

2023

INTERIM REPORT
as at 31 March 2023

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Operating figures

Profit and loss

		3M 2023	3M 2022
Revenues	K€	23,615	20,815
EBIT	K€	232	180
Net profit for the period	K€	-111	77

Balance sheet and cashflow statement figures

		3M 2023	3M 2022
Total assets	K€	116,988	99,906
Equity ratio	%	51.3	56.9
Cash flow from operating activities	K€	4,637	1,248
Cash flow from investing activities	K€	-1,031	-1,071
Cash flow from financing activities	K€	-1,191	-989
Cash and cash equivalents	K€	-15,518	-6,884

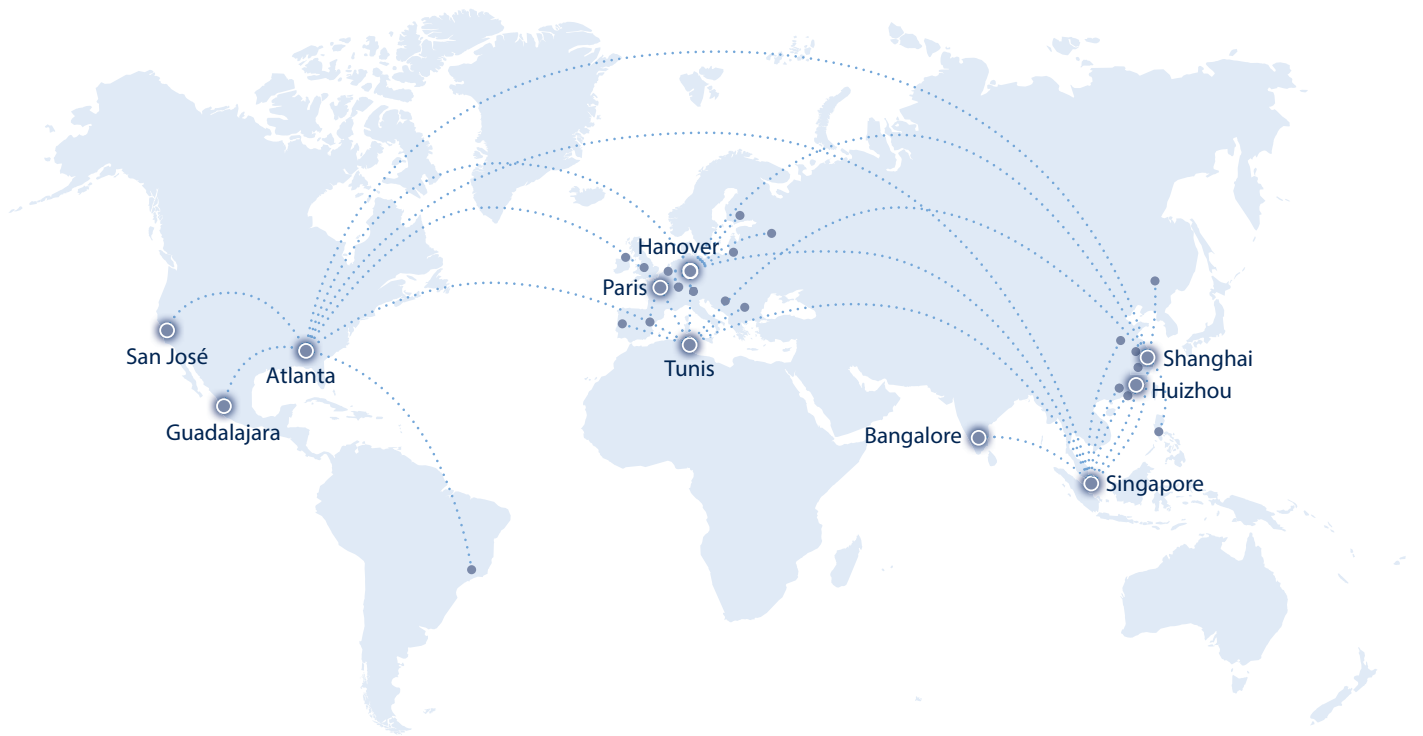
Shares

		3M 2023	3M 2022
Result per share	€	0.00	0.01

Employees

		3M 2023	3M 2022
Employees on 31 March		578	496

VISCOM. Vision Technology.



Founded:

1984 by Dr. Martin Heuser and Volker Pape



Number of employees worldwide:

578



World Market Leader:

Viscom is the No. 1 solution provider for automatic optical inspection in the automobile industry.



Headquarters and production:

"Made in Germany":
Hanover, Germany



Subsidiaries:

Viscom France S.A.R.L., Paris, France
 Viscom Tunisie S.A.R.L., Tunis, Tunisia
 Viscom Inc., Atlanta, Georgia, USA
 Viscom Machine Vision Pte Ltd., Singapore
 Viscom Machine Vision Trading Co. Ltd.,
 Shanghai, China
 VICN Automated Inspection Technology (Huizhou),
 Huizhou, China Co., Ltd
 VISCOM MACHINE VISION (INDIA) PRIVATE LIMITED,
 Bangalore, India
 Viscom Metallgestaltung GmbH, Langenhagen/
 Hanover, Germany
 Exacom GmbH, Hanover, Germany
 VISCOM VXS S. DE R.L. DE C.V., Zapopan/
 Guadalajara, Mexico

Foreword by the Executive Board

Dear Sirs and Madams,

Viscom AG's positive business performance continued in the first quarter of 2023, following on from the very good performance of the previous year. Business activity led to our highest incoming orders in a single quarter since the company was founded, which increased by around 38 % year-on-year to € 35.2 million (previous year: € 25.5 million).

This sharp rise in incoming orders was driven by high demand in Europe, especially from our major customers and our OEM customers in the X-ray tube segment. Our subsidiary Exacom GmbH also received a major order to supply X-ray inspection systems to a customer in the battery cell production sector. This is the successful outcome of our strategy of unlocking special revenue potential in the inspection of energy storage products – i. e. in the inspection of battery cells. The order has a total volume of around € 5 million and will largely affect revenue in this financial year.

At € 23.6 million, revenue in the first quarter of 2023 was around 13 % higher than the previous year's level (€ 20.8 million). Revenue recognition also continued to be hampered by supply chain disruption. In the first quarter of 2023, this affected, among other things, specialized parts for optics and the machine drives. EBIT was held back by the increased mate-

rial and staff costs and was level with the previous year at € 0.2 million in the first three months of 2023 (previous year: € 0.2 million).

After 35 years at Viscom, Peter Krippner, Chief Operations Officer, will step back from the operating business at Viscom AG on 31 May 2023 for personal reasons. This was not an easy decision for Mr. Krippner, and he will continue to be associated with Viscom AG in an advisory capacity. With his great dedication and expertise in image processing, Mr. Krippner has played a significant part in Viscom AG's success over the last few decades. His competence in the field of electronic assemblies inspection is esteemed within the company and throughout the industry. We warmly thank Mr. Krippner for his work and his untiring commitment to Viscom's needs and wish him continued success both professionally and privately.

