

Company Presentation

October 2011

- S&T Overview
- Group History, Executive Board
- Geographic Setup
- Business Model
- Strategic Partners
- Target Industries and References
- Key Data

- S&T is an end-to-end IT-services company with 1,600 employees
- S&T offers consulting, integration, outsourcing, software development, service & maintenance
- S&T is present in the Eastern part of Europe
- S&T has offerings for retail, financial services, telco, manufacturing industries, healthcare, public administrations and for governments

- 1993** Establishment of S&T Slovakia, S&T Bulgaria and S&T Ukraine
- 1994** Establishment of S&T Romania
- 1995** Establishment of S&T Moldova
- 1996** Establishment of S&T Yugoslavia
- 1998** Shares floated on the EASDAQ stock market (now NASDAQ Europe)
- 1999** Establishment of S&T Hungary
Acquisition of Hermes Plus with offices in Slovenia, Croatia, Bosnia-Herzegovina and Macedonia
Take over of ICOS in Slovenia
- 2000** Acquisition of Soft-Tronik in Ukraine and Largo Systems in Poland
Establishment of S&T International in Russia
- 2001** Acquisition of Aster in Slovenia and INNET Kft. in Hungary

- 2001** Acquisition of Neos Computer and its 100% owned subsidiary GCC Services in the Czech Republic as well as Netway Computer Systems in Romania
- 2002** Expansion in Latvia and Montenegro
Takeover of Protek in Turkey
- 2003** Acquisition of Epsilon in Croatia
Acquisition of Atlantis in Slovenia
Acquisition of Fujitsu Services subsidiaries in 7 countries: Greece, Malta, Poland, Romania, Slovakia, Czech Republic, Hungary
Switch to being listed on the Vienna Stock Exchange (from 11 April, 2003)
- 2004** Takeover of ITS Intertrade Sistemi in Slovenia
- 2005** Acquisition of InfoNet Projekt in Croatia and the SAP specialists EFP
Acquisition of SITO in Serbia
Takeover of T-Systems DSS and Computacenter in Austria
Acquisition of VARIAS in Slovakia
Sales of subsidiaries in Greece and Latvia (S&T Hellas S.A. and S&T Latvia SIA)

- 2006** Acquisition of the ERP specialists BEELC in Poland
Takeover of Grall Group in Czech Republic
Acquisition of Unitis in Hungary
Takeover of T-Systems Turkey
Sale of S&T Malta
- 2007** Takeover of IMG – The Information Management Group (IMG)
Sale of IMG Americas Inc.
- 2008** Expansion of the Executive Board to four members, BS and IS business units
- 2009** Strategic partnership in Russia with the Amphora Group
Closing of the Turkish subsidiary
- 2010** Integration of IMG Switzerland, Germany and Poland into the S&T brand
- 2011** Sales of S&T Ukraine and S&T Moldova; Closing of S&T Germany & Switzerland
Conclusion of Agreements on capital increase and debt relief of banks

