HOME OF POWER BRANDS

ENGINES

ONSITE ENERGY & COMPONENTS

9M/Q3 2012 Results

Tognum

November 8, 2012

Legal disclaimer

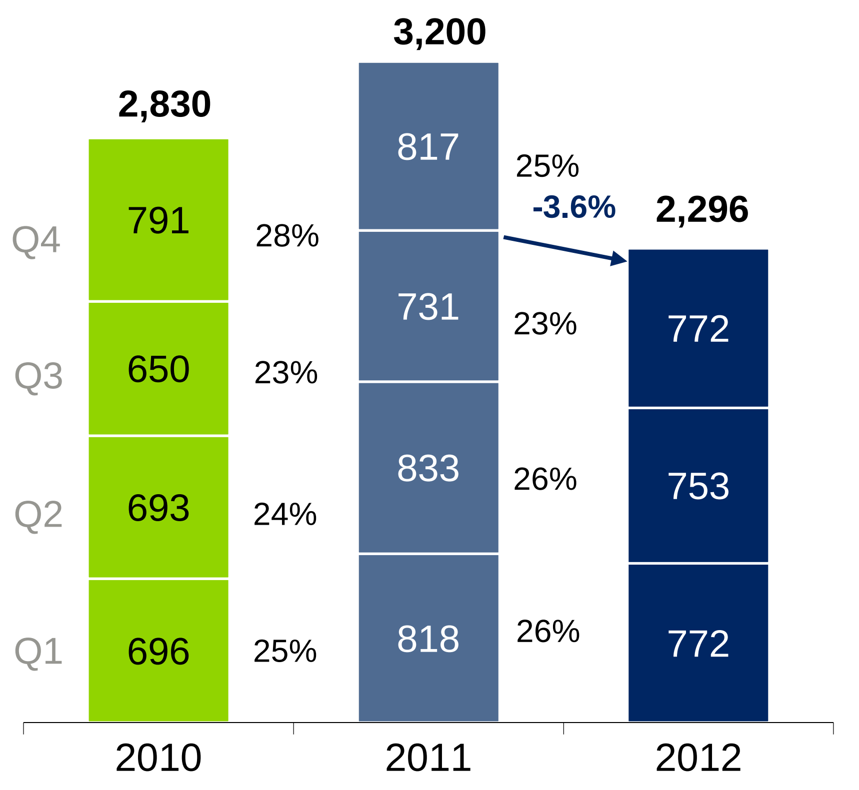
This presentation is for information purposes only and does not constitute an offer to sell or a solicitation for an offer to buy any securities. The shares of Tognum AG will not be registered under the U.S. Securities Act of 1933.

This presentation includes certain forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the words "believes", "estimates", "anticipates", "expects", "assumes", "predicts", "intends", "may", "will" or "should", and similar expressions. Such forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Such forward-looking statements do not represent any guarantees of future performance. Tognum's actual results of operations, including its financial condition and profitability as well as the development of the general economic conditions in which it operates, may differ materially from (and be more negative than) those made in or suggested by the forward-looking statements contained in this presentation.

