colex@n YOUR PLUS WITH THE SUN. SOLAR POWER PLANTS **Company Presentation COLEXON Energy AG** Frankfurt, November 2009 © COLEXON Energy AG



- **COLEXON** at a Glance
- The PV Market
- 3 **Business Model and Strategy**
- Strategic Outlook
- 5 **Financials**
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COLEXON at a Glance

INTRODUCTION



Who we are

- European key player in solar solutions
- 3 business segments
- 105 employees
- €143m revenues in 2008

COLEXON Company Profile

- Leading key player in solar solutions
- IPP with the mid-term goal of grid parity
- Business model: wholesale, projects and plant operation
- Focused on state-of-the-art technologies
- Strong focus on Europe and USA

Management Board

The members of our management board have a proven track record in photovoltaic industry, national and international. As a team, they drive the company's successful development.



Thorsten Preugschas CEO since Nov. 2006



Henrik Christiansen CFO since Oct. 2008

COLEXON is one of the leading key players in solar solutions.

COLEXON at a Glance

KEY FIGURES



Quick facts

- Reorganization in 2007
- Record year in 2008
- Positive business development
- Market capitalization trippled in 2009
- Enhanced share liquidity and visibility

Business Development

m€	2005	2006	2007	2008	H1 2009
Revenue	52.6	62.2	85.4	142.8	51.9
Gross profit	7.6	7.9	12.9	28.0	9.9
EBIT	4.3	-6.4	0.2	12.2	1.7
Net Income	2.6	-4.4	-0.7	7.2	0.8

COLEXON share

Shares: 17,744,557

Market cap: 65 m€

Avg Volume 3M: 15,000 shares

Segment: Prime Standard

Trading centers: Xetra, Frankfurt



An attractive investment opportunity with a positive outlook.



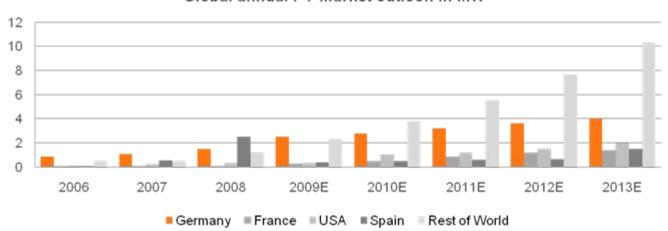
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WORLD MARKET DEVELOPMENT



High market potential of solar industry

Global annual PV market outlook in MW



Source: EPIA 2009, Global Market Outlook for Photovoltaics until 2013

• 2006 to 2008: Dynamic growth and high excess demand

• 2009: Market slowdown and module oversupply lead to increased competition

2010 onwards: Positive outlook due to enormous global market potential

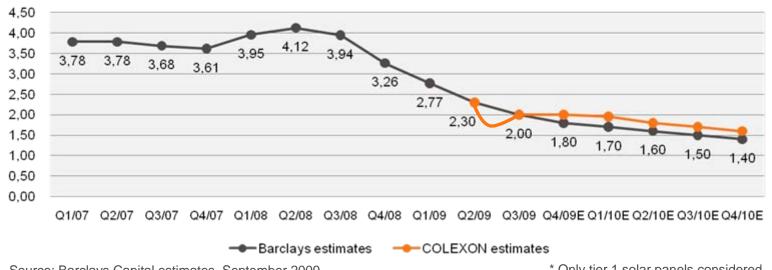
COLEXON is positioned in the most important growth markets.

WORLD MARKET DEVELOPMENT



Module prices decline significantly





Source: Barclays Capital estimates, September 2009

* Only tier 1 solar panels considered

- Further but less aggressive price reductions expected for end of 2009 and 2010
- Downstream players such as COLEXON profit from the current price development

COLEXON strongly benefits from the current market development.

WWW.COLEXON.COM 6 November 2009

The PV Market

SOLAR VALUE CHAIN (DOWNSTREAM)



COLEXON covers the most profitable segments in the solar industry



- Integration along PV value chain keeps entire margin inhouse
- Stable and secured cash flows from IPP business strengthen overall business

COLEXON's strong position within the value chain promotes operating margins.