Executive Board

Martin Bergler
CFO



Peter Sturz
COO



Peter Trawnicek
COO

Chairwoman of the Supervisory Board

Viktoria Kickinger

Members of the Supervisory Board

Wilhelm Rasinger

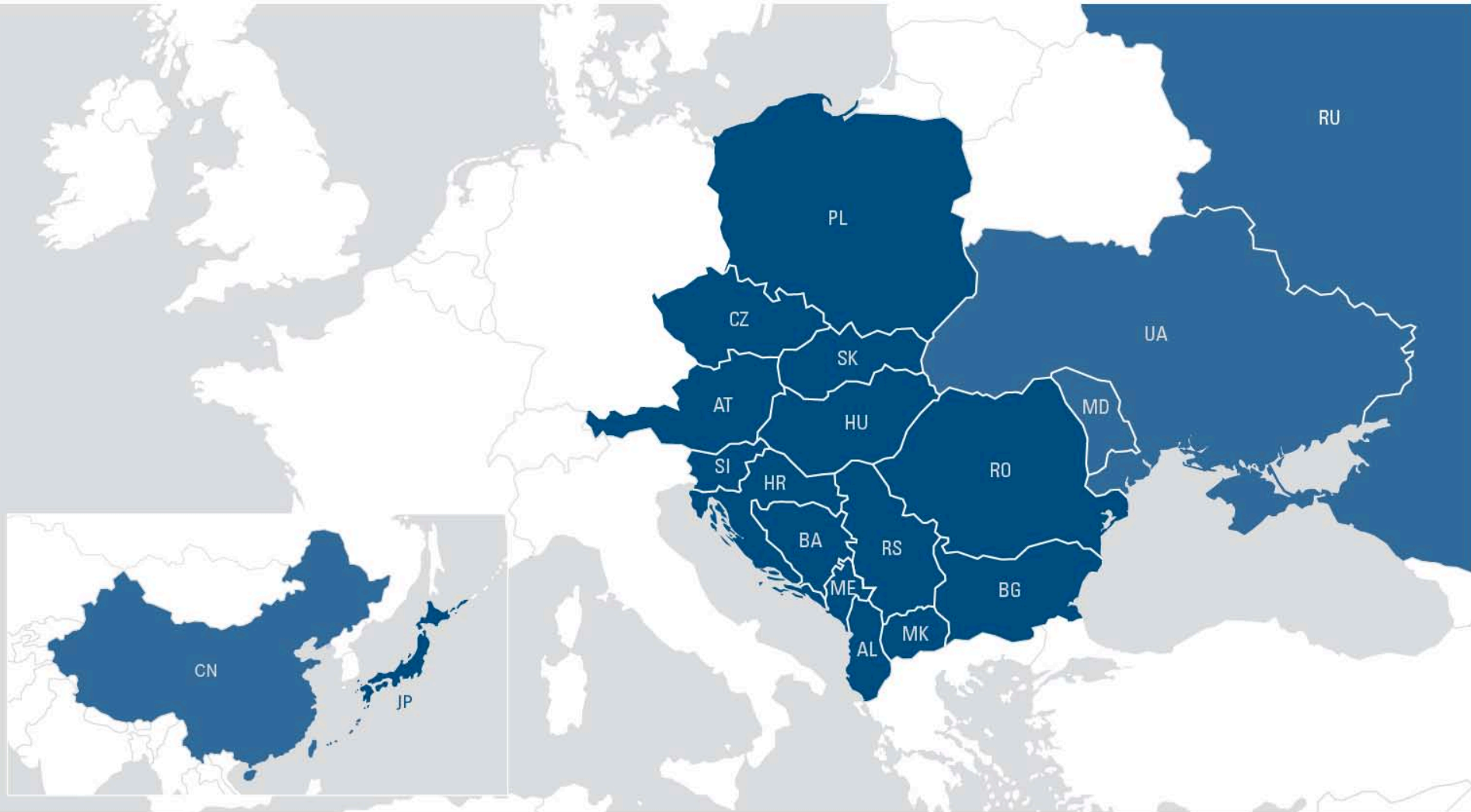
Johannes Schwaiger

Employee representatives:

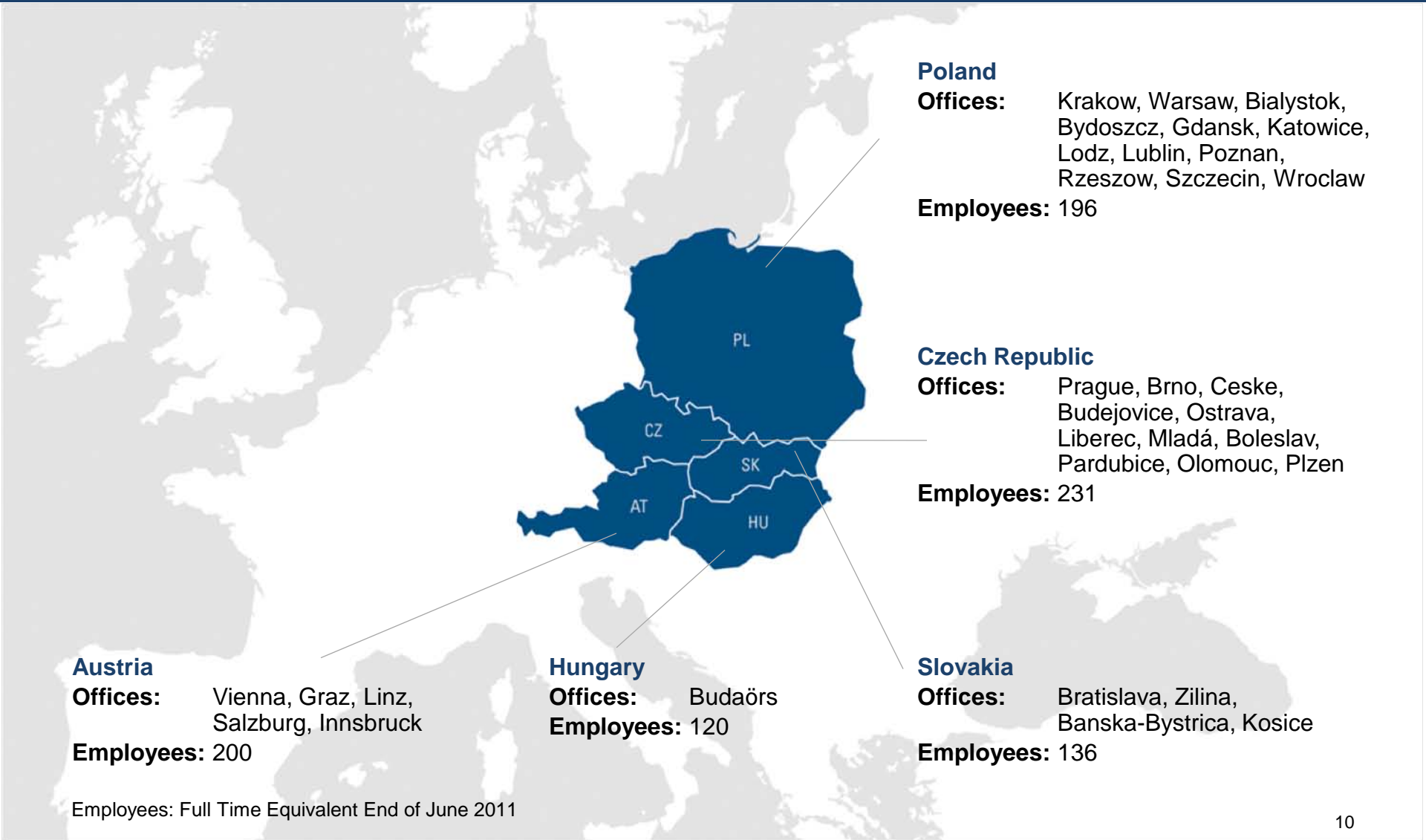
Josef Villa

Petra Posch-Zottl

Unique Geographic Presence in CEE and Austria



Subsidiaries and Offices



Employees: Full Time Equivalent End of June 2011

Subsidiaries and Offices

Romania

Offices: Bucharest

Employees: 172

Bulgaria

Offices: Sofia, Plovdiv, Varna, Bourgas

Employees: 33

Employees: Full Time Equivalent End of June 2011



Subsidiaries and Offices

Slovenia

Offices: Ljubljana, Celje, Koper, Maribor
Employees: 211

Bosnia-Herzegovina

Offices: Sarajevo, Banja Luka
Employees: 5

Croatia

Offices: Zagreb, Split, Rijeka, Osijek
Employees: 147

Serbia

Offices: Belgrade
Employees: 89

Montenegro

Offices: Podgorica
Employees: 7

Albania

Offices: Tirana
Employees: 7

Macedonia

Offices: Skopje
Employees: 36





■ IT Consulting Services

- IT Strategy, Organization and Processes
- Information Security Consulting
- IT Architecture Consulting

■ Business Process Reengineering

- Company Process Evaluation and Design

■ IT Infrastructure Services

- Server Solutions
- Storage Solutions
- Network & Communications Solutions
- Security Solutions
- Infrastructure Management Software

■ Value Add IT Procurement

- Infrastructure & Supplies Management
- License Management
- Logistics Warehouse Configuration

■ Industry Specific Services

- Core Process Implementation
- ERP, CRM, PLM, SCM, ...