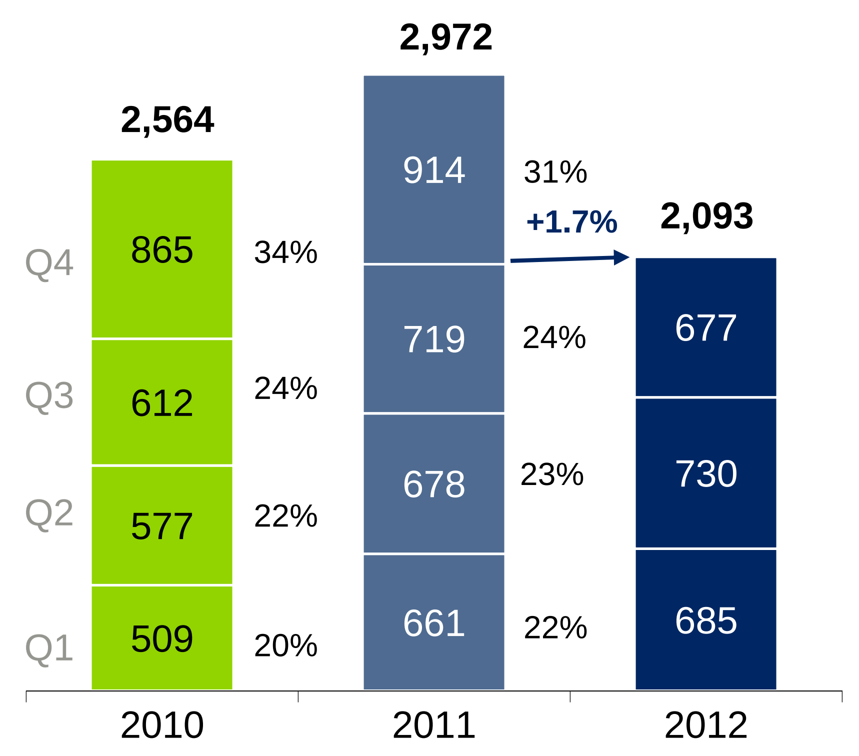
This presentation also includes certain market and market share data. To our knowledge, there is no single, comprehensive source that reliably describes the overall market and its sub-markets or the competitive situation in the market breakdown presented herein. Unless indicated otherwise, all the statements herein concerning the market and competition are therefore based on our own estimates, some of which have in turn been derived from a variety of sources. It is possible that the actual market conditions and competition may differ from the situation described herein, or that other market participants may come up with different estimates of the market and competitive conditions.

Order intake and revenues

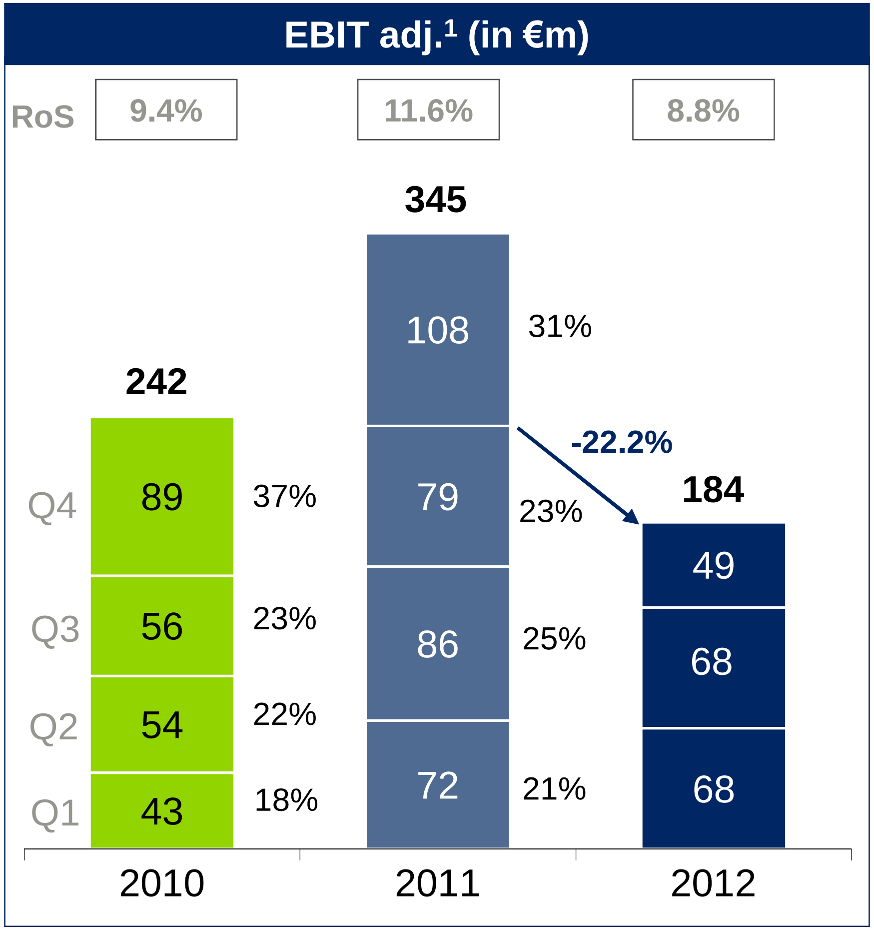
Order Intake (in €m)