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BUSINESS SEGMENTS



Balanced strategy approach for stable and dynamic growth

Wholesale

Modules, components and turnkey systems

- System integrators
- Project developers
- Resellers



Projects

Solar power plants 100 kWp to Multi-MWp

- Institutional investors
- Industry
- Agriculture



Plant Operation

Solar power generation 1 MWp to Multi-MWp

- COLEXON IPP GmbH
- Own investment



Segment

Business

Target Group

COLEXON follows a flexible business approach for efficient market penetration.

WHOLESALE



COLEXON – competent partner for resellers and installers

Wholesale

Projects

Plant Operation

Activity

- Distributing high-end modules, components and turnkey systems
- Full-service approach including highest quality standards and state-of-the-art technology

Rationale

- Ability to balance cashflow through business cycles
- Equalizing revenue fluctuations in project business
- Market entry strategy for emerging markets

USP

- Extensive supply network enables flexible range of products
- Access to premium thin film panels of *First Solar*

Only 15 partners globally!

Project business experience transfer into customer support

Wholesale segment strengthens COLEXON's business.

PROJECTS



Turnkey solar power plants – the solution from a single source

Wholesale

Projects

Plant Operation

Activity

- Realization of return-optimized turnkey solar power plants
- Focus on large-scale rooftop projects

Rationale

- High demand for return optimized PV plants
- Attractive returns and margins

Strong market positioning

USP

- More than 1,700 realized solar power plants
- Focus on innovative technologies, e.g. First Solar
- Legal processing competence

COLEXON is one of the leading experts in developing return optimized PV plants.

PROJECTS



Extract of project references in Germany

Year	Project	Size
Dec. 2008	Haßleben, rooftop	4,640 kWp
Dec. 2008	Etzbach, rooftop	735 kWp
Dec. 2008	Haunsfeld, free field	1,670 kWp
Aug. 2008	Michelin, rooftop	1,900 kWp
Jun. 2008	Waldeck, rooftop	3,040 kWp
Aug. 2007	Ramstein, rooftop	2,500 kWp
Jun. 2007	Bolart, rooftop	2,320 kWp



COLEXON has the experience of more than 1,700 realized solar projects worldwide.

PROJECTS



Extract of international project references

Year	Project	Size
2009E	Sainte-Maxime, free-field (FR)	1,000 kWp
May .2009	ASU Coor Hall, rooftop (USA)	108 kWp
Dec. 2008	DongNam, BIPV (SK)	607 kWp
Sep. 2008	Ronda, free field (ES)	1,980 kWp
Jun. 2008	Huelva, free-field (ES)	221 kWp
Mar. 2008	Almanzora, free field (ES)	448 kWp
Feb. 2008	Youngkwang, free field (SK)	3,000 kWp













COLEXON has realized projects in Germany, Spain, France, USA and South-Korea.

PROJECT PIPELINE



COLEXON's project pipeline is focused on Europe

Country	MWp
Germany	9
France	25
Italy	3
Spain	2
Czech Republic	7
USA	3
Total	52

- Positive outlook for strengthening international project business
- 25 MWp of grounds and project rights in France secured
- High demand from investors for project portfolio
- Negotations about additional projects under way

Projects with a total capacity of approx. 50 MWp are currently in the pipeline.

PLANT OPERATION



COLEXON – an independent energy supplier of solar power

Wholesale

Projects

Plant Operation

Activity

- Commissioning and legal process
- Operation and maintenance of solar parks
- Advanced financing of PV systems

Rationale

- Promote company's profitability with high margin business
- State-guaranteed cash flows strengthen liquidity
- First step in positioning as utility

Our strategy: establish COLEXON as an IPP

USP

- Existing portfolio of own solar power plants of approx. 44 MWp
- In-house know-how and experience for site management

Plant operation business adds stability and competitiveness to business development.

PLANT OPERATION



COLEXON's portfolio as an independent supplier of solar power (IPP)

Year	Project	Size
2009	Etzbach/Dierig, rooftop	1.57 MWp
2008	Eckolstädt, rooftop	8.82 MWp
2008	Moorenweis, free field	5.94 MWp
2008	Waldeck portfolio, rooftop	5.92 MWp
2008	Tierhaupten, free field	4.99 MWp
2008	Immler, rooftop	4.56 MWp
2008	Hurlach, free field	4.30 MWp
2008	Froschham, free field	4.20 MWp
2008	Kettershausen, free field	2.38 MWp
2007	Hiendorf, free field	1.06 MWp
Total		43.74 MWp



State-guaranteed income of approx. 44 MW solar plants provides secured cash flows.