From 1 June 2023, the Viscom Executive Board will consist of three members: Dr. Martin Heuser (Technology), Carsten Salewski (Sales) and Dirk Schwingel (Finance). Peter Krippner's responsibilities will be assumed by Dr. Martin Heuser (Development/Production) and Carsten Salewski (Sales/Operations). In day-to-day operating business, they will be supported by the new Head of Operations, Kai-Uwe Schablack.

We are confident that we will achieve our objectives for the current financial year thanks to our sustainable and market-oriented business policy and the great dedication of our employees. We continue to forecast incoming orders and revenue of between € 110 million and € 120 million in the 2023 financial year, with the EBIT-Margin coming in at between 5 % and 10 %. This corresponds to EBIT of between € 5.5 million and € 12.0 million.

Thank you for your interest and for your confidence in us.

The Executive Board



Carsten Salewski



Peter Krippner



Dr. Martin Heuser



Dirk Schwingel

Viscom's shares

Basic information on the shares

German Securities Code Number (WKN)	784686
ISIN	DE 000 7846867
Ticker symbol	V6C
Market segment	Regulated market (Prime Standard)
Type of shares	No-par value bearer shares
Share capital (€)	9,020,000
Share capital (units)	9,020,000
Number of voting shares	8,885,060

Opening price on 2 January 2023	€ 8.80
Closing price on 31 March 2023*	€ 9.74
<i>Percentage change</i>	+11 %
High on 25 January 2023*	€ 10.55
Low on 9 January 2023*	€ 8.68
Market capitalisation as at 31 March 2023	€ 87,854,800

* All share price information is based on XETRA daily closing prices

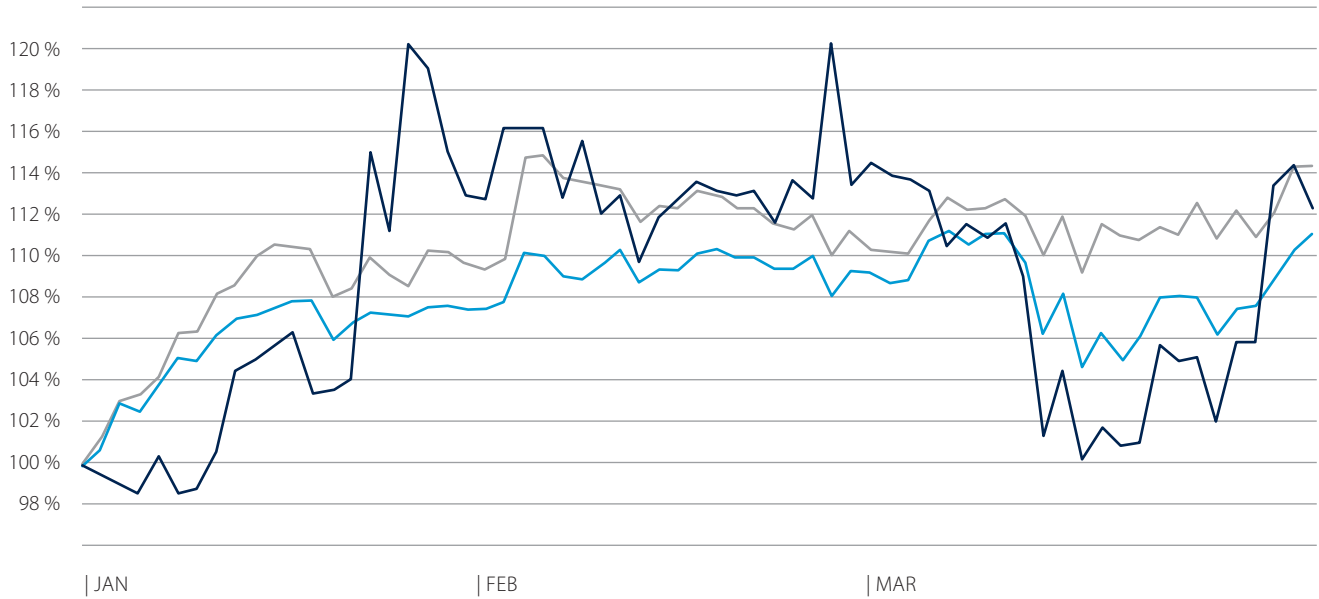
Share price performance in the reporting period 1 Jan. – 31 Mar. 2023

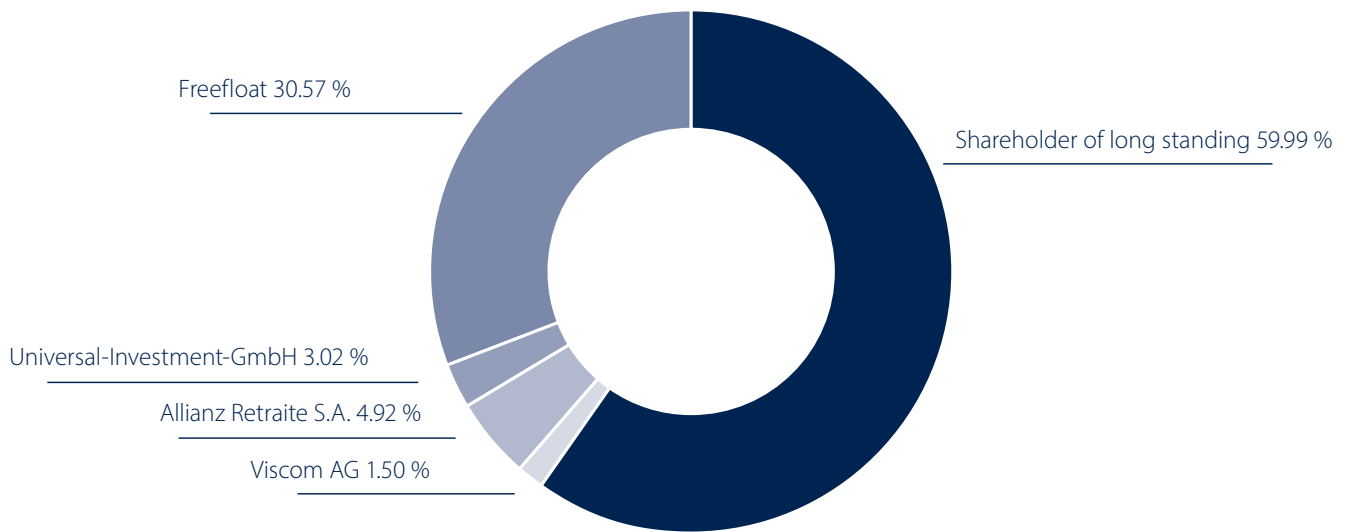
Viscom AG's shares began the current financial year at a price of € 8.80 on 2 January 2023 and reached their low for the year to date at € 8.68 on 9 January 2023. Falling inflation rates raised investors' hopes of less restrictive monetary policy on the part of the central banks. The end of the zero-COVID policy in China alleviated fears of recession and increased economic optimism. European stock markets then saw a rapid price increase and thus a tremendous start to the 2023 stock market year. In this stock market environment, Viscom's shares reached their high for the year to date on 25 January 2023, closing at € 10.55. Persistently high inflation and central bank monetary policy

were the decisive issues and led to a consolidation of market barometers in February. Recurring interest rate worries, concerns over demand and the fear of a new banking crisis put investor confidence to the test at the end of the first quarter of 2023. After their weak performance in 2022, technology stocks were among the winners in the first quarter of 2023 with growth of around 14 %. Viscom AG's good business figures for 2022 and the positive outlook published for 2023 helped Viscom's shares gain around 11 % in the first quarter of 2023. The average price of Viscom's stock was € 9.59 in the first three months of 2023, closing at € 9.74 per share on 31 March 2023.