■ Software Engineering

- Software development and adaption

■ Data Center Services

■ Workplace Management

■ Cloud Services

- Infrastructure as a service
- Platform as a service
- Software as a service

■ Corporate Business Services

- Support Process Implementation with focus on FI, CO, HR, BI, DM, ECM, Portals

■ SAP Managed Services

- Hosting and maintenance of SAP based software solutions

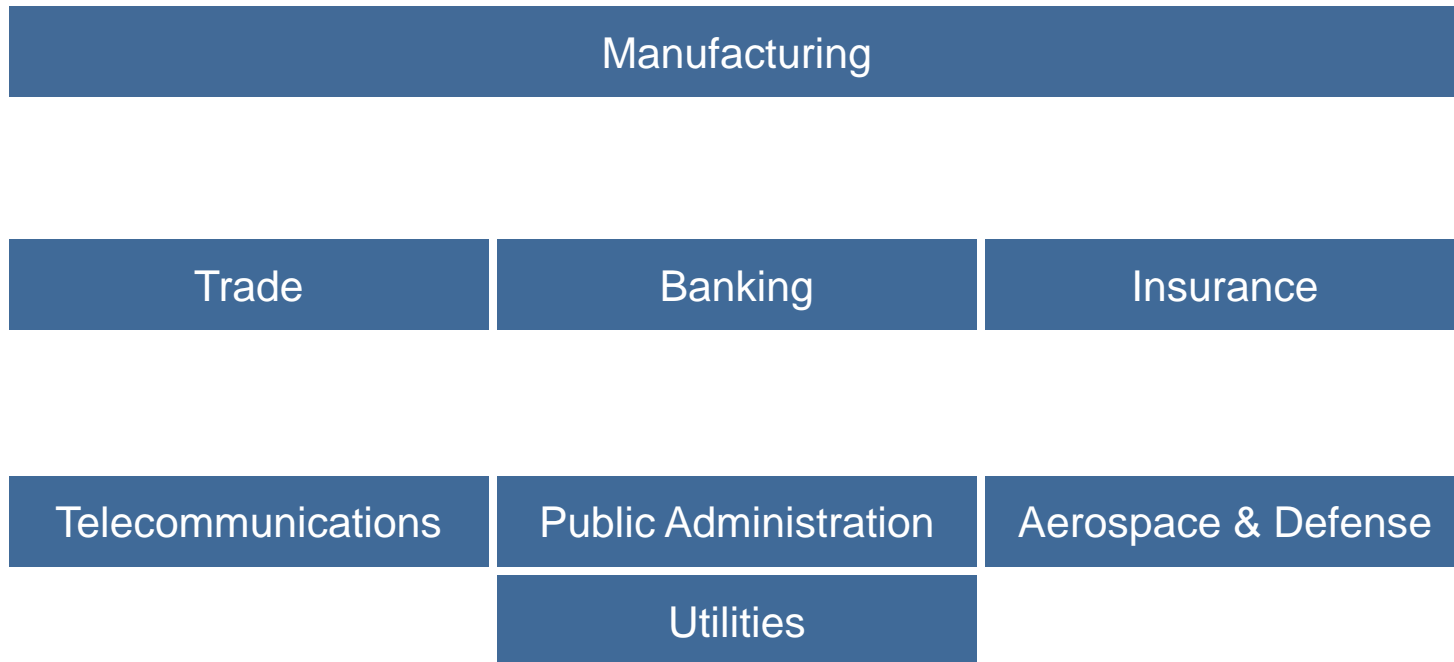
Strategic Partners



i n v e n t



Target Industries



Target Sectors & Relevant References [1/4]

Manufacturing

AMAG, AT
Andritz AG, AT
ArcelorMittal Kriviy
Rig, UA
Barum Continental, CZ
Belinka, SI
British American
Tobacco, UA
Coca Cola HBC, BG
Dijamant Metalac, RS
Elster, SK
Embraco Slovakia, SK
Heineken Slovakia, SK
Holcim Bulgaria, BG
Holcim, RO
Holcim Slovakia, SK
Intel, RU
Invest Trade, HU
KasperskyLab, RU
Kolektor, SI
Kronopol (Swiss Krono
Group), PL
LURA, HR
Makstil, MK
Mittal Steel Zenica, BA
Moldova Steel
Works, MD
Nkt Cables, CZ
Nowaco, CZ
PCO, PL
Pregis, CZ
Sojaprotein, RS
Strabag, CZ
Vidima Ideal, BG
Voestalpine, AT