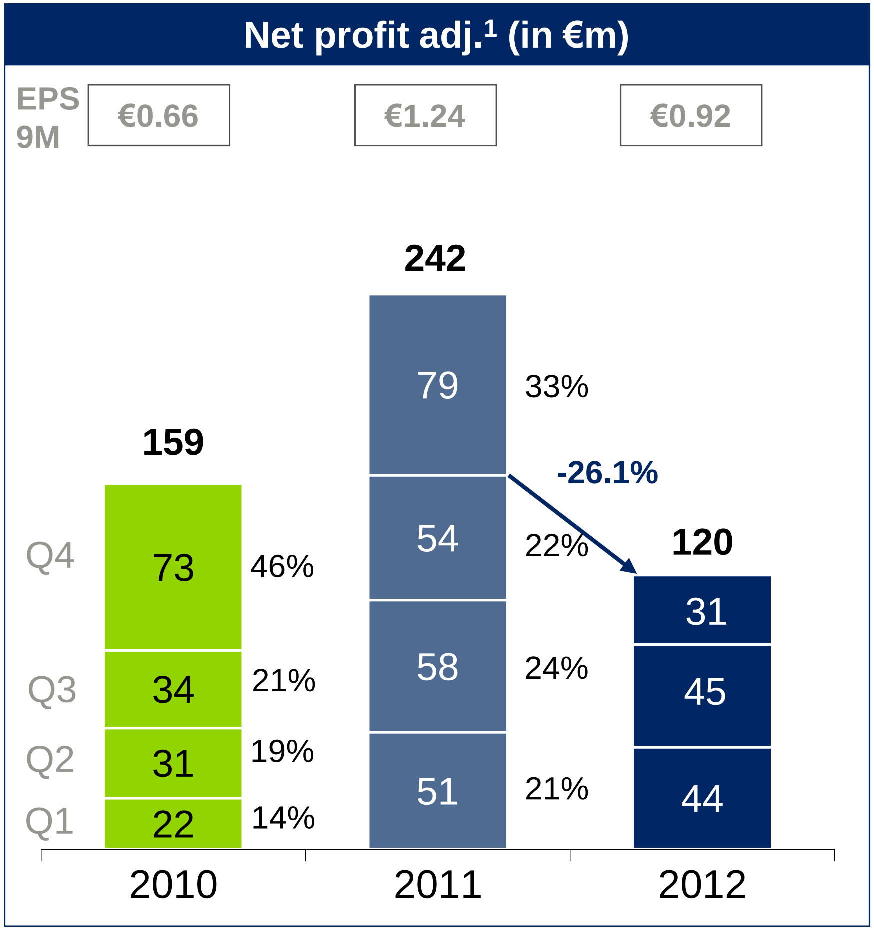


Revenues (in €m)