Share price performance as against the DAX and TecDAX in the first three months of 2023

■ Viscom (Xetra): 112.3 % ■ DAX (Xetra): 111.1 % ■ TecDAX (Perf.) (Xetra): 114.4 %





Shareholder structure

Viscom AG's shareholder structure is largely defined by the considerable investment held by its founders, Dr. Martin Heuser and Volker Pape. Dr. Heuser and Mr. Pape hold 59.99 % of the shares, either directly or through intermediary companies and foundations. Viscom AG itself holds 1.50 % of its own shares, which the company purchased under a share buyback programme in 2008/2009. 4.92 % of the shares are held by Allianz Retraite S.A. and a further 3.02 % by Universal-Investment-Gesellschaft mbH. The 30.57 % of shares in free float are primarily held by investors in Germany and other European countries.

Investor Relations

The objective of our Investor Relations work is to enable all capital market participants to assess Viscom AG fairly. This is why we pursue a policy of continuous and transparent communication. Extensive information on Viscom's shares can be found in the Investor Relations section of the company's website at www.viscom.com.

Pareto Securities AS and EQUITS GmbH regularly cover and comment on Viscom's shares. The shares had two "buy" recommendations as at 31 March 2023. The current ratings can be found in the Company/Investor Relations/Shares/Analyst Coverage section of the website at www.viscom.com.

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Interim Group management report

Basic information on the Group

Business model of the Group

Structure of the company and its investees

Viscom AG, Hanover (hereinafter: Viscom AG), is the parent company of the Viscom Group (hereinafter referred to as Viscom).

Viscom AG is registered with Hanover Court of Registration under commercial register number HRB 59616.

With subsidiaries in Asia, the Americas, Europe and Africa that are directly or indirectly wholly owned by Viscom AG, the Group has an efficient, market-oriented organisational structure. Viscom AG directly holds 85 % of the shares in Exacom GmbH. All the companies focus on their respective customer groups and their requirements. This enables them to act and respond quickly and flexibly. They also benefit from the advantages of belonging to a larger group, thus enabling the mutual sharing and utilisation of knowledge and experience. Production takes place exclusively in the Group's home base, Hanover. This means that Viscom enjoys the production advantages of one of the most highly developed industrial locations, allowing it to guarantee a very high quality level for its products.

In 2001, Viscom GmbH changed its legal form to that of a German stock corporation (Aktiengesellschaft) and became Viscom AG. The company's share capital is divided into 9,020,000 shares. 59.99 % of the shares are held by the company's founders Dr. Martin Heuser and Volker Pape, either directly or through intermediary companies and foundations. 4.92 % of the shares are held by Allianz Retraite S.A. and 3.02 % by Universal-Investment-Gesellschaft mbH.

The Extraordinary General Meeting held on 20 August 2013 agreed to convert some of the committed capital reserves (€ 22,550 thousand) into free capital reserves (section 272(2) no. 4 of the Handelsgesetzbuch (HGB – German Commercial Code)) by way of an increase in the company's share capital from corporate funds without issuing new shares and a subsequent reduction in capital. This was in accordance with the proposals by the Executive Board and Supervisory Board published in the German Federal Gazette (Bundesanzeiger) on 10 July 2013.

On 29 July 2008, the Executive Board, with the approval of the Annual General Meeting on 12 June 2008 and following consultation with the Supervisory Board, resolved to acquire up to 902,000 of the company's shares by 31 March 2009. The company had bought back 134,940 shares as at 31 March 2009. Viscom AG holds around 1.50 % of its own shares as at 31 March 2023.

The Executive Board of Viscom AG has four members as at 31 March 2023:

Carsten Salewski: Sales
Peter Krippner: Operations
Dr. Martin Heuser: Development
Dirk Schwingel: Finance

The Executive Board is monitored by the three members of the Supervisory Board:

Prof. Dr. Michèle Morner (Chairwoman)
Volker Pape (Deputy Chairman)
Prof. Dr. Ludger Overmeyer

Segments and key locations

Viscom develops, manufactures and sells high-quality inspection systems for use in industrial production. The company's business activities are broken down on the basis of work required for the project-specific adaptation of standard components and systems, and the technology the inspection systems use to identify potential production errors.

The company's business is segmented geographically by sales regions; it serves the European market from its headquarters in Hanover which includes the Exacom GmbH, and a sales subsidiary in Paris, France, the sales market of the Americas from its sales subsidiary in Atlanta, USA, plus the service company in Mexico acquired in 2022, and the Asian market from its sales subsidiary in Singapore, which in turn has its own sales subsidiaries in Shanghai, China, Huizhou, China, and Bangalore, India. The sales company in Tunis, Tunisia, a subsidiary of the French subsidiary that cultivates and serves the North African sales market, is allocated to the geographical segment Europe.

In addition, Viscom AG operates a company for the manufacture of metal frames, Viscom Metallgestaltung GmbH. This company works exclusively for Viscom AG.

There were no changes in the Group's activities or structure in the reporting period.

Business processes

The inspection systems are developed and produced at Viscom AG's headquarters in Hanover. All central functions, such as business administration, development, production, service and sales management, are based here.

The company's product development activities focus on fundamental development work for future generations of inspection systems and project-specific development to adapt basic types of machinery to meet customer-specific requirements.

A large part of production is order-based. It draws on in-house pre-production of various assemblies. This enables greater production safety, especially in view of precarious supply chains.

Sales activities are performed by Viscom AG's sales employees and customer care teams, its Group companies and agents acting on the market as industry representatives for mechanical engineering firms.

Operational availability is one of the most important aspects when using an inspection system. This requires regular maintenance, repair and calibration. Central service and the customer care teams assist Viscom's customers in that job. Fast reaction times are ensured thanks to the global presence of Viscom's service employees.

Major business processes are managed and supported with the help of the business software proALPHA. The order processing module included in this system is used by all Viscom locations around the world.

Legal and economic factors

In the first quarter of 2023, the financial markets and the world economy were still affected by inflation and interest concerns, supply chain shortages and increased energy and raw material prices. These were joined by fears of a new banking crisis. In the German mechanical engineering industry, the shortage of materials is still by far the biggest obstacle to production, followed by the labour shortage. This significant shortage in various components for pre-production is also affecting Viscom AG's business and causing delays in revenue recognition. Higher staff costs as well as energy and raw material prices in Germany are likewise having a negative impact on Viscom. Please refer to the economic report below for more details on the development of the economy as a whole.

