested capital, prior to adjustments for incentive income, management fees or other expenses to be paid by the fund.

(7) These funds have invested less than half of their committed capital; therefore, IRR and MOIC information is not presented, as it is not meaningful. Sculptor Real Estate Credit Fund II total commitments include \$34.3 million associated with the structured alternative investment solution.

AUM in our real estate funds totaled \$4.5 billion as of March 31, 2023, remaining relatively flat year-over-year. This was primarily due to net inflows of \$303.9 million, driven by closings of certain real estate funds. This was partially offset by \$380.7 million of distributions and other reductions, primarily related to Sculptor Real Estate Credit Fund I, Sculptor Real Estate Fund III, and various other real estate funds, as these funds are harvesting investments and making distributions. Our real estate

funds continue to deploy capital and generate strong returns with a 30.5% annualized gross return in Sculptor Real Estate Fund III and an 18.0% annualized gross return in Sculptor Real Estate Credit Fund I.

#### Longer-Term AUM and Accrued But Unrecognized Incentive Income ("ABURI")

As of March 31, 2023, approximately 72% of our AUM was subject to initial commitment periods of three years or longer, excluding AUM that had initial commitment periods of three years or longer and subsequently moved to shorter commitment periods at the end of their initial commitment period. The table below presents the amount of these AUM.

	Ν	March 31, 2023	Dec	ember 31, 2022		
		(dollars in thousands)				
Multi-strategy funds	\$	425,330	\$	408,171		
Credit						
Opportunistic credit funds		4,756,452		4,742,929		
Institutional Credit Strategies		16,332,678		16,259,128		
Real estate funds		4,516,065		4,562,718		
	\$	26,030,525	\$	25,972,946		

Longer-term AUM has increased from 26% in 2013 to 45% in 2016 to 72% as of March 31, 2023, driven by growth in opportunistic credit, Institutional Credit Strategies and real estate funds. Longer-term AUM creates stability in our platform and provides more consistency in our management fee earnings.

The table below presents the changes in the amount of incentive income accrued at the fund level but that has not yet been recognized in our revenues (ABURI) during the three months ended March 31, 2023:

	Recognized Incentive December 31, 2022 Income				Performance	March 31, 2023		
	Deter	noci 51, 2022		(dollars in	thous			March 51, 2025
Multi-strategy funds	\$	359	\$	(389)	\$	729	\$	699
Credit								
Opportunistic credit funds		37,328		(10,855)		32,080		58,553
Real estate funds		122,815		(29,169)		9,699		103,345
	\$	160,502	\$	(40,413)	\$	42,508	\$	162,597

Incentive income, if any, on our longer-term AUM is based on the cumulative investment performance generated over the respective commitment period. These amounts may ultimately not be recognized as revenue by us in the event of future losses in the respective funds. See "—Understanding Our Results—Revenues— Incentive Income" for additional information. As of March 31, 2023, our ABURI was \$162.6 million, relatively flat for the quarter as positive performance was largely offset by the crystallization of ABURI into incentive income in our real estate and opportunistic credit funds. We generated \$32.1 million of performance in our opportunistic credit funds, largely in the Customized Credit Focused platform and \$9.7 million of performance in our real estate funds, largely in Sculptor Real Estate Fund IV.

Our ABURI from longer-term AUM generally comprise the following:

- Multi-strategy funds. Multi-strategy ABURI is derived from clients in the three-year liquidity tranche, where incentive income other than tax distributions
  will be recognized at the end of each client's three-year period.
- Opportunistic credit funds. Opportunistic credit funds ABURI is derived from three sources:
  - Clients in the three-year and four-year liquidity tranches of an open-end opportunistic credit fund, where incentive income other than tax distributions will be recognized at the end of each client's three-year or four-year period.

- Long-dated closed-end opportunistic credit funds, where incentive income will be recognized during each fund's harvest period after invested capital and a preferred return has been distributed to the clients, other than tax distributions.
- The Customized Credit Focused Platform, where incentive income is recognized at the end of a multi-year term; previously crystallized on December 31, 2020, other than tax distributions.
- *Real estate funds.* Real Estate ABURI is derived from long-dated real estate funds, where incentive income will start to be recognized following the completion of each fund's investment period as investments are realized and after invested capital and a preferred return has been distributed to the clients other than tax distributions.

Certain ABURI amounts will generally have compensation expense (on an Economic Income basis) that will reduce the amount ultimately realized on a net basis. Compensation expense relating to ABURI from our real estate funds is generally recognized at the same time the related incentive income revenue is recognized as the compensation is structured as carried interest in these vehicles. Compensation expense relating to ABURI generated from our multi-strategy funds and opportunistic credit funds is generally recognized in the fourth quarter of the year the underlying fund performance is generated which may not occur at the same time that the related revenues are generated.

#### **Understanding Our Results**

#### Revenues

Our operations historically have been financed primarily by cash flows generated by our business. Our principal sources of revenues are management fees and incentive income. For any given period, our revenues are influenced by the amount of our AUM, the investment performance of our funds and the timing of when we recognize incentive income for certain AUM as discussed below.

The ability of investors to contribute capital to and redeem capital from our funds causes our AUM to fluctuate from period to period. Fluctuations in AUM also result from our funds' investment performance. Both of these factors directly impact the revenues we earn from management fees and incentive income. For example, a \$1.0 billion increase or decrease in AUM subject to a 1% management fee would generally increase or decrease annual management fees by \$10.0 million. If profits, net of management fees, attributable to a fee-paying fund investor were \$10.0 million in a given year, we generally would earn incentive income equal to \$2.0 million, assuming a 20% incentive income rate, a one-year commitment period, no hurdle rate and no high-water marks from prior years.

For any given quarter, our revenues are influenced by the combination of AUM and the investment performance of our funds. For example, incentive income for the majority of our multi-strategy AUM is recognized in the fourth quarter each year, based on full year investment performance.

Management Fees. Management fees are generally calculated and paid to us on a quarterly basis in advance, based on the amount of AUM at the beginning of the quarter. Management fees are prorated for capital inflows and redemptions during the quarter. Accordingly, changes in our management fee revenues from quarter to quarter are driven by changes in the quarterly opening balances of AUM, the relative magnitude and timing of inflows and redemptions during the respective quarter, the impact of differing management fee rates charged on those inflows and redemptions, as well as the impact of the deferral of subordinated management fees from certain CLOs. See "—Weighted-Average FP AUM and Average Management Fee Rates" for information on our average management fee rate and Note 11 to our consolidated financial statements for additional information regarding management fees.

*Incentive Income.* We earn incentive income based on the cumulative performance of our funds over a commitment period. We recognize incentive income when such amounts are probable of not significantly reversing. See Note 11 to our consolidated financial statements for additional information regarding incentive income.



Other Revenues. Other revenues consist primarily of interest income on investments in CLOs, cash equivalents and long-term U.S. government obligations, as well as subrental income. Interest income is recognized on an effective yield basis. Subrental income is recognized on a straight-line basis over the lease term.

Income of Consolidated Entities. Revenues recorded as income of consolidated entities consist primarily of interest income, dividend income, fees and other income.

#### Expenses

*Compensation and Benefits.* Compensation and benefits consist of salaries, employee benefits, payroll taxes, and discretionary and guaranteed cash bonus expenses. We generally recognize compensation and benefits expenses over the related service period.

On an annual basis, compensation and benefits comprise a significant portion of total expenses, with discretionary cash bonuses generally comprising a significant portion of total compensation and benefits. We accrue minimum annual discretionary cash bonuses on a straight-line basis during the year. The total amount of discretionary cash bonuses ultimately recognized for the full year, which is determined in the fourth quarter of each year, could differ materially from the minimum amount accrued, as the total discretionary cash bonus is dependent upon a variety of factors, including fund performance for the year.

Due to multi-year crystallizations in our credit and real estate funds, we may recognize discretionary bonus expense as incentive is generated at the fund level but before we recognize the related incentive income. As our discretionary cash bonuses are generally determined based on fund performance in a given year, there may be differences in the timing of when bonuses are accrued and when the corresponding incentive income is recognized, particularly for performance generated on our longer-term AUM and AUM that have annual incentive income crystallization dates other than at year-end. In the fourth quarter we recognize discretionary bonuses, which are largely based on current year fund performance regardless of the year in which incentive income is recognized. It is best to look at our compensation ratio on incentive income over a multi-year period given the difference in timing of these line items. For additional information on incentive income recognized at fund level but not yet recognized by us see "—Longer-Term AUM and Accrued Unrecognized Incentive Income" for additional information. We generally pay our bonuses in January of the year following the year in which bonuses were accrued.

Compensation and benefits also include equity-based compensation expense, which is primarily in the form of RSUs granted to our independent board members, employees and executive managing directors, as well as RSAs, PSUs and Partner Equity Units granted to executive managing directors. These awards are structured to create strong alignment of economic interest between our executives and shareholders, in addition to retaining key talent.

We also have profit-sharing arrangements whereby certain employees or executive managing directors are entitled to a share of incentive income that we earn primarily from our real estate funds. This incentive income is typically paid to us and then we pay a portion to the profit-sharing participant as investments held by these funds are realized. To the extent that the payments to the employees or executive managing directors are probable and reasonably estimable, we accrue these payments as compensation expense for GAAP purposes, which may occur prior to the recognition of the related incentive income.

Deferred cash interests ("DCIs") are also granted to certain employees and executive managing directors as a form of compensation. DCIs reflect notional fund investments made by us on behalf of an employee or executive managing director. DCIs generally vest over a three-year period, subject to an employee's or executive managing director's continued service. Upon vesting, we pay the employee or executive managing director an amount in cash equal to the notional investment represented by the DCIs, as adjusted for notional fund performance. Except as otherwise provided in the relevant DCI plan or in an award agreement, in the event of a termination of the employee's or executive managing director's service, any portion of the DCIs that is unvested as of the date of termination will be forfeited. These awards are designed to create strong alignment of economic interest between our executives and fund investors, in addition to retaining key talent.

Sculptor's compensation structure is designed to align the interests of our executive managing directors and employees with those of investors in our funds and our Class A Shareholders. Our compensation structure focuses on both individual and firm-wide performance through bonus compensation in a combination of equity and deferred cash interests that vest over time.



Interest Expense. Amounts included within interest expense relate primarily to indebtedness outstanding.