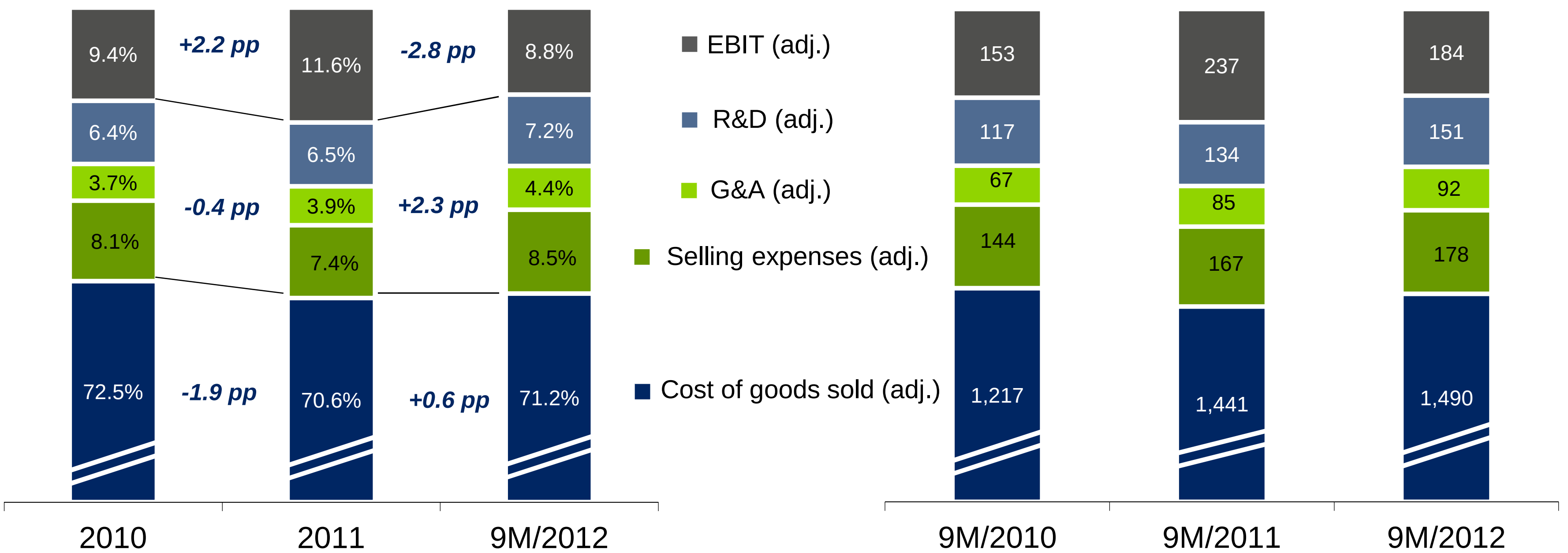
Profitability





1 Excludes any effects from purchase price allocation, fx valuation, revaluation of net assets from acquisitions

Margin development



Consolidated performance
Tognum Group

in €m	Engines	OE&C	Distribution	Holding/ Consolidation	Tognum Group
9M/2011					
Order intake	1,551.4	853.3	393.0	(415.4)	2,382.3
Revenues	1,395.5	683.1	357.8	(378.7)	2,057.7
Adj. EBIT	200.1	63.0	20.5	(46.6)	237.1
9M/2012					
Order intake	1,591.6	667.8	372.5	(335.7)	2,296.3
Revenues	1,409.6	707.5	376.4	(400.8)	2,092.7
Adj. EBIT	161.9	45.3	19.6	(42.5)	184.3
2011					
Order intake	2,186.0	1,046.6	552.6	(585.5)	3,199.7
Revenues	1,995.1	990.5	504.0	(517.5)	2,972.1
Adj. EBIT	298.4	76.4	28.9	(58.5)	345.2

Tognum

Segmental performance
Engines

in €m	9M/2011	% of revenue	9M/2012	% of revenue	Change	FY 2011	% of revenue
Order intake	**1,551.4**		**1,591.6**		*2.6%*	**2,186.0**	
External revenues	**1,197.4**		**1,187.7**		*-0.8%*	**1,727.2**	
Segment revenues	**1,395.5**		**1,409.6**		*1.0%*	**1,995.1**	
Marine	375.3	*27%*	331.3	*24%*	*-11.7%*	555.3	*28%*
Industrial	311.7	*22%*	295.1	*21%*	*-5.3%*	469.8	*24%*
Oil & Gas	141.8	*10%*	189.3	*13%*	*33.5%*	197.3	*10%*
Defense	69.7	*5%*	71.8	*5%*	*3.0%*	95.0	*5%*
After Sales/Other (E)	497.0	*36%*	522.1	*37%*	*5.1%*	677.7	*34%*
Adj. EBIT	**200.1**	**14.3%**	**161.9**	**11.5%**	***-19.1%***	**298.4**	**15.0%**