Management system

The key performance indicators by which the Viscom Group is essentially managed are incoming orders, revenue, EBIT (operating profit or segment earnings) and the EBIT-Margin (EBIT / revenue).

The management of the Group is based on a reporting system that takes the form of reviews submitted monthly to management and the heads of the business areas. These monthly reports include the consolidated income statement and individual breakdowns for the various Group companies.

The reports also include a detailed presentation of the cost structure and key figures of Viscom AG and other companies of the Group. They provide information on revenue in the Group's systems installation regions, incoming orders, the order backlog, the number of employees, cash and cash equivalents, the utilisation of the overdraft facilities available, total receivables and receivables from subsidiaries, orders placed for the purchase of goods and inventories of goods and completed and partially completed systems.

In addition, they provide an overview of employee turnover, absence due to illness and revenue per capita, in addition to key

indicators for project management, product development, production and logistics. The statements contained in the monthly reports are analysed in regular meetings between the Executive Board, all heads of business areas and the managing directors of the individual branches. Any need for action emerging results in decisions that are usually implemented in the short term.

Research and development

Development activities mainly focus on the advancement of existing system solutions and the implementation of new market requirements in the field of optical and X-ray inspection processes. This business area also focuses on the definition of new products and systems.

The focus of research and development activities is described in detail on pages 38 to 41 of Viscom AG's 2022 annual report and has not changed over the first three months of the current year.

Expenditure for research and development, not including design changes for customer-specific adaptations, remained at the previous year's level. Development costs of € 895 thousand were capitalised in the first three months of 2023 (previous year: € 790 thousand). Capitalised development costs were written down in the amount of € 570 thousand (previous year: € 684 thousand).

Economic report

Macroeconomic and sector development

Macroeconomic development

The economic environment is still characterised by geopolitical uncertainties and their economic ramifications. Everyday business continues to be shaped by material and energy concerns. The fluctuations in energy prices have abated, but the new cost level is several times higher than the average prices before the pandemic. The generally slow pace of the global economy continues, restraining global trade. There are also uncertainties regarding the effects of rising inflation and more restrictive monetary policy on banks and the global financial markets.

Sector development

Revenue recognition at Viscom is focused on the manufacture of systems for the inspection of electronic assemblies. Viscom is therefore predominantly represented in the automotive supplier segment within the electronics industry, one of the largest branches of industry in the world. Technical developments in the electronics industry have been a key innovation driver for Viscom over the last few years. The volumes and quality requirements of increasingly complex and ever-smaller electronic assemblies are seeing constant growth. These assemblies can only be tested reliably using automated inspection systems. Hidden solder joints, miniaturised components and densely populated printed circuit boards must be inspected reliably and quickly. High resolution, reliable fault detection and high throughput are extremely important here. Viscom inspection systems are used where the requirements for precision and speed are particularly high. The main customers for Viscom products are the automotive electronics sector, manufacturers of consumer and industrial electronics, and service providers (EMS) that manufacture electronic assemblies to order for various sectors. Furthermore, Viscom systems are increasingly

being used for the automated final optical or X-ray inspection of finished equipment. This includes complete assemblies from the electromobility sector, high-end mobile consumer equipment and in recent years also significantly more lithium-ion batteries in various designs.

In recent years, Viscom has intensified its efforts to gain a foothold in non-automotive industries such as battery production, telecommunication, industrial electronics and semiconductor production. It is focusing on growth industries in the electromobility and computers, communication and consumer (3C) sectors. Mechanical engineering companies are facing a wide range of global challenges. While the war in Ukraine is affecting Europe in particular, supply chain disruptions, shortages and higher inflation are global issues.

Machinery and equipment was manufactured for an estimated total of around € 3.4 trillion world-wide in 2022. By this metric, China continues to rank far above the USA, Germany, Japan and all other countries. EU machinery production continued to grow and expanded by 5 % in 2022. More growth would have been possible if continuing material shortages, especially in the first half of the year, had not impeded the progress of production, says the German Mechanical Engineering Industry Association (VDMA). In Germany, production fell short of the pre-pandemic year by 6.5 %. In 2022, the production level of all 27 EU countries was a good 3 % higher than in 2019. In a difficult macroeconomic environment, however, the mechanical engineering industry posted a solid performance overall in 2022. The second half of the year even brought higher growth than expected in many places, as the bottleneck situation eased for some preliminary products. In 2023, the global mechanical engineering industry is likely to grow less than in 2022, as the demand for capital goods could develop less dynamically. The VDMA economists expect a price-adjusted increase in global machinery revenue of 1 %.

Target sectors, target markets and target customers

The inspection systems manufactured by Viscom are employed primarily within the electronics industry. Producers of electronic components are the main customer segment, accounting for 73 % of revenue (previous year: 63 %). Some of these companies are involved in production for end consumers. However, the majority of Viscom's customers are suppliers that manufacture products such as electronic assemblies for other companies. These supplier parts are integrated into end products, for example motor controllers into vehicles. The remaining 27 % of revenue (previous year: 37 %) relates to manufacturers from other industries, such as consumer electronics and battery production.

With its optical, X-ray and combined inspection systems, Viscom is particularly well represented in production operations with the very highest quality requirements. Accordingly, its main customers are companies who make product safety a top priority. The automotive electronics sector accounts for a particularly high volume of business in this respect.

With the increasing use of in-car electronics and the high reliability requirements for vehicle systems, the automotive industry is a major customer group for the inspection of electronic assemblies. These assemblies, which often are safety-related components, such as ABS, ESP, or airbags, are typically inspected using systems such as those offered by Viscom.

As a result of rising technological demands, including in the consumer goods industry, pressure to improve quality is also far

higher than in previous years. However, the emphasis is being placed more on process quality, as a stable process improves the delivery quality and, in particular, results in fewer rejects and hence higher levels of production efficiency. At the same time, electronics manufacturers from Asia in particular are increasingly seeking to position themselves as premium providers.

Technological developments and the accompanying technical and economic progress, combined with Viscom's international sales and service presence, have helped to expand the market position and achieve long-term customer retention. By continuously developing its products, improving its business processes and adapting its sales organisation to reflect changing conditions, Viscom is in a position to address the challenges of the future and thus maintain and expand its market position.

Close, long-term customer contacts form the basis for comprehensive and customised service. The results of this cooperation are incorporated into the development of new system solutions and the refinement of proven systems. This allows Viscom to develop new solutions and open up future markets thanks to a high degree of innovation and customer proximity.

Customer structure

Viscom generated around 50 % of its revenue with its five largest customers in the first three months of 2023 (previous year: around 47 %). A further 30 % of revenue was generated with 13 customers (previous year: 13 customers). The remaining revenue was generated with a total of 205 different customers (previous year: 201 customers).

Summary analysis of the company's net assets, financial position and results of operations and course of business

Results of operations

Incoming orders / order backlog

Orders totalling € 35,157 thousand (previous year: € 25,463 thousand) were received in the first three months of 2023. This represented a substantial increase of 38.1 % as against the same period of the previous year and reflects the good placement of Viscom's inspection systems and services on the markets.

The order backlog rose significantly to € 46,026 thousand as at 31 March 2023 (previous year: € 33,585 thousand), which will ensure good capacity utilisation in all areas in the months ahead.