Financial Services

Alfa-Bank, RU
Alpha Bank, RS
Baltiyskiy Bank, RU
Bank –BCR, RO
Banka Celje, SI
Center-Invest Bank, RU
Ceska Sporitelna
(Erste Bank), CZ
Credins Bank, AL
CSOB, CZ
Deutsche Bank, RU
Erste Bank Group, AT
First Investment Bank, AL
Generali Pojistovna, CZ
HVB, BA
ING Bank
Slaski S.A., PL
ING Pojistovna, CZ
Komerčni Banka, CZ
MICEX, RU
Moldinconbank, MD
National Bank, MK
National Bank of Greece
National Commercial
Bank of Albania, AL
Oshchadbank, UA
Österr. Nationalbank, AT
Postal Saving Bank, RS
Procredit Bank, AL
PSHM-Opportunity
Albania
Raiffeisen Bank Aval, UA
Raiffeisen Bank, AL
Raiffeisen Bank, RU
Raiffeisen Bulgaria, BG
Renaissance Capital, RU
Romanian Comercial
Rosbank, RU
Russian Standard
Bank, RU
Slovenska Sporitelna
(Erste Bank), SK
Tirana Bank, AL
UniCredit Bank, SRB
UniCredit Leasing, CZ
UniCredit Bank, RU
Union Bank of Albania
Victoriabank, MD
VTB Bank, RU

Target Sectors & Relevant References [2/4]

Telecommunications

Astelit, UA
2K Group
Abissnet Sha., AL
Albanian Mobile
Communication
Albania Online
Albanian Post
Beeline (VimpelCom), RU
BH Telecom, BA
BTC, BG
CenterTelecom, RU
Eagle Mobile, AL
EniseyTelecom, RU
Kyivstar, UA
Makedonskii
Telekomunikacii, MK
Megafon, RU
Mobiltel AD, BG
Mobiltel, SI
Moldcell, MD
Motorola, BG
MTS, RU
Orange Moldova, MD
Orange Slovakia, SK
Orange Telecom, RU
Pannon GSM, HU
ProMonte, ME

Serbian Telecom, RS
SerbianBroad Band, RS
Slovak Telecom, SK
Telefonica O2 CZ, CZ
Telekom Austria AG, AT
Telekom Slovenije, SI
Telenor, RS
T-Mobile, HR, CZ, SK
Ukrtelecom, UA
VIPNet, HR
VIPNet, RS
Vivatel, BG
Vodafone, AL
Vodafone, CZ

Utilities & Energy Suppliers

AlstomPower, PL
CEPS, CZ
East Slovakian
Waterworks, SK
E.ON Bulgaria, BG
Electric Power, RS
Elektrani Mak., MK
Energie AG OÖ, AT
Lukoil Serbia, RS
Lukoil Ukraine, UA
OMD, PL
OMV, AT, RS
OST-Power
Corporation, AL
Prazska energ., CZ
Progas (Progas
Germany), SK
Romgaz, RO
RWE Transgas, CZ
Siberian Coal
Energy Company
(SUEK), RU
SE, SK (Enel Italy)
Slovnaft, SK
SSE, SK (EDF France)

Transelectrica, RO
Transpetrol, SK
UkrGazDobycha, UA

Target Sectors & Relevant References [3/4]

Public Administration

American Embassy, AL
Boarder Guard, PL
Czech Post, CZ
Eurasian Patent Organization, RU
Magyar Post, HU
Ministry of Agriculture, AL
Ministry of Agricult., CZ
Ministry of Economy and Finance, RO
Ministry of Education, AL
Ministry of Education, SK
Ministry of Environment, PL
Ministry of Finance, MD
Ministry of Finance, PL
Ministry of Health, BG
Ministry of Information Development, MD
Ministry of Integration, AL
Ministry of Interior, CZ
Ministry of internal affairs, AL
Ministry of Local Development, CZ
Ministry of Science, RS

Ministry of Public Works Transport & Telecommunication, AL
Ministry of Social Affairs
World Bank Project SSDP
ORF, AT
Polish Police, PL
Post Slovenia, SI
Prime Ministry GOVNET
Project UNDP, AL
PTT Communications
Srbija, RS
Serbian Government
Slovak Academy of Science, SK
Slovenian Army, SI
Slovenian Railways
State Fund of Agriculture, BG
WKÖ, AT

Trade and Retail

A&D Pharma, RO
Auchan, PL
Banana-Mama, RU
bauMax, AT
Danone, RU
DHL, RU
Direct Trade, RS
DM Drogerie, AT
Gintash Alb, AL
Hornbach, CZ
LandesLeasing
sh.p.k, AL
Megatech TEQE
Group, AL
METRO Cash&Carry, SK
Metro, HR
M.video, RU
OBI, CZ
OBI, PL
Pfeiffer, AT
Pharmacy net 36,6, RU

Sportmaster, RU
Zielpunkt, AT

Target Sectors & Relevant References [4/4]