Tognum

Segmental performance
Onsite Energy & Components

in €m	9M/2011	% of revenue	9M/2012	% of revenue	Change	FY 2011	% of revenue
Order intake	**853.3**		667.8		*-21.7%*	**1,046.6**	
External revenues	**522.5**		548.7		*5.0%*	**769.2**	
Segment revenues	**683.1**		707.5		*3.6%*	**990.5**	
Diesel Systems & Engines	404.2	*59%*	410.5	*58%*	*1.6%*	604.9	*61%*
Gas Power Systems	37.7	*6%*	50.1	*7%*	*32.9%*	64.7	*7%*
After Sales/Other (OE)	93.6	*14%*	101.0	*14%*	*7.9%*	126.1	*13%*
Injection Systems	147.6	*22%*	145.9	*21%*	*-1.2%*	194.8	*20%*
Adj. EBIT	**63.0**	**9.2%**	45.3	6.4%	*-28.1%*	76.4	**7.7%**

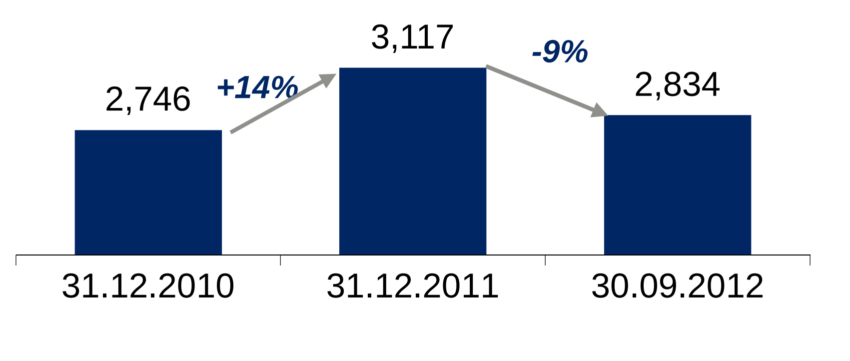
Segmental performance

Distribution

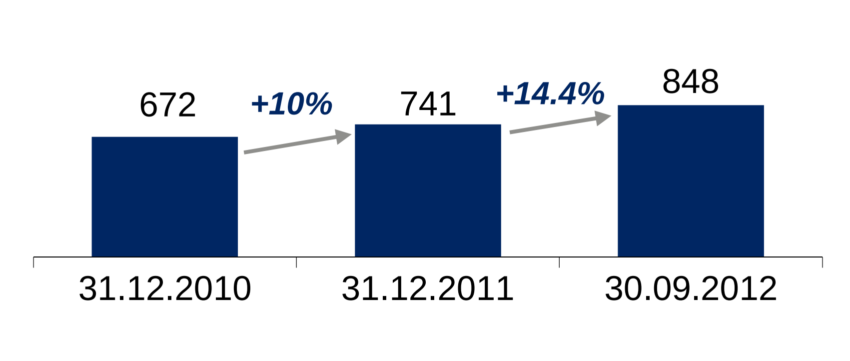
in €m	9M/2011	% of revenue	9M/2012	% of revenue	Change	FY 2011	% of revenue
Order intake	**393.0**		**372.5**		*-5.2%*	**552.6**	
External revenues	**337.8**		**356.2**		*5.5%*	**475.7**	
Segment revenues	**357.8**		**376.4**		*5.2%*	**504.0**	
Products	272.3	*76%*	281.4	*75%*	*3.3%*	381.0	*76%*
After Sales (D)	85.4	*24%*	94.9	*25%*	*11.1%*	123.0	*24%*
Adj. EBIT	**20.5**	**5.7%**	**19.6**	**5.2%**	***-4.4%***	**28.9**	**5.7%**