Revenue development

In the first quarter of 2023, revenue of € 23,615 thousand was recognised. This was therefore 13.5 % higher than in the same period of the previous year (€ 20,815 thousand).

Operating profit (EBIT) / EBIT-Margin

EBIT amounted to € 232 thousand in the first quarter of 2023 (previous year: € 180 thousand). This corresponded to an EBIT-Margin of 1.0 % (previous year: 0.9 %). Matching the previous year's level, EBIT was held back by higher staff costs and an increase in other operating expenses. Staff costs rose to € 10,329 thousand (previous year: € 8,727 thousand) as a result of the higher headcount and pay adjustments. At € 3,478 thousand, other operating expenses were up significantly on the previous year (€ 2,811 thousand) due to higher expenses for administration, packaging, marketing and maintenance. Total operating revenue (defined as revenue plus the change in finished goods and work in progress and other own work capitalised) rose

significantly by € 4,676 thousand to € 28,274 thousand (previous year: € 23,598 thousand). Accordingly, the cost of materials was up by € 2,440 thousand at € 12,953 thousand (previous year: € 10,513 thousand). Earnings were also increased by the decline in depreciation and amortisation (€ 1,595 thousand; previous year: € 1,610 thousand) and the increase in other operating income (€ 313 thousand; previous year: € 243 thousand).

Financial result

Financial income amounted to € 1 thousand (previous year: € 0 thousand). Financial expenses of € 373 thousand (previous year: € 80 thousand) resulted from interest on lease and bank liabilities. The financial result was negative at € -372 thousand and lower than the previous year's figure (€ -80 thousand).

Net profit for the period

Net profit for the period amounted to € -111 thousand (previous year: € 77 thousand). The effects in operating profit described above and the financial result also affected net profit for the period. This item was also affected by income tax income.

The pre-tax return on sales was -0.6 % (previous year: 0.5 %).

Earnings per share

Based on 8,885,060 shares, earnings per share (basic and diluted) amounted to € 0.00 (previous year: € 0.01) as at 31 March 2023.

Exchange rate effects

As it operates internationally, Viscom is exposed to exchange rate risks. Given the company's business volumes and the development of the euro/US dollar exchange rate, the current level of exchange rate risk was deemed acceptable without

the need for hedging. 14.4 % of total revenue was subject to direct exchange rate effects (previous year: 35.9 %). The decline in exchange rate effects was due to the Americas region accounting for a lower share of total revenue. Viscom reserves the right to hedge exchange rates in individual cases.

Employees

Viscom had 578 employees (not including trainees) worldwide as at 31 March 2023, a year-on-year increase of 82 (previous year: 496). Recruitment mainly took place in Asia in service business and in Europe in the development, production and application functions.

As at 31 March 2023	Europe	Americas	Asia	Total
Total	437	32	109	578
Of which full-time	380	31	108	519
Of which part-time	57	1	1	59
plus: trainees	18	0	0	18

Viscom AG employed 395 people (previous year: 378) at its Hanover site as at the end of the first quarter of 2023.

Regional developments

Europe

In the Europe region, there was a further market recovery in the first quarter of 2023 that was reflected in encouraging incoming orders. This makes Viscom optimistic for the coming quarters.

Europe remained by far the Viscom Group's strongest region, accounting for around 55 % of its revenue. The Europe region generated revenue of € 12,947 thousand in the first quarter of the 2023 financial year, an increase on the previous year's level (€ 8,843 thousand). Revenue in Germany amounted to € 5,749 thousand (previous year: € 5,201 thousand).

Segment earnings in the Americas region improved from € -1,496 thousand in the previous year to € 429 thousand due to the increased total operating revenue. The EBIT-Margin in the Europe region was 3.3 % (previous year: -16.9 %).

Americas

Business activities in the Americas region made a modest start to the current financial year; from March 2023, Viscom inspection systems again attracted lively interest from every sector. Electric vehicle and battery manufacturers continue to show increased activity, as do other manufacturers of vehicle electronics. The Americas region has a positive outlook for the rest of the financial year.

Segment revenue in the Americas region decreased year-on-year from € 5,194 thousand to € 2,737 thousand. Segment earnings amounted to € -144 thousand (previous year: € 726 thousand), corresponding to a margin of -5.3 % (previous year: 14.0 %).

Asia

In the first quarter of 2023, the Asia region saw lively demand, especially from China and India. In these two countries, both new orders and revenue were particularly dominated by the automotive industry (including electric mobility). Also notable are the increased business development activities in Asia, which are aimed not only at an expansion into more traditional applications in other Asian countries, but also especially at the development of new inspection applications in semi-conductor production. In the first quarter of 2023, promising access to particularly prestigious market participants has already been acquired. This development work will be intensified further in the second and third quarters of 2023.

Revenue in the Asia region amounted to € 7,931 thousand in the first quarter of 2023, a significant increase on the previous year's level (€ 6,778 thousand). Segment earnings decreased to € 393 thousand (previous year: € 643 thousand), mainly as a result of the changed revenue structure and increased cost of materials. This corresponded to an EBIT-Margin of 5.0 % (previous year: 9.5 %).

Information on the Group's geographical segments by sales market as at 31 March

in K€	Europe		Americas		Asia		Consolidation		Total	
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	External sales	12,947	8,843	2,737	5,194	7,931	6,778	0	0	23,615
Intersegment sales	10,029	6,611	2	114	882	881	-10,913	-7,605	0	0
Total sales	22,976	15,454	2,739	5,308	8,813	7,659	-10,913	-7,605	23,615	20,815
Segment earnings	429	-1,496	-144	726	393	643	-446	307	232	180

Financial position

Capital structure / liquidity

Viscom was able to generate the required liquidity from its own funds and the overdraft facilities available in the reporting period. As at 31 March 2023, overdrafts in the form of available credit facilities were utilised in the amount of € 21,120 thousand (31 December 2022: € 22,288 thousand). Taking into account cash and cash equivalents of € 5,602 thousand (31 December 2022: € 4,361 thousand), the company had negative bank balances of € 15,518 thousand as at the end of the reporting period (31 December 2022: negative balance of € 17,927 thousand). In addition, there were long-term bank loans of € 1,552 thousand as at 31 March 2023. The subsidiaries did not require any loans.

Investments

Investments in property, plant, and equipment and intangible assets totalled € 1,633 thousand in the first three months of 2023 (previous year: € 1,416 thousand). At € 895 thousand (previous year: € 790 thousand), most of the capital expenditure related to capitalised development costs, while operating and office equipment accounted for € 113 thousand (previous year: € 142 thousand). € 67 thousand (previous year: € 23 thousand) related to technical equipment and machinery, advance payments,

construction in progress and software. This item also included additions to right-of-use assets of € 558 thousand (previous year: € 334 thousand).

Cash and cash equivalents / cash flow

Cash flow from operating activities amounted to € 4,637 thousand (previous year: € 1,248 thousand). This was largely on account of the correction of the net profit for the period due to depreciation and amortisation and the increase in liabilities.