*General, Administrative and Other.* General, administrative and other expenses are comprised of professional services, occupancy and equipment, information processing and communications, recurring placement and related service fees, business development, insurance, impairment of right-of-use lease assets, foreign currency transaction gains and losses, and other miscellaneous expenses. Legal provisions are also included within general, administrative and other.

Expenses of Consolidated Entities. Expenses recorded as expenses of consolidated entities consist of interest expense, general, administrative and other miscellaneous expenses.

#### **Other Income**

Changes in Fair Value of Warrant Liabilities. Changes in fair value of warrant liabilities represent gains (losses) from changes in fair value of warrants.

Changes in Tax Receivable Agreement Liability. Changes in tax receivable agreement liability consists of changes in our estimate of the future payments related to the tax receivable agreement that result from changes in future income tax savings due to changes in tax rates. See Note 16 to our consolidated financial statements included in this report for additional information.

Net Losses on Retirement of Debt. Net losses on retirement of debt consist of net losses realized upon the retirement of any indebtedness outstanding, and include the write-off of unamortized debt discounts and issuance costs, as well as other fees incurred in connection with the retirement of debt.

Net Gains (Losses) on Investments. Net gains (losses) on investments primarily consist of realized and unrealized net gains and losses on investments in U.S. government obligations and investments in our funds, including CLOs and other funds we manage.

Net Gains of Consolidated Entities. Net gains of consolidated entities primarily consist of changes in the fair value of warrant liabilities related to our consolidated SPAC and gains (losses) on investments held by consolidated entities, as well as changes in the fair value of the structured alternative investment solution's assets and liabilities and related interest and other income.

#### Income Taxes

Income taxes consist of our provision for federal, state and local income taxes in the U.S. and foreign income taxes, including provisions for deferred income taxes resulting from temporary differences between the tax and GAAP bases. The computation of the provision requires certain estimates and significant judgment, including, but not limited to, the expected taxable income for the year, projections of the proportion of income earned and taxed in foreign jurisdictions, permanent differences between the tax and GAAP bases and the likelihood of being able to fully utilize deferred income tax assets existing as of the end of the period.

The Sculptor Operating Partnerships are partnerships for U.S. federal income tax purposes and the Registrant is a corporation for U.S. federal income tax purposes. Generally all of the income allocated to the Registrant from the Sculptor Operating Group will be subject to corporate-level income taxes in the U.S. See Note 12 for additional information regarding significant items impacting our income tax provision and effective tax rate.

#### Net Loss Attributable to Noncontrolling Interests and Redeemable Noncontrolling Interests

Noncontrolling interests represent ownership interests in our subsidiaries held by parties other than us and are primarily made up of Group A Units. Increases or decreases in net (loss) income attributable to the Group A Units are driven by the earnings of the Sculptor Operating Group. See Note 3 in our Annual Report for additional information regarding our ownership interest in the Sculptor Operating Group.



In 2021, we consolidated our SPAC, wherein its investors are able to redeem Class A shares issued by the SPAC. Allocations of earnings to these shares are reflected within net income (loss) attributable to redeemable noncontrolling interests in the consolidated statements of operations. Increases or decreases in the net income (loss) attributable to SPAC investors' interests in the SPAC is driven primarily by interest income generated on investments in U.S. Treasury bills, changes in fair value of warrant liabilities of the SPAC and various expenses related to legal costs, business development and insurance. Change in redemption value of Class A Shares of the consolidated SPAC is reflected within change in redemption value of redeemable noncontrolling interests in the consolidated statements of operations.

# **Results of Operations**

### Three Months Ended March 31, 2023 Compared to Three Months Ended March 31, 2022

#### Net Income Attributable to Class A Shareholders

	Three Months En	ded March 31,		Change		
	 2023	2022	2022 \$		%	
		(dollars in thousands)				
Net Income Attributable to Class A Shareholders	\$ 8,492	\$ 16,882	2 \$	(8,390)	(50)%	

Refer below for the discussion of the contributing factors to changes in net income attributable to Class A Shareholders from the prior year.

#### Revenues

	Three Months Ended March 31,					Change		
	2023			2022	\$		%	
			(dollar	s in thousands)				
Management fees	\$	63,708	\$	73,437	\$	(9,729)	(13)%	
Incentive income		40,286		21,642		18,644	86 %	
Other revenues		6,545		2,430		4,115	169 %	
Income (loss) of consolidated entities		2,696		(161)		2,857	n/m	
Total Revenues	\$	113,235	\$	97,348	\$	15,887	16 %	

Total revenues in the first quarter of 2023 were \$113.2 million, increasing \$15.9 million, primarily due to the following:

# Management Fees

Management fees decreased by \$9.7 million, primarily driven lower average assets under management in our multi-strategy funds, as a result of negative fund performance in 2022 as well as net outflows. Please see "—Managing Business Performance—Multi-Strategy Funds" for additional information regarding the performance of the Sculptor Master Fund and "—Managing Business Performance—Weighted-Average FP AUM and Average Management Fee Rates" and "— Managing Business Performance—Summary of Changes in FP AUM" above for information regarding our average management fee rates and further detail on changes in FP AUM, respectively.

#### Incentive Income

Incentive income increased by \$18.6 million to \$40.3 million, primarily driven by the following:

- · Multi-strategy funds. Incentive income in our multi-strategy funds remained relatively flat year-over-year.
- Opportunistic credit funds. We recognized \$10.8 million of incentive in the quarter primarily from the Customized Credit Focused Platform. A \$9.0 million
  decrease in incentive income from the prior year quarter was largely due to lower crystallized incentive in Sculptor Credit Opportunities Fund. Incentive
  income in our opportunistic credit funds is generally recognized at the end of a multi-year investment period, the timing of which will vary by fund and
  individual investor.
- Real estate funds. We recognized \$29.2 million of incentive in the quarter driven by crystallizations in Sculptor Real Estate Fund III, as the fund is realizing
  investments during its harvest period. A \$28.3 million increase from the prior year quarter was driven by timing of realizations in our real estate funds which
  will vary from period to period based on exit opportunities.

#### Other Revenues

Other revenues increased \$4.1 million, primarily as a result of higher interest income on both cash and cash equivalents, longer-term treasury bills and our risk retention investments in CLOs driven by higher interest rates.

### Income of Consolidated Entities

Income of consolidated entities increased \$2.9 million, driven primarily by increase in interest income generated on the trust assets of our consolidated SPAC invested in U.S. government obligations. The increase in interest income was due to higher interest rates period-over-period.

# Expenses

	Three Months Ended March 31,					Change		
	2023		2	2022		\$	%	
			(dollars i	n thousands)				
Compensation and benefits	\$	68,622	\$	77,785	\$	(9,163)	(12)%	
Interest expense		5,596		3,285		2,311	70 %	
General, administrative and other		33,795		27,316		6,479	24 %	
Expenses of consolidated entities		547		244		303	124 %	
Total Expenses	\$	108,560	\$	108,630	\$	(70)	<u>         %</u>	

Total expenses were \$108.6 million, remaining relatively flat, primarily due to the following:

#### Compensation and Benefits

Compensation and benefits decreased \$9.2 million, primarily driven by the following:

• Equity-based compensation expenses decreased by \$10.9 million, primarily due to the following: (i) an \$8.4 million decrease in stock-based compensation related to RSUs and RSAs primarily due to fewer units outstanding and lower weighted-average grant date fair value year-over-year; and (ii) a \$2.1 million decrease in amounts related to Group E Units, as fewer units remain outstanding.

#### Interest Expense

A \$2.3 million increase in interest expense, primarily due to higher interest rates.

#### General, Administrative and Other Expenses

A \$6.5 million increase in general, administrative and other expenses primarily due to a \$6.2 million increase in professional services expenses, largely as a result of elevated legal costs. This increase was partially offset by reductions across various other operating expense categories.

#### **Other Income**

		Three Months I	Ended March 31,		Change		
		2022		\$	%		
			(dollars in thousan	is)			
Changes in fair value of warrant liabilities	\$	174	\$ 24	336 \$	6 (24,162)	(99)%	
Changes in tax receivable agreement liability		57		(7)	64	n/m	
Net gains (losses) on investments		4,928	(5,	344)	10,272	(192)%	
Net gains of consolidated entities		7,877	4	140	3,737	90 %	
Total Other Income	\$	13,036	\$ 23	125 \$	6 (10,089)	(44)%	

Total other income was \$13.0 million, down from a gain of \$23.1 million, which resulted from the following:

- Changes in fair value of warrant liabilities. These represent the change in the fair value of warrants to purchase our Class A Shares that were issued in
  connection with the 2020 Credit Agreement. The primary driver of the changes in fair value for both 2023 and 2022 was the change in our Class A Share
  price during each of the respective periods. See Note 4 to our consolidated financial statements included in this report for additional details on warrants
  valuation inputs.
- Changes in tax receivable agreement liability. These are a result of changes in projected future tax rates impacting the anticipated liability under the tax receivable agreement.
- Net gains (losses) on investments. Investment income increased by \$10.3 million. This was primarily due to gains on our risk retention investments in our CLOs and equity method investments in our multi-strategy funds, compared to the prior year period in which these investments generated losses. The increase in investment income was partially offset by higher losses on investments in U.S. government obligations.
- Net gains of consolidated entities. Income of consolidated entities increased by \$3.7 million, primarily due to gains on investments in funds of our consolidated structured alternative investment solution.

### Income Taxes

Three Months E	nded March 31,	Cl	Change		
2023	2022	\$	%		
	(dollars in thousands)				
12,747	\$ 6,967	\$ 5,780	83 %		
	2023	(dollars in thousands)	2023 2022 \$ (dollars in thousands)		

Income tax expense increased by \$5.8 million, primarily due to the increase in profitability and differences in taxable income.

#### Net Loss Attributable to Noncontrolling Interests

The following table presents the components of the net loss attributable to noncontrolling interests and net income attributable to redeemable noncontrolling interests:

	Three Months I	nded Ma	Change		
	2023		2022	\$	%
		(dolla	rs in thousands)		
Group A Units	\$ (7,000)	\$	(12,663)	\$ 5,663	(45)%
Other	795		657	138	21 %
Noncontrolling Interests	\$ (6,205)	\$	(12,006)	\$ 5,801	(48)%
Redeemable noncontrolling interests	\$ 1,499	\$	3,068	\$ (1,569)	(51)%

Net loss attributable to noncontrolling interests was \$6.2 million, decreasing by \$5.8 million. The decrease in loss was driven by lower losses generated by Sculptor Capital Advisors LP and Sculptor Capital Advisors II LP in the first quarter of 2023 as compared to the first quarter of 2022. There was no income allocated to the noncontrolling interests from Sculptor Capital LP in those periods. During the Distribution Holiday, net income earned by any Sculptor Operating Partnership is allocated 100% to Sculptor Capital Management, Inc., while losses are allocated on a pro rata basis among the Group A Units (noncontrolling interests) and Sculptor Capital Management, Inc. as described in Note 3 to the financial statements included in this report.