Balance sheet figures

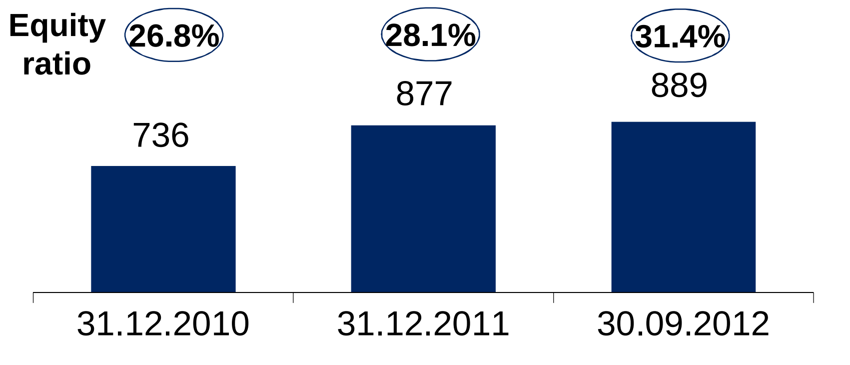
Total assets (in €m)



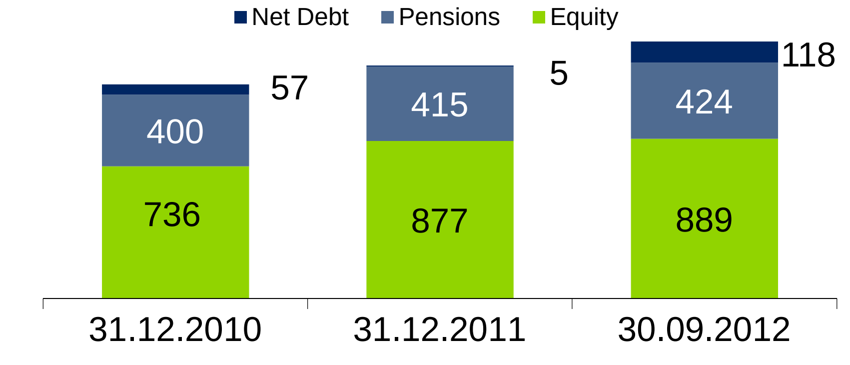
Net working capital * (in €m)



Equity (in €m)



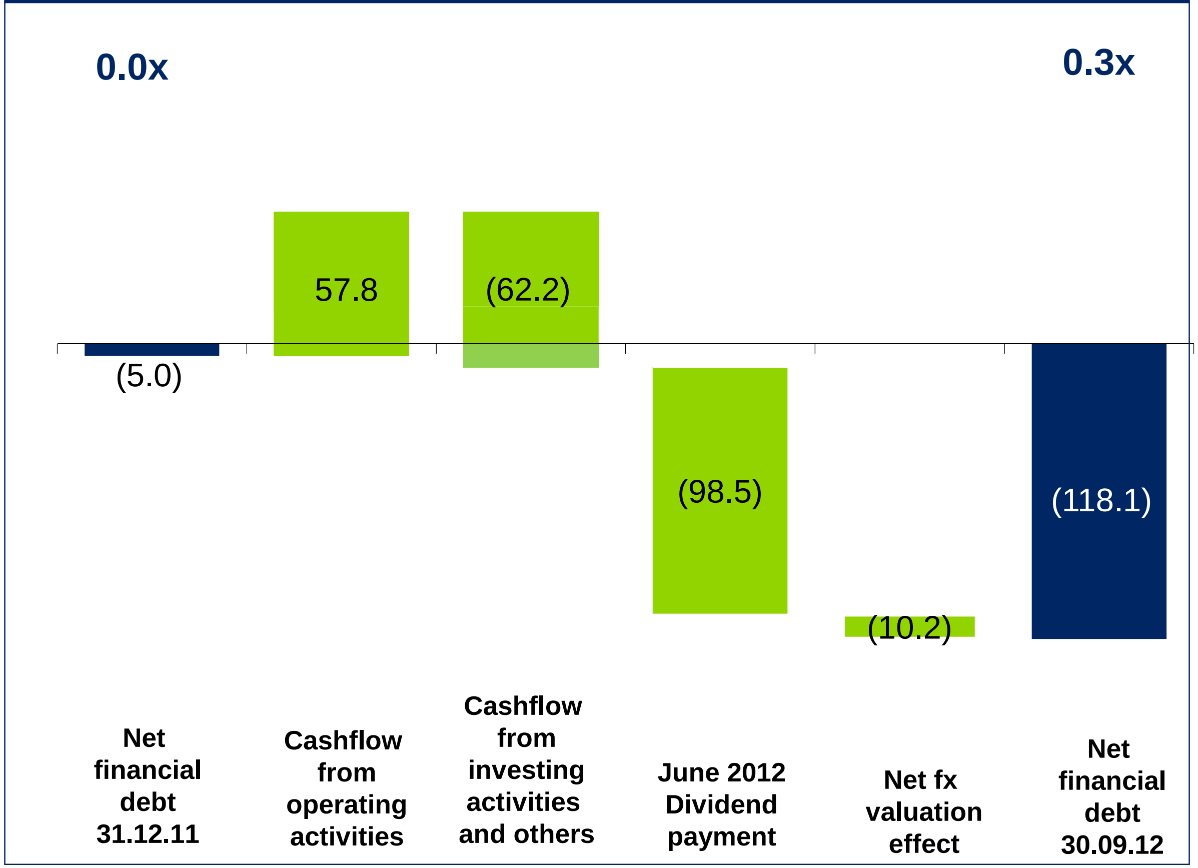
Tognum group funding structure (in €m)