Cash flow from investing activities amounted to € -1,031 thousand (previous year: € -1,071 thousand) and essentially resulted from the capitalisation of development costs and the acquisition of non-current property, plant and equipment and intangible assets.

Cash flow from financing activities amounted to € -1,191 thousand (previous year: € -989 thousand). This was largely on account of the repayment of bank loans and lease liabilities as well as interest paid.

Cash and cash equivalents amounted to € -15,518 thousand (previous year: € -6,884 thousand), up € 2,409 thousand from the figure as at the end of 2022 (€ -17,927 thousand).

Net assets

Non-current assets

Within non-current assets, intangible assets essentially comprised capitalised development costs. Intangible assets amounted to € 15,419 thousand in the first three months of the 2023 financial year and were therefore slightly higher than the figure as at 31 December 2022 (€ 15,104 thousand). Property, plant and equipment declined slightly to € 14,757 thousand as a result of depreciation (31 December 2022: € 15,071 thousand).

Receivables

At € 35,126 thousand, trade receivables were down on the figure as at 31 December 2022 (€ 41,050 thousand). Write-downs on trade receivables came to € 875 thousand, down from € 946 thousand as at 31 December 2022.

Inventories

The carrying amount of inventories was € 41,017 thousand, an increase as against the end of the 2022 financial year (€ 37,428 thousand). This was due to the pre-production of partially completed and completed systems on account of the higher order backlog and the change in procurement policy necessitated by the global supply chain problems combined with the need to ensure short delivery times for customers.

Liabilities

Trade payables rose from € 3,256 thousand at the end of 2022 to € 5,306 thousand.

Contract liabilities amounted to € 1,472 thousand, down from the figure as at the end of the 2022 financial year (€ 1,967 thousand), and included trade obligations from contracts with customers in accordance with IFRS 15.

Other current financial liabilities included short-term lease liabilities of € 2,812 thousand (31 December 2022: € 2,843 thousand).

Other non-current financial liabilities included the non-current portion of borrowed bank loans at € 1,184 thousand (31 December 2022: € 1,276 thousand) and long-term lease liabilities of € 9,657 thousand in (31 December 2022: € 9,882 thousand).

Equity

At € 59,994 thousand, total equity was slightly lower than the figure at the end of the 2022 financial year (€ 60,266 thousand). This change resulted from the net profit for the period and exchange rate differences. At 51.3 %, the equity ratio was on a par with the figure as at 31 December 2022 (52.0 %). The figure for the same period of the previous year was 56.9 %.

Key figures on the Group's net assets, financial position and results of operations

	31.03.2023	31.12.2022
	K€	K€
Tier 1 liquidity (cash and cash equivalents less current liabilities and provisions)	-35,685	-35,798
Tier 2 liquidity (tier 1 liquidity plus receivables and other assets less non-current liabilities)	-9,068	-5,079
Tier 3 liquidity (tier 2 liquidity plus inventories)	31,949	32,349
Current assets		
Cash and cash equivalents	5,602	4,361
Receivables and other assets	38,263	42,684
Inventories	41,017	37,428
	84,882	84,473
Liabilities and provisions		
Current liabilities and provisions	41,287	40,159
Non-current liabilities and provisions	11,646	11,965
	52,933	52,124
Net debt		
Liabilities and provisions (-)	-52,933	-52,124
+ Cash and cash equivalents	5,602	4,361
+ Receivables and other assets	38,263	42,684
= Net debt	-9,068	-5,079
Working capital		
Current assets – current liabilities and provisions	43,595	44,314
Equity ratio		
Equity / total assets	51.3 %	52.0 %

	31.03.2023	31.03.2022
	K€	K€
Cash flow		
Net profit for the period after taxes	-111	77
+ Depreciation and amortisation expense	1,595	1,610
	1,484	1,687
Return on equity		
Net profit for the period / equity	-0.2 %	0.1 %
Return on investment (ROI)		
Net profit for the period / total assets	-0.1 %	0.1%
Return on revenue		
EBT / revenue	-0.6 %	0.5 %
Return on capital employed (ROCE)		
EBIT / (total assets - cash and cash equivalents - current liabilities and provisions)	0.3 %	0.3 %

Supplementary report

There were no significant events after the first three months of the 2023 financial year.

Report on risks and opportunities

The information on risks and opportunities presented in the Group management report still applies. Please refer to pages 53 to 60 of Viscom AG's 2022 annual report.

Report on future developments in 2023

Economic conditions

In light of the ongoing war in Ukraine and the high inflation, the International Monetary Fund (IMF) expects the global economy to recover only very slowly – the German economy could even contract slightly this year. The IMF is also concerned about the recent turbulence in the banking sector. The IMF has slightly lowered its worldwide forecast, with global growth expected to slow from 3.4 % in 2022 to 2.8 % this year. In January 2023, the IMF had anticipated global growth of 2.9 %. There will not be a return to upward movement until next year, when gross domestic product (GDP) is expected to grow by 3 %. The economists of the IMF hope that growth will bottom out this year. It is notable that advanced economies in particular are growing only slowly – the IMF expects growth of only 1.3 % here in 2023 – while emerging market and developing economies are looking much better with 3.9 %.

The IMF has also lowered its forecast for Germany by 0.2 percentage points compared to January 2023. It now expects economic output to decline by 0.1 %. For 2024, the IMF forecasts growth of 1.1 % again. At the beginning of April 2023, leading German economic institutes were a little more optimistic in their outlook for 2023. They forecast mini growth in GDP of 0.3 % this year. Back in the autumn, they had expected a decline of 0.4 % and a possible recession.

Results of operations

The development of incoming orders and revenue in 2023 will be largely dependent on the overall economic situation and ongoing supply shortages, which also affect Viscom AG's business. In addition, the sanctions arising from the escalating developments in relation to the Ukraine conflict may have a negative impact on Viscom's business activities in various countries.

The ongoing inflation and interest concerns and the increased energy and raw material prices are leading to further negative effects, including on Viscom AG. Viscom anticipates incoming orders and target revenue of between € 110 million and € 120 million in the 2023 financial year. The EBIT-Margin is expected to be between 5 % and 10 %, with EBIT of between € 5.5 million and € 12.0 million.

Financial position

Liquidity for the 2023 financial year will be ensured by the company's own funds and unutilised credit facilities. Any further financing requirements or activities are dependent on the changing general conditions.

Other disclosures

Related party disclosures

There are rental agreements between Viscom AG and Dr. Martin Heuser/Petra Pape GbR, Hanover, Marina Hettwer/Petra Pape GbR, Hanover, and HPC Vermögensverwaltung GmbH, Hanover, for nine properties in Carl-Buderus-Strasse and one property in Fränkische Strasse in Hanover. All these contracting parties are considered related parties as referred to by IAS 24.

Viscom AG has also entered into leases for company vehicles with HPC Vermögensverwaltung GmbH. HPC Vermögensverwaltung GmbH provides further services such as company childcare, cleaning and other services.

General information on the company

Viscom AG is domiciled in Hanover, Germany, and is entered in the local commercial register under HRB 59616. The company's address is Viscom AG, Carl-Buderus-Strasse 9-15, 30455 Hanover, Germany.