Net income attributable to redeemable noncontrolling interests relates to the SPAC. The \$1.6 million decrease was primarily due to loss on the change in fair value of the SPAC's warrant liabilities in the first quarter of 2023, as compared to a gain recognized in the prior year period, partially offset by higher interest income earned on the SPAC's trust assets.

#### Change in Redemption Value of Redeemable Noncontrolling Interests

The following table presents the change in redemption value of redeemable noncontrolling interests:

	 Three Months E	nded March 31,		Change		
	2023 2022		_	\$	%	
		(dollars in thousands)				
Change in redemption value of redeemable noncontrolling interests	\$ (1,178)	\$ 3,068	3 <b>\$</b>	(4,246)	(138)%	

The change in redemption value of redeemable noncontrolling interest was a loss of \$1.2 million, decreasing by \$4.2 million. These amounts represent the accretion to redemption value of the Class A Shares related to our consolidated SPAC. The change period over period was primarily driven by the fluctuations in the SPAC's earnings allocated to the SPAC's Class A shareholders.

#### **Economic Income Analysis**

In addition to analyzing our results on a GAAP basis, management also reviews our results on an "Economic Income" basis. Economic Income excludes the adjustments described below that are required for presentation of our results on a GAAP basis, but that management does not consider when evaluating operating performance in any given period. Management uses Economic Income as the basis on which it evaluates our financial performance and makes resource allocation and other operating decisions. Management considers it important that investors review the same operating information that it uses.

Economic Income is a measure of pre-tax operating performance that excludes the following from our results on a GAAP basis:

• Equity-based compensation expenses, net of cash settled RSUs. When the number of RSUs to be settled in cash is discretionary at the time of the grant, then the fair value of RSUs that are settled in cash is included as an expense at

the time of settlement. When the number of RSUs to be settled in cash is certain on the grant date, then the expense is recognized during the performance period to which the award relates.

- Amounts related to non-cash interest expense accretion on term debt. The 2020 Term Loan and Debt Securities, which were issued in connection with the
  Recapitalization, were each recognized at a significant discount, as proceeds from each borrowing were allocated to warrant liabilities and the 2019
  Preferred Units, respectively, resulting in non-cash accretion to par over time through interest expense for GAAP. The Debt Securities and the 2019
  Preferred Units were fully redeemed in 2020. Management excludes this non-cash expense from Economic Income, as it does not consider it to be
  reflective of our economic borrowing costs.
- Depreciation and amortization expenses, changes in fair value of warrant liabilities, changes in the tax receivable agreement liability, net losses on
  retirement of debt, gains and losses on fixed assets, and gains and losses on investments in funds, as management does not consider these items to be
  reflective of operating performance.
- Impairment of right-of-use lease assets is excluded from Economic Income at the time the impairment is recognized for GAAP and the impact is then amortized over the lease term for Economic Income, as management evaluates impairment expenses over the life of the related lease asset and considers the impairment charge to be nonrecurring in nature. Additionally, rent expense is offset by subrental income as management evaluates rent expenses on a net basis.
- Income allocations to our executive managing directors on their direct interests in the Sculptor Operating Group. Management reviews operating
  performance at the Sculptor Operating Group level, where our operations are performed, prior to making any income allocations.
- Net income (loss) attributable to redeemable noncontrolling interests, which relates to our consolidated SPAC, is also eliminated as management does not consider this to be reflective of operating performance.
- Amounts related to the consolidated entities, as management does not consider these amounts to be representative of our core operating performance. We
  also exclude the related eliminations of management fees and incentive income, as management reviews the total amount of management fees and
  incentive income earned in relation to total AUM and fund performance.

Additionally, management fees are presented net of recurring placement and related service fees, as management considers these fees a reduction in management fees, not an expense.

Expenses related to incentive income profit-sharing arrangements are generally recognized at the same time the related incentive income revenue is recognized, as management reviews the compensation expense related to these arrangements in relation to any incentive income earned from the relevant fund.

Further, for Economic Income deferred cash compensation is expensed in full during the performance period to which the award relates, rather than over the service period for GAAP, as management views the compensation expense impact in relation to the performance period.

As a result of the adjustments described above, management fees, incentive income, other revenues, compensation and benefits, interest expense, general, administrative and other expenses, net income (loss) attributable to noncontrolling interests and net income (loss) attributable to redeemable noncontrolling interests as presented on an Economic Income basis are also non-GAAP measures.

For reconciliations of our non-GAAP measures to the respective GAAP measures, please see "-Economic Income Reconciliations" at the end of this MD&A.

Our non-GAAP financial measures should not be considered alternatives to our GAAP net income allocated to Class A Shareholders or cash flow from operations, or as indicative of liquidity or the cash available to fund operations. Our non-GAAP measures may not be comparable to similarly titled measures used by other companies.

### Three Months Ended March 31, 2023 Compared to Three Months Ended March 31, 2022

### Economic Income (Non-GAAP)

	 Three Months Ended March 31,				Change		
	 2023		2022	\$		%	
		(dolla	ars in thousands)				
Economic Income	\$ 18,558	\$	29,201	\$	(10,643)		(36)%

Refer below for the discussion of the contributing factors to changes in Economic Income from the prior year.

### Economic Income Revenues (Non-GAAP)

		Three Months Ended March 31,				Change		
	2023		_	2022	\$		%	
			(dollar:	s in thousands)				
Economic Income Basis								
Management fees	\$	59,655	\$	67,757	\$	(8,102)	(12)%	
Incentive income		40,334		21,569		18,765	87 %	
Other revenues		5,604		1,440		4,164	289 %	
Total Economic Income Revenues	\$	105,593	\$	90,766	\$	14,827	16 %	

Economic Income revenues were \$105.6 million, increasing \$14.8 million, primarily due to the following:

### Management Fees

Management fees decreased by \$8.1 million, driven primarily by multi-strategy funds as a result of lower average assets under management in our multistrategy funds, as a result of negative fund performance in 2022 as well as net outflows. Please see "—Managing Business Performance—Multi-Strategy Funds" for additional information regarding the performance of the Sculptor Master Fund and "—Managing Business Performance—Weighted-Average FP AUM and Average Management Fee Rates" and "—Managing Business Performance—Summary of Changes in FP AUM" above for information regarding our average management fee rates and further detail on changes in FP AUM, respectively.

#### Incentive Income

Incentive income increased by \$18.8 million to \$40.3 million, primarily due to the following:

- Multi-strategy funds. Incentive income in our multi-strategy funds remained relatively flat year-over-year.
- Opportunistic credit funds. We recognized \$10.8 million of incentive in the quarter primarily from the Customized Credit Focused Platform. An
  \$8.9 million decrease in incentive income from the prior year quarter was largely due to lower crystallized incentive in Sculptor Credit Opportunities Fund.
  Incentive income in our opportunistic credit funds is generally recognized at the end of a multi-year investment period, the timing of which will vary by
  fund and individual investor.
- *Real estate funds.* We recognized \$29.2 million of incentive in the quarter driven by crystallizations in Sculptor Real Estate Fund III, as the fund is realizing investments during its harvest period. A \$28.3 million increase from the prior year quarter was driven by timing of realizations in our real estate funds which will vary from period to period based on exit opportunities.

### Other Revenues

Other revenues increased by \$4.2 million, primarily as a result of higher interest income on both cash and cash equivalents, longer-term treasury bills and our risk retention investments in CLOs driven by higher interest rates.

### Economic Income Expenses (Non-GAAP)

		Three Months I	Ended March 31,	Change		
	2023		2022		\$	%
			(dollars in thousan	is)		
Economic Income Basis						
Compensation and benefits	\$	53,822	\$ 39	197 \$	14,625	37 %
Interest expense		5,349	3	039	2,310	76 %
General, administrative and other expenses		27,864	19	327	8,537	44 %
Total Economic Income Expenses	\$	87,035	\$ 61	563 \$	25,472	41 %

Economic Income expenses were \$87.0 million, increasing \$25.5 million, primarily due to the following:

#### Compensation and Benefits

Compensation and benefits increased by \$14.6 million, primarily driven by the following:

• Bonus expense increased by \$13.6 million, due to higher real estate profit sharing expense linked to incentive income generated by Sculptor Real Estate Fund III.

# Interest Expense

A \$2.3 million increase in interest expense primarily due to higher interest rates.

#### General, Administrative and Other Expenses

An \$8.5 million increase in general, administrative and other expenses, largely driven by a \$6.2 million increase in professional services expenses as a result of elevated legal costs. This increase was partially offset by reductions across various other operating expense categories.

#### Liquidity and Capital Resources

### Overview

The working capital needs of our business have historically been met, and we anticipate will continue to be met, through cash generated from management fees and incentive income earned from our funds.

We ended the quarter with \$211.8 million of unrestricted cash and cash equivalents, and \$46.4 million of management fees and incentive income receivable (the majority of which will be collected in the second quarter of 2023) and \$10.0 million of investments in U.S. government obligations that we can liquidate as needed. We also have access to an additional \$25.0 million through our undrawn 2020 Revolving Credit Facility.

Based on management's experience and our current level of AUM, we believe that our current liquidity position, together with the cash generated from management fees will be sufficient to meet our anticipated fixed operating expenses (as defined below) and other working capital needs for at least the next 12 months. For our longer-term liquidity needs, we expect to continue to fund our fixed operating expenses through management fees and to fund discretionary cash bonuses and the

repayment of our financing arrangements through a combination of management fees and incentive income. We may also decide to meet these requirements by issuing additional debt, equity or other securities.

Over the long term, we believe our AUM will grow, including longer-term fee generating capital, and sustain positive investment performance in our funds, which will reflect positively on our revenue streams strengthening the balance sheet and providing the firm with stability to cover our long-term liquidity requirements.

To maintain maximum flexibility to meet demands and opportunities both in the short and long term, and subject to existing contractual arrangements, we may want to use cash on hand, issue additional equity or borrow additional funds to:

- Support the future growth in our business.
- Create new or enhance existing products and investment platforms.
- Repay amounts due under our debt obligations and repurchase agreements.
- Repay amounts due under the tax receivable agreement.
- Repurchase Class A Shares or Sculptor Operating Group Units.
- Pursue new investment opportunities.
- Develop new distribution channels.
- Pay dividends.

#### Share Repurchase Program

In February 2022, the Board of Directors authorized us to repurchase up to \$100.0 million of our outstanding common stock. As of March 31, 2023, we repurchased 3,022,380 Class A Shares at the average price of \$10.75 per share. No shares were repurchased in the three months ended March 31, 2023. The repurchase program has no expiration date. We may purchase shares on a discretionary basis from time to time through open market purchases, privately negotiated transactions or other means including through Rule 10b5-1 trading plans or through the use of other techniques such as accelerated share repurchases. The timing and amount of any transactions will be subject to our discretion based upon market conditions and other opportunities that we may have for the use or investment of our cash balances. The repurchase program does not require the purchase of any minimum number of shares and may be suspended, modified or discontinued at any time without prior notice.

# Liquidity Needs

Over the next 12 months, we expect that our primary liquidity needs will be to:

- Pay our operating expenses.
- · Pay interest and principal on our financing arrangements.
- Provide capital to facilitate the growth of our business, including making risk retention investments in CLOs managed by us that are subject to EU and UK
  risk retention rules, investments in our funds and fund capital commitments to our funds.
- Pay income taxes, RSU tax withholding obligations and amounts due under the tax receivable agreement.
- Make cash distributions in accordance with our distribution policy.



# **Operating** Expenses

We generally rely on management fees to cover our "fixed" operating expenses, which we define as salaries, benefits, a minimum discretionary bonus and general, administrative and other expenses, including upcoming lease payments as presented in Note 6 to our consolidated financial statements, incurred in the ordinary course of business. No assurances can be given that our management fees will be sufficient to cover our fixed operating expenses in future periods. To the extent our management fees do not cover our fixed operating expenses, as well as to fund any other liabilities, we would rely on cash on hand and incentive income to cover any shortfall. We cannot predict the amount of incentive income, if any, that we may earn in any given year. Total annual revenues, which are heavily influenced by the amount of incentive income we earn, historically have been sufficient to fund both our fixed operating expenses and all of our other working capital needs, including annual discretionary cash bonuses. These cash bonuses, which historically have comprised our largest cash operating expense, are variable such that in any year where total annual revenues are greater or less than the prior year, cash bonuses may be adjusted accordingly. Our ability to scale our largest cash operating expense to our total annual revenues helps us manage our cash flow and liquidity position from year to year.

Historically, we have determined the amount of discretionary cash bonuses during the fourth quarter of each year, based on our total annual revenues and fund performance. We have historically funded these amounts through fourth quarter management fees and incentive income crystallized on December 31, which represents the majority of the incentive income we typically earn each year. Related to performance on longer-term AUM, we accrue bonus expense on ABURI which will not be recognized as incentive income in the current year, but will have associated bonus expense in the current year period. This ABURI could crystallize into incentive income in future periods without the associated bonus expense, which would shift attributable earnings into future periods. In addition, we may elect to increase the amount of cash bonuses paid to employees over the amount already accrued throughout the year, with any incremental amounts recognized as expense in the fourth quarter. Although we cannot predict the amount, if any, of incentive income we may earn, we are able to regularly monitor expected management fees and we believe that we may be able to adjust our expense infrastructure, including discretionary cash bonuses, as needed to meet the requirements of our business and in order to maintain positive operating cash flows. Nevertheless, if we generate insufficient cash flows from operations to meet our short-term liquidity needs, we may have to borrow funds or sell assets, subject to existing contractual arrangements.

#### Financing Arrangements

We may use cash on hand to pay interest and principal due on our financing arrangements, including debt obligations and repurchase agreements, prior to their respective maturity or due dates, which would reduce amounts available to distribute to our Class A Shareholders. We may also refinance all or a portion of any borrowings outstanding on or prior to their respective maturity dates. For any amounts unpaid as of a maturity or due date, we will be required to repay the remaining balance by using cash on hand, refinancing the remaining balance by incurring new debt, which could result in higher borrowing costs, or by issuing equity or other securities, which would dilute existing shareholders. See Notes 7 and 8 to our consolidated financial statements for details on our debt obligations and repurchase agreements.

#### CLO Risk Retention Investments

In order to meet risk retention requirements for certain of the CLOs we manage, we use a combination of cash on hand, as well as financing under the CLO Investments Loans and repurchase agreements to fund our 5% risk retention investments. We expect to continue relying on a combination of cash on hand and financing to fund future CLO risk retention investments. Payments of interest and principal on these borrowings are generally due at such time interest and principal payments are received on our risk retention investments in the related CLOs; therefore, our CLO risk retention investments and related financings generally have a net positive impact on our liquidity at each CLO interest and principal payment date.

#### Tax Receivable Agreement

We have made, and may in the future be required to make, payments under the tax receivable agreement that we entered into with our executive managing directors and Ziff Investors Partnership, L.P. II and certain of its affiliates and control persons (the "Ziffs"). As of March 31, 2023, assuming no material changes in the relevant tax law and that we generate sufficient taxable income to realize the full tax benefit of the increased amortization resulting from the increase in tax basis of certain Sculptor Operating Group assets, we expected to pay our executive managing directors and the Ziffs approximately \$190.2 million. Future

cash savings and related payments to our executive managing directors under the tax receivable agreement in respect of subsequent exchanges would be in addition to these amounts. See Note 16 to our consolidated financial statements for additional details.

Payments under the tax receivable agreement are anticipated to increase the tax basis adjustment and, consequently, result in increasing annual amortization deductions in the taxable years of and after such increases to the original basis adjustments, and potentially will give rise to increasing tax savings with respect to such years and correspondingly increasing payments under the tax receivable agreement.

The obligation to make payments under the tax receivable agreement is an obligation of Sculptor Corp, and any other corporate taxpaying entities that hold Group B Units, and not of the Sculptor Operating Group. We may need to incur debt to finance payments under the tax receivable agreement to the extent the Sculptor Operating Group does not distribute cash to Sculptor Corp in an amount sufficient to meet our obligations under the tax receivable agreement.

The actual increase in tax basis of the Sculptor Operating Group assets resulting from an exchange or from payments under the tax receivable agreement, as well as the amortization thereof and the timing and amount of payments under the tax receivable agreement, will vary based upon a number of factors, including the following:

- The amount and timing of our income will impact the payments to be made under the tax receivable agreement. To the extent that we do not have
  sufficient taxable income to utilize the amortization deductions available as a result of the increased tax basis in the Sculptor Operating Partnerships'
  assets, payments required under the tax receivable agreement would be reduced.
- The price of our Class A Shares at the time of any exchange will determine the actual increase in tax basis of the Sculptor Operating Partnerships' assets resulting from such exchange; payments under the tax receivable agreement resulting from future exchanges, if any, will be dependent in part upon such actual increase in tax basis.
- The composition of the Sculptor Operating Group assets at the time of any exchange will determine the extent to which we may benefit from amortizing the increased tax basis in such assets and thus will impact the amount of future payments under the tax receivable agreement resulting from any future exchanges.
- The extent to which future exchanges are taxable will impact the extent to which we will receive an increase in tax basis of the Sculptor Operating Group assets as a result of such exchanges, and thus will impact the benefit derived by us and the resulting payments, if any, to be made under the tax receivable agreement.
- The tax rates in effect at the time any potential tax savings are realized, which would affect the amount of any future payments under the tax receivable agreement.

Depending upon the outcome of these factors, payments that we may be obligated to make to our current and former executive managing directors and the Ziffs under the tax receivable agreement in respect of exchanges could be substantial. In light of the numerous factors affecting our obligation to make payments under the tax receivable agreement, the timing and amounts of any such actual payments are not reasonably ascertainable.

#### Dividends and Distributions

The table below presents the cash dividends paid on our Class A Shares in 2023 and 2022. Dividends are generally declared and paid in the quarter following the quarter to which they relate. For example, the dividend paid on March 21, 2023, was in respect of earnings for the fourth quarter of 2022. We paid no related cash distributions to our executive managing directors on their Sculptor Operating Group Units in the respective periods as a result of the Distribution Holiday.

	Class A Shares		
Payment Date	Record Date	Dividen	d per Share
March 21, 2023	March 14, 2023	\$	0.20
November 28, 2022	November 21, 2022	\$	0.01
August 22, 2022	August 15, 2022	\$	0.13
May 25, 2022	May 18, 2022	\$	0.11

As discussed in Note 3 in our Annual Report, in connection with the Recapitalization, we and our executive managing directors agreed to a "Distribution Holiday" on the Group A Units, Group E Units, Group P Units, PSUs and certain RSUs and RSAs that will terminate on the earlier of (x) 45 days after the last day of the first calendar quarter as of which the achievement of \$600.0 million of Distribution Holiday Economic Income is realized and (y) April 1, 2026. During the Distribution Holiday, dividends may continue to be paid on our Class A Shares. As of March 31, 2023, we have generated a total of \$545.6 million of Distribution Holiday Economic Income, compared to the target of \$600.0 million.

Distribution Holiday Economic Income is the cumulative amount of Economic Income earned since October 1, 2018, less any dividends paid to Class A Shareholders and on the now-retired Preferred Units. Distribution Holiday Economic Income is a non-GAAP measure that is defined in the agreements of limited partnership of the Sculptor Operating Partnerships and is being presented to provide an update on the progress made toward the \$600.0 million target required to exit the Distribution Holiday. Please see "—Distribution Holiday Economic Income Reconciliation" for a reconciliation of Distribution Holiday Economic Income to net income attributable to Class A Shareholders.

During the Distribution Holiday, we expect to pay dividends on our Class A Shares annually in an aggregate amount equal to not less than 20% or greater than 30% of our annual Economic Income less an estimate of payments under the tax receivable agreement, and income taxes related to the earnings for the periods; provided, that, if the minimum amount of dividends eligible to be made hereunder would be \$1.00 or less per Class A Share, then we expect to pay up to \$1.00 per Class A Share (subject to appropriate adjustment in the event of any equity dividend, equity split, combination or other similar recapitalization with respect to the Class A Shares). During the Distribution Holiday, (i) we will only make distributions with respect to Group B Units, (ii) the performance thresholds of Group P Units and PSUs shall be adjusted to take into account performance and distributions during such period, and (iii) RSUs and certain RSAs will continue to receive dividend equivalents in respect of dividends or distributions paid on the Class A Shares. For certain executive managing directors, distributions on RSUs, as well as distributions counted in determining whether market performance conditions of Group P Units and PSUs are met, are limited to an aggregate amount not to exceed \$4.00 per Group P Unit, PSU, RSU, or RSA, as applicable, cumulatively during the Distribution Holiday. Following the termination of the Distribution Holiday, Group A Units and Group E Units (whether vested or unvested) shall receive distributions even if such units have not been booked-up. See Note 13 in our Annual Report for additional information.

The declaration and payment of any distribution may be subject to legal, contractual or other restrictions. For example, as a Delaware corporation, the Registrant's Board may only declare and pay dividends either out of its surplus (as defined in Delaware General Corporation Law) or in case there is no such surplus, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. Our cash needs and payment obligations may fluctuate significantly from quarter to quarter, and we may have material unexpected expenses in any period. This may cause amounts available for distribution to significantly fluctuate from quarter to quarter or may reduce or eliminate such amounts.

Additionally, RSUs and certain RSAs outstanding accrue dividend equivalents equal to the dividend amounts paid on our Class A Shares. To date, these dividend equivalents have been awarded in the form of additional RSUs or RSAs, as applicable, which accrue additional dividend equivalents. The dividend equivalents will only be paid if the related RSUs/RSAs vest and will



be settled at the same time as the underlying RSUs/RSAs. Our Board of Directors has the right to determine whether the RSUs and any related dividend equivalents will be settled in Class A Shares or in cash. We currently withhold shares to satisfy the tax withholding obligations related to vested RSUs/RSAs and dividend equivalents held by our employees, which results in the use of cash from operations or borrowings to satisfy these tax-withholding payments. In addition, certain RSAs and Class P Units may receive dividend equivalents in the form of additional RSAs or Class P Units, as applicable, upon satisfaction of certain market performance-based vesting requirements.

Historically, when we have paid dividends on our Class A Shares, we also made distributions to our executive managing directors on their interests in the Sculptor Operating Group, subject to the terms of the limited partnership agreements of the Sculptor Operating Partnerships; however, as part of the Recapitalization, the Sculptor Operating Partnerships initiated the Distribution Holiday. See Note 3 in our Annual Report for additional information regarding the Distribution Holiday.

Our cash distribution policy has certain risks and limitations, particularly with respect to our liquidity. Although we expect to pay distributions according to our policy, we may not make distributions according to our policy, or at all, if, among other things, we do not have the cash necessary to pay the distribution. Furthermore, by paying cash distributions rather than investing that cash in our businesses, we might risk slowing the pace of our growth, or not having a sufficient amount of cash to fund our obligations, operations, new investments or unanticipated capital expenditures, should the need arise. In such event, we may not be able to execute our business and growth strategy to the extent intended.

#### Risks to Our Liquidity

In the normal course of our funds' life cycles, investors in our multi-strategy and certain open-end opportunistic credit funds have the right to redeem their interests following an initial lock up period, as discussed in the "Managing Business Performance" section, which could impact our liquidity and management fees. While we continuously make every effort to scale our operations so that management fees are sufficient to cover our fixed operating expenses, our management fees may not always cover these expenses. Additionally, in the event that a future contingent liability were to arise that exceeded our liquidity resources, we would need to rely on new sources of liquidity such as issuing additional equity or borrowing additional funds.

Any new borrowing arrangement that we may enter into may have covenants that impose additional limitations on us, including with respect to making distributions, entering into business transactions or other matters, and may result in increased interest expense. If we are unable to meet our debt obligations on terms that are favorable to us, our business may be adversely impacted. No assurance can be given that we will be able to issue new notes, enter into new credit facilities or issue equity or other securities in the future on attractive terms or at all.

Adverse market conditions, increase the risk that our management fees and incentive income may decline if net outflows increase or as a result of performancerelated depreciation in our funds. Lower revenues and other factors may make it more difficult or costly to raise or borrow additional funds, and excessive borrowing costs or other significant market barriers may limit or prevent us from maximizing our growth potential and flexibility. We have also evaluated our financing arrangements to ensure compliance with debt covenants. Through the date of this filing, we remain in compliance with our debt covenants and expect to continue to be in compliance in the near term.

Our CLO risk retention financing arrangements are not subject to any financial maintenance covenants, but are subject to customary events of default and covenants included in financing arrangements of this type and also include terms that require our continued involvement with the CLOs. In addition to customary events of default included in financing arrangements of this type, the CLO Investments Loans may be accelerated to the extent there is an event of default ("EOD") at the CLO level. Prior to the relevant CLO's maturity date, this would include certain material covenant breaches, regulatory and insolvency events for the relevant CLO issuer, as well as a payment default where the relevant CLO is unable to make interest payments on the senior, non-deferrable interest notes issued by the CLO. For the repurchase agreements, in addition to customary events of default and covenants included in financing arrangements of this type, this is only triggered in the event of an EOD at the CLO level. Currently, we do not view any of the customary or CLO level EODs for these types of financing arrangements as a material risk. In particular, an EOD related to an



interest payment default on the senior, non-deferrable interest notes of the type of cash flow CLOs that we manage has been unprecedented even during the credit crisis in 2008 and 2009.

On March 5, 2021, the UK Financial Conduct Authority announced that it would phase out LIBOR as a benchmark immediately after December 31, 2021, for sterling, euro, Japanese yen, Swiss franc and 1-week and 2-month U.S. Dollar settings and immediately after June 30, 2023, for the remaining U.S. Dollar settings. As of March 31, 2023, we had direct exposure to U.S. Dollar LIBOR-linked interest rate settings through certain CLO Investments and associated CLO Investments Loans. In December 2022, we elected to transition the applicable interest rate on the 2020 Credit Agreement from LIBOR to SOFR.

In the first quarter of 2020, we formed an internal LIBOR Transition Working Group to help effectuate an orderly transition from LIBOR. Each of our CLO Investments and CLO Investments Loans that reference U.S. Dollar LIBOR settings are expected to be transitioned to an alternative reference rate. This transition will either be carried out through hardwired replacement mechanisms and/or amendment procedures in the existing governing documents for such CLO Investments and CLO Investments Loans or, if the related governing documents do not clearly or practicably address fallbacks to alternative base rates, then potentially by application of the Adjustable Interest Rate (LIBOR) Act (the "LIBOR Act"), which was signed into law in the United States as part of the Consolidated Appropriations Act of 2022. The LIBOR Act establishes a process for replacing LIBOR on existing LIBOR contracts (governed by law in the United States) by providing that a benchmark replacement identified by the Federal Reserve Board that is based on the Secured Overnight Financing Rate (plus a spread) will replace LIBOR as the benchmark for such contracts.

Additionally, we have pursued several technology initiatives to ensure that firm-wide accounting and master data systems are equipped to handle evolving market conventions associated with regulatory recommended reference rates, and will continue to monitor our needs for any future changes in market standards. Our senior management has oversight of our transition efforts, and periodic updates have been provided to the Audit Committee of our Board of Directors. For the face value of instruments impacted by the LIBOR transition that we hold on our books see Note 7 to our consolidated financial statements included in this report. See "Part I, Item 1A. Risk Factors—Risks Related to Our Business—*The replacement of LIBOR with an alternative reference rate, may adversely affect our collateralized loan obligation transactions*" in our Annual Report for additional information.

#### **Our Funds' Liquidity and Capital Resources**

Our funds have access to liquidity from our prime brokers and other counterparties. Additionally, our funds may have committed facilities in addition to regular financing from our counterparties. These sources of liquidity provide our funds with additional financing resources, allowing them to take advantage of opportunities in the global marketplace.

Our funds' current liquidity position could be adversely impacted by any substantial, unanticipated investor redemptions from our funds that are made within a short time period. As discussed above in the "Managing Business Performance" section, capital contributions from investors in our multi-strategy and open-end opportunistic credit funds generally are subject to initial lock-up periods of one to four years, except for certain multi-strategy fund investors who have the right to redeem their interests on a quarterly basis. Following the expiration of these lock-up periods, subject to certain limitations, investors may redeem capital generally on a quarterly, annual, or three-year basis upon giving 30 to 90 days' prior written notice. These lock-ups and redemption notice periods help us to manage our liquidity position. Investors in our other funds are generally not allowed to redeem until the end of the life of the fund.

We also follow a rigorous risk management process and regularly monitor the liquidity of our funds' portfolios in relation to economic and market factors and the timing of potential investor redemptions. As a result of this process, we may determine to reduce exposure or increase the liquidity of our funds' portfolios at any time, whether in response to global economic and market conditions, redemption requests or otherwise. For these reasons, we believe we will be well prepared to address market conditions and redemption requests, as well as any other events, with limited impact on our funds' liquidity position. Nevertheless, significant redemptions made during a single quarter, or in successive quarters, could adversely affect our funds' liquidity position, as we may meet redemptions by using our funds' available cash or selling assets (possibly at a loss). Such actions would result in lower AUM, which would reduce the amount of management fees and incentive income we may earn. Our funds could also meet redemption requests by increasing leverage, provided we are able to obtain financing on reasonable terms, if at all. We believe our funds have sufficient liquidity to meet any anticipated redemptions for the foreseeable future.



#### Liquidity of Consolidated SPAC

The investments of our consolidated SPAC are held in a trust account that includes U.S. Treasury bills with original maturities of 90 days or greater when purchased, that were purchased with funds raised through the initial public offering of the consolidated entity. The \$240.5 million in funds as of March 31, 2023, are restricted for use and may only be used for purposes of completing an initial business combination or redemption of public shares as set forth in the SPAC trust agreement.

### **Cash Flows Analysis**

**Operating Activities.** Net cash from operating activities for the three months ended March 31, 2023 and 2022 was \$(63.9) million and \$(91.2) million, respectively. Excluding the activity of our consolidated entities, our net cash from operating activities was \$(66.5) million and \$(87.1) million for the three months ended March 31, 2023 and 2022, respectively. Our net cash flows from operating activities are generally comprised of current-year management fees, the collection of incentive income earned during the fourth quarter of the previous year, interest income collected on our investments and bank deposits, less cash used for operating expenses, including interest paid on our debt obligations. Also contributing to cash from operating activities were the investing activities of the structured alternative investment solution we consolidate.

*Investing Activities.* Net cash from investing activities for the three months ended March 31, 2023 and 2022 was \$41.1 million, and \$178.0 million, respectively. Investing cash inflows in 2023 and 2022 primarily related to maturities and sales of U.S. government obligations and return of investments in our funds, partially offset by purchases of U.S. Government obligations by us and our consolidated SPAC and investments made by us in our funds.

*Financing Activities.* Net cash from financing activities for the three months ended March 31, 2023 and 2022 was \$(12.2) million, and \$221.9 million, respectively. Excluding the activity of our consolidated entities, our net cash from financing activities was \$(12.2) million and \$6.2 million for the three months ended March 31, 2023 and 2022, respectively. Net cash from financing activities is generally comprised of dividends paid to our Class A Shareholders, borrowings and repayments related to our debt obligations and those of our consolidated entities, repurchases of treasury shares, and proceeds from repurchase agreements used to finance risk retention investments in our CLOs. Distributions to our executive managing directors on their Group A Units (prior to the Distribution Holiday), are also included in net cash from financing activities.

In the three months ended March 31, 2023, we did not enter into new financing arrangements. In the three months ended March 31, 2022, we entered into a \$20.4 million repurchase agreement to finance a risk retention investment in our European CLO. In the three months ended March 31, 2023, we did not repurchase any Class A shares, compared to \$6.2 million of repurchases of Class A shares in the three months ended March 31, 2022, as a part of our share repurchase program. Additionally, our consolidated structured alternative investment solution issued \$215.7 million of notes payable in 2022.

We paid dividends of \$5.0 million to our Class A Shareholders in the three months ended March 31, 2023. No dividends were paid to our Class A Shareholders in the three months ended March 31, 2022. No distributions were made to our executive managing directors in the three months ended March 31, 2023 or March 31, 2022, as a result of the Distribution Holiday.

#### **Critical Accounting Estimates**

Critical accounting estimates are those that require us to make significant judgments, estimates or assumptions that affect amounts reported in our financial statements or the notes thereto. We base our judgments, estimates and assumptions on current facts, historical experience and various other factors that we believe to be reasonable and prudent. Actual results may differ materially from these estimates. See Note 2 to our consolidated financial statements included in our Annual Report for a description of our accounting policies. Set forth below is a summary of what we believe to be our most critical accounting policies and estimates.

#### Fair Value of Investments

The valuation of investments held by our funds is the most critical estimate made by management impacting our results. Pursuant to specialized accounting for investment companies under GAAP, investments held by the funds are carried at their

estimated fair values. The valuation of investments held by our funds has a significant impact on our results, as our management fees and incentive income are generally determined based on the fair value of these investments.

GAAP prioritizes the level of market price observability used in measuring assets and liabilities at fair value. Market price observability is impacted by a number of factors, including the type of assets and liabilities and the specific characteristics of the assets and liabilities. Assets and liabilities with readily available, actively quoted prices (Level I) or for which fair value can be measured from actively quoted prices (Level II) generally will have a higher degree of market price observability and lesser degree of judgment used in measuring fair value than those measured using pricing inputs that are unobservable in the market (Level III). See Note 4 to our consolidated financial statements included in this report for additional information regarding fair value measurements.

As of March 31, 2023, the absolute values of our funds' invested assets and liabilities (excluding the notes and loans payable of our securitization vehicles) were classified within the fair value hierarchy as follows: approximately 26% within Level I; approximately 46% within Level II; and approximately 28% within Level III. As of December 31, 2022, the absolute values of our funds' invested assets and liabilities (excluding the notes and loans payable of our securitization vehicles) were classified within the fair value hierarchy as follows: approximately 31% within Level I; approximately 44% within Level II; and approximately 25% within Level III. The percentage of our funds' assets and liabilities within the fair value hierarchy as follows: approximately 31% within Level I; approximately 44% within Level II, and approximately 25% within Level III. The percentage of our funds' assets and liabilities within the fair value hierarchy will fluctuate based on the investments made at any given time and such fluctuations could be significant. A portion of our funds' Level III assets relate to Special Investments or other investments on which we do not earn any incentive income until such investments are sold or otherwise realized. Upon the sale or realization event of these assets, any realized profits are included in the calculation of incentive income for such year. Accordingly, the estimated fair value of our funds' Level III assets may not have any relation to the amount of incentive income actually earned with respect to such assets.

*Valuation of Investments.* Fair value represents the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants as of the measurement date. The fair value of our funds' investments is based on observable market prices when available. We, as the investment manager of our funds, determine the fair value of investments that are not actively traded on a recognized securities exchange or otherwise lack a readily ascertainable market value. The methods and procedures to value these investments may include the following: performing comparisons with prices of comparable or similar securities; obtaining valuation-related information from the issuers; calculating the present value of future cash flows; assessing other analytical data and information relating to the investment that is an indication of value; obtaining information provided by third parties; and evaluating financial information provided by the management of these investments.

Significant judgment and estimation go into the assumptions that drive our valuation methodologies and procedures for assets that are not actively traded on a recognized securities exchange or otherwise lack a readily ascertainable market value. The valuation of investments can be more difficult when severe economic and market shocks occur. The COVID-19 pandemic is an example of such a shock. The actual amounts ultimately realized could differ materially from the values estimated based on the use of these methodologies. Realizations at values significantly lower than the values at which investments have been reflected could result in losses at the fund level and a decline in future management fees and incentive income. Such situations may also negatively impact fund investor perception of our valuation policies and procedures, which could result in redemptions and difficulties in raising additional capital.

We have established an internal control infrastructure over the valuation of financial instruments that includes ongoing oversight by our Valuation Controls Group and Valuation Committee, as well as periodic audits by our Internal Audit function. These management control functions are segregated from the trading and investing functions.

The Valuation Committee is responsible for establishing the valuation policy and monitors compliance with the policy, ensuring that all of the funds' investments reflect fair value, as well as providing oversight of the valuation process. The valuation policy includes, but is not limited to the following: determining the pricing sources used to value specific investment classes; the selection of independent pricing services; performing due diligence of independent pricing services; and the classification of investments within the fair value hierarchy. The Valuation Committee reviews a variety of reports on a monthly basis, which include the following: summaries of the sources used to determine the value of the funds' investments; summaries of the fair value hierarchy of the funds' investments; methodology changes and variance reports that compare the values of investments to



independent pricing services. The Valuation Committee is independent from the investment professionals and may obtain input from investment professionals for consideration in carrying out its responsibilities.

The Valuation Committee has assigned the responsibility of performing price verification and related quality controls in accordance with the valuation policy to the Valuation Controls Group. The Valuation Controls Group's other responsibilities include the following: overseeing the collection and evaluation of counterparty prices, broker-dealer quotations, exchange prices and pricing information provided by independent pricing services. Additionally, the Valuation Controls Group is responsible for performing back testing by comparing prices observed in executed transactions to valuations provided by independent pricing services on a monthly basis; performing stale pricing analysis on a monthly basis; performing due diligence reviews on independent pricing services on an annual basis; and recommending changes in valuation policies to the Valuation Committee. The Valuation Controls Group also verifies that indicative broker quotations used to value certain investments are representative of fair value through procedures such as comparison to independent pricing services, back testing procedures, review of stale pricing reports and performance of other due diligence procedures as may be deemed necessary.

Investment professionals and members of the Valuation Controls Group review a daily profit and loss report, as well as other periodic reports that analyze the profit and loss and related asset class exposure of the funds' investments.

The Internal Audit function employs a risk-based program of audit coverage that is designed to provide an assessment of the design and effectiveness of controls over our operations, regulatory compliance, valuation of financial instruments and reporting. Additionally, the Internal Audit function meets periodically with management and the Audit Committee of our Board of Directors to evaluate and provide guidance on the existing risk framework and control environment assessments.

For information regarding the impact that the fair value measurement of AUM has on our results, please see "Part I-Item 3. Quantitative and Qualitative Disclosures About Market Risk."

### **Recognition of Incentive Income**

The determination of whether to recognize incentive income under GAAP requires a significant amount of judgment regarding whether it is probable that a significant revenue reversal of incentive income that we are potentially entitled to as of a point in time will not occur in future periods, which would preclude the recognition of such amounts as incentive income. Management considers a variety of factors when evaluating whether the recognition of incentive income is appropriate, including: the performance of the fund, whether we have received or are entitled to receive incentive income distributions and whether such amounts are restricted, the investment period and expected term of the fund, where the fund is in its life-cycle, the volatility and liquidity of investments held by the fund, our team's experience with similar investments and potential sales of investments within the fund. Management continuously evaluates whether there are additional considerations that could potentially impact the recognition of incentive income and notes that the recognition, and potential reversal, of incentive income is subject to potentially significant variability due to changes to the aforementioned considerations. See Note 11 for details on amounts recognized and deferred for incentive income.

### Variable Interest Entities

The determination of whether or not to consolidate a variable interest entity under GAAP requires a significant amount of judgment concerning the degree of control over an entity by its holders of variable interests. To make these judgments, management conducts an analysis, on a case-by-case basis, of whether we are the primary beneficiary and are therefore required to consolidate the entity. Management continually reconsiders whether we should consolidate a variable interest entity. Upon the occurrence of certain events, such as investor redemptions or modifications to fund organizational documents and investment management agreements, management will reconsider its conclusion regarding the status of an entity as a variable interest entity.

#### Income Taxes

We use the asset and liability method of accounting for deferred income taxes. Under this method, deferred income tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the carrying amounts of existing assets and liabilities and their respective tax bases. A valuation allowance is established when management believes it is more likely than not that a deferred income tax asset will not be realized.



The majority of our deferred income tax assets relate to the goodwill and other intangible assets deductible for tax purposes by Sculptor Corp that arose in connection with the purchase of Group A Units with proceeds from the 2007 Offerings, subsequent exchanges of Group A Units for Class A Shares and subsequent payments made under the tax receivable agreement, in addition to any related net operating loss carryforward. In accordance with relevant provisions of the Code, we expect to take these goodwill and other intangible deductions over the 15-year period following the 2007 Offerings and subsequent exchanges, as well as an additional 20-year loss carryforward period available to us for net operating losses generated prior to 2018 and indefinite carryforward period for net operating losses generated beginning in 2018, in order to fully realize the deferred income tax assets. Our analysis of whether we expect to have sufficient future taxable income to realize these deductions is based solely on estimates over this period.

Sculptor Corp generated taxable income of \$17.8 million for the three months ended March 31, 2023, before taking into account deductions related to the amortization of the goodwill and other intangible assets. We determined that we would need to generate taxable income of at least \$799.5 million over the remaining one-year weighted-average amortization period, as well as an additional 20-year loss carryforward period available for expiring losses, in order to fully realize the deferred income tax assets. Using the estimates and assumptions discussed below, we expect to generate sufficient taxable income over the remaining amortization and loss carryforward periods available to us in order to fully realize the deferred income tax assets.

To generate \$799.5 million in taxable income over the remaining amortization and loss carryforward periods available to us, we estimated that, based on estimated AUM of \$35.2 billion as of April 1, 2023, we would need to generate a minimum compound annual growth rate in AUM of less than 3% over the period for which the taxable income estimate relates to fully realize the deferred income tax assets, assuming no performance-related growth, and therefore no incentive income. The assumed nature and amount of this estimated growth rate are not based on historical results or current expectations of future growth; however, the other assumptions underlying the taxable income estimates, are based on our near-term operating budget. If our actual growth rate in AUM falls below this minimum threshold for any extended time during the period for which these estimates relate and we do not otherwise experience offsetting growth rates in other periods, we may not generate taxable income sufficient to realize the deferred income tax assets and may need to record a valuation allowance.

Management regularly reviews the model used to generate the estimates, including the underlying assumptions. If it determines that a valuation allowance is required for any reason, the amount would be determined based on the relevant circumstances at that time. To the extent we record a valuation allowance against our deferred income tax assets related to the goodwill and other intangible assets, we would record a corresponding decrease in the liability under the tax receivable agreement equal to approximately 69% of such amount; therefore, our consolidated net income (loss) would only be impacted by 31% of any valuation allowance recorded against the deferred income tax assets.

Actual taxable income may differ from the estimate described above, which was prepared solely for determining whether we currently expect to have sufficient future taxable income to realize the deferred income tax assets. Furthermore, actual or estimated future taxable income may be materially impacted by significant changes in AUM, whether as a result of fund investment performance or fund investor contributions or redemptions, significant changes to the assumptions underlying our estimates, future changes in income tax law, state income tax apportionment or other factors.

As of March 31, 2023, we had \$231.6 million of net operating losses available to offset future taxable income for federal income tax purposes that will expire between 2030 and 2037, and \$251.0 million of net operating losses available to be carried forward without expiration. Additionally, \$214.2 million of net operating losses are available to offset future taxable income for state income tax purposes and \$210.4 million for local income tax purposes that will expire between 2035 and 2042.

Based on the analysis set forth above, as of March 31, 2023, we have determined that it is not necessary to record a valuation allowance with respect to our deferred income tax assets related to the goodwill and other intangible assets deductible for tax purposes, and any related net operating loss carryforward. However, we have determined that we may not realize certain foreign income tax credits and accordingly, a valuation allowance of \$4.7 million has been established for these items.

## Impact of Recently Adopted Accounting Pronouncements on Recent and Future Trends

No changes to GAAP that went into effect during the three months ended March 31, 2023, are expected to substantively impact our future trends.

# Expected Impact of Future Adoption of New Accounting Pronouncements on Future Trends

None of the changes to GAAP that have been issued but that we have not yet adopted are expected to substantively impact our future trends.

# **Economic Income Reconciliations**

The tables below present the reconciliations of total Economic Income and its components to the respective GAAP measures for the periods presented in this MD&A:

		Three Months Ended March 31,		
	20	23	2022	
		(dollars in thousands)		
Net Income Attributable to Class A Shareholders—GAAP	\$	8,492 \$	16,882	
Change in redemption value of redeemable noncontrolling interests		1,178	(3,068)	
Net Income Allocated to Sculptor Capital Management, Inc.—GAAP		9,670	13,814	
Equity-based compensation, net of RSUs settled in cash		13,175	22,737	
Deferred cash compensation		6,579	8,580	
Incentive income profit sharing		(4,954)	7,271	
2020 Term Loan non-cash discount accretion		247	246	
Depreciation, amortization and net gains and losses on fixed assets		1,043	1,394	
Changes in fair value of warrant liabilities		(174)	(24,336)	
Changes in tax receivable agreement liability		(57)	7	
Net (gains) losses on investments		(4,928)	5,344	
Other adjustments		(58)	(150)	
Income taxes		12,747	6,967	
Net loss allocated to noncontrolling interests		(6,205)	(12,006)	
Net income attributable to redeemable noncontrolling interests		1,499	3,068	
Consolidated entities related items:				
Income of consolidated entities		(2,696)	161	
Expenses of consolidated entities		547	244	
Net gains of consolidated entities		(7,877)	(4,140)	
Economic Income—Non-GAAP	\$	18,558 \$	29,201	

# Economic Income Revenues

	Three Months Ended March 31,		
	 2023	2	022
	(dollars in	thousands)	
Management fees—GAAP	\$ 63,708	\$	73,437
Adjustment to management fees <sup>(1)</sup>	 (4,053)		(5,680)
Management Fees—Economic Income Basis—Non-GAAP	59,655		67,757
Incentive income—GAAP	40,286		21,642
Adjustment to incentive income <sup>(2)</sup>	 48		(73)
Incentive Income—Economic Income Basis— Non-GAAP	 40,334		21,569
Other revenues—GAAP	6,545		2,430
Adjustment to other revenues <sup>(3)</sup>	 (941)		(990)
Other Revenues—Economic Income Basis—Non-GAAP	 5,604		1,440
Total Revenues—Economic Income Basis—Non-GAAP	\$ 105,593	\$	90,766



- (1) Adjustment to present management fees net of recurring placement and related service fees, as management considers these fees a reduction in management fees, not an expense
- (2) Adjustment to exclude the related eliminations of management fees and incentive income, as management reviews the total amount of management fees and incentive income earned in relation to total AUM and fund performance.
- (3) Adjustment to offset rent expense by subrental income as management evaluates rent expense on a net basis.

#### Economic Income Expenses

	Three Months Ended March 31,			
		2023 2022		2022
		(dollars in thousands)		)
Compensation and benefits—GAAP	\$	68,622	\$	77,785
Adjustment to compensation and benefits <sup>(1)</sup>		(14,800)		(38,588)
Compensation and Benefits—Economic Income Basis—Non-GAAP	\$	53,822	\$	39,197
Interest expense—GAAP	\$	5,596	\$	3,285
Adjustment to interest expense <sup>(2)</sup>		(247)		(246)
Interest Expense—Economic Income Basis—Non-GAAP		5,349	\$	3,039
General, administrative and other expenses—GAAP	\$	33,795	\$	27,316
Adjustment to general, administrative and other expenses <sup>(3)</sup>		(5,931)		(7,989)
General, Administrative and Other Expenses—Economic Income Basis—Non-GAAP	\$	27,864	\$	19,327

(1) Adjustment to exclude equity-based compensation, net of cash settled RSUs. When the number of RSUs to be settled in cash is discretionary at the time of the grant, then the fair value of RSUs that are settled in cash is included as an expense at the time of settlement. When the number of RSUs to be settled in cash is certain on the grant date, then the expense is recognized during the performance period to which the award relates. In addition, expenses related to incentive income profit-sharing arrangements are generally recognized at the same time the related incentive income revenue is recognized, as management reviews the total compensation expense related to these arrangements in relation to any incentive income earned from the relevant fund. For Economic income deferred cash compensation is expensed in full during the performance period to which the award relates to, rather than over the service period for GAAP as management views the compensation expense impact in relation to the performance period.

(2) Adjustment to exclude amounts related to non-cash interest expense accretion on debt. The 2020 Term Loan and the Debt Securities, which were issued in connection with the Recapitalization, were each recognized at a significant discount, as proceeds from each borrowing were allocated to warrant liabilities and the 2019 Preferred Units, respectively, resulting in non-cash accretion to par over time through interest expense for GAAP. The Debt Securities and the 2019 Preferred Units were fully redeemed in 2020. Management excludes this non-cash expense from Economic Income, as it does not consider it to be reflective of our economic borrowing costs.

(3) Adjustment to exclude depreciation, amortization, and losses on fixed assets, as management does not consider these items to be reflective of our operating performance. Impairment of right-of-use lease assets is excluded from Economic Income, as management evaluates impairment expenses over the life of the related lease asset and considers the impairment to harge to be nonrecurring in nature. Additionally, rent expenses is offset by subrental income as management evaluates evaluates rent expenses on a net basis. Further, recurring placement and related service fees are excluded, as management considers these fees a reduction in management fees, not an expense.



## **Distribution Holiday Economic Income Reconciliation**

The table below presents the reconciliation of Distribution Holiday Economic Income to net income (loss) attributable to Class A Shareholders from October 1, 2018, to March 31, 2023.

	From October 1, 2018 to March 31, 2023	
	(dollars in thousands)	
Net income attributable to Class A shareholders	\$	208,998
Change in redemption value of redeemable noncontrolling interests and Preferred Units		(14,512)
Net Income Allocated to Sculptor Capital Management, Inc.—GAAP		194,486
Equity-based compensation, net of RSUs settled in cash		344,240
Deferred cash compensation		(12,984)
Incentive income profit sharing		(13,579)
2020 Term Loan and Debt Securities non-cash discount accretion		21,252
Depreciation, amortization and net gains and losses on fixed assets		33,145
Changes in fair value of warrant liabilities		(6,290)
Changes in tax receivable agreement liability		16,007
Net losses on retirement of debt		41,584
Net losses on investments		4,538
Impairment of right-of-use asset		11,240
Other adjustments		3,787
Income taxes		141,740
Net loss allocated to noncontrolling interests		(91,529)
Net income attributable to redeemable noncontrolling interests		16,111
Less: Dividends paid on 2019 Preferred Units		(6,952)
Less: Dividends to Class A Shareholders declared with respect to such periods		(127,928)
Consolidated entities related items:		
Income of consolidated entities		(21,787)
Expenses of consolidated entities		7,126
Net gains of consolidated entities		(8,627)
Distribution Holiday Economic Income—Non-GAAP	\$	545,580

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our predominant exposure to market risk is related to our role as general partner or investment manager for the funds, and the sensitivities to movements in the fair value of their investments that may adversely affect our management fees and incentive income. Our risk management committee is responsible for monitoring and providing oversight over various risks that may arise in the course of our business including market risks, counterparty, geopolitical and operational risks, in addition to traditional portfolio risk management.

The quantitative information provided in this section was prepared using estimates and assumptions that management believes are reasonable to provide an indication of the directional impact that a hypothetical adverse movement in certain risks would have on net income attributable to Class A Shareholders. The actual impact of a hypothetical adverse movement in these risks could be materially different from the amounts shown below.

### **Management of Market Risk**

Risk management is highly integrated with our investment process and the operations of our business. Our approach to

investing and managing risk is based on (i) proactive risk management, (ii) preservation of capital, (iii) dynamic capital allocation and (iv) expertise across strategies and geographies. We constantly monitor risk and have instituted a formal and consistent process to disseminate information, conduct informed debate, and take proactive or responsive action across our portfolios. In addition to our formalized process, we conduct custom studies and optimizations for various groups on an asneeded, ad hoc basis such as bespoke hedge solutions, pre-trade what-if analysis, and portfolio rebalance alternatives. Our goal is to preserve capital during periods of market decline and generate competitive investment performance in rising markets. We use sophisticated risk tools and active portfolio management to govern exposures to market and other risk factors. We adhere strictly to each fund's mandate and provisions with respect to leverage. We are knowledgeable about the risks of fund leverage, respectful of its limits, and judicious in our application. We allocate to individual investments based on a thorough analysis of the risk/reward for each opportunity under consideration and the investment objectives for each of our funds. When managing our funds' exposure to market risks, we may from time to time use hedging strategies and various forms of derivative instruments to limit the funds' exposure to changes in the relative values of investments that may result from market developments, including changes in prevailing interest rates, currency exchange rates and commodity prices.

### **Changes in Fair Value**

Fair value of the financial assets and liabilities of our funds may fluctuate in response to changes in the value of investments, foreign currency exchange rates, commodity prices, and interest rates, among other factors. The fair value changes in the financial assets and liabilities of our funds may affect the amount of our AUM and may impact the amount of management fees and incentive income we may earn from the funds.

The amount of our AUM in our multi-strategy and opportunistic credit funds is generally based on net asset value (plus unfunded commitments in certain cases). A 10% change in the fair value of the net assets held by our funds as of March 31, 2023 and December 31, 2022, would have resulted in changes of approximately \$1.5 billion, respectively, in AUM. AUM for our real estate funds and securitization vehicles is generally not based on net asset value.

Additionally, we carry the following financial instruments at fair value: risk retention investments in certain of our CLOs, investments in U.S. government obligations, investments of our consolidated entities, warrants issued by us and our consolidated entity, and notes payable of a consolidated entity. A hypothetical 10% change in the fair value of these instruments would have a corresponding impact on our earnings. Refer to Note 4 of our consolidated financial statements included in this quarterly report for additional details on how we report the changes in fair value of these instruments.

#### **Impact on Management Fees**

Management fees for our multi-strategy and opportunistic credit funds are generally based on the net asset value of those funds. Accordingly, management fees will generally change in proportion to changes in the fair value of investments held by these funds. Management fees for our real estate funds and securitization vehicles are not based on net asset value; therefore, management fees are not directly impacted by changes in the fair value of investments held by those funds.

A hypothetical 10% decline in the fair value of the net assets held by our funds would have resulted in a reduction of management fees by approximately \$4.3 million in the three months ended March 31, 2023 and \$5.2 million in the three months ended March 31, 2022.

#### **Impact on Incentive Income**

Incentive income for our funds is generally based on a percentage of profits generated by our funds over a commitment period, which is impacted by global market conditions and other factors. Major factors that influence the degree of impact include how the investments held by our funds are impacted by changes in the market and the extent to which any hurdle rates or high-water marks impact our ability to earn incentive income. Consequently, incentive income cannot be readily predicted or estimated.

A 10% change in the fair value of the net assets held by our funds as of the end of any year could significantly affect our incentive income. We do not earn incentive income on unrealized gains attributable to Special Investments and certain other investments, and therefore a change in the fair value of those investments would have no effect on incentive income until such investments are sold or otherwise realized.



### **Exchange Rate Risk**

Changes in currency rates will impact the carrying value of financial instruments denominated in currencies other than the U.S. dollar. We hold certain cash and risk retention investments in the European CLOs as well as related financing (CLO Investments Loans and repurchase agreements) denominated in non-U.S. dollar currencies, which may be affected by movements in the rate of exchange between the U.S. dollar and foreign currencies. Additionally, a portion of our operating expenses and management fees are denominated in non-U.S. dollar currencies. We manage our exposure to exchange rate risks through our regular operating activities, wherein we may align foreign currency payments and receipts, and when appropriate, through the use of derivative financial instruments to hedge certain foreign currency exposure, although the impact of these were not material in 2023 and 2022.

We estimate that as of March 31, 2023 and 2022, a hypothetical 10% weakening or strengthening of the U.S. dollar against all foreign currency rates would not have a material direct impact on our revenues, net income attributable to Class A Shareholders or Economic Income. The impact on cash flows from financial instruments would be insignificant.

Our investment funds hold investments that are denominated in non-U.S. dollar currencies that may be affected by movement in the rate of exchange between the U.S. dollar and non-U.S. dollar currencies. The funds may seek to hedge resulting currency exposure through borrowings in foreign currencies or through the use of derivative financial instruments.

## **Interest Rate Risk**

Borrowings under the 2020 Term Loan and our investments in CLOs accrue interest at variable rates. Interest rate changes may therefore affect the amount of our interest payments, future earnings and cash flows. We estimate that as of March 31, 2023 and 2022, a hypothetical one percentage increase or decrease in variable interest rates would not have a material direct impact on our annual interest income, interest expense, net income attributable to Class A Shareholders or Economic Income.

Our investment funds hold investments that may be affected by changes in interest rates. A material increase in interest rates would be expected to negatively affect valuation of investments that accrue interest at fixed rates. The actual impact would be dependent upon the average duration of fixed income holdings at the time and may be partially offset by the use of derivative financial instruments and higher interest income on variable rate securities, which would be expected to benefit as these securities would generate higher levels of current income. For funds that pay management fees based on net asset value, we estimate that our management fees would change proportionally with such increases or decreases in net asset value.

#### **Credit Risk**

Credit risk is the risk that counterparties or debt issuers may fail to fulfill their obligations or that the collateral value may become inadequate to cover our exposure. We manage credit risk by monitoring the credit exposure to and the creditworthiness of counterparties, requiring additional collateral where appropriate.

### Item 4. Controls and Procedures

### **Effectiveness of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As of March 31, 2023, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and



operation of our disclosure controls and procedures. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective and were operating at a reasonable assurance level.

#### **Inherent Limitations on Effectiveness of Controls**

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of a simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of the effectiveness of controls to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

## **Changes in Internal Control over Financial Reporting**

There were no changes to our internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act, that occurred in the first quarter of 2023 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **PART II - OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

We are from time to time involved in litigation and claims incidental to the conduct of our business. Like other businesses in our industry, we are subject to extensive scrutiny by regulatory agencies globally that have, or may in the future have, regulatory authority over us and our business activities. This has resulted in, or may in the future result in, regulatory agency investigations, litigation and subpoenas, and related sanctions and costs. See "Part I, Item 1A. Risk Factors—Risks Related to Our Business—Regulatory changes in jurisdictions outside the U.S. could adversely affect our business" in our Annual Report. See Note 16 to our consolidated financial statements included in this report for additional information.

On August 24, 2022, a complaint under Section 220 of Delaware's general corporation law, which allows shareholders to inspect corporate books and records, was filed by Daniel S. Och, the founder and former Chief Executive Officer (the "Founder") of Och-Ziff Capital Management LLC and its consolidated subsidiaries ("Och-Ziff") and four former Och-Ziff executive managing directors. On November 18, 2022, the parties announced a settlement of the matter whereby the Founder and the former executive managing directors dismissed the Section 220 complaint with prejudice and in return, among other things, the Company agreed to produce certain additional books and records as well as to issue a press release announcing the formation of a special committee of the Board, as discussed in additional detail in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations—Overview—Formation of Special Committee to Explore Potential Transactions.

### Item 1A. Risk Factors

Please see "Part I, Item 1A. Risk Factors" in our Annual Report for a discussion of the additional risks material to our business.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

# Item 3. Defaults upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

None.

## Item 5. Other Information

None.



Item 6. Exhibits	
Exhibit No.	Description
31.1*	Certificate of Chief Executive Officer pursuant to Rule 13a-14(a)/Rule 15d-14(a) under the Securities Exchange Act of 1934.
31.2*	Certificate of Chief Financial Officer pursuant to Rule 13a-14(a)/Rule 15d-14(a) under the Securities Exchange Act of 1934.
32.1*	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	The following financial information from the Quarterly Report on Form 10-Q for the three months ended March 31, 2023, formatted in iXBRL (Inline Extensible Business Reporting Language): (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Operations; (iii) Consolidated Statements of Comprehensive Income (Loss); (iv) Consolidated Statements of Changes in Shareholders' Equity (Deficit); (v) Consolidated Statements of Cash Flows; and (vi) Notes to Consolidated Financial Statements.
104*	Cover Page Interactive Data File (formatted as iXBRL and contained in Exhibit 101)
*	Filed herewith

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 5, 2023

SCULPTOR CAPITAL MANAGEMENT, INC.

By: /s/ Dava Ritchea

Dava Ritchea Chief Financial Officer and Executive Managing Director

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### Certificate of Chief Executive Officer pursuant to Rule 13a-14(a)/Rule 15d-14(a) under the Securities Exchange Act of 1934.

I, James S. Levin, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Sculptor Capital Management, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2023

/s/ James S. Levin

Name: James S. Levin

Title: Chief Executive Officer, Chief Investment Officer, Executive Managing Director and Director

### Certificate of Chief Financial Officer pursuant to Rule 13a-14(a)/Rule 15d-14(a) under the Securities Exchange Act of 1934.

I, Dava Ritchea, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Sculptor Capital Management, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2023

/s/ Dava Ritchea Name: Dava Ritchea Title: Chief Financial Officer and Executive Managing Director Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the Quarterly Report on Form 10-Q (the "Form 10-Q") for the quarter ended March 31, 2023, of Sculptor Capital Management, Inc. (the "Company").

We, James S. Levin and Dava Ritchea, the Chief Executive Officer and Chief Financial Officer, respectively, of the Company certify that, to the best of our knowledge:

- i. The Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- ii. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2023

Date: May 5, 2023

/s/ James S. Levin

Name: James S. Levin Title: Chief Executive Officer, Chief Investment Officer, Executive Managing Director and Director

/s/ Dava Ritchea

Name:Dava RitcheaTitle:Chief Financial Officer and Executive

Managing Director

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Form 10-Q or as a separate disclosure document.