Aerospace and Defense Industries

Airport Anapa, RU

Airport Prague, CZ

Airport Vnukovo, RU

Army of Serbia, RS

LETISKO Zilina

(Airport Zilina), SK

Lufthansa, AL

Ministry of

Defense, CZ

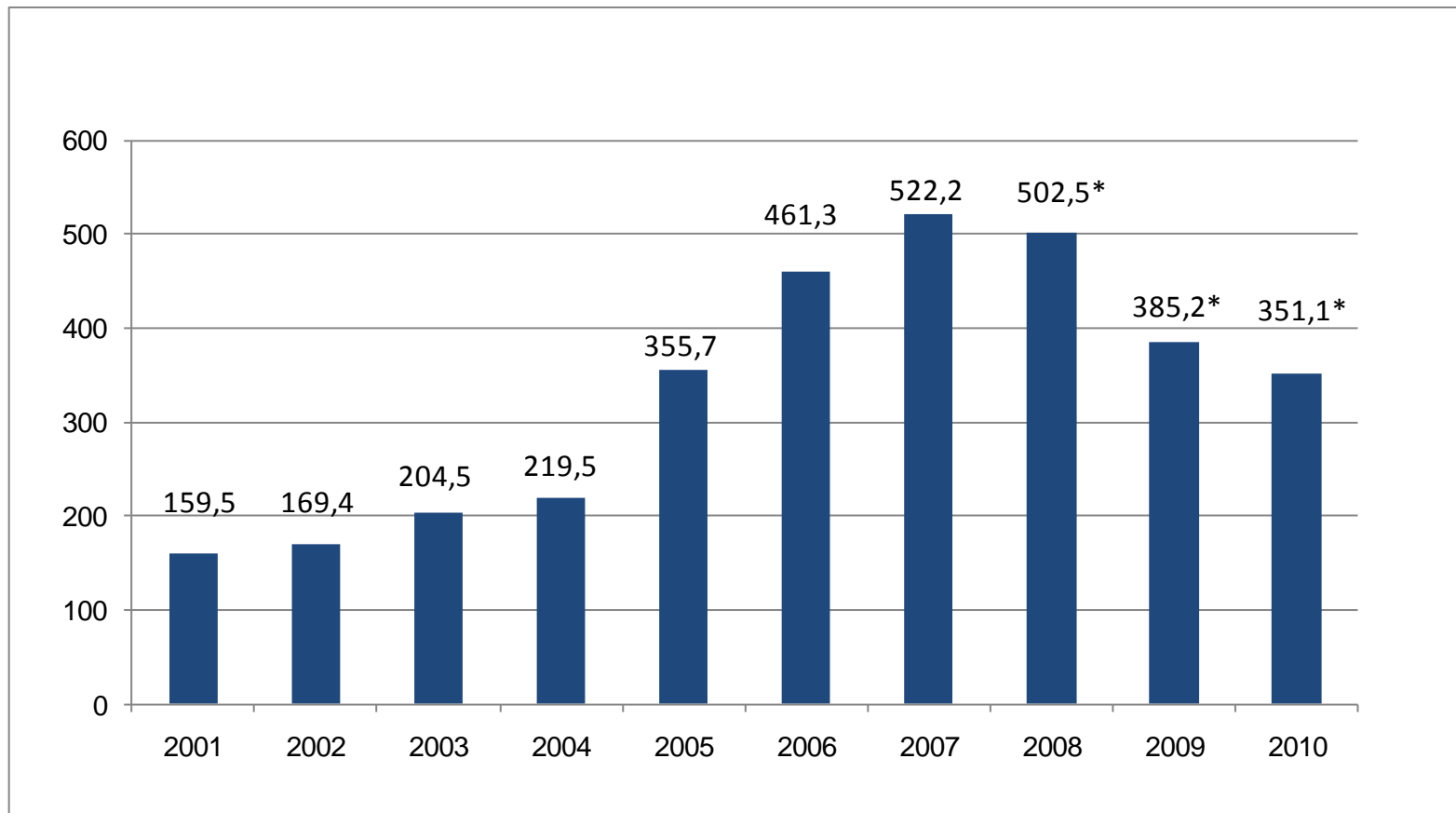
Ministry of

Defense, MK

Ministry of Defense, SK

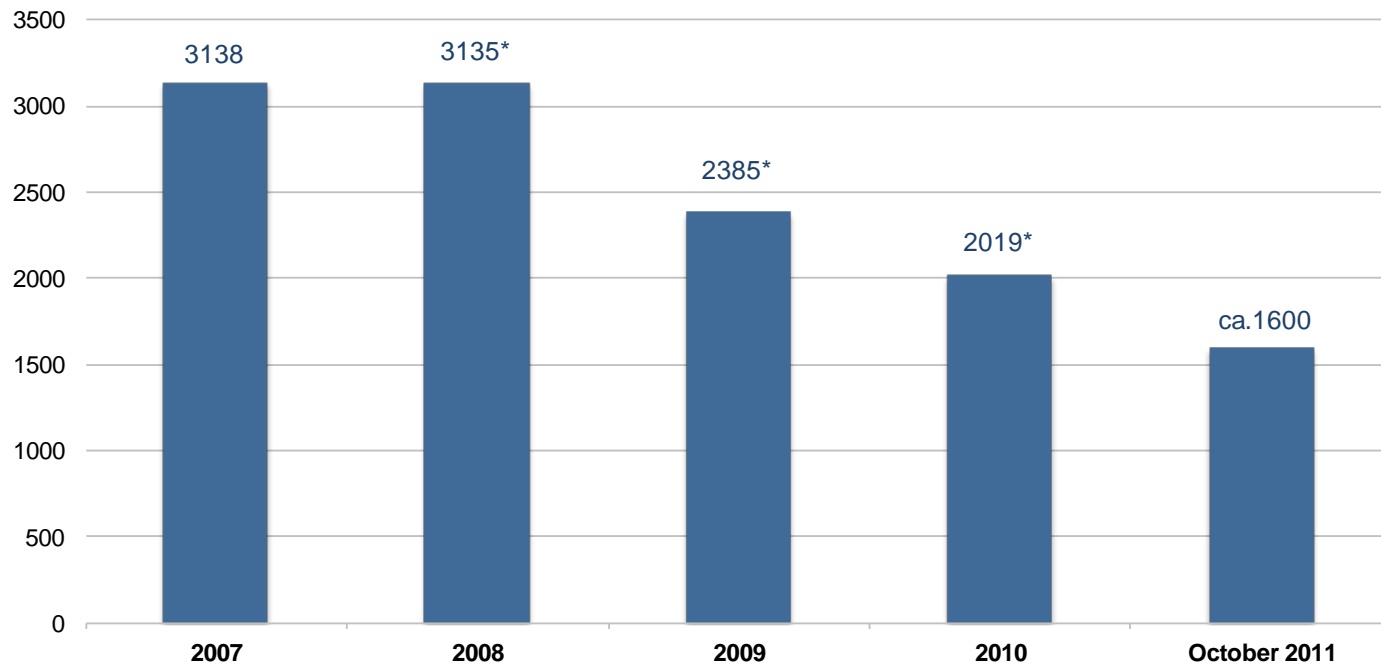
Sales in 10-year Overview

Total Sales (in million EUR)