The company's business activities encompass the development, manufacture and sale of automated inspection systems for industrial production. Inspection is performed by the computer-based optical and X-ray comparison of the inspected objects with the specifications defined in the inspection system.

IFRS interim consolidated financial statements

Consolidated statement of comprehensive income

Consolidated statement of comprehensive income	01.01.-31.03.2023 K€	01.01.-31.03.2022 K€
Revenue	23,615	20,815
Other operating income	313	243*
	23,928	21,058
Changes in finished goods and work in progress	3,764	1,993
Other own work capitalised	895	790
Cost of materials	-12,953	-10,513
Staff costs	-10,329	-8,727*
Depreciation and amortisation	-1,595	-1,610
Other operating expenses	-3,478	-2,811
	-23,696	-20,878
Operating profit	232	180
Financial income	1	0
Financial expenses	-373	-80
Financial result	-372	-80
Income taxes	29	-23
Net profit for the period	-111	77
Net profit for the period attributable to Viscom AG shareholders	-18	77
Non-controlling interest in net profit for the period	-93	0
Earnings per share (diluted and basic) in €	0,00	0,01
Other comprehensive income		
Currency translation differences	-161	169
Items that can be reclassified to profit or loss	-161	169
Other comprehensive income after taxes	-161	169
Total comprehensive income	-272	246
Total comprehensive income attributable to Viscom AG shareholders	-179	246
Non-controlling interest in total comprehensive income	-93	0

* In the first quarter of 2022, other operating income included income from non-monetary remuneration of € 245 thousand, while staff costs included expenses from non-monetary remuneration in the same amount. To ensure accounting in compliance with IFRS, these items are no longer recognised. The figures for the first quarter of 2022 were restated accordingly.

Consolidated statement of financial position: assets

Assets

Assets	31.03.2023 K€	31.12.2022 K€
Current assets		
Cash and cash equivalents	5,602	4,361
Trade receivables	35,126	41,050
Income tax assets	3	42
Inventories	41,017	37,428
Other financial receivables	104	103
Other assets	3,030	1,489
Total current assets	84,882	84,473
Non-current assets		
Goodwill	202	202
Property, plant and equipment	14,757	15,071
Intangible assets	15,419	15,104
Financial assets	7	7
Loans originated by the company	26	25
Deferred tax assets	1,695	1,116
Total non-current assets	32,106	31,525
Total assets	116,988	115,998

Consolidated statement of financial position: equity and liabilities

Equity and liabilities

Liabilities	31.03.2023 K€	31.12.2022 K€
Current liabilities		
Trade payables	5,306	3,256
Contract liabilities	1,472	1,967
Current loans	21,488	22,655
Provisions	1,104	1,099
Income tax liabilities	598	817
Other current financial liabilities	4,966	4,168
Other current liabilities	6,353	6,197
Total current liabilities	41,287	40,159
Non-current liabilities		
Non-current provisions	805	807
Other non-current financial liabilities	10,841	11,158
Deferred tax liabilities	4,061	3,608
Total non-current liabilities	15,707	15,573
Equity		
Issued capital	9,020	9,020
Capital reserves	21,321	21,321
Retained earnings	28,822	28,840
Exchange rate differences	894	1,055
Equity attributable to Viscom AG shareholders	60,057	60,236
Non-controlling interests	-63	30
Total equity	59,994	60,266
Total equity and liabilities	116,988	115,998

Consolidated statement of cash flows

Consolidated statement of cash flows	01.01.-31.03.2023 K€	01.01.-31.03.2022 K€
Cash flow from operating activities		
Net profit for the period after interest and taxes	-111	77
Adjustment of net profit for income tax expense (+)	-29	23
Adjustment of net profit for interest expense (+)	373	80
Adjustment of net profit for interest income (-)	-1	0
Adjustment of net profit for depreciation and amortisation expense (+)	1,595	1,610
Increase (+) / decrease (-) in provisions	3	-49
Gains (-) / losses (+) on the disposal of non-current assets	0	-1
Increase (-) / decrease (+) in inventories, receivables and other assets	793	78
Increase (+) / decrease (-) in liabilities	2,128	-380
Income taxes repaid (+) / paid (-)	-114	-190
Net cash used in/from operating activities	4,637	1,248
Cash flow from investing activities		
Proceeds (+) from the disposal of non-current assets	6	12
Acquisition (-) of property, plant and equipment and intangible assets	-139	-294
Capitalisation of development costs (-)	-895	-790
Acquisition (-) of non-current financial assets	-3	0
Disbursements of loans granted (-)	-1	0
Receipts from the repayment of loans granted (+)	0	1
Interest received (+)	1	0
Payments for the acquisition of subsidiaries less cash and cash equivalents acquired (-)	0	0
Net cash used in investing activities	-1,031	-1,071
Cash flow from financing activities		
Proceeds from equity injections by other shareholders	0	0
Dividend payment (-)	0	0
Interest paid (-)	-260	-82
Repayment of lease liabilities (+)	-840	-845
Borrowing of non-current financial liabilities (+)	0	0
Repayment of miscellaneous financial liabilities (-)	-91	-62
Net cash and cash equivalents from financing activities	-1,191	-989
Changes in cash and cash equivalents due to changes in exchange rates	-6	24
Cash and cash equivalents		
Change in cash and cash equivalents	2,415	-812
Cash and cash equivalents as at 1 January	-17,927	-6,096
Cash and cash equivalents as at 31 March	-15,518	-6,884

Statement of changes in equity

Equity	Issued capital	Capital reserves	Exchange rate differences	Retained earnings	Total	Non-controlling interests	Total equity
	K€	K€	K€	K€	K€	K€	K€
Equity as at 1 January 2022	9,020	21,321	993	25,241	56,575	0	56,575
Net profit for the period	0	0	0	5,376	5,376	-7	5,369
Other comprehensive income	0	0	62	0	62	0	62
Total comprehensive income	0	0	62	5,376	5,438	-7	5,431
Dividends	0	0	0	-1,777	-1,777	0	-1,777
Formation of a subsidiary	0	0	0	0	0	37	37
Equity as at 31 December 2022	9,020	21,321	1,055	28,840	60,236	30	60,266
Equity as at 1 January 2023	9,020	21,321	1,055	28,840	60,236	30	60,266
Net profit for the period	0	0	0	-18	-18	-93	-111
Other comprehensive income	0	0	-161	0	-161	0	-161
Total comprehensive income	0	0	-161	-18	-179	-93	-272
Dividends	0	0	0	0	0	0	0
Equity as at 31 March 2023	9,020	21,321	894	28,822	60,057	-63	59,994

Selected notes

Declaration of compliance

These interim consolidated financial statements for 2023 were prepared on the basis of the uniform application of and compliance with all the applicable International Financial Reporting Standards (IFRS) and the interpretations issued by the IFRS IC, as adopted by the European Union as at 31 March 2023. In addition, the applicable provisions of commercial law under section 315e(1) HGB were taken into account.

Principles of preparation

The IFRS interim consolidated financial statements have been prepared in euro. Figures are typically presented in thousands of euro (€ thousand). The segment report is included in the interim Group management report.