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LONG-TERM STRATEGIC OUTLOOK



2009: Laying the foundation for our future success







- Record results
- EBIT: €12.15 m.
- Turnover: € 142.7 m.
- Volume: 56 MWp

- Continuous growth
- Acquisition of Renewagy
- Overcoming global financial crisis

- COLEXON as an IPP
- Our target: 200 MWp by 2012
- Maintain trade and project business

COLEXON combines sustainable development with dynamic growth.

COLEXON IN 2010



2010: Starting phase of the "new" COLEXON

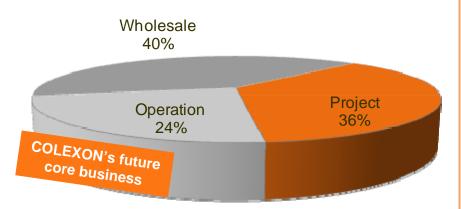
Our strategy:

- Strengthen international business (especially in France and Czech Republic)
- Promote sustainable growth
- Strengthen IPP business

2010 targets:

Wholesale business	40 MWp
Project business	36 MWp
Plant operation	24 MWp
Total	100 MWp

Business segments in MW (2010)



COLEXON is active in the whole downstream segment.

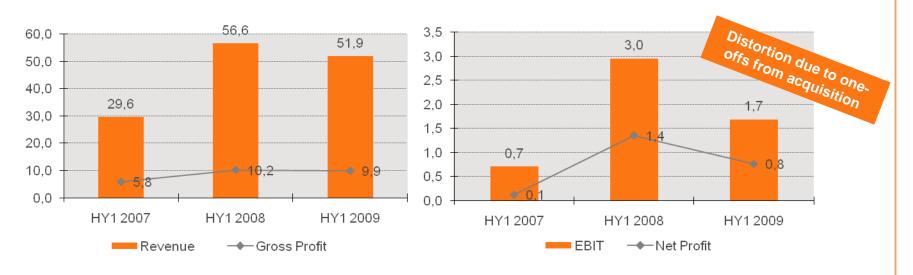


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KEY FINANCIALS AS OF JUNE 30, 2009



Excellent previous H1/2008 almost repeated



• 2007: Turnaround and reorganization of company

2008: Record year in company's development

• 2009: Strong results despite of solar market slowdown and takeover

In spite of economic downturn acknowledgeable results in key financial numbers.

PROFIT & LOSS 2007-2009 (M€)



Sales development effected by acquisition of Renewagy

	HY 1 2007	HY 1 2008	HY 1 2009	Difference
Revenue (+)	29,6	56,6	51,9	-8%
Cost of revenue (-)	24,1	47,8	42,6	-11%
Other income (+)	0,3	1,4	0,6	-56%
Gross profit	5,8	10,2	9,9	-3%
Personnel expenses (-)	1,6	2,4	3,0	24%
Operating expenses (-)	3,4	4,7	5,1	7%
Depreciation (-)	0,1	0,1	0,2	32%
EBIT	0,7	3,0	1,7	-43%
Financial result (-)	0,4	0,7	0,5	-23%
Taxes (-)	0,2	0,9	0,4	-56%
Net profit	0,1	1,4	0,8	-44%

Stable sales development in H1/2009.

SALES & EBIT HY1 2009 PER SEGMENT (M€)



Strong wholesale segment in H1/2009 due to market slow down in project business

	Projects	Wholesale	Holding	Total
Revenue	10,0	41,8	0,0	51,8
EBIT	-1,3	6,7	-3,7	1,7
Employees	49	13	28	90

80 % of revenue in wholesale segment reflect flexibility of business model.

WORKING CAPITAL DEVELOPMENT 2008-2009 (M€)



Stable working capital development

	09/08	12/08	03/09	06/09
Short-term assets				
+ Inventories	11,7	18,4	40,8	47,6
+ Advance payments	5,4	1,3	1,4	1,6
+ Trade receivables	21,1	28,5	31,0	12,0
Liabilities				
- Trade payables	4,7	8,9	27,2	23,5
- Advances received	3,4	5,6	7,7	4,8
Working capital	30,2	33,8	38,3	32,9

The working capital peak of first quarter maintained over entire period.