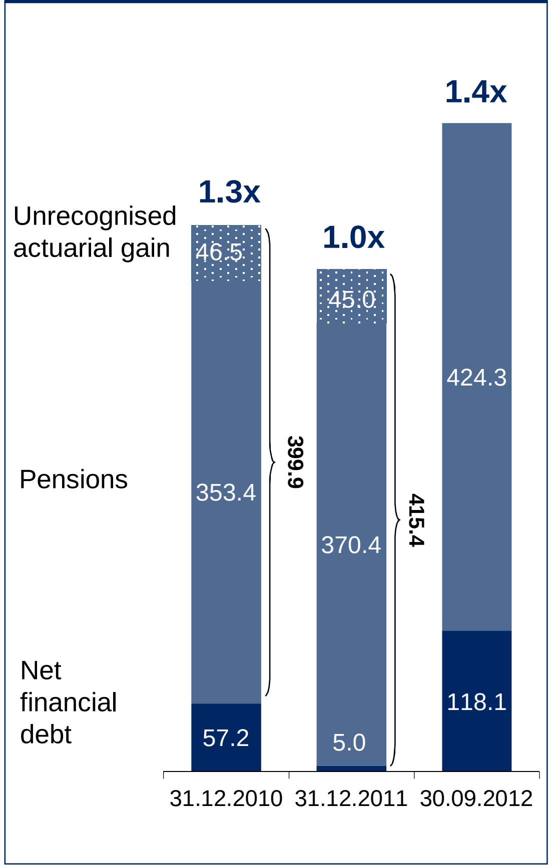
** Net Working Capital: includes inventories, trade receivables, trade payables and advance payments received*

9M/2012 net debt development

Net financial debt (in €m) and leverage (based on adj. LTM EBITDA)



Net debt/adj. LTM EBITDA



Outlook 2012

- Currently high level of uncertainty in regards to market development
- Revenues expected to grow in the lower single-digit percentage range
- Adjusted EBIT margin about 10 %

HOME OF POWER BRANDS

| ENGINES

| ONSITE ENERGY &
COMPONENTS

Thank you very much!

Investor contact:

Phone: + 49 (0)7541 90-3318
Fax: + 49 (0)7541 9090-3318
mailto:ir@tognum.com
http://www.tognum.com

Tognum AG, 88040 Friedrichshafen / Germany

Financial calendar 2012*

November 15 Extraordinary General Meeting

* All dates are preliminary and subject to change