The same accounting policies were applied as in the 2022 consolidated financial statements.

The income statement was prepared in accordance with the nature of expense format.

In accordance with IAS 1, assets and liabilities reported in the statement of financial position are classified as either current or non-current. Current assets or liabilities are those intended to be sold or redeemed within a period of one year.

The preparation of the quarterly consolidated financial statements requires certain assumptions and estimates affecting the amount and reporting of the assets, liabilities, income, expenses and contingent liabilities recognised. The actual amounts may differ from these estimates.

Notes to the consolidated statement of comprehensive income

Revenue

The Group's revenue can be broken down as follows:

Revenue	31.03.2023 K€	31.03.2022 K€
Construction and delivery of machinery	18,787	17,191
Services / replacement parts	4,828	3,624
Total	23,615	20,815

The categories "Construction and delivery of machinery" and "Services / replacement parts" are revenue from contracts with customers in accordance with IFRS 15.

Disclosures concerning financial instruments and financial risk management

[Presentation of the categories of financial instruments and the corresponding net profit in accordance with IFRS 7](#)

The following presentation provides information on the carrying amounts of the individual measurement categories. The fair values for each class of financial instrument are also shown. The presentation is intended to enable a comparison of the carrying amounts and fair values (amortised cost (AC)).

31.03.2023 in K€	Measure- ment category	Carrying amount	Fair value
Assets			
Financial assets and other receivables	AC	104	104
Trade receivables	AC	35,126	35,126
Cash and cash equivalents	AC	5,602	5,602
		40,832	40,832
Liabilities			
Current loans	AC	21,488	21,488
Trade payables	AC	5,306	5,306
Other current financial liabilities	AC	2,154	2,154
Other non-current financial liabilities	AC	1,184	1,184
		30,132	30,132

31.12.2022 in K€	Measure- ment category	Carrying amount	Fair value
Assets			
Financial assets and other receivables	AC	103	103
Trade receivables	AC	41,050	41,050
Cash and cash equivalents	AC	4,361	4,361
		45,514	45,514
Liabilities			
Current loans	AC	22,655	22,655
Trade payables	AC	3,256	3,256
Other current financial liabilities	AC	1,325	1,325
Other non-current financial liabilities	AC	1,276	1,276
		28,512	28,512

Please refer to pages 121 to 125 of Viscom AG's 2022 annual report for more information on financial instruments.

Events after the end of the reporting period

There were no significant events after the first three months of 2023.

Audit of the financial statements

As was the case for the previous interim consolidated financial statements, the interim consolidated report as at 31 March 2023 has not been audited or reviewed by an auditor.

Responsibility statement

“To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting and proper accounting standards, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim Group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group for the remaining months of the financial year.”

Hanover, 11 May 2023

The Executive Board



Carsten Salewski



Peter Krippner



Dr. Martin Heuser



Dirk Schwingel

Financial calendar 2023



May

- 05/11/2023 Interim Report 3M/2023
- 05/31/2023 Annual General Meeting – Altes Rathaus, Hanover

August

- 08/10/2023 Interim Report 6M/2023

November

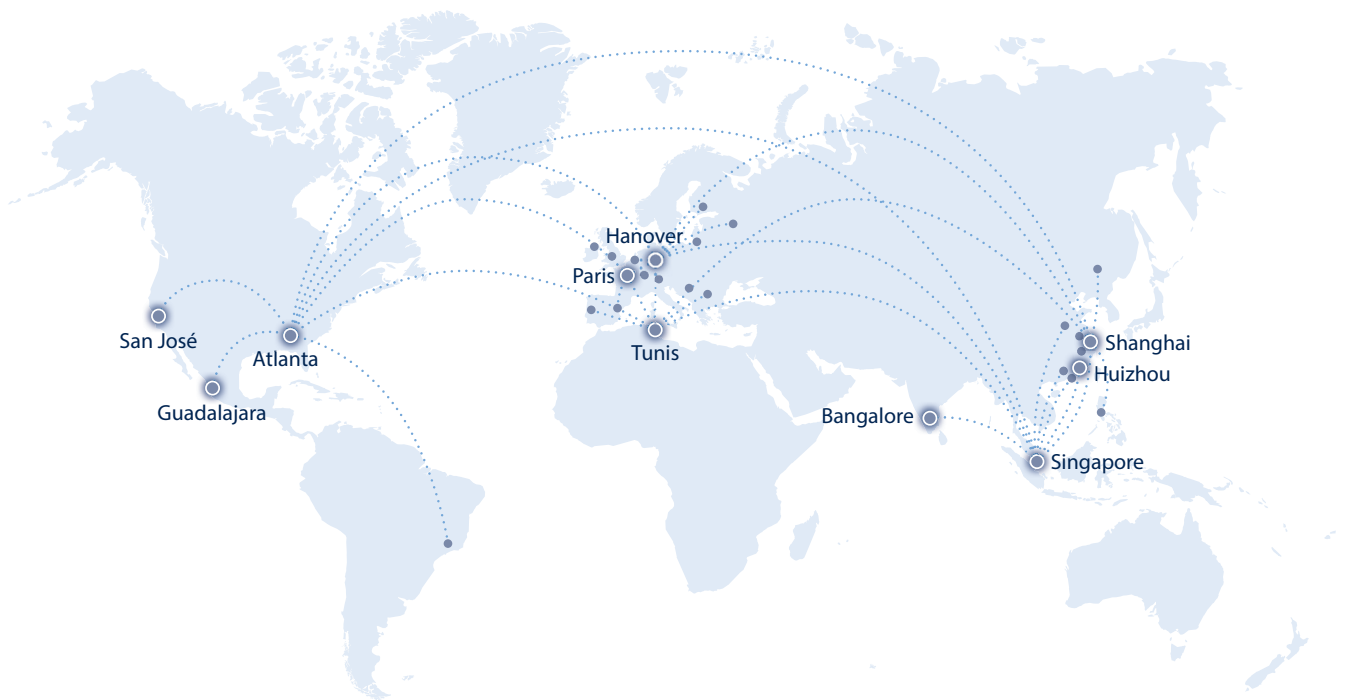
- 11/14/2023 Interim Report 9M/2023

Viscom structure

Supervisory Board	Prof. Dr. Michèle Morner (Chairwoman) Volker Pape (Deputy Chairman) Prof. Dr. Ludger Overmeyer
Executive Board	Carsten Salewski Peter Krippner Dr. Martin Heuser Dirk Schwingel
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Subsidiary of Viscom Machine Vision Pte Ltd., Singapore	Viscom Machine Vision (Shanghai) Trading Co., Ltd., Shanghai, China VICN Automated Inspection Technology (Huizhou) Co., Ltd., Huizhou, China VISCUM MACHINE VISION (INDIA) PRIVATE LIMITED, Bangalore, Indien
Subsidiary of Viscom France S.A.R.L., France	Viscom Tunisie S.A.R.L., Tunis, Tunisia
Subsidiary of Viscom Inc., Atlanta, Georgia, USA	VISCUM VXS S. DE R.L. DE C.V., Zapopan, Mexico

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