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Outlook Q3 2009 (Reverse Takeover)

FINANCIAL IMPACT OF REVERSE ACQUISITION



- Takeover affects consolidated financial figures of COLEXON Group
- Combined financials shown in Q3 2009 for the first time
- Q3 figures will be announced on Nov. 30, 2009

Transaction will be performed as a **reverse acquisition**. Acquirer is Renewagy A/S, aquiree is COLEXON Energy AG

Acquisition and first time consolidation date: **August 14, 2009**. There will be a PPA applied to COLEXON figures at that date

The **P&L for the Renewagy** will be shown for the total of 12 months for the financial year 2009.

The **P&L for the COLEXON** will be shown from the date of first consolidation onward, i.e. 4.5 months for 2009.

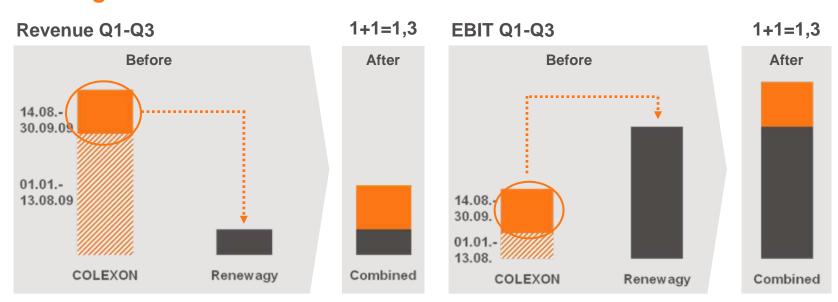
The consolidated group figures will be published with the Q3-2009 report, issued on November 30, 2009.

Consolidated group financial figures difficult to compare with previous publications.

PROFIT & LOSS Q1-Q3 2009



A first glance at the new COLEXON: Revenue and EBIT



- The results from COLEXON up to August 13 are not included in Revenue and EBIT
- Revenue and EBIT for the "new" COLEXON group include Renewagy's results for the total period and COLEXON's results from August 14, 2009 onwards

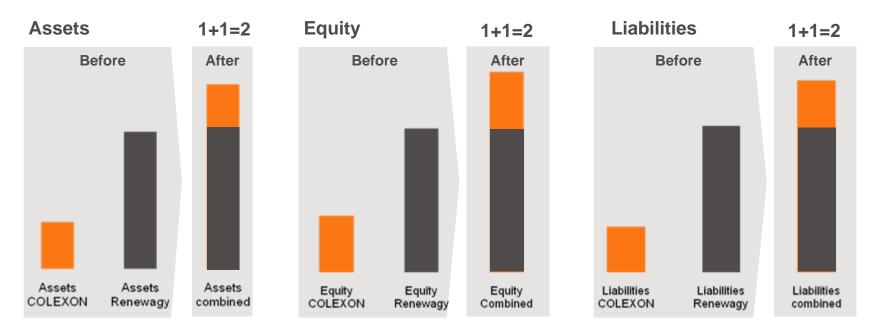
The reverse acquisition technique distorts actual revenues.

Outlook Q3 2009 (Reverse Takeover)

BALANCE SHEET



A first glance at the new COLEXON: Assets, equity, liabilities



- Significant increase in assets and equity due to the acquisition of solar power plants
- Increased liabilities according to external financing of solar power plants

The appearance of the "new" COLEXON changed remarkably due to acquisition.



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Q&A SESSION



Please feel free to ask questions.

In case of questions after the presentation, please contact our IR-team:

Investor Relations

Jan Hutterer

Head of Investor Relations

FON: +49 40. 28 00 31-111

FAX: +49 40. 28 00 31-101

hutterer@colexon.de



YOUR PLUS WITH THE SUN.



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COLEXON Energy AG

Grosse Elbstrasse 45 • 22767 Hamburg • Germany

FON: +49 40. 28 00 31-0

FAX: +49 40. 28 00 31-101

ir@colexon.de

www.colexon.com