* Reclassified in accordance with IFRS 5

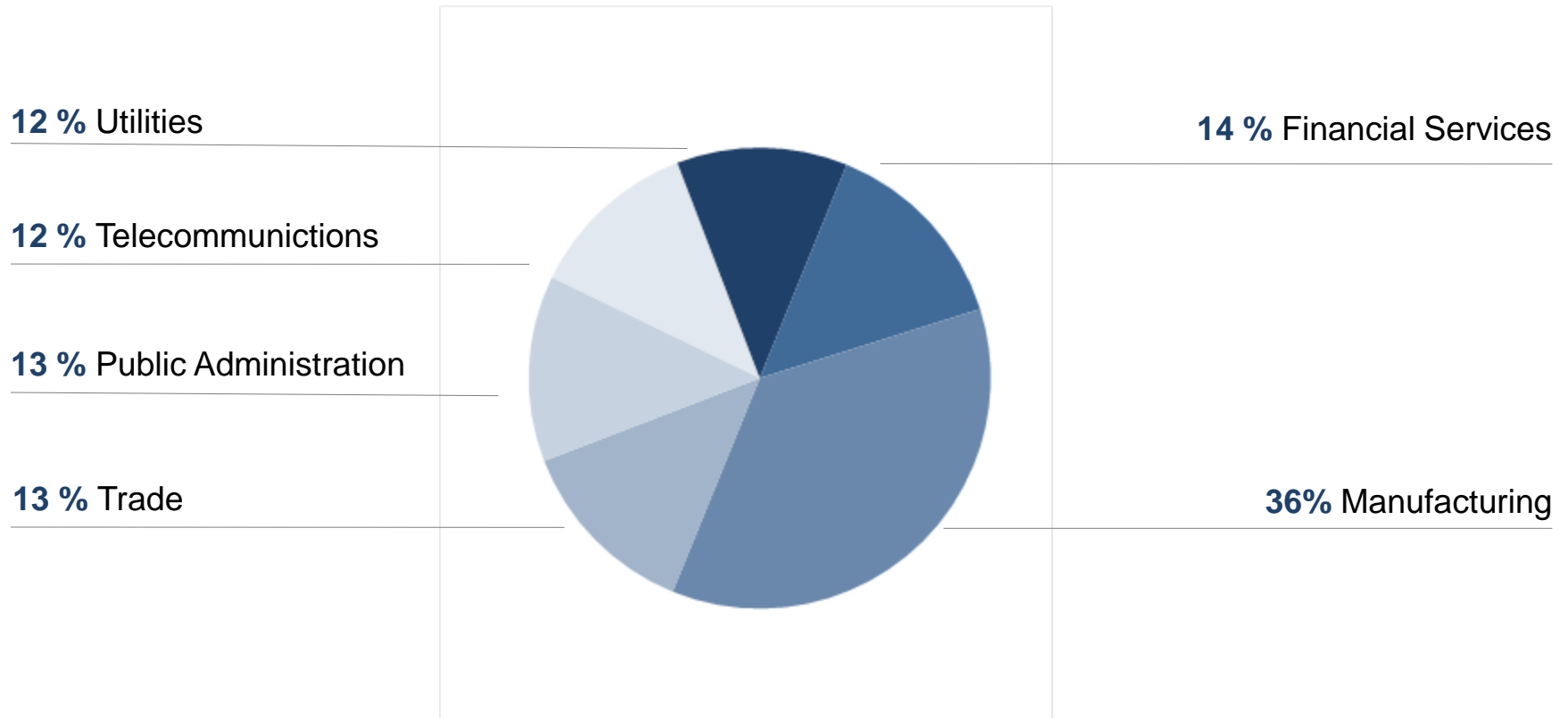
Employees



Sales by Industry

Sales per Industry 2010

(in %)



S&T Group – Overview of Results

(in million EUR)

	2010*	2009*	2008*
Sales revenues	351.1	385.2	502.5
EBITDA	-12.9	1.2	18.7
Earnings before interest and tax (EBIT)	-40.3	-4.3	11.6
Pre-tax profit	-45.3	-7.8	4.8
Annual profit / net profit	-48.7	-12.3	-0.3
Diluted profit per share in EUR	-13.82	-2.72	0.71
Shareholders' equity	-13.5	33.4	46.8
Balance sheet total	181.4	216.8	255.5
Net financial debt	69.2	51.8	55.2
Net financial debt to balance sheet total ratio	38.1%	23.9%	21.6%
Number of employees at end of year	2,019	2,385	3,135

Disclaimer

The information presented in this report describes the situation for S&T as of October 19 2011.

This report contains certain statements oriented towards the future. These future-oriented statements contain assessments made by the management, known and unknown risks, uncertainties and other factors that may lead to the actual results, financial situation, performance or achievements of S&T, or the sector, differing considerably from any results, performances or achievements predicted or implied by such future-oriented statements. Such factors include: competition from other organizations, changes in operating expenditure, development and successful integration of acquired companies, recruitment of qualified personnel and the binding of such personnel to the company, uncertainties resulting from business carried out by S&T outside Austria, negative developments in legal and tax conditions, negative developments in government and economic policy, unrest, acts of God, acts of war and all other factors taken into consideration in this report. Investors are advised, in light of these uncertainties, to judge such future-oriented statements for themselves. S&T takes no responsibility, either expressly or implied, for the correctness or the completeness of any information contained in this report based on future-oriented statements, or for any opinions or assessments. S&T does not accept any responsibility for adjusting such future-oriented statements in the future in order to take account of future events or developments. S&T, and persons acting in the name of S&T, do not accept any responsibility in conjunction with the use of this report or the information contained therein. This report is neither a public offer for, nor an invitation to subscribe to, S&